Manufacturers of Commercial Fishing and Vessel Gear and Equipment

(By Product)

Air systems

Activation, Inc.
Airlette Mfg. Corporation
Barteu Marine Electronics
Charlottetown Metal Products Ltd.
Circuit Engineering, Inc.
Ferguson Industries Limited
* Hathaway Machinery Co.
J. Kobelt Manufacturing Co. Ltd.
James F. Feener, Inc.
Marine Electronics Co.
Mathers Controls, Inc.
Parker Marine
Robert E. Derecktor, Inc.
Schrader Bellows Division
Sioux Steam Cleaner Corporation
Stanadyne Diesel Systems
* Thomson-Gordon Ltd.
Valad Electric Heating Corp.

Alarms and security systems

Automatic Power, Inc.
Barteu Marine Electronics
Bass Products, Inc.
Boat Electric Co., Inc.
Cadillac Plastic & Chemical Co.
Custom Craft Boat Co.
Energy Control Corp.
F. Bamford (Marine) Ltd.
Falcon Safety Products, Inc.
Frank W. Murphy, Mfr., Inc.
Genave, Inc.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Industrial Engines Ltd.
Island Control Ltd.
L&L Electronics, Inc.
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marinetics Corporation
Medallion Instruments, Inc.
Northwest Boat Yard
Pan American Systems Corp.
Radar Devices, Inc.
Robert E. Derecktor, Inc.
Schrader Bellows Division
* Sperry Marine Systems
SSI, Inc.
Tele Comm Communications Equipment
W. H. den Ouden (U.S.A.), Inc.
Wolsk Associates Ltd.
Yankee Boat Yard & Marina, Inc.

Anchors

A. Dimattina Company, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Baldt Inc.
Benson Marine Products
Buck-Algonquin Marine Hardware Div.
C.J. Hendry Co.
Charlottetown Metal Products Ltd.
Chesapeake Marine Industries, Inc.
Dan Chick Co.
Delta Marine
* Essex Machine Wks., Inc
Fish-Master
Forsea Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
International Marketing & Trading, Inc.
Iron Strand aps
Island Fish Net & Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kalamazoo Marine Gear
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Robert E. Derecktor, Inc.
S and H Fabricators
Sea Spike Anchors, Inc.
Seattle Marine & Fishing Supply Co.
Southern Marine Supply Co., Inc.
* Southwest Boat Corp.
Steel Services
W. H. den Ouden (U.S.A.), Inc.
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Antennas, radio/television

Atlantic Shipbuilding
Barteu Marine Electronics
C. Plath
DANTRONICS/MEEAC Co.
Delta Marine
E.M. Electronics Marine Ltd.
Energy Analysts, Inc.
Forsea Ltd.
Great Valley Technology
Harris Electric/Electronics, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Marine Technical Assistance Group
Morad Electronics Corp.
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Parker Marine
Raytheon Marine Co.
Seattle Marine & Fishing Supply Co.
Tele Comm Communications Equipment
Yankee Boat Yard & Marina, Inc.

Anti-slip treads and deck coatings

Wooster Products, Inc.

Audio components

Primary Power Systems

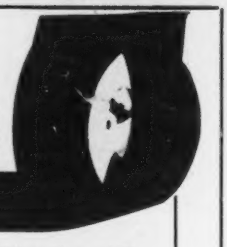
Bait lines, bait bags

A&G Fisherman Supply
ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
D & R Marine Products, Inc.
D & S Canvas and Netting, Inc.
Forsea Ltd.
Gladding Corp., Cordage Division
Gourock Division Wire Rope Industries, Limited
John Leckie, Inc.
Ketcham Traps
Marine Sales Co.
Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nylon Net Co.
Sargasso Seafoods, Inc.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
Trap Fishing Ltd.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Batteries, chargers and accesories

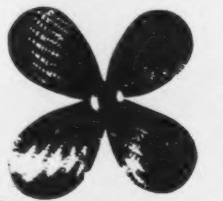
ABCO-Acadia
Advance Conversion Devices Co.
Alaska Diesel Electric
Armstrong Boats & Marine Transportation, Inc.
Atlantic Battery Co., Inc.

THE PRECISION DUCTED PROPELLER SYSTEM BY Columbian



1. **Save Fuel Costs** with retro-fit: Run engine at lower RPM and lower HP, but achieve the same thrust and speed.
2. **Increase dragging, towrope and bollard pull** but keep the same speed and fuel usage.
3. **Increase speed** but keep the same thrust and fuel consumption.

That's why it is no accident that more and more builders and owners of River Towboats, Ocean Tugs, Harbor Tugs and small Tankers specify the Columbian Precision Ducted Propeller System. They know that with a Columbian System astern they will beat the cost of downtime, frequent overhauls and repairs, because we stress optimum engineering. Our plate thicknesses, certified welding, insulated rings, heavy-duty ribbing and proper propeller selection all combine to avoid the common problems of cavitation, warpage, flexing, electrolysis, leakage, corrosion, puncture and inefficient performance.



FULL RANGE OF PROPELLER STYLES

- Standard and Custom-built propellers for every type of commercial vessel.
- Available in Stainless Steel, NIBRAL and Manganese Bronze
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Precision Propulsion for the Marine Industry Since 1901
Propellers - Bearings - Shaft Line Equipment - Hydraulic Controls

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WHETHER YOU'RE TRAWLING AT THE 200-MILE OUTER LIMIT or crabbing offshore; whether you skipper a seiner, clammer, shrimper or longliner, a full hold is the name of the game and a propulsion system that maximizes bollard or towline pull is a built-in design criteria of your vessel.

That's why the Columbian Fishmaster is a real torque converter that not only gets you out and back fast, economically but will also really dig in and pull when the rig is loaded or while fishing.

Available in Columbian's ELECTRALLOY-N Bronze or stainless, the Fishmaster is a rugged four-blader which incorporates a unique engineering concept that is specifically designed to be mated with today's big diesel installations for maximum profit potential and smoothness..

The sea's a tough place to make a living — you know it and we know it — that's why all Columbian Propellers are built tough to perform tough!

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Precision Propulsion for the Marine Industry Since 1901
Propellers - Bearings - Shaft Line Equipment - Hydraulic Controls

* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Automatic Power, Inc.
Barteu Marine Electronics
Boat Electric Co., Inc.
Buck-Algonquin Marine Hardware Div.
Dynamote Corporation
East Penn Mfg. Co., Inc.
Eastern Marine Electronics
* Essex Machine Wks., Inc
Gould Automotive Battery Division
Gowen, Inc.
Great Valley Technology
Guest Corp.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Hewitt Equipment Limited
Industrial Electronics and Automation
Industrial Engines Ltd.
International Marketing & Trading, Inc.
Island Control Ltd.
John Leckie, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
LaMarche Manufacturing Company
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
Moeller Mfg. Co., Inc
New Bern Net Company
New England Fishing Gear, Inc.
Newport Marine Engineering (Newmar)
Northwest Boat Yard
Prestolite Battery, Div. of Eltra Corp.
Primary Power Systems
Raritan Engineering Co.
Ratelco, Inc.
* Southwest Boat Corp.
SSI, Inc.
Steel and Engine Products Ltd.
W. H. den Ouden (U.S.A.), Inc.
Western Batteries, Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Binoculars

Fujinon Optical, Inc.
Troy Bros. Marine Gear

Blocks, fishing

A&G Fisherman Supply
A. Dimattina Company, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Campbell Chain Division
Consolidated Castings, Inc.
* The Crosby Group
Crosby-Western
Dan Chick Co.
Down East Machine and Engineering, Inc.
Fish-Master
Forsea Ltd.
Gerrard Fiorentino Marine Sales
Gourock Division Wire Rope Industries, Limited
* Hancock Marine
* Hathaway Machinery Co.
Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J. Hinriksson Ltd.
Ketcham Traps
* Kolstrand Supply Co.
MARCO SEATTLE
Marine Sales Co.
The Marine Supply & Oil Co.
Marinovich Trawl Co., Inc.
Marlin Products
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Olympic Prefabricators, Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Seawood Associates, Inc.
Southern Marine Supply Co., Inc.
Troy Bros. Marine Gear
Western Block Co.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.

Boatbuilding material, aluminum

Dravo Steel Ship Corp.
Reynolds Metals Co.

Boatbuilding material, foam core

American Klegecell Corporation
Atlantic Shipbuilding
Canovex Ltd.
Chesapeake Marine Industries, Inc.
Dyrelite Corp.
The Inca Co.
* Kolstrand Supply Co.
Rotocast Flotation Products
Seemann Fiberglass, Inc.
W.H. Porter, Inc

Boatbuilding material, ferro cement

Crossfield Products Corp.
The Inca Co.

Boatbuilding material, resins, fiberglass, adhesives

American Klegecell Corporation
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Baldwin Boat Co.
Chem-Tech, Inc.
Chesapeake Marine Industries, Inc.
Crossfield Products Corp.
Flounder Bay Boat Lumber
Forsea Ltd.
The Inca Co.
Industrial Formulators of Canada Limited
* Kolstrand Supply Co.
* LeGay Fiberglass Limited
Lloyd & Murrell International
Marinovich Trawl Co., Inc.
New Bern Net Company
Northwest Boat Yard
Robert E. Derecktor, Inc.
Rule Industries, Inc.
Seattle Marine & Fishing Supply Co.
Seemann Fiberglass, Inc.
Travaco Laboratories, Inc.
* Wilcox Marine Supply, Inc.

Boatbuilding material, wood

Atlantic Shipbuilding
Chesapeake Marine Industries, Inc.
Custom Craft Boat Co.
Flounder Bay Boat Lumber
Forsea Ltd.
Northwest Boat Yard
* Southwest Boat Corp.

Bow thrusters

ABCO-Acadia
Activation, Inc.
* Atlantic Marketing Co., Inc.
Bird-Johnson Company
* Columbian Bronze Corp.
* Essex Machine Wks., Inc
Harbormaster Division
* Hathaway Machinery Co.
Industrial Engines Ltd.
Kennebec Marine Co.
MARCO SEATTLE
Marine Sales Co.
Mi Prop, Inc.
Michigan Wheel Corp., Subsidiary of Dana Corp.
Nautic Maskinfabrik ApS
* Nick's Hydraulics, Inc.
Offshore Horizons, Inc.
* Omnithruster Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sea-Tec Fabricators Ltd.
W. H. den Ouden (U.S.A.), Inc.
Yankee Master Hydraulics, Inc.

Branding irons

* Hathaway Machinery Co.
Scituate Lobster Trap Co.
Wharf Forging & Welding, Inc.

Buoys and floats

A&G Fisherman Supply
ABCO-Acadia
American Klegecell Corporation
AquaDyne Enterprises
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Automatic Power, Inc.
Cal-June, Inc.
Can-Am Containers, Ltd.
* The Carlon Rubber Products Company
Dan Chick Co.
Fishermen's Boat Shop, Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Fundiciones Rice Metalmec
Gourock Division Wire Rope Industries, Limited
Great Lakes Float Co., Inc.
Hermann Engel & Co. Net Manufacture Ltd.
* Housatonic Ever-Float, Inc.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
Industrial Injection Moulders Ltd.
International Marketing & Trading, Inc.
IPL Products, Ltd.
Iron Strand aps
Island Fish Net & Supply Co., Inc.
Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
Ketcham Traps
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
Montague/Fisher, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nylon Net Co.
Panther Plast Aktieselskab
Rotocast Flotation Products
Samson Ocean Systems, Inc.
Scituate Lobster Trap Co.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Seaward International, Inc.
Sinclair Enterprise
Steel and Engine Products Ltd.
TAIYO MUSEN CO., LTD.
Wellington Puritan Mills, Inc.-Montair Division
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Buoys and floats, anchor-raising

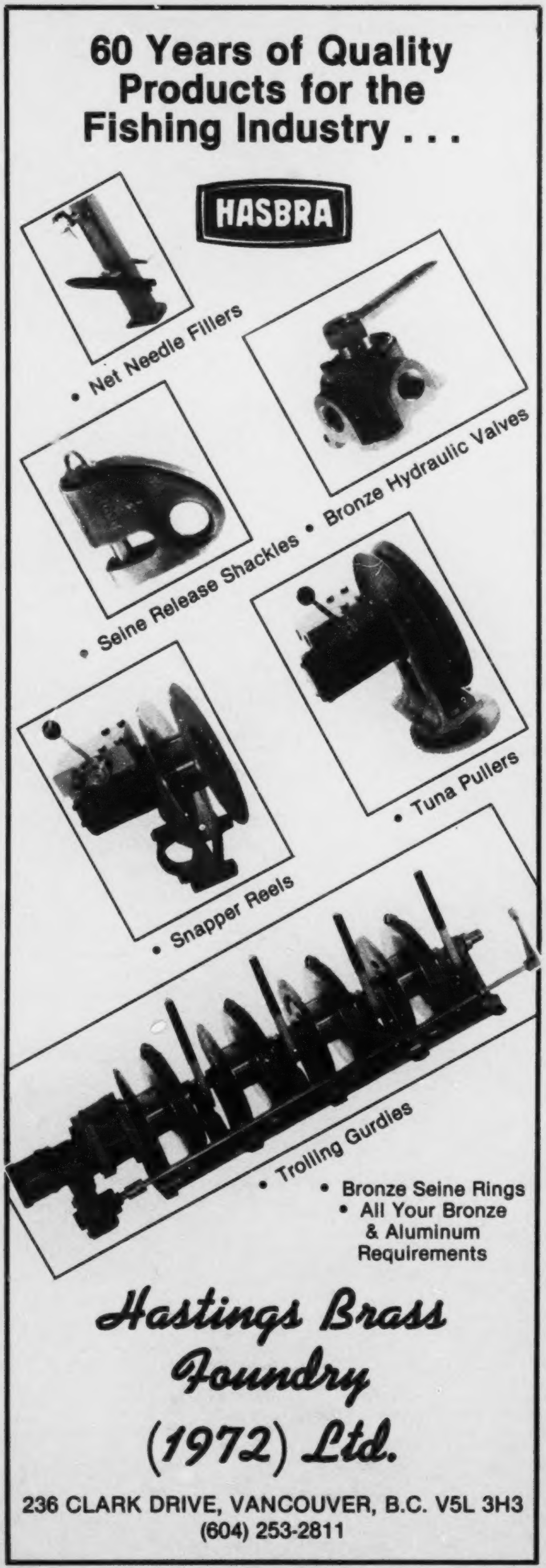
A&G Fisherman Supply
Anchor Float Adapter Corp.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Automatic Power, Inc.
* The Carlon Rubber Products Company
Fishermen's Boat Shop, Inc.
Forsea Ltd.
Hvide Sande Vodbinderi APS.
Iron Strand aps
John Leckie, Inc.
Marine Sales Co.
Marine Technical Assistance Group
Montague/Fisher, Inc.
Northwest Boat Yard
Rotocast Flotation Products
Seaward International, Inc.
* Westerbeke Fishing Gear Co., Inc.

Canvas products

A. Dimattina Company, Inc.
Benton Harbor Awning & Tent Corp.
C.J. Hendry Co.
D & S Canvas and Netting, Inc.
Dow Canvas Products, Inc.
E. W. Smith Co., Inc.
Forsea Ltd.
John Leckie, Inc.
The Marine Supply & Oil Co.
Paulsen Wire Rope Corp.
Pompanette, Inc.
Searig Sail Systems Co.
Tempo Products Company
* Westerbeke Fishing Gear Co., Inc.
Yardarm Sailmakers, Inc.

Caulking and sealants

ABCO-Acadia
American Mfg. Co., Inc.
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
C.J. Hendry Co.
Chem-Tech, Inc.
Crane Packing Co.
Davis Instruments Corp.
Delta Marine
Devcon Corp.
Flounder Bay Boat Lumber
Forsea Ltd.
* IMP Fishing Gear, Inc.
The Inca Co.
Industrial Formulators of Canada Limited
John Leckie, Inc.



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Hastings Brass Foundry (1972) Ltd.

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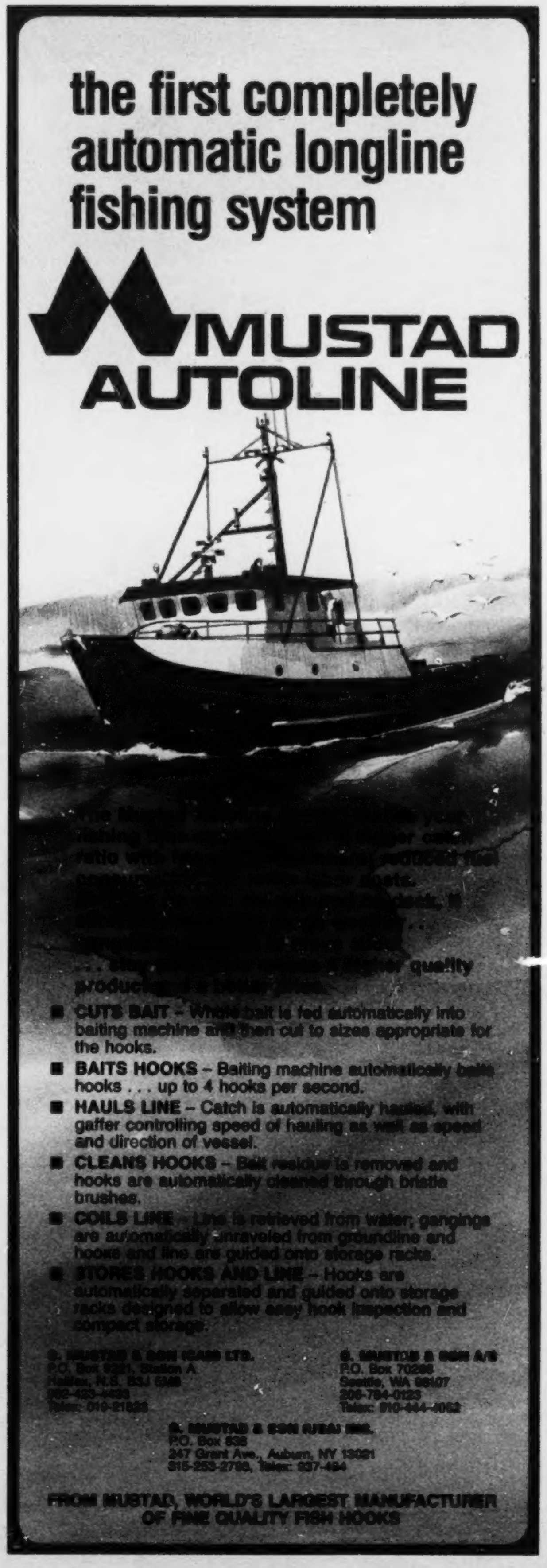

the first completely automatic longline fishing system

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The Mustad [illegible] your fishing [illegible] catch ratio with [illegible] reduced fuel consum[illegible] boats. [illegible] deck, it [illegible] . . . [illegible] higher quality produc[illegible] price.

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* Kolstrand Supply Co.
Lloyd & Murrell International
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Rule Industries, Inc.
Seattle Marine & Fishing Supply Co.
Seemann Fiberglass, Inc.
* Southwest Boat Corp.
Steelcote Mfg. Co.
Syracuse Hydrodynamics, Inc.
Travaco Laboratories, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Chains and fittings

A&G Fisherman Supply
A. Dimattina Company, Inc.
ABCO-Acadia
Acco Industries Inc., American Chain Division
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Baldt Inc.
C.J. Hendry Co.
Campbell Chain Division
Chesapeake Marine Industries, Inc.
Columbus McKinnon Corporation
* The Crosby Group
Crosby-Western
Dan Chick Co.
F & B Enterprises, Inc.
Fehr Bros. Industries, Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
* Hastings Brass Foundry Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
* Marspec Inc.
Mid-City Steel
Midland Forge Division
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Paulsen Wire Rope Corp.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sea Spike Anchors, Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
The Skookum Co., Inc.
Southern Marine Supply Co., Inc.
* Southwest Boat Corp.
Steel-Pro, Inc.
Teledyne McKay
The Turner & Seymour Manufacturing Company
W. H. den Ouden (U.S.A.), Inc.
* Westerbeke Fishing Gear Co., Inc.
Western Block Co.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.

Charts, underwater cables

Atlantic Shipbuilding
C.J. Hendry Co.
Forsea Ltd.
Graphic Controls Corp.
John Leckie, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
* Southwest Boat Corp.
* Wilcox Marine Supply, Inc.

Clam hoes (rakes)

A&G Fisherman Supply
Armstrong Boats & Marine Transportation, Inc.
Dan Chick Co.
Dee Jon Co.
* IMP Fishing Gear, Inc.
Island Fish Net & Supply Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Scituate Lobster Trap Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Cleaners, marine

ABCO-Acadia
Ace Enterprises Inc.
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
C.J. Hendry Co.
Care Laboratories, Inc.
Chemical-World
Chesapeake Marine Industries, Inc.
Davis Instruments Corp.
Environmental Sanitation Associates
Forsea Ltd.
John Leckie, Inc.
Kirk Timm Associates
L & A Products, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Micro Products Corporation
New Bern Net Company
New England Fishing Gear, Inc.
North Coast Chemical Co.
Northwest Boat Yard
Oaklite Products, Inc
Rivtow Shipyards Ltd.
Rule Industries, Inc.
Seattle Marine & Fishing Supply Co.
Sioux Steam Cleaner Corporation
* Southwest Boat Corp.
* Wilcox Marine Supply, Inc.

Clocks and chronometers

Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Barteu Marine Electronics
C.J. Hendry Co.
Chelsea Clock Company
Eastern Marine Electronics
Forsea Ltd.
International Marketing & Trading, Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
Medallion Instruments, Inc.
Northwest Boat Yard
Radar Devices, Inc.
Schelling Mfg. Corp.
Seattle Marine & Fishing Supply Co.
Telcor Instruments, Inc.
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Coatings and preservatives

A&G Fisherman Supply
ABCO-Acadia
Ameron Protective Coatings Division
AquaDyne Enterprises
* Atlantic Marketing Co., Inc.
Barton Machine Shop, Inc.
Blue Mountain Industries
C.J. Hendry Co.
Care Laboratories, Inc.
* The Carlon Rubber Products Company
Chem-Tech, Inc.
Chilton Paint Company
Crossfield Products Corp.
Delta Marine
Devcon Corp.
Falcon Safety Products, Inc.
Fish Net & Twine Co.
Flounder Bay Boat Lumber
F.N.T. Ind., Inc.
Forsea Ltd.
George Kirby, Jr. Paint Co.
The Inca Co.
Industrial Formulators of Canada Limited
John Leckie, Inc.
Jotun-Baltimore Copper Paint Co.
Kirk Timm Associates
* Kolstrand Supply Co.
Lloyd & Murrell International
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
North Coast Chemical Co.
Northwest Boat Yard
Nylon Net Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Rule Industries, Inc.
Savannah Paint Mfg. Co.
Scituate Lobster Trap Co.
Sea-Link, Inc.
Seattle Marine & Fishing Supply Co.
* Southwest Boat Corp.
Steelcote Mfg. Co.
Tempo Products Company
Travaco Laboratories, Inc.
U.S. Marine Coatings, Inc./KL-990
U.S. Paint Division, Grow Group, Inc.
U.S. Yacht Paint Co., Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Commercial fishing gear, general (see specific product headings)

A&G Fisherman Supply
ABCO-Acadia
ABCO Manufacturing Division
Acco Industries Inc., American Chain Division
American Mfg. Co., Inc.
Amita Company Limited
Aqua Meter Instrument Corp.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
August Spindler & Sons, Inc.
Barteu Marine Electronics
Barton Machine Shop, Inc.
Bead Chain Tackle Company
* Bevis and Associates, Inc.
Big Jon Inc.
Bobber Products, Inc.
Can-Am Containers, Ltd.
* The Carlon Rubber Products Company
Charlottetown Metal Products Ltd.
* Coast Crane Co. of Washington
Cornell-Carr Co., Inc.
Cosalt Ltd.
Dan Chick Co.
Douglas Machine Works
Down East Machine and Engineering, Inc.
Eastern Welding, Inc.
Easthope Sales & Service Ltd.
EPSCO Marine
F & B Enterprises, Inc.
Fid-O®/McGrew Splicing Tool Co.
Fish-Master
F.N.T. Ind., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Gearmatic Co.
Gladding Corp., Cordage Division
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
* Hastings Brass Foundry Ltd.
* Hathaway Machinery Co.
Hawthorn Marine Service
Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
Industrial Engines Ltd.
Industrial Injection Moulders Ltd.
International Fishing Devices, Inc.
International Marketing & Trading, Inc.
Iron Strand aps
Island Fish Net & Supply Co., Inc.
Iver Christensens Vaadbinderi Ltd
James F. Feener, Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kelvin Hughes
* KEM Equipment, Inc.
Ketcham Traps
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Luhr Jensen & Sons, Inc.
M & H Marine Products, Inc.
MARCO SEATTLE
Marine Sales Co.
The Marine Supply & Oil Co.
Marinovich Trawl Co., Inc.
Marlin Products
* Marspec Inc.
Memphis Net & Twine Co., Inc.
Mid-City Steel
Morris Whaley, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Nylon Net Co.
* O. Mustad & Son A/S
Olympic Prefabricators, Inc.
* Osco Motors Corp.
Panther Plast Aktieselskab
Proos Manufacturing Co., Inc.
Ranger Products Company
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sargasso Seafoods, Inc.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.

Seattle Marine & Fishing Supply Co.
Richard Sembler
Smith Bros. Foundry & Machine Works Ltd.
"Something Flashy"
Steel Services
Totem Marine, Inc.
Trawl Equipment (Aberdeen) Ltd.
Waterfront Fabricators
Wefco-Rubber Mfg. Corp.
Wellington Puritan Mills, Inc.-Montair Division
• Westerbeke Fishing Gear Co., Inc.
• Wilcox Marine Supply, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Compasses, electronic, gyro and magnetic

ABCO-Acadia
Ami Corp.
Anschuetz of America
Aqua Meter Instrument Corp.
ARC Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
• Atlantic Marketing Co., Inc.
Barteu Marine Electronics
Baymar
C. Plath
• C. Plath, North American Div.
Davis Instruments Corp.
Delta Marine
DigiCourse, Inc.
E. S. Ritchie & Sons, Inc.
Eastern Marine Electronics
Energy Analysts, Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Harris Electric/Electronics, Inc.
• IMP Fishing Gear, Inc.
International Marketing & Trading, Inc.
• ITT Decca Marine, Inc.
Jay Stuart Haft Co., Inc.
John E. Hand & Sons Co.
John Leckie, Inc.
Kirk Timm Associates
• Kolstrand Supply Co.
• Kongsberg North America, Inc.
L&L Electronics, Inc.
Lorain Electronics Corporation
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Mi Prop, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Rivtow Shipyards Ltd.
Seattle Marine & Fishing Supply Co.
• Sperry Marine Systems
SSI, Inc.
Steel and Engine Products Ltd.
• Westerbeke Fishing Gear Co., Inc.
• Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Compressors, air

A&G Fisherman Supply
Atlantic Shipbuilding
Buell Mfg. Co.
Circuit Engineering, Inc.
Energy Analysts, Inc.
• ITT JABSCO Products
• Kahlenberg Bros Co.
Lunde Electric Co., Inc.
Marine Sales Co.
Mid-Atlantic Engine Supply Corp.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Schramm, Inc.
Senco Products, Inc.
Steel and Engine Products Ltd.
• Thomson-Gordon Ltd.
• Wilcox Marine Supply, Inc.
Wolf Marine System Division

Containers, fish

ABCO-Acadia
ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Atlantic & Gulf Fishing Supply Corp.
Can-Am Containers, Ltd.
Canovex Ltd.
Charlottetown Metal Products Ltd.
Chesapeake Marine Industries, Inc.
D & R Marine Products, Inc.
Dan Chick Co.
Duraflex Industries, Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
IPL Products, Ltd.
James F. Feener, Inc.
John Leckie, Inc.
• LeGay Fiberglass Limited
Massillon Wire Basket Corp.
• NesTier Corporation
New England Fishing Gear, Inc.
Olympic Prefabricators, Inc.
Scituate Lobster Trap Co.
Steel-Pro, Inc.
Trayco, Inc.
Vanguard Packaging Co.
Wolf Marine System Division
Y & G Yachts

Controls, cable and remote

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
• Atlantic Marketing Co., Inc.
Barton Machine Shop, Inc.
Buck-Algonquin Marine Hardware Div.
Delta Marine
Demco Controls, Inc.
The Edson Corp.
Fish-Master
Forsea Ltd.
Gowen, Inc.
Harris Electric/Electronics, Inc.
• Hathaway Machinery Co.
International Marketing & Trading, Inc.
J. Kobelt Manufacturing Co. Ltd.
John Leckie, Inc.
• Kolstrand Supply Co.
• Kongsberg North America, Inc.
Loos & Co., Inc.
MARCO SEATTLE
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Martin-Decker
Mathers Controls, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
• Osco Motors Corp.
• Panish Controls, Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Schrader Bellows Division
Seattle Marine & Fishing Supply Co.
Smith Bros. Foundry & Machine Works Ltd.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Systems Engineering, Inc.
W. H. den Ouden (U.S.A.), Inc.
• Westerbeke Fishing Gear Co., Inc.
• Wilcox Marine Supply, Inc.

Controls, chlorination

ABCO-Acadia
• Atlantic Marketing Co., Inc.
Capital Controls Company
Charlottetown Metal Products Ltd.
Marine Sales Co.
Northwest Boat Yard
Robert E. Derecktor, Inc.

Control systems, electolysis, zincs and corrosion

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
• Atlantic Marketing Co., Inc.
Barr Marine Products Co.
Barteu Marine Electronics
Barton Machine Shop, Inc.
Boat Electric Co., Inc.
Buck-Algonquin Marine Hardware Div.
Care Laboratories, Inc.
Forsea Ltd.
Gowen, Inc.
John Leckie, Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marshall Manufacturing Co.
Northwest Boat Yard
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Seattle Marine & Fishing Supply Co.
Sentinel Anode Co., Division Peco, Inc.
Steel and Engine Products Ltd.
W. H. den Ouden (U.S.A.), Inc.
• Westerbeke Fishing Gear Co., Inc.
Yankee Boat Yard & Marina, Inc.

Controls, engine

ABCO-Acadia
Activation, Inc.
Amot Controls Company
Armstrong Boats & Marine Transportation, Inc.
• Atlantic Marketing Co., Inc.
B & W Alpha Diesel
Barton Machine Shop, Inc.
Buck-Algonquin Marine Hardware Div.
Circuit Engineering, Inc.
• Columbian Bronze Corp.
C-Power (Marine) Ltd.
Dan Chick Co.
Delta Marine
Demco Controls, Inc.
The Edson Corp.
• Essex Machine Wks., Inc
Forsea Ltd.
Frank W. Murphy, Mfr., Inc.
Gowen, Inc.
Hendricks Electric, Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
Island Control Ltd.
J. Kobelt Manufacturing Co. Ltd.
Kennebec Marine Co.
• Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marlin Products
Mathers Controls, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
• Osco Motors Corp.
Pan American Systems Corp.
• Panish Controls, Inc.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Rothenbuhler Engineering
Schrader Bellows Division
Seattle Marine & Fishing Supply Co.
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine Works Ltd.
• Southwest Boat Corp.
• Sperry Marine Systems
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Systems Engineering, Inc.
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
• Westerbeke Fishing Gear Co., Inc.
Wolf Marine System Division
Woodward Governor Co.
Yankee Boat Yard & Marina, Inc.

Controls, water level

ABCO-Acadia
Amot Controls Company
LeRoy Demarest, Processing Consultant
• ITT JABSCO Products
• Kolstrand Supply Co.
Metritape, Inc.
Northwest Boat Yard
Pan American Systems Corp.
Robert E. Derecktor, Inc.
VDO-ARGO Instruments, Inc.
Wolf Marine System Division

Cookers, shellfish

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Ballard Sheet Metal Works, Inc.
The Brinkmann Corporation
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
New Bern Net Company
Sioux Steam Cleaner Corporation
Wolf Marine System Division

Coolant systems

ABCO-Acadia
Barton Machine Shop, Inc.
Charlottetown Metal Products Ltd.
Flexfab Inc.
• GROCO (Gross Mechanical Laboratories, Inc.)
Industrial Engines Ltd.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
• Osco Motors Corp.
• R. W. Fernstrum & Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sen-Dure Products, Inc.
Smith Bros. Foundry & Machine Works Ltd.
• Southwest Boat Corp.
Wolf Marine System Division

Cranes

A C. Hoyle Company
Activation, Inc.
• Appleton Marine
• Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Barton Machine Shop, Inc.
• Bevis and Associates, Inc.

* Coast Crane Co. of Washington
Davitmaster
Down East Machine and Engineering, Inc.
Husky Hydraulics, Inc.
Kennebec Marine Co.
Nautic Maskinfabrik ApS
North Bend Fabrication & Machine, Inc.
Olympic Prefabricators, Inc.
Pitman Division
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
* Rowe Machine Works
RPC Corporation
Stal-Laval, Inc.
Steel-Pro, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Deck plates

Consolidated Castings, Inc.

Decking materials

Kendall Plastics, Inc.

Dehumidifiers

Buenger Enterprises
* Kolstrand Supply Co.
Valad Electric Heating Corp.

De-icing equipment

Am-Pac Equipment, Inc.
Charlottetown Metal Products Ltd.
DANTRONICS/MEEAC Co.
LeRoy Demarest, Processing Consultant
Offshore Horizons, Inc.
Schramm, Inc.
Sioux Steam Cleaner Corporation
Valad Electric Heating Corp.

Docks

Aqua-Matic Piers, Inc.
Fishermen's Boat Shop, Inc.
MEECO Marinas, Inc.
Olympic Prefabricators, Inc.
Robert E. Derecktor, Inc.
Rotocast Flotation Products
United McGill Corp

Doors, trawl

A&G Fisherman Supply
ABCO-Acadia
Carolina Services
Dan Chick Co.
Eastern Welding, Inc.
Fishermen's Boat Shop, Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
Iver Christensens Vaadbinderi Ltd
J. Hinriksson Ltd.
John Leckie, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Olympic Prefabricators, Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
S and H Fabricators
Richard Sembler
Steel Services
Steel-Pro, Inc.
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
* Wilcox Marine Supply, Inc.

Dories and skiffs

Atlantic Shipbuilding

Dredges, shellfish

A&G Fisherman Supply
Aras Marine Chartering Company
Atlantic Shipbuilding
Dan Chick Co.
Dee Jon Co.
Gowen, Inc.
* Hathaway Machinery Co.
Island Fish Net & Supply Co., Inc.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
New Bern Net Company
Nor'Eastern Trawl Systems, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Drums, seine

A&G Fisherman Supply
Activation, Inc.
Dan Chick Co.
Down East Machine and Engineering, Inc.
Easthope Sales & Service Ltd.
Gourock Division Wire Rope Industries, Limited
Hawthorn Marine Service
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
J. Hinriksson Ltd.
* KEM Equipment, Inc.
* Kolstrand Supply Co.
MARCO SEATTLE
Marinovich Trawl Co., Inc.
Marlin Products
Nautic Maskinfabrik ApS
New Bern Net Company
* Osco Motors Corp.
Rivtow Shipyards Ltd.
* Rowe Machine Works
* Scandia Propeller Service & Supply, Inc.
Sea-Tec Fabricators Ltd.
Steel-Pro, Inc.
Yankee Master Hydraulics, Inc.

Electric motors, components and accessories

Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Wm. B. Bliss
Boat Electric Co., Inc.
Carter Motor Company
Charlottetown Metal Products Ltd.
Davitmaster
* Electra-Dyne Co.
Fish-Master
Gowen, Inc.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Lindgren-Pitman, Inc.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinetics Corporation
* Mercantile Manufacturing Company, Inc.
New Bern Net Company
Northwest Boat Yard
Rivtow Shipyards Ltd.
SSI, Inc.
Steel and Engine Products Ltd.
VDO-ARGO Instruments, Inc.
Wolf Marine System Division

Electric switches

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Bass Products, Inc.
Boat Electric Co., Inc.
Charlottetown Metal Products Ltd.
* Electra-Dyne Co.
Fish-Master
Forsea Ltd.
Frank W. Murphy, Mfr., Inc.
Gowen, Inc.
Guest Corp.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
International Marketing & Trading, Inc.
Island Control Ltd.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronics Co.
Marine Sales Co.
Marinetics Corporation
Marlin Products
Northwest Boat Yard
Rivtow Shipyards Ltd.
SSI, Inc.
W. H. den Ouden (U.S.A.), Inc.

Electronics, automatic direction finders

ACR Electronics, Inc.
Anschuetz of America
Aqua Meter Instrument Corp.
Barteu Marine Electronics
Baymar
Bowditch Navigation Systems, Inc.
C. Plath
* C. Plath, North American Div.
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Energy Analysts, Inc.
EPSCO Marine
Forsea Ltd.
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Great Valley Technology
Harris Electric/Electronics, Inc.
Intech, Inc.
International Marketing & Trading, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Marine Technical Assistance Group
Northwest Boat Yard
Ray Jefferson
Raytheon Marine Co.
Rivtow Shipyards Ltd.
Seattle Marine & Fishing Supply Co.
Si-Tex
Smiths Industries, Inc.
TAIYO MUSEN CO., LTD.
Tele Comm Communications Equipment
Yankee Boat Yard & Marina, Inc.

Electronics, automatic pilots

Activation, Inc.
Ami Corp.
Anschuetz of America
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Barteu Marine Electronics
Boat Electric Co., Inc.
C. Plath
* C. Plath, North American Div.
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Energy Analysts, Inc.
Energy Control Corp.
EPSCO Marine
Franklin Net & Twine Ltd.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
International Marketing & Trading, Inc.
* ITT Decca Marine, Inc.
Kennebec Marine Co.
* Kongsberg North America, Inc.
L&L Electronics, Inc.
Lorain Electronics Corporation
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marlin Products
* Metal Marine Pilot, Inc.
Northwest Boat Yard
Ray Jefferson
Raytheon Marine Co.
Rivtow Shipyards Ltd.
Smith Bros. Foundry & Machine Works Ltd.
* Sperry Marine Systems
SSI, Inc.
Steel and Engine Products Ltd.
Tele Comm Communications Equipment
W. H. den Ouden (U.S.A.), Inc.
W-H Autopilots
Yankee Boat Yard & Marina, Inc.

Electronics, celestial navigation

Barteu Marine Electronics
Bowditch Navigation Systems, Inc.
C. Plath
* Debeg Marine, Inc.
Eastern Marine Electronics
Energy Analysts, Inc.
International Marketing & Trading, Inc.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronics Co.
Marine Sales Co.
Marine Technical Assistance Group
Northwest Boat Yard
Raytheon Marine Co.

Electronics, depth recorders and fish finders

Anschuetz of America
Aqua Meter Instrument Corp.
Barteu Marine Electronics
Baymar
Bristol Electronics, Inc.
Byrd Ind., Inc.
C-Tech, Inc.
Communication Associates, Inc.
Compass Electronics Corporation
Datamarine International, Inc.
* Debeg Marine, Inc.
Delta Marine
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
EPSCO Marine
Forsea Ltd.
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Graphic Controls Corp.
Great Valley Technology
Harris Electric/Electronics, Inc.
Impulse Manufacturing, Inc.

ARCTIC WIND
SONAR

Furuno sonar.
No.1 prime time show.

Time spent on the fishing grounds is prime time, and Furuno sonar will show you how to make the most of it. We can provide a big, bright picture of the whole underwater scene and do it panoramically in one shot or traditionally in a searchlight mode. With Furuno you can select from an unbeatable range of features and capabilities.

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Tel. 415-873-9393/Telex 331419

Furuno. Choice of the professionals.

Industrial Electronics and Automation
Inmar Electronics & Sales, Inc.
International Marketing & Trading, Inc.
* ITT Decca Marine, Inc.
Kelvin Hughes
Klein Associates, Inc.
Koden Electronics Co., Ltd.
* Kolstrand Supply Co.
Krupp Atlas Elektronik
Krupp Atlas Elektronik
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Recorders Corp.
Marine Sales Co.
Marine Technical Assistance Group
Marlin Products
Medallion Instruments, Inc.
Memphis Net & Twine Co., Inc.
Morrow Electronics, Inc.
New Bern Net Company
Northwest Boat Yard
Paragon Electronics Corporation
Ray Jefferson
Raytheon Marine Co.
Ross Laboratories, Inc.
Seatron Marine Electronics
Seattle Marine & Fishing Supply Co.
Si-Tex
* Simrad Inc.
Smiths Industries, Inc.
Techsonic Industries, Inc.
Tele Comm Communications Equipment
Vexilar, Inc.
W. H. den Ouden (U.S.A.), Inc.
Yankee Boat Yard & Marina, Inc.

Electronics, fixed gear locators

Barteu Marine Electronics
Baymar
Communication Associates, Inc.
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Forsea Ltd.
International Fishing Devices, Inc.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Yankee Boat Yard & Marina, Inc.

Electronics, loran

Anschuetz of America
Barteu Marine Electronics
Baymar
* Debeg Marine, Inc.
* Digital Marine Electronics Corp.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Energy Analysts, Inc.
EPSCO Marine
Forsea Ltd.
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Great Valley Technology
Harris Electric/Electronics, Inc.
International Marketing & Trading, Inc.
Internav
* ITT Decca Marine, Inc.
Koden Electronics Co., Ltd.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co
* Micrologic
* MIECO A Division of LSA Scientific Corp.
Morrow Electronics, Inc.
NELCO
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Paragon Electronics Corporation
Radar Devices, Inc.
Ray Jefferson
Raytheon Marine Co.
Seatron Marine Electronics
Si-Tex
* Simrad Inc.
Smiths Industries, Inc.
SRD Labs
TAIYO MUSEN CO., LTD.
Tele Comm Communications Equipment
* Trimble Navigation
Yankee Boat Yard & Marina, Inc.

Electronics, omega

Anschuetz of America
Barteu Marine Electronics
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
* Furuno U.S.A., Inc.
Harris Electric/Electronics, Inc.
Koden Electronics Co., Ltd.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
New Bern Net Company
Northwest Boat Yard
Radar Devices, Inc.
TAIYO MUSEN CO., LTD.
Tracor Instruments
Yankee Boat Yard & Marina, Inc.

Electronics, radar

Anschuetz of America
Barteu Marine Electronics
Baymar
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
EPSCO Marine
Forsea Ltd.
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Great Valley Technology
Harris Electric/Electronics, Inc.
International Marketing & Trading, Inc.
* ITT Decca Marine, Inc.
Kelvin Hughes
Koden Electronics Co., Ltd.
Krupp Atlas Elektronik
Krupp Atlas Elektronik
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Paragon Electronics Corporation
Radar Devices, Inc.
Ray Jefferson
Raytheon Marine Co.
Seatron Marine Electronics
Si-Tex
* Simrad Inc.
Smiths Industries, Inc.
* Sperry Marine Systems
Tele Comm Communications Equipment
Yankee Boat Yard & Marina, Inc.

Electronics, radio direction finders

Anschuetz of America
Aqua Meter Instrument Corp.
Barteu Marine Electronics
Baymar
C. Plath
* C. Plath, North American Div.
Comdel, Inc.
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Great Valley Technology
Harris Electric/Electronics, Inc.
International Marketing & Trading, Inc.
* ITT Decca Marine, Inc.
Koden Electronics Co., Ltd.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Ray Jefferson
Raytheon Marine Co.
Seattle Marine & Fishing Supply Co.
Si-Tex
TAIYO MUSEN CO., LTD.
Tele Comm Communications Equipment
Vexilar, Inc.
Yankee Boat Yard & Marina, Inc.

Electronics, radiotelephones

Anschuetz of America
Barteu Marine Electronics
Bristol Electronics, Inc.
Comdel, Inc.
Communication Associates, Inc.
DANTRONICS/MEEAC Co.
* Debeg Marine, Inc.
Delta Marine
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
EPSCO Marine
Franklin Net & Twine Ltd.
* Furuno U.S.A., Inc.
Genave, Inc.
Great Valley Technology
Harris Electric/Electronics, Inc.
Inmar Electronics & Sales, Inc.
Intech, Inc.
International Marketing & Trading, Inc.
* ITT Decca Marine, Inc.
E.F. Johnson
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Marine Technical Assistance Group
McKay Dymek Co
Modar Electronics, Inc.
Morrow Electronics, Inc.
New England Fishing Gear, Inc.
Northern Radio Co.
Northwest Boat Yard
Ray Jefferson
Raytheon Marine Co.
Seatron Marine Electronics
Seattle Marine & Fishing Supply Co.
Si-Tex
Sideband Associates, Inc.
Smiths Industries, Inc.
Standard Communications Corp.
Stephens Engineering Associates, Inc.
Tele Comm Communications Equipment
Yankee Boat Yard & Marina, Inc.

Electronics, radiotelephone scramblers

Barteu Marine Electronics
* Controlonics Corporation
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Franklin Net & Twine Ltd.
Harris Electric/Electronics, Inc.
Intech, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
* MIECO A Division of LSA Scientific Corp.
Northwest Boat Yard
Tele Comm Communications Equipment

Electronics, satellite navigation systems

Anschuetz of America
Barteu Marine Electronics
* Debeg Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Energy Analysts, Inc.
* Furuno U.S.A., Inc.
Global Positioning Instrument Corp.
Harris Electric/Electronics, Inc.
* ITT Decca Marine, Inc.
Koden Electronics Co., Ltd.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Navigation Communication Systems, Inc. (NCS)
Northwest Boat Yard
Radar Devices, Inc.
Raytheon Marine Co.
* Sperry Marine Systems
Tracor Instruments
Yankee Boat Yard & Marina, Inc.

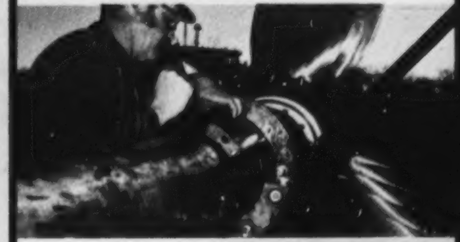
EPIRBS (Emergency Position Indicating Radio Beacons)

ACR Electronics, Inc.
Anschuetz of America
Barteu Marine Electronics
C.J. Hendry Co.
DANTRONICS/MEEAC Co.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Guest Corp.
Harris Electric/Electronics, Inc.
Jay Stuart Haft Co., Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Narco Marine
New England Fishing Gear, Inc.
Northwest Boat Yard
Seattle Marine & Fishing Supply Co.
* Simrad Inc.
TAIYO MUSEN CO., LTD.
* Westerbeke Fishing Gear Co., Inc.
Yankee Boat Yard & Marina, Inc.

Fabrication, custom

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
American Klegecell Corporation
* Appleton Marine
Armstrong Boats & Marine Transportation, Inc.
Atlantic Forge Co.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding

DEMOUNTABLE RUBBER STAVE BEARINGS

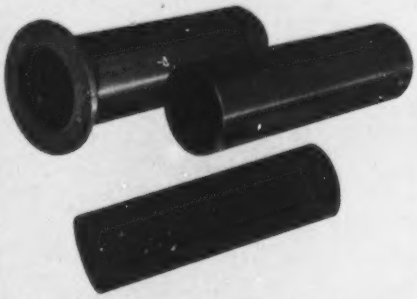


Individual water lubricated bearing staves install around shaft in stern tube or strut. Assembly can be made with shaft in place. Simplifies inspection or bearing replacement. Water grooves provide flushing out of harmful particles—non-pollutant. A very popular bearing available in a full range of shaft sizes up to 36".

SPIRAL TUBE DEMOUNTABLE KEEL COOLERS

Spiral design of 90-10 Cupro nickel tubes maximize heat transfer. Less corrosion problems. Through-the-hull fittings not needed. Tubes easily replaced if ever damaged. System design permits cooling of gear boxes, hydraulics. Available in units of 4 to 24 tubes in single or double bank.

SLEEVE and FLANGED BEARINGS



Naval brass shelled Sleeve and Flanged Bearings meet military specification MIL-B-17901A (Ships) Class II Full Molded Type. Non-Metallic Sleeve Bearings have tough thermoset plastic shell making them ideally suited where corrosion or electrolysis is a problem.

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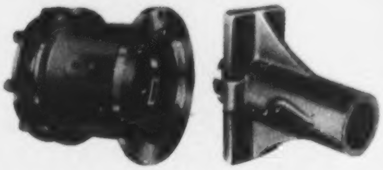
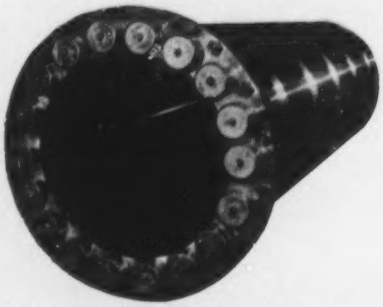


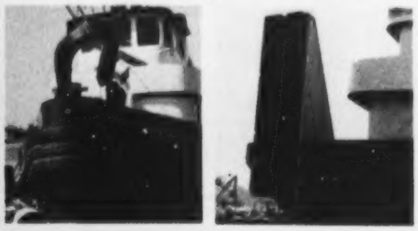
Styles available for shaft, bulkhead and rudder applications. Select from bronze, steel or aluminum. "Air-Seal" types feature inflatable rubber ring which seals around shaft, to allow packing change without dry docking. Models with water inlet for bearing lubrication, grease only, or combination water-grease service. A full range of types and sizes including split types are available.

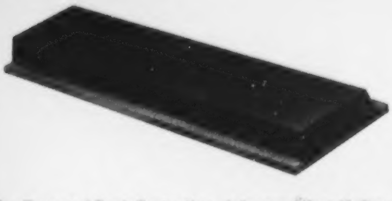
METAL BACKED STAVE BEARINGS



For extreme shaft loads; demountable staves of nitrile rubber bonded to naval brass bar for dove-tail fit into keyway bronze housing. Housings completely machined to specifications and ready for installation in stern tube. Staves are individually replaceable without removing shaft.

RUBBER FENDERING SYSTEMS





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A variety of vessel and dock rubber fendering, including D-sections, O-sections, rectangular and wing types feature built-in shock-absorbing qualities.

Impact absorbing and cushioning bumpers for harbor tugs, work vessels, as well as docks and wharfs protect vessels. Bumpers mount on vessel in cage using roller shaft system or chain type. Each bumper consists of two halves or segments. Shaft mounted style rotates. Sections can be easily replaced if damaged, or rotated for maximum use before replacement becomes necessary. Single durometer rubber provides excellent energy absorption and deflection qualities.

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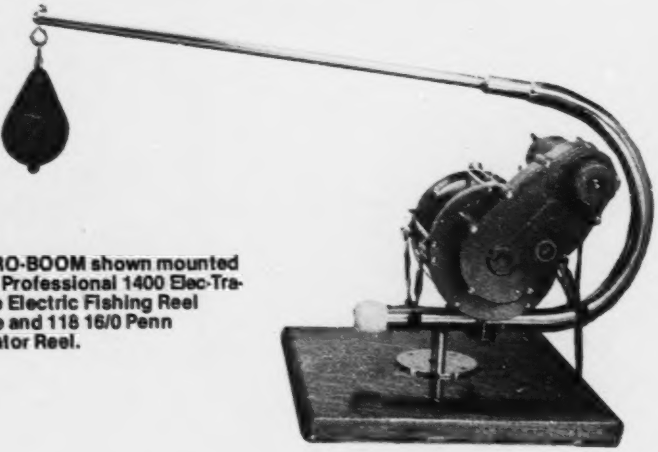
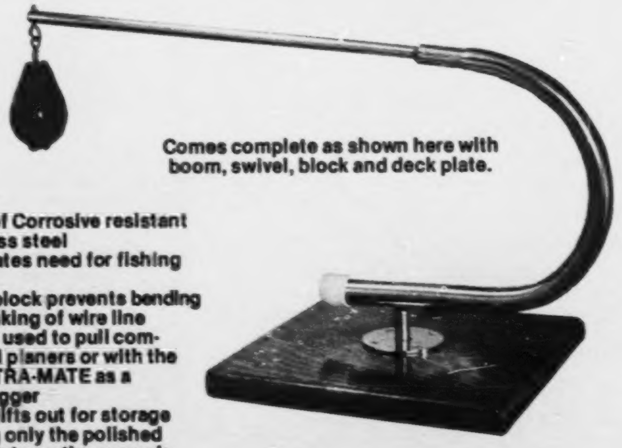
PRO-BOOM

The PRO-BOOM is designed and built for use with the Professional Series ELEC-TRA-MATE and is an excellent combination for commercial fishing application either bottom fishing or trolling.



PRO-BOOM shown mounted with Professional 1400 Elec-Tra-Mate Electric Fishing Reel Drive and 118 16/0 Penn Senator Reel.



Comes complete as shown here with boom, swivel, block and deck plate.

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Steel and Engine Products Ltd.
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Waterfront Fabricators
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Yankee Master Hydraulics, Inc.

Haulers, pot

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Haulers, power blocks

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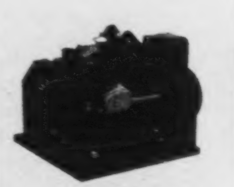
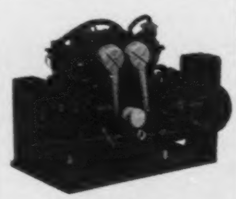


3.5KW



8.0KW

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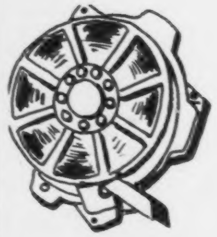

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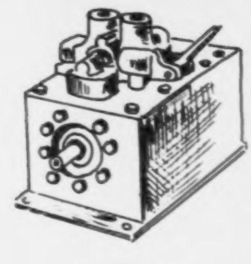

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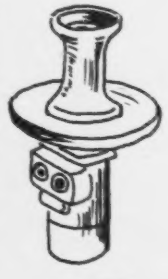

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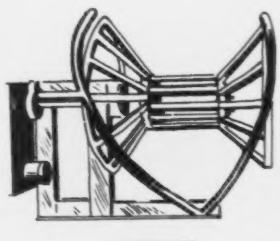
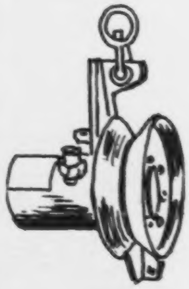
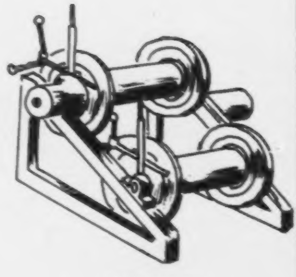
Brass or Iron
Vertical or Horizontal



NET TAKER
Handles nets up to
120' deep



HANGING LINE HAULER
8" - 12" - 16"
Guide Rollers available



DRUM UNIT
Single - Dual - Triple
Free Spooling

Osco Hydraulic Fishing Equipment is

- Powerful
- Reasonably Priced
- Easily Installed
- Rugged
- Versatile
- Compact

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Call or Write
for information

* IMP Fishing Gear, Inc.
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* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
MARCO SEATTLE
Marine Sales Co.
Marlin Products
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Northwest Boat Yard
* Osco Motors Corp.
Rivtow Shipyards Ltd.
Yankee Master Hydraulics, Inc.

Helm seats

Pompanette, Inc.

Hoists, boat

ABCO-Acadia
Ace Boat Hoist
Activation, Inc.
Aqua-Matic Piers, Inc.
Barton Machine Shop, Inc.
Charlottetown Metal Products Ltd.
* The Crosby Group
Davitmaster
Douglas Machine Works
* Electra-Dyne Co.
Gearmatic Co.
International Marketing & Trading, Inc.
Majima Company Limited
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Travelift, Inc.
Marinovich Trawl Co., Inc.
Minuteman Boat Handling Equipment, Inc.
New England Trawler Equipment Co.
Olympic Prefabricators, Inc.
Robert E. Derecktor, Inc.
* Southwest Boat Corp.
* Stroudsberg Engine Works, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Hoists, general

A. C. Hoyle Company
ABCO-Acadia
Acco Industries Inc., American Chain Division
Activation, Inc.
* Appleton Marine
B.C. Gearworks Ltd.
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Charlottetown Metal Products Ltd.
* The Crosby Group
Dan Chick Co.
Davitmaster
Douglas Machine Works
Gearmatic Co.
* Hancock Marine
Kennebec Marine Co.
Lindgren-Pitman, Inc.
Lunenburg Foundry & Engineering Ltd.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Travelift, Inc.
Marinovich Trawl Co., Inc.
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New England Trawler Equipment Co.
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Steel-Pro, Inc.
* Stroudsberg Engine Works, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Horns

ABCO-Acadia
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Wm. B. Bliss
Buell Mfg. Co.
Delta Marine
Falcon Safety Products, Inc.
Forsea Ltd.
International Marketing & Trading, Inc.
* ITT JABSCO Products
John Leckie, Inc.
* Kahlenberg Bros Co.
* Kolstrand Supply Co.
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Raritan Engineering Co.
Seattle Marine & Fishing Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Hoses and fittings

ABCO-Acadia
Activation, Inc.
Ami Corp.
Anaconda Industries, Brass Division
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
August Spindler & Sons, Inc.
Barton Machine Shop, Inc.
Beckson Marine, Inc.
* Bevis and Associates, Inc.
Buck-Algonquin Marine Hardware Div.
C.J. Hendry Co.
Charon Oil Systems, Inc.
Dan Chick Co.
Dart Union Co.
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Eastern Welding, Inc.
Easthope Sales & Service Ltd.
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Flexfab Inc.
Forsea Ltd.
Gowen, Inc.
* Hathaway Machinery Co.
John Leckie, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Marine Electronics Co.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Mi Prop, Inc.
Nautic Maskinfabrik ApS
New Bern Net Company
* Nick's Hydraulics, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
* Osco Motors Corp.
Pacer Pumps
Parker Marine
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sea-Fire Extinguishing Marine Products
Sea-Tec Fabricators Ltd.
Seattle Marine & Fishing Supply Co.
Seawood Associates, Inc.
Senco Products, Inc.
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
Steel and Engine Products Ltd.
Unaflex Rubber Corp.
W. H. den Ouden (U.S.A.), Inc.
Wefco-Rubber Mfg. Corp.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.
Yankee Master Hydraulics, Inc.

Hydraulic systems and components

ABCO-Acadia
Activation, Inc.
Ami Corp.
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
Ausco Brake & Clutch Div.
Barteu Marine Electronics
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Bloom, Inc.
Canovex Ltd.
Charlottetown Metal Products Ltd.
Charon Oil Systems, Inc.
Chesapeake Marine Industries, Inc.
Circuit Engineering, Inc.
Custom Craft Boat Co.
Dan Chick Co.
LeRoy Demarest, Processing Consultant
Douglas Machine Works
Down East Machine and Engineering, Inc.
Eastern Welding, Inc.
Easthope Sales & Service Ltd.
Eaton Corporation, Hydraulics Division
* Electra-Dyne Co.
Fish-Master
Forsea Ltd.
Gowen, Inc.
* Hathaway Machinery Co.
International Marketing & Trading, Inc.
John Leckie, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
* Kongsberg North America, Inc.
Lindgren-Pitman, Inc.
Lucas Fluid Power
MARCO SEATTLE
Marine Electronics Co.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
Marlin Products
Martin-Decker
Mi Prop, Inc.
Minuteman Boat Handling Equipment, Inc.
Nautic Maskinfabrik ApS
* Nick's Hydraulics, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
* Osco Motors Corp.
Parker Marine
Rivtow Shipyards Ltd.
Robbins & Myers, Inc.
* Scandia Propeller Service & Supply, Inc.
Schrader Bellows Division
Scituate Lobster Trap Co.
Sea-Tec Fabricators Ltd.
Seawood Associates, Inc.
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
SSI, Inc.
* Stroudsberg Engine Works, Inc.
W. H. den Ouden (U.S.A.), Inc.
* Wilcox Marine Supply, Inc.
* Wm. E. Hough Co.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.
Yankee Master Hydraulics, Inc.

Instrument and electrical panels

ABCO-Acadia
Alaska Diesel Electric
* Atlantic Marketing Co., Inc.
Barton Machine Shop, Inc.
Bass Products, Inc.
Boat Electric Co., Inc.
Custom Craft Boat Co.
Frank W. Murphy, Mfr., Inc.
Global Positioning Instrument Corp.
Gowen, Inc.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marlin Products
Martin-Decker
Medallion Instruments, Inc.
Northwest Boat Yard
* Osco Motors Corp.
Rivtow Shipyards Ltd.
Rothenbuhler Engineering
Schrader Bellows Division
Seattle Marine & Fishing Supply Co.
SSI, Inc.
Steel and Engine Products Ltd.
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

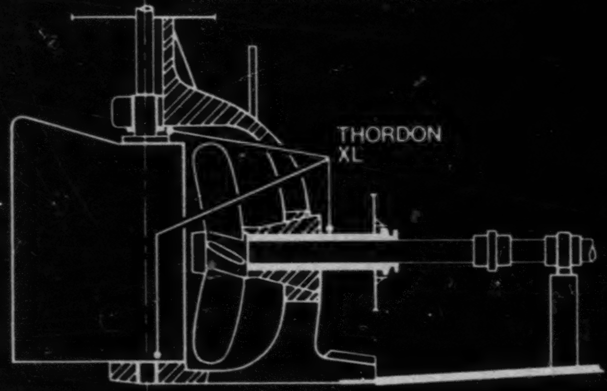
Insulation

ABCO-Acadia
American Klegecell Corporation
Armco
* The Carlon Rubber Products Company
Chemetics Systems, Inc.
Custom Craft Boat Co.
Dyrelite Corp.
FDC Packaging, Inc.
Forsea Ltd.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Northwest Boat Yard
Wenzel Engineering Co., Inc.
West Coast Insulation, Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Knives

A&G Fisherman Supply
ABCO-Acadia
Allen Tool and Mfg., Inc.
Atlantic & Gulf Fishing Supply Corp.

WHY THORDON IS REPLACING SOFT RUBBER BEARINGS WORLDWIDE.



Basically, the difference between soft rubber bearings and Thordon bearings concerns lubrication.

Rubber bearings need a constant lubricating film of water between shaft and bearing to reduce friction.

At low speeds, peripheral velocity is inadequate to produce this film. The result: power-robbing friction which you notice as rumble and excessive vibration.

Thordon's low speed lubrication is built-in, in the form of low friction additives. And Thordon equals or outperforms rubber bearings in many other ways. Thordon is easier to remove or install than rubber/metal, lighter in weight, able to withstand high shock loads and easily machined on-site to fit the actual requirements.

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Carvel Hall
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LeRoy Demarest, Processing Consultant
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Franklin Net & Twine Ltd.
Gourock Division Wire Rope Industries, Limited
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International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
* Marspec Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nylon Net Co.
Scituate Lobster Trap Co.
Silver Horde Fishing Supplies, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Ladders, ramps and gangways

A. Dimattina Company, Inc.
Am-Pac Equipment, Inc.
Barton Machine Shop, Inc.
Buck-Algonquin Marine Hardware Div.
Charlottetown Metal Products Ltd.
Chesapeake Marine Industries, Inc.
Davis Instruments Corp.
Davitmaster
Ferguson Industries Limited
Fishermen's Boat Shop, Inc.
Marine Sales Co.
New Bern Net Company
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Olympic Prefabricators, Inc.
Ray Vandermeer Boat Fenders
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sea-Link, Inc.
Richard Sembler
Steel-Pro, Inc.
Waterfront Fabricators
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Lights, marine

ABCO-Acadia
ACR Electronics, Inc.
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Automatic Power, Inc.
Barton Machine Shop, Inc.
Bass Products, Inc.
Benson Marine Products
Boat Electric Co., Inc.
The Brinkmann Corporation
C.J. Hendry Co.
Chesapeake Marine Industries, Inc.
Davis Instruments Corp.
Delta Marine
Forsea Ltd.
Gowen, Inc.
Guest Corp.
* IMP Fishing Gear, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
* ITT JABSCO Products
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Lorain Electronics Corporation
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Optronics, Inc.
Phoenix Products Company, Inc.
REC Specialties, Inc.
Rivtow Shipyards Ltd.
Seattle Marine & Fishing Supply Co.
* Southwest Boat Corp.
W. H. den Ouden (U.S.A.), Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Loud hailers

Armstrong Boats & Marine Transportation, Inc.
Barteu Marine Electronics
Delta Marine
Genave, Inc.
Harris Electric/Electronics, Inc.
Inmar Electronics & Sales, Inc.
International Marketing & Trading, Inc.
* ITT JABSCO Products
John Leckie, Inc.
* Kolstrand Supply Co.
Lorain Electronics Corporation
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Primary Power Systems
Raytheon Marine Co.
Seattle Marine & Fishing Supply Co.
Standard Communications Corp.
Tele Comm Communications Equipment
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Lubricants and lubricating systems

* Atlantic Marketing Co., Inc.
Care Laboratories, Inc.
Chemlon, Inc.
Crane Packing Co.
Davis Instruments Corp.
Devcon Corp.
Gowen, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
New Bern Net Company
North Coast Chemical Co.
Northwest Boat Yard
Parker Marine
Robert E. Derecktor, Inc.
Sea-Link, Inc.
Seattle Marine & Fishing Supply Co.
Selco Lubricants
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Tempo Products Company
Yankee Boat Yard & Marina, Inc.

Marine engines; inboard, gasoline and diesel

ABCO-Acadia
Alaska Diesel Electric
* Alco Power, Inc.
Allis Chalmers Engine Division
Aras Marine Chartering Company
B & W Alpha Diesel
B. C. Equipment Company Ltd.
Barr Marine Products Co.
Barton Machine Shop, Inc.
BMW Marine Products
Chesapeake Marine Industries, Inc.
Marine Division, Chrysler Corp.
C-Power (Marine) Ltd.
* Cummins Engine Company, Inc.
Dan Chick Co.
Delta Marine
Detroit Diesel Allison Div.
Easthope Sales & Service Ltd.
Engine Technology, Inc.
* GEC Diesels Limited
Gowen, Inc.
Industrial Engines Ltd.
J.H. Westerbeke Corp.
John Leckie, Inc.
Lehman Power Corp.
* Lister Diesels, Inc.
Lunenburg Foundry & Engineering Ltd.
Marine Engine Center, Inc.
Marine Engineering, Incorporated
Marine Sales Co.
Marlin Products
MerCruiser Division
Mid-Atlantic Engine Supply Corp.
Motorfabriken Bukh A/S
Nautic Maskinfabrik ApS
Northwest Boat Yard
Pacific Diesel Co
Perkins Engines, Inc.
Pisces-Turbodrive
Pleasurecraft Marine Engine Co.
* R. A. Mitchell Co., Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Universal Motors
W. H. den Ouden (U.S.A.), Inc.
Wartsila Power, Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Marine engines; backfire, flame and explosion arrestors

ABCO-Acadia
B & W Alpha Diesel
Barr Marine Products Co.
Barton Machine Shop, Inc.
Chesapeake Marine Industries, Inc.
Gowen, Inc.
Industrial Engines Ltd.
John Leckie, Inc.
Marine Sales Co.
Marlin Products
Northwest Boat Yard
* Osco Motors Corp.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Steel and Engine Products Ltd.
Stokes Marino Supply Co.
Yankee Boat Yard & Marina, Inc.

Marine engines, components and accessories

ABCO-Acadia
* Alco Power, Inc.
Aras Marine Chartering Company
B & W Alpha Diesel
B. C. Equipment Company Ltd.
Barr Marine Products Co.
Barton Machine Shop, Inc.
BMW Marine Products
Braden Winch Co.
Buck-Algonquin Marine Hardware Div.
Chesapeake Marine Industries, Inc.
C-Power (Marine) Ltd.
* Cummins Engine Company, Inc.
Dan Chick Co.
Delta Marine
Demco Controls, Inc.
Electro-Motive Division General Motors Corporation
* Essex Machine Wks., Inc
Fram Corporation, Automotive Division
* GEC Diesels Limited
Globe Rubber Works, Inc.
Gowen, Inc.
* GROCO (Gross Mechanical Laboratories, Inc.)
Hewitt Equipment Limited
Hjelset Motorfabrikk A/S
Industrial Engines Ltd.
* ITT JABSCO Products
J.H. Westerbeke Corp.
John Leckie, Inc.
* KEM Equipment, Inc.
Lehman Power Corp.
* Lister Diesels, Inc.
Lunenburg Foundry & Engineering Ltd.
Marine Sales Co.
Marlin Products
Morse Rubber Division
Motorfabriken Bukh A/S
Nautic Maskinfabrik ApS
Northwest Boat Yard
* Osco Motors Corp.
Parker Marine
Pleasurecraft Marine Engine Co.
* R. W. Fernstrum & Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
Sen-Dure Products, Inc.
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Stanadyne Diesel Systems
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Systems Engineering, Inc.
* Thomson-Gordon Ltd.
Universal Motors
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
Wolf Marine System Division
Woodward Governor Co.
Yankee Boat Yard & Marina, Inc.

Marine engines, gears (reducing and reversing) and transmissions

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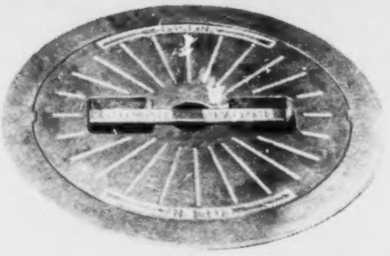
Alaska Diesel Electric
Aras Marine Chartering Company
B & W Alpha Diesel
B. C. Equipment Company Ltd.
Barr Marine Products Co.
Barton Machine Shop, Inc.
BMW Marine Products
Capitol Gears, Inc.
C-Power (Marine) Ltd.
* Cummins Engine Company, Inc.

BOMAR
OFFSHORE HATCHES



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(no extra charge)

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SAVES FUEL AND EXTRA WEIGHT.
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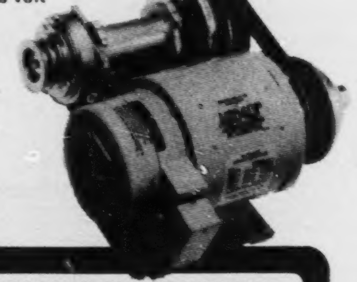

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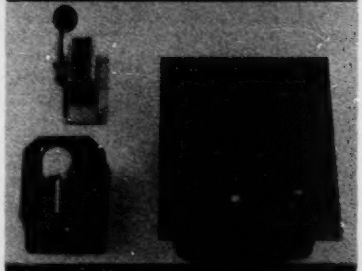

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Electro-Motive Division General Motors Corporation
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Gowen, Inc.
Granite State Machine Co., Inc., Snow-Nabstedt Gear Division
Hewitt Equipment Limited
Hjelset Motorfabrikk A/S
Industrial Engines Ltd.
John Leckie, Inc.
Kalamazoo Marine Gear
* KEM Equipment, Inc.
Lehman Power Corp.
Marine Engine Center, Inc.
Marine Sales Co.
Marlin Products
Northwest Boat Yard
* Osco Motors Corp.
Pisces-Turbodrive
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Twin Disc, Incorporated
The Walter Machine Co., Inc.
Warner Gear
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Marine engines, instruments

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Barteu Marine Electronics
Barton Machine Shop, Inc.
BMW Marine Products
C-Power (Marine) Ltd.
Delta Marine
Gowen, Inc.
Guest Corp.
Industrial Engines Ltd.
John Leckie, Inc.
* Kolstrand Supply Co.
Lehman Power Corp.
Marine Engine Center, Inc.
Marine Sales Co.
Marlin Products
Northwest Boat Yard
* Osco Motors Corp.
Perkins Engines, Inc.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Telcor Instruments, Inc.
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Marine engines, jet drives

ABCO-Acadia
Berkeley Pump Co., Inc.
Industrial Engines Ltd.
Marine Sales Co.
Pisces-Turbodrive
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Stokes Marine Supply Co.

Marine engines, mounts

ABCO-Acadia
Barr Marine Products Co.
Barton Machine Shop, Inc.
Chesapeake Marine Industries, Inc.
C-Power (Marine) Ltd.
Globe Rubber Works, Inc.
Gowen, Inc.
Granite State Machine Co., Inc., Snow-Nabstedt Gear Division
Industrial Engines Ltd.
John Leckie, Inc.
* KEM Equipment, Inc.
Lehman Power Corp.
Marine Engine Center, Inc.
Marine Sales Co.
Marlin Products
Northwest Boat Yard
* Osco Motors Corp.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
W. H. den Ouden (U.S.A.), Inc.
Wefco-Rubber Mfg. Corp.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Marine engines, mufflers

ABCO-Acadia
B & W Alpha Diesel
Ballard Sheet Metal Works, Inc.
Barr Marine Products Co.
Barton Machine Shop, Inc.
Buck-Algonquin Marine Hardware Div.
Chesapeake Marine Industries, Inc.
Dan Chick Co.
Delta Marine
Eastern Welding, Inc.
Gowen, Inc.
Industrial Engines Ltd.
* KEM Equipment, Inc.
* Kolstrand Supply Co.
Lehman Power Corp.
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Mid-Atlantic Engine Supply Corp.
Northwest Boat Yard
* Osco Motors Corp.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stokes Marine Supply Co.
Temro Automotive Div.
W. H. den Ouden (U.S.A.), Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

Marine engines, oil analysis and service

Fram Corporation, Automotive Division
Gowen, Inc.
Industrial Engines Ltd.
John Leckie, Inc.
Marine Sales Co.
Parker Marine
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.

Marine engines, outboard diesel

Harbormaster Division
Isuzu Diesel of North America
Marine Sales Co.
Marlin Products
Pennsylvania Development Co.
Rivtow Shipyards Ltd.

Marine engines, outboard electric

Byrd Ind., Inc.
Evinrude Motors
John Leckie, Inc.
Johnson Outboards
Marine Sales Co.
Mariner Outboards
New Bern Net Company
Rivtow Shipyards Ltd.

Marine engines, outboard, gasoline

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Marine Division, Chrysler Corp.
Evinrude Motors
John Leckie, Inc.
Johnson Outboards
* Kolstrand Supply Co.
Marine Sales Co.
Mariner Outboards
Marlin Products
Rivtow Shipyards Ltd.
Searig Sail Systems Co.

Marine engines, stern drivers

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Barton Machine Shop, Inc.
BMW Marine Products
Marine Division, Chrysler Corp.
C-Power (Marine) Ltd.
Delta Marine
Marine Drive Systems, Inc.
Marine Sales Co.
Northwest Boat Yard
Pisces-Turbodrive
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Stokes Marine Supply Co.
Yankee Boat Yard & Marina, Inc.

Marine engines, water separators and detectors

ABCO-Acadia
Alaska Diesel Electric
Alfa-Laval, Inc.
Chesapeake Marine Industries, Inc.
Eastern Marine Electronics
Gowen, Inc.
Industrial Engines Ltd.
Lehman Power Corp.
Marine Ecological Products Corp.
Marine Sales Co.
Mid-Atlantic Engine Supply Corp.
Northwest Boat Yard
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
* Southwest Boat Corp.
W. H. den Ouden (U.S.A.), Inc.
Yankee Boat Yard & Marina, Inc.

Masts and gallows

Atlantic Shipbuilding
Barton Machine Shop, Inc.
Carolina Services
Custom Craft Boat Co.
Dan Chick Co.
Down East Machine and Engineering, Inc.
Eastern Welding, Inc.
Easthope Sales & Service Ltd.
Fishermen's Boat Shop, Inc.
Georges River Boat Bldg. & Repair
Gowen, Inc.
* Hathaway Machinery Co.
Kennebec Marine Co.
Marine Technical Assistance Group
Nautic Maskinfabrik ApS
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Olympic Prefabricators, Inc.
Robert E. Derecktor, Inc.
Sea-Tec Fabricators Ltd.
Searig Sail Systems Co.
Richard Sembler
Seward Ship's Chandlery
* Southwest Boat Corp.
Steel-Pro, Inc.
W. H. den Ouden (U.S.A.), Inc.
Waterfront Fabricators
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
Wolf Marine System Division

Navigation instruments, non-electronic

Aras Marine Chartering Company
* Atlantic Marketing Co., Inc.
C.J. Hendry Co.
C. Plath
The C-Thru Ruler Company
Davis Instruments Corp.
E. S. Ritchie & Sons, Inc.
Energy Analysts, Inc.
Harris Electric/Electronics, Inc.
International Marketing & Trading, Inc.
Jay Stuart Haft Co., Inc.
John E. Hand & Sons Co.
John Leckie, Inc.
Kirk Timm Associates
Marine Sales Co.
The Marine Supply & Oil Co.
Nautac
New Bern Net Company
Northwest Boat Yard
Robert E. Derecktor, Inc.
* Wilcox Marine Supply, Inc.

Net-making machines and systems

Amita Company Limited
Dan Chick Co.
F.N.T. Ind., Inc.
* IMP Fishing Gear, Inc.
Toyo Kogyo Co., Ltd.
Yankee Master Hydraulics, Inc.

Net reels

A&G Fisherman Supply
Activation, Inc.
Ami Corp.
Atlantic & Gulf Fishing Supply Corp.
Barton Machine Shop, Inc.
Custom Craft Boat Co.
Dan Chick Co.
Down East Machine and Engineering, Inc.
Eastern Welding, Inc.
Easthope Sales & Service Ltd.
Ferguson Industries Limited
Gowen, Inc.
* Hathaway Machinery Co.
Hawthorn Marine Service
* IMP Fishing Gear, Inc.
* KEM Equipment, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
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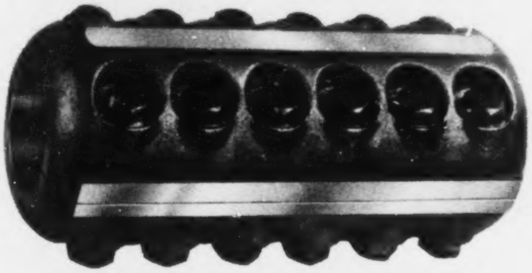
KAHLENBERG Muff Couplings



Grip Your Propeller Shaft Tighter . . . Thru-Bolted for Perfect Alignment

The Kahlenberg completely split, two-piece shaft coupling is exceptionally strong and thrust absorbing.

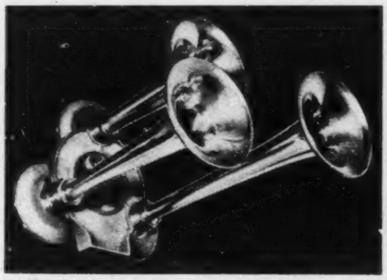
This Muff or Sleeve Type Coupling features precision located, identical thru bolt holes, with surfaces spot faced for in-line bolt tension. Installation is fast and simple.

Perfect alignment is assured by accurately machined mating surfaces and full length filleted keyway. The Kahlenberg coupling is available in manganese bronze or stainless steel to fit a full range of shaft sizes. Streamlined end design minimizes turbulence.

KAHLENBERG AIR HORNS Have Distinctive Signal

Kahlenberg Airhorns are distinctive, powerful signals, backed by years of successful performance in all types of service. Horn projectors are scientifically designed for volume, audibility, richness of tone and economy of air consumption.

Simplicity and quality are keynotes in Kahlenberg Airhorn construction. There are no moving parts other than the sound producing diaphragm, and no adjustments are necessary up to 250 lbs. per square inch operating pressure.



MODEL T Chimetone visible airhorn with synchronized switch and manual valve.

All horn castings are of bronze, accurately machined. Highest quality polished bronze or chrome finishes are available.

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Sea-Tec Fabricators Ltd.
Richard Sembler
Seward Ship's Chandlery
* Southwest Boat Corp.
Steel-Pro, Inc.
Waterfront Fabricators
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

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New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Nor'Eastern Trawl Systems, Inc.
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Nylon Net Co.
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Sea Isle Net Co., Inc.
Sea Spike Anchors, Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
* Simrad Inc.
Smithfield Fibers, Inc.
Teledyne McKay
Trawl Equipment (Aberdeen) Ltd.
W.C. Dillon & Company, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.

Nets, fishing

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ABCO Manufacturing Division
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Blue Mountain Industries
* Brownell & Co., Inc.
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Custom Craft Boat Co.
Dan Chick Co.
Fish Net & Twine Co.
F.N.T. Ind., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Gourock Division Wire Rope Industries, Limited
Hagin Frith & Sons Co
Hermann Engel & Co. Net Manufacture Ltd.
Hirtshals Vod - Og Trawlbinderi A/S
Hvide Sande Vodbinderi APS.
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International Marketing & Trading, Inc.
Iron Strand aps
Island Fish Net & Supply Co., Inc.
Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
Ketcham Traps
Koring Bros., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Nylon Net Co.
Redexport
Sargasso Seafoods, Inc.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
A/S N. P. Utzon
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Nets, repair tools

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ABCO-Acadia
Amita Company Limited
Blue Mountain Industries
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Dan Chick Co.
Fid-O'/McGrew Splicing Tool Co.
F.N.T. Ind., Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Great Lakes Float Co., Inc.
Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS.
* IMP Fishing Gear, Inc.
Industrial Injection Moulders Ltd.
Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
Ketcham Traps
* Kolstrand Supply Co.
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New England Fishing Gear, Inc.
Norsenet Ltd.
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Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Oars

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* Atlantic Marketing Co., Inc.
C.J. Hendry Co.
Chesapeake Marine Industries, Inc.
Churchill Lumber Company
Forsea Ltd.
* IMP Fishing Gear, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
* Marspec Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nylon Net Co.
Seattle Marine & Fishing Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Oil changers

Majima Company Limited

Oil drain units

Westwind Products

Oil pollution barriers

Dart Union Co.
Eastern Welding, Inc.
Energy Analysts, Inc
MARCO SEATTLE
Marine Ecological Products Corp.
Marine Sales Co.
Mid-City Steel
Norsenet Ltd.
Seaward International, Inc.

Pallets

Seaboard Manufacturing Co.

Petroleum products

C.J. Hendry Co.
Care Laboratories, Inc.
Charon Oil Systems, Inc.
Gowen, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Selco Lubricants
W. H. den Ouden (U.S.A.), Inc.

Plugs, lobster

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
* IMP Fishing Gear, Inc.
Ketcham Traps
New England Fishing Gear, Inc.
Scituate Lobster Trap Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Ports and windows, marine

ABCO-Acadia
Beckson Marine, Inc.
* Bomar, Inc.
Buck-Algonquin Marine Hardware Div.
Cornell-Carr Co., Inc.
DANTRONICS/MEEAC Co.
Forsea Ltd.
Go Industries, Inc.
International Marketing & Trading, Inc.
Iver Christensens Vaadbinderi Ltd
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John Leckie, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
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Rivtow Shipyards Ltd.
Seattle Marine & Fishing Supply Co.
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W. H. den Ouden (U.S.A.), Inc.
Wynne Enterprises, Inc.

Pots and Traps

A&G Fisherman Supply
ABCO-Acadia
AquaDyne Enterprises
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
B & R Wire, Ltd.
C.E. Shepherd Co., Inc.
Can-Am Containers, Ltd.
Carolina Services
Clarks Marine Equipment
Dan Chick Co.
Dee Jon Co.
Forsea Ltd.
Hawthorn Marine Service
Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS.
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Industrial Injection Moulders Ltd.
James F. Feener, Inc.
John Leckie, Inc.
Ketcham Traps
Marine Sales Co.
Marshall Manufacturing Co.
Mid-City Steel
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
North Country Wood Products Company
Northwest Boat Yard
Sargasso Seafoods, Inc.
Scituate Lobster Trap Co.
Seward Ship's Chandlery
Steel Services
Totem Marine, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

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ABCO-Acadia
Activation, Inc.
Ami Corp.
* Atlantic Marketing Co., Inc.
* Bevis and Associates, Inc.
Braden Winch Co.
Capitol Gears, Inc.
Dan Chick Co.
Down East Machine and Engineering, Inc.
* Electra-Dyne Co.
Gowen, Inc.
* Hancock Marine
* Hathaway Machinery Co.
Industrial Engines Ltd.
Kennebec Marine Co.
Lindgren-Pitman, Inc.
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Rivtow Shipyards Ltd.
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* Scandia Propeller Service & Supply, Inc.

Sea-Tec Fabricators Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Trap Fishing Ltd.
Twin Disc, Incorporated
Yankee Master Hydraulics, Inc.

Preservatives

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
Blue Mountain Industries
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* The Carlon Rubber Products Company
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Forsea Ltd.
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Kirk Timm Associates
* Kolstrand Supply Co.
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Marinovich Trawl Co., Inc.
Memphis Net & Twine Co., Inc.
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Northwest Boat Yard
Nylon Net Co.
Rule Industries, Inc.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
U.S. Yacht Paint Co., Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Processing, onboard

A/S Atlas
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Canovex Ltd.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
Flodin Enterprises
Olympic Prefabricators, Inc.
Sabroe Marine
Seafreeze Refrigeration Co., Inc.
Stal-Laval, Inc.
Steel-Pro, Inc.
Wolf Marine System Division

Propellers, shafts, bearings and nozzles

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Chesapeake Marine Industries, Inc.
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C-Power (Marine) Ltd.
Dan Chick Co.
Doran-Alabama Propeller Co., Inc.
Douglas Machine Works
* Duramax Marine Div.
* Essex Machine Wks., Inc
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Ferguson Industries Limited
Forsea Ltd.
Fundiciones Rice Metalmec
Gowen, Inc.
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* Hathaway Machinery Co.
Hewitt Equipment Limited
Hundested Motor & Propeller Fabrik A/S
* Kahlenberg Bros Co.
Kennebec Marine Co.
Lehman Power Corp.
Lunenburg Foundry & Engineering Ltd.
Marine Engine Center, Inc.
Marine Engineering, Incorporated
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Michigan Wheel Corp., Subsidiary of Dana Corp.
Morse Chain
Nautic Maskinfabrik ApS
Newage Marine Propulsion Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Olympic Propeller Co.
Omni Fabricators, Inc.
* Osco Motors Corp.
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Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
Sea-Fire Extinguishing Marine Products
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Smith Bros. Foundry & Machine Works Ltd.
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Steel-Pro, Inc.
* Thomson-Gordon Ltd.
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The Walter Machine Co., Inc.
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Wolf Marine System Division

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Avondale Shipyards, Inc.
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Chesapeake Marine Industries, Inc.
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C-Power (Marine) Ltd.
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Delta Marine
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Marine Drive Systems, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Memphis Net & Twine Co., Inc.
Michigan Wheel Corp., Subsidiary of Dana Corp.
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Newage Marine Propulsion Ltd.
Northwest Boat Yard
Olympic Propeller Co.
* Osco Motors Corp.
Pleasurecraft Marine Engine Co.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sabb-Dreadnought & Trident Diesel
* Scandia Propeller Service & Supply, Inc.
Sea-Fire Extinguishing Marine Products
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
* Thomson-Gordon Ltd.
W. H. den Ouden (U.S.A.), Inc.
* Wilcox Marine Supply, Inc.

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Bayleysuit, Inc.
Boss Manufacturing Co.
C.J. Hendry Co.
Cadillac Plastic & Chemical Co.
Forsea Ltd.
Franklin Net & Twine Ltd.
* IMP Fishing Gear, Inc.
* Imperial Manufacturing Co.
International Marketing & Trading, Inc.
Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
* Marspec Inc.
Memphis Net & Twine Co., Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Nylon Net Co.
Ranger Products Company
* Safety & Supply Company
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
Stearns Manufacturing Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Pumps, general

ABCO-Acadia
Alaska Diesel Electric
Alfa-Laval, Inc.
Armstrong Boats & Marine Transportation, Inc.
* Atlantic Marketing Co., Inc.
Automotive Products Group, A Division of Walbro Corp.
B. C. Equipment Company Ltd.
Barton Machine Shop, Inc.
Berkeley Pump Co., Inc.
Blackmer Pump
Wm. B. Bliss
Capital Controls Company
Charlottetown Metal Products Ltd.
* Conde Pumps
Dan Chick Co.
Dart Union Co.
Delta Marine
LeRoy Demarest, Processing Consultant
The Edson Corp.
* Essex Machine Wks., Inc
Fluid Filtration Systems
Forsea Ltd.
Gerrard Fiorentino Marine Sales
Gowen, Inc.
* GROCO (Gross Mechanical Laboratories, Inc.)
* Hathaway Machinery Co.
International Marketing & Trading, Inc.
* ITT JABSCO Products
ITT Marlow Pumps
John Leckie, Inc.
* KEM Equipment, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
The Lerio Corporation
Lovett Pumps
Lucas Fluid Power
MARCO SEATTLE
Marine Ecological Products Corp.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Mayfair Molded Products Corp.
Mid-Atlantic Engine Supply Corp.
* MP Pumps Division
Multiquip, Inc.
Munster Simms Engineering Limited
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Pacer Pumps
Rivtow Shipyards Ltd.
Robbins & Myers, Inc.
Robert E. Derecktor, Inc.
Rule Industries, Inc.
Scituate Lobster Trap Co.
Sea Spike Anchors, Inc.
Seattle Marine & Fishing Supply Co.
Seward Ship's Chandlery
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Syracuse Hydrodynamics, Inc.
Talleres Rice Hnos S.A.
Viking Pump Division, Houdaille Industries, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Radar reflectors

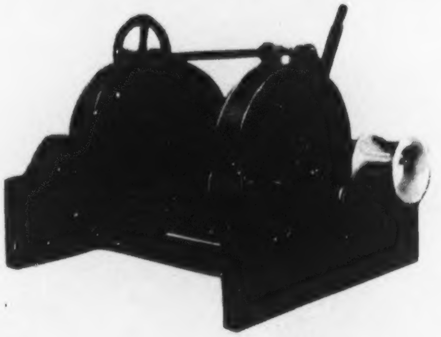
ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Davis Instruments Corp.
Forsea Ltd.
Franklin Net & Twine Ltd.
Gourock Division Wire Rope Industries, Limited
HMS Technology Corporation
* IMP Fishing Gear, Inc.
Iver Christensens Vaadbinderi Ltd
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Lorain Electronics Corporation
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
New England Fishing Gear, Inc.
Radar Devices, Inc.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Reels, fishing

A&G Fisherman Supply
A/S Fiskeriautomatikk
ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
Custom Craft Boat Co.
* Electric Fishing Reel Systems, Inc.

MODEL 1278-SD

Featuring Radial Piston Hydraulic motor mounted on pinion shaft



Model 1278-SD, new addition to Stroudsburg's great line of hoists, has been specially designed for single drum, split winch operation with one unit working the port side and another working the starboard side.

This new model is of all-steel fabrication and has cast steel gears with machine cut teeth. It has 6" wide stainless steel brake drum and new rust-proof metal alloy winch head. The unit can be completely hydraulic power in and power out or free-wheel out. Almost twice as big as any other Stroudsburg ever built, the new Model 1278-SD will handle 500 fm. of 7/8" wire.

Contact your nearest representative today for further details or write directly to Stroudsburg

The fisherman's choice . . . The Stroudsburg Hoist!

STROUDSBURG ENGINE WORKS, INC.

Serving Industry Since 1903
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Tel. (717) 421-4340 TELEX 847477

ATLANTIC MARKETING COMPANY
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Old Saybrook, Conn. 06475
203/388-5500

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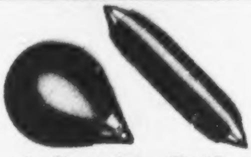
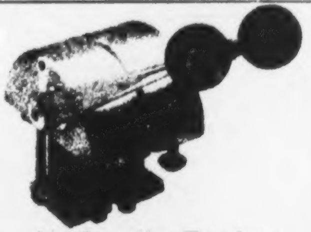


Inflatable PVC Fish Floats, Buoys & Fenders

- Hynautic, inc.
Marine hydraulic systems and products



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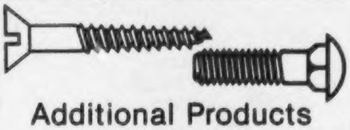
Mansfield Sanitary - The Plumbing Product Specialists

Complete Line of Marine Sanitation Equipment

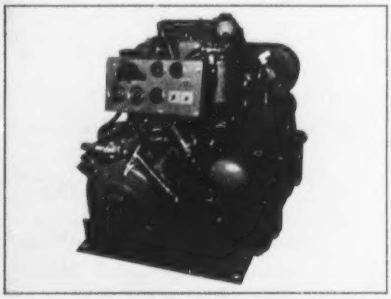
- BELL MARINE FASTENERS
Corrosion Resistant Fasteners



Additional Products Available for fishermen and boatbuilders Send for Catalogs

A Dolphin refrigeration system keeps fishing profits from melting away.

Put the money you've been spending on ice back into your pocket. Case histories prove a Dolphin fishboat refrigeration system from Carrier Transicold can pay for itself in just 18 months.



Why a Dolphin refrigeration system vs. ice? There are a lot of reasons: no more waiting in the ice line for hours or even days…higher product price on delivery…longer runs…fast payback…and greater economy.

The Dolphin is specially built for marine dependability with a Perkins 4/108 diesel that can maintain temperatures down to minus 20°F with either a fan coil evaporator or cold plate system. All components of the manual, constant-cool system are special marine-service metals, epoxy-coated for seagoing durability.

Stop your profits from melting away with your storage ice. Check out the Dolphin refrigeration system at your local Carrier Transicold dealer. Or for more facts on mechanical refrigeration vs. ice and a Dolphin brochure, write to: Carrier Transicold Company, Carrier Parkway, Syracuse, NY 13221.

Division of Carrier Corporation

Carrier
Transicold

dolphin

FOR THE LONG RUN

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* Hastings Brass Foundry Ltd.
* IMP Fishing Gear, Inc.
* KEM Equipment, Inc.
Kennebec Marine Co.
Lindgren-Pitman, Inc.
MARCO SEATTLE
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Kenneth Mica
New Bern Net Company
Northwest Boat Yard
Robert E. Derecktor, Inc.

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Reflexite Corporation

Repair kits

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ABCO-Acadia
Fish-Master
Forsea Ltd.
Industrial Formulators of Canada Limited
John Leckie, Inc.
Ketcham Traps
Marine Sales Co.
Marlin Products
New Bern Net Company
Travaco Laboratories, Inc.
* Westerbeke Fishing Gear Co., Inc.
Wolsk Associates Ltd.

Refrigeration

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* Atlantic Marketing Co., Inc.
C & R Refrigeration, Inc.
Canovex Ltd.
* Carrier Transicold Co.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
Dole Refrigerating Co.
E. I. du Pont de Nemours & Co., Inc.
Frick Company
Galt Equipment Limited
Hill Galley Refrigeration & Manufacturing
Howe Corporation
Liquid Carbonic Corp.
Marine Sales Co.
Marvel Div.
Modular Panel Company
Morris Whaley, Inc.
Mycom Corporation
* North Star Ice Equipment Corporation
Parker Marine
Robert E. Derecktor, Inc.
Sabroe Marine
Seafreeze Refrigeration Co., Inc.
* Southwest Boat Corp.
SpaCreek Refrigeration
Stal-Laval, Inc.
Thermo King Corporation
* Turbo Marine Corp.
Unifridge, Inc.
Vilter Manufacturing Corporation
Wolf Marine System Division

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Atlantic Shipbuilding
C. Sherman Johnson Co., Inc.
Dan Chick Co.
Eastern Welding, Inc.
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Gladding Corp., Cordage Division
Gourock Division Wire Rope Industries, Limited
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Industrial Wire & Metal Forming, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
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Marine Technical Assistance Group
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Paulsen Wire Rope Corp.
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Searig Sail Systems Co.
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Southern Marine Supply Co., Inc.
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Teledyne McKay
Waterfront Fabricators
* Westerbeke Fishing Gear Co., Inc.
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Wolf Marine System Division

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Amita Company Limited
AquaDyne Enterprises
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Atlantic & Gulf Fishing Supply Corp.
* Atlantic Marketing Co., Inc.
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Blue Mountain Industries
Boothbay Braids
* Brownell & Co., Inc.
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Gladding Corp., Cordage Division
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Hermann Engel & Co. Net Manufacture Ltd.
Hvide Sande Vodbinderi APS
Iceco, Inc.
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Iver Christensens Vaadbinderi Ltd
John Leckie, Inc.
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Koring Bros., Inc.
Lambeth Corp.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
Marshall Manufacturing Co.
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New Bern Net Company
New England Fishing Gear, Inc.
New England Ropes, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nylon Net Co.
Paulsen Wire Rope Corp.
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Redexport
Rockport Twine & Rope Co., Inc.
* Samson Associates
Samson Ocean Systems, Inc.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Smithfield Fibers, Inc.
Southern Marine Supply Co., Inc.
Sunshine Cordage Corp.
Tubbs Cordage Company
Wall Rope Works
Wellington Puritan Mills, Inc.-Montair Division
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.
Yale Cordage, Inc.

Rudder angle indicators

Energy Control Corp.
* Kongsberg North America, Inc.

Rudders and struts

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Barton Machine Shop, Inc.
Buck-Algonquin Marine Hardware Div.
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Custom Craft Boat Co.
* Essex Machine Wks., Inc
Ferguson Industries Limited
Fundiciones Rice Metalmec
Gowen, Inc.
* Hathaway Machinery Co.
International Marketing & Trading, Inc.
Marine Engine Center, Inc.
Marine Engineering, Incorporated
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Omni Fabricators, Inc.
Rivtow Shipyards Ltd.
Robert E. Derecktor, Inc.
Sea-Fire Extinguishing Marine Products
Smith Bros. Foundry & Machine Works Ltd.
SSI, Inc.
Steel and Engine Products Ltd.
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Waterfront Fabricators
Wolf Marine System Division

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Atlantic Shipbuilding
Marlin Products
North Bend Fabrication & Machine, Inc.
Rivtow Shipyards Ltd.
Seward Ship's Chandlery
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Charlottetown Metal Products Ltd.
Dan Chick Co.
LeRoy Demarest, Processing Consultant
Detecto Scales Co.
Island Fish Net & Supply Co., Inc.
The Marine Supply & Oil Co.
Marlin Products
Martin-Decker
Memphis Net & Twine Co., Inc.
New England Fishing Gear, Inc.
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W.C. Dillon & Company, Inc.

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Marlin Products
Steel-Pro, Inc.

Sonar equipment

C-Tech, Inc.

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Fram Corporation, Automotive Division
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Northwest Boat Yard
Pleasurecraft Marine Engine Co.
Searig Sail Systems Co.
Steel and Engine Products Ltd.
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Yankee Boat Yard & Marina, Inc.

Splicing tools

Fid-O®/McGrew Splicing Tool Co.

Stabilizers

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* Atlantic Marketing Co., Inc.
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* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Olympic Prefabricators, Inc.
Robert E. Derecktor, Inc.
S and H Fabricators
Seward Ship's Chandlery
* Sperry Marine Systems

Steering systems

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Anschuetz of America
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C. Plath
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Circuit Engineering, Inc.

Think small

Now the best Marine Sanitation Device in the business is available for boats with three- or four-man crews.

With the introduction of Microphor Models M-30 and M-40, operators of boats with small crews and tight space can take advantage of a simple, economical and versatile MSD that already is solving overboard discharge problems for nearly 500 fleet operators. Microphor now manufactures 20 MSD models, for crews ranging in size from three to 100.

Although ruggedly built of heavy-gauge steel, these new models are remarkably compact and lightweight. The M-30 weighs just 220 pounds, and the M-40 265 pounds.

Mounted above the waterline, discharge is by gravity. Microphor's automatic sump pump may be used for installations below the waterline. The units operate with marine hand-pump or electric-pump heads, or with the Microphor two-quart flush head, using fresh or salt water.

Simplicity of the Microphor design means big savings for the boat operator. Installation is easy, there are no moving parts, no power requirements, and no need for routine maintenance or cleanout. And the cost of these Coast Guard certified Type II systems is amazingly low.

Call or write today for additional information on Microphor's full line of MSDs.

Microphor

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International Marketing & Trading, Inc.
John Leckie, Inc.
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* Kongsberg North America, Inc.
Lucas Fluid Power
Lunde Electric Co., Inc.
Lunenburg Foundry & Engineering Ltd.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
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New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Northwest Boat Yard
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* Scandia Propeller Service & Supply, Inc.
Seattle Marine & Fishing Supply Co.
Seawood Associates, Inc.
Skipper Hydraulic, Inc.
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* Southwest Boat Corp.
* Sperry Marine Systems
SSI, Inc.
Steel and Engine Products Ltd.
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* Wm. E. Hough Co.

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D & W, Inc.
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* Espar Products, Inc.
Fatsco
Forsea Ltd.
Industrial Electronics and Automation
* ITT JABSCO Products
John Leckie, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Lunenburg Foundry & Engineering Ltd.
Marine Sales Co.
The Marine Supply & Oil Co.
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Ratelco, Inc.
Richmond Ring Co., Shipmate Stove Division
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Seaward Products, Inc.
Steel and Engine Products Ltd.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

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Bayleysuit, Inc.
Cal-June, Inc.
E.M. Electronics Marine Ltd.
Franklin Net & Twine Ltd.
Givens Survival Systems
Guest Corp.
* Housatonic Ever-Float, Inc.
Hvide Sande Vodbinderi APS
* IMP Fishing Gear, Inc.
* Imperial Manufacturing Co.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
* Marspec Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
The Safegard Corp.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
Stearns Manufacturing Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Winel of America, Inc.

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Ballard Sheet Metal Works, Inc.
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Live Bait Tank Co.
Marine Sales Co.
Marine Technical Assistance Group
Montague/Fisher, Inc.
Olympic Prefabricators, Inc.
Robert E. Derecktor, Inc.
Specialty Tank & Equipment Co.
Steel and Engine Products Ltd.
Steel Services
Steel-Pro, Inc.
Unaflex Rubber Corp.
W. H. den Ouden (U.S.A.), Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

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ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
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Ballard Sheet Metal Works, Inc.
Forsea Ltd.
* GROCO (Gross Mechanical Laboratories, Inc.)
International Marketing & Trading, Inc.
* ITT JABSCO Products
Jay Stuart Haft Co., Inc.
* Kolstrand Supply Co.
* LeGay Fiberglass Limited
Mansfield Plumbing Products
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Raritan Engineering Co.
Robert E. Derecktor, Inc.
Seattle Marine & Fishing Supply Co.
* Southwest Boat Corp.
W. H. den Ouden (U.S.A.), Inc.
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Toilets, marine

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
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Atlantic Shipbuilding
C.J. Hendry Co.
Delta Marine
Forsea Ltd.
* GROCO (Gross Mechanical Laboratories, Inc.)
International Marketing & Trading, Inc.
* ITT JABSCO Products
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Mansfield Plumbing Products
Marine Engine Center, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Environmental Systems
Microphor, Inc.
Northwest Boat Yard
Quality Shipyards, Inc.
Raritan Engineering Co.
Robert E. Derecktor, Inc.
Seattle Marine & Fishing Supply Co.
* Southwest Boat Corp.
Thetford Corporation
* Wilcox Marine Supply, Inc.
Yankee Boat Yard & Marina, Inc.

Totes and fish boxes

* NesTier Corporation

Trailers and accessories

ABCO-Acadia
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Marine Sales Co.
Marlin Products
Minuteman Boat Handling Equipment, Inc.
Moeller Mfg. Co., Inc
Northwest Boat Yard
Sea Spike Anchors, Inc.
Wefco-Rubber Mfg. Corp.

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ABCO-Acadia
August Spindler & Sons, Inc.
Bead Chain Tackle Company
Easthope Sales & Service Ltd.
Fish-Master
Industrial Injection Moulders Ltd.
John Leckie, Inc.
* Kolstrand Supply Co.
Luhr Jensen & Sons, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Kenneth Mica
Morris Whaley, Inc.
N.A. Taylor Co., Inc.
New Bern Net Company
Norsenet Ltd.
Northwest Boat Yard
Seattle Marine & Fishing Supply Co.
Silver Horde Fishing Supplies, Inc.
"Something Flashy"
Viking Supply Co.

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International Fishing Devices, Inc.

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Atlantic Shipbuilding
Buck-Algonquin Marine Hardware Div.
Dart Union Co.
Easthope Sales & Service Ltd.
Fish-Master
Gowen, Inc.
* Hastings Brass Foundry Ltd.
* Hathaway Machinery Co.
* ITT JABSCO Products
J. Kobelt Manufacturing Co. Ltd.
John Leckie, Inc.
* Kolstrand Supply Co.
Lucas Fluid Power
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Nautic Maskinfabrik ApS
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Pacer Pumps
Parker Marine
Schrader Bellows Division
Scituate Lobster Trap Co.
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Syracuse Hydrodynamics, Inc.
Waukesha Bearings Corp.
Winel of America, Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.
Yankee Master Hydraulics, Inc.

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Beckson Marine, Inc.
Flexfab Inc.
Forsea Ltd.
* ITT JABSCO Products
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Robert E. Derecktor, Inc.
* Southwest Boat Corp.
Stal-Laval, Inc.
W. H. den Ouden (U.S.A.), Inc.
* Wilcox Marine Supply, Inc.
Winel of America, Inc.
Wolf Marine System Division

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Ballard Sheet Metal Works, Inc.
Beckson Marine, Inc.
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Ferguson Industries Limited
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Jay Stuart Haft Co., Inc.
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Lunenburg Foundry & Engineering Ltd.
Marine Sales Co.
The Marine Supply & Oil Co.
Mayfair Molded Products Corp.
New England Trawler Equipment Co.

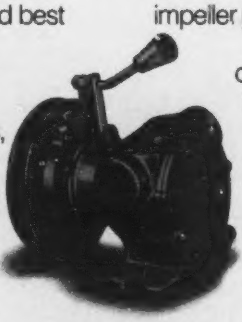
"Because my reputation goes to sea with every one of my boats, I make sure Jabsco® does too."

Tom Collins, President
Desco Marine
Div. of Whittaker Corporation

"Jabsco pumps have been standard on our boats for years. For a number of reasons. They've always been very reliable, and require almost no maintenance. We've never heard any customer complain about spare parts or service. And best of all, the price is right."

That's what Tom Collins, President of Desco Marine, one of America's largest and best-known commercial boat builders, has to say about Jabsco pumps.

Here are some of the pumps that go to sea with Desco. Our 6590 series manual-clutch pump units with all-bronze heavy-duty construction. Our 11870 series high-quality pump with compact, reliable electromagnetic clutch. And our 6400 bronze ball-bearing flexible-impeller pump with pulley.



That's because Desco knows, as do all of our customers, that Jabsco's reputation for having the most reliable pumps in the business really holds water. For more information, write ITT Jabsco Products, 1485 Dale Way, Costa Mesa, California 92626.

ITT JABSCO

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Robert E. Derecktor, Inc.
* Southwest Boat Corp.
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* Wilcox Marine Supply, Inc.

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Capital Controls Company
LeRoy Demarest, Processing
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Eastern Welding, Inc.
Easthope Sales & Service Ltd.
* ITT JABSCO Products
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Robert E. Derecktor, Inc.
Sioux Steam Cleaner Corporation
Smith Bros. Foundry & Machine
  Works Ltd.
Wharf Forging & Welding, Inc.
* Wilcox Marine Supply, Inc.

Waste water treatment equipment

A/S Atlas
ABCO Manufacturing Division
Alfa-Laval, Inc.
* Atlantic Marketing Co., Inc.
Baldwin Boat Co.
C-E Natco
Capital Controls Company
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing
  Consultant
* GROCO (Gross Mechanical
  Laboratories, Inc.)
ITT Marlow Pumps
Marine Ecological Products Corp.
Marine Sales Co.
Marland Environmental Systems
Microphor, Inc.
Northwest Boat Yard
Raritan Engineering Co.
Red Fox Industries, Inc.
* Wilcox Marine Supply, Inc.

Water desalinators

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Barteu Marine Electronics
* Hathaway Machinery Co.
John Leckie, Inc.
Marine Electronics Co.
Marine Sales Co.
Marland Environmental Systems
Northwest Boat Yard
* Riley-Beiard
Standard Communications Corp.
* Westerbeke Fishing Gear Co.,
  Inc.
Wolf Marine System Division
Yankee Boat Yard & Marina, Inc.

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  Recording Equipment Co., Inc.
Anschuetz of America
Barteu Marine Electronics
Baymar
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
EPSCO Marine
* Furuno U.S.A., Inc.
Global Positioning Instrument Corp.
Graphic Controls Corp.
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Raytheon Marine Co.
TAIYO MUSEN CO., LTD.
Yankee Boat Yard & Marina, Inc.

Water systems

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Delta Marine
* GROCO (Gross Mechanical
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International Marketing & Trading,
  Inc.
* ITT JABSCO Products
* Kolstrand Supply Co.
The Lerio Corporation
Lunde Electric Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Northwest Boat Yard
Raritan Engineering Co.
Robert E. Derecktor, Inc.
Rule Industries, Inc.
Wolf Marine System Division

Weather instruments

* Atlantic Marketing Co., Inc.
Barteu Marine Electronics
Baymar
Global Positioning Instrument Corp.
International Marketing & Trading,
  Inc.
* Kolstrand Supply Co.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
Northwest Boat Yard
Robert E. Derecktor, Inc.
Seattle Marine & Fishing Supply
  Co.
Telcor Instruments, Inc.
VDO-ARGO Instruments, Inc.
W. H. den Ouden (U.S.A.), Inc.
Weatheralert

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* Atlantic Marketing Co., Inc.
Atlantic Shipbuilding
Ausco Brake & Clutch Div.
B.C. Gearworks Ltd.
Benson Marine Products
* Bevis and Associates, Inc.
Bloom, Inc.
Braden Winch Co.
Canovex Ltd.
Custom Craft Boat Co.
Dan Chick Co.
Davitmaster
Douglas Machine Works
Down East Machine and
  Engineering, Inc.
Eastern Welding, Inc.
Easthope Sales & Service Ltd.
Fish-Master
Forsea Ltd.
Gearmatic Co.
Gowen, Inc.
* Hancock Marine
* Hathaway Machinery Co.
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J. Kobelt Manufacturing Co. Ltd.
Jay Stuart Haft Co., Inc.
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* KEM Equipment, Inc.
Kennebec Marine Co.
Klein Associates, Inc.
* Kolstrand Supply Co.
Lucas Fluid Power
Lunenburg Foundry & Engineering
  Ltd.
MARCO SEATTLE
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Martin-Decker
Morris Whaley, Inc.
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
New England Trawler Equipment
  Co.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine,
  Inc.
Northwest Boat Yard
* Osco Motors Corp.
Powerwinch
Robert E. Derecktor, Inc.
* Rowe Machine Works
* Scandia Propeller Service &
  Supply, Inc.
Sea-Tec Fabricators Ltd.
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine
  Works Ltd.
SSI, Inc.
Steel and Engine Products Ltd.
* Stroudsberg Engine Works, Inc.
Talleres Rice Hnos S.A.
Trap Fishing Ltd.
W. H. den Ouden (U.S.A.), Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Wire, metal rods, and strips

Techalloy Company, Inc.

Wire rope and cable

A. Dimattina Company, Inc.
ABCO-Acadia
Acco Industries Inc., American
  Chain Division
Armco
Armstrong Boats & Marine
  Transportation, Inc.
* Atlantic Marketing Co., Inc.
C.J. Hendry Co.
C. Sherman Johnson Co., Inc.
* Carolina Steel & Wire Corp.
Dan Chick Co.
Fehr Bros. Industries, Inc.
Forsea Ltd.
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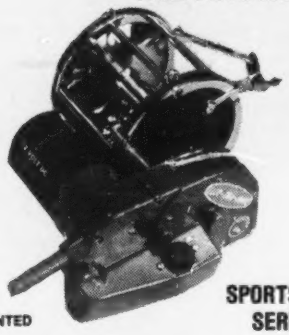
Gourock Division Wire Rope
  Industries, Limited
Hermann Engel & Co. Net
  Manufacture Ltd.
Hvide Sande Vodbinderi APS.
Iceco, Inc.
* IMP Fishing Gear, Inc.
Industrial Wire & Metal Forming,
  Inc.
Island Fish Net & Supply Co., Inc.
John Leckie, Inc.
Klein Associates, Inc.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Loos & Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Technical Assistance Group
Marinovich Trawl Co., Inc.
Marlin Products
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Paulsen Wire Rope Corp.
Redexport
Sanlo Mfg. Co., Inc.
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply
  Co.
Southern Marine Supply Co., Inc.
* Westerbeke Fishing Gear Co.,
  Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.

Wire cutters

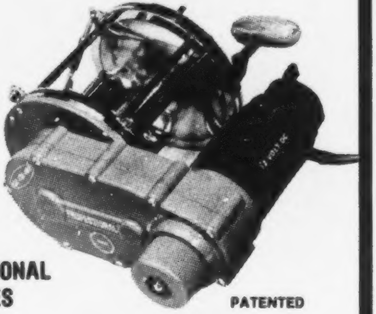
Wire Rope & Fittings Co.

THE ANSWER TO THE OFFSHORE FISHERMAN'S DREAM



ELEC-TRA-MATE®

Electric Fishing Reel Drives



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The SPORTSMAN ELEC-TRA-MATE is the finest electric reel drive on the market today and pronounced ''the best'' by professional charter and head boat captains and mates. It's a blending of two unique ideas...engineering know-how and old-time fishing experience.

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All ELEC-TRA-MATES backed by over 10 years of proven quality, performance and durability.

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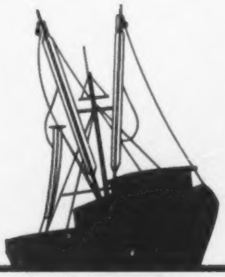
- Powerful 12 Volt D.C. Permanent Magnet Motor
- Spool driven direct by all Aircraft Shielded Ball Bearing Gear Train for Low Friction
- Stainless Steel Shafts and Strip Proof steel gears
- Quick change drag and switch. No tools needed
- Electric or manual operation
- Two Models for 10/0—12/0 and 14/0—16/0 Penn Senator Reels
- Reels factory installed to drive unit
- Factory Warranty

Manufactured by: **Electric Fishing Reel Systems, Inc.** P.O. Box 20411 1700 Sullivan St., Greensboro, North Carolina 27420 (919) 273-9131



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You'll get long life performance from MP PUMPS for bilge, fire protection, wash down, refrigeration, fuel transfer and engine cooling.

The non-clogging impellers can't burn up as those made of composition rubber often do. And corrosion free fasteners mean easy maintenance and long life.

These self-priming or straight centrifugal pumps are available with electric motors up to 10 HP, up to 3" pipe size and capacities up to 300 GPM.

Other pumps available with clutch, pulley, or hydraulic motor drive.

- Non-clogging impellers of bronze, cast iron, or stainless steel.
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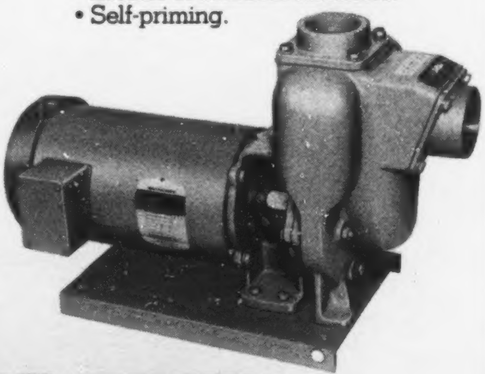
- Self-priming.



MP PUMPS

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515 LYCASTE • DETROIT, MICH. 48214 (313) 822-0240

Manufacturers of Commercial Fishing and Vessel Gear and Equipment

A&G Fisherman Supply

S. Bay Ave
Eastport, NY 11941
Tel.: (516) 325-1676
Anthony O. Guessregan, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Clam shoes (rakes); Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compressors, air; Doors, trawl; Dredges, shellfish; Drums, seine; Gaffs and harpoons; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Net reels; Nets, fishing; Nets, repair tools; Pots and traps; Propellers; Reels, fishing; Repair kits; Rope, cordage and twine.

A C. Hoyle Company

660 East Blvd.
Kingsford, MI 49801
Tel.: (906) 774-3060
Fred M. Giachino, Vice President, Sales.
Primary Market Areas: National
Products: Cranes; Hardware, deck gear and fittings; Hoists, general; Winches and components.

A. Dimattina Company, Inc.

26 Fourteenth St.
Brooklyn, NY 11215
Tel.: (212) 788-3030
TWX 710 584-5618
Bert Robbins, Manager.
Primary Market Areas: National.
Products: Anchors; Blocks, fishing; Canvas products; Chains and fittings; Fenders; Ladders, ramps and gangways; Rigging and gear, general; Rope, cordage and twine; Trolling tackle and gear; Wire rope and cable.

A/S Atlas

154 Baltorpvej
2750 Ballerup, Denmark
Tel.: 45 2 97 48 64
Telex: 35177
Peter Rassing, Commercial Secretary.
Parent Co.: Lauritzen Group
Primary Market Areas: Worldwide.
Products: Processing, onboard; Refrigeration; Waste water treatment equipment; Water desalinators.

A/S Fiskeriautomatikk

Sortland, 8400 Norway
Tel.: 088-21319 or 088-21846
Telex: 64324 C Ship N
Thorbjörn N. Christiansen.
Primary Market Areas: National, Canada, Latin America, Australia, Iceland.
Branches & Personnel:
Bountiful Ocean Supply
5325 Ballard Ave.
Seattle, WA 98107
Products: Reels, fishing.

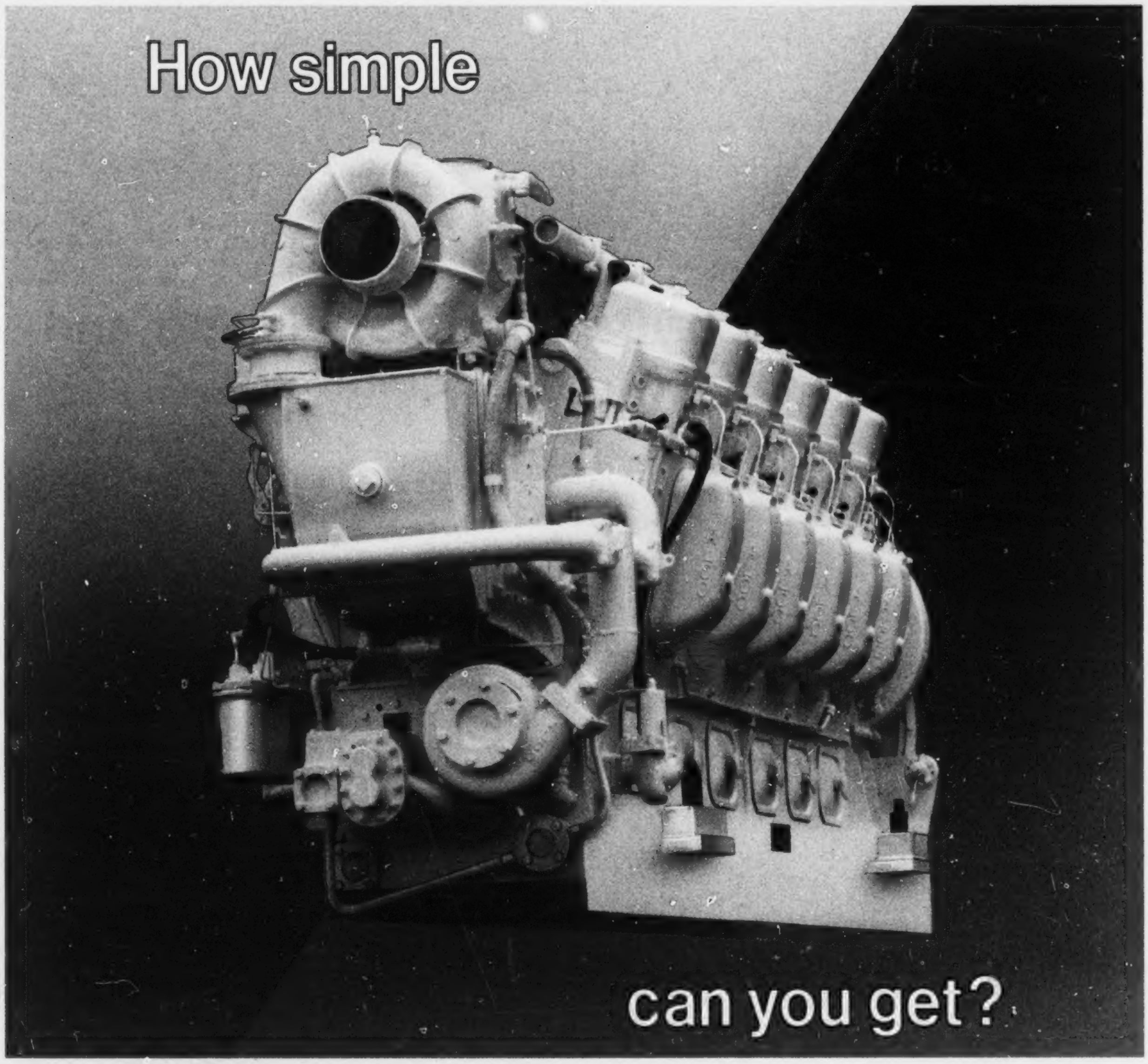
ABCO-Acadia

210 King St.
Bridgewater, NS B4V 1A2 Canada
Tel.: (902) 543-7831
Telex: 019-21755
Eric R. Whynacht, Manager, Marine Equipment.
Parent Co.: Atlantic Bridge Co. Ltd.
Primary Market Areas: Eastern Canada.
Branches & Personnel:
Mac Calder, Branch Manager.
Welshpool, Campobello Island, NB E0G 3H0 Canada
Tel.: (506) 752-2127

Cliff Swimm, Branch Manager.
Clark's Harbour
NS B0W 1P0 Canada
Tel.: (902) 745-2920

Bob Smith, Branch Manager.
9 Glebe St.
Yarmouth, NS B5A 3A2 Canada
Tel.: (902) 742-3553

Rod Cook, Branch Manager.
P.O. Box 1245, Chapman's Corner
Shediac, NB E0A 3G0 Canada
Tel.: (506) 532-3214
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Bow thrusters; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Doors, trawl; Electric switches; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Ports and windows, marine; Pots and traps; Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilators; Wash-down equipment; Water systems; Winches and components; Wire rope and cable.



Design simplicity is a significant characteristic of the ALCO POWER BOSS diesel engine. It contributes to the engine's high reliability in service, low cost of operation and ease of field maintenance.

These four-cycle diesel engines, ranging in size from an 800 HP in-line 6 cylinder through a 4500 BHP V-18 have standard features incorporating the latest in engine design technology with many options available to meet specific application needs. They all have the same bore and stroke, and use the same operating principles.

A simple paddle wheel damper eliminates the need for dismantling or special test equipment when checking damper operation. Thick-wall, wet block construction for superior sound deadening; interchangeable fresh and raw water pumps; only one lube oil pump for the entire engine; infinite life crankshaft seal; a metal-to-metal head-to-liner seal to eliminate gaskets; no lube oil circulation needed after shutdown—SIMPLICITY—all of which contributes to low operating costs and reduction of down time.

Get the facts. Write or call ***Alco Power Inc.,***
100 Orchard Street, Auburn, New York 13021
or phone 315/253-3241. Telex: 937-300.

ALCO®
Diesel Engines

ABCO Manufacturing Division
P.O. Box 1120
Lunenburg, NS BOJ 2C0 Canada
Tel.: (902) 634-8821
Telex: 019-21654
Alec Gingell.
Parent Co.: Atlantic Bridge Company Ltd.
Primary Market Areas: New England, Eastern Canada, United Kingdom, France, Germany, New Zealand, South America, Iceland, Norway.
Branches & Personnel:
Fylde Ice & Cold Storage Co., Ltd.
Tony Long, Managing Director.
Wyre Dock
Fleetwood, Lancashire FY 7 6NN England
Tel.: (3917) 3249
Telex: 51-67688

Nordic Supply AS
Anders Moller Larsen, Managing Director.
194, N-6001
Aalesund Norway
Tel.: (071) 22220
Telex: 56-42528

Franken b.v.
Frans Franken.
P.O. Box 9
4460 AA, GOES Holland
Tel.: (01100) 16240
Telex: 44-55311
Products: Commercial fishing gear, general (see specific product headings); Containers, fish; Cookers, shellfish; Fabrication, custom; Haulers, jigging; Haulers, pot; Nets, accessories and gear (including trawling equipment); Nets, fishing; Processing, onboard; Propellers, shafts, bearings and nozzles; Propellers; Scales; Tanks, shellfish and water; Wash-down equipment; Waste water treatment equipment.

Acco Industries Inc., American Chain Division
454 E. Princess St., P.O. Box 792
York, PA 17405
Tel.: (717) 843-1538
Telex: 84-0412
Terrence P. McFadden, Manager, Industrial/Marine Marketing.
Parent Co.: Subsidiary of Babcock International, Inc.
Primary Market Areas: National, Mexico, Central America, South America, Middle East, Canada, Far East, Europe, Africa, Russia and India.
Branches & Personnel:
R. J. Moynihan, Sales Manager, Southern Region.
7025-C Amwiler Industrial Drive
Atlanta, GA 30360
Tel.: (404) 447-5824
Telex: 70-7449

Richard S. Lauer, Sales Manager, Southwest Region.
7701 Parnell St.
Houston, TX 77021
Tel.: (713) 741-9601
Telex: 77-5175

Kenneth W. Weber, Sales Manager, Western Region.
6800 E. Acco St.
Los Angeles, CA 90040
Tel.: (213) 726-7081

James M. Falduto, Sales Manager, Mid-West Region.
2040 N. Hawthorne Ave.
Melrose Park, IL 60160
Tel.: (312) 345-6600
Telex: 72-8414

Thomas H. Armstrong, Sales Manager, Central Region.
500 Glass Rd.
Pittsburgh, PA 15244
Tel.: (412) 923-2926
Telex: 81-2399

Parsons Chain Co.
Kenneth Beardsley, Marketing Director (Industrial Sales).
Stourport-On-Severn
Worcestershire, DY13 9BB England
Tel.: Stourport 02993-2551
Telex: 339711
TWX Cable: CHAINWORK, STOURPORT

Dominion Chain Div.
Ken Vacing, Marketing Manager.
617 Douro St.
Stratford, ON N5A 6V5 Canada
Tel.: (519) 273-0840
Telex: 069-55129

R. Bruce Higdon, Sales Manager, Eastern Region.
454 E. Princess St.
York, PA 17403
Tel.: (717) 843-1538
Telex: 84-0412
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Hoists, general; Rigging and gear, general; Wire rope and cable.

Ace Boat Hoist
202 E. Gay St.
Columbus, OH 43215
Tel.: (813) 488-8220
Joe Hedges, General Manager.
Parent Co.: Ace Lab., Inc
Primary Market Areas: National.
Products: Hoists, boat.

Ace Enterprises Inc.
820 N.W. 144th St.
Miami, FL 33168
Tel.: (305) 685-8784
Harold J. White, President.
Primary Market Areas: National.
Products: Cleaners, marine; Sandblasting equipment.

ACR Electronics, Inc.
3901 North 29th Ave., P.O. Box 2148
Hollywood, FL 33022
Tel.: (305) 921-6262
Telex: 519645 ACR HOWD
Steve Krasnor, Sales Manager.
Primary Market Areas: Worldwide.
Products: Electronics, automatic direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Survival equipment.

Activation, Inc.
P.O. Box 7253
Mobile, AL 36607
Tel.: (205) 479-6544
Jim Ferguson, Division Manager.
Primary Market Areas: National.
Products: Air systems; Bow thrusters; Controls, engine; Cranes; Drums, seine; Electronics, automatic pilots; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Net reels; Power take-offs; Steering systems.

Adler/Barbour Marine Systems, Inc.
43 Lawton Street
New Rochelle, NY 10801
Tel.: (914) 636-6160
David Moldavsky, Sales Manager.
Primary Market Areas: Worldwide.
Products: Refrigeration.

Advance Conversion Devices Co.
109 Eighth St.
Passaic, NJ 07055
Tel.: (201) 778-0707
Lynda Schmidt, Sales & Marketing.
Primary Market Areas: National.
Products: Batteries, chargers and accesories; Generators.

Airlette Mfg. Corporation
P.O. Box. 3494
Lantana, FL 33462
Tel.: (305) 585-8885
Frank R. Jarnot, President.
Primary Market Areas: National, Norway, Denmark, Sweden, England, Australia, Italy and Germany.
Products: Air systems; Ventilators.

Alaska Diesel Electric
4420 14th Ave. N.W., P.O. Box 70543
Seattle, WA 98107
Tel.: (206) 789-3880
Telex: 32-0145
Mark P. Johnson, Public Relations.
Primary Market Areas: National, Pacific basin.
Branches & Personnel:
Gerald Knecht, Regional Sales Manager.
51 Cross St., P.O. Box 857
Portland, ME 04104
Tel.: (207) 773-4618
Telex: 944423

Jack Roberts, Regional Sales Manager.
P.O. Box 5292
Garden Grove, CA 92645
Tel.: (714) 891-4266

Wayne Davis, Regional Sales Manager.
1840 Radnor Rd.
York, PA 17403
Tel.: (717) 741-3496
Products: Batteries, chargers and accesories; Filters, general; Generators; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, water separators and detectors; Pumps, general.

* Alco Power, Inc.
100 Orchard St.
Auburn, NY 13021
Tel.: (315) 253-3241
Telex: 937-300
TWX Cable: ALCO AUBURN
Edward T. Mosley, Manager, Advertising and Sales Promotion.
Parent Co.: GEC, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
H. K. Cargile, Regional Manager.
5901 North Tonnelle Ave.
North Bergen, NJ 07047
Tel.: (201) 864-8181
Telex: 128114

C. J. Elsner, Regional Manager.
3572 East T. C. Jester, P.O. Box 10895
Houston, TX 77018
Tel.: (713) 680-8879
Telex: 790073

C. H. Obrist, Regional Manager.
6363 Corsair St.
Los Angeles, CA 90040
Tel.: (213) 723-8741
Telex: 691258

David J. Connors, Acting Regional Manager.
4050 Bingham Ave.
St. Louis, MO 63116
Tel.: (314) 351-8810
Telex: 447319
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

Alden Electronic & Impulse Recording Equipment Co., Inc.
1 Washington St.
Westboro, MA 01581
Tel.: (617) 366-8851
Telex: 94-8404
Armand D. Bouchard.
Primary Market Areas: National.
Products: Weather chart facsimile recorders.

Alfa-Laval, Inc.
2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.
Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.
P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Marine engines, water separators and detectors; Processing, onboard; Pumps, general; Valves; Waste water treatment equipment.

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[illegible]

Allen Tool and Mfg., Inc.
918 Independence Ave.
Mountain View, CA 94043
Tel.: (415) 961-5136
Dan Smith, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Knives.

Allis Chalmers Engine Division
P.O. Box 563
Harvey, IL 60426
Tel.: (312) 339-3300
Telex: 269441 ALLSCHA
TWX 910-257-2135
John J. Shannon, Manager, Dealer Services.
Parent Co.: Allis Chalmers Corp.
Primary Market Areas: Worldwide.
Products: Marine engines; inboard, gasoline and diesel.

Am-Pac Equipment, Inc.
3375 34th Ave. N.E.
Salem, OR 97303
Tel.: (503) 371-7435 or 371-7436
Chuck F. Peasley, Vice President, Operations.
Primary Market Areas: National.
Branches & Personnel:
James Peasley, President.
20130 Mendelsohn Ln.
Saratoga, CA 95070
Tel.: (408) 378-8663
Products: Containers, fish; Cookers, shellfish; De-icing equipment; Fabrication, custom; Ladders, ramps and gangways; Processing, onboard; Tanks, shellfish and water.

American Kiegecell Corporation
204 N. Dooley St.
Grapevine, TX 76051
Tel.: (817) 481-3547
Telex: 73-318
Chris C. Hart, Marine Composites Engineer.
Primary Market Areas: National, Australia, Japan, Europe.
Products: Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Fabrication, custom; Insulation.

American Mfg. Co., Inc.
206 Willow Ave.
Honesdale, PA 18431
Tel.: (717) 253-5860
Telex: 83-1889
Joseph A. Berthelot, Vice President, Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
George Talbot, West Coast Regional Manager.
5854 Hollis St.
Emeryville, CA 94608
Tel.: (415) 655-1969
Telex: 33-7610

E. Charles Bouren, Southern Regional Manager.
200 Southpark Rd.
Lafayette, LA 70505
Tel.: (318) 837-9241
Telex: 58-6638

Robert L. Johnson, Southeast Branch Manager.
1555 Marshall St.
Jacksonville, FL 32206
Tel.: (904) 354-2538
Products: Caulking and sealants; Commercial fishing gear, general (see specific product headings); Rope, cordage and twine.

Ameron Protective Coatings Division
201 N. Berry St.
Brea, CA 92621
Tel.: (714) 529-1951
Telex: 655342
Philip S. Nathan, Director of Marketing.
Parent Co.: Ameron, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
3583 Investment Blvd., Building D, Suite 1
Hayward, CA 94545
Tel.: (415) 783-0444

825 No. Cass Ave., Suite 115
Westmont, IL 60559
Tel.: (312) 325-8100

4599 South Wayside Dr.
Houston, TX 77087
Tel.: (713) 644-5662

4820 Mehurin St., Box 10475
Jefferson, LA 70181
Tel.: (504) 733-9500

2190 West 21st St., Box 2977
Jacksonville, FL 32203
Tel.: (904) 355-2693

111 Colgate Ave.
Buffalo, NY 14220
Tel.: (716) 825-0300
Products: Coatings and preservatives.

Ami Corp.
212 Washington Ave., P.O. Box 5475
Towson, MD 21204
Tel.: (301) 821-7733
John H. Atkinson, President.
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Net reels; Power take-offs; Steering systems; Winches and components.

Amita Company Limited
P.O. Box 45
Toyohashi, Aichi Prefecture 440 Japan
Tel.: (0532) 54-1111
Telex: 4322217 AMITA J
Susumu Itoh, Export Manager.
Primary Market Areas: Worldwide.
Products: Commercial fishing gear, general (see specific product headings); Net-making machines and systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rope, cordage and twine.

Amot Controls Company
P.O. Box 1312
Richmond, CA 94802
Tel.: (415) 236-8300 8300
Telex: 335442
L. Michael Pavuk, Regional Sales Manager.
Primary Market Areas: National.
Products: Controls, engine; Controls, water level; Valves.

Anaconda Industries, Brass Division
414 Meadow St
Waterbury, CT 06720
Tel.: (203) 574-8500
Robert A. Reggiani, Manager, Marketing Services.
Parent Co.: Anaconda Company
Primary Market Areas: National.
Products: Hoses and fittings.

Anchor Float Adapter Corp.
84 Adams St.
E. Rockaway, L.I., NY 11518
Tel.: (516) 599-9675
Dominick Sabella, President.
Primary Market Areas: National.
Products: Buoys and floats, anchor-raising.

Anschuetz of America
485 Fifth Ave., Suite 300
New York, NY 10017
Tel.: (212) 867-6780
Parent Co.: Anscheutz & Co. (Kiel, West Germany)
Primary Market Areas: National.
Branches & Personnel:
4654 Michoud Blvd., Suite 7
New Orleans, LA 70127
Tel.: (504) 254-0593

15502 Old Galveston Rd., Suite 113
Webster, TX 77598
Tel.: (713) 480-2643
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Steering systems; Weather chart facsimile recorders.

* Appleton Marine
P.O. Box 2339
Appleton, WI 54913
Tel.: (414) 733-7361
TWX 910-272-1146
Lewis H. Krueger, Sales Manager.
Parent Co.: Appleton Machine Co.
Primary Market Areas: National.
Products: Cranes; Fabrication, custom; Hardware, deck gear and fittings; Hoists, general; Winches and components.

Aqua Meter Instrument Corp.
465 Eagle Rock Ave.
Roseland, NJ 07068
Tel.: (201) 228-3600
Telex: 138665
William F. O'Brien, Sales Manager.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, radio direction finders.

Aqua-Matic Piers, Inc.
3238 W. Pierce St.
Milwaukee, WI 53215
Tel.: (414) 672-0220
Ken M. Schmidt, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.
Products: Docks; Hoists, boat.

AquaDyne Enterprises
19909 144th N.E.
Woodinville, WA 98072
Tel.: (206) 486-9174
Gene A. Propst, Owner, Partner.
Primary Market Areas: Pacific Northwest.
Products: Buoys and floats; Coatings and preservatives; Pots and traps; Rope, cordage and twine.

Aquarian Industries International, Ltd.
301-170 Hargrave St.
Winnipeg, MB R3C 3H4 Canada
Tel.: (204) 942-7449
Telex: 07 55197 VWA Wpg
C. N. Burns, President.
Primary Market Areas: Wordlwide.
Products: Oars.

Aras Marine Chartering Company
311 California St.
San Francisco, CA 94104
Tel.: (415) 392-2365, 391-2127 and 344-5435
Telex: 470474 ARASUI.
TWX Cables: ARASMARINE - SAN FRANCISCO.
H.J.E.A. Steinaecker, Associate and Partner, Director.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest, Worldwide services; offices in Hong Kong and Manila.
Branches & Personnel:
Aras Marine Chartering Company Hong Kong Ltd.
Swirehouse, 6th Floor, Chater Road Central
Hong Kong, China
Telex: 73475 OTERY HX

Aras International Ltd.
Bancom III Bldg.
Makati, Metro Manila, Philipines
Telex: 22560 ATTN: ARAS INTERNATIONAL, DEPT. MS
Products: Dredges, shellfish; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Navigation instruments, non-electronic.

ARC Industries, Inc.
P.O. Box 3498
Indialantic, FL 32903
Tel.: (305) 254-1917
Frank T. DeAngelo, President.

Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic.

Arguto, Inc.

4 Crozerville Rd.
Aston, PA 19014
Tel.: (215) 358-1770
Telex: 835-391
Chris C. Mellor, Sales Manager.
Primary Market Areas: National, U.K., France, Canada, Australia, Israel.
Products: Propellers, shafts, bearings and nozzles.

Armco

703 Curtis St.
Middletown, OH 45043
Tel.: (513) 425-5876
D. C. Boone, President and Chief Operating Officer.
Primary Market Areas: National.
Branches & Personnel:
Stainless Steel Division
L. D. Welch, President.
Baltimore, MD
Products: Insulation; Propellers, shafts, bearings and nozzles; Wire rope and cable.

Armstrong Boats & Marine Transportation, Inc.

110 Washington St.
Norwell, MA 02061
Tel.: (617) 878-2207
William B. Armstrong, Co-owner.
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Fabrication, custom; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Lights, marine; Loud hailers; Marine engines, instruments; Marine engines, outboard, gasoline; Marine engines, stern drivers; Plugs, lobster; Pots and traps; Preservatives; Propellers; Protective clothing; Pumps, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Wire rope and cable.

Atlantic & Gulf Fishing Supply Corp.

591 S.W. 8th St.
Miami, FL 33130
Tel.: (305) 856-4505
Telex: 803165 ATAGULF
Arthur J. Lyons, President.
Primary Market Areas: South Atlantic States, Caribbean Islands, Central America, South America, Africa, Middle East, Pacific Islands.
Products: Anchors; Bait lines, bait bags; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Gaffs and harpoons; Gurdies and downriggers; Haulers, longline; Haulers, net; Haulers, pot; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Pots and traps; Preservatives; Protective clothing; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Scales; Stabilizers.

Atlantic Battery Co., Inc.

80-86 Elm St.
Watertown, MA 02172
Tel.: (617) 924-2868
Charles Sheldon, Marine Sales Manager.
Primary Market Areas: New England.
Products: Batteries, chargers and accesories.

Atlantic Forge Co.

P.O. Box 70
Waldoboro, ME 04572
Tel.: (207) 832-7667
Hans E. Nicolaisen, Proprietor.
Primary Market Areas: New England.
Products: Fabrication, custom; Seaweed harvesting equipment.

* Atlantic Marketing Co., Inc.

P.O. Box 612, 31 Elm St.
Old Saybrook, CT 06475
Tel.: (203) 388-5500
Ronald A. Pearl, President.
Primary Market Areas: New England, Mid-Atlantic States, Maritime Provinces of Canada.
Branches & Personnel:
Glenn Hood.
135 Western Ave.
Essex, MA 01929
Tel.: (617) 768-7254

Bernie Davis.
19 Oak St.
Stonington, CT 06378
Tel.: (203) 535-1174

Al Bennett.
Rt. 4, Box 178
Easton, MD 21601
Tel.: (301) 822-2732

Marc Revoir.
103 Station Ave.
Haddon Heights, NJ 08035
Tel.: (609) 546-0641

John Tangney.
40 Sias Lane
Milton, MA 02186
Tel.: (617) 696-0909
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Bow thrusters; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Cranes; Electric switches; Electronics, automatic pilots; Fabrication, custom; Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Lubricants and lubricating systems; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Power take-offs; Pumps, general; Refrigeration; Rope, cordage and twine; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Waste water treatment equipment; Water desalinators; Weather instruments; Winches and components; Wire rope and cable.

Atlantic Shipbuilding

194 Montague St., Box 1150
Lunenburg, N.S. BOJ 2CO Canada
Tel.: (902) 634-8871
Telex: 019-216-54
Sherman P. Tanner, Superintendent.
Parent Co.: Atlantic Bridge Co., Ltd.
Primary Market Areas: National.
Products: Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Charts, underwater cables; Compressors, air; Cranes; Dories and skiffs; Dredges, shellfish; Electric motors, components and accessories; Electronics, automatic pilots; Fabrication, custom; Hardware, deck gear and fittings; Hoses and fittings; Lights, marine; Masts and gallows; Radar reflectors; Rigging and gear, general; Sandblasting equipment; Toilets, marine; Valves; Winches and components.

Atlantis Weathergear, Inc.

Bay Street at the Waterfront
Sag Harbor, NY 11963
Tel.: (516) 725-4110
Buffi Robbins, Vice President.
Primary Market Areas: National, Italy, Denmark, Sweden.
Products: Protective clothing; Survival equipment.

August Spindler & Sons, Inc.

7 Commerce Dr.
Cranford, NJ 07016
Tel.: (201) 272-6840
A. S. Langdon.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Gaffs and harpoons; Hardware, deck gear and fittings; Hoses and fittings; Propellers, shafts, bearings and nozzles; Rudders and struts; Steering systems; Trolling tackle and gear.

Ausco Brake & Clutch Div.

P.O. Box 8, 643 Graves St.
St. Joseph, MI 49085
Tel.: (616) 982-2406
TWX 810-270-3173
George H. Morgan, Marketing Manager.
Parent Co.: Auto Specialties Mfg. Co.
Primary Market Areas: National, Worldwide.
Products: Hydraulic systems and components; Winches and components.

Automatic Power, Inc.

P.O. Box 18738
Houston, TX 77023
Tel.: (713) 228-5208
Telex: 76-2853
Sim E. Woodham, Sales.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Horns; Lights, marine.

Automotive Products Group, A Division of Walbro Corp.

630 Columbia St.
Caro, MI 48723
Tel.: (517) 673-7727
Telex: 810-265-5199
David F. Williston, Sales, Service.
Parent Co.: Walbro Corp.
Primary Market Areas: National, Europe, South America, Australia.
Branches & Personnel:
Dreyco, Inc. (Export Co.)
Werner Spatz, General Manager.
1775 Broadway
New York, NY 10119
Tel.: (212) 265-0100

Flexdrive Sales Pty. Ltd.
C. V. LeGassick, General Manager.
286 Mount Alexander Rd.
Ascot Vale, Victoria 3032 Australia
Products: Pumps, general.

Avondale Shipyards, Inc.

P.O. Box 50280
New Orleans, LA 70150
Tel.: (504) 436-5100
Telex: 58245 AVONENG NLN
TWX 8109516155
Melvin Colen, Vice President, Advanced Programs and Corporate Marketing Manager.
Parent Co.: Ogden Corporation
Primary Market Areas: National.
Branches & Personnel:

Avondale Shipyards, Inc., Harvey Quick Repair Division
Clarence Geier, Vice President and Division Manager.
P.O. Box 116
Harvey, LA 70059
Tel.: (504) 340-0621
Telex: 58-4248
Products: Propellers, shafts, bearings and nozzles; Propellers.

B & R Wire, Ltd.

5180 Production Way
Langley, BC V3A 4N4 Canada
Tel.: (604) 530-6421
Phil Newton, Agricultural Sales Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Pots and traps.

B & W Alpha Diesel

Frederikshavn, DK-9900 Denmark
Tel.: +45 8421000
Telex: 67115
Carl E. Schmidt, Sales Manager.
Parent Co.: B & W Diesel A/S, Copenhagen, Denmark
Primary Market Areas: Gulf Coast States, Pacific Northwest.
Products: Controls, engine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Propellers, shafts, bearings and nozzles.

B. C. Equipment Company Ltd.

306 Industrial Ave
Vancouver, BC V6A 2P4 Canada
Tel.: (604) 685-1462
Telex: 04 53181
Derek L. Thomson, Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
F. Sparks, Manager.
#5 1969 - 1st Ave
Prince George, BC V2L 2Z2 Canada
Tel.: (604) 564-1404
Telex: 04 78061
Products: Filters, general; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Pumps, general.

B.C. Gearworks Ltd.

11947 95th Ave.
Delta, BC V4C 3VI Canada
Tel.: (604) 588-4407
Telex: 04-351382
Heinz K. Schroer, Marketing Manager.
Primary Market Areas: National, Canada, Australia, Indonesia, Europe, Mexico, Argentina.
Products: Hoists, general; Winches and components.

Baldt Inc.

P.O. Box 350
Chester, PA 19016
Tel.: (215) 447-5200
Telex: 834367
Joseph R. Masterson, Senior Sales Representative.
Primary Market Areas: National, Canada, New Brunswick and Nova Scotia.
Branches & Personnel:
Fred Fulgham, Director of International Marketing.
4402 W. 12th St.
Houston, TX 77055
Tel.: (800) 231-1256
Telex: 762474
Products: Anchors; Chains and fittings.

Baldwin Boat Co.

Hoxie Hill Rd., R.F.D. 2, P.O. Box 141
Orrington, ME 04474
Tel.: (207) 825-4439
Earl H. Baldwin, Jr., Owner.
Primary Market Areas: New England.
Products: Boatbuilding material, resins, fiberglass, adhesives; Tanks, shellfish and water; Waste water treatment equipment.

Ballard Sheet Metal Works, Inc.

4763 Ballard Ave N.W.
Seattle, WA 98107
Tel.: (206) 784-0545
Donald H. Simpson, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Cookers, shellfish; Fabrication, custom; Marine engines, mufflers; Tanks, shellfish and water; Toilets, holding tanks; Ventilation systems; Ventilators.

Barbron Corp

14580 Lesure
Detroit, MI 48227
M. Polaner.
Primary Market Areas: National.
Products: Filters, general; Flame detectors and arresters.

Barr Marine Products Co.

1505 Ford Rd., P.O. Box 408
Bensalem, PA 19020
Tel.: (215) 639-8941
Robert Barraclough, Sales Manager.
Primary Market Areas: National.
Products: Control systems, electolysis, zincs and corrosion; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mounts; Marine engines, mufflers.

Barteu Marine Electronics

1577 Monrovia Ave.
Newport Beach, CA 92663
Tel.: (714) 645-7040
Gus Gourdin, Sales Manager.
Parent Co.: Southern California Marine Electronics
Primary Market Areas: National.
Products: Air systems; Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Firefighting equipment; Hydraulic systems and components; Loud hailers; Marine engines, instruments; Stabilizers; Steering systems; Water desalinators; Weather chart facsimile recorders; Weather instruments.

Barton Machine Shop, Inc.

68 Badger's Island
Kittery, ME 03904
Tel.: (207) 439-1555
Charles C. Patten, President.
Primary Market Areas: New England.
Products: Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Cranes; Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Generators; Hatches and doors; Haulers, net; Haulers, pot; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Masts and gallows; Net reels; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems; Wash-down equipment.

Bass Products, Inc.

P.O. Box 901
Marblehead, MA 01945
Tel.: (617) 744-7003
Telex: 955439 ATTN:BASS
Primary Market Areas: National, England, Hong Kong, Taiwan, Singapore and Australia.
Products: Alarms and security systems; Electric switches; Instrument and electrical panels; Lights, marine.

Bayleysuit, Inc.

900 S. Fortuna Blvd.
Fortuna, CA 95540
Tel.: (707) 725-3391
Sue Forbes, Vice President.
Primary Market Areas: National, Germany, United Kingdom, Norway, Canada, Finland, Denmark, France.
Products: Protective clothing; Survival equipment.

Baymar

1705 Enterprise Dr.
Fairfield, CA 94533
Tel.: (707) 429-9090
Telex: 336-332 A/B BAYSALERS
Len Frazier, President.
Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Weather chart facsimile recorders; Weather instruments.

Bead Chain Tackle Company

110 Mountain Grove St., P.O. Box K
Bridgeport, CT 06605
Tel.: (203) 334-4124
Peter H. Renkert, Sales Manager.
Parent Co.: Bead Chain Mfg. Company
Primary Market Areas: National, Puerto Rico.
Products: Commercial fishing gear, general (see specific product headings); Trolling tackle and gear.

Beckson Marine, Inc.

Box 3336, 165 Holland Ave.
Bridgeport, CT 06605
Tel.: (203) 333-1412
William F. Spangler, Vice President.
Primary Market Areas: National.
Products: Hatches and doors; Hoses and fittings; Ports and windows, marine; Ventilation systems; Ventilators.

Benson Marine Products

8070 Victor-Pittsford Rd.
Victor, NY 14564
Tel.: (716) 223-8165
Peter W. Odenbach, General Manager.
Parent Co.: Rochester Asphalt Materials, Inc.
Primary Market Areas: National, Europe and South America.
Products: Anchors; Fuel systems; Hardware, deck gear and fittings; Lights, marine; Winches and components.

Benton Harbor Awning & Tent Corp.

2275 M-139
Benton Harbor, MI 49022
Tel.: (616) 925-2187
Ronald S. Herman, Director of Marketing.
Primary Market Areas: National.
Products: Canvas products.

Berg Propulsion Systems, Inc.
P.O. Box 763
Essex, CT 06426
Tel.: (203) 767-0812
Telex: 96 64 45
Asa E. Snyder, President.
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles.

Berkeley Pump Co., Inc.
829 Bancroft Way, P.O. Box 2007
Berkeley, CA 94710
Tel.: (415) 843-9400
Telex: 330 475
TWX 910-366-7312
Robert L. Donelson, Assistant Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
R. J. McCurry, Branch Manager.
556 Tift St. S.W.
Atlanta, GA 30310
Tel.: (404) 522-5387
TWX 810-751-8278

Walt Stegman, Sales Representative.
5285 Mallard Way
Portland, OR 97222
Tel.: (503) 653-2525
TWX 910-464-1588

Sam Lynn, Branch Manager.
5417 Bonacker Dr.
Tampa, FL 33610
Tel.: (813) 621-2453
Products: Marine engines, jet drives; Pumps, general.

* Bevis and Associates, Inc.
1904 Stewart St.
Tacoma, WA 98421
Tel.: (206) 383-5761
Edward O. Bevis, President.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Cranes; Fabrication, custom; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Power take-offs; Winches and components.

Big Jon Inc.
14393 Peninsula Dr.
Traverse City, MI 49684
Tel.: (616) 223-4342
Jon E. Emory, President.
Primary Market Areas: South Atlantic States, Southwest Pacific Coast, Pacific Northwest.
Branches & Personnel:
Seattle Marine & Fishing Supply
2121 W. Commodore Way
Seattle, WA 98199
Tel.: (206) 285-5010

Kems Inc.
2234 Hoonee Place
Honolulu, HI 96819
Tel.: (808) 845-6402

G. Hirschfeldt Company
C. Dreifuss.
39 E. 21st St.
New York, NY 10010
Tel.: (212) 673-5000
Telex: 237549 RCA
Products: Commercial fishing gear, general (see specific product headings); Gurdies and downriggers.

Bird-Johnson Company
110 Norfolk St.
Walpole, MA 02081
Tel.: (617) 668-9610
Telex: 92-4445 BIRDJOHN
Gary W. Dayton, Sales Manager, Marine Div.
Primary Market Areas: National.
Branches & Personnel:
Herbert I. Chatterton, West Coast Regional Sales Manager.
3838 Carson St.
Torrence, CA 90503
Tel.: (213) 316-0613
Telex: 68-6260 RODOSINTL SPRO

Jim P. Darby, Gulf Coast Regional Sales Manager.
6430 Hillcroft, Suite 112E
Houston, TX 77081
Tel.: (713) 777-2397
TWX 910 881 5031 WESTPARK HOU

Robin H. Booth, East Coast Regional Sales Manager.
110 Norfolk St.
Walpole, MA 02081
Tel.: (617) 668-9610
Telex: 92-4445 BIRDJOHN
Products: Bow thrusters; Propellers.

Blackmer Pump
1809 Century, S.E.
Grand Rapids, MI 49509
Tel.: (616) 241-1611
John Donehoo, Advertising Manager.
Parent Co.: Dover Corp.
Primary Market Areas: National.
Products: Pumps, general.

Wm. B. Bliss
1065 Bristol Rd.
Mountainside, NJ 07092
Tel.: (201) 233-5000
Joyce Vincent, Sales Administrator.
Parent Co.: Falcon Safety Products
Primary Market Areas: National, Canada.
Products: Electric motors, components and accessories; Horns; Pumps, general; Rope, cordage and twine.

Bloom, Inc.
Highway 20 W.
Independence, IA 50644
Tel.: (319) 827-1139
Mark Collett, Sales and Marketing Manager.
Primary Market Areas: National.
Products: Hydraulic systems and components; Winches and components.

Blue Mountain Industries
Blue Mountain Rd.
Blue Mountain, AL 36201
Tel.: (205) 237-9461
TWX 810 723 4732
Bob Batey, Sales Manager.
Parent Co.: A Carisbrook Co.
Primary Market Areas: National.
Branches & Personnel:
J. L. Hebert.
1326 Obispo Ave., P.O. Box 4159
Long Beach, CA 90804
Tel.: (213) 433-2776

R. S. Jenkins.
40 Ruta Ct., P.O. Box 1746
South Hackensack, NJ 07606
Tel.: (201) 440-0800
Products: Coatings and preservatives; Haulers, net; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Preservatives; Rope, cordage and twine.

BMW Marine Products
Hoffman Plaza
Montvale, NJ 07645
Tel.: (201) 573-7820
Telex: 642367
Robert A Scharnell, Manager.
Parent Co.: BMW North America
Primary Market Areas: National.
Branches & Personnel:
BMW Marine GCbH
Klaus Wiese, General Marketing.
Ingolstädter Strasse 65C
D-8000 München, West Germany
Tel.: 49-89 3186-1
Telex: 5215580
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, stern drivers.

Boat Electric Co., Inc.
6303 Seaview Ave. N.W.
Seattle, WA 98107
Tel.: (206) 784-5908
W. Ray Bunn, President.
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Instrument and electrical panels; Lights, marine; Stoves and heaters; components and fuel.

Bobber Products, Inc.
2500-A E. Fender Ave.
Fullerton, CA 92631
Tel.: (714) 879-9988
Mitchel R. McCollum, Vice President, Sales/Marketing.
Primary Market Areas: National, Canada.
Branches & Personnel:
Riley-Stinson and Assoc.
Hu Riley, Sales Representative, 13 western states.
7436 N. Mercer Way
Mercer Island, WA 98040
Tel.: (206) 232-1534

My Ubl and Assoc.
My Ubl, Sales Representative, Great Lakes.
N65 W 34608 Whittaker Rd.
Oconomowoc, WI 53066
Tel.: (414) 966-7494
Products: Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings.

* Bomar, Inc.
P.O. Box W
Charlestown, NH 03603
Tel.: (603) 826-5794
John C. Zurich, Product Manager, Commercial Boat Division.
Primary Market Areas: Worldwide.
Products: Hatches and doors; Ports and windows, marine.

Boothbay Braids
Barter Island Rd., P.O. Box 105
Boothbay, ME 04537
Tel.: (207) 633-3696
Harold P. Mansfield, Partner.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada.
Products: Rope, cordage and twine.

Boss Manufacturing Co.
221 W. First St.
Kewanee, IL 61443
Tel.: (309) 852-2131
William A. Mead, Vice President of Marketing, Industrial Division.
Primary Market Areas: National.
Branches & Personnel:
Lloyd Barnes, Branch Manager.
433 No. 34th St.
Seattle, WA 98103
Tel.: (206) 633-4055

Bill Watkinson, Branch Manager.
4 Progress Dr.
Montgomeryville, PA 18936
Tel.: (215) 699-7703

Terry Tate, Branch Manager.
5990½ Griggs Rd.
Houston, TX 77023
Tel.: (713) 649-8587
Products: Protective clothing.

Bowditch Navigation Systems, Inc.
1995 North Batavia St.
Orange, CA 92665
Tel.: (714) 998-2415
TWX 910-593-1339
Amos R.L. Deacon, Jr., President.
Primary Market Areas: National.
Branches & Personnel:
Edward T. Antkowiak, Vice President.
40 Pleasant St.
Portsmouth, NH 03801
Tel.: (603) 431-1383
Products: Electronics, automatic direction finders; Electronics, celestial navigation.

Braden Winch Co.
800 East Dallas
Broken Arrow, OK 74012
Tel.: (918) 251-8511
Telex: 49-2340
Dave Coates, National Sales Manager.
Parent Co.: Paccar
Primary Market Areas: Worldwide.
Products: Marine engines, components and accessories; Power take-offs; Winches and components.

The Brinkmann Corporation
4215 McEwen Rd.
Dallas, TX 75234
Tel.: (214) 387-4939

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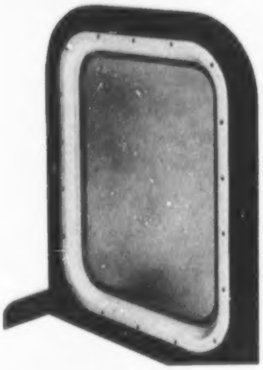

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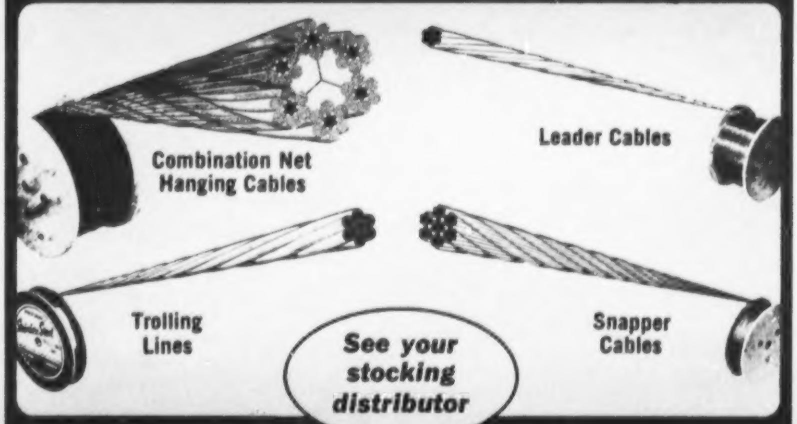
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Brownell & Company
Moodus, CT. 06469
(203) 873-8625

Telex: 79-4181
Robert J. Colee, Senior Vice President, Marketing.
Primary Market Areas: Worldwide.
Products: Cookers, shellfish; Lights, marine.

Bristol Electronics, Inc.

651-657 Orchard St.
New Bedford, MA 02744
Tel.: (617) 997-3181
Telex: 92-9421
Marc W. Revzin, Sales Manager.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders; Electronics, radiotelephones.

* Brownell & Co., Inc.

Main St., P.O. Box B
Moodus, CT 06469
Tel.: (203) 873-8601 or 873-8625
Telex: 96-6473
Ray Browne, General Sales Manager.
Parent Co.: Bridport-Gundry (Holdings) Ltd.
Primary Market Areas: National, Canada.
Products: Nets, fishing; Rope, cordage and twine.

Buck-Algonquin Marine Hardware Div.

Second St. & Columbia Ave.
Philadelphia, PA 19122
Tel.: (215) 634-0750
Thomas V. Krug, President.
Parent Co.: Algonquin Co., Inc.
Primary Market Areas: National.
Products: Anchors; Batteries, chargers and accesories; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Hardware, deck gear and fittings; Hoses and fittings; Ladders, ramps and gangways; Marine engines, components and accessories; Marine engines, mufflers; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Rudders and struts; Steering systems; Valves; Ventilators.

Buell Mfg. Co.

8125 W. 47th St.
Lyons, IL 60534
Tel.: (312) 447-6320
Roy D. Buell, President.
Primary Market Areas: National.
Products: Compressors, air; Horns.

Buenger Enterprises

3600 S. Harbor Blvd., P.O. Box 5286
Oxnard, CA 93031
Tel.: (805) 985-9596
Fred G. Buenger, President.
Parent Co.: Coast Chandlery
Primary Market Areas: National.
Products: Dehumidifiers.

Byrd Ind., Inc.

South Industrial Park
Ripley, TN 38063
Tel.: (901) 635-9122
Michael Raska, Vice President, General Manager.
Primary Market Areas: National.
Products: Electronics, depth recorders and fish finders; Marine engines, outboard electric.

C & R Refrigeration, Inc.

405 Center St., P.O. Box 1216
Center, TX 75935
Tel.: (713) 598-3203
Telex: Cable: CRMANINC
TWX 910 880 4470
Willard D. Reeves, President.
Primary Market Areas: Worldwide.
Products: Refrigeration.

C-E Natco

P.O. Box 1710
Tulsa, OK 74101
Tel.: (918) 663-9100
Telex: 49-2427
Russell R. Hicks, Manager - Industrial Products.
Parent Co.: Combustion Engineering, Inc.
Primary Market Areas: Distributors, National, Worldwide.
Products: Fabrication, custom; Filters, general; Fuel, water separator; Tanks, shellfish and water; Waste water treatment equipment; Water systems.

C.E. Shepherd Co., Inc.

7206 Dallas, P.O. Box 9445
Houston, TX 77011
Tel.: (713) 928-3764
John L. Brockenbrough.
Primary Market Areas: National, Latin America, Canada, Carribean.
Products: Pots and traps.

C.J. Hendry Co.

139 Townsend St.
San Francisco, CA 94107
Tel.: (415) 362-4242
Fred B. Barg, Vice President.
Primary Market Areas: National, Singapore, Italy, Japan, England, Australia.
Branches & Personnel:
W.E. Phalen, Branch Manager.
761 Channel St.
San Pedro, CA 90733
Tel.: (213) 832-7577
Products: Anchors; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Firefighting equipment; Hardware, deck gear and fittings; Hoses and fittings; Lights, marine; Navigation instruments, non-electronic; Oars; Petroleum products; Protective clothing; Rope, cordage and twine; Toilets, marine; Wire rope and cable.

C. Plath

Gertigstrasse 48, P.O. Box 602060
D-2000 Hamburg 60, D-2000 Federal Republic of Germany
Tel.: 40/2719552
Telex: 0215 202 PLAT D
Roeloff Grootoonk, Deputy Sales Manager.
Parent Co.: Litton Industries
Primary Market Areas: Worldwide.
Branches & Personnel:
C. Plath North American Division
Donald J. Gilluley, Sales Manager.
4927 Calvert Rd., P.O. Box 169
College Park, MD 20740
Tel.: (301) 864-0100
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, radio direction finders; Navigation instruments, non-electronic; Steering systems.

* C. Plath, North American Div.

4927 Calvert Rd.
College Park, MD 20740
Tel.: (301) 864-0100
Donald Gilluley, General Manager.
Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, radio direction finders.

C. Sherman Johnson Co., Inc.

Industrial Park
East Haddam, CT 06423
Tel.: (203) 873-8697
Curtiss S Johnson, President.
Primary Market Areas: National.
Products: Rigging and gear, general; Wire rope and cable.

The C-Thru Ruler Company

6 Britton Dr.
Bloomfield, CT 06002
Tel.: (203) 243-0303
Ted Zachs, President.
Primary Market Areas: National, Canada, England, Australia, New Zealand.
Products: Navigation instruments, non-electronic.

C-Tech, Inc.

Commerce Park
Ogdensburg, NY 13669
Tel.: (315) 393-7770
Telex: 05-811538
Gordon A. Peters, Manager, Marketing.
Parent Co.: C-Tech Ltd.
Primary Market Areas: National.
Branches & Personnel:
Sound Marine Electronics
Ken Gabelien, General Manager.
902 Northwest Leary Way
Seattle, WA 98107
Tel.: (206) 784-7444
Products: Electronics, depth recorders and fish finders; Sonar equipment.

Cadillac Plastic & Chemical Co.

1221 Bowers
Birmingham, MI 48012
Tel.: (313) 646-5100
Steve Craig, Product Manager.
Parent Co.: Dayco Corp.
Primary Market Areas: National, Canada, France, Germany, Italy, Puerto Rico, Brazil, Australia, New Zealand, Japan, Hong Kong, Thailand.
Branches & Personnel:
650 Dubuque Ave.
S. San Francisco, CA 94080
Tel.: (415) 589-1833

4533 Willow Pkwy.
Cleveland, OH 44125
Tel.: (216) 441-2200

11225 Stemmons Freeway
Dallas, TX 75229
Tel.: (214) 620-1900

134 Railroad Ave. Ext.
Albany, NY 12205
Tel.: (518) 459-3377

269 McGrath Hwy.
Somerville, MA 02143
Tel.: (617) 666-8840

3349 Hall's Mill Rd.
Mobile, AL 36606
Tel.: (205) 476-8540

3015 S. Division
Grand Rapids, MI 49508
Tel.: (616) 452-6926
Products: Alarms and security systems; Firefighting equipment; Protective clothing.

Cal-June, Inc.

P. O. Box 9551
N. Hollywood, CA 91609
Tel.: (213) 761-3516
James H. Robertson, President.
Primary Market Areas: National, Worldwide.
Products: Buoys and floats; Fenders; Survival equipment.

Campbell Chain Division

3990 E. Market St., P.O. Box 3056
York, PA 17402
Tel.: (717) 755-2921
Telex: 84-0413
John Malin, Marketing Director.
Parent Co.: McGraw-Edison Co.
Primary Market Areas: National, South America, Japan, Canada, England.
Branches & Personnel:
Robert Fuller, Sr., District Manager.
30070 Union City Blvd., P.O. Box 336
Union City, CA 94587
Tel.: (415) 471-2420
Telex: 34-0684

Brewer-Titchener
Budd-Rigg.
P.O. Box 832
Cortland, NY 13045
Tel.: (607) 756-2821

Joe Daniel, Territory Manager.
P.O. Box 575
New Orleans, LA 70004
Tel.: (504) 837-4870

William Weibel, District Manager.
220 Ballardvale St., Rt. 93 Industrial Park
Wilmington, MA 01887
Tel.: (617) 657-7513

Herman M. Froelich, District Manager.
4420 Seville Ave., P.O. Box 58003
Los Angeles, CA 90058
Tel.: (213) 583-4251
Telex: 69-1257

John Tiebout, District Manager.
3085 N.W. Front St.
Portland, OR 97210
Tel.: (503) 223-4187

John Tiebout, District Manager.
6755 E. Marginal Way South
Seattle, WA 98108
Tel.: (206) 767-3030
Telex: 32-1183

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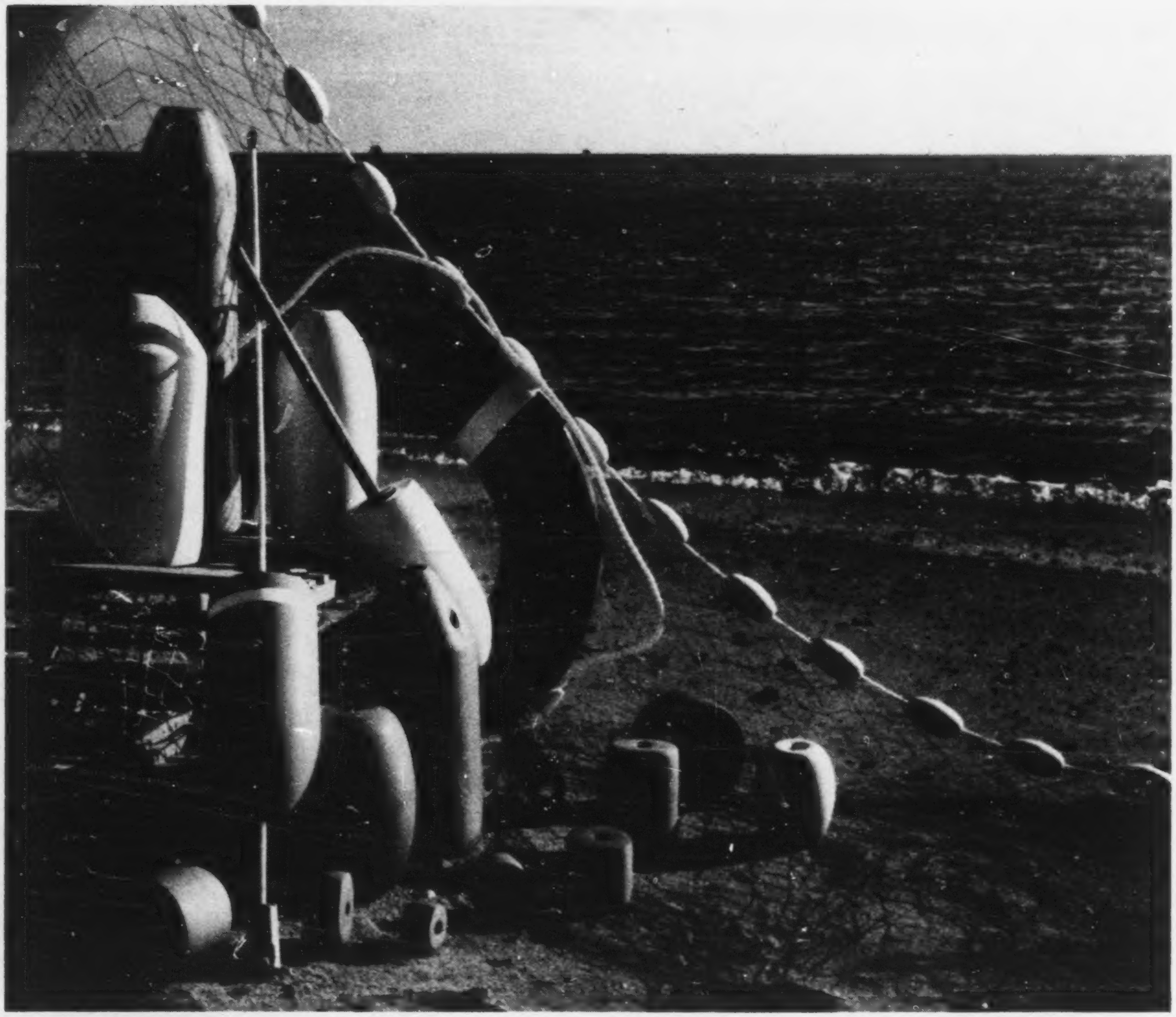

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Russell Joy, District Manager.
2390 Drew Rd.
Mississauga, ON L5S 1B8 Canada
Tel.: (416) 676-9990
Telex: 06-968874

Jim Johnston, District Manager.
3800 W. 44th St.
Chicago, IL 60632
Tel.: (312) 254-0210
Telex: 25-3161
Products: Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings.

Can-Am Containers, Ltd.

P.O. Box 340
Springhill, NS Canada
Tel.: (902) 597-3787
Telex: 019 23552
Robert W. Metcalfe, Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest, Great Lakes States, United Kingdom, West Indies, Latin America, West Africa.
Branches & Personnel:
Packaging Products Corp.
Ted Heidenreich, President.
P.O. Box 150
No. Plymouth,, MA 02360

New England Fishing Gear Co.
Andrew Toby.
67 Badgers Island
Kittery, ME

Brailsford Associates
Paul Brailsford.
2 Central St., Suite 4
Ipswich, MA 01938
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Containers, fish; Pots and traps.

Canovex Ltd.

P.O. Box 594
Halifax, NS B3J 2R7 Canada
Tel.: (902) 422-1554
Telex: 019-21723 (CORERE HFX)
Donald A. Fraser, Contracts Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada, England, France, Germany, Norway, Iceland, Nigeria and several Latin American countries.
Products: Boatbuilding material, foam core; Containers, fish; Fabrication, custom; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Hydraulic systems and components; Nets, accessories and gear (including trawling equipment); Nets, fishing; Processing, onboard; Propellers, shafts, bearings and nozzles; Propellers; Refrigeration; Scales; Steering systems; Tanks, shellfish and water; Winches and components.

Cape Fear Technical Institute

411 North Front St.
Wilmington, NC 28401
Tel.: (919) 343-0481
Arthur W. Jordan, Marine Supervisor and Director of Marine Operations.
Primary Market Areas: National.

Capital Controls Company

P.O. Box 211
Colmar, PA 18915
Tel.: (215) 822-2901
Telex: 846454
TWX 510-661-4593
Patricia L. Spencer, Advertising Manager.
Parent Co.: Dart Kraft
Primary Market Areas: Worldwide.
Products: Controls, chlorination; Pumps, general; Scales; Wash-down equipment; Waste water treatment equipment.

Capitol Gears, Inc.

349 N. Hamline Ave.
St. Paul, MN 55104
Tel.: (612) 645-9491
Telex: 297081
Robert F. Anderson, Marine Sales Manager.
Primary Market Areas: Worldwide.
Products: Marine engines, gears (reducing and reversing) and transmissions; Power take-offs.

Care Laboratories, Inc.

3474 Germantown Pike, P.O. Box F
Collegeville, PA 19426
Tel.: (215) 279-3777
Richard J. Roetling, Sales Director.
Primary Market Areas: National, Great Britain, Germany, France, Middle East, Japan, Africa, Peru, India.
Branches & Personnel:
T. L. Elliott (Europe) Ltd.
H. Seymour Mead, Sales Manager.
Elta House, Birmingham Rd.
Stratford-upon-Avon, Warwickshire CV37 OAQ England
Tel.: 0789-68236
Telex: 311220 (Energy Stratford)

Restesa S.R.L.
Mr. P. Relton, Manager.
Casilla 804
Lima, Peru
Tel.: 28-3092 Lima
Telex: 36-20338

Davis Elliott Int'l, Inc.
R. Beliz, Manager.
P.O. Box 425
Panama 9A Rep. Panama
Tel.: 26-7278
Telex: ITT Booth 348001/attn: Mr. Beliz
Products: Cleaners, marine; Coatings and preservatives; Control systems, electolysis, zincs and corrosion; Lubricants and lubricating systems; Petroleum products; Preservatives.

* The Carlon Rubber Products Company

1 New Haven Ave., P.O. Box 804
Derby, CT 06418
Tel.: (203) 735-7474 or (800) 243-6682
David C. Cairone, Sales Manager.
Primary Market Areas: National, Asia, Japan, South America, Mexico, Phillipines.
Products: Buoys and floats; Buoys and floats, anchor-raising; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Fenders; Insulation; Preservatives.

Carolina Services

1920 Oak St.
Georgetown, SC 29440
Tel.: (803) 546-3645
Philip Gene Dickson, Owner.
Primary Market Areas: 03.
Products: Doors, trawl; Fabrication, custom; Masts and gallows; Pots and traps.

* Carolina Steel & Wire Corp.

I-20 & State Rt. 6
Lexington, SC 29072
Tel.: (803) 359-5501
Telex: 573 355
Roland H. Wilson, Vice President, Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Mike Kozuch, Northeast Sales Manager.
267 Green St.
South Hackensack, NJ 07606
Tel.: (201) 487-1036

Robert D. Chapman, Representative.
9125 Chatsworth
Houston, TX 77024
Tel.: (713) 681-6221
Products: Wire rope and cable.

* Carrier Transicold Co.

P.O. Box 4805
Syracuse, NY 13221
Tel.: (315) 432-6417
TWX 710-541-0586
W. A. Bingham, Jr., Manager, Military, Marine, Nuclear Products.
Primary Market Areas: National.
Products: Refrigeration.

Carron Net Co., Inc.

1623 17th St.
Two Rivers, WI 54241
Tel.: (414) 793-2217
Wm. E. Kiel, General Manager.
Primary Market Areas: National, Central America.
Products: Nets, accessories and gear (including trawling equipment), Nets, fishing; Nets, repair tools; Rope, cordage and twine.

Carter Motor Company

2709 W. George St.
Chicago, IL 60618
Tel.: (312) 588-7700
Primary Market Areas: Worldwide.
Products: Electric motors, components and accessories; Generators.

Carvel Hall

Rt. 413, Somerset Hwy.
Crisfield, MD 21817
Tel.: (301) 968-0500
Rodney R. Payne, Factory Sales Manager.
Parent Co.: Towle Mfg. Co.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Knives.

Charlottetown Metal Products Ltd.

Allen St.
Charlottetown, PEI C1A 7K7 Canada
Tel.: (902) 892-1993
Telex: 014-44147
David O. Mosher, President.
Primary Market Areas: Canada, United States, Caribbean, South America, Europe, Australia.
Products: Air systems; Anchors; Commercial fishing gear, general (see specific product headings); Containers, fish; Controls, chlorination; Cookers, shellfish; Coolant systems; De-icing equipment; Electric motors, components and accessories; Electric switches; Fabrication, custom; Hatches and doors; Hoists, boat; Hoists, general; Hydraulic systems and components; Ladders, ramps and gangways; Processing, onboard; Pumps, general; Refrigeration; Scales; Tanks, shellfish and water; Waste water treatment equipment.

Charon Oil Systems, Inc.

117 Hudson Ave.
Freeport, NY 11520
Tel.: (516) 378-7352 or 378-7353
Christopher Cermak, Sales Manager.
Primary Market Areas: National.
Products: Filters, general; Fuel systems; Fuel, water separator; Hoses and fittings; Hydraulic systems and components; Petroleum products.

Chelsea Clock Company

284 Everett Ave.
Chelsea, MA 02148
Tel.: (617) 884-0250
Donald V. Pryor, Marketing Manager.
Primary Market Areas: National, United Kingdom, Germany, Japan, Australia, Netherlands.
Products: Clocks and chronometers.

Chem-Tech, Inc.

4669 Lander Rd.
Chagrin Falls, OH 44022
Tel.: (216) 248-0770
Gerald Schindler, President.
Primary Market Areas: Worldwide.
Products: Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives.

Chemetics Systems, Inc.

2006 Gladwick St.
Compton, CA 90220
Tel.: (213) 639-9130 or from outside California (800) 421-1950
Telex: 69-1715
James M. Loftis, Vice President, Marketing.
Primary Market Areas: National.
Branches & Personnel:
James S. Cook, Vice President.
4669 Southwest Freeway, Suite 202
Houston, TX 77027
Tel.: (713) 840-8570

Robert Loveless, Plant Manager.
419 East Union Ave.
Monticello, AR 71655
Tel.: (800) 421-1950 or (501) 367-8501
Products: Foam flotation; Insulation.

Chemical-World

P.O. Box 376, 47 Woodhull Ln.
Holtsville, NY 11742
Tel.: (516) 654-9437

Ned Oliva, Sales Manager.
Primary Market Areas: National.
Products: Cleaners, marine.

Chemion, Inc.

4055 Hollister
Houston, TX 77080
Tel.: (713) 462-5553
Telex: 79-0139
TWX 910-881-3720
Janice L. Ruby, President.
Primary Market Areas: Worldwide.
Products: Lubricants and lubricating systems.

Chesapeake Marine Industries, Inc.

92-A Trappe Landing Rd.
Trappe, MD 21673
Tel.: (301) 822-4359
William R. Lippincott, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Anchors; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Chains and fittings; Cleaners, marine; Containers, fish; Hatches and doors; Hydraulic systems and components; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Oars; Propellers, shafts, bearings and nozzles; Propellers.

Chilton Paint Company

109-09 15th Ave., P.O. Box 48
College Point, NY 11356
Tel.: (212) 359-0438
William R. Martens, President.
Primary Market Areas: New England, Mid-Atlantic States.
Branches & Personnel:
Robert Boyd, Branch Manager.
49 Exchange St.
Portland, ME 04101
Tel.: (207) 772-5671
Products: Coatings and preservatives.

Marine Division, Chrysler Corp.

6501 Harper Ave., P.O. Box
Detroit, MI 48288
Tel.: (313) 267-2600
Parent Co.: Chrysler Corp.
Primary Market Areas: Worldwide.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, outboard, gasoline; Marine engines, stern drivers.

Churchill Lumber Company

91 Franklin St., P.O. Box 186
Hanson, MA 02341
Tel.: (617) 293-3577
Chester L. Churchill, Jr., Owner.
Primary Market Areas: National.
Products: Oars.

Circuit Engineering, Inc.

8421 Atlantic Blvd.
Jacksonville, FL 32211
Tel.: (904) 721-1414
R. F. Hanley, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Air systems; Compressors, air; Controls, engine; Hydraulic systems and components; Steering systems.

Clarks Marine Equipment

C/O 301 Clark Ave.
Short Beach, CT 06405
Tel.: (203) 488-5369
Vincent E. Clark.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Pots and traps.

Clinton Engines Corporation

Clark and Maple Sts.
Maquoketa, IA 52060
Tel.: (319) 652-2411
Telex: 468407
Bill Mayberry, Vice President.
Primary Market Areas: National.
Products: Generators.

* Coast Crane Co. of Washington

1531 Utah Ave. S.
Seattle, WA 98134
Tel.: (206) 622-1151
Fred R. Houghton, Marine Sales Representative.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Commercial fishing gear, general (see specific product headings); Cranes.

* Columbian Bronze Corp.

216 N. Main St.
Freeport, NY 11520
Tel.: (516) 378-0470
Telex: 144550
Bob Steeber, Director of Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Travis & Travis Assoc.
Jim Travis, Factory Representative.
4500 Scarlet Oak St.
Gautier, MS 39553
Tel.: (601) 497-2018
Products: Bow thrusters; Controls, engine; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts.

Columbus McKinnon Corporation

1 Fremont St.
Tonawanda, NY 14150
Tel.: (800) 828-7531
Telex: 91-271
Norman F. Holmes, Manager, Inside Sales.
Primary Market Areas: National.
Products: Chains and fittings.

Comdel, Inc.

Beverly Airport
Beverly, MA 01915
Tel.: (617) 927-3144
Ted Johnson, President.
Primary Market Areas: New England.
Products: Electronics, radio direction finders; Electronics, radiotelephones.

Communication Associates, Inc.

200 McKay Road
Huntington Station, L.I., NY 11746
Tel.: (516) 271-0800
TWX (510) 226-6998
Donald J. S. Merten, Sales Representative, "Sea Trace"®.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, radiotelephones.

Compass Electronics Corporation

3700 24th Ave., P.O. Box 366
Forest Grove, OR 97116
Tel.: (503) 357-2111
Henry L. Gorgas, President.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders.

* Conde Pumps

Sherrill, NY 13461
Tel.: (315) 363-1500
Albert H. Conde, President.
Primary Market Areas: National.
Products: Pumps, general.

Consolidated Castings, Inc.

P.O. Box 3716
Jacksonville, FL 32206
Tel.: (904) 355-3421
J.S. Allen, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Blocks, fishing; Deck plates; Hardware, deck gear and fittings; Propellers, shafts, bearings and nozzles.

* Controlonics Corporation

410 Great Rd.
Littleton, MA 01460
Tel.: (617) 486-3571
Thomas P. McCuin, Communications Product Manager.
Primary Market Areas: National, Europe, S. Africa, Australia.
Products: Electronics, radiotelephone scramblers.

Cooper Bearing Company

5795 Thurston Ave
Virginia Beach, VA 23455
Tel.: (804) 460-0925
Telex: 823-481
J. H. Emonds, Manager of Sales and Market Development.
Primary Market Areas: National, Mexico and Central America.
Products: Propellers, shafts, bearings and nozzles.

Cornell-Carr Co., Inc.

Rte. 25
Monroe, CT 06468
Tel.: (203) 261-2529
Anton S. Cornell, President.
Primary Market Areas: National, Canada.
Products: Commercial fishing gear, general (see specific product headings); Ports and windows, marine.

Correct Craft, Inc.

5717 S. Orange Ave., P.O. Box 13389
Orlando, FL 32859
Tel.: (305) 855-4141
Telex: 56-7424
Walter N. Meloon, Vice President.
Primary Market Areas: National, France and Germany.

Cosalt Ltd.

Fish Dock Rd.
Grimsby, United Kingdom
Tel.: (0472) 58881
Telex: 52388
Douglas Horner, Sales Manager.
Primary Market Areas: National, United Kingdom, Canada.
Products: Commercial fishing gear, general (see specific product headings).

C-Power (Marine) Ltd.

P.O. Box 27
Gainsborough, Lincolnshire DN21-1QB England
Tel.: 0427- 5356/7
Telex: 56488
Colin Thurlow, Managing Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Sound Engine & Equipment, Inc.
Mr. H.E. Richmond, Managing Director.
2834 N.W. Marlet St.
Seattle, WA 98107
Tel.: (206) 789-5713
Telex: 321260 SABB-AM-SEA.
Products: Controls, engine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, stern drivers; Propellers, shafts, bearings and nozzles; Propellers.

Crane Packing Co.

6400 Oakton
Morton Grove, IL 60053
Tel.: (312) 967-2400
Primary Market Areas: National, Canada, United Kingdom.
Branches & Personnel:
Crane Packing Co.
Dick Boardman, Application Engineer.
435 Regina Dr.
Clarksburg, MD 20734
Tel.: (301) 831-6178

Crane Packing Co.
Tony Liano, District Manager.
P.O. Box BB
Norwalk, CA 90650
Tel.: (213) 802-2555

Crane Packing Co.
Herb Houndt, Marine Group Engineer.
6400 Oakton
Morton Grove, IL 60053
Tel.: (312) 967-2400

Steady Dependable Aeration
for HOLDING TANKS
on Shipboard or Shore

Lobstermen and other fishermen have increased the capacity and effectiveness of their holding tanks by using Condé Dri-Air Pumps to aerate their on-board and on-shore tanks. They report reducing (lobster) losses by as much as 95%! No need to keep changing sea water in tanks. A Condé pump will maintain the dissolved oxygen content at a high level.

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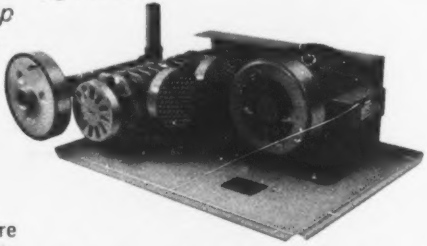
PUMPS

never need lubrication. They require minimum maintenance — periodic checking and/or changing of intake filter media for visible dirt.



Model 12 3 h.p. belt drive pump will aerate up to 10,000 gallons of marine water. Smaller sizes available for lower needs.

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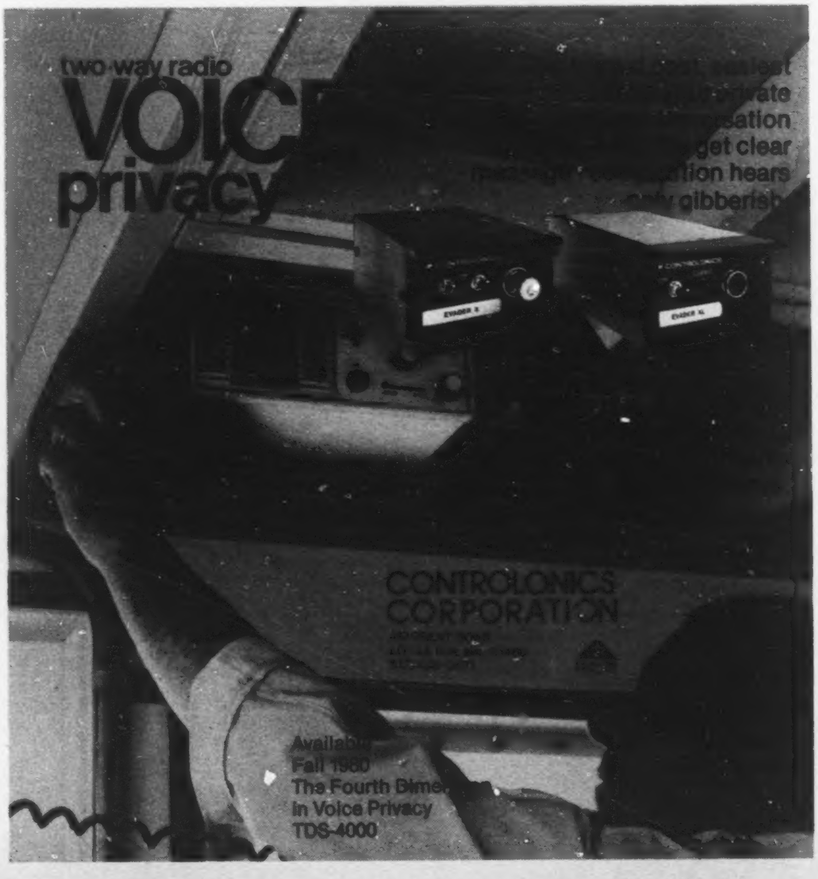
CONDÉ PUMPS

Div. Condé Milking Machine Co., Inc.
Dept. NF SHERRILL, N.Y. 13461 U. S. A. Phone: 315/363-1500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Crane Packing Co. Ltd.
Bob O'Neil, Application Engineer.
P.O. Box 3248
Hamilton, ON L8H 7L3 Canada
Tel.: (416) 662-6191
Products: Caulking and sealants; Lubricants and lubricating systems.

Crescent Manufacturing Co.
6000 Wilbarger St.
Ft. Worth, TX 76119
Tel.: (817) 451-0112
Analle Womack, Owner.
Primary Market Areas: National.

* The Crosby Group
P.O. Box 3128
Tulsa, OK 74101
Tel.: (918) 932-4611
Telex: 49-2431
Dick E. Kast.
Parent Co.: American Hoist and Derrick
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Hoists, boat; Hoists, general.

Crosby-Western
247 Market St.
Lockport, NY 14094
Tel.: (716) 434-8857
Telex: 91291
Harold J. Rowland, Sales Manager.
Parent Co.: American Hoist & Derrick Co.
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Chains and fittings.

* Cross Power, Inc.
9100 Bank St.
Cleveland, OH 44125
Tel.: (216) 447-1074
Bruce Bechhold, President.
Primary Market Areas: National, Canada and Latin America.
Branches & Personnel:
Bruce Bechhold, President.
P.O. Box 13112, Port Everglades Station
Ft. Lauderdale, FL 33316
Tel.: (305) 467-0344
Products: Generators.

Crossfield Products Corp.
140 Valley Rd.
Roselle Park, NJ 07204
Tel.: (201) 245-2800
Telex: 138 210
Brad Watt, Marine Sales.
Primary Market Areas: National, Western Europe, Japan and Far East.
Branches & Personnel:
Pat J. Howard, Marine Sales.
3000 E. Harcourt St.
Compton, CA 90221
Tel.: (213) 636-0561

R. K. Byrd, Marine Manager.
P.O. Box 322
Pascagoula, MS 39567
Tel.: (601) 475-9277 or 475-7558

Hugh R. Black, Marine Sales.
5422 Shilshole Ave., N.W.
Seattle, WA 98107

Tel.: (206) 782-4929
Products: Boatbuilding material, ferro cement; Boatbuilding material, resins, fiberglass, adhesives; Coatings and preservatives.

* Cummins Engine Company, Inc.
1000 Fifth St.
Columbus, IN 47201
Tel.: (812) 372-7211
Telex: 217411 COLUMBUS
Primary Market Areas: Worldwide.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Custom Craft Boat Co.
2805 Palma Dr.
Ventura, CA 93003
Tel.: (805) 644-2773
Robert N. Villegas, Owner.
Primary Market Areas: Southwest Pacific Coast.
Products: Alarms and security systems; Boatbuilding material, wood; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, net; Hydraulic systems and components; Instrument and electrical panels; Insulation; Masts and gallows; Net reels; Nets, fishing; Reels, fishing; Rudders and struts; Steering systems; Winches and components.

D & R Marine Products, Inc.
12414 Hwy. 99
Everett, WA 98204
Tel.: (206) 745-2267
Roger E. Sjolund, Vice President.
Primary Market Areas: Pacific Northwest.
Products: Bait lines, bait bags; Containers, fish; Nets, accessories and gear (including trawling equipment).

D & S Canvas and Netting, Inc.
P.O. Box 58
South Weymouth, MA 02190
Primary Market Areas: New England.
Products: Bait lines, bait bags; Canvas products.

D & W, Inc.
802 W. Beardsly
Elkhart, IN 46514
Tel.: (219) 293-8611
Anthony L. Warning, Vice President.
Primary Market Areas: National.
Products: Stoves and heaters; components and fuel.

Dan Chick Co.
95 Maple St.
Westbrook, ME 04092
Tel.: (207) 854-4968
Daniel F. Chick, Owner.
Primary Market Areas: National, Latin America.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Commercial fishing gear, general (see specific product headings); Containers, fish; Controls, engine; Doors, trawl; Dredges, shellfish; Drums, seine; Fabrication, custom; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Masts and gallows; Netmaking machines and systems; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Pots and traps; Power takeoffs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Scales; Steering systems; Winches and components; Wire rope and cable.

DANTRONICS/MEEAC Co.
4260/49 N.W. 1st Ave., P.O. Box 204
Boca Raton, FL 33431
Tel.: (305) 368-1116
Telex: 522775
O. Bulow Gercke, President.
Primary Market Areas: National, Europe.
Products: Antennas, radio/television; De-icing equipment; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Ports and windows, marine.

Dart Union Co.
134 Thurbers Ave.
Providence, RI 02905
Tel.: (401) 941-5700
Helen Arnold, Customer Service Manager.
Primary Market Areas: National, Canada.
Products: Hoses and fittings; Oil pollution barriers; Pumps, general; Valves.

Datamarine International, Inc.
53 Portside Dr.
Pocasset, MA 02559
Tel.: (617) 563-7151
Telex: 940-445
R. Lee Savery, Sales Manager.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders.

Davis Instruments Corp.
642 143rd Ave.
San Leandro, CA 94578
Tel.: (415) 483-8484
Telex: 172 149
Primary Market Areas: National, Western Europe, Australia, New Zealand, Canada.
Products: Caulking and sealants; Cleaners, marine; Compasses, electronic, gyro and magnetic; Hardware, deck gear and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Navigation instruments, non-electronic; Radar reflectors.

Davitmaster
5560 Ulmerton Rd.
Clearwater, FL 33520
Tel.: (813) 577-4295
William R. Thomas, President.
Primary Market Areas: National.
Products: Cranes; Electric motors, components and accessories; Hoists, boat; Hoists, general; Ladders, ramps and gangways; Winches and components.

* Debeg Marine, Inc.
80 Lancaster Dr.
Tewksbury, MA 01876
Tel.: (617) 851-6070
Telex: 951 204 DEBEG USA
Primary Market Areas: Worldwide.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems.

Der Jon Co.
35 Birch Lane
Toms River, NJ 08753
Tel.: (201) 255-6411
John R. Weis, Owner, Product Manager.
Primary Market Areas: National.
Products: Clam hoes (rakes); Dredges, shellfish; Fabrication, custom; Gaffs and harpoons; Pots and traps; Tanks, shellfish and water.

Delta Marine
92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Anchors; Antennas, radio/television; Caulking and sealants; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electronics, depth recorders and fish finders; Electronics, radiotelephones; Fenders; Firefighting equipment; Fuel, water separator; Horns; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, stern drivers; Propellers; Pumps, general; Rope, cordage and twine; Toilets, marine; Water systems.

LeRoy Demarest, Processing Consultant

130 Chateau Latour
Kenner, LA 70062
Tel.: (504) 467-5208
LeRoy E. Demarest, Consultant.
Primary Market Areas: Worldwide.
Products: Controls, water level; Cookers, shellfish; De-icing equipment; Hoses and fittings; Hydraulic systems and components; Knives; Preservatives; Processing, onboard; Pumps, general; Refrigeration; Scales; Tanks, shellfish and water; Wash-down equipment; Waste water treatment equipment.

Demco Controls, Inc.

P.O. Box 388
Silver Spring, MD 20907
Tel.: (301) 589-4050
Frank Donaldson, Project Manager.
Primary Market Areas: Worldwide.
Products: Controls, cable and remote; Controls, engine; Marine engines, components and accessories.

Detecto Scales Co.

103-00 Foster Ave.
Brooklyn, NY 11236
Tel.: (212) 272-4500
Telex: ITT 423602
Michael Visconte.
Parent Co.: United Industrial Syndicate
Primary Market Areas: Worldwide.
Products: Scales.

Detroit Diesel Allison Div.

13400 W. Outer Dr.
Detroit, MI 48228
Tel.: (313) 592-5000
TWX 810-221-1649
Karl Gierman, Manager, Industrial and Marine Sales.
Parent Co.: General Motors Corp.
Primary Market Areas: Worldwide.
Branches & Personnel:
E. C. Enlow, Regional Manager, Great Lakes Region.
19855 West Outer Dr.
Dearborn, MI 48124
Tel.: (313) 565-0411
TWX 810-221-6283

C. O. Zimmerman, Regional Manager, Midwestern Region.
P.O. Box 8530
Chicago, IL 60680
Tel.: (312) 654-6600
TWX 910-651-4154

E. A. Wilson, Regional Manager, Southwestern Region.
P.O. Box 220125
Dallas, TX 75222
Tel.: (214) 659-5050
TWX 910-860-5063

C. G. Good, Jr., Regional Manager, Northwestern Region.
P.O. Box 23080
Oakland, CA 94623
Tel.: (415) 498-5200
TWX 910-381-6105

G. J. Dunneback, Regional Manager, Western Region.
2659 Townsgate Rd., Suite 232
Westlake-Village, CA 91361
Tel.: (213) 997-5405
TWX 910-336-1296

R. D. Daugherty, Latin American Regional Manager.
95 Merrick Way, Suite 321
Coral Gables, FL 33134
Tel.: (305) 466-4900
TWX 810-848-7061
Products: Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions.

Devcon Corp.

Endicott St.
Danvers, MA 01923
Tel.: (617) 777-1100
Connie Webber, Advertizing Assistant.
Primary Market Areas: National.
Products: Caulking and sealants; Coatings and preservatives; Lubricants and lubricating systems.

* Dickinson Marine (US), Inc.

4300 11th N.W.
Seattle, WA 98107
Tel.: (206) 789-4970
William G. Montgomery, Jr., President.
Primary Market Areas: National.
Products: Stoves and heaters, components and fuel.

DigiCourse, Inc.

P.O. Box 50699
New Orleans, LA 70150
Tel.: (504) 733-6061
Telex: 58-4230
Mac Hadden, Sales and Marketing Manager.
Parent Co.: The Laitram Corporation
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic.

* Digital Marine Electronics Corp.

30 Sudbury Rd.
Acton, MA 01720
Tel.: (617) 897-6600
Charles J. Malaquias, Jr., President.
Primary Market Areas: National, Canada, Iceland.
Products: Electronics, loran.

Dole Refrigerating Co.

3335 Main St.
Skokie, IL 60076
Tel.: (312) 677-1500
Robert D. Morningstar, Domestic Export Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Dole Refrigerating Products Ltd.
Barry G. Timbs, Manager.
450 Wyecroft Rd.
Oakville, ON L6k 2G7 Canada
Tel.: (416)844-3624

Paul B. Laib, Northeast District Manager.
290 Reynolds Ave.
Parsippany, NJ 07054
Tel.: (201) 887-4167

Robert H. Tafel, South District Manager.
1542 Surrey Glen Cove
Middleburg, FL 32068
Tel.: (904) 282-4432

Walter L. Hilton, Northwest District Manager.
10655 N.E. 4th St., Suite 428
Bellevue, WA 98004
Tel.: (206) 454-7613

Gil Divelbiss, Southwest District Manager.
12025 Florence, Suite 105
Santa Fe Springs, CA 90670
Tel.: (213) 946-2371

Dale R. Frank, Midwest District Manager.
703 Memorial Dr.
Kewaskum, WI 53040
Tel.: (414) 626-4789
Products: Refrigeration.

Doran-Alabama Propeller Co., Inc.

Pinto Island, P.O. Box 286
Mobile, AL 36601
Tel.: (205) 690-7841
James W. Elliott, Jr., Administrative Assistant.
Parent Co.: Alabama Drydock and Shipbuilding
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles; Propellers.

Douglas Machine Works

P.O. Box 14, Hwy. 35 West
Aransas Pass, TX 78336
Tel.: (512) 758-7577
Clyde A. Douglas, President.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Hoists, boat; Hoists, general; Hydraulic systems and components; Propellers, shafts, bearings and nozzles; Steering systems; Winches and components.

Dow Canvas Products, Inc.

4230 Clipper Dr.
Manitowoc, WI 54220
Tel.: (414) 682-7796 and (800) 558-7755
L. William Mrotek, Vice President Sales.
Primary Market Areas: National.
Products: Canvas products.

Down East Machine and Engineering, Inc.

107 Bowery St.
Bath, ME 04530
Tel.: (207) 443-6256
Stephen A. Meisner, Sales Manager.
Primary Market Areas: National, Canada.
Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Cranes; Drums, seine; Fabrication, custom; Filters, general; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, longline; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Power take-offs; Winches and components.

Dravo SteelShip Corp.

Rt. 4, P.O. Box 76
Pine Bluff, AR 71602
Tel.: (501) 536-0362
TWX 910-729-2919
George R. Steutel, Vice President, General Manager.
Parent Co.: Dravo Corp.
Primary Market Areas: National, Latin American.
Products: Boatbuilding material, aluminum.

E. I. du Pont de Nemours & Co., Inc.

1007 Market St.
Wilmington, DE 19898
Tel.: (302) 774-2421
William M. Clark, Product Information Expediter.
Primary Market Areas: National, Worldwide.
Products: Firefighting equipment; Refrigeration.

Duraflex Industries, Inc.

P.O. Box 275
Redmond, WA 98052
Tel.: (206) 392-0444
Karl E. Jensen, Vice President.
Primary Market Areas: Pacific Northwest.
Products: Containers, fish.

* Duramax Marine Div.

16025 Johnson St.
Middlefield, OH 44062
Tel.: (216) 632-1611
Telex: 98-0416
TWX 810/427-2960
Richard C. Spangler, Sales Manager.
Parent Co.: The Johnson Rubber Co.
Primary Market Areas: Worldwide.
Products: Fenders; Propellers, shafts, bearings and nozzles.

Dynamote Corporation

1200 W. Nickerson
Seattle, WA 98119
Tel.: (206) 282-1000, 1 (800) 426-2838
Faith E. Adams, Marketing Assistant.
Primary Market Areas: National, Canada, Mexico, Central America.
Branches & Personnel:
Battery & Electric Service (Distributor)
3695 Cote Vertu
St. Laurent, PQ H4R 1R4 Canada
Tel.: (819) 332-5811

Boat Electric Company (Distributor)
6303 Seaview Avenue N.W.
Seattle, WA 98107
Tel.: (206) 784-5908

Bunts Auto Electric (Distributor)
Warren Bunts, Owner.
P. O. Box 378
Homosassa, FL 32646
Tel.: (904) 628-3222

New Atlantis Marine (Distributor)
697 Randolf
Costa Mesa, CA 92626
Tel.: (714) 540-6791

P.A.G.E. Company (Distributor)
Road #8, Box 41
Allentown, PA 18104
Tel.: (215) 395-5875

Havis Shields Equipment (Distributor)
538 Davisville Rd.
Willow Grove, PA 19090
Tel.: (215) 657-4880

Lewco Electric Company (Distributor)
456 North Newport Blvd
Newport Beach, CA 92663
Tel.: (714) 548-8383

Long Island Mobile Power (Distributor)
Terry Robinson, Owner.
158 Long Island Ave.
Holtsville, NY 11742
Tel.: (516) 475-2055

Electric Parts & Service Co. (Distributor)
140 Progress Pkwy.
Maryland Heights, MO 63403
Tel.: (314) 878-4900

Fleet Electrical Service (Distributor)
Art LaBaire.
324 Southwest Cutoff
Worcester, MA 01604
Tel.: (617) 755-8666

Gallagher Equipment (Distributor)
Box 582
Honeybrook, PA 19344
Tel.: (215) 942-4111
Products: Batteries, chargers and accesories; Generators.

Dyrelite Corp.

P.O. Box B-947
New Bedford, MA 02741
Tel.: (617) 993-9955
Telex: MOPANCO 929468
Randall T. Weeks, Executive Vice President.
Primary Market Areas: National.
Products: Boatbuilding material, foam core; Insulation.

E.M. Electronics Marine Ltd.

William Wright Dock
Hull, North Humberside HU3 4PG England
Tel.: (0482) 25163
Anthony D. Marshall, Chairman, Managing Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Locat Developments Ltd.
Roy Dennison, Managing Director.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Survival equipment; Weather chart facsimile recorders.

E. S. Ritchie & Sons, Inc.

Oak St.
Pembroke, MA 02359
Tel.: (617) 826-5131
Burton L. Sherman, Sales Manager.
Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic; Navigation instruments, non-electronic.

E. W. Smith Co., Inc.

Union Wharf
Fairhaven, MA 02719
Tel.: (617) 993-2700
Ernest W. Smith, President.
Primary Market Areas: New England.
Products: Canvas products; Rope, cordage and twine.

East Penn Mfg. Co., Inc.

Deka Rd.
Lyon Station, PA 19536
Tel.: (215) 682-6361
TWX 510-651-3297
Rudolph M. Mosteller, Advertising Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.
Products: Batteries, chargers and accesories.

Eastern Marine Electronics

542 E. Squantum St.
N. Quincy, MA 02171
Tel.: (617) 328-9690
Dean L Graves, President.
Parent Co.: Layton Industries, Inc.
Primary Market Areas: National, Europe, Australia.
Products: Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Marine engines, water separators and detectors; Weather chart facsimile recorders.

Eastern Welding, Inc.

274 Mill Rd., P.O. Box 545
Riverhead, NY 11901
Tel.: (516) 727-3576
William P. Stubelek, President.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Doors, trawl; Fabrication, custom; Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Marine engines, mufflers; Masts and gallows; Net reels; Oil pollution barriers; Rigging and gear, general; Steering systems; Wash-down equipment; Winches and components.

Easthope Sales & Service Ltd.

12251 No. 1 Rd.
Richmond, BC V7E 1T6 Canada
Tel.: (604) 277-7710
Telex: 04-357653
Ronald R. Dodd, President.
Primary Market Areas: Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.
Branches & Personnel:
M & M Associates, Inc.
T. D. McWilliams, President.
P.O. Drawer 748
Hazlehurst, MS 39083
Tel.: (601) 894-3368

James Dugan & Associates, Inc.
James Dugan, President.
4009 Segerstrom
Santa Ana, CA 92704
Tel.: (714) 979-5410
Telex: 678436

James Dugan & Associates, Inc.
Wayne Moores, Representative.
P.O. Box 1223
Lafayette, CA 94549

Northern Hydraulics Ltd.
Ken Soundy, President.
4510 Stuart Way
Anchorage, AK 99503

Seattle Ship Supply
Art Huatum.
Fisherman's Terminal
Seattle, WA 98119
Tel.: (206) 283-7000

Taku Marine Industries, Inc.
Steve Raichlen, President.
P.O. Box 968
Friday Harbour, WA 98250
Tel.: (206) 378-4181

Norm Havercroft, Manufacturers Representative.
15335 N.E. 92nd
Redmond, WA 98052
Tel.: (206) 454-0153

Certified Welding & Machining
234 3rd Ave. East
Prince Rupert, BC V8J 1K5 Canada
Products: Commercial fishing gear, general (see specific product headings); Drums, seine; Fabrication, custom; Gurdies and downriggers; Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Masts and gallows; Net reels; Propellers; Trolling tackle and gear; Valves; Wash-down equipment; Winches and components.

Eaton Corporation, Hydraulics Division

15151 Highway 5
Eden Prairie, MN 55344
Tel.: (612) 937-9800
Telex: 29-0487
Donald E. Patterson, Marketing and General Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Mike Green, Area Sales Manager.
470 Sentinel Rd.
Downsview, ON M3T IV6 Canada
Tel.: (416) 663-9910

Bob Campbell, Area Sales Manager.
44 Drimlin Rd.
West Simsbury, CT 06092
Tel.: (203) 651-8559

Bob Johnston, Area Sales Manager.
249 East Madison St.
Greencastle, PA 17225
Tel.: (717) 597-3418

Lorne Rawlins, Area Sales Manager.
1405 Churchill
Denton, TX 76201
Tel.: (817) 566-6003

David Walker, Area Sales Manager.
2614 Bonniebrook Dr.
Stockton, CA 95207
Tel.: (209) 951-2916

Wayne Patterson, Area Sales Manager.
4015 W. 242nd St. L-11
Torrance, CA 90505
Tel.: (213) 378-6389

Sandy Hazlett, Area
P. O. Box 805
Watertown, MN 55388
Tel.: (612) 955-2614

Ron Dickson, Area Sales Manager.
919 Imperial Dr.
Denton, TX 76201
Tel.: (817) 566-3149

Warren Meyer, Area Sales Manager.
Lakeview Hills, Apt. 117B
Chaska, MN 55318
Tel.: (612) 445-7730

Jon Book, Area Sales Manager.
11219 N. E. 10th Ave.
Vancouver, WA 98665
Tel.: (206) 573-3191

Bob Warner, Area Sales Manager.
107 Kalmia Forest Dr.
Aiken, SC 29801
Tel.: (803) 649-7564

Ron Ranson, Area Sales Manager.
125 Marrimont Drive
Hueytown, AL 35020
Tel.: (206) 573-3191
Products: Hydraulic systems and components; Steering systems.

The Edson Corp.

460 Industrial Park
New Bedford, MA 02745
Tel.: (617) 995-9711
Telex: 95-1337
Henry R. Keene, President.
Primary Market Areas: Worldwide.
Products: Controls, cable and remote; Controls, engine; Pumps, general; Steering systems.

* Electra-Dyne Co.

710 Nantasket Ave.
Hull, MA 02045
Tel.: (617) 925-3886
James A. Mucci, President.
Primary Market Areas: National, Currently developing worldwide distribution.
Products: Electric motors, components and accessories; Electric switches; Haulers, pot; Hoists, boat; Hoses and fittings; Hydraulic systems and components; Power take-offs.

For 37 years Dickinson's have been building galley stoves of the highest quality for men who make their living from the sea. We began building stoves for fishermen of the North Pacific, but our reputation, and our stoves, have spread to the North Atlantic and abroad.

Dickinson's stoves supply heating, cooking and hot water from a single versatile appliance. We have 8 models to choose from. Call or write us.

dickinson marine products ltd.

4300 11th st. n.w., seattle, wa 98107/206-789-4970

HEATERS

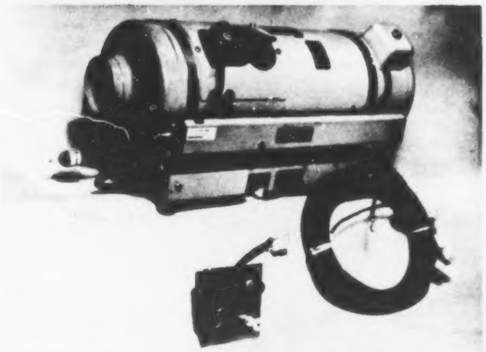
Enjoy all the heat you'll ever need with a dependable Espar heater. Hot-air models from 5,800-48,000 BTUs. 12 or 24 volts.

Units operate on safe diesel fuel, independently of the engine. Thermostatic controls maintain a comfortable temperature.

Water heaters of 17,000 and 82,000 BTUs are also available.

Espar's new D7LK featuring modern electronic controls, modular componentry for easy servicing and two-stage operation. 28,000 BTUs.

For more information on Espar's complete line of heaters see your local Espar dealer or contact Espar Products Inc. 6480 Viscount Road, Mississauga, Canada L4V 1H3 (416) 678-1661.



ESPAR D7LK

espar

* Electric Fishing Reel Systems, Inc.

P.O. Box 20411, 1700 Sullivan St.
Greensboro, NC 27420
Tel.: (919) 273-9101

Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States.

Products: Gurdies and downriggers; Reels, fishing.

Electro-Motive Division General Motors Corporation

LaGrange, IL 60525
Tel.: (312) 387-6000
Telex: 270041
TWX 910-691-2186/2187
Stephen B. Dowell, Manager, Marine Sales Department.

Parent Co.: General Motors Corporation

Primary Market Areas: Worldwide.

Branches & Personnel:

R.B. Sykes and P.B. Russell, District Managers.
851 Duportail Rd. P.O. Box 9000
Wayne, PA 19087
Tel.: (215) 296-6520

J.S. Elliott and T.L. Easterday, District Managers.
121 Brookhollow Esplanade
Harahan, LA 70123
Tel.: (504) 733-4861

H.S. Kis, District Manager.
Suite 1770 - Alcoa Building, 1 Maritime Plaza
San Francisco, CA 94111
Tel.: (415) 392-3066

Products: Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Energy Analysts, Inc.

1555 W. Mockingbird Ln., Ste. 208
Dallas, TX 75235
Tel.: (214) 634-9233
J. A. Kruppenbach, Vice President.

Primary Market Areas: National.

Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Compressors, air; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, loran; Electronics, satellite navigation systems; Fabrication, custom; Navigation instruments, non-electronic; Oil pollution barriers.

Energy Control Corp.

1614 130th Ave. N.E., P.O. Box 127
Bellevue, WA 98009
Tel.: (206) 455-4666
David D. Millison, President.

Primary Market Areas: National, Australia, New Zealand.

Products: Alarms and security systems; Electronics, automatic pilots; Rudder angle indicators; Steering systems.

Engine Technology, Inc.

1592 Hart St., P.O Box 189 D
Rahway, NJ 07065
Tel.: (201) 381-6767
Telex: 139249
James McCusker, Sales Manager.

Primary Market Areas: National, Caribbean area, Greece, Middle East.

Products: Generators; Marine engines; inboard, gasoline and diesel.

Environmental Sanitation Associates

Suite A-106-1000 Loring Ave.
Salem, MA 01970
Tel.: (617) 744-8939
Joseph F. Welch, President.

Parent Co.: Gloucester Marine Industries

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.

Branches & Personnel:

Gloucester Marine Industries
Joseph Welch, President.
Suite A-106 1000 Loring Avenue
Salem, MA 01970
Tel.: (617) 744-8939

Products: Cleaners, marine.

EPSCO Marine

411 Providence Hwy.
Westwood, MA 02090
Tel.: (617) 329-1500
Telex: 95-1110 EPSCO WOOD
TWX (710) 348-0484
James A. Dhimos, Marketing Manager.

Parent Co.: Division of EPSCO, Inc.

Primary Market Areas: National, Latin America, South Africa, Europe, Kuwait and India.

Branches & Personnel:

EPSCO Marine
Roger B. Brudenell, General Manager.
1030 Industry Dr.
Seattle, WA 98188
Tel.: (206) 575-3853
Telex: 32-8935 EPSCO SEA

EPSCO Marine
George E. Lariviere, General Manager.
550 Wholesalers Pkwy.
Harahan, LA 70123
Tel.: (504) 734-0290
Telex: 58-4303 EPSCONO HAHN

EPSCO Marine
Richard J. Wood, General Manager.
P.O. Box 429
Bedford, NS, Canada B4A 2X3
Tel.: (902) 835-2048
Telex: 019-22655 EPSCAN HFX

Products: Commercial fishing gear, general (see specific product headings); Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones; Weather chart facsimile recorders.

* Espar Products, Inc.

6480 Viscount Rd.
Mississauga, ON L4V 1H3 Canada
Tel.: (416) 678-1661
Horst Ackermann, President.

Primary Market Areas: National, Canada.

Products: Stoves and heaters; components and fuel.

* Essex Machine Wks., Inc

West Main St
Essex, CT 06426
Tel.: (203) 767-8285
Frank J. Carr, President.

Primary Market Areas: National, South and Central America.

Products: Anchors; Batteries, chargers and accesories; Bow thrusters; Controls, engine; Haulers, pot; Marine engines, components and accessories; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems.

Evinrude Motors

4143 North 27th St., P.O. Box 663
Milwaukee, WI 53201
Tel.: (414) 447-5734
James H. Jost, Manager Editorial Services.

Parent Co.: Outboard Marine Corporation

Primary Market Areas: National.

Branches & Personnel:

Jones Distributing Co., Inc.
George Henderson, Branch Manager.
510 East Lincoln St.
Phoenix, AZ 85004
Tel.: (602) 258-4596

Jones Distributing Co., Inc.
Bob Jones, Branch Manager.
4350 Grape St.
Denver, CO 80216
Tel.: (303) 388-0841

Jones Distributing Co., Inc.
Clay Mahan, Branch Manager.
3725 Chinden Blvd.
Boise, ID 83704
Tel.: (208) 343-5201

The Bryant Corporation
Tedrowe Watkins, President.
N.E. 190th & Woodinville-Snohomish Rd., P.O. Box 389
Woodinville, WA 98072
Tel.: (206) 485-9535

Products: Marine engines, outboard electric; Marine engines, outboard, gasoline.

F & B Enterprises, Inc.

319 Mendall Rd.
Acushnet, MA 02743
Tel.: (617) 995-1220
Colin F. Williams, Sales Manager.

Parent Co.: New Bedford Wholesale Tire, Inc.

Primary Market Areas: National, Canada, Scandinavia.

Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Fenders; Nets, accessories and gear (including trawling equipment).

F. Bamford (Marine) Ltd.

Whitehill
Stockport, Cheshire SK4 INT England
Tel.: (061) 480-6507
Telex: 668518
Gordon Brian Moreton, Marketing Director.

Parent Co.: F. Banford & Co., Ltd.

Primary Market Areas: Worldwide.

Branches & Personnel:

Norship, Inc.
Tom Lamb, President.
3600 15th Ave. W.
Seattle, WA 98119
Tel.: (206) 284-1773
Telex: 32-8430

Products: Alarms and security systems; Propellers, shafts, bearings and nozzles; Propellers.

Falcon Safety Products, Inc.

1065 Bristol Rd.
Mountainside, NJ 07092
Tel.: (201) 233-5000
Patricia M. Vail, Manager Marketing Services.

Primary Market Areas: National.

Products: Alarms and security systems; Coatings and preservatives; Horns.

Fatsco

251 N. Fair Ave.
Benton Harbor, MI 49022
Tel.: (616) 926-7795
Clarence E. Brown, Owner.

Primary Market Areas: National, Australia and Europe.

Products: Stoves and heaters; components and fuel.

FDC Packaging, Inc.

P.O. Box 335, 113 Adams St.
Medfield, MA 02052
Tel.: (617) 359-8566
Evan L. Rhoads, President.

Primary Market Areas: National, Belgium.

Products: Insulation.

Fehr Bros. Industries, Inc.

5101 Kings Hwy.
Saugerties, NY 12477
Tel.: (914) 246-9525
Telex: 145351
Richard F. Dooley, Marketing Manager.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.

Products: Chains and fittings; Hardware, deck gear and fittings; Wire rope and cable.

Ferguson Industries Limited

74 Front St.
Pictou, NS BOK IHO
Tel.: (902) 485-4313
James B. Ferguson, Marketing Consultant.

Primary Market Areas: New England.

Branches & Personnel:

Oxford Industries Limited
Jerry Prytula, Manager, Finance and Administration.
P.O. Box 540
Oxford, NS BOM IPO
Tel.: (902) 447-2543
Telex: 019-22606
TWX 019-36535

Sydney Engineering & Dry Dock Company Limited
H. Clark, Manager.
P.O. Box 100
Sydney, NS BIP 6G9

Tel.: (902) 564-4488
Telex: 019-35164
Products: Air systems; Ladders, ramps and gangways; Net reels; Propellers, shafts, bearings and nozzles; Rudders and struts; Ventilators.

Fi Quench

704 South 10th St.
Blue Springs, MO 64015
Tel.: (816) 229-3405
Telex: 42263
Dan L. Straley, Manager, Marine Product Line.
Parent Co.: Fike Metal Products
Primary Market Areas: Worldwide.
Products: Firefighting equipment.

Fid-O®/McGrew Splicing Tool Co.

8120 Rio Linda Blvd.
Elverta, CA 95626
Tel.: (916) 991-1142
James D. McGrew, Owner Manager.
Primary Market Areas: National, Australia and New Zealand.
Products: Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Nets, repair tools; Splicing tools.

Fireboy Systems, Div. of Convenience Marine Products, Inc.

100 Commerce Ave. S.W.
Grand Rapids, MI 49503
Tel.: (616) 454-8337
Keith E. Weldy, President and General Sales Manager.
Parent Co.: Convenience Marine Products, Inc.
Primary Market Areas: Worldwide.
Products: Firefighting equipment.

Fish Net & Twine Co.

927 First St.
Menominee, MI 49858
Tel.: (906) 863-5531
Murray Grabowsky, President.
Parent Co.: F.N.T Industries
Primary Market Areas: National.
Products: Coatings and preservatives; Nets, fishing; Rope, cordage and twine.

Fish-Master

500 Calle Del Sol
Aptos, CA 95003
Tel.: (408) 688-5338
Bert F. Holland, President.
Parent Co.: Bert Holland Enterprises
Primary Market Areas: National, Mexico, Canada, Great Britain and Japan.
Branches & Personnel:
Holland-Caudill Assembly Company
Alyse Vestal Caudill, President, Owner.
515 Hidden Valley Rd.
Watsonville, CA 95076
Tel.: (408) 724-7464
Products: Anchors; Blocks, fishing; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Electric motors, components and accessories; Electric switches; Gurdies and downriggers; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Hydraulic systems and components; Reels, fishing; Repair kits; Trolling tackle and gear; Valves; Winches and components.

Fishermen's Boat Shop, Inc.

1016 14th St
Everett, WA 98201
Tel.: (206) 259-0137
Dick Obritz, Administrator and Sales.
Primary Market Areas: Pacific Northwest.
Products: Buoys and floats; Buoys and floats, anchor-raising; Docks; Doors, trawl; Fenders; Ladders, ramps and gangways; Masts and gallows.

Flexfab Inc.

1843 Gun Lake Rd
Hastings, MI 49058
Tel.: (616) 945-2433
Telex: 226359
Tom G. Allshouse, Sales Manager.
Primary Market Areas: National.
Products: Coolant systems; Hoses and fittings; Ventilation systems.

Flodin Enterprises

902 Taylor
Sunnyside, WA 98944
Tel.: (509) 837-6220
John F. Flodin, Owner.
Primary Market Areas: Pacific Northwest.
Products: Fabrication, custom; Processing, onboard.

FloScan Instrument Co., Inc.

3016 N.E. Blakely St.
Seattle, WA 98105
Tel.: (206) 524-6625
TWX 910-444-4059
Charles I. Wurster, General Manager.
Primary Market Areas: National, Japan, Europe, Australia.
Products: Gauges.

Flounder Bay Boat Lumber

3rd & O Sts.
Anacortes, WA 98221
Tel.: (206) 293-2369
Erica K. Pickett, Co-Owner.
Primary Market Areas: Pacific Northwest.
Products: Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Coatings and preservatives; Fabrication, custom.

Fluid Filtration Systems

3301 Gilman Rd.
El Monte, CA 91732
Tel.: (213) 443-4211
Telex: 67-4680
John A Schroth, Sales Application Engineer.
Primary Market Areas: National.
Products: Filters, general; Pumps, general.

F.N.T. Ind., Inc.

927 First
Menominee, MI 49858
Tel.: (906) 863-5531
William H. Cavill, Sales Service Manager.
Primary Market Areas: National.
Products: Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Net-making machines and systems; Nets, fishing; Nets, repair tools.

Forsea Ltd.

264 Botsford St., P.O. Box 99
Moncton, NB E1C 8R9 Canada
Tel.: (503) 855-9652
Telex: 014-2824
J. P. Forgie, President.
Primary Market Areas: New England, Eastern Canada.
Branches & Personnel:
Aqua Equipment Ltd.
Roger Paulin, Manager.
P.O. Box 29
Lower Caraquet, NB E0B 1E0 Canada
Tel.: (506) 727-4496

Cordfil Ltee.
Phil Cummings, Manager.
P.O. Box 57
Ste. Therese, Co. Gaspe Sud, PQ G0C 3B0 Canada
Tel.: (418) 385-3171
Telex: 014-43195

Seaquip Limited
Leonard Ingalls, Manager.
North Head
Grand Manan Island, NB E0G 2M0 Canada
Tel.: (506) 662-3240

Cordfil Ltee.
Raynald Ouellet, Manager.
P.O. Box 454, 285 rue St. Pierre
Matane, PQ G4W 3N3 Canada
Tel.: (418) 562-9477
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Doors, trawl; Electric switches; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Insulation; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Winches and components; Wire rope and cable.

Fram Corporation, Automotive Division

105 Pawtucket Ave.
East Providence, RI 02916
Tel.: (401) 434-7000
John G. Hussey, Manager Fleet and H.D. Sales.
Parent Co.: Bendix Corp.
Primary Market Areas: National.
Products: Filters, general; Fuel, water separator; Marine engines, components and accessories; Marine engines, oil analysis and service; Spark plugs.

Frank W. Murphy, Mfr., Inc.

P. O. Box 45248
Tulsa, OK 74145
Jack Rogers, Vice President, International Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Frank W. Murphy Limited Swichgage House.
178 High St.
Teddington, Middlesex, Tw11 8HU England
Products: Alarms and security systems; Controls, engine; Electric switches; Instrument and electrical panels.

Franklin Net & Twine Ltd.

P.O. Box 371
Wheatley, ON N0P 2P0 Canada
Tel.: (519) 825-7218 or (519) 825-4991
Telex: 064 77897
Douglas E. Franklin, President.
Parent Co.: Douglas Franklin Fishery, Inc.
Primary Market Areas: Great Lakes States, Ontario, Winnepeg and Quebec Canada.
Branches & Personnel:
Franklin Net Co.
John Nash, Manager.
P.O. Box 113, 8901 Herbison Rd.
Eagle, MI 48822
Tel.: (517) 626-6286
Telex: 064 77897
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Knives; Nets, accessories and gear (including trawling equipment); Nets,

fishing; Protective clothing; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Wire rope and cable.

Frick Company

345 West Main St.
Waynesboro, PA 17268
Tel.: (717) 762-2121
Telex: 842309
Thomas A. Leighty, Marketing Manager.
Primary Market Areas: National, Canada, Latin America, Middle East, Caribbean, Australia, New Zealand, India, Far East.
Branches & Personnel:
John R. Morphis, Manager, National Sales.
6288 Montrose Rd.
Rockville, MD 20852
Tel.: (301) 468-1306

Frick of Canada Ltd.
John Stammer, General Manager.
170 The Donway West, Suite 211
Don Mills, ON M3C 2G2 Canada
Tel.: (416) 447-2483
Telex: 06-966884
Products: Refrigeration.

Fujinon Optical, Inc.

672 White Plains Rd.
Scarsdale, NY 10583
Tel.: (914) 472-9800
Fred J. Paul, Marketing Manager, Special Products Divsion.
Parent Co.: Fuji Photo Company Ltd.
Primary Market Areas: National.
Products: Binoculars.

Fundiciones Rice Metalmec

AV. Alejandro Rios #88 Col Juarez
Mazatlan, Sinaloa Mexico
Tel.: (2-01-66) (2-03-45) (2-04-97)
Telex: 66802 RICEME
Victor Reynaud, Sales Manager.
Parent Co.: Rice
Primary Market Areas: National, Canada, Central and South America.
Branches & Personnel:
Sun Propellers, Inc.
Carolina Overstreet, General Manager.
308 N. Coden Hwy.
Bayou La Batre, AL 36509
Tel.: (205) 824-4064

Byrne Rice and Turner, Inc
Atwood L. Rice, General Manager.
New Orleans, LA
Products: Buoys and floats; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts.

* Furuno U.S.A., Inc.

P.O. Box 2343, 271 Harbor Way
South San Francisco, CA 94080
Tel.: (415) 873-9393
Telex: 331419 Furuno USA SSF
William P. Dupre, President.
Parent Co.: Furuno Electric Co. Ltd.
Primary Market Areas: National, Eastern Canada.
Branches & Personnel:
Charles Coombs, Area Manager.
P.O. Box 366, Pine Ave., R.D. 4
Pleasantville, NJ 08232
Tel.: (609) 646-2838

Promar Company
Ray Shirvis, Area Manager.
4912 W. LaSalle
FL, 33607
Tel.: (813) 876-7677
Telex. 528-25 Promar TPA

Dolphin Electronics, Inc.
Hugh Zeller, Area Manager.
21-5 Olympia Ave.
Woburn, MA 01801
Tel.: (617) 935-6040
Telex: 94-9314 Dolphinex Wobn
Products: Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; Weather chart facsimile recorders.

Galt Equipment Limited

47 Marie-Victorin Blvd.
Candiac, PQ J5R 1B6 Canada
Tel.: (514) 659-9644
Telex: 05-268633
Samuel A. O'Connor, Marine Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Great Lakes States, Peru, Singapore, Philippines, Canada.
Branches & Personnel:
Valentin Farkas, Branch Manager.
8-12851 Bathgate Way
Richmond, BC V6V 1Y5 Canada
Tel.: (604) 278-8134
Telex: 04-54542

Alex Ross, Branch Manager.
1315 Hollis St.
Halifax, NS B3J 1T8 Canada
Tel.: (902) 435-3029
Telex: 019-22628

Newfoundland Refrigeration Ltd.
Brian March, Branch Manager.
P.O. Box 9446, Station B
St. John's, NF A1A 2Y3 Canada
Tel.: (709) 754-1930
Telex: 016-3167
Products: Fabrication, custom; Refrigeration.

Gearmatic Co.

7400 132nd St.
Surrey, BC V3T 4X4 Canada
Tel.: (604) 596-7111
Telex: 04-351220
Kenneth A. McIntyre, Marketing Development Manager.
Parent Co.: Paccar of Canada, Ltd.
Primary Market Areas: Worldwide.
Branches & Personnel:
D. Steinberger, Regional Manager.
2340 S. Arlington Height Rd.
Arlington Heights, Il. 60005
Tel.: (312) 364-9260

B. Kepple, Regional Manager.
5919 Crooked Post Rd.
Spring, Tx. 77373
Products: Commercial fishing gear, general (see specific product headings); Hoists, boat; Hoists, general; Winches and components.

GEC Diesels Limited

Vulcan Works
Newton-Le-Willows, Merseyside WA12 8RU England
Tel.: 09 252 5151
Telex: 627131
E. J. Bilton, Marketing Office Manager.
Primary Market Areas: Worldwide Distributor/Representative.
Branches & Personnel:
2 Paxman Rd.
Etobicoke, Toronto M9C 1B6 Canada

Alco Sales Offices
P.O. Box 277
Mount Eden, CA 94557

Alco Sales Offices
4050 Bingham Ave.
St. Louis, MO 63116

Alco Power, Inc.
100 Orchard St.
Auburn, NY 13021

Alco Sales Offices
P.O Box 549
Springfield, VA 22150

Alco Sales Offices
6363 Corsair St.
Los Angeles, CA 90040

Alco Sales Offices
7809 Airline Hwy, Suite 306F
Metairie, LA 70003

GEC Diesels, Inc.
P.O. Box 8158, Kenmont Rd.
St. John's, NF A1B 3M9 Canada

GEC Diesels, Inc.
11820-111th Ave.
Edmonton, AT T59 OE1 Canada

Alco Industrial Power, Inc.
3572 East T.C. Jester, P.O. Box 10895
Houston, TX 77018

GEC Diesels, Inc.
4511 Canada Way
Burnaby, BC V5G 1J9 Canada

GEC Diesels, Inc.
Suite 535, 3285 Cavendish Blvd.
Montreal, PQ H4B 2L9 Canada

GEC Diesels, Inc.
26 Fielding Ave.
Dartmouth, NS B3B 1E1 Canada
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Genave, Inc.

4141 Kingman Dr.
Indianapolis, IN 46226
Tel.: (317) 546-1111
Telex: 27-445
Merwin Dechter, Advertising, Marketing.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Electronics, radiotelephones; Loud hailers.

George Kirby, Jr. Paint Co.

163 Mt. Vernon St.
New Bedford, MA 02740
Tel.: (617) 997-9008
George A. Kirby, President.
Primary Market Areas: New England.
Products: Coatings and preservatives.

Georges River Boat Bldg. & Repair

Booker St.
Thomaston, ME 04861
Tel.: (207) 354-2465
Basil F. Day, Owner.
Primary Market Areas: New England.
Products: Masts and gallows.

Gerrard Fiorentino Marine Sales

311 East 22nd St.
San Pedro, CA 90731
Tel.: (213) 831-5601
Gerrard Fiorentino, Owner.
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Pumps, general.

Givens Survival Systems

3198 Main Rd.
Tiverton, RI 02878
Tel.: (401) 624-6698
James A. Givens, President.
Parent Co.: Givens Survival Systems
Primary Market Areas: National.
Branches & Personnel:
Tampa Marine Supply Company, Inc.
P.O. Box 2083
Tampa, FL 33601
Tel.: (813) 229-2734

Marine Service and Supply Co.
Raoul R. Lozano, President.
528 Destrehan Ave., P.O. Box 143
Harvey, LA 70059
Tel.: (504) 430-8601

Offshore Safety Survival
1000 Broadway at Cannelside, P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951

Eastern Aero Marine
P.O. Box 40006, 3850 N.W. 25th St. St.
Miami, FL 33148
Tel.: (305) 871-4050

Black Industrial Supply
3200 E. 92nd St.
Chicago, IL 60617
Tel.: (312) 768-1500

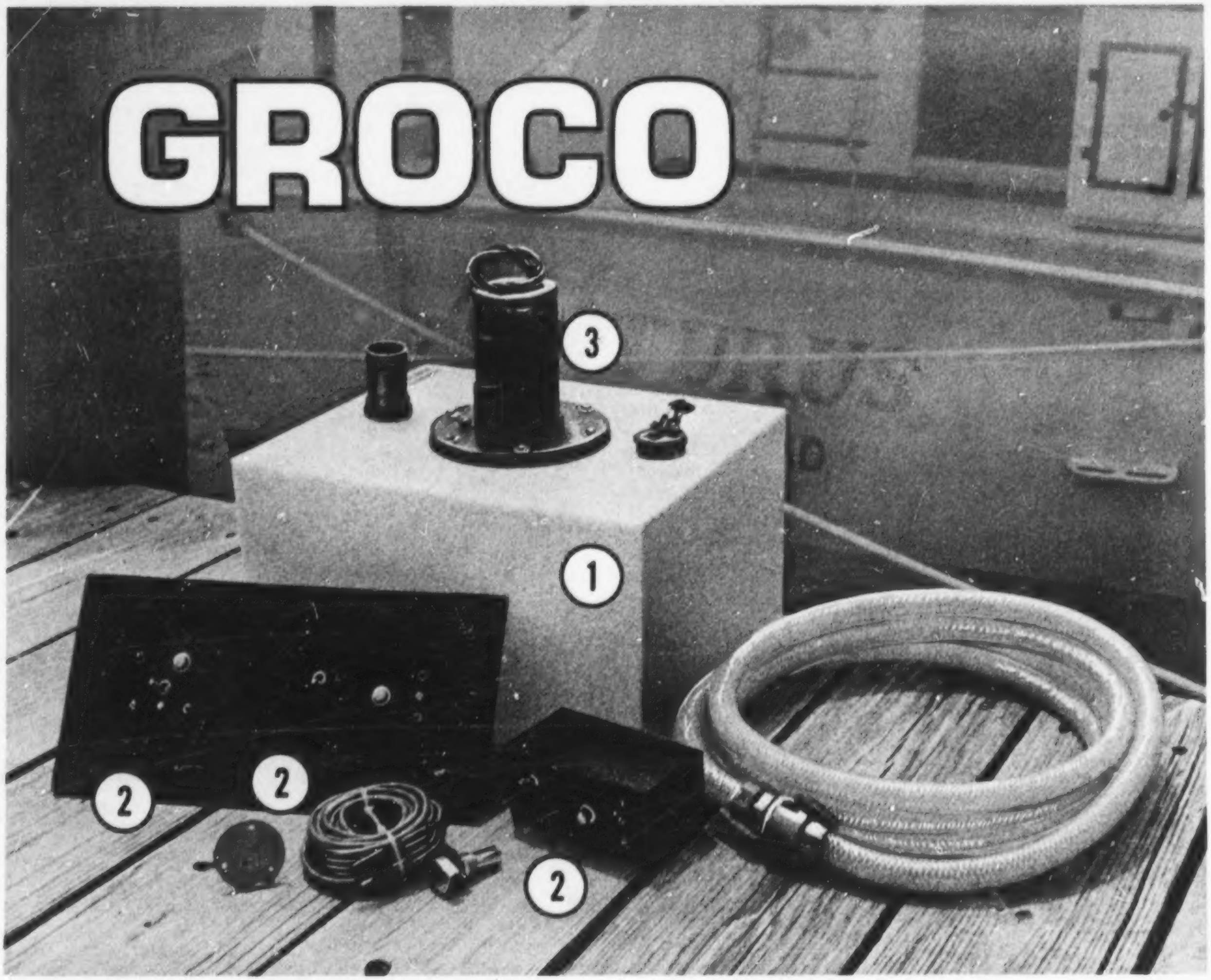
Marine Safety Equipment Corp.
P.O. Box 465
Farmingdale, NJ 07727
Tel.: (201) 938-5661

Southern Marine Supply
647 West River St.
Savannah, GA 31401
Tel.: (912) 234-6646

Safety Equipment Co.
101-103 South 2nd St.
Wilmington, NC 28401
Tel.: (919) 763-5172

Givens Associates
Jim Givens, President.
3198 Main Rd.
Tiverton, RI 02878
Tel.: (401) 624-6697 or 624-6698

Paxton Co.
1111 Ingleside Rd.
Norfolk, VA 23502
Tel.: (804) 853-6781



ZD SYSTEM - TYPE III MSD

(Patent Applied For)

Least expensive... easiest to install and operate...most ecologically sound answer to 1980 MSD regulations

The Groco ZD System is the only *complete* Type III MSD System for both the boatowner and the marina owner.

For the boatowner. the ZD System solves all of the problems associated with holding tanks.

For the marina owner, the ZD System provides an efficient solution to the waste handling problem and will return its initial equipment investment in a short time.

For everyone the ZD System offers a positive incentive to comply with MSD regulations and help assure cleaner, safer waters for all to enjoy.

Only 3 Major Components

1

The Holding Tank: ZD-10, ZD-15, ZD-20, ZD-30, etc. The number suffix indicates the tank capacity in gallons.

2

The Holding Tank Monitor — GM50 (available in three different models): tells the boatowner whether the tank is empty, half-full or ready to pump out.

3

The Macerator/Discharge Pump — MP-720 — which macerates the waste to a liquid and discharges at a rate of up to 40 GPM. The unit is activated by the touch of a button on the GM-50 Monitor.

Marinas:

The ZD System is proven in use. Contact us for details on the easy installation of compatible ZD equipment. We'll also supply drawings and a bill of material from an operating system.

GROSS MECHANICAL LABORATORIES

7240 Standard Drive
Hanover, Maryland 21076
Telephone: (301) 796-5242

River Services, Inc.
P.O. Box 1694
Savannah, GA 31401
Tel.: (912) 964-7777

Chase, Leavitt & Company
Tris Thompson.
10 Dana St.
Portland, ME 04112
Tel.: (207) 772-3751

Landrigan Corp.
P.O. Box 294, Logan International Airport, Portor St.
Boston, MA 02128
Tel.: (617) 567-2182

The Williams & Wells Co.
349 West 12th St.
New York, NY 10014
Tel.: (212) 255-1800

Nordby Supply Co.
W. H. Bell.
2600 W. Commodore Way
Seattle, WA 98199
Tel.: (206) 284-4000

Samsel Rope and Marine Supply Co.
1310 West 11th St.
Cleveland, OH 44113
Tel.: (216) 241-0333

Life Support Systems Hawaii
104 D Lagoon
Honolulu, HI 96819
Tel.: (808) 847-6262

Survival Systems Co.
9175 Chesapeake Dr.
San Diego, CA 92123
Tel.: (714) 565-8128

Mariners Supply Co., Inc.
4865 N. Lagoon, Swan Island
Portland, OR 98217
Tel.: (503) 285-5247
Products: Survival equipment.

Gladding Corp., Cordage Division

P.O. Box 164
South Otselic, NY 13155
Tel.: (315) 653-7211
Telex: 646826
Alan W. Sheinberg, General Sales Manager.
Primary Market Areas: National.
Products: Bait lines, bait bags; Commercial fishing gear, general (see specific product headings); Rigging and gear, general; Rope, cordage and twine.

Glaser Mfg., Inc.

13404 S.E. 32nd St.
Bellevue, WA 98005
Tel.: (206) 747-9066
John Glaser, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Steering systems.

Global Positioning Instrument Corp.

1525 S.E. 16 St., Suite 3
Ft. Lauderdale, FL 33316
Tel.: (305) 764-3900
TWX 510-955-9484
Paul Adamson.
Primary Market Areas: National.
Products: Electronics, satellite navigation systems; Instrument and electrical panels; Weather chart facsimile recorders; Weather instruments.

Globe Rubber Works, Inc.

254 Beech St., P.O. Box 183
Rockland, MA 02370
Tel.: (617) 871-3700
Keith F. Knowles, Vice President.
Primary Market Areas: National.
Products: Marine engines, components and accessories; Marine engines, mounts.

Go Industries, Inc.

629 Terminal Way
Costa Mesa, CA 92627
Tel.: (714) 642-1194
Clifford C. Oliver, Vice President.
Primary Market Areas: National, Canada.
Products: Hatches and doors; Ports and windows, marine.

Gould Automotive Battery Division

P.O. Box 43140
St. Paul, MN 55164
Tel.: (612) 452-1500
Telex: 297036
Mark A. Stump, Product Manager.
Parent Co.: Gould, Inc.
Primary Market Areas: National.
Products: Batteries, chargers and accesories.

Gourock Division Wire Rope Industries, Limited

P. O. Box 5005, Armdale Post Office
Halifax, NS B3L 4M6 Canada
Tel.: (902) 876-2351
Telex: 019-22598
John W. Morton, General Manager.
Parent Co.: Wire Rope Industries, Limited
Primary Market Areas: New England, Pacific Northwest.
Branches & Personnel:
Wilfred Mader, Manager.
P. O. Box 215
Barrington Passage, NS B0W 1G0 Canada
Tel.: (902) 637-2011

Roy Rose, Manager.
P. O. Box 8667
St. John's, NF A1B 3T2 Canada
Tel.: (709) 364-7781
Telex: 0164900

Jacques Plourde, Manager.
P. O. Box 190
Riviere Au Renard, Gaspe County, PQ G0C 1R0 Canada
Tel.: (418) 269-5610
Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Drums, seine; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Gowen, Inc.

72 Commercial St., P.O. Box 3542
Portland, ME 04104
Tel.: (207) 773-1761
Telex: 944335
Joseph M. Schmader, President.
Primary Market Areas: New England.
Products: Batteries, chargers and accesories; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Dredges, shellfish; Electric motors, components and accessories; Electric switches; Fabrication, custom; Fuel, water separator; Generators; Gurdies and downriggers; Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Lubricants and lubricating systems; Marine engines, inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors, Masts and gallows; Net reels; Petroleum products; Power take-offs; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear, general; Rudders and struts; Spark plugs; Steering systems; Tanks, shellfish and water; Valves; Winches and components.

Granite State Machine Co., Inc., Snow-Nabstedt Gear Division

124 Joliette St.
Manchester, NH 03102
Tel.: (603) 668-1900
Telex: 94-3458
George F. Wescoat, Sales Engineer.
Primary Market Areas: Worldwide.
Products: Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mounts.

Graphic Controls Corp.

P.O. Box 1271
Buffalo, NY 14240
Tel.: (716) 853-7500
Dennis R. Pocius, Product Coordinator.
Primary Market Areas: National.
Products: Charts, underwater cables; Electronics, depth recorders and fish finders; Weather chart facsimile recorders.

Great Lakes Float Co., Inc.

1951 Grafton Rd.
Elyria, OH 44035
Tel.: (216) 458-4712
Glenn H. Shepherd, President.
Primary Market Areas: National, Canada, Iceland, Panama.
Products: Buoys and floats; Nets, repair tools.

Great Valley Technology

902 Croton Rd.
Wayne, PA 19087
Tel.: (215) 687-0199
Tom S. Dix, Jr., President/Treasurer.
Primary Market Areas: Philadelphia, PA.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

* GROCO (Gross Mechanical Laboratories, Inc.)

7240 Standard Dr.
Hanover, MD 21076
Tel.: (301) 796-5242
Primary Market Areas: Worldwide.
Products: Coolant systems; Fuel systems; Fuel, water separator; Hardware, deck gear and fittings; Marine engines, components and accessories; Pumps, general; Toilets, holding tanks; Toilets, marine; Ventilators; Waste water treatment equipment; Water systems.

Guest Corp.

17 Culbro Dr.
W. Hartford, CT 06110
Tel.: (203) 525-5318
Frank R. Ahlbin, Sales Manager.
Primary Market Areas: National.
Products: Batteries, chargers and accesories; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Marine engines, instruments; Survival equipment.

H.S. Getty Div., Standard-Keil Hardware Mfg. Co.

Rte. 34 and Allenwood Rd., P.O. Box 169
Allenwood, NJ 08720
Tel.: (201) 449-3700
Telex: 132-422
William F. Matthaei, Manager, Getty Division.
Parent Co.: Buildex, Inc.
Primary Market Areas: National.
Products: Hardware, deck gear and fittings.

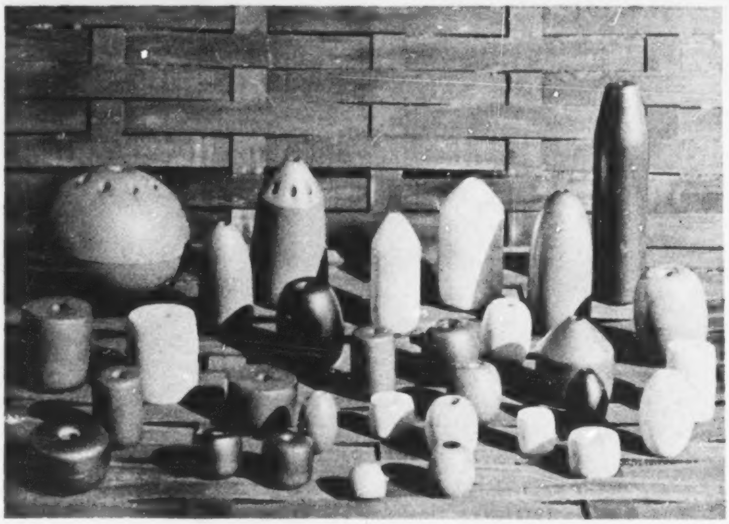
Hagin Frith & Sons Co.

2531 Wyandotte Rd.
Willow Grove, PA 19090
Tel.: (215) 659-1575
Wesley H. Frith, Sales Manager.
Primary Market Areas: National.
Products: Nets, fishing.

* Hancock Marine

300 River St.
Fall River, MA 02720
Tel.: (617) 678-0301
Arthur V. Hancock, President.
Primary Market Areas: National, Canada.
Products: Blocks, fishing; Hardware, deck gear and fittings; Hatches and doors; Hoists, general; Power take-offs; Winches and components.

"SPONGEX"® PVC BUOYS & FISH FLOATS



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Dept. NF P.O. Box 529, 6 Bridge St., Shelton, Ct. 06484

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Introducing the Imperial Survival Suit for kids. Made from the same tough material as its older brother, but sized for children from 44 to 110 lbs., or with heights from 39" to 59". It includes such safety features as the special High Rider Ring with extra stomach flotation to keep the child's face out of the water.

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Sjofartsdirektoratet
REF. A-39151/77 SB/MT

Child Suit
Norwegian CG
Approved
USCG Approval
Pending

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SURVIVAL SUITS

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Harbormaster Division
2 Hancock St.
Quincy, MA 02171
Tel.: (617) 328-7250
Telex: 940561
William T. Couturier, Senior Sales Engineer.
Parent Co.: Mathewson Corporation
Primary Market Areas: Worldwide.
Products: Bow thrusters; Marine engines, outboard diesel.

Harris Electric/Electronics, Inc.
Fishermens Terminal
Seattle, WA 98119
Tel.: (206) 282-8080
Naomi R. Lieurance, Manager.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Dick Sundholm, President.
Fishermens Terminal
Seattle, WA 98119
Tel.: (206) 282-8080

Harris Electric
Robert J. Adams, Manager.
Dutch Harbor, AK
Tel.: VHF Channel 6 SSB-4125

Harris Electric
Robert J. Adams, Manager.
Bristol Bay
Naknek, AK
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Instrument and electrical panels; Loud hailers; Navigation instruments, non-electronic.

Harvard Corporation
Hwy. 14 North, P.O. Box 108
Evansville, WI 53536
Tel.: (608) 882-6330
Donald H. Johnson, General Manager.
Primary Market Areas: National.
Products: Filters, general.

* Hastings Brass Foundry Ltd.
236 Clark Dr.
Vancouver, BC V5L 3H3 Canada
Tel.: (604) 253-2811
David Esworthy, Sales Manager.
Primary Market Areas: National, Canada.
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Fabrication, custom; Firefighting equipment; Gurdies and downriggers; Hardware, deck gear and fittings; Propellers, shafts, bearings and nozzles; Reels, fishing; Valves.

* Hathaway Machinery Co.
P.O. Box 71
Fairhaven, MA 02719
Tel.: (617) 996-8221
Robert E. Braley, Sales Manager.
Primary Market Areas: National, Canada.
Products: Air systems; Blocks, fishing; Bow thrusters; Branding irons; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Dredges, shellfish; Fabrication, custom; Filters, general; Fuel, water separator; Hardware, deck gear and fittings; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Valves; Water desalinators; Winches and components.

Hawthorn Marine Service
P.O. Box 595
LaConner, WA 98257
Tel.: (206) 466-3522
Frank A. Hawthorn, Owner.
Primary Market Areas: National, New Zealand, Australia, Puerto Rico, Canada.
Products: Commercial fishing gear, general (see specific product headings); Drums, seine; Haulers, longline; Net reels; Pots and traps.

Hendricks Electric, Inc.
Fishermen's Terminal, Building C-10
Seattle, WA 98119
Tel.: (206) 284-8840
John G. Hendricks, President.
Primary Market Areas: Gulf Coast States, Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Controls, engine; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Instrument and electrical panels.

Hermann Engel & Co. Net Manufacture Ltd.
Carsten-Börger-Str.5, P.O. Box 290308
Bremerhaven, D 2850 West Germany
Tel.: 0471 72059
Telex: 238821 ENGEL D
Hans-Hermann Engel, Managing Director.
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Buoys and floats; Commercial fishing gear, general (see specific product headings); Doors, trawl; Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Pots and traps; Rope, cordage and twine; Wire rope and cable.

Hewitt Equipment Limited
P.O. Box 1200
Pointe Claire, PQ H9R 4R6 Canada
Tel.: (514) 697-6911
Telex: 05-821625
Armand E. Ward, Inside Marine Engineer.
Primary Market Areas: Quebec.
Branches & Personnel:
Jean-Louis Thibault, Manager, Energy Division.
P.O. Box 1125
Quebec, PQ G1K 7C4 Canada
Tel.: (418) 878-3000
Telex: 051-3090
Products: Batteries, chargers and accesories; Generators; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Propellers, shafts, bearings and nozzles.

Hill Galley Refrigeration & Manufacturing
1310 Shoreline Dr., P.O. Box 5494
Tampa, FL 33675
Tel.: (813) 247-6919
Herb E. Hill, Owner.
Primary Market Areas: National, Canada, Latin America.
Products: Refrigeration.

Hirtshals Vod - Og Trawlbinderi A/S
Notkajen No. 2
DK 9850 Hirtshals, Denmark
Tel.: 45-8 94 19 77
Telex: 67769 HVT
Willy Jensen, Manager.
Primary Market Areas: Worldwide including the US.
Products: Nets, fishing.

Hjelset Motorfabrikk A/S
P.O. Box 455
N-6000 Aalesund, Norway
Tel.: 71 24375/31151
Telex: 40266-42478
Ivar Langeland, Sales Manager.
Primary Market Areas: Pacific Northwest, Norway.
Branches & Personnel:
Todd Marine
P.O. Box 540
Snoqualmie, WA 98065
Tel.: (206) 888-3859
Telex: 4432366
Products: Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Propellers.

HMS Technology Corporation
P.O. Box 459
Amherst, NH 03031
Tel.: (603) 882-6426
Forrest A. Hall, President.
Primary Market Areas: National, Western Europe.
Products: Radar reflectors.

Honeywell Motor Products
P.O. Box 106
Rockford, IL 61105
Tel.: (815) 966-3600
Telex: 257-315
C. W. Larson, Sales Manager.
Primary Market Areas: National, South America, Europe, Australia, New Zealand.
Products: Generators.

* Housatonic Ever-Float, Inc.
P.O. Box 529, 6 Bridge St., Dept. NF
Shelton, CT 06484
Tel.: (203) 735-9335
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.
Products: Buoys and floats; Fenders; Survival equipment.

Howe Corporation
1650 N. Elston Ave
Chicago, IL 60622
Tel.: (312) 235-0200
Peter Baffes, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Northeast Distributors
Ken Peterson, President.
325 North St
Boston, MA 02116
Tel.: (617) 367-6282

Amos Associates
Al Amos, President.
P.O. Box 62
Clackamas, OR 97015
Tel.: (503) 658-3347

Thermal Engineered Cold Products
Hal Stromsen, President.
352 Rd. Road - LBS
Barrington, IL 60010
Tel.: (312) 382-3322
Products: Refrigeration.

Hundested Motor & Propeller Fabrik A/S
Skansevej 1-9
3390 Hundested Denmark
Tel.: (02) 33 71 17
Telex: 40245 HMF DK
Gorm Find Jakobsen, Export Manager.
Primary Market Areas: Worldwide.
Products: Propellers, shafts, bearings and nozzles.

Husky Hydraulics, Inc.
1211 W. 22nd St., Oak Brook Executive PLaza, Suite 1008
Oakbrook, IL 60521
Tel.: (312) 325-6460
Telex: 29-4451
Dennis P. Healy, Vice President, Sales.
Parent Co.: Standard Alliance Industries
Primary Market Areas: National, Poland, Italy, South Africa, Argentina, Chile, France, and Brazil.
Products: Cranes.

Hvide Sande Vodbinderi APS.
Nordhavnen
DK 6960 Hvide Sande, Denmark
Tel.: (0045) 7311042
John Heide Iversen, Managing Director.
Primary Market Areas: National, Denmark, England, Scotland, Ireland, Holland, Greenland, Norway, Sweden, Germany.
Products: Anchors; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Commercial fishing gear, general (see specific product

headings); Doors, trawl; Drums, seine; Fenders; Haulers, net; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Pots and traps; Rope, cordage and twine; Survival equipment; Wire rope and cable.

Iceco, Inc.

5201 15th Ave. N.W.
Seattle, WA 98107
Tel.: (206) 789-3343
Telex: 329473 (BURGESS SEA) att: Iceco
Heidar R. Jonsson.
Primary Market Areas: Pacific Northwest.
Products: Nets, accessories and gear (including trawling equipment); Rope, cordage and twine; Wire rope and cable.

* IMP Fishing Gear, Inc.

Customhouse Wharf, P.O. Box 1908
Portland, ME 04104
Tel.: (207) 772-8715
John A. Bowen, Manager.
Parent Co.: IMP Group Ltd.
Primary Market Areas: Worldwide.
Branches & Personnel:
IMP Group Ltd.
Lawson Doleman, Regional Manager, Canada.
15 Arkley Blvd., P.O. Box 1014
Dartmouth, NS B2Y 4J3 Canada
Tel.: (902) 469-0222

IMP Fishing Gear Ltd.
Leo Paterson, Regional Manager, England.
Auckland Rd., Fish Dock
Grimsby, South Humbergside England
Tel.: 472-52980

IMP Group Ltd.
Cal Dibbon, Regional Manager, Newfoundland.
St. Johns, NF Canada
Tel.: (709) 364-7723
Telex: 016-4608
Products: Anchors; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Doors, trawl; Drums, seine; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Lights, marine; Net-making machines and systems; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Protective clothing; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Wire rope and cable.

* Imperial Manufacturing Co.

Bremerton, WA 98310
Tel.: (206) 674-2316
Nik Salmella, National Sales Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Imperial Products & Mfg. Ltd.
Ken McDonald.
21259-20 6 Rd.
Richmond, BC V6V 1Z1 Canada
Tel.: (604) 270-2932
Products: Protective clothing; Survival equipment.

Impulse Manufacturing, Inc.

3347 Vincent Rd.
Pleasant Hill, CA 94523
Tel.: (415) 932-5532
Richard Rodriguez.
Primary Market Areas: National, Netherlands, Brazil, Taiwan.
Branches & Personnel:
Sky Mar, Inc.
George Woods, President.
670 Industry Way
Tukwila, WA 98188
Tel.: (206) 575-3860

Dolphin Electronics
Hobie Zeller, President.
21-S Olympia Ave.
Woburn, MA 01801
Tel.: (617) 935-6040
Products: Electronics, depth recorders and fish finders.

The Inca Co.

Stanton and Empire Sts.
Wilkes-Barre, PA 18702
Tel.: Outside Pennsylvania (800) 233-8335 Inside Pennsylvania 822-2191
Robert E. Post, Jr., Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Canada.
Products: Boatbuilding material, foam core; Boatbuilding material, ferro cement; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives.

Industrial Electronics and Automation

5 Sibyl Rd., Ottery
Kenwyn, Cape 8000 South Africa
Tel.: (021) 731016/7
Telex: 57-27828 S.A.
Michael H. Smith, Managing Director.
Parent Co.: Electrical and Automated Equipment Co. (PTY) Ltd.
Primary Market Areas: National, Portugal, Japan, South Africa.
Products: Batteries, chargers and accesories; Electronics, depth recorders and fish finders; Stoves and heaters; components and fuel.

Industrial Engines Ltd.

8975 Oak St.
Vancouver, BC V6P 4B8 Canada
Tel.: (604) 266-4126 or 266-9101
Telex: 04-51214
Kenneth F. Williams, General Manager.
Primary Market Areas: Canada.
Products: Alarms and security systems; Batteries, chargers and accesories; Bow thrusters; Commercial fishing gear, general (see specific product headings); Controls, engine; Coolant systems; Filters, general; Fuel, water separator; Generators; Haulers, net; Haulers, pot; Haulers, power blocks; Instrument and electrical panels, Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Power take-offs; Spark plugs.

Industrial Formulators of Canada Limited

3824 William St.
Burnaby, BC V5C 3H9 Canada
Tel.: (604) 294-6315
Karol L. Peters, Market Researcher.
Primary Market Areas: National, Canada.
Products: Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives; Repair kits.

Industrial Injection Moulders Ltd.

Milton Industrial Estate
Lesmahagow, Scotland ML11 OJN Great Britain
Tel.: (0555) 892792
Philip Anderson, Managing Director.
Primary Market Areas: National, Scandinavia, Canada, Europe.
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Nets, accessories and gear (including trawling equipment); Nets, repair tools; Pots and traps; Trolling tackle and gear.

Industrial Wire & Metal Forming, Inc.

150 Andover Park West
Tukwila, WA 98188
Tel.: (206) 244-9820
Telex: 321004
Richard A. Bertram, Product Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.
Products: Rigging and gear, general; Wire rope and cable.

Inmar Electronics & Sales, Inc.

263 Washington St.
Mount Vernon, NY 10550
Tel.: (914) 668-6100
TWX 510 241 8298
Malcolm J. Wisch, Vice President, Marketing.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders; Electronics, radiotelephones; Loud hailers.

Intech, Inc.

282 Brokaw Rd.
Santa Clara, CA 95050
Tel.: (408) 727-0500
TWX 910-338-0254
Del Aquila, International Sales Manager.
Primary Market Areas: Worldwide.
Products: Electronics, automatic direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers.

International Fishing Devices, Inc.

1041 Hwy. AIA
Hillsboro Beach, FL 33062
Tel.: (305) 943-5352
André W. LaBonté, President.
Primary Market Areas: Worldwide
Branches & Personnel:
Atlantic & Gulf Fishing Supply
Scott Lyons, Dealer.
591 S.W. 8th St.
Miami, FL 33130
Tel.: (305) 856-4505
Telex: ATAGULF

Geo. Wilcox Fishing Supply
Jeff Wilcox, Dealer.
Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206

Egerton Connectors (Australia)
Ted Rhoades, Dealer, Ocean Appliance Div.
30 Barcom Ave.
Rushcutters Bay, N.S.W. 2011 Australia
Tel.: (02) 31 8041
Telex: AA 23422
Products: Commercial fishing gear, general (see specific product headings); Electronics, fixed gear locators; Underwater timers.

International Marketing & Trading, Inc.

3435 N.W. 37th St.
Miami, FL 33142
Tel.: (305) 633-3028
Telex: 51-5068
Pedro L. Rodriguez, President, Sales Director.
Primary Market Areas: Southern Florida, Latin America and Caribbean.
Branches & Personnel:
Intramar, Inc.
Mike Marks, President.
P.O. Box 350641
Miami, FL 33142
Tel.: (305) 634-4240

American Shipbuilding & Design, Inc.
Jorge-Martin Lavielle, President.
3620 N.W. 48 St.
Miami, FL 33142
Tel.: (305) 633-3028 or 634-4240
Telex: 51-5068
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Chains and fittings; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, ra-

dar; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Filters, general; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Haulers, longline; Haulers, net; Haulers, pot; Hoists, boat; Horns; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Ports and windows, marine; Propellers; Protective clothing; Pumps, general; Rope, cordage and twine; Rudders and struts; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Water systems; Weather instruments.

Internav

65 Wiggins Ave.
Bedford, MA 01720
Tel.: (617) 275-2970
Telex: 92-3352
David A. Westall II, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Internav Ltd
John M. Currie, President.
Point Edward Marine Park, P.O. Box 1261
Sydney, NS BIP 6J9 Canada
Tel.: (902) 539-0660
Telex: 019-35126
Products: Electronics, loran.

IPL Products, Ltd.

65-D Wharf St., Pickering Wharf
Salem, MA 01970
Tel.: (617) 745-8315
Telex: 051-3973
Pierre Hamelin, Sales Territory Manager.
Parent Co.: IPL, Quebec, Canada (Les Industries Provinciales Ltee.)
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Buoys and floats; Containers, fish; Nets, accessories and gear (including trawling equipment).

Iron Strand aps

Julsovej 62
dk8600 Silkeborg, Denmark
Tel.: (06) 84 65 22
Telex: 63211 - andrea dk
Primary Market Areas: Worldwide.
Products: Anchors; Buoys and floats; Buoys and floats, anchor-raising; Commercial fishing gear, general (see specific product headings); Nets, fishing; Rope, cordage and twine.

Island Control Ltd.

P.O. Box 1990
Charlottetown, PEI C1A 7NA Canada
Tel.: (902) 892-1912
Telex: 014-44242
John A. Day, Chief Engineer.
Primary Market Areas: New England.
Branches & Personnel:
Island Control Ltd.
Eric A. Ellsworth, President.
P.O. Box 1990
Charlottetown, PEI C1A 7N4 Canada
Tel.: (902) 892-1912
Products: Alarms and security systems; Batteries, chargers and accesories; Controls, engine; Electric switches.

Island Fish Net & Supply Co., Inc.

142 Railroad Ave.
Sayville, NY 11782
Tel.: (516) 589-0749
Robert R. MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Commercial fishing gear, general (see specific product headings); Dredges, shellfish; Fenders; Hardware, deck gear and fittings; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine; Scales; Survival equipment; Wire rope and cable.

Isuzu Diesel of North America

23920 Freeway Park Dr.
Farmington Hills, MI 48024
Tel.: (313) 474-8000
TWX 810 242 2901 ISUZUDNA FMHL
Nick F. Martz, Zone Sales Manager.
Primary Market Areas: National.
Products: Generators; Marine engines, outboard diesel.

* ITT Decca Marine, Inc.

P.O. Box G
Palm Coast, FL 32037
Tel.: (904) 445-2400
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems.

* ITT JABSCO Products

1485 Dale Way
Costa Mesa, CA 92626
Tel.: (714) 545-8251
Telex: 67 8357
John Cary, Inside Sales Manager.
Parent Co.: International Telephone & Telegraph Corp.
Primary Market Areas: National, Western Europe, Latin America, Australia, Far East.
Products: Compressors, air; Controls, water level; Fenders; Firefighting equipment; Horns; Lights, marine; Loud hailers; Marine engines, components and accessories; Pumps, general; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Wash-down equipment; Water systems.

ITT Marlow Pumps

P.O. Box 200
Midland Park, NJ 07432
Tel.: (201) 444-6900
Keith Gogurich, Market Manager.
Parent Co.: ITT
Primary Market Areas: Worldwide.
Products: Pumps, general; Waste water treatment equipment.

Iver Christensens Vaadbinderi Ltd

P.O. Box 100
Skagen, DK-9990 Denmark
Tel.: +45-8- 441477
Telex: 67524 ICV DK
Jorgen M. Christensen, President.
Primary Market Areas: Including U.S. and Canada.
Branches & Personnel:
Trawl Works, Inc.
Box 342
Narragansett, RI 02882
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Doors, trawl; Hardware, deck gear and fittings; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Ports and windows, marine; Protective clothing; Radar reflectors; Rope, cordage and twine.

J.H. Westerbeke Corp.

Avon Industrial Park
Avon, MA 02322
Tel.: (617) 588-7700
Telex: 92-4444
Harvey Smith, Marine Sales Manager.
Primary Market Areas: Worldwide.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

J. Hinriksson Ltd.

Súoarvogur 4, 104 Reykjavík, Box 4107
104 Reykjavík, Iceland
Tel.: 91-84380, 84677, 84559
Telex: 2085 IS
Jósafat Hinriksson, General Manager.
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Doors, trawl; Drums, seine; Winches and components.

J. Kobelt Manufacturing Co. Ltd.

235 East 5th Ave
Vancouver, BC V5T 1HZ Canada
Tel.: (604) 879-6323
Telex: 04-55450
Jacob Kobelt, President.
Primary Market Areas: National, Canada, Europe, Southeast Asia, Australasia, India.
Branches & Personnel:
Kobelt, Inc.
Darryl Jorgensen, Sales and Operations Manager, U.S.
3910 Leary N.W.
Seattle, WA 98107
Products: Air systems; Controls, cable and remote; Controls, engine; Valves; Winches and components.

James F. Feener, Inc.

18 Salt Island Rd., Brier Neck
Gloucester, MA 01930
Tel.: (617) 283-8443
James F. Feener, President.
Primary Market Areas: National, Canada.
Products: Air systems; Commercial fishing gear, general (see specific product headings); Containers, fish; Fabrication, custom; Pots and traps.

Jay Stuart Haft Co., Inc.

8925 N. Tennyson Dr.
Milwaukee, WI 53217
Tel.: (414) 352-7551
Telex: 269 504
Jay S. Haft, President.
Primary Market Areas: National.
Products: Anchors; Chains and fittings; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Hardware, deck gear and fittings; Lights, marine, Navigation instruments, non-electronic; Ports and windows, marine; Radar reflectors; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Winches and components.

John E. Hand & Sons Co.

901 Beechwood Ave.
Cherry Hill, NJ 08002
Tel.: (609) 662-8900
Irene Richeal, Secretary-Treasurer, General Manager.
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Navigation instruments, non-electronic.

John Leckie, Inc.

7037 Mumford Rd.
Halifax, NS B3J 2L1 Canada
Tel.: (902) 454-6391
Telex: 019-21668
Donald A. Reid, Vice President, Marketing and Sales.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Eastern Canada.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Doors, trawl; Electric switches; Fenders; Filters, general; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Horns, Hoses and fittings; Hydraulic systems and components; Instrument

and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, oil analysis and service; Marine engines, outboard electric; Marine engines, outboard, gasoline; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Pots and traps; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Water desalinators; Winches and components; Wire rope and cable.

E.F. Johnson

299 10th Ave. S.W.
Waseca, MN 56093
Tel.: (507) 835-6222
Telex: 29047
David D. Ferrell, Vice President Marketing.

Primary Market Areas: Worldwide through COMCO division.

Branches & Personnel:
COMCO
Fred Macklin, General Manager.
7811 Coral Way, Suite 106
Miami, FL 33155

Rydax
Ralph May, General Manager.
1010 Corporation Way
Palo Alto, CA 94303
Tel.: (415) 967-1864)
Telex: 334471

Products: Electronics, radiotelephones.

Johnson Outboards

200 Sea-Horse Dr.
Waukegan, IL 60085
Tel.: (312) 689-6200

Parent Co.: Outboard Marine Corporation

Primary Market Areas: Worldwide.

Products: Marine engines, outboard electric; Marine engines, outboard, gasoline.

Jomac Products

863 Easton Rd.
Warrington, PA 18976
Tel.: (215) 343-0800

Primary Market Areas: National.

Jotun-Baltimore Copper Paint Co.

501 Key Hwy.
Baltimore, MD 21230
Tel.: (301) 539-0045
Telex: 87549
James A. League, Sales Manager.

Parent Co.: Jotun Marine Coatings

Primary Market Areas: National.

Products: Caulking and sealants; Coatings and preservatives; Preservatives.

* Kahlenberg Bros Co.

1966 Monroe St.
Two Rivers, WI 54241
Tel.: (414) 793-4507
Karl W. Kahlenberg, Executive Vice President.

Primary Market Areas: National, Canada and Latin America.

Products: Compressors, air; Horns; Propellers, shafts, bearings and nozzles; Propellers.

Kalamazoo Marine Gear

2706 Portage St
Kalamazoo, MI 49001
Tel.: (616) 345-0629
Mark Gernsback, Owner.

Primary Market Areas: Great Lakes States.

Products: Anchors; Marine engines, gears (reducing and reversing) and transmissions.

* Katolight Corporation

3201 Third Ave., P.O. Box 3229
Mankato, MN 56001
Tel.: (507) 625-7973
Telex: 29-0787
S. K. Roy, Director of Marketing.

Primary Market Areas: National, Saudi Arabia, Kuwait, Egypt, Phillipines, Taiwan, India, Nigeria, Venezuela, Dominican Republic.

Branches & Personnel:
Kling Sales
D. A. Kling, President.
4023 North Point Dr.
Anchorage, AK 99502
Tel.: (907) 243-1822

R. M. Decarie & Associates
Octavio Oliv, President.
2052 S.W. First St., P.O. Box 450326
Miami, FL 33145
Tel.: (305) 446-9626 or 854-2367

Engineering Rep. Co.
Pat Kelly, President.
349 Beach Rd., P.O. Box 4245
Burlingame, CA 94010
Tel.: (415) 348-5042

Products: Generators.

Kelvin Hughes

New North Rd.
Hainault, Ilford Essex IG6 2UR England
Tel.: 01-500 1020
Telex: 896401
Freddie C. Brown, Marketing Services Manager.

Primary Market Areas: National, Canada and U.K.

Products: Commercial fishing gear, general (see specific product headings); Electronics, depth recorders and fish finders; Electronics, radar.

* KEM Equipment, Inc.

4301 Leary Way N.W.
Seattle, WA 98107
Tel.: (206) 784-2372
Telex: 32-1217
Robert S. Steinmetz, President.

Primary Market Areas: National, Canada and South America.

Branches & Personnel:
Robert L. Peterson, Regional Manager.
6443 S.W. Beaverton Hwy.
Portland, OR 97221

Products: Commercial fishing gear, general (see specific product headings); Drums, seine; Fabrication, custom; Generators; Haulers, pot; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mounts; Marine engines, mufflers; Net reels; Pumps, general; Reels, fishing; Winches and components.

Kendall Plastics, Inc.

P. O. Box 787
Kendallville, IN 46755
Tel.: (219) 347-0700
James E. Swearingen, Media Director.

Primary Market Areas: National.

Products: Decking materials.

Kennebec Marine Co.

476 Fore St.
Portland, ME 04101
Tel.: (207) 773-0392
James A. Falt, President.

Primary Market Areas: National, Canada, United Kingdom, Mexico and Brazil.

Products: Bow thrusters; Controls, engine; Cranes; Electronics, automatic pilots; Fabrication, custom; Haulers, net; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Ports and windows, marine; Power take-offs; Propellers, shafts, bearings and nozzles; Pumps, general; Reels, fishing; Stoves and heaters; components and fuel; Winches and components.

Ketcham Traps

111 Myrtle St.
New Bedford, MA 02740
Tel.: (617) 997-4787
Robert Ketcham.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Commercial fishing gear, general (see specific product headings); Haulers, pot; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Plugs, lobster; Pots and traps; Repair kits; Rope, cordage and twine.

Kirk Timm Associates

1001 Center Ave.
Bay City, MI 48706
Tel.: (517) 893-7941
Kirk E. Timm, President.

Primary Market Areas: Great Lakes States.

Products: Cleaners, marine; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Filters, general; Navigation instruments, non-electronic; Preservatives.

Klein Associates, Inc.

Klein Dr.
Salem, NH 03079
Tel.: (603) 893-6131
Telex: 947439
William H. Key, Marketing Specialist.

Primary Market Areas: Worldwide.

Products: Electronics, depth recorders and fish finders; Winches and components; Wire rope and cable.

Koden Electronics Co., Ltd.

2-10-45, Kami-Osaki, Shinagawa-ku
Tokyo, 141 Japan
Tel.: (03) 441-1131
Telex: 242-2421 KOELEC J
Kozo Kyoda, Manager, Overseas Dept.

Primary Market Areas: worldwide.

Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, satellite navigation systems.

* Kolstrand Supply Co.

4714 Ballard Ave. N.W.
Seattle, WA 98107
Tel.: (206) 789-1500
Telex: 32-1120
Phil Stone, Vice President, Marketing.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Controls, water level; Dehumidifiers; Drums, seine; Electric switches; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Fuel, water separator; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard, gasoline; Net reels; Nets, accessories and gear (including trawling equipment); Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Radar reflectors;

BAIER HATCHES

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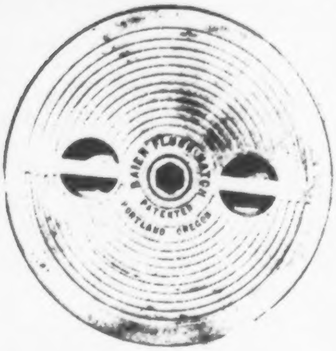

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New York, NY 10007

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Telex: 135-115

Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Wash-down equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable.

* Kongsberg North America, Inc.

135 Fort Lee Rd.
Leonia, NJ 07605
Tel.: (201) 947-6788
Telex: 135-115
Parent Co.: Robertson A/S Radio-Elektro
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Controls, cable and remote; Electronics, automatic pilots; Hydraulic systems and components; Rudder angle indicators; Steering systems.

Koring Bros., Inc.

2050 West 16th St.
Long Beach, CA 90813
Tel.: (213) 435-4974
Bernd F. Koring, Production Manager.
Primary Market Areas: New England, Southwest Pacific Coast, Pacific Northwest, Mexico.
Products: Nets, fishing; Rope, cordage and twine.

Krupp Atlas Elektronik

1403 NASA Rd 1, P.O. Box 58218
Houston, TX 77058
Tel.: (713) 488-0784
TWX 910-881-1575
Douglas Blue, Sales Manager.
Primary Market Areas: National, Europe, Caribbean, Mexico.
Branches & Personnel:
Mike Chapman, Sales Manager (West Coast).
4775 Ballard Ave. NW
Seattle, WA 98107
Tel.: (206) 789-0681
TWX (910) 444-4048

John Smith, Sales Manager.
241 Erie St.
Jersey City, NJ 07302
Tel.: (201) 792-3561
TWX (710) 730-5312
Products: Electronics, depth recorders and fish finders; Electronics, radar.

Krupp Atlas Elektronik

4775 Ballard Ave., N.W.
Seattle, WA 98107
Tel.: (206) 789-0681
TWX 910-444-4048
Mike E. Chapman, Regional Manager, West Coast.
Parent Co.: Krupp International
Primary Market Areas: Worldwide.
Branches & Personnel:
John Smith, Regional Manager, East Coast.
241 Erie St.
Jersey City, NJ 07302
Tel.: (201) 792-3561
TWX 710 7305312

Doug Blue, Sales Manager, Gulf Coast.
1403 NASA Rd. 1
Houston, TX 77058
Tel.: (713) 488-0784
TWX 910 881 1575
Products: Electronics, depth recorders and fish finders; Electronics, radar.

L & A Products, Inc.

655 West County Rd. "E"
St. Paul, MN 55112
Tel.: (612) 483-8271
William C. Lindsay, Vice President, Sales Director.
Primary Market Areas: Worldwide.
Products: Cleaners, marine.

L&L Electronics, Inc.

186 No. Main St.
Branford, CT 06405
Tel.: (203) 488-4814
Stan R. Laska, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Lights, marine.

* L. S. Baier & Assoc.

7527 N.E. 33rd Dr.
Portland, OR 97211
Tel.: (503) 287-8885
Phyllis A. Dewing, Manager, Secretary.
Primary Market Areas: National, Canada, The Netherlands, Singapore.
Products: Hatches and doors.

LaMarche Manufacturing Company

106 Bradrock Dr.
Des Plaines, IL 60018
Tel.: (312) 299-1188
Telex: 282526
W. G. Henderson.
Primary Market Areas: National, South America, Europe, Middle East, Singapore, Maylasia, Taiwan, Australia.
Products: Batteries, chargers and accesories.

Lambeth Corp.

P.O. Box G 825
New Bedford, MA 02742
Tel.: (617) 995-2626
Joel P. Flather, Sales Manager.
Primary Market Areas: National.
Products: Rope, cordage and twine.

* LeGay Fiberglass Limited

P.O. Box 117
Waverley, NS BON 2S0 Canada
Tel.: (902) 861-3435
Gordon A. Kyle, Managing Director.
Primary Market Areas: New England, Mid-Atlantic States, Eastern Canada.
Branches & Personnel:
Brailsford Associates
Paul Brailsford, Principal.
P.O. Box 309
Ipswich, MA 01938
Tel.: (617) 356-4585
Telex: 92-3340
Products: Boatbuilding material, resins, fiberglass, adhesives; Containers, fish; Fabrication, custom; Tanks, shellfish and water; Toilets, holding tanks.

Lehman Power Corp.

800 E. Elizabeth Ave.
Linden, NJ 07036
Tel.: (201) 486-5700
Telex: 138035
TWX LEHMAN LINDEN
Walter P. Bruehwiler.
Primary Market Areas: National, Latin America, Far East, Pacific Islands and Australia.
Products: Fuel systems; Fuel, water separator; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Propellers, shafts, bearings and nozzles; Propellers.

The Lerio Corporation

P.O. Box 2084
Mobile, AL 36601
Tel.: (205) 457-7661
Ray H. Miller, III, Sales Manager.
Primary Market Areas: National.
Products: Pumps, general; Water systems.

The Lima Electric Co., Inc.

200 E. Chapman Rd
Lima, OH 45802
Tel.: (419) 227-7327
TWX 810-447-2730
J. D. Bourque, Sales Manager.
Parent Co.: Condec Company
Primary Market Areas: National.
Products: Generators.

Lindgren-Pitman, Inc.

2700 N.E. 7th Ave.
Pompano Beach, FL 33064
Tel.: (305) 943-4243
Peter B. Lindgren, President.
Primary Market Areas: South Atlantic States, Equador, Panama, Venezula, Australia.
Products: Commercial fishing gear, general (see specific product headings); Electric motors, components and accessories; Gurdies and downriggers; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hydraulic systems and components; Net reels; Power take-offs; Reels, fishing; Wire rope and cable.

Liquid Carbonic Corp.

205 Charles St.
Oconto, WI 54153
Tel.: (414) 834-4136
Frank Webber.
Parent Co.: Houston Natural Gas Corp.
Primary Market Areas: National, France, Spain, England, Australia, Argentina, Brazil, Peru, Mexico, Venezuela.
Products: Refrigeration.

* Lister Diesels, Inc.

555 E. 56 Hwy., P.O. Box 386
Olathe, KS 66061
Tel.: (913) 764-3512
Telex: 42-6262
George Clarke.
Primary Market Areas: National.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

Live Bait Tank Co.

18951 Walnut St.
Fountain Valley, CA 92708
Tel.: (714) 962-9813
David L. Patterson, President.
Primary Market Areas: National, Australia, Japan, Sweden.
Products: Tanks, shellfish and water.

Lloyd & Murrell International

110 E. Montecito St.
Santa Barbara, CA 93101
Tel.: (805) 963-4758
Robert F. Lloyd, President.
Primary Market Areas: National, Ireland, England, Denmark.
Branches & Personnel:
Terra Sphere Chemical
Jack Collins, President.
S. West Ave.
Fresno, CA 93706
Tel.: (209) 266-7838
Products: Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives; Fuel, water separator.

Loos & Co., Inc.

Pomfret, CT 06258
Tel.: (203) 928-7981
Telex: 92-9473
TWX 434-3074
John R. Rauh, Wire Rope and Cable Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
Tony Naines, General Manager.
900 Industrial Blvd.
Naples, FL 33942
Tel.: (813) 774-5667
TWX 510-951-5200

Don Kane, Manager.
401 W. Victoria St.
Gardena, CA 90248
Tel.: (213) 323-5667
Telex: 69-1382
Products: Controls, cable and remote; Wire rope and cable.

Enclosed for protection against salt spray and corrosion, moving parts of the Lister ST3 are self-lubricating to minimize wear and maintenance.

another starring role for Lister Diesel

Act II is an 83' stern trawler/ scalloper built by Atlantic Marine for Knute Aarsheim, New Bedford. From power to deck equipment, everything about Act II was designed for reliability. Including her Lister ST3 auxiliary diesel.

The ST3 is air-cooled — so the water cooling pumps and circulating system problems that account for about 25% of all engine maintenance are eliminated. There's no ignition system or carburetor to get out of adjustment, either. And since Lister diesels commonly run 40,000 hours (about 4½ years) before requiring anything beyond normal maintenance, downtime's the least of worries.

No wonder boatyards and fishermen around the world rely so consistently on Lister auxiliary power. They know they can count on Lister diesels for long life, minimum downtime, minimum wear, fast starts, balk-free performance, and excellent fuel efficiency.

For full details on Lister's complete line of air-cooled diesels (3 to 155 hp), see your Lister distributor — or write to Lister today.

Sales, service, parts nationwide.

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LISTER DIESELS INC.
555 E56 HIWAY, P.O. BOX 386, OLATHE, KANSAS 66061

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DIESEL POWER

Lorain Electronics Corporation

2307 Leavitt Rd.
Lorain, OH 44052
Tel.: (216) 282-6116
TWX 810 426 2131
William A. Taylor, Vice President, General Manager.
Parent Co.: Oakmont Marine Corporation
Primary Market Areas: National.
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation: Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics. radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Loud hailers; Radar reflectors.

Lovett Pumps

Shore Rd. & Ocean Ave., P.O. Box 248
Somers Point, NJ 08244
Tel.: (609) 927-4144
Robert E. Littlefield, General Manager.
Primary Market Areas: National.
Products: Pumps, general.

Lucas Fluid Power

13600 Otterson Ct.
Livonia, MI 48150
Tel.: (313) 525-4570
Telex: 23-1132
Ian H. Hill, Systems and Marketing Engineer.
Parent Co.: Lucas Industries, Inc.
Primary Market Areas: National, United Kingdom, Germany, Japan, Australia, New Zealand Canada, Holland, France, Spain, Sweden, Norway.
Products: Fuel systems; Hydraulic systems and components; Pumps, general; Steering systems; Valves; Winches and components.

Luhr Jensen & Sons, Inc.

400 Portway
Hood River, OR 97031
Telex: 151560
Phil Jensen, President.
Primary Market Areas: National.
Branches & Personnel:
Luhr Jensen B. C. (Ltd.)
Luhr Jensen, Jr., President.
188 W 3rd
Vancouver, BC V5Y 1E9 Canada
Tel.: (604) 876-7136
Telex: 0454574
Products: Commercial fishing gear, general (see specific product headings); Trolling tackle and gear.

Lulleypop's Flag Bag

P.O. Box 31
Bequia Island, St. Vincent 00802 West Indies
Primary Market Areas: Worldwide.
Products: Flags, markers, and signals.

Lunde Electric Co., Inc.

2401 N.W. Market St.
Seattle, WA 98107
Tel.: (206) 783-6800
Telex: 15-2793
Sigmund Eriksen, President.
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Compressors, air; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Horns; Instrument and electrical panels; Lights, marine; Steering systems; Water systems; Weather instruments.

Lunenburg Foundry & Engineering Ltd.

P.O. Box 1240
Lunenburg, NS BOJ 2CO Canada
Tel.: (902) 634-8827
Telex: 019-21509
Lloyd W. Conrad.
Primary Market Areas: Mail, U.S. and Canada.
Products: Hardware, deck gear and fittings; Hoists, general; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Propellers, shafts, bearings and nozzles; Propellers; Steering systems; Stoves and heaters; components and fuel; Ventilators; Winches and components.

M & H Marine Products, Inc.

8652 Magnolia Ave., Suite 6
Santee, CA 92071
Tel.: (714) 448-4522
Max E. Hunnicutt, Owner.
Primary Market Areas: Gulf Coast States, Southwest Pacific Coast, South Africa, Australia, New Zealand.
Branches & Personnel:
Point Loma Marine
Ted Pepper, Owner, Distributor.
5055 Harbor Dr.
San Diego, CA 92071
Tel.: (714) 223-9989

International Marine Industries
Charlie White, Owner, Distributor.
608 Switzer, P.O. Box 2568
San Diego, CA 92101
Tel.: (714) 232-7481
Telex: 695037
Products: Commercial fishing gear, general (see specific product headings).

Majima Company Limited

44-2, 4-chome, Kita Karasuyama, Setagaya-Ku
Tokyo, 157 Japan
Tel.: Tokyo 300-1101
Telex: J24667 Majitone
Hiroshi Majima, President.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Electric switches; Electronics, automatic pilots; Firefighting equipment; Flame detectors and arresters; Gas alarms; Hoists, boat; Horns; Lights, marine; Oil changers.

Mansfield Plumbing Products

201 Wayne St.
Big Prairie, OH 44611
Tel.: (216) 496-3211
Telex: 241-323
Edward F. McKiernan, Marketing Manager.
Parent Co.: Interpace Corp.
Primary Market Areas: National, Europe.
Products: Toilets, holding tanks; Toilets, marine.

Manson Boat Works, Inc.

68 Bridge Rd.
Salisbury, MA 01950
Tel.: (617) 462-2362
Arthur C. Manson, President.
Primary Market Areas: Worldwide.

MARCO SEATTLE

2300 West Commodore Way/P.O. Box 7253
Seattle, WA 98199
Tel.: (206) 285-3200
Telex: 32-0098
Robert F. Allen, Executive Vice President and General Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Nick's Hydraulics
Mr. Harold Nicholas.
136 North Shore Rd.
Rio Grande, NJ 08242
Tel.: (609) 465-4811

Atlantic Gulf Supply
Mr. Bob Flanagan.
2335 Port St.
New Orleans, LA 70117
Tel.: (504) 945-2139

Trawler Power, Inc.
Mr. Chris Norgaard.
300 Valley St.
Sausalito, CA 94915
Tel.: (415) 332-2840

National Pump & Injector
Mr. Guy Bruni.
2307 East Belt St.
San Diego, CA 92113
Tel.: (714) 232-0831

Scandia Propeller
Mr. Gunnar Gundersen.
2 Union St.
Fairhaven, MA 02719
Tel.: (617) 997-1207

Activation, Inc.
Mr. Jim Ferguson.
P.O. Box 7253
Mobile, AL 36607
Tel.: (205) 479-6544
Products: Blocks, fishing; Bow thrusters; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Drums, seine; Fabrication, custom; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hydraulic systems and components; Nets, accessories and gear (including trawling equipment); Oil pollution barriers; Power take-offs; Pumps, general; Reels, fishing; Winches and components.

Marine Drive Systems, Inc.

519 Raritan Center
Edison, NJ 08817
Tel.: (201) 225-3300
Telex: 13-6479 ATTN. #70
John F. Brinster, President.
Primary Market Areas: Worldwide.
Products: Marine engines, stern drivers; Propellers.

Marine Ecological Products Corp.

P.O. Box 2733
Arlington, VA 22202
Tel.: (703) 548-9085
Telex: 440075 or 440175 Washington, D.C.
Vito S. Pedone, President.
Primary Market Areas: National, Europe.
Branches & Personnel:
Marine Ecological Products, Inc. (Europe)
W. F. Walters, Director.
The Beeches, 103 The St.
Bramford, Ipswich, Suffolk IP8 4DY England
Tel.: Ipswich (0473) 41952
Products: Filters, general; Marine engines, water separators and detectors; Oil pollution barriers; Pumps, general; Waste water treatment equipment.

Marine Electronic Service, Inc.

831 San Carlos Blvd., P.O. Box 2879
Fort Myers Beach, FL 33931
Tel.: (813) 463-4451
Willard J. Cerney, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Radar reflectors; Weather chart facsimile recorders.

Marine Electronics Co.

2807 W. 12th St.
Panama City, FL 32401
Tel.: (800) 874-3170 or (904) 769-2420
Bob Warriner, Co-owner.
Primary Market Areas: Gulf Coast States.
Products: Air systems; Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric swit-

ches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Pumps, general; Radar reflectors; Steering systems; Survival equipment; Valves; Water desalinators; Weather chart facsimile recorders; Weather instruments.

Marine Engine Center, Inc.

568 E. Elizabeth Ave., P.O. Box 649
Linden, NJ 07036
Tel.: (201) 486-5758
Richard M. LaTourette, Sales Manager.

Primary Market Areas: National, Canada, South America and Europe.

Products: Controls, cable and remote; Electronics, automatic pilots; Fuel, water separator; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Propellers, shafts, bearings and nozzles; Pumps, general; Rudders and struts; Steering systems; Toilets, holding tanks; Toilets, marine.

Marine Engineering, Incorporated

1701/11 Engineers Rd., P.O. Box 30590
New Orleans, LA 70190
Tel.: (504) 394-6500
Telex: 58-278
S. Earl Primo, Vice President and General Manager.

Parent Co.: Oosterhuis Industries, Inc.

Primary Market Areas: Gulf Coast States.

Products: Fuel, water separator; Marine engines; inboard, gasoline and diesel; Propellers, shafts, bearings and nozzles; Rudders and struts.

Marine Hydraulic Engineering Co., Inc.

Rockland Industrial Park
Rockland, ME 04841
Tel.: (207) 594-9525
Robert E. Crowe, President.

Primary Market Areas: New England, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest, England, Canada, Chile.

Products: Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Steering systems.

Marine Recorders Corp.

P.O. Box 2001
San Diego, CA 92112
Tel.: (714) 226-1082
Telex: 697806
Jere A. Bankson, Marketing Director.

Primary Market Areas: Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.

Products: Electronics, depth recorders and fish finders.

Marine Sales Co.

324 Littlefield Ave.
South San Francisco, CA 94080
Tel.: (415) 871-2290
John N. Sofilos, President.

Parent Co.: S & G Marine Distributors

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Australia.

Products: Alarms and security systems; Anchors; Antennas, radio/-television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Bow thrusters; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Doors, trawl; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Petroleum products; Ports and windows, marine; Pots and traps; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

The Marine Supply & Oil Co.

150 Riberia St., P.O. Box 173
St. Augustine, FL 32084
Tel.: (904) 829-2271
Darrell R. Poli, Vice President.

Primary Market Areas: South Atlantic States, Gulf Coast States, Latin America.

Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Doors, trawl; Electric motors, components and accessories; Electronics, automatic pilots; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, pot; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Knives; Lights, marine; Marine engines, mufflers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Petroleum products; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Scales; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Water systems; Winches and components; Wire rope and cable.

Marine Technical Assistance Group

1240 Rubenstein Ave.
Cardiff-by-the-Sea, CA 92007
Tel.: (714) 753-1847 or 453-2020
William 'Skip' H. Price, Owner.

Primary Market Areas: Worldwide.

Branches & Personnel:
W.H. "Skip" Price, Owner.
11689 K Sorrento Vly. Rd.
San Diego, CA 92121
Tel.: (714) 453-2020

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Cleaners, marine; Coatings and preservatives; Controls, engine; Dredges, shellfish; Electric motors, components and accessories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Instrument and electrical panels; Insulation; Masts and gallows; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Tanks, shellfish and water; Wire rope and cable.

Marine Travelift, Inc.

49 E. Yew St
Sturgeon Bay, WI
Tel.: (414) 743-6202
Telex: PALJON 263439
Allan J. Lamer, Vice President and Sales Manager.

Primary Market Areas: Worldwide.

Products: Hoists, boat; Hoists, general.

Mariner Outboards

532 Water St.
Fond du Lac, WI 54935
Tel.: (800) 558-9758
John C. Leopold, National Sales Manager.

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Metal Marine Pilot, Inc.
2119 Mildred St. West
Tacoma, WA 98466
Tel. 206-564-5902

Parent Co.: Brunswick Corp.
Primary Market Areas: National.
Products: Marine engines, outboard electric; Marine engines, outboard, gasoline.

Marinetics Corporation
P.O. Box 2676
Newport Beach, CA 92663
Tel.: (714) 646-8889
Del F. Kahan, President.
Primary Market Areas: National, Australia, New Zealand, Taiwan, Japan, United Kingdom, Italy, Mexico, South America.
Products: Alarms and security systems; Electric motors, components and accessories; Electric switches.

Marinovich Trawl Co., Inc.
1317 E. First St., P.O. Box 294
Biloxi, MS 39533
Tel.: (601) 436-6429
Steve J. Marinovich, President.
Primary Market Areas: Worldwide.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Doors, trawl; Dredges, shellfish; Drums, seine; Generators; Hardware, deck gear and fittings; Hoists, boat; Hoists, general; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Preservatives; Rope, cordage and twine; Wire rope and cable.

Marland Environmental Systems
227 N. Main St.
Walworth, WI 53184
Tel.: (414) 275-2171
TWX 910-278-2469
Bob Daniels, Vice President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Peter McDermott, Vice President Europe.
181 Queen Victoria St.
London, EC4V 4DD England
Tel.: (01) 236-592
Telex: 884523 MARLMC G

Bob Daniels, Vice President, Marketing.
311 E. 83rd St.
New York, NY 10028
Tel.: (212) 734-4426
Products: Toilets, marine; Waste water treatment equipment; Water desalinators.

Marlin Products
P.O. Box 1625
Summerside, PEI C1N 2V5
Tel.: (902) 436-2163
Martin A. Heisler, Manager.
Parent Co.: Curran & Briggs Ltd.
Primary Market Areas: Canadian maritime provinces, New England.
Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Drums, seine; Electric switches; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Fabrication, custom; Haulers, net; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, outboard diesel; Marine engines, outboard, gasoline; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellors; Reels, fishing; Repair kits; Sandblasting equipment; Scales; Seaweed harvesting equipment; Steering systems; Trailers and accessories; Trolling tackle and gear; Valves; Winches and components; Wire rope and cable.

Marshall Manufacturing Co.
P.O. Box 205
Atlantic, VA 23303
Tel.: (804) 824-4061
N. James Marshall, President.
Primary Market Areas: Mid Atlantic States, South Atlantic States, Gulf Coast States.
Products: Control systems, electolysis, zincs and corrosion; Pots and traps; Rope, cordage and twine.

* Marspec Inc.
P.O. Box 636
Provincetown, MA 02657
Tel.: (617) 487-1730
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Knives; Oars; Protective clothing; Rope, cordage and twine; Survival equipment.

Martin-Decker
1928 South Grand Ave.
Santa Ana, CA 92705
Tel.: (714) 540-9220
Telex: 678-464
E. I. Shelley, Industrial Sales Manager.
Parent Co.: Cooper Industries
Primary Market Areas: Worldwide.
Branches & Personnel:
Martin-Decker B.V.
Frank Smits, Manager.
Turfstekerstraat 41/P.O. Box 202
Aalsmeer, The Netherlands
Tel.: 02977-23737
Telex: 844-16420 (MARDECK NL)

Martin-Decker (S) Pte. Ltd.
Jim Fayle, Manager.
8, Sixth Lokyang Rd.
Singapore, 22 Singapore
Tel.: 655066
Telex: (786) 21038 (MARDECK RS)

Martin-Decker Overseas Corp.
John Shelton, Manager.
46 Pall Mall
London, SWI England
Tel.: (01) 839-3683/4
Telex: (851) 915373 (MDECK G)
Products: Controls, cable and remote; Hydraulic systems and components; Instrument and electrical panels; Scales; Winches and components.

Marvel Div.
233 Industrial Pkwy., P.O. Box 997
Richmond, IN 47374
Tel.: (317) 962-2521
Thomas C. Reber, Sales Correspondent.
Parent Co.: Dayton Walther Corp.
Primary Market Areas: National, England, France, Canada.
Products: Refrigeration.

Massillon Wire Basket Corp.
Helman Place, S.W.
Massillon, OH 44648
Tel.: (216) 833-7641
Jeffrey Meanor.
Primary Market Areas: North America and South America.
Products: Containers, fish.

Mathers Controls, Inc.
902 NW Ballard Way
Seattle, WA 98107
Tel.: (206) 782-6265
Thomas L. Gannett, Sales Operations Manager.
Primary Market Areas: National, Australia, Canada, Spain, Peru.
Branches & Personnel:
K. M. Fisher Co.
K. M. Fisher, President.
309 N. Avalon Blvd.
Wilmington, CA 90744
Tel.: (213) 830-2588

Sabine Propeller & Marine Service
Rick Koenig, Sales Manager.
945 Houston Ave.
Port Arthur, TX 77640
Tel.: (713) 982-9446
Products: Air systems; Controls, cable and remote; Controls, engine.

Mayday Signal Company
P.O. Box 537
Gloucester, MA 01930
Tel.: (617) 643-9424
John J. Murray, Owner/Manager.
Primary Market Areas: New England.
Products: Flags, markers, and signals.

Mayfair Molded Products Corp.
3700 N. Rose St.
Schiller Park,, IL 60176
Tel.: (312) 678-5440
TWX 910 227 0068
Robert L. Lippert, Sales Manager.
Primary Market Areas: Worldwide.
Products: Pumps, general; Ventilators.

McKay Dymek Co
111 So. College Ave., P.O. Box 5000
Claremont, CA 91711
Tel.: (714) 621-6711
TWX 910 581 4990
Jack Peterson, Sales Manager.
Primary Market Areas: Worldwide.
Products: Electronics, radiotelephones.

Medallion Instruments, Inc.
917 W. Savidge St.
Spring Lake, MI 49456
Tel.: (616) 842-0650
John M. Klinger, National Sales Manager.
Primary Market Areas: National.
Products: Alarms and security systems; Clocks and chronometers; Electronics, depth recorders and fish finders; Instrument and electrical panels.

MEECO Marinas, Inc.
P.O. Box 518
McAlester, OK 74501
Tel.: (800) 331-8150
H. Gene Walker, Sales Manager.
Primary Market Areas: Worldwide.
Products: Docks.

Memphis Net & Twine Co., Inc.
2481 Matthews Ave., P.O. Box 8331
Memphis, TN 38108
Tel.: (901) 458-2656
TWX Cable: MEMNET
Louis D. Casteel, Vice President, General Manager.
Primary Market Areas: National, Africa, Latin America.
Products: Bait lines, bait bags; Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Doors, trawl; Electronics, depth recorders and fish finders; Haulers, longline; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Preservatives; Propellers; Protective clothing; Rope, cordage and twine; Scales; Spark plugs.

* Mercantile Manufacturing Company, Inc.
316 Dennis Dr., P.O. Box 895
Minden, LA 71055
Tel.: (318) 377-0844
Welby D. Vaughan, Sales Manager.
Primary Market Areas: Worldwide.
Products: Electric motors, components and accessories; Generators.

MerCruiser Division
1939 Pioneer Rd.
Fond du Lac, WI 54935
Tel.: (414) 921-8220
Dennis Holmes, National Sales Manager.
Parent Co.: Mercury Marine
Primary Market Areas: National.
Products: Marine engines; inboard, gasoline and diesel.

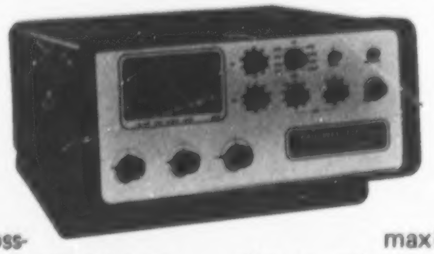
* Metal Marine Pilot, Inc.
2119 Mildred St. West
Tacoma, WA 98466
Tel.: (206) 564-5902
Telex: Cable: METMAR

The World's Most Complete Loran C Family Now Available At Your Micrologic Dealer!

Good Basic Navigation

Everything a fisherman could want in Loran C capability – from basic fixes to complete interfacing with all shipboard electronics – is available to you now in a proven product line from Micrologic. Take our ML-120, for example. It gives you the basics, including periodic position fixes and all the help you'll need with steering to save fuel. But it gives you much more. A well-established electronic design: commercially proven on more than 2,000 fishing and shipping vessels. And manufacturing excellence: all-welded aluminum and stainless steel construction, with no plastic parts to age or crack. Features you'll find throughout the Micrologic family – the most complete line of high quality Loran C equipment available from one manufacturer.

Step Up to More Features



If you want more than 120 basics, step up to our ML-220. Same proven design, same manufacturing and engineering excellence, but with more automatic features and simultaneous readout of many useful data. Example: cross-track error and distance-to-go can be observed together, instantly, on the easy-to-read dual display. Another example: ML-220 has the power and capacity to interface with a remote dual display, autopilots, printers, plotters, and echo sounders. With 220's sophistication, you begin to meet these other members of Micrologic's family: a wide array of peripherals to give you maximum time and fuel savings to survive in today's commercial fishing market. Engineered to the highest commercial standards, ML-220 gives you more Loran C for your money than any other receiver in its price range.

The Serious Navigator's Box

With our ML-320, you'll have the Rolls Royce of Loran C navigating equipment – at an affordable price. ML-320 gives you total freedom from Loran C charts and position plotting. It automatically gives you complete navigation data on its dual display in immediately useable form – including position, velocity, how to steer directly to your destination, and how long it will take you to get there. Plus a range accuracy of .01 nautical miles (60 feet)! And, like the ML-220, it is designed to interface with your ship-board electronics system. In addition to many more state-of-the-art features, ML-320 is powered to drive up to 25 video monitors for remote display. It will also solve a variety of navigation problems, whether or not Loran signals are received. For example, you can convert LL to TD, TD to LL, or TD from one chain to another – for any location using any transmitter chain and choice of secondaries. You can even compute great-circle range and bearing between any two points on earth. With fuel savings alone, your investment in ML-320 can easily pay for itself in one season! To get better acquainted with the Micrologic family, see your local Micrologic dealer today.

More Than 200 Dealers Worldwide

MICROLOGIC

20801 DEARBORN, CHATSWORTH, CA 91311 (213) 998-1216

Robert M. Freeman, President.
Primary Market Areas: National.
Products: Electronics, automatic pilots.

Metritape, Inc.

33 Bradford St.
Concord, MA 01742
Tel.: (617) 369-7500
Telex: 92-3492
Ann H. Essman, Sales Engineer.
Primary Market Areas: Worldwide.
Products: Controls, water level.

Mi Prop, Inc.

2051 N.W. 11 St.
Miami, FL 33125
Tel.: (305) 642-6291
Wilbur L. Tabbutt, Vice President.
Primary Market Areas: South Atlantic States.
Products: Bow thrusters; Compasses, electronic, gyro and magnetic; Hoses and fittings; Hydraulic systems and components; Steering systems.

Kenneth Mica

108 Ronkonkoma Blvd.
Centereach, NY 11720
Tel.: (516) 698-5820
Kenneth Mica.
Primary Market Areas: Long Island, New York area.
Products: Reels, fishing; Trolling tackle and gear.

Michigan Wheel Corp., Subsidiary of Dana Corp.

1501 Buchanan S.W.
Grand Rapids, MI 49507
Tel.: (616) 452-6941
Telex: 22-6444
D. L. Lancioni, Sales Manager.
Parent Co.: Dana Corp.
Primary Market Areas: Worldwide.
Branches & Personnel:
Coolidge Propellers
Harry Ginther, General Manager.
1910 Fairview Ave. E.
Seattle, WA 98102
Tel.: (206) 325-9414
Telex: 320315

Michigan Wheel Gulf Coast
Eldon Lorenz, General Manager.
3719 Industrial Rd.
Pascagoula, MS 39567
Tel.: (601) 762-0728
Telex: 569938
Products: Bow thrusters; Propellers, shafts, bearings and nozzles; Propellers.

Micro Products Corporation

P.O. Box 232
Elkhart Lake, WI 53020
Tel.: (414) 876-2577
Julian J. Govek, Vice President.
Parent Co.: Rhino Industries, Inc.
Primary Market Areas: Great Lakes States.
Products: Cleaners, marine.

* Micrologic

20801 Dearborn St.
Chatsworth, CA 91311
Tel.: (213) 998-1216
Terry Feeney.
Primary Market Areas: National, Europe, Japan.
Products: Electronics, loran.

Microphor, Inc.

452 East Hill Rd., P.O. Box 490
Willits, CA 95490
Tel.: (707) 459-5563
Telex: 330470
Rick Madsen, Commercial Marine Division Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Century Marine & Industrial Co.
Bill McShane.
155 Old Ranch Rd.
Novato, CA 94947
Tel.: (415) 431-2211

C.L. Associates
Clark Leips.
3793 Forest Dr.
Middleburg, FL 32068
Tel.: (904) 282-1143

GFR Associates, Inc.
Charles Rucker.
P.O. Box 1716
Newport News, VA 23601
Tel.: (804) 595-1452

Jover Corp.
Joe Werner.
P.O. Box 386
Parkridge, NJ 07656
Tel.: (201) 391-6770

Southeast Applied Research, Inc.
Steve Bauder.
813 Frenchmen St.
New Orleans, LA 70118
Tel.: (504) 948-2757

Robar Associates
Roger Munck.
7866 University Point Circle N.E.
Bremerton, WA 98310
Tel.: (206) 692-3719

Westburne Supply, Inc.
Bill Barsch.
610 South 108th St.
Milwaukee, WI 53214
Tel.: (414) 771-7200

Arthur S. Young
Arthur Young.
470 N. Nimitz Hwy.
Honolulu, HI 96817
Tel.: (808) 536-0392

Mickley Sales
Albert Mickley.
9703 Gravios Rd.
St. Louis, MO 63123
Tel.: (314) 631-9119

Marine Industries Corp.
Byron Bailey.
601 W. Riverside Dr.
Clarksville, IN 47130
Tel.: (812) 283-5603
Products: Toilets, marine; Waste water treatment equipment.

Mid-Atlantic Engine Supply Corp.

6701 Rudderow Ave., P.O. Box 1041
Merchantville, NJ 08109
Tel.: (609) 662-8140 or 829-5706
A. C. Cook, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Branches & Personnel:
Inlet Diesel Service
Mickey Osmundsen, President.
49-51 Inlet Dr.
Point Pleasant Beach, NJ 08742
Tel.: (609) 892-0320

Charles Eckel & Son
Charles Eckel, President.
Hornet & Ranger Rd., Bldg. 8 & 9, Cape May County Airport
Cape May, NJ 08204
Tel.: (609) 886-6595
Products: Compressors, air; Fuel, water separators; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, mufflers; Marine engines, water separators and detectors; Pumps, general.

Mid-City Steel

548 State Rd.
Westport, MA 02790
Tel.: (617) 675-7831
R. von See, Director.
Primary Market Areas: National, England, Spain, Netherlands, Africa.
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Oil pollution barriers; Pots and traps.

Midland Forge Division

P.O. Box 1627
Cedar Rapids, IA 52406
Tel.: (319) 362-1111
Floyd W. Sanderson, Sales Manager.
Parent Co.: Columbus McKinnon Corp.
Primary Market Areas: Worldwide.
Branches & Personnel:
Columbus McKinnon Corp.
B.J. Grimes, Regional Manager, Chain Div.
2009 W. 21st St.
Broadview, IL 60153
Tel.: (312) 344-8980

Columbus McKinnon Corp.
W.J. Ferguson, Regional Manager, Chain Div.
11 Bryant Ave.
Staten Island, NY 10306
Tel.: (212) 351-5866

Columbus McKinnon Corp.
J.W. Frew, Regional Manager, Chain Div.
14359 Catalina St.
San Leandro, CA 94577
Tel.: (415) 352-2832

Columbus McKinnon Corp.
R.E. Black, Regional Manager, Chain Div.
3431 Pebble Beach Dr.
Dallas, TX 75234
Tel.: (214) 241-4967

Continental Divide Marketing
Herb G. White.
4885 Moline St.
Denver, CO 80239
Tel.: (303) 371-2817

Columbus McKinnon Overseas, Inc.
Richard B. Hugentobler, Manager, International Services.
Tonawanda, NY 14150
Tel.: (716) 696-3200
TWX 865560
Products: Chains and fittings.

* MIECO A Division of LSA Scientific Corp.

109 Beaver Ct.
Cockeysville, MD 21030
Tel.: (301) 667-4660
TWX 710 862 9068 MIECO COYE
Stan Berger, Marketing Manager.
Parent Co.: LSA Scientific Corp.
Primary Market Areas: National.
Products: Electronics, loran; Electronics, radiotelephone scramblers.

Minuteman Boat Handling Equipment, Inc.

P.O. Box 1
Plymouth, MA 02361
Tel.: (617) 746-3898
Werner Breineisel, President.
Primary Market Areas: National.
Products: Fabrication, custom; Hoists, boat; Hoists, general; Hydraulic systems and components; Trailers and accessories.

Modar Electronics, Inc.

1313 E. Algonquin Rd.
Schaumburg, IL 60195
Tel.: (312) 576-2091
James E. Pacetti, National Sales Manager.
Parent Co.: Motorola, Inc.
Primary Market Areas: National.
Products: Electronics, radiotelephones.

Modular Panel Company

P.O. Box B-947
New Bedford, MA 02741
Tel.: (617) 993-8228
Telex: MOPANCO 929468
Robert L. Weeks, President.
Parent Co.: Dyrelite Corp.
Primary Market Areas: National.
Products: Refrigeration.

Moeller Mfg. Co., Inc

P.O. Box 1318
Greenville, MS 38701
Tel.: (601) 335-2325
Tom W. Fisher, Sales Manager.
Primary Market Areas: National.
Products: Batteries, chargers and accesories; Hardware, deck gear and fittings; Trailers and accessories.

Montague/Fisher, Inc.

44 Forest View Dr.
San Francisco, CA 94132
Tel.: (415) 731-6130
Oscar H. Fisher, Jr., President.
Primary Market Areas: Southwest Pacific Coast.
Products: Buoys and floats; Buoys and floats, anchor-raising; Tanks, shellfish and water.

Morad Electronics Corp.

1125 Northwest 46th St.
Seattle, WA 98107
Tel.: (206) 789-2525
Telex: 320159
William E. Fosmoe, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Promar
Raymond Shirvis, Owner.
P.O. Box 22133, 4918 West Nassau
Tampa, FL 33622
Tel.: (813) 876-7677
Telex: 52825

Lydon Sales Co.
Thomas Lydon, Sr., Owner.
P.O. Box 64
Rutherford, NJ 07070
Tel.: (201) 939-6290

Dolphin Electronics Co.
Hugh Zeller, Owner.
21 Olympia Ave.
Woburn, MA 01888
Tel.: (617) 862-3110
Telex: 94-9314
Products: Antennas, radio/television.

Morris Whaley, Inc.

2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053
Telex: 181 780
Faustino J. Medina, General Manager.
Primary Market Areas: National, Mexico, Japan, France, Spain, Panama, Peru, Canada, New Zealand, South Africa.
Branches & Personnel:
American Boat & Ship Repair
John Mournian, General Manager.
2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053 or 429-9191
Telex: 181 780
Products: Commercial fishing gear, general (see specific product headings); Fabrication, custom; Nets, accessories and gear (including trawling equipment); Refrigeration; Trolling tackle and gear; Winches and components.

Morrow Electronics, Inc.

4740 Ridge Dr. N.E., P.O. Box 7078
Salem, OR 97303
Tel.: (503) 393-2550
Telex: 151-649
Michael G. Duff, Marketing Manager.
Primary Market Areas: Worldwide.
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radiotelephones.

Morse Chain

620 South Aurora St.
Ithaca, NY 14850
Tel.: (607) 272-7220
Telex: 93-7297
Robert E. Brust, Marketing Manager - Rubber Products.
Parent Co.: Borg Warner
Primary Market Areas: Worldwide.
Products: Fenders; Propellers, shafts, bearings and nozzles.

Morse Rubber Division

Hwy. 218, P.O. Box 888
Keokuk, IA 52632
Tel.: (319) 524-8430
Telex: 468536
John E. Rector, Customer Service Manager.
Parent Co.: Borg Warner Corp.
Primary Market Areas: National, Europe, Middle East, Far East, Australia, New Zealand, South America, Mexico.
Products: Fenders; Marine engines, components and accessories.

Motorfabriken Bukh A/S

Svends Alle
Kalundborg, DK 4400 Denmark
Tel.: (45-3) 51 14 00
Telex: 44347
Soren Lohde, Export Manager.
Primary Market Areas: Distributors and agents in 75 countries, including U.S.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

* MP Pumps Division

515 Lycaste Ave.
Detroit, MI 48214
Tel.: (313) 822-0240
Gordon Carr, Sales.
Parent Co.: Tecumseh Products Co.
Primary Market Areas: National.
Products: Pumps, general.

Multiquip, Inc.

19600 Wilmington Ave.
Carson, CA 90746
Tel.: (213) 537-3700
Telex: 691574
Ken Putnam, Vice President.
Primary Market Areas: National.
Products: Generators; Pumps, general.

Munster Simms Engineering Limited

Old Belfast Rd.
Bangor, BT19 1LT Northern Ireland
Tel.: BANGOR 0247 61531
Telex: 747395
John Jason Gault, Executive Sales Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Imtra Corporation
W.H. Farnham, Jr., President.
151 Mystic Ave.
Medford, MA 02155
Tel.: (617) 391 5660
Telex: 949368

Inland Marine
Mr. R. Slaff, President.
79 East Jackson St.
Wilkes-Barre, PA 18701
Tel.: (717) 822-7185
Telex: 831 903

Seagull Marine
Mr. A. Dossett, President.
1851 McGaw Ave. s
Irvine, CA 92714
Tel.: (714) 979-6161
Telex: 655446
Products: Hardware, deck gear and fittings; Pumps, general.

Mycom Corporation

2945 Columbia St.
Torrance, CA 90503
Tel.: (213) 533-0111
Telex: 67-3347
TWX (213) 533-1540
M.S. Zasler, Vice President, Sales.
Primary Market Areas: National, Japan, Mexico, Brazil, Argentina, Chile, Columbia, Venezuela, Philippines, Indonesia, Belgium, Germany, Canada and South Africa.
Products: Refrigeration.

N.A. Taylor Co., Inc.

10 W. 9th Ave.
Gloversville, NY 12078
Tel.: (518) 725-0681
Telex: TAYLORMDE
TWX 51026 41445
Mark F. Haller, Vice President.
Primary Market Areas: National.
Products: Fenders; Trolling tackle and gear.

Narco Marine

270 Commerce Dr.
Fort Washington, PA 19034
Tel.: (215) 643-2900
Telex: 846395
Paula E. Kidd, Sales Administrator.
Primary Market Areas: National, Canada, England, Italy, Norway.
Products: EPIRBS (Emergency Position Indicating Radio Beacons).

Nautac

131 Brownell St.
New Bedford, MA 02740
Tel.: (617) 992-9248
Harry I. Golub, Partner.
Primary Market Areas: New England.
Products: Navigation instruments, non-electronic.

Nautic Maskinfabrik ApS

17 Helgolandsgade, P.O. Box 730
Esbjerg, DK 6700 Denmark
Tel.: 045 (05)127044
Telex: 54280
John Abrahamsen, Managing Director.
Primary Market Areas: National, UK, Norway, Faroes Island, Greenland.
Products: Blocks, fishing; Bow thrusters; Cranes; Drums, seine; Filters, general; Fuel, water separator; Generators; Haulers, net; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Masts and gallows; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Valves; Winches and components; Wire rope and cable.

Navigation Communication Systems, Inc. (NCS)

20100 Plummer St.
Chatsworth, CA 91311
Tel.: (213) 349-1250
Telex: 67-3105
Dick Flint, Director of Marketing.
Primary Market Areas: Worldwide.
Branches & Personnel:
Bob Kuenzel, Eastern Regional Manager.
1605 John St.
Fort Lee, NJ 07024
Tel.: (201) 592-8679
Telex: 138681
Products: Electronics, satellite navigation systems.

Nebtex Rope Works

P.O. Box C-712, 123 Sawyer St.
New Bedford, MA 02741
Tel.: (617) 992-9766
John C. Darwin, Sales Manager.
Parent Co.: New Bedford Textile Co.
Primary Market Areas: National.
Products: Rope, cordage and twine.

NELCO

7095 Milford Ind. Rd.
Baltimore, MD 21208
Tel.: (301) 484-3284
David A. Hutzler, President.
Primary Market Areas: Mid-Atlantic States.
Products: Electronics, loran.

* NesTier Corporation

10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager.
Parent Co.: Buckhorn Company
Primary Market Areas: National, Worldwide.
Products: Containers, fish; Totes and fish boxes.

New Bern Net Company

P.O. Box 2514
New Bern, NC 28560
Tel.: (919) 637-6290
E. J. Carawon, Owner.
Primary Market Areas: Mid-Atlantic States, South Atlantic States.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Cookers, shellfish; Doors, trawl; Dredges, shellfish; Drums, seine; Electric motors, components and accessories; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Fabrication, custom; Fenders; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Hoists, general; Horns; Hoses and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines, outboard electric; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Pots and traps; Power take-offs; Propellers; Protective clothing; Pumps, general; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Trolling tackle and gear; Winches and components; Wire rope and cable.

New England Fishing Gear, Inc.

67 Badgers Island
Kittery, ME 03904
Tel.: (207) 439-2750 or 439-1836
Andrew R. Tobey, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Canada, Bermuda.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Doors, trawl;

NORTH STAR ANNOUNCES STAINLESS STEEL FOR 3 KEY ICE CONTACT PARTS

NOW AVAILABLE ON ALL PRODUCTION MODEL ICEMAKERS:

✻Interior freezing surface
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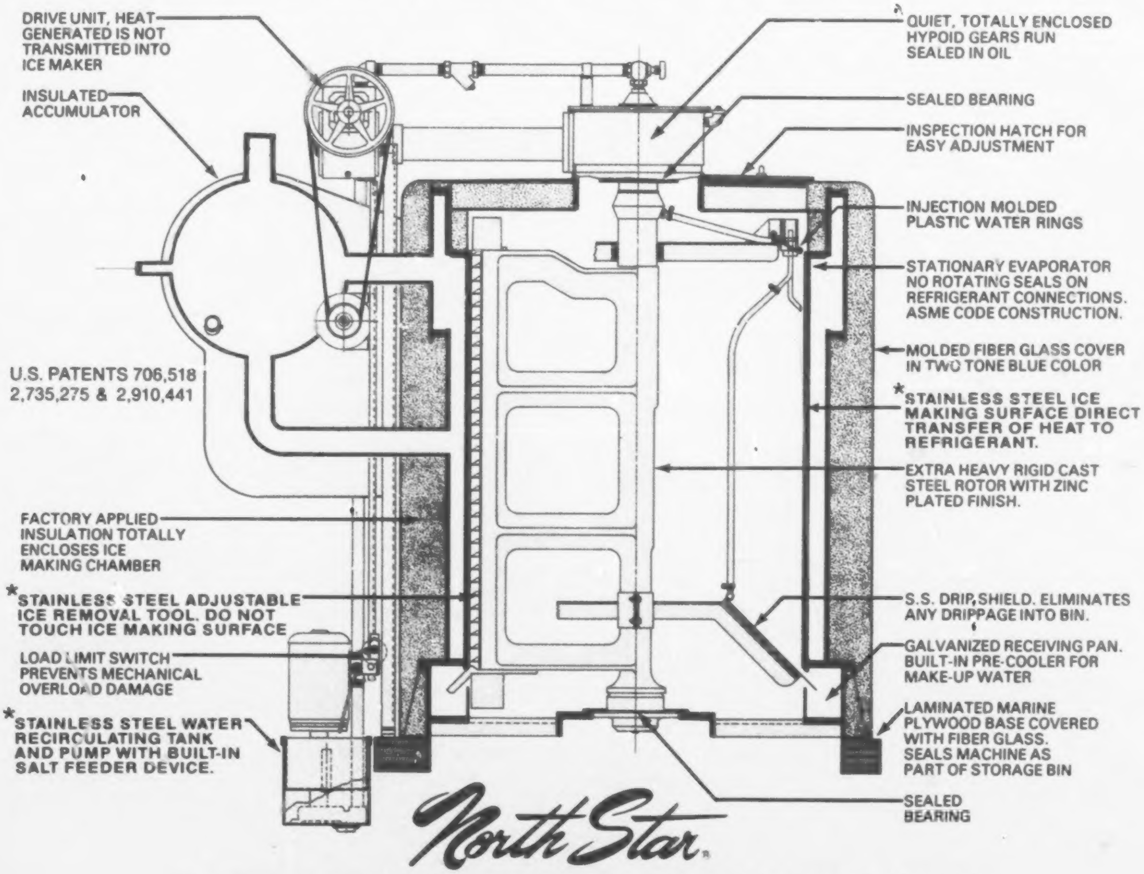
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INSULATED ACCUMULATOR
U.S. PATENTS 706,518 2,735,275 & 2,910,441
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*STAINLESS STEEL ADJUSTABLE ICE REMOVAL TOOL. DO NOT TOUCH ICE MAKING SURFACE
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*STAINLESS STEEL WATER RECIRCULATING TANK AND PUMP WITH BUILT-IN SALT FEEDER DEVICE.
QUIET, TOTALLY ENCLOSED HYPOID GEARS RUN SEALED IN OIL
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EXTRA HEAVY RIGID CAST STEEL ROTOR WITH ZINC PLATED FINISH.
S.S. DRIP SHIELD. ELIMINATES ANY DRIPPAGE INTO BIN.
GALVANIZED RECEIVING PAN. BUILT-IN PRE-COOLER FOR MAKE-UP WATER
LAMINATED MARINE PLYWOOD BASE COVERED WITH FIBER GLASS. SEALS MACHINE AS PART OF STORAGE BIN
SEALED BEARING

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NORTH STAR ICE EQUIPMENT CORPORATION
P.O. Box 70668, Seattle, Washington 98107 USA • (206) 784-4500 • Cable: NORSTAR Seattle • Telex: 32-9470

Electronics, loran; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Horns; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Ports and windows, marine; Pots and traps; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Scales; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Winches and components; Wire rope and cable.

New England Ropes, Inc.

Popes Island
New Bedford, MA 02740
Tel.: (617) 999-2351
R.L. David Aigler, Executive Vice President.

Primary Market Areas: National.

Products: Rope, cordage and twine.

New England Trawler Equipment Co.

291 Eastern Ave.
Chelsea, MA 02150
Tel.: (617) 804-4354
William W. Symonds, President.

Primary Market Areas: National, Canada, Brazil.

Branches & Personnel:

Edwin D. Washburn, General Manager.
291 Eastern Ave
Chelsea, MA 02150
Tel.: (617) 884-4354

Products: Hoists, boat; Hoists, general; Ventilators; Winches and components.

Newage Marine Propulsion Ltd.

Duchess St.
Shaw, Lancs. 0L2 7UX England
Tel.: 0706-847832
Telex: 63371
Wilfred T. Bellew, Managing Director.

Parent Co.: The Charterhouse Group Ltd.

Primary Market Areas: Mid-Atlantic States, Gulf Coast States, England.

Branches & Personnel:

Newage Ltd.
David F. Lanchberry.
P.O. Box 103, 8 Fairfax Building
Folcroft, PA 19032
Tel.: (215) 534-9500
Telex: 2845276

MPECO
P.O. Box 1029
Harvey, LA 70059
Tel.: (504) 392-6900

Products: Propellers, shafts, bearings and nozzles; Propellers.

Newport Marine Engineering (Newmar)

1020 W. 17th St
Costa Mesa, CA 92627
Tel.: (714) 645-3632
Telex: 181-603
Wes George, President.

Primary Market Areas: National, Europe, Central and South America.

Products: Batteries, chargers and accesories.

* Nick's Hydraulics, Inc.

136 North Shore Rd. P.O. Box 365
Rio Grande, NJ 08242
Tel.: (609) 465-4811 or 465-3780
Harold A. Nichols, President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.

Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Net reels; Nets, accessories and gear (including trawling equipment); Power take-offs; Steering systems; Winches and components.

Nor'Eastern Trawl Systems, Inc.

P.O. Box 10508
Bainbridge Island, WA 98110
Tel.: (206) 842-5623
Gary F. Loverich, President.

Primary Market Areas: Pacific Northwest, Canada.

Branches & Personnel:

Dan Oliver, Manager.
South Beach Industrial Park
South Beach, OR 97365
Tel.: (503) 867-3737

Products: Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Dredges, shellfish; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine; Wire rope and cable.

Norsenet Ltd.

P.O. Box 646
Bergen, 5001 Bergen Norway
Tel.: 47-5 26 30 00
Telex: 42657 NORSE N
Svein Mortensen, Managing Director.

Primary Market Areas: Worldwide.

Products: Anchors; Bait lines, bait bags; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Fenders; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Ladders, ramps and gangways; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Pots and traps; Pumps, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Trolling tackle and gear; Valves; Winches and components; Wire rope and cable.

North Bend Fabrication & Machine, Inc.

P.O. Box 744
North Bend, OR 97459
Tel.: (503) 756-5031
J. Michael Schaer, President.

Primary Market Areas: Pacific Northwest.

Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Compressors, air; Controls, cable and remote; Controls, engine; Cranes; Fabrication, custom; Generators; Hardware, deck gear and fittings; Hoists, general; Hoses and fittings; Hydraulic systems and components; Ladders, ramps and gangways; Masts and gallows; Net reels; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear, general; Sandblasting equipment; Valves; Winches and components.

North Coast Chemical Co.

6300 17th Ave. So., P.O. Box 80366
Seattle, WA 98108
Tel.: (206) 763-1340
Knick Pyles, Assistant Manager.

Primary Market Areas: National, Canada, Mexico.

Products: Cleaners, marine; Coatings and preservatives; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Preservatives.

North Country Wood Products Company

Round Pond, ME 04564
Tel.: (207) 677-2319
William H. Shuman, Owner.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Pots and traps.

* North Star Ice Equipment Corporation

P.O. Box 70668
Seattle, WA 98107
Tel.: (206) 784-4500
Telex: 32-9470

Primary Market Areas: Worldwide.

Products: Refrigeration.

Northern Radio Co.

14975 N.E. 40th
Redmond, WA 98052
Tel.: (206) 883-7700
Telex: 32-1160
Gary W. Engard, Sales Department.

Parent Co.: Interocean Systems, Inc.

Primary Market Areas: Worldwide.

Products: Electronics, radiotelephones.

Northwest Boat Yard

1871 Ross Ave.
Marysville, WA 98276
Tel.: (206) 259-4569
Ben J. Hall, Owner.

Primary Market Areas: Pacific Northwest.

Branches & Personnel:

O.E. Spear, Manager.

Products: Alarms and security systems; Anchors; Antennas, radio/-television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Masts and gallows; Navigation instruments, non-electronic; Net reels; Oars; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Reels, fishing; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators;

Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Nylon Net Co.

7 Vance Ave., P. O. Box 592
Memphis, TN 38101
Tel.: (800) 238-6680
Telex: 53-829
Joseph R. Amore, Vice President of Sales.
Primary Market Areas: National, Central and South America.
Products: Bait lines, bait bags; Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Preservatives; Protective clothing; Rope, cordage and twine; Scales.

* O. Mustad & Son A/S

2244 NW 56th, P.O. Box 70266
Seattle, WA 98107
Tel.: (206) 784-0123
TWX 910-444-4052
Parent Co.: O. Mustad & Son A/S; Oslo, Norway
Primary Market Areas: National, Canada.
Branches & Personnel:
O. Mustad & Son (USA), Inc
247/253 Grant Ave.
Auburn, NY 13021
Tel.: (315) 253-2793
Telex: 937 494 O MUSTAD ABUR

O. Mustad & Son (Canada) Ltd
P.O. Box 9221, Sta. A.
Halifax, NS B3J 5M8 Canada
Tel.: (902) 443-7361
Telex: 0 19 21828 HFX APPMPC HFX
Products: Commercial fishing gear, general (see specific product headings); Haulers, longline.

Oaklite Products, Inc

50 Valley Rd.
Berkeley Heights, NJ 07922
Tel.: (201) 464-6900
TWX 710-984-5459
David A. Kendall, Advertising Department.
Primary Market Areas: National, Argentina, Brazil, Canada, Italy, Japan, Mexico, Puerto Rico, South Africa, United Kingdom, Venezuela.
Products: Cleaners, marine.

Offshore Horizons, Inc.

20 Squadron Blvd.
New City, NY 10956
Tel.: (914) 638-2866
Mary Ann Liscio, President.
Primary Market Areas: National, Finland, Norway, Denmark, West Germany, Greece, France.
Products: Bow thrusters; De-icing equipment.

Olympic Prefabricators, Inc.

P.O. Box 33686
Seattle, WA 98133
Tel.: (206) 784-9111
Telex: 32-1242
Donald G. Peterson, Sales Engineer.
Primary Market Areas: National.
Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Containers, fish; Cranes; Docks; Doors, trawl; Fabrication, custom; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Ladders, ramps and gangways; Masts and gallows; Processing, onboard; Stabilizers; Tanks, shellfish and water.

Olympic Propeller Co.

4463 26th Ave. W.
Seattle, WA 98199
Tel.: (206) 282-9040
Howard Kruger, General Manager.
Parent Co.: The 76 Corporation
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles; Propellers.

Omni Fabricators, Inc.

P.O. Box 2784
Corpus Christi, TX 78403
Tel.: (512) 883-2690
Ted Cretin, General Manager.
Parent Co.: Total Marine Services, Inc.
Primary Market Areas: Gulf Coast States.
Products: Propellers, shafts, bearings and nozzles; Rudders and struts.

* Omnithruster Inc.

15418 Cornet Ave., Dept. FD
Santa Fe Springs, CA 90670
Tel.: (213) 630-8289
Violet Winslow, Director of Marketing.
Primary Market Areas: Worldwide.
Products: Bow thrusters; Firefighting equipment.

Optronics, Inc.

350 N. Wheeler St
Ft. Gibson, OK 74434
Tel.: (800) 331-4464
W. Bruce Deeming, Vice President, Sales.
Primary Market Areas: Worldwide.
Products: Lights, marine.

* Osco Motors Corp.

P.O. Box 136
Souderton, PA 18964
Tel.: (215) 855-8268
Thomas R. Cooper, Sales Manager.
Primary Market Areas: Worldwide.
Products: Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Coolant systems; Drums, seine; Filters, general; Fuel systems; Fuel, water separator; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Winches and components.

Owens/Corning Fiberglas

Fiberglas Tower
Toledo, OH 43659
Tel.: (419) 248-7316
William J. Hanrahan, Marine Market Manager.
Primary Market Areas: National.
Products: Fiberglass.

Pacer Pumps

7 Peters Rd., P.O. Box 8
New Holland, PA 17557
Tel.: (717) 656-2161
Telex: 840478
Robert O. Davidson, Vice President, Sales.
Parent Co.: ASM Industries
Primary Market Areas: Worldwide.
Products: Hoses and fittings; Pumps, general; Valves.

Pacific Diesel Co

340 W. Nickerson
Seattle, WA 98119
Tel.: (206) 283-1011
Telex: 32-9469
Joe M. English, Manager.
Primary Market Areas: Pacific Northwest.
Products: Generators; Marine engines; inboard, gasoline and diesel.

Pan American Systems Corp.

P.O. Drawer 400
Belle Chasse, LA 70037
Tel.: (504) 656-2291
TWX 810-950-6623
Rolando E. Timm, President.
Primary Market Areas: National, Singapore, Saudi Arabia.
Branches & Personnel:
Sensor Manufacturing Corp.
Ben Hurd, Sales Representative.
P.O. Box 276
Belle Chasse, LA 70037
Tel.: (504) 656-2296
Products: Alarms and security systems; Controls, engine; Controls, water level.

* Panish Controls, Inc.

191-203 Bennett St.
Bridgeport, CT 06605
Tel.: (203) 333-7371
Robert P. Panish, Jr., Vice President.
Primary Market Areas: National.
Branches & Personnel:
Panish Transdyne
Robert P. Panish, President.
P.O. Box 23237
Ft. Lauderdale, FL 33307
Tel.: (305) 491-2008

Yacht Maintenance
Jack Sheffield.
Rt. 3, P.O. Box 99
Galveston, TX 77551
Tel.: (713) 737-2089

Maine Marine Engineering
Jack Walsh.
Ocean Ave., P.O. Box 653A
Kennebunkport, ME 04046
Tel.: (207) 967-3523
Products: Controls, cable and remote; Controls, engine

Panther Plast Aktieselskab

Kobenhavnsvej 74
4760 Vordingborg, Denmark 4760 Vordingborg Denmark
Tel.: 03-772500
Telex: 40177 pplast dk
Jens Christian Pihl Jensen, Product Manager.
Parent Co.: Leo Pharmaceutical Laboratories Ltd
Primary Market Areas: Gulf Coast States, Pacific Northwest.
Branches & Personnel:
Scan Marine
Peter Krogh, Owner and Director.
5416-1/2 20th Ave. N.W., mezz. fl.
Seattle, WA 98107
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Nets, repair tools.

Paragon Electronics Corporation

1410 - 130th Ave. N.E., P.O. Box 1456
Bellevue, WA 98009
Tel.: (206) 454-0846
Michael P. Napoli, Vice President and General Manager.
Parent Co.: Audiscan Products Company
Primary Market Areas: National.
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar.

Parker Marine

6796 Jimmy Carter Blvd.
Norcross, GA 30071
Tel.: (404) 447-9384
Joe J. Howard, Director of Marine Marketing.
Parent Co.: Parker Hannifin Corp.
Primary Market Areas: National.
Products: Air systems; Antennas, radio/television; Filters, general; Fuel systems; Hoses and fittings; Hydraulic systems and components; Lubricants and lubricating systems; Marine engines, components and accessories; Marine engines, oil analysis and service; Refrigeration; Steering systems; Valves.

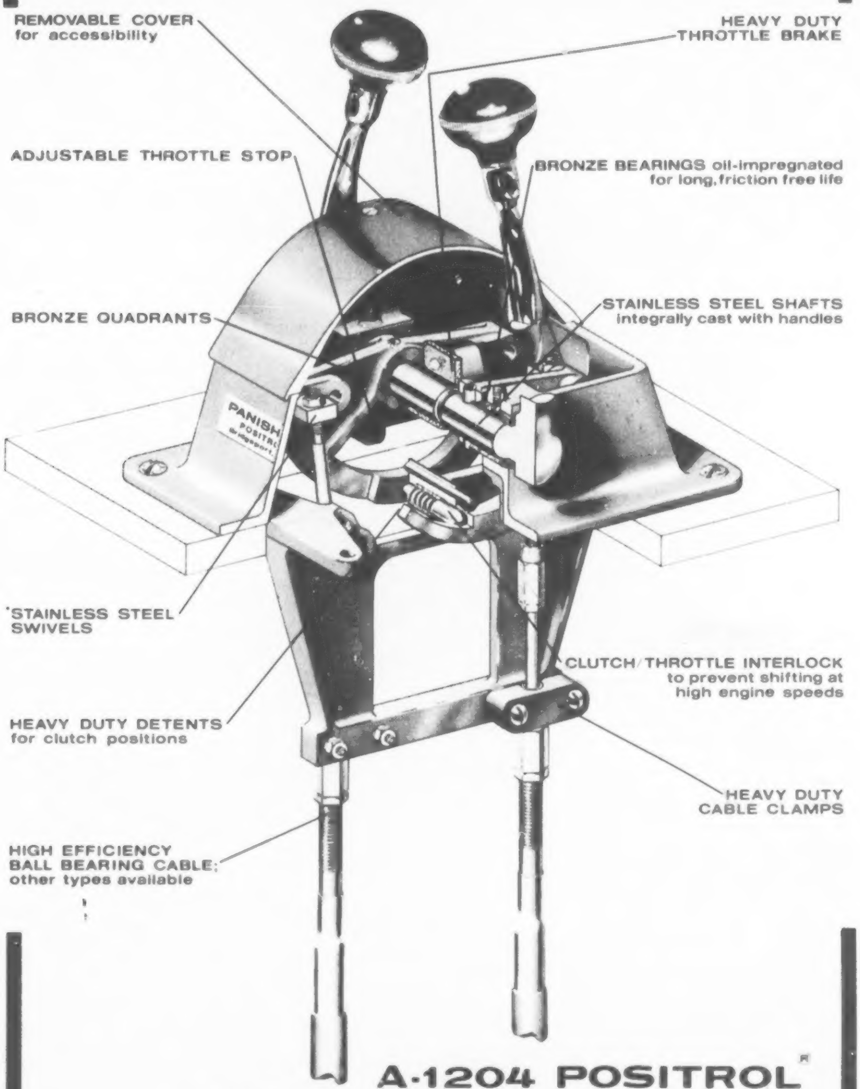
Paulsen Wire Rope Corp.

84 William St.
New York, NY 10038
Tel.: (212) 269-0700
Louis R. Rolfes, Vice President, Sales.
Primary Market Areas: National.
Branches & Personnel:
Ken Stephens, District Manager.
96 Fourth St.
Brooklyn, NY 11231
Tel.: (212) 852-5200

Bill Nall, District Manager.
3900 South 50th St.
Tampa, FL 33619
Tel.: (813) 247-4841

Hank Zopfi, District Manager.
3561 Argonne Ave.
Norfolk, VA 23509
Tel.: (804) 853-4537

B.C. Moore, District Manager.
440 Josephine St.
New Orleans, LA 70130
Tel.: (504) 525-2702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Rea Berry, District Manager.
6601 Supply Row
Houston, TX 77011
Tel.: (713) 924-6083

Charles Price, District Manager.
120 N. Avalon Blvd.
Wilmington, CA 90744
Tel.: (213) 835-8218

Paul Jones, District Manager.
1619 Jerrold Ave.
San Francisco, CA 94124
Tel.: (415) 648-1558

Bill Gibney, Regional Manager, N.E.
Mall Building
Philadelphia, PA 19106
Tel.: (215) 922-8507
Products: Canvas products; Chains and fittings; Hardware, deck gear and fittings; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Peninsular Marine Enterprises

P.O. Box 2251, 7 Peninsular Ave
Key West, FL 33040
Tel.: (305) 294-5488
Parent Co.: Ming Seafood
Primary Market Areas: FL.
Branches & Personnel:
Broad Marine
310 Franklin St.
Boston, MA 02110
Tel.: (617) 423-3544

Pennsylvania Development Co.

3810 Crooked Run Rd.
North Versailles, PA 15137
Tel.: (412) 461-1160
Sol Gross, President.
Primary Market Areas: National.
Products: Marine engines, outboard diesel.

Perkins Engines, Inc.

32500 Van Born Rd.
Wayne, MI 48184
Tel.: (313) 493-8500
William M. Vollendorf, Manager, Marine Sales.
Parent Co.: Massey Ferguson Ltd.
Primary Market Areas: Worldwide.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, instruments.

Phoenix Products Company, Inc.

4715 North 27th St.
Milwaukee, WI 53209
Tel.: (414) 445-4100
Gordon E. Wagner, Sales Manager.
Primary Market Areas: National, Norway, United Kingdom.
Products: Lights, marine.

Pisces-Turbodrive

9412 Front St.
Tacoma, WA 98409
Tel.: (206) 584-6252
John D. Goldwood, Marketing Representative.
Parent Co.: Jetcraft, Inc.
Primary Market Areas: National.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, jet drives; Marine engines, stern drivers.

Pitman Division

P.O. Box 120
Grandview, MO 64030
Tel.: (816) 763-6000
Telex: 42336
Harlan G. Vanderpool, Product Manager.
Parent Co.: Emerson Electric
Primary Market Areas: National.
Products: Cranes.

Pleasurecraft Marine Engine Co.

7515 Hill Rd., P.O. Box 130
Canal Winchester, OH 43110
Tel.: (614) 837-7172
John S. Thurman, General Manager.
Primary Market Areas: National, Europe, Japan, Canada and Mexico.
Branches & Personnel:
PCM South
Jack Chamberlain, Branch Manager.
1013 LaQuinta Trail
Orlando, FL 32809
Tel.: (305) 851-3500
Products: Controls, engine; Filters, general; Fuel, water separator; Marine engines; inboard, gasoline and diesel; Marine engines, backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Propellers; Spark plugs.

Polygon Company

P.O. Box 176
Walkerton, IN 46574
Tel.: (219) 586-3122
Emerson M. Elliott, Vice President Sales.
Parent Co.: Plas-Steel Products, Inc.
Primary Market Areas: National.
Products: Fabrication, custom; Propellers, shafts, bearings and nozzles.

Pompanette, Inc.

190 Bryan Rd.
Dania, FL 33004
Tel.: (305) 925-7304
Thomas Brennan, Sales.
Primary Market Areas: National.
Products: Canvas products; Gaffs and harpoons; Helm seats.

Powerwinch

217 Long Hill Cross Rd.
Shelton, CT 06484
Tel.: (203) 929-5371
Telex: 964324
Robert G. Cooper, Sales Manager.
Parent Co.: The Scott & Fetzer Co.
Primary Market Areas: Worldwide.
Products: Winches and components.

Prairie Boat Works, Inc.

4620-122nd Ave. N.
Clearwater, FL 33520
Tel.: (813) 576-2761
Carl Doubledee, Sales Manager.
Primary Market Areas: National, Middle East, England, Africa, South America.

Prestolite Battery, Div. of Eltra Corp.

P.O. Box 931
Toledo, OH 43694
Ralph Uncüquerma, Vice President, Marketing.
Primary Market Areas: National.
Products: Batteries, chargers and accesories.

Primary Power Systems

21554 Newland St.
Huntington Beach, CA 92646
Tel.: (714) 536-5746
Robert A. Gehlke, President.
Primary Market Areas: National.
Products: Audio components; Batteries, chargers and accesories; Loud hailers.

Proos Manufacturing Co., Inc.

1037 Michigan N.W.
Grand Rapids, MI 49503
Tel.: (616) 454-5622
James R. Herta, Sales.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings).

Prudden & Son, Inc.

88 Summer St.
Hingham, MA 02043
Tel.: (617) 749-1989
Peter Prudden, President.
Primary Market Areas: New England, Mid-Atlantic States.

Quality Shipyards, Inc.

P.O. Box 1817
Houma, LA 70360
Tel.: (504) 876-4846
Max G. Harding, President.
Parent Co.: Houston Natural Gas
Primary Market Areas: Mid-Atlantic States, Gulf Coast States.
Products: Propellers, shafts, bearings and nozzles; Toilets, marine.

* R. A. Mitchell Co., Inc.

76 Main St.
Fairhaven, MA 02719
Tel.: (617) 999-5685
Bob Mitchell, President.
Primary Market Areas: National, Ecuador, Peru.
Products: Generators; Marine engines; inboard, gasoline and diesel.

* R. W. Fernstrum & Co.

1716 11th Ave., P.O. Box 87
Menominee, MI 49858
Tel.: (906) 863-5553
Telex: 26 3493
Paul W. Fernstrum, Vice President.
Primary Market Areas: National.
Products: Coolant systems; Marine engines, components and accessories.

Radar Devices, Inc.

2955 Merced St.
San Leandro, CA 94577
Tel.: (415) 483-1953
Telex: 338-519 (Radar SNLO)
Jerry N. Wils , International Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Rodney Lim, Area Manager.
Golden Mile Tower, Beach Rd.
Singapore, S'PORE 0719 Singapore
Tel.: 2933603
Telex: RS 27137 MCKIMS
Products: Alarms and security systems; Clocks and chronometers; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, satellite navigation systems; Radar reflectors.

Ranger Products Company

P.O. Box 430
Simcoe, ON N3Y 4L6 Canada
Tel.: (519) 426-1094
Telex: 061-81155
Gordon F. Jamieson, General Sales Manager.
Parent Co.: Ranpro, Inc.
Primary Market Areas: National, Canada, South America, Malaysia.
Branches & Personnel:
Cabot Atlantic Corporation
Arnold Harrington, Agent.
P.O. Box 8154
Halifax, NS B3K 5L9 Canada
Tel.: (902) 453-1414
Telex: 019-22731

Brailsford Associates
Paul Brailsford, Agent.
2 Central St.
Ipswich, MA 01938
Tel.: (617) 356-4585
Telex: 923340

W.E. Smith
Bill Smith, Agent.
215 E. Main
Monroe, WA 98272
Tel.: (206) 794-6411
Telex: 32-9699

Kenneth A. Smith and Associates, Inc.
Ken Smith, Agent.
8984 Easterling Dr.
Orlando, FL 32811
Tel.: (305) 876-3667
Products: Commercial fishing gear, general (see specific product headings); Protective clothing.

Raritan Engineering Co.

1025 N. High St.
Millville, NJ 08332
Tel.: (609) 825-4900
TWX 510-687-7545 RARITAN MIVE
Arthur J. Bretnall, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Dale Weatherstone, Manager.
3101 S.W. 2nd Ave.
Fort Lauderdale, FL 33315
Tel.: (305) 525-0378
TWX 510-687-7545 RARITAN MIVE
Products: Batteries, chargers and accesories; Horns; Toilets, holding tanks; Toilets, marine; Ventilators; Waste water treatment equipment; Water systems.

Ratelco, Inc.

1260 Mercer St.
Seattle, WA 98109
Tel.: (206) 624-7770
Telex: 32-1200
Dennis E. Terpstra, Marketing Manager.
Primary Market Areas: National.
Products: Batteries, chargers and accesories; Stoves and heaters, components and fuel.

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Phone 603/924-6084

John H. Marvin Co., Inc.,
P.O. Box 9347, Queen Anne Station, Seattle, WA 98109
Phone 206/284-0331

Underwood National-International Sales,
2008 Gray Court, North Ft. Myers, FL 33903
Phone 813/995-2231

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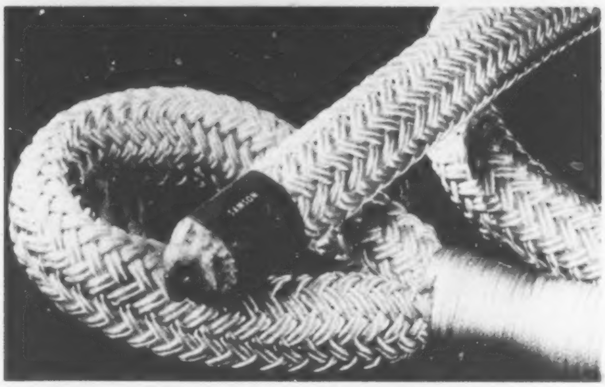

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Ray Jefferson

Main and Cotton Sts.
Philadelphia, PA 19127
Tel.: (215) 487-2800
Steve Koff, Sales Manager.
Parent Co.: Jetronic Industries, Inc.
Primary Market Areas: Worldwide.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Ray Vandermeer Boat Fenders

3305 South "G" Street
Oxnard, CA 93033
Tel.: (805) 483-2945
Ray Vandermeer, Owner.
Primary Market Areas: National, Holland, Germany, England, Canada, Virgin Islands, Belgium.
Products: Fenders; Ladders, ramps and gangways; Rope, cordage and twine.

Raytheon Marine Co.

676 Island Pond Rd.
Manchester, NH 03103
Tel.: (603) 668-1600
Telex: 94 34 59
TWX 710-220-1339
John R. Millard Commercial Marine Products, Marketing Manager.
Parent Co.: Raytheon
Primary Market Areas: Dealers, Worldwide.
Branches & Personnel:
David Fairhurst, Manager.
756 5th Ave.
Brooklyn, NY 11232
Tel.: (212) 768-2511
TWX 710 584-2373

David Fairhurst, Manager.
1107 N. Ward St.
Tampa, FL 33607
Tel.: (813) 877-9418
TWX 810 951-5382

Billy Wilson, Manager.
525 Jefferson St.
New Orleans, LA 70121
Tel.: (504) 835-6491

Pat Cooney, Manager.
20410 Gramercy Pl.
Torrance, CA 90501
Tel.: (213) 533-5959
TWX 910 349-7502

Jim Partridge, Manager.
5740 East Bayside Rd.
Virginia Beach, VA 23455
Tel.: (804) 464-3318

U.G. Allen, Manager.
4800 20th Ave.
Seattle, WA 98107
Tel.: (206) 782-0242
TWX 910 444-2091

Billy Wilson, Manager.
1203 Galveston St.
So. Houston, TX 77587
Tel.: (713) 941-2700
TWX 910 881-2755
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; Loud hailers; Weather chart facsimile recorders.

REC Specialties, Inc.

15155 Stagg St.
Van Nuys, CA 91405
Tel.: (213) 782-1203
D. David Szymanek, President.
Primary Market Areas: National, Chile, Argentina, Peru, Germany, Switzerland, Italy, Canada.
Products: Lights, marine.

Red Fox Industries, Inc.

P.O. Drawer 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Telex: 586680
Walter W. Rapp, Marketing Coordinator.
Primary Market Areas: National, Canada, Mexico, Panama, Greece, Spain, France, Holland, Germany, Portugal, Norway, Sweden, Hong Kong, Singapore.
Branches & Personnel:
Robert Buza, West Coast Marketing Manager.
P.O. Box 922
San Diego, CA 92024
Tel.: (714) 729-6338

John Talluto, Gulf Coast Marketing Manager.
P.O. Box 1567
New Orleans, LA 70063
Tel.: (504) 885-2644

Dennis Sullivan, East Coast Marketing Manager.
P.O. Box 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Products: Fabrication, custom; Waste water treatment equipment.

Redexport

Ronda General Mitre, 157-159 entr. 3a
Barcelona, 22 Spain
Tel.: (03) 211.56.16 and 211.56.62
Telex: 54017 rexp e
Mariano M. Carvajal, Export Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
S.E.Prichard
Mr. Roy E. Prichard, Sole Agent.
36, Northfields Ln.
Brixham, Devon, England
Tel.: 08045 4795

Ste. Com. Flandres-Normandie-Bretagne
Mr. Michel Dujardin, Sole Agent
3 rue de 1'Herm1tte
Dunkerque, 59140 France
Tel.: 28 66.19.25
Telex: 820970 F -Att. M. Dujardin
Products: Nets, fishing; Rope, cordage and twine; Wire rope and cable.

Reflexite Corporation

199 Whiting St., P.O. Box 1628
New Britain, CT 06051
Tel.: (203) 223-9297
TWX 7104306048
J. Timothy Pedrotty, Marketing Manager.
Primary Market Areas: National.
Products: Reflective material.

Reliable Gaff Co.

4160 Merrick Rd
Massapequa, NY 11758
Tel.: (516) 799-3928
Jerry Schnur, Chief Executive Officer.
Primary Market Areas: National, England and France.
Products: Gaffs and harpoons.

Reynolds Metals Co.

6601 W. Broad St., P.O. Box 27003
Towson, VA 23261
Tel.: (804) 281-2000
Telex: REMETCO
Chester H. Holtyn, Program Engineer, Marine.
Branches & Personnel:
62 Perimeter Center East
Atlanta, GA 30346

Shell Building, 200 East Joppa Rd.
Towson, MD 21204

36 Washington St.
Wellesley Hills, MA 02181

5820 Main St.
Williamsville, NY 14221

6929 West 130 St.
Cleveland, OH 44130

16000 Northland Dr.
Southfield, MI 48075

6540 N.W. 9th Ave.
Ft. Lauderdale, FL 33309

Suite 207, Bushnell Plaza
Hartford, CT 06103

5850 San Felipe, Suite 360
Houston, TX 77057

2111 Directors Row
Indianapolis, IN 46241

5670 Wilshire Blvd., P.O. Box 54975
Los Angeles, CA 90054

Suite 220, Madruga Bldg., 1550 Madruga Ave.
Coral Gables, FL 33146

2525 North Mayfair Rd.
Milwaukee, WI 53226

7505 Metro Blvd.
Edina, MN 55435

3101 37th St.
Metairie, LA 70001

245 Park Ave.
New York, NY 10017

10 Presidential Blvd., North
Bala Cynwyd, PA 19004

Sun Dial Rd.
Troutdale, OR 97060

919 Kildaire Farm Rd., Suite 5
Cary, NC 27511

P.O. Box 4081, 840 Hinckley Rd.
Burlingame, CA 94010

2819 First Ave.
Seattle, WA 98121
Products: Boatbuilding material, aluminum.

Richmond Ring Co., Shipmate Stove Division

P.O. Box 375
Souderton, PA 18964
Tel.: (215) 855-2609
Alice F. Burk, President.
Primary Market Areas: Worldwide.
Products: Stoves and heaters; components and fuel.

* Riley-Beaird

P.O. Box 31115
Shreveport, LA 71130
Tel.: (318) 865-6351
Telex: 50-7472
TWX 510-973-4153
Frank J. Zarambo, Market Manager.
Parent Co.: Div. of United States Riley Corp.
Primary Market Areas: Worldwide.
Products: Water desalinators.

Rivtow Shipyards Ltd.

2724 S.E. Marine Dr.
Vancouver, BC V6B 4E2 Canada
Tel.: (604) 430-4444
Telex: 04-55394
Curt Lang, Sales Representative.
Parent Co.: Rivtow Straits Ltd.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
West Coast Salvage
Al Dickey, General Manager.
2150 East Kent Ave.
Vancouver, B P 2T2 Canada
Tel.: (604) 324-7661

John Manly Shipyard
Joe Upex, Divisional Manager.
2050 East Kent Ave.
Vancouver, BC V5P 2T2 Canada
Tel.: (604) 327-6311

B.C. Marine Shipbuilders
Bob Lundquist, Manager.
101 North Victoria Dr.
Vancouver, BC V5L 3C6 Canada
Tel.: (604) 255-3121
Telex: 045-07582
Products: Blocks, fishing; Bow thrusters; Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Cranes; Doors, trawl; Drums, seine; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Fabrication, custom; Fenders; Generators; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet

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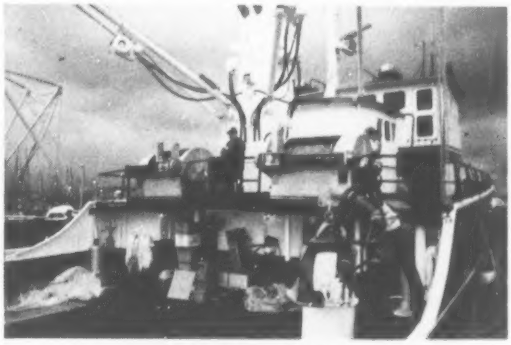

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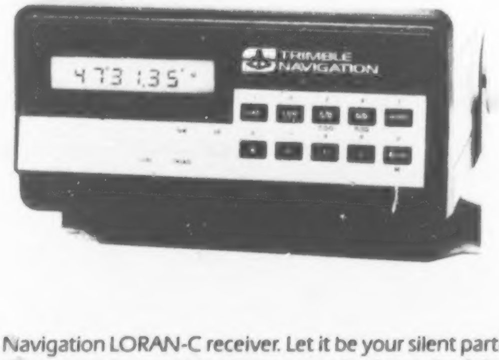

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drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Ports and windows, marine; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Sandblasting equipment.

Robbins & Myers, Inc.

1895 W. Jefferson St.
Springfield, OH 45369
Tel.: (513) 327-3488
Kenneth M. Hattan, Advertising Manager.
Primary Market Areas: National.
Branches & Personnel:
Ed Ellston, Zone Manager.
2100 Huntington Dr.
Fairfield, CA 94533
Tel.: (707) 437-4613
Telex: 171-239

Sam Rothwell, Zone Manager.
2374 Grissom Dr.
St. Louis, MO 63141
Tel.: (314) 872-3040
Telex: 442-582

Jack Bachner, Zone Manger.
108 Willow Brook Ln.
West Chester, PA 19380
Tel.: (215) 692-2331
Telex: 83-4202
Products: Hydraulic systems and components; Pumps, general.

Robert E. Derecktor, Inc.

311 East Boston Post Rd.
Mamaroneck, NY 10543
Tel.: (914) 698-5020
James R. Mattingly, Sales Manager.
Primary Market Areas: National, Near East, Africa, South America, Phillipines.
Branches & Personnel:
Robert E. Derecktor of Rhode Island, Inc.
Robert E. Derecktor, President.
Building 234, Coddington Cove
Middletown, RI 02840
Tel.: (401) 847-9270

Derecktor-Gunnell, Inc.
Skip Gunnell, Vice President.
775 Taylor Ln.
Dania, FL 33004
Tel.: (305) 920-5756
Products: Air systems; Alarms and security systems; Anchors; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Bow thrusters; Chains and fittings; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compressors, air; Controls, cable and remote; Controls, chlorination; Control systems, electrolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Cranes; Docks; Doors, trawl; Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Hoses and fittings; Ladders, ramps and gangways; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Masts and gallows; Navigation instruments, non-electronic; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Reels, fishing; Refrigeration; Rigging and gear, general; Rudders and struts; Stabilizers; Steering systems; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Wash-down equipment; Water systems; Weather instruments; Winches and components.

Rockport Twine & Rope Co., Inc.

P.O. Box 409, 13 Railroad Ave.
Rockport, MA 01966
Tel.: (617) 468-2808
Cheryl A. Ellis, Office Manager.
Primary Market Areas: New England.
Products: Rope, cordage and twine.

Rolfite Products, Inc.

300 Broad St.
Stamford, CT 06901
Tel.: (203) 327-3151
TWX 710-474-3245
Richard C. Gilbert, Assistant Sales Manager.
Parent Co.: The Rolfite Company
Primary Market Areas: Worldwide.
Branches & Personnel:
A.B. August Leffler & Son
Nils Höök, Manager, Shipyard Agency.
S-403 30
Goteborg, Sweden
Tel.: 031-616674
Telex: 854-21100

Marfuel Technology Limited
Jim Seeley, Marine Advisory.
Cree House, 18-20 Creechurch Ln.
London EC3A 5AY, England
Tel.: (441) 283-1185
Telex: 851-885014

Soot-Vac
Olé Johnsen, President.
Indistrivien 13
1400 Ski, Norway
Tel.: 47-2873065
Telex: 856-18829 or GG

Entrade International, Inc.
Bob Satchell.
1001 East Maine St., Ste. 216
Richmond, VA 23219
Tel.: (804) 780-0077

Entrade International, Inc.
Larry Weiss.
2350 Brevard Rd.
Charleston, SC 29407
Tel.: (803) 766-4416

Ross Laboratories, Inc.

3138 Fairview Ave. E.
Seattle, WA 98102
Tel.: (206) 324-3950
Hy Pollack, General Manager.
Primary Market Areas: National, England, Holland, Australia, Canada, Mexico, Italy, France, New Zealand.
Products: Electronics, depth recorders and fish finders.

Rothenbuhler Engineering

2191 Rhodes Rd.
Sedro Woolley, WA 98284
Tel.: (206) 856-0836
TWX 910-449-2890
Janna Gage, Inside Sales.
Primary Market Areas: National, Canada, Middle East, Far East.
Products: Controls, engine; Instrument and electrical panels.

Rotocast Flotation Products

S.F. Austin-Lincoln Rd., P.O. Box 1059
Brownwood, TX 76801
Tel.: (800) 351-1363 or (915) 643-2517
Dave Fair, National Sales Manager.
Parent Co.: Rotocast Plastic Products, Inc.
Primary Market Areas: National, Greece, Mexico, Venezuela.
Products: Boatbuilding material, foam core; Buoys and floats; Buoys and floats, anchor-raising; Docks; Fabrication, custom.

* Rowe Machine Works

2425 N.W. 54th St.
Seattle, WA 98107
Tel.: (206) 784-1986 or 784-2041
Fred Junkers, General Manager.
Primary Market Areas: Worldwide.
Products: Cranes; Drums, seine; Gurdies and downriggers; Winches and components.

RPC Corporation

P.O. Box 451
Roxboro, NC 27573
Tel.: (919) 599-3141
Telex: 574495
Eugene I. Deas, President.
Parent Co.: Youngstown Steel Door Corp.
Primary Market Areas: Worldwide.
Products: Cranes.

Rule Industries, Inc.

Cape Ann Industrial Park
Gloucester, MA 01930
Tel.: (617) 281-0440
Telex: 940-464
E. Vaughn Deal, Marketing Manager.
Primary Market Areas: Worldwide.
Products: Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Cleaners, marine; Coatings and preservatives; Preservatives; Pumps, general; Water systems.

S and H Fabricators

P.O. Box 7243
Myrtle Beach, SC 29577
Tel.: (803) 449-6923 or (803) 272-6340
Ted Hammerman.
Primary Market Areas: Partner, South Atlantic States.
Products: Anchors; Doors, trawl; Stabilizers.

Sabb-Dreadnought & Trident Diesel

P.O. Box 997
Carpinteria, CA 93013
Tel.: (805) 684-1692
John A. Sheaffer.
Primary Market Areas: Latin America, and Caribbean.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Propellers, shafts, bearings and nozzles; Propellers.

Sabroe Marine

P.O. Box 1810
8270 Hojbjerg, 8270 Denmark
Tel.: 06 271266
Telex: 64351
Poul Mork, Area Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Lars C. Matthiesen, Area Sales Manager.
4215 21st Ave. W., Salmon Bay Office Building
Seattle, WA 98199
Tel.: (206) 285-0904
Telex: (0230) 32090

Arnesen Marine Systems, Inc.
One Battery Park Plaza
New York, NY 10004
Tel.: (212) 425-7900
Telex: 222028
Products: Processing, onboard; Refrigeration.

The Safegard Corp.

315 E. 15th. St.
Covington, KY 41011
Tel.: (606) 431-7650
Don L. Pendleton, Vice President.
Primary Market Areas: National.
Products: Survival equipment.

* Safety & Supply Company

5510 E. Marginal Way South
Seattle, WA 98134
Tel.: (206) 762-8500
Ross Kusian.
Primary Market Areas: Pacific Northwest.
Products: Protective clothing.

* Samson Associates

99 High St.
Boston, MA 02110
Tel.: (617) 426-6550
C.E. Smith.
Primary Market Areas: Worldwide.
Products: Rope, cordage and twine.

Samson Ocean Systems, Inc.

99 High St.
Boston, MA 02110
Tel.: (617) 426-6550
Telex: 940812
TWX (710) 321-0098

Michael Ryan, Manager, Marketing Services.
Primary Market Areas: Worldwide.
Products: Buoys and floats; Fenders; Rope, cordage and twine.

Sanlo Mfg. Co., Inc.

P.O. Box 242
Michigan City, IN 46360
Tel.: (219) 879-0241
Telex: 25-915
Keith A. Lewalski, Manager, Customer Service.
Primary Market Areas: National.
Products: Wire rope and cable.

Sargasso Seafoods, Inc.

Tournament Wharf
Newburyport, MA 01950
Tel.: (617) 465-0551
Telex: 947-158
TWX Cable: EATEEL
John H. Steiger, Owner.
Primary Market Areas: National, Italy, Belgium, Holland, Germany, Japan, France, England.
Products: Bait lines, bait bags; Commercial fishing gear, general (see specific product headings); Nets, fishing; Pots and traps.

Savannah Paint Mfg. Co.

PO Box 7051
Savannah, GA 31408
Tel.: (912) 236-0381
Albert Mazo.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Coatings and preservatives.

* Scandia Propeller Service & Supply, Inc.

2 Union St.
Fairhaven, MA 02719
Tel.: (617) 997-1207
Gunnar Gundarson, Owner.
Primary Market Areas: New England.
Products: Drums, seine; Hydraulic systems and components; Nets, accessories and gear (including trawling equipment); Power take-offs; Propellers; Steering systems; Winches and components.

Schelling Mfg. Corp.

2 Meadow Ln.
North Caldwell, NJ 07006
Tel.: (201) 226-4300
Louis Schelling, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Southwest Pacific Coast, Pacific Northwest.
Products: Clocks and chronometers.

Schrader Bellows Division

200 West Exchange St., P.O. Box 631
Akron, OH
Charles E. Gregory, Marketing Services Propulsion Controls.
Parent Co.: Scovill
Primary Market Areas: National, Europe, Asia, South America.
Products: Air systems; Alarms and security systems, Controls, cable and remote; Controls, engine; Hydraulic systems and components; Instrument and electrical panels; Valves.

Schramm, Inc.

800 East Virginia Ave., Dept. F-1
West Chester, PA 19380
Tel.: (215) 696-2500
Telex: 83-5455
Hugh H. Iliff, Sales Promotion Manager.
Primary Market Areas: National, Canada, Europe, Australia.
Products: Compressors, air; Deicing equipment.

Scituate Lobster Trap Co.

238 Stockbridge Rd.
Scituate, MA 02040
Tel.: (617) 545-0090
Stephen Fassnacht, Co-owner.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Bait lines, bait bags; Branding irons; Buoys and floats; Clam hoes (rakes); Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Containers, fish; Gaffs and harpoons; Haulers, net; Haulers, pot; Hydraulic systems and components; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Plugs, lobster; Pots and traps; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Survival equipment; Valves.

Sea Isle Net Co., Inc.

129 Druid Oak Ln.
St. Simons Island, GA 31522
Tel.: (912) 638-3056
Edward A. Reisinger, Vice President.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rope, cordage and twine.

Sea Spike Anchors, Inc.

994 Fulton St.
Farmingdale, NY 11735
Tel.: (516) 249-2241
Jerry Spilker, Vice President.
Primary Market Areas: National.
Products: Anchors; Chains and fittings; Fabrication, custom; Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Pumps, general; Trailers and accessories.

Sea-Fire Extinguishing Marine Products

718 Debelius Ave.
Baltimore, MD 21205
Tel.: (301) 485-0882
Joseph R. Ruiz, President.
Parent Co.: Metalcraft, Inc.
Primary Market Areas: National.
Branches & Personnel:
Marine Conversions Ltd.
Joseph C. Sair, Vice President.
720 Debelius Ave.
Baltimore, MD 21205
Tel.: (301) 485-0886

Metalcraft, Inc.
Martha J. Willis, Office Manager.
718 Debelius Ave.
Baltimore, MD 21205
Tel.: (301) 485-0880 or 485-0881
Products: Firefighting equipment; Hardware, deck gear and fittings; Hoses and fittings; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts.

Sea-Link, Inc.

3600 Tennis Ct., P.O. Box 637
St. Joseph, MI 49085
Tel.: (616) 429-4463
Tom M. Milnikel, General Manager.
Primary Market Areas: National.
Products: Coatings and preservatives; Ladders, ramps and gangways; Lubricants and lubricating systems.

Sea-Tec Fabricators Ltd.

12220-1 2nd Ave.
Richmond, BC V7E 3L8 Canada
Tel.: (604) 271-7422
Austin L. Moore, President.
Primary Market Areas: Gulf Coast States, Pacific Northwest, Coastal Canada.
Products: Bow thrusters; Drums, seine; Fabrication, custom; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Power take-offs; Winches and components.

Seaboard Manufacturing Co.

Route 1
Warren, ME 04864
Tel.: (207) 273-2718
David Kenniston, Owner.
Primary Market Areas: New England.
Products: Pallets.

Seaborne Trading Corp.

P.O. Box 1185, 103 East 22nd St.
San Pedro, CA 90733
Tel.: (213) 548-4456
Telex: 686168
Ray Stewart, President.
Parent Co.: Stewart's Supplies
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Seafreeze Refrigeration Co., Inc.

1205 Knox Rd.
Tampa, FL 33675
Tel.: (813) 247-2680
Pelayo F. Valdes, Manager and Technical Consultant.
Primary Market Areas: Worldwide.
Products: Processing, onboard; Refrigeration.

Searig Sail Systems Co.

73 Vauxhall St.
New London, CT 06320
Tel.: (203) 388-3614
Capt. Ted Charles Cohen, President.
Parent Co.: Seven Seas Yachts, Inc.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Windward and Leeward Islands.
Branches & Personnel:
Saybrook Marine Services
2 Clark St.
Saybrook, CT 06475
Tel.: (203) 443-3484

Seven Seas & Searig
c/o Vernon Edwards Agents
St. John, Antigua West Indies
Products: Canvas products; Fabrication, custom; Hardware, deck gear and fittings; Marine engines, outboard, gasoline; Masts and gallows; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Wire rope and cable.

Seatron Marine Electronics

Main & Cotton Sts.
Philadelphia, PA 19127
Tel.: (215) 487-2800
Steve Koff, Sales Manager.
Parent Co.: Jetronic Industries, Inc.
Primary Market Areas: National.
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones.

Seattle Marine & Fishing Supply Co.

P.O. Box 99098, 2121 W. Commodore Way
Seattle, WA 98199
Tel.: (206) 285-5010
Primary Market Areas: Pacific Northwest.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, longline; Horns; Hoses and fittings; Instrument and electrical panels; Lights, marine; Loud hailers; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and

twine; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Weather instruments; Wire rope and cable.

Seaward International, Inc.

6269 Leesburg Pike
Falls Church, VA 22044
Tel.: (703) 534-3500
Telex: 899-455
Sidney H. Shaw, Executive Vice President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Tom Dade, Gulf Coast Manager.
Suite 110, 13231 Champion Forest Dr.
Houston, TX 77069
Tel.: (713) 893-7389
Telex: 899-455

Ove Grau.
Vejle, Jeppes Kilde 3
7100 Bredballe Denmark
Tel.: (05) 815283
Telex: 61150

Seafast Ltd.
Jack Joseph, Managing Director.
Unit 1, Tyseal Base, Craigshaw Crescent
West Tullos, Aberdeen AB1 4AW Scotland
Tel.: 879-119
Telex: 73754
Products: Buoys and floats; Buoys and floats, anchor-raising; Fenders; Oil pollution barriers.

Seaward Products, Inc.

1431 Potrero Ave.
So. El Monte, CA 91733
Tel.: (213) 443-3924
TWX 910-587-3429
Tom E. Schultz.
Primary Market Areas: Worldwide.
Products: Stoves and heaters; components and fuel.

Seawood Associates, Inc.

660 Summer St.
Boston, MA 02210
Tel.: (617) 268-4499
Frank J. Lauria, Owner.
Parent Co.: Hydro-Serv
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada.
Branches & Personnel:
East Coast Marine
28 Reade St.
Moncton, NB Canada

Industrial Welding
P.O. Box 328
Cheti Camp, NS Canada
Products: Blocks, fishing; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Steering systems.

Seemann Fiberglass, Inc.

P.O. Box 13704
New Orleans, LA 70185
Tel.: (504) 482-1179
Telex: 584-243
William H. Seemann, President.
Primary Market Areas: National, Australia, Hong Kong, Singapore, France, United Kingdom, Iceland, South Africa, Nigeria, Uruguay, Carribean, Surinam.
Products: Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants.

Selco Lubricants

P.O. Box 26160
Fort Worth, TX 76116
Tel.: (817) 924-3286
William P. Reaver, Technical Sales.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Southwest Pacific Coast, Great Lakes States.
Products: Lubricants and lubricating systems; Petroleum products.

Richard Sembler

29 W. 3rd St.
Patchogue, NY 11772
Tel.: (516) 475-7154
Richard Sembler.
Primary Market Areas: Mid-Atlantic States.
Products: Commercial fishing gear, general (see specific product headings); Doors, trawl; Hatches and doors; Ladders, ramps and gangways; Masts and gallows; Net reels.

Sen-Dure Products, Inc.

25 Moffitt Blvd.
Bay Shore, NY 11706
Tel.: (516) 665-0689
Ralph G. Pebler, Marine Division.
Primary Market Areas: National.
Branches & Personnel:
Matthew M. Klein, Branch Manager.
1415 S.W. 11th Ter., P.O. Box 1777
Pompano Beach, FL 33062
Tel.: (305) 946-1950
Products: Coolant systems; Fuel systems; Marine engines, components and accessories.

Senco Products, Inc.

8485 Broadwell Rd.
Cincinnati, OH 45244
Tel.: (513) 388-2000
Telex: 21-4140
J. Peter Martini, Jr., Market Manager.
Primary Market Areas: Worldwide.
Products: Compressors, air; Gauges; Hoses and fittings.

Sentinel Anode Co., Division Peco, Inc.

P.O. Box 02156
Portland, OR 97202
Tel.: (503) 233-6401
Richard Lynn, Product Manager.
Parent Co.: Peco, Inc.
Primary Market Areas: National, England.
Branches & Personnel:
Cathodic Protection Services, Inc.
P.O. Box 4376, 7077 Perimeter Park Dr.
Houston, TX 77210
Tel.: (713) 466-6400

Delta Corrosion Service, Inc.
P.O. Box 262, 2123 Engineers Rd.
Belle Chasse, LA 70037
Tel.: (504) 394-9534

Dielectric Products, Inc.
44-257 Mikiola Dr.
Kaneohe, HI 96744
Tel.: (808) 247-2971

Farwest Corrosion Control Co.
17311 S. Main St.
Gardena, CA 90248
Tel.: (213) 532-9524

General Marine Refrigeration Corp.
1100 N. Front St.
Philadelphia, PA 19123
Tel.: (215) 922-6293

Harbor Island Supply, Inc.
1101 S.W. Dakota St.
Seattle, WA 98106
Tel.: (206) 932-5350

Hoffert-Marine, Inc.
1700 E. Church St.
Jacksonville, FL 32202
Tel.: (904) 354-8242

Mar-Dustrial Sales, Inc.
4865 N. Lagoon Ave.
Portland, OR 97217
Tel.: (503) 285-4541

Marine Engineering Specialities
300 New Hall St.
San Francisco, CA 94124
Tel.: (415) 821-9700

Matcor, Inc.
P.O. Box 687, Franklin & Doyles St.
Doylestown, PA 18901
Tel.: (215) 348-2974

Peltz Brothers, Inc.
P.O. Box 12596, 3499 Inventors Rd.
Norfolk, VA 23502
Tel.: (804) 857-0181

Petro-Chemical Assoc., Inc.
4 Taft Rd.
Totowa, NJ 07512
Tel.: (201) 785-3800

Port Electric Supply Corp.
155-157 Perry St.
New York, NY 10014
Tel.: (212) 255-4530

Rotometals
980 Harrison St.
San Francisco, CA 94107
Tel.: (415) 392-3285

Tomlinson Refrigeration & Supply Co.
324 Broadway
Elizabeth, NJ 07206
Tel.: (201) 351-1350
Products: Control systems, electolysis, zincs and corrosion.

Seward Ship's Chandlery

P.O. Box 944, Mile 1 Seward Hwy.
Seward, AK 99664
Tel.: (907) 224-5640
James T. Pruitt, Owner, Manager.
Primary Market Areas: Pacific Northwest.
Products: Fabrication, custom; Firefighting equipment; Gurdies and downriggers; Hatches and doors; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Pots and traps; Propellers, shafts, bearings and nozzles; Pumps, general; Sandblasting equipment; Stabilizers; Valves; Winches and components.

Si-Tex

P.O. Box 6700
Clearwater, FL 33518
Tel.: (813) 535-4681
TWX 810-866-4100
T. Hansford, Marketing Manager.
Parent Co.: Smiths Industries, Inc.
Primary Market Areas: National, Canada.
Products: Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Sideband Associates, Inc.

686 East Gish Rd.
San Jose, CA 95112
Tel.: (408) 275-1150
TWX 910-338-0579
Edw. Prystup, Vice President, Marketing, Sales.
Primary Market Areas: Worldwide.
Products: Electronics, radiotelephones.

Silver Horde Fishing Supplies, Inc.

20910 63rd W., P.O. Box 150
Lynnwood, WA 98036
Tel.: (206) 778-2640
Gladys M. Morrison, Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Great Lakes States, Japan, Australia, Canada.
Products: Gaffs and harpoons; Knives; Trolling tackle and gear.

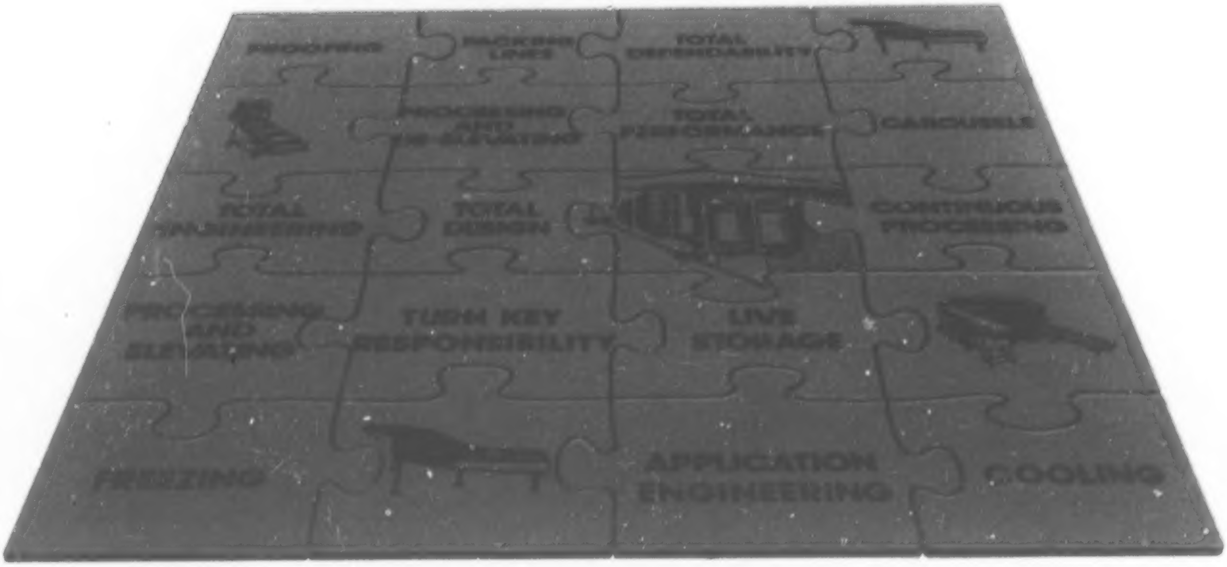
* Simrad Inc.

P.O. Box 38, One Labriola Ct.
Armonk, NY 10504
Tel.: (914) 273-9410
Telex: 131633
TWX SIMRAD ARMONK
Gilbert N. Nelson, Vice President, Marketing.
Parent Co.: Simrad A/S
Primary Market Areas: Worldwide.
Branches & Personnel:
Simrad, Inc., West
Trond Ulven, General Manager.
16209 70th Pl. West
Edmonds, WA 98020
Tel.: (206) 745-8829

John Ingalls, Manager, Gulf Coast.
Elmwood Oaks Office Park, 201 Evans Rd.
Haralan, LA 70123
Tel.: (504) 733-1334

Stein Finstad, Product Sales Manager.
Strand Promenaden 45, P.O. Box 111
N-3191 Horten, Norway
Tel.: 4733 44021
Telex: 16391 SIMHN
TWX SIMRAD HORTEN
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; EPIRBS (Emergency Position Indicating Radio Beacons); Nets, accessories and gear (including trawling equipment).

WHEN IT COMES TO FREEZING SEAFOOD CALL SINGER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APPLICATION ENGINEERING
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We put all the pieces together into a TOTAL SYSTEM. From concept through installation, start-up, and production. A TOTAL SYSTEM that moves more product smoothly, efficiently, profitably. We've been doing it for over a quarter century. For large and small plants.

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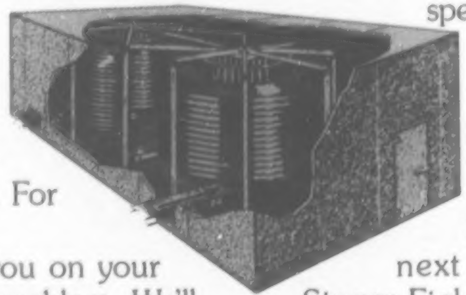

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FOOD EQUIPMENT DIVISION
303 West Prospect Street • Smithville, Ohio 44677

Sinclair Enterprise
1 Southerland Dr.
Hampton, VA 23669
Tel.: (804) 722-8028 or 838-2121
Robert C. Sinclair, Owner.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Buoys and floats.

* Singer Products Corp.
301 W. Prospect St.
Smithville, OH 44677
Tel.: (216) 669-2631
Lee D. Smith, Manager, Food Equipment Div.
Primary Market Areas: National.

Sioux Steam Cleaner Corporation
Hwy. 46 & I-29
Beresford, SD 57004
Tel.: (605) 763-2776
Glen A. Lawrenson, Sales Administrator.
Primary Market Areas: Worldwide.
Products: Air systems; Cleaners, marine; Cookers, shellfish; Deicing equipment; Wash-down equipment.

Skipper Hydraulic, Inc.
1304 Peters Rd., P.O. Box 233
Harvey, LA 70059
Tel.: (504) 368-4211
Mark A. Scairono, Salesman.
Primary Market Areas: Gulf Coast States.
Products: Controls, engine; Hoses and fittings; Hydraulic systems and components; Steering systems; Valves; Winches and components.

The Skookum Co., Inc.
8524 N. Crawford St.
Portland, OR 97203
Tel.: (503) 286-3627
Telex: WU36-0658 (PIERCE)
Donald Phillips, Sales Order Desk.
Parent Co.: Pierce-Pacific Mfg. Co.
Primary Market Areas: Worldwide.
Products: Chains and fittings; Hoists, general; Rigging and gear, general.

Skookum Fastenings
805 Sixth St.
Anacortes, WA 98221
Tel.: (206) 293-7469
Martin Langeland, General Partner.
Primary Market Areas: National, Canada.
Branches & Personnel:
Duck Trap Woodworking
Walter J. Simmons, Proprietor.
P.O. Box 88
Lincolnville Beach, ME 04849
Tel.: (207) 789-5363

The Copper Nail
Richard Leijon Flycht, Proprietor.
8755 Mondego Way
Fair Oaks, CA 95628
Tel.: (916) 967-3157
Products: Fastenings.

Smith Bros. Foundry & Machine Works Ltd.
632 Pembroke St.
Victoria, BC V8T 1H6 Canada
Tel.: (604) 384-1625
Lorne B. Smith, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Canada.
Products: Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Coolant systems; Electronics, automatic pilots; Fabrication, custom; Filters, general; Fuel, water separator; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, pot; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems; Wash-down equipment; Winches and components.

Smithfield Fibers, Inc.
Carrington Rd.
Lincoln, RI 02865
Tel.: (401) 725-7360
Telex: 929481
Robert C. Blezard, Executive Vice President.
Primary Market Areas: National, Canada.
Products: Nets, accessories and gear (including trawling equipment); Rope, cordage and twine.

Smiths Industries, Inc.
P.O. Box 6700
Clearwater, FL 33518
Tel.: (813) 535-4681
Telex: 810-866-4100
Ted L. Hansford, Marketing Manager.
Parent Co.: Smiths Industries Ltd.
Primary Market Areas: National.
Branches & Personnel:
John Pirtle, Sales Representative.
1042 42nd Ave. N.E.
St. Petersburg, FL 33703
Tel.: (813) 896-1694

Ted Bodtmann, Sales Representative.
1601 Harvard Ave.
Bricktown, NJ 08723
Tel.: (201) 458-7163

Jack Phillips
40 Normandy Dr.
Kenner, LA 70062
Tel.: (504) 469-1906

Nelson Thomas, Sales Representative.
P.O. Box 1108
Greensburg, PA 15601
Tel.: (412) 836-0218
Products: Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones.

"Something Flashy"
P.O. Box 22
Middle Village, Queens, NY 11379
Tel.: (212) 894-1762
Robert Raffel, President.
Parent Co.: R & R Enterprises
Primary Market Areas: New England, Mid-Atlantic States.
Branches & Personnel:
Jem Distributors
Joseph E. Morscher, President.
67-28 78 St.
Middle Village, Queen, NY 11379
Products: Commercial fishing gear, general (see specific product headings); Gaffs and harpoons; Trolling tackle and gear.

Southern Marine Supply Co., Inc.
552 Beauregard St.
Mobile, AL 36603
Tel.: (205) 432-5657
Will Haas, President.
Primary Market Areas: National.
Products: Anchors; Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

* Southwest Boat Corp.
Clark Point Rd.
Southwest Harbor, ME 04679
Tel.: (207) 244-5525
Eric D. Edwards, General Manager.
Primary Market Areas: New England.
Products: Anchors; Batteries, chargers and accesories; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Controls, engine; Coolant systems; Fabrication, custom; Fuel systems; Fuel, water separator; Generators; Hoists, boat; Hydraulic systems and components; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Masts and gallows; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Refrigeration; Steering systems; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators.

SpaCreek Refrigeration
616 Third St.
Annapolis, MD 21403
Tel.: (301) 267-6565
Edgar J. Beyn, Owner.
Parent Co.: SpaCreek Instruments
Primary Market Areas: National.
Products: Refrigeration.

Specialty Tank & Equipment Co.
P.O. Drawer 52056
Jacksonville, FL 32201
Tel.: (904) 353-8761
William E. Mann, Secretary, Treasurer.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Tanks, shellfish and water.

* Sperry Marine Systems
Marcus Ave.
Great Neck, NY 11501
Tel.: (516) 574-2749
Telex: 960166
Harry W. Martin, Manager, Marketing Communications.
Parent Co.: Sperry Corporation
Primary Market Areas: National, Canada, Europe, Latin America, Far East, Australia, New Zealand.
Products: Alarms and security systems; Compasses, electronic, gyro and magnetic; Controls, engine. Electronics, automatic pilots; Electronics, radar; Electronics, satellite navigation systems; Stabilizers; Steering systems.

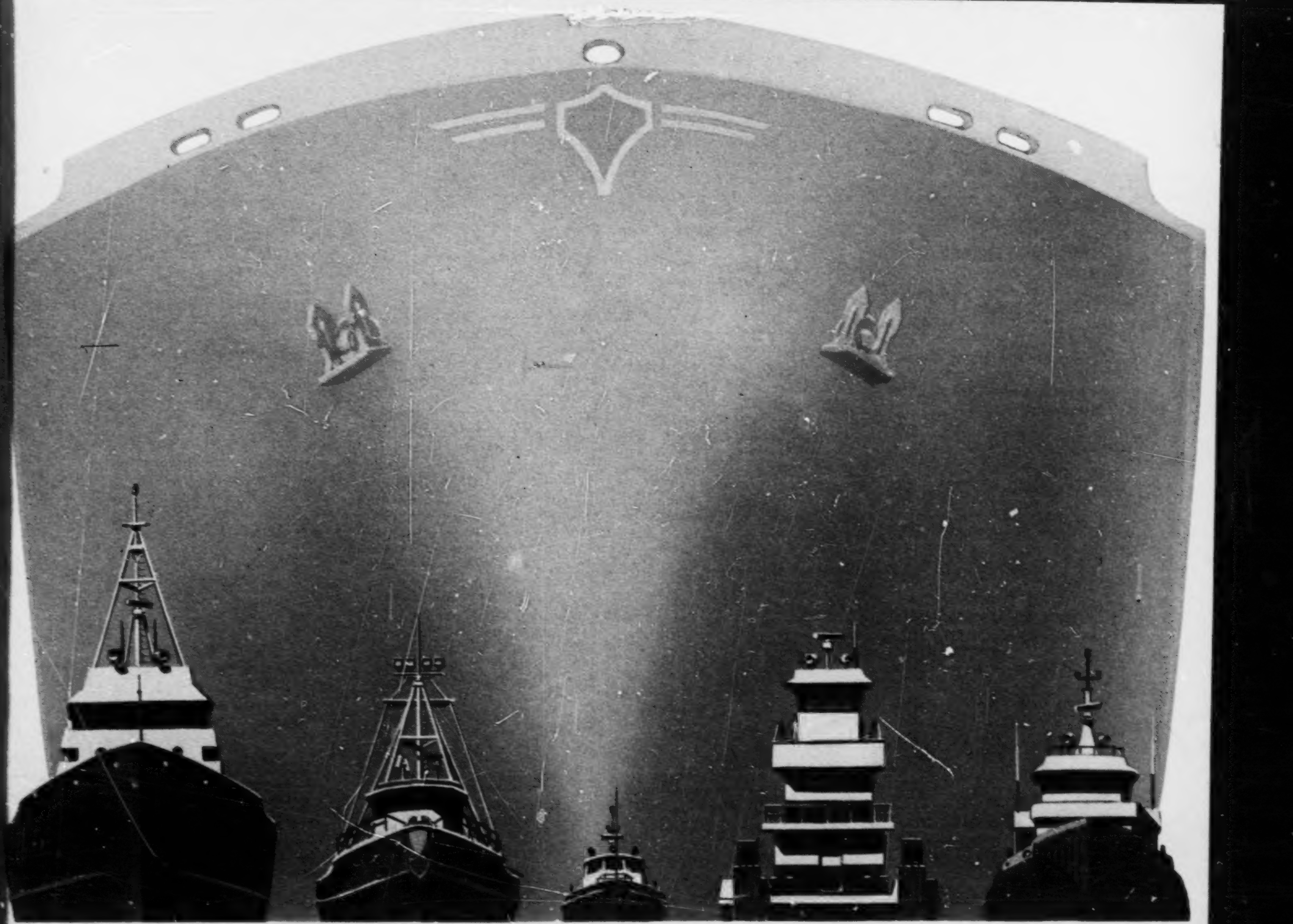
SRD Labs
381 McGlincey Ln.
Campbell, CA 95008
Tel.: (408) 371-2666
Telex: AAA COMSUVL 171596
Bruce G. Cato, Sales Manager.
Primary Market Areas: National, Iceland, Faeroes, France, Italy.
Products: Electronics, loran.

SSI, Inc.
LA. Hwy. 311, P.O. Box 721, Station 2
Houma, LA 70360
Tel.: (504) 868-0638
Telex: 58-7311 SMATCO HUMA
Paul B. Srigley, General Manager.
Primary Market Areas: National, Spain, Singapore, Brazil.
Products: Alarms and security systems; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Hydraulic systems and components; Instrument and electrical panels; Rudders and struts; Steering systems; Winches and components.

* Sta-Put Fastener Mfg. Co.
3900 Vero Rd., P.O. Box 7342
Baltimore, MD 21227
Tel.: (301) 247-5500
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Fastenings.

Stal-Laval, Inc.
525 Executive Blvd.
Elmsford, NY 10523
Tel.: (914) 592-4710
Telex: 646182
TWX 710-567-1227
Jeffrey Siegel, Product Manager.
Parent Co.: Stal-Laval Turbine AB
Primary Market Areas: Worldwide.
Branches & Personnel:
Stephen Orsini, Marine Sales.
3600 15th Ave. West, Suite 204
Seattle, WA 98119
Tel.: (206) 285-6464
TWX 910-444-4081

Ralph Waters, Manager.
P.O. Box 50985
New Orleans, LA 70150
Tel.: (504) 561-8326
TWX 810-953-5636



Commercial operation demands reliability. No matter what size boat, you need dependable performance. And Sperry means dependable performance. Whether you need a complete system or an individual component, we offer a full line of advanced-design, dependable navigation and control equipment.

Steering Systems: We can deliver a complete steering system including controls, gear, and heading reference. We've been manufacturing marine systems for over fifty years.

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Gyrocompasses: Our SR 130 Compass System includes a static inverter, power adapter and transmission unit. It offers step-by-step transmission and operates up to seven repeaters. This compass provides ±1° accuracy even in roughest seas. Simple manual adjustment of the binnacle allows latitude correction. Compact size — 19"H x 12"W x 14"D — means easy installation anywhere on board.

Radars: Sperry's range of radars and related equipment has been designed to meet your requirements — economically. Choices include 7", 10", 12" and 16" PPI's, dual X-band and S-band capability, plus many more features. Ranges are as low as 1/4 mile, and are available up to 120 nautical miles. The transceiver can be mounted either in the base of the antenna or on the bulkhead.

Sperry: because no matter what size your boat, you need dependable performance. For details, see your Marine Systems representative or call or write Sperry Division Headquarters, Great Neck, New York 11020 • (516) 574-3088.

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Products: Cranes; Fuel, water separator; Processing, onboard; Refrigeration; Ventilation systems.

Stanadyne Diesel Systems

P.O. Box 1440
Hartford, CT 06102
Tel.: (203) 525-0821
Nancy H. Baltronis, Merchandising Assistant.
Parent Co.: Stanadyne, Inc.
Primary Market Areas: National, Canada, Mexico, Australia, England, India, Israel, New Zealand, Norway, Puerto Rico, Scotland, Switzerland, Thailand.
Products: Air systems; Marine engines, components and accessories.

Standard Communications Corp.

P.O. Box 92151
Los Angeles, CA 90009
Tel.: (213) 532-5300
Telex: 67-7173
Donald K. Ebeling.
Primary Market Areas: Worldwide.
Products: Electronics, radiotelephones; Loud hailers; Water desalinators.

StarLine Manufacturing

P.O. Box 13025A
Orlando, FL 32859
Tel.: (305) 855-0230
B. Dow Postle, Manager, Marketing and Sales.
Primary Market Areas: National, Canada, South America.
Branches & Personnel:
Richard Tonn & Associates, Inc.
Richard Tonn, President.
8053 Bloomington Freeway
Minneapolis, MN 55420
Tel.: (612) 884-7095

Springdale Engineering
Harry Lauser, President.
45 Kelly Ln.
Granby, CT 06035
Tel.: (203) 243-4385

Pevco Incorporated
Fred Balerino, President.
610 Washington Ave.
Baltimore, MD 21204
Tel.: (301) 821-7140
Products: Hoists, general.

Stearns Manufacturing Co.

P.O. Box 1498
St. Cloud, MN 56301
Tel.: (612) 252-1642
Don N. Sennott, Director of Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Stearns of Canada, Ltd.
John Best, Sales Manager.
P.O. Box 82
Orillia, ON L3V 6M9 Canada
Tel.: (705) 325-3481
Products: Protective clothing; Survival equipment.

Steel and Engine Products Ltd.

110 Water St., P.O. Box 1120
Liverpool, NS B0T 1K0 Canada
Tel.: (902) 354-3483
Telex: 019-21651
Mitchell (Olie) A. Olsen, Sales Manager.
Primary Market Areas: Atlantic provinces of Canada.
Branches & Personnel:
Dave Robar, Manager.
5455 Cogswell St., P.O. Box 7160 North
Halifax, NS B3K 5J5 Canada
Tel.: (902) 453-0053
Telex: 019-21809
Products: Batteries, chargers and accesories; Buoys and floats; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric motors, components and accessories; Electronics, automatic pilots; Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Generators; Gurdies and downriggers; Haulers, longline; Haulers, net; Hoses and fittings; Instrument and electrical panels; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Sandblasting equipment; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Tanks, shellfish and water; Valves; Winches and components.

Steel Services

4202 South Grand St.
Monroe, LA 71202
Tel.: (318) 387-6846 or 322-3765
Huey DeVille, President.
Parent Co.: Alaska Welding Enterprises, Inc.
Primary Market Areas: National, Chile.
Products: Anchors; Commercial fishing gear, general (see specific product headings); Doors, trawl; Pots and traps; Rigging and gear, general; Tanks, shellfish and water.

Steel-Pro, Inc.

P.O. Box 669
Rockland, ME 04841
Tel.: (207) 594-8081
Fred L. Carey, Manager of Engineering.
Parent Co.: Seapro, Inc.
Primary Market Areas: National.
Products: Chains and fittings; Containers, fish; Cranes; Doors, trawl; Drums, seine; Fabrication, custom; Fuel systems; Hardware, deck gear and fittings; Hatches and doors; Hoists, general; Ladders, ramps and gangways; Masts and gallows; Net reels; Processing, onboard; Propellers, shafts, bearings and nozzles; Scales; Seaweed harvesting equipment; Tanks, shellfish and water.

Steelcote Mfg. Co.

3418 Gratiot St.
St. Louis, MO 63103
Tel.: (314) 771-8053
John E. McCadden, Jr., Vice President.
Primary Market Areas: National, Canada.
Products: Caulking and sealants; Coatings and preservatives.

Stephens Engineering Associates, Inc.

7030 220th SW
Mountlake Terrace, WA 98043
Tel.: (206) 771-2182
Telex: 152577
Jack F. Worbass, Marketing Manager.
Primary Market Areas: National, Europe.
Products: Electronics, radiotelephones.

Stokes Marine Supply Co.

740 York Ave.
Pawtucket, RI 02861
Tel.: (401) 725-5790 or 725-5850
Stephen C. Smith, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Powerhouse, Inc.
Frank Oliver, Manager.
740 York Ave.
Pawtucket, RI 02861
Tel.: (401) 725-5110
Products: Controls, cable and remote; Controls, engine; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers.

* Stroudsberg Engine Works, Inc.

P.O. Box 350
Stroudsburg, PA 18360
Tel.: (717) 421-4340
Telex: 847 477
Bill Douglass, Vice President Sales.
Primary Market Areas: Worldwide.
Products: Hoists, boat; Hoists, general; Hydraulic systems and components; Winches and components.

Sunshine Cordage Corp.

7250 N.W. 41 St.
Miami, FL 33166
Tel.: (305) 592-3750
Telex: 803569 SUNSHINE MIA
Alfred S. Carranza, Executive Vice President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Rope, cordage and twine.

Syracuse Hydrodynamics, Inc.

3650 James St., P.O. Box 86
East Syracuse, NY 13057
Tel.: (315) 463-4505
Telex: 937-227
A. F. Bullion, Jr., President.
Primary Market Areas: New England.
Products: Caulking and sealants; Pumps, general; Valves.

Systems Engineering, Inc.

3824 Aurora Ave. N.
Seattle, WA 98103
Tel.: (206) 633-4972
Paul Scott, President.
Primary Market Areas: National.
Products: Controls, cable and remote; Controls, engine; Marine engines, components and accessories.

TAIYO MUSEN CO., LTD.

20-7, 2-chome, Ebisu-nishi, Shibuya-ku
Tokyo, 150 Japan
Tel.: (03) 463-3221
Telex: J29438 TAELEC J
Kenzo Mori, President.
Primary Market Areas: Worldwide.
Products: Buoys and floats; Electronics, automatic direction finders; Electronics, loran; Electronics, omega; Electronics, radio direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Weather chart facsimile recorders.

Talleres Rice Hnos S.A.

674
Mazatlan, Sinaloa Mexico
Tel.: 1-3365
Telex: 066889
Andres Galarza Rice, Manager.
Primary Market Areas: National.
Products: Pumps, general; Winches and components.

Techalloy Company, Inc.

Rte. 113
Rahns, PA 19426
Tel.: (215) 489-7211
TWX 510-660-6918
John F. Pfeffer, Marketing Manager.
Primary Market Areas: National.
Products: Wire, metal rods, and strips.

Techsonic Industries, Inc.

#1 Hummingbird Ln.
Eufaula, AL 36027
Tel.: (205) 687-6615
Thomas B. Dyer, Vice President, Marketing.
Primary Market Areas: National.
Products: Electronics, depth recorders and fish finders.

Telcor Instruments, Inc.

17785 Sky Park Circle
Irvine, CA 92714
Tel.: (714) 549-3397
J. Patrick Row, Marketing Manager.
Primary Market Areas: National, Australia, New Zealand, Africa, Europe.
Products: Clocks and chronometers; Marine engines, instruments; Weather instruments.

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FREEZE-UPS

Now TURBO MARINE CORPORATION, the most respected name in fish boat refrigeration, offers you the opportunity of chilling or freezing your fish or shrimp right in your boats.

This N/CCF MARINE PLATE CHILLER/FREEZER unit has been designed specifically for fishermen.

All TMC units contain TURBO REFRIGERATING CO.'s exclusive stainless steel plates (proven by close to a quarter of a century of experience in ice making service) and refrigeration, supplied by TMC's time-proven condensing units.

For multipurpose fishing, the N/CCF chillers are available in a removable package, complete with chiller, condensing unit and pumps.

All these units are obtainable with split systems containing either direct engine, hydraulic or electric drive . . . whichever you need.

Call or write us for a free brochure on this exclusive product.

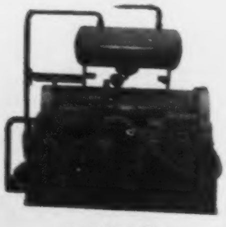
WITH THE

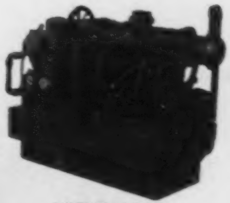
NEW N/CCF MARINE PLATE CHILLER/FREEZER

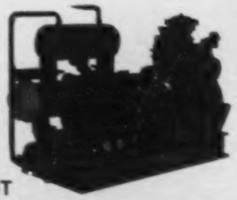
by

TMC

GENERAL OFFICE
P.O. Box 396
Denton, Texas 76201
817/387-4301


ELECTRIC CONDENSING UNIT


HYDRAULIC CONDENSING UNIT


DIRECT ENGINE CONDENSING UNIT

0180T

Tele Comm Communications Equipment

P.O. Box 3232
Margate, NJ 08402
Tel.: (609) 822-8588
Walter H. Wescoat, Sales Manager.
Primary Market Areas: National, Middle East, Far East.
Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Loud hailers.

Teledyne McKay

850 Grantley Rd., P.O. Box 1509
York, PA 17405
Tel.: (717) 845-7581
Telex: 840428 TDYMKAY YRK
Louis F. Fischer.
Primary Market Areas: National.
Branches & Personnel:
Ralph W. Ritchie, Regional Manager.
3217 Eighth Ave. N., P.O. Box 2724
Birmingham, AL 35202
Tel.: (205) 324-2526
TWX 810-773-1244

Bruce J. Russell, Regional Manager.
26 Sturtevant St.
Somerville, MA 02145
Tel.: (617) 623-8188
TWX 710-348-0109

Bob E. Cullison, Warehouse Manager.
1340 Hahlo St.
Houston, TX 77020
Tel.: (713) 672-0584
TWX 910-881-2798

William P. Kelly, Warehouse Manager.
5111 Hampton St., P.O. Box 58823
Los Angeles, CA 90058
Tel.: (213) 583-4535
TWX 910-321-4286
Products: Chains and fittings; Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Rigging and gear, general.

Tempo Products Company

6200 Cochran Rd.
Cleveland, OH 44139
Tel.: (216) 248-1450
John C. Findeisen, Sales Manager.
Parent Co.: Alco Standard Corporation.
Primary Market Areas: Worldwide.
Products: Canvas products; Coatings and preservatives; Fuel systems; Lubricants and lubricating systems.

Temro Automotive Div.

Box 962
Winnipeg, MB R3C 2U3 Canada
Tel.: (204) 452-2005
Telex: 07-57607
Dave D. Peacode, Manager, Industrial Sales.
Parent Co.: Budd Canada Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Can-Am Distributors
George Goddard, Owner.
5770 Shileshole Ave. N.W.
Seattle, WA 98107
Tel.: (206) 789-1550

MEDCO
Ken Robbins, Owner.
Box 1029
Harvey, LA 70059
Tel.: (504) 392-6900
Telex: 58-4330

Fred Holmes Fuel Injection
Fred Holmes, Owner.
25 Victoria Dr.
Vancouver, BC V5L 4C1
Tel.: (604) 253-7585
Telex: 04-54396
Products: Marine engines, mufflers.

Thermo King Corporation

314 W. 90th St.
Minneapolis, MN 55420
Tel.: (612) 887-2404
Telex: 29-0450
Austin E. Berndtson, Sales Engineer.
Primary Market Areas: Worldwide.
Products: Refrigeration.

Thetford Corporation

7101 Jackson Rd., P.O. Box 1285
Ann Arbor, MI 48106
Tel.: (313) 769-6000
Telex: 230 568
TWX 810 223 6010
Richard Zeeb, General Sales Manager.
Primary Market Areas: National, Australia, Netherlands, England, Sweden, Brazil, Canada, W. Germany.
Products: Toilets, marine.

* Thomson-Gordon Ltd.

3225 Mainway
Burlington, ON L7M 1A6 Canada
Tel.: (416) 335-1440
Telex: 0618705
Robert Haynes, Engineer Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
IEC Ltd.
C. Saville Sneath, Director, European Technical Manager.
Wellington House
Walton on Thames, Surrey KT12 1P4 U.K.
Telex: 5121201

CPJ Corp.
R. Suva, Director, Far East Technical Manager.
P.O. Box 1388
Rizal D-708, Philippines
Telex: 7547425119

Jacmor Eng. Pty. Ltd.
J. Morris, Manager, South Pacific Technical Manager.
136 Bell St
Preston, Victoria Australia
Telex: 7135867
Products: Air systems; Compressors, air; Marine engines, components and accessories; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts.

Totem Marine, Inc.

1018 Hilton Ave.
Bellingham, WA 98225
Tel.: (206) 734-8080
Robert E. Noyes, President.
Primary Market Areas: Pacific Northwest, Canada.
Branches & Personnel:
Totem Fiberglass
Robert E. Noyes, Manager.
5469 Guide Meridian
Bellingham, WA 98225
Tel.: (206) 398-9138

Marine Manufacturing
Kent Faiel, Manager.
1018 Hilton Ave.
Bellingham, WA 98225
Tel.: (206) 734-8080
Products: Commercial fishing gear, general (see specific product headings); Pots and traps.

Toyo Kogyo Co., Ltd.

8-9, Mochifuku
Yokkaichi, MIE 512 Japan
Tel.: 0593 64-2341
Telex: 4948271 TOYO J
Hiroyuki Shirota, Manager of the Trade Department.
Primary Market Areas: Mid-Atlantic States, Japan.
Branches & Personnel:
C. Itoh Texile Machinery, Inc.
M. Mitsumura, Manager.
2731 Interstate St., P.O. Box 8128
Charlotte, N.C. 28208
Tel.: (704) 394-0314
Telex: 57-2377
Products: Net-making machines and systems.

Tracor Instruments

6500 Tracor Ln.
Austin, TX 78721
Tel.: (512) 926-2800
TWX 910-874-1366
Harold G. Bushey, Marine Sales Representative.
Primary Market Areas: Worldwide.
Products: Electronics, omega; Electronics, satellite navigation systems.

Trap Fishing Ltd.

25 Pearse St.
Dublin, Dublin 2 Ireland
Tel.: 692659
William V. Kingston, Managing Director.
Primary Market Areas: Worldwide.
Products: Bait lines, bait bags; Haulers, longline; Haulers, net; Haulers, pot; Power take-offs; Winches and components.

Travaco Laboratories, Inc.

345 Eastern Ave.
Chelsea, MA 02150
Tel.: (617) 884-7740
Ralph Travers, President.
Primary Market Areas: National, South America, Sweden, Finland.
Products: Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives; Repair kits.

Trawl Equipment (Aberdeen) Ltd.

Greenbank Pl., Tullos
Aberdeen, AB1 4BT Scotland
Tel.: 224-871595
Telex: 73297
Colin Wilson, Sales Manager.
Parent Co.: WEBCO Industrial Rubber Ltd.
Primary Market Areas: New England, Pacific Northwest, Canada, Iceland, Norway, Denmark, Belgium, France, Portugal, United Kingdom, Ireland.
Branches & Personnel:
Fairhaven Trawl Equipment Co.
Leif Jacobsen, Proprietor.
2 Middle St.
Fairhaven, MA 02719
Tel.: (617) 994-3020

Nor' Eastern Trawl Systems, Inc.
Tom Croker, Co-Owner.
P.O. Box 10508, Day Rd. West
Bainbridge Island, WA 98110
Tel.: (206) 842-5623
Products: Commercial fishing gear, general (see specific product headings); Fenders; Nets, accessories and gear (including trawling equipment).

Trayco, Inc.

693 South Court St.
Lapeer, MI 48446
Tel.: (313) 664-8501
A. D. Woodworth, Director of Marketing.
Primary Market Areas: National.
Branches & Personnel:
DACO
Dick Anderson, President.
P.O. Box 4
Bellevue, WA 98009
Tel.: (206) 747-3733

Boston Market Equipment
Brad Holmander.
210 Broadway
Everett, MA 02149
Tel.: (617) 387-3431

Packaging Products Corporation
Robert G. Heidenreich, President.
Aldrin Rd., P.O. Box 150
Plymouth, MA 02360
Tel.: (617) 746-5150
Products: Containers, fish.

* Trimble Navigation

1077 Independence Ave.
Mountain View, CA 94043
Tel.: (415) 962-9893
John Siedhoff, Commercial Sales Manager.
Primary Market Areas: National, Europe.
Products: Electronics, loran.

Troy Bros. Marine Gear

239F Seal Beach Blvd., P.O. Box 71
Seal Beach, CA 90740
Tel.: (213) 596-7434
Phil Troy, Owner.
Primary Market Areas: National.
Products: Binoculars; Blocks, fishing.

Tubbs Cordage Company

P.O. Box 709
Orange, CA 92666
Tel.: (714) 538-1161

Leonard S. Durk, Vice President, Sales.
Primary Market Areas: National.
Branches & Personnel:
Jack Crites, Branch Manager.
415 So. Fidalgo St.
Seattle, WA 98108
Tel.: (206) 762-8115

Al Flattmann, Southeast Sales Manager.
P.O. Box 23652
Harahan, LA 70183
Tel.: (504) 733-9030

Bill Schucknecht, Southwest Sales Manager.
1311 Palmer St.
Houston, TX 77003
Tel.: (713) 228-9850
Products: Rope, cordage and twine.

* Turbo Marine Corp.
2003 So. 50th St.
Tampa, FL 33619
Tel.: (813) 248-5703
Walter H. Carpenter, President.
Parent Co.: Turbo Refrigerating Co.
Primary Market Areas: Worldwide.
Products: Refrigeration.

The Turner & Seymour Manufacturing Company
100 Lawton St., P.O. Box 358
Torrington, CT 06790
Tel.: (203) 489-9214
Frederick G. Roscoe, Vice President, Sales.
Primary Market Areas: National.
Products: Chains and fittings.

Twin Disc, Incorporated
1328 Racine St.
Racine, WI 53403
Tel.: (414) 634-1981
Telex: 264432
Louis A. Peccarelli, Director, Marketing Communications.
Primary Market Areas: Worldwide.
Branches & Personnel:
A. W. Belcher, West Coast District Sales Manager.
10655 N.E. 4th St., Suite 400
Bellevue (Seattle), WA 98004
Tel.: (206) 454-7800

J. P. Henley, Gulf Coast District Sales Representative.
4739 Utica St., Suite 203
Metairie, LA 70002
Tel.: (504) 887-9270

J. J. Krizmanic, Southwest District Sales Representative.
Keystone Park, Suite 402, 13777 N. General Expy.
Dallas, TX 75231
Tel.: (214) 231-5733

W. A. Sterling, Midwest District Sales Manager.
1310 Preston St.
Rockford, IL 61101
Tel.: (815) 964-5664
Products: Marine engines, gears (reducing and reversing) and transmissions; Power take-offs.

Unaflex Rubber Corp.
2056 N. Dixie Hwy.
Fort Lauderdale, FL 33305
Tel.: (305) 561-0500
Telex: 554499
Al Kapsin, Sales Manager.
Primary Market Areas: National.
Products: Fenders; Hoses and fittings; Tanks, shellfish and water.

Unifridge, Inc.
517 N. Figueroa St.
Wilmington, CA 90744
Tel.: (213) 549-9940
Telex: 69-1493
Yas Yoshida.
Primary Market Areas: Worldwide.
Products: Refrigeration.

United McGill Corp
2400 Fairwood Ave., P.O. Box 820
Columbus, OH 43216
Tel.: (614) 443-0192
Robert E. Knouff, Manager, United Flotation Systems.
Primary Market Areas: National.
Products: Docks.

Universal Motors
1552 Harrison St.
Oshkosh, WI 54901
Tel.: (414) 231-4100
Telex: 262 717
R. Malnory, Sales Manager.
Parent Co.: Medalist Industry
Primary Market Areas: Worldwide.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

U.S. Marine Coatings, Inc./KL-990
P.O. Box 5425
Sarasota, FL 33579
Tel.: (813) 922-1990 or 921-2244
John M. Keller, Director of Marketing and Sales.
Primary Market Areas: National, Hong Kong, England, Greece.
Products: Coatings and preservatives.

U.S. Paint Division, Grow Group, Inc.
831 S. 21st St.
St. Louis, MO 63103
Tel.: (314) 621-0525
Chris Von Der Heyde, Marketing Sales Manager.
Parent Co.: Grow Group, Inc.
Primary Market Areas: National, Hong Kong, Europe.
Branches & Personnel:
Grow Europe
Marc Biebuyck, General Manager.
Grasmuslaan 4 - B-2710 Hoboken
Belgium
Telex: 790034

Choey Lee Shipyard, Ltd.
But Yang Lo, Manager.
863-865 Lai Chi Kok Rd.
Kowloon, Hong Kong
Tel.: 3-7437710, 5-9873
Telex: HX56361 CLS
Products: Coatings and preservatives.

U.S. Yacht Paint Co., Inc.
P.O. Box 96
Roseland, NJ 07068
Tel.: (201) 226-0145
John A. Pettit, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Coatings and preservatives; Preservatives.

A/S N. P. Utzon
Vejlevej 111
7000 Fredericia, Denmark.
Tel.: (05) 924166
Telex: 51146
Jorgen Sorensen.
Parent Co.: A/S Rockwool
Primary Market Areas: Worldwide.
Products: Nets, fishing.

Valad Electric Heating Corp.
160 Wildey St.
Tarrytown, NY 10591
Tel.: (914) 631-4927
Peter J. Cecchini, Vice President, General Manager.
Primary Market Areas: National, Worldwide.
Products: Air systems; Dehumidifiers; De-icing equipment.

Vanguard Packaging Co.
2 Ford Ave., P.O. Box 154
Milltown, NJ 08850
Tel.: (201) 249-8073
Alfred Horvath, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Containers, fish.

VDO-ARGO Instruments, Inc.
P.O. Box 2630
Winchester, VA 22630
Tel.: (703) 662-1700
TWX 710-833-0735
Ronald W. Feldhauser, VDO Marketing.
Primary Market Areas: National.
Products: Clocks and chronometers; Controls, engine; Controls, water level; Electric motors, components and accessories; Instrument and electrical panels; Marine engines, components and accessories; Marine engines, instruments; Weather instruments.

Vexilar, Inc.
2850 Evans St.
Hollywood, FL 33020
Tel.: (305) 920-1777
Telex: 519645
M. A. Belton, General Manager.
Primary Market Areas: National.
Branches & Personnel:
Richard Christman, Service Manager.
9345 Penn Ave. South, P.O. Box 20291
Minneapolis, MN 55420
Tel.: (612) 884-5291
Telex: 29-0134
Products: Electronics, depth recorders and fish finders; Electronics, radio direction finders.

Viking Pump Division, Houdaille Industries, Inc.
4th and Hooker Sts.
Cedar Falls, IA 50613
Tel.: (319) 266-1741
Richard A. Frandsen, Director, Advertising.
Parent Co.: Houdaille Industries, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Vernon G. Peters, Regional Manager.
1400 Coleman Ave.
Santa Clara, CA 95050
Tel.: (408) 727-4421

Howard L. Parker, Regional Manager.
1728 Montreal Circle, Suite 42
Tucker, GA 30084
Tel.: (404) 939-7437

Wm. W. Cates, Regional Manager.
Suite S, 1645 Hicks Rd.
Rolling Meadows, IL 60008
Tel.: (312) 991-6700

Joseph W. Kozler, Regional Manager.
1581-B, Route 23 South
Wayne, NJ 07470
Tel.: (201) 696-9191

Louis J. Higgins, Regional Manager.
16600 Sprague Rd., Suite 255
Middleburg Heights, OH 44130
Tel.: (216) 234-2280

Ronald D. Thompson, Regional Manager.
2997 LBJ Freeway, Suite 204
Dallas, TX 75234
Tel.: (214) 247-9700
Products: Pumps, general.

Viking Supply Co.
P.O. Box 438
Monroe, WA 98272
Tel.: (206) 794-8388
Eldor E. Hultgren, Owner and Chief Engineer.
Primary Market Areas: Worldwide.
Products: Trolling tackle and gear.

Vilter Manufacturing Corporation
2217 South First St.
Milwaukee, WI 53207
Tel.: (414) 744-0111
Telex: 2-6656 VILTERMFGMIL
Mark A. Richfield, Marketing Services Manager.
Primary Market Areas: Worldwide.
Products: Refrigeration.

W.C. Dillon & Company, Inc.
14620 Keswick St.
Van Nuys, CA 91407
Tel.: (203) 786-8812
Telex: 65-1449
Ron Magid, Manager, Domestic Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Robert E. Dillon, President.
14620 Keswick St.
Van Nuys, CA 91407
Products: Nets, accessories and gear (including trawling equipment); Scales.

W. H. den Ouden (U.S.A.), Inc.
P.O. Box 8712
Baltimore, MD 21240
Tel.: (301) 796-4740
Telex: 87945
Leo J. van Hemert, Vice President.
Parent Co.: W.H. den Ouden N.V. of Schiedam, Holland

Primary Market Areas: National.
Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Bow thrusters; Chains and fittings; Clocks and chronometers; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Fenders; Filters, general; Fuel systems; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Masts and gallows; Petroleum products; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Spark plugs; Steering systems; Tanks, shellfish and water; Toilets, holding tanks; Ventilation systems; Ventilators; Weather instruments; Winches and components.

W.H. Porter, Inc

PO Box 1112
Holland, MI 49423
Tel.: (616) 399-1963
William H. Porter.
Primary Market Areas: National.
Products: Boatbuilding material, foam core.

Wall Rope Works

P.O. Box W
Beverly, NJ 08010
Tel.: (609) 877-1800
TWX 510-682-3423
H. Peter Wall, Sales Manager.
Parent Co.: Wall Industries, Inc.
Primary Market Areas: National, Canada.
Branches & Personnel:
Yale Cordage
Frank Tyson, Sales Manager.
Old Sparhawk Mill
Yarmouth, ME 04096
Tel.: (207) 846-9048
Telex: 944333
Products: Rope, cordage and twine.

The Walter Machine Co., Inc.

P.O. Box 7700, 84-98 Cambridge Ave.
Jersey City, NJ 07307
Tel.: (201) 656-5654
Telex: 12065 WALTERCO JCTY
Elinor Chatrnuck, Vice President.
Primary Market Areas: Worldwide.
Products: Marine engines, gears (reducing and reversing) and transmissions; Propellers, shafts, bearings and nozzles.

Warner Gear

P.O. Box 2688
Muncie, IN 47302
Tel.: (317) 286-6100
Telex: 27491
James E. Swedeen, Marketing Communications Manager.
Parent Co.: Borg-Warner Corporation
Primary Market Areas: Worldwide.
Products: Marine engines, gears (reducing and reversing) and transmissions.

Wartsila Power, Inc.

5132 Taravella Rd., P.O. Box 868
Marrero, LA 70072
Tel.: (504) 341-7201
TWX 810-951-6386
David S. Kvist, General Manager, Vice President.
Parent Co.: Nohab Diesel AB., Sweden
Primary Market Areas: National.
Products: Marine engines; inboard, gasoline and diesel.

Waterfront Fabricators

36 Santa Barbara St.
Santa Barbara, CA 93101
Tel.: (805) 963-2624
James P. Cotton, President.
Primary Market Areas: Southwest Pacific Coast.
Products: Commercial fishing gear, general (see specific product headings); Fabrication, custom; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Ladders, ramps and gangways; Masts and gallows; Net reels; Rigging and gear, general; Rudders and struts.

Waukesha Bearings Corp.

P.O. Box 798
Waukesha, WI 53187
Tel.: (414) 547-3381
Telex: 026759
Otto A. Christianson, Customer Service Supervisor, Marine Sales.
Parent Co.: Dover Corp.
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles; Valves.

Weatheralert

639 S Dearborn
Chicago, IL 60605
Tel.: (312) 939-2398
Mike A. Arkes, Vice President.
Parent Co.: Hinda Distributors, Inc.
Primary Market Areas: National, Canada.
Products: Weather instruments.

Wefco-Rubber Mfg. Corp.

1655 Euclid St.
Santa Monica, CA 90404
Tel.: (213) 393-0303 393-0304
Bill F. Fremdling, President.
Primary Market Areas: National, Canada, England, West Germany.
Products: Commercial fishing gear, general (see specific product headings); Fabrication, custom; Fenders; Hardware, deck gear and fittings; Hoses and fittings; Marine engines, mounts; Trailers and accessories.

Wellington Puritan Mills, Inc.-Montair Division

P.O. Box 727
Pilot Mountain, NC 27041
Tel.: (919) 368-4731 4731
Larry E. Nodine, Sales Manager.
Parent Co.: Wellington Puritan Mills
Primary Market Areas: National, Canada.
Branches & Personnel:
Wellington Puritan Mills, Inc.
George Bulkner, Jr., Vice President Western Division.
4517 14th Ave. N.W.
Seattle, WA 98107
Tel.: (206) 783-0884
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Fenders; Rope, cordage and twine.

Wenzel Engineering Co., Inc.

P.O. Box 243
North Kingstown, RI 02852
Tel.: (401) 294-6233
R. Wenzel.
Primary Market Areas: National, Canada.
Products: Insulation.

West Coast Insulation, Inc.

34310 9th Ave. S. #105
Federal Way, WA 98003
Tel.: (206) 838-1198
Matthew C. Heckinger.
Primary Market Areas: Worldwide.
Products: Insulation.

* Westerbeke Fishing Gear Co., Inc.

Fish Pier Rd.
Boston, MA 02210
Tel.: (617) 542-4235
Christopher J. Halligan, President.
Primary Market Areas: New England, South Atlantic States.
Products: Anchors; Bait lines, bait bags; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Doors, trawl; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Masts and gallows; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Preservatives; Protective clothing; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Water desalinators; Wire rope and cable.

Western Batteries, Inc.

1127 N.W. 54th
Seattle, WA 98107
Tel.: (206) 784-8111
Mike K. Hylland, President.
Primary Market Areas: Pacific Northwest.
Products: Batteries, chargers and accesories.

Western Block Co.

247 Market St.
Lockport, NY 14094
Tel.: (716) 434-8857
Telex: 91291
Harold J. Rowland, Sales Manager.
Parent Co.: Crosby Group
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Chains and fittings.

Westwind Products

150 Tejon St.
Denver, CO 80223
Tel.: (303) 744-3305
Herb H. Wallower, General Manager.
Parent Co.: Western Metal Products Co.
Primary Market Areas: Worldwide.
Branches & Personnel:
E.P. Barrus Ltd.
Launton Rd., Bicester
Oxon, OX6 OUR England

Laster International, Inc.
95 Madison Ave.
New York, NY 10016
Tel.: (212) 689-2220

Nauticenter, Inc.
50 Covandonga Ave., P.O. Box 3286 S.J.
San Juan, Puerto Rico 00904

Spar Marine Manufacturing
2881 Phyllis St.
Victoria, BC V8N 1Y8 Canada
Tel.: (604) 477-6621
Products: Oil drain units; Steering systems.

W-H Autopilots

655 N.E. Northlake Pl.
Seattle, WA 98105
Wil D. Hamm, Manager.
Primary Market Areas: South Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.
Products: Electronics, automatic pilots.

Wharf Forging & Welding, Inc.

17 Ramp St.
Boston, MA 02210
Tel.: (617) 426-2172
Ronald J. Giovanni, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Africa, Australia, Columbia, Chile, Venezuela, Mexico, and Canada.
Branches & Personnel:
Westerbeke
Chris Hallagan.
Fish Pier Rd.
Boston, MA

West Nova Marine
Jean Coutreau.
Airport Hwy.
Yarmouth, NS Canada

So. Shore Machine Shop
Kevin Swaine.
Barrington Passage
NS Canada

WILCOX MARINE SUPPLY, INC.

- Manufacturers of all types of trawls •
- Research, sampling, sports •
- New adj. sweep high rise trawls •

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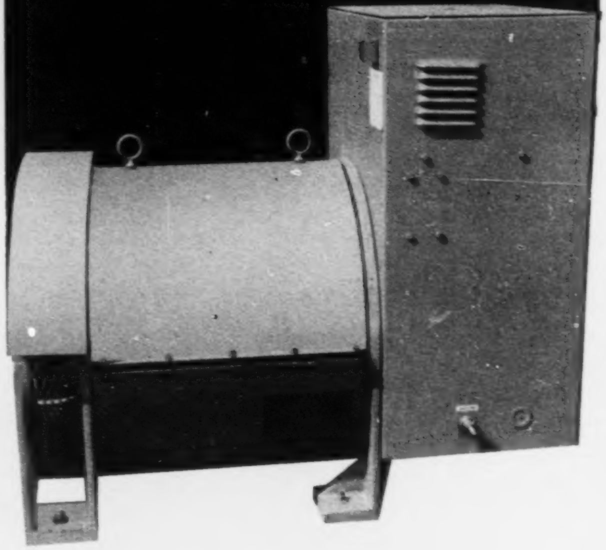

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99 Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206
Peter B. Wilcox, Vice President.
Primary Market Areas: National, Canada.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Doors, trawl; Dredges, shellfish; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Hoists, general; Horns: Hoses and fittings; Hydraulic systems and components; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Preservatives; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Winches and components; Wire rope and cable.

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1101 N.W. Ballard Way
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Tel.: (206) 784-8400
Telex: Cable: HOUGH SEATTLE
Primary Market Areas: Worldwide.
Products: Hydraulic systems and components; Steering systems.

Wind Specialty

7 Sylvan St.
Brockton, MA 02402
Tel.: (617) 586-1281
Mark Demers, Sales Engineer.
Parent Co.: Whittaker Corp.
Primary Market Areas: National.

Winel of America, Inc.

16014 Cowley Rd.
Grafton, OH 44044
Tel.: (216) 483-3050
TWX 810 437 2478 (WINEL AM GROO)
S. DeVries, Sales Manager.
Primary Market Areas: National, Canada, Latin America.
Products: Gauges; Survival equipment; Valves; Ventilation systems.

Wire Rope & Fittings Co.

P.O. Box 93524
Atlanta, GA 30318
Tel.: (404) 688-7564
Telex: 542427
Evans Holcombe, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Branches & Personnel:
Tommy McKnatt, Branch Manager.
P.O. Box 2263
Memphis, TN 38101
Tel.: (901) 526-5961
Telex: 53881

Rebecca Ausley, Branch Manager.
P.O. Box 13084
Greensboro, NC 27405
Tel.: (919) 275-2838
Telex: 574486
Products: Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Rigging and gear, general; Rope, cordage and twine; Wire rope and cable; Wire cutters.

Wolf Marine System Division

709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Commercial fishing gear, general (see specific product headings); Compressors, air; Containers, fish; Controls, engine; Controls, water level; Cookers, shellfish; Coolant systems; Cranes; Dredges, shellfish; Electric motors, components and accessories; Fabrication, custom; Filters, general; Generators; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Hydraulic systems and components; Instrument and electrical panels; Insulation; Ladders, ramps and gangways; Lights, marine; Marine engines, inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Masts and gallows; Net reels; Processing, onboard; Propellers, shafts, bearings and nozzles; Pumps, general; Refrigeration; Rigging and gear, general; Rudders and struts; Tanks, shellfish and water; Valves; Ventilation systems; Water desalinators; Water systems; Winches and components.

Wolsk Associates Ltd.

1034 Trotwood Dr.
Lexington, KY 40511
Tel.: (606) 233-1250
David I. Wolsk, President.
Primary Market Areas: National, United Kingdom.
Branches & Personnel:
Frank Ongaro Company
Frank Ongaro, President.
320 Walnut St., Suite 406
Philadelphia, PA 19106
Tel.: (800) 824-7888

Bill Wright, Representative.
1104 Brownlea Dr.
Greenville, NC 27834
Tel.: (919) 752-6074

Telesonic Marine Limited
E.C. Kingsley, Representative.
60-62 Brunswick Centre, Marchmont St.
London, WC1 UK
Tel.: 01-837 4106/7/8
Products: Alarms and security systems; Repair kits.

Woodward Governor Co.

1000 East Drake Rd., P.O. Box 1519
Fort Collins, CO 80522
Tel.: (303) 482-5811
Telex: 45691
Kenneth A. Teumer, Manager, Sales and Service, Engine and Turbine Controls Div.
Primary Market Areas: National, England, Japan, Australia, Brazil, Netherlands.
Branches & Personnel:
5001 North Second St.
Rockford, IL 61101
Tel.: (815) 877-7441
Telex: 25-7410

1000 East Drake Road, P.O. Box 1519
Fort Collins, CO 80522
Tel.: (303) 482-5811
Telex: 4-5691

Woodward Governor (U.K.) Ltd.
Ajax Ave., P.O. Box 15
Slough, SLI 4DD England
Tel.: Slough 753-26835
Telex: 851-848181

Woodward Governor (Japan) Ltd.
Tomisato P.O. Box No. 1
Inba-gun, Chiba-ken 286-02 Japan
Tel.: 04769-3-4661
Telex: 3762-164

Woodward Governor Nederland B.V.
Hoofdweg 601, P.O. Box 34
Hoofddorp, The Netherlands
Tel.: (31 2503) 1 3241
Telex: 844-41208

P.O. Box 213, Unit 17 - 59 Moxon Rd.
Punchbowl, NSW 2196 Australia
Tel.: 709-5911
Telex: 790-24175

Kobe Service Shop
86-1 Edayoshi, 4-Chome
Tarumi-Ku, Kobe-Shi, Hyogo-Ken 655 Japan
Tel.: (078) 928-8321

Woodward Governor (Reguladores) Ltda.
13100 Campinas, S.P.
Caixa, Postal 1785 Brazil
Tel.: 2-1970
Telex: 191844

Products: Controls, engine; Marine engines, components and accessories.

Wooster Products, Inc.

999 Spruce St., P.O. Box 896
Wooster, OH 44691
Tel.: (216) 264-2844
James E. Bly, Vice President.
Primary Market Areas: National.
Products: Anti-slip treads and deck coatings.

Wynne Enterprises, Inc.

P.O.Box 445
Tuscumbia, AL 35674
Tel.: (205) 383-5040
Donald L. Lewis, General Manager.
Primary Market Areas: National.
Products: Ports and windows, marine.

Y & G Yachts

139th St. & Dolphin Ave., Crawl Key
Marathon, FL 33050
Tel.: (305) 289-0432
William A. Young, President.
Primary Market Areas: Worldwide.
Products: Containers, fish; Fabrication, custom.

Yale Cordage, Inc.

Old Sparhawk Mill
Yarmouth, ME 04096
Tel.: (207) 846-9048
David Valyou, Sales Administrator.
Parent Co.: Wall Rope Works
Primary Market Areas: National, Western Hemisphere.
Branches & Personnel:
Wall Rope Works
Tom Taylor, Sales Administrator.
Beverly, NJ 08010
Tel.: (609) 877-1800

Western Representatives
Darrell R. Dudley.
4340 East 9th St.
Vernon, CA 90058
Tel.: (213) 587-0205

Alexander-Roberts Co.
Dave Anderson, Sales Manager.
1851 Langley Ave.
Irvine, CA 92714
Tel.: (714) 540-2141
Products: Rope, cordage and twine.

Yankee Boat Yard & Marina, Inc.

54 Riverview St.
Portland, CT 06480
Tel.: (203) 342-4735
Jeff Meehl, Sales Manager.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Anchors; Antennas, radio/-television; Batteries, chargers and accesories; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation

systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Radar reflectors; Spark plugs; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Water desalinators; Weather chart facsimile recorders.

Yankee Master Hydraulics, Inc.

Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel.: (207) 596-6963
Thomas W. Flacke, President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States. Considering foreign markets.

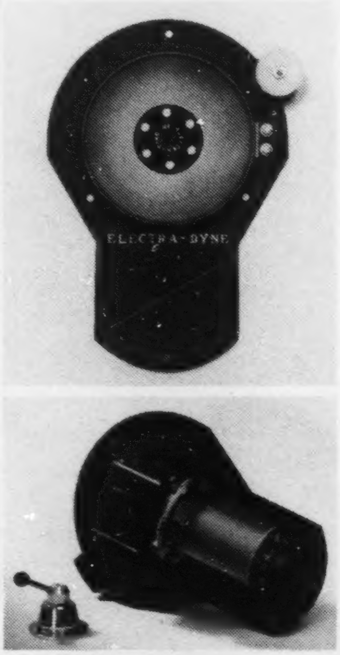
Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Cranes; Drums, seine; Fabrication, custom; Filters, general; Hardware, deck gear and fittings; Haulers, longline; Haulers, net; Haulers, power blocks; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Netmaking machines and systems; Net reels; Power take-offs; Tanks, shellfish and water; Valves; Winches and components.

Yardarm Sailmakers, Inc.

925 Webster St., P.O. Box 217
Needham, MA 02192
Tel.: (617) 444-7060
Fred E. Benco, President.

Primary Market Areas: Worldwide.

Products: Canvas products.



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Mako Marina
Marine Electronics Co.
Marine Systems, Inc.
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Barteu Marine Electronics
Beacon Marine Center
Boat Electric Co., Inc.
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Coastal Electronics
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Command Electronics, Inc.
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Conel, Inc.
Dillingham Maritime Electric
Dockside Marine, Inc.
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Larry Smith Electronics of Florida, Inc.
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Majima Company Limited
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Marine Sales Co.
The Marine Supply & Oil Co.
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Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
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Swan Point Marina
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* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Turnbull Marine Services Limited
Welles Marine Service
* Westerbeke Fishing Gear Co., Inc.
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Blackmore Electronics
Blue Water Marine Supply, Inc.
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Coastal Electronics
Coastal Marine Electronics
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Command Electronics, Inc.
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Dudleys Auto-Marine Service
Dyna Marine, Inc.
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Fry Marine Electronics
George Engine Company, Inc.
Gowen, Inc.
Great Valley Technology
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Hafey Air Conditioning Co.
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc.
The Harris Co.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Henry Knese, Inc.
Hewitt Equipment Limited
Hudson Marine of Florida, Inc.
Hyannis Marine
Industrial Engines Ltd.
International Marketing & Trading, Inc.
Intrade, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.

Jensen Communications, Inc.
Jerry's Electronics, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kems, Inc.
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
LEWCO Electric Co., Inc.
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lummi Fishery Supplies, Inc.
Lunde Electric Co., Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Mako Marina
Maricom Electronics, Inc.
Marine Electronics Monterey Bay
Marine Electronics Co.
Marine Engine Repair Co., Inc.
Marine Engineering Associates
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Maritronics Co.
Marland Enterprises Corp.
Master Mariner Ind.
Matt's Marine Diesel Services Ltd.
Mel Barr Co., Inc.
Merriam Instruments, Inc.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
N C Marine
Neilson Associates
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ontario Electronics
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Point Pleasant Iron Works
R.H. Sassaman Co., Inc.
R W Marine
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Rick Kiser Marine Wiring
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Sea-Tronics
Seatronics Corp.
Selectronics, Inc.
Shore Marine Electronics Co
Sipes Electronics
Sound Marine Electronics, Inc.
South Bay Marina
South County Communications, Inc.
South Shore Marine Radio, Inc.
* Southwest Boat Corp.
Spooner's Electric & Marine
SSI, Inc.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tampa Marine Radio, Inc.
Tarpon Marine Ways, Inc.
Texaco, Inc.
Turnbull Marine Services Limited
Village Electronics
Wanchese Trawl & Supply Co.
Western Batteries, Inc.
Whitcomb Radar
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Binoculars

Troy Bros. Marine Gear

Blocks, fishing

A&G Fisherman Supply
A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Anawan Marine Co.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
C.G. Edwards & Co., Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Dan Chick Co.
Down East Machine and Engineering, Inc.
Englund Marine Supply Co., Inc.
Fish-Master
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Gerrard Fiorentino Marine Sales
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
The Harris Co.
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.
Hydramar, Inc.
I.C.E.C.
Industrial Sales Company, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Kellogg Marine Supply
Ketcham Traps
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Mechanical Piping, Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Seawood Associates, Inc.
Skip's Marine Supply, Inc.
South Bay Marina
Southern Marine Supply Co., Inc.
Stirling Harbor Shipyard & Marina, Inc.
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Troy Bros. Marine Gear
Wanchese Trawl & Supply Co.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wire Rope & Fittings Co.
Wymans Wholesale Marine & Supply Company

Boatbuilding material, foam core

Atlantic Shipbuilding
Canovex Ltd.
Carolina Inlet Marina, Inc.
Chesapeake Marine Industries, Inc.
Covert Marine
Gaspe Shipyard Inc.
The Inca Co.
* Kolstrand Supply Co.
Plymouth Marine, Inc.
Rockland Boat, Inc.
Seemann Fiberglass, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Wanchese Trawl & Supply Co.

Boatbuilding material, ferro cement

Gaspe Shipyard Inc.
The Inca Co.

Boatbuilding material, resins, fiberglass, adhesives

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
Alaska Marine & Equipment, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Chesapeake Marine Industries, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
Dudleys Auto-Marine Service
Dunbar Marine Specialties
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Flounder Bay Boat Lumber
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gaspe Shipyard Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
The Inca Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
Kellogg Marine Supply
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Hardware and Supply Co., Inc.
Marine Systems, Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
New Bern Net Company
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Reinforced Plastics Co.
Riverside Marina, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Seattle Marine & Fishing Supply Co.
Seemann Fiberglass, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.

Boatbuilding material, wood

A. L. Kilgo Co., Inc.
Atlantic Shipbuilding
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Chesapeake Marine Industries, Inc.
Dion's Yacht Yard, Inc.
Dudleys Auto-Marine Service
Falmouth Marine, Inc.
Flounder Bay Boat Lumber
Forsea Ltd.
Gaspe Shipyard Inc.
Gulf King Marine & Industrial Supply
Hague Marina, Inc.
Harbor Sales Co., Inc.
J.T.'s Ship Chandlery, Inc.
Kellogg Marine Supply
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
South Bay Marina
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited

Bow thrusters

ABCO-Acadia
Activation, Inc.
Carsten Corporation
Coastal Power Products, Inc.
Engineering Equipment Co.
* Essex Machine Wks., Inc
George Engine Company, Inc.
Gyro Sales & Service, Inc.
* Hathaway Machinery Co.
Hoffman Ind., Inc.
Hydramar, Inc.
Industrial Engines Ltd.
Kennebec Marine Co.
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Mi Prop, Inc.
Miami Propeller Company
Michigan Wheel Corp., Subsidiary of Dana Corp.
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
* Nick's Hydraulics, Inc.

Nissho-Iwai American Corp.
Norship, Inc.
Offshore Horizons, Inc.
* Omnithruster Inc.
Ross Yacht Service, Inc.
San Juan Propeller Service, Inc.
Sea-Trac Marine Services
Yankee Master Hydraulics, Inc.

Branding irons

Fishermen Supply Co.
* Hathaway Machinery Co.
J.T.'s Ship Chandlery, Inc.
Rockland Boat, Inc.
Scituate Lobster Trap Co.
Wharf Forging & Welding, Inc.

Buoys and floats

A&G Fisherman Supply
A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Anawan Marine Co.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Bay Bulls Trading Co. Ltd.
Beacon Marine Center
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
C.G. Edwards & Co., Inc.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Covert Marine
Dan Chick Co.
Donalson Company
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forelle Fish Netting Corp.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
Gulf Marine Center
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Home Port Dist.
Howell Commercial Tackle Co.
Hyannis Marine
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Ketcham Traps
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Memphis Net & Twine Co., Inc.
Menzel Bros
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Nikka Overseas Agency Ltd.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nylon Net Co.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
SALT
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Seaward International, Inc.
Ship Shop, Inc.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
Steel and Engine Products Ltd.
Swartz Fisheries, Inc.
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Buoys and floats, anchor-raising

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
Alexander Industries, Inc.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Canor Plarex, Inc.
Dion's Yacht Yard, Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gulf Marine Center
Harbor Service, Inc
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
R W Marine
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Seaward International, Inc.
SNL Corporation
South Bay Marina
Trans-Pacific Trading, Inc.
* Westerbeke Fishing Gear Co., Inc.
Wymans Wholesale Marine & Supply Company

Cabin furniture

D. B. Follansbee, Inc.

Canvas products

A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
C.J. Hendry Co.
Carolina Inlet Marina, Inc.
Concordia Co., Inc.
Covert Marine
Dion's Yacht Yard, Inc.
E. W. Smith Co., Inc.
Falmouth Marine, Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Kellogg Marine Supply
MacDougalls' Cape Cod Marine Service, Inc.
Marine Hardware and Supply Co., Inc.
The Marine Supply & Oil Co.
Moss Landing Marine Supply
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Searig Sail Systems Co.
Ship Shop, Inc.
Trans-Pacific Trading, Inc.
Turnbull Marine Services Limited
* Westerbeke Fishing Gear Co., Inc.

Caulking and sealants

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Bay Bulls Trading Co. Ltd.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Duo-Fast Alaska, Inc.
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Flounder Bay Boat Lumber
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
The Inca Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Maritime Electronics
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Seattle Marine & Fishing Supply Co.
Seemann Fiberglass, Inc.
South Bay Marina
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Chains and fittings

A&G Fisherman Supply
A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.

Chesapeake Marine Industries, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
F & B Enterprises, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc.
The Harris Co.
Heyward Supply Company, Inc.
Home Port Dist.
Hyannis Marine
Industrial Sales Company, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
* Marspec Inc.
Mechanical Piping, Inc.
Mid-City Steel
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Nissho-Iwai American Corp.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
Southern Marine Supply Co., Inc.
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wire Rope & Fittings Co.
Wymans Wholesale Marine & Supply Company

Charts, underwater cables

Atlantic Shipbuilding
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
C.J. Hendry Co.
Captain Van, Inc.
Captain's Nautical Supplies, Inc.
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Dion's Yacht Yard, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
George E. Butler Co.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hyannis Marine
John Leckie, Inc.
Jon B. Jolly, Inc.
Key West Marine Hardware, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Northwest Boat Yard
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Redden Net Co.
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Ship Shop, Inc.
* Southwest Boat Corp.
Swan Point Marina
Tradewind Instruments, Ltd.
Turnbull Marine Services Limited
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.

Clam hoes (rakes)

A&G Fisherman Supply
Armstrong Boats & Marine Transportation, Inc.
Cape Fishermen's Supply
Chase, Leavitt and Co.
Dan Chick Co.
Dee Jon Co.
Dudleys Auto-Marine Service
Fishermen Supply Co.
Friday Harbor Hardware and Marine
The Harris Co.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Ocean Products Research, Inc.
Rockland Boat, Inc.
SALT
Samsel Rope and Marine Supply Company
Scituate Lobster Trap Co.
SNL Corporation
Swan Point Marina
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.

Cleaners, marine

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
Buddy Sales
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Fishermen Supply Co.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf Marine Center
Hague Marina, Inc.
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Redden Net Co.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
San Juan Propeller Service, Inc.
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
SNL Corporation
South Bay Marina
* Southwest Boat Corp.
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Clocks and chronometers

A.E.R. Supply, Inc.
A. L. Griffin, Inc.
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
B & F Marine Electronics, Inc.
Baker, Lyman & Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Beacon Marine Center
Blue Water Marine Supply, Inc.
Buddy Sales
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Captain Van, Inc.
Captain's Nautical Supplies, Inc.
Chase, Leavitt and Co.
Collins Marine Corp.
Concordia Co., Inc.
Conel, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Eastern Marine Electronics
Eknes Instrument
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
George E. Butler Co.
Gulf Marine Center
Hague Marina, Inc.
The Harris Co.
Heyward Supply Company, Inc.
Hudson Marine of Florida, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Ontario Electronics
Plymouth Marine, Inc.
Puget Sound Instrument Co.
Radiotelephone Service Corp.
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.

Riverside Marina, Inc.
Robert E. White Instruments, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Sea-Trac Marine Services
Seatronics Corp.
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
South Bay Marina
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Village Electronics
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Coatings and preservatives

A&G Fisherman Supply
A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alexander Industries, Inc.
Astoria Marine Supply Co.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
The Boat House
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Dunbar Marine Specialties
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc
Flounder Bay Boat Lumber
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
The Harris Co.
Heyward Supply Company, Inc.
Hoffert Marine, Inc.
Hyannis Marine
The Inca Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
K.E. Nickerson Co.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Mako Marina
Marine Hardware and Supply Co., Inc.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Memphis Net & Twine Co., Inc.
Menzel Bros
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nylon Net Co.
Ocean Products Research, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rockland Boat, Inc.
Romac Heating & Air Cond. Co., Inc.
Samsel Rope and Marine Supply Company
San Juan Propeller Service, Inc.
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Sea-Link, Inc.
Seattle Marine & Fishing Supply Co.
SNL Corporation
South Bay Marina
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Commercial fishing gear, general (see specific product headings)

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Amita Company Limited
Anawan Marine Co.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barteu Marine Electronics
Barton Machine Shop, Inc.
Bay Bulls Trading Co. Ltd.
Beaman Marine Services
* Bevis and Associates, Inc.
Bountiful Ocean Supply, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carsten Corporation
* Cascade Machinery and Electric
* Coast Crane Co. of Washington
Cosalt Ltd.
Dan Chick Co.
Donalson Company
Down East Machine and Engineering, Inc.
Englund Marine Supply Co., Inc.
F & B Enterprises, Inc.
Fid-O®/McGrew Splicing Tool Co.
Fish-Master
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Gaspe Shipyard Inc.
George Engine Company, Inc.
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
Gulf King Marine & Industrial Supply
The Harris Co.
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
Home Port Dist.
Howell Commercial Tackle Co.
I. M. Brokers, Inc.
I.C.E.C.
Industrial Engines Ltd.
International Fishing Devices, Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
* KEM Equipment, Inc.
Ketcham Traps
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
L. & L. Marine, Inc.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
* Marspec Inc.
Memphis Net & Twine Co., Inc.
Menzel Bros
Mid-City Steel
Montauk Marine
Morris Whaley, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Norship, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Nylon Net Co.
* O. Mustad & Son A/S
Oaksmith Boat Sales, Inc.
Ocean Products Research, Inc.
Offshore Marine Enterprise, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
R W Marine
Redden Net Co.
Reinforced Plastics Co.
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Skip's Marine Supply, Inc.
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
South Bay Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Compasses, electronic, gyro and magnetic

A. L. Kilgo Co., Inc.
ABCO-Acadia
Air Marine Radio, Inc.
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Alyeska Radar, Inc.
Ami Corp.
Anschuetz of America
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Atlantic Radiotelephone, Inc.
B & F Marine Electronics, Inc.
Baer Electronic Systems
Baker, Lyman & Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Bay Bulls Trading Co. Ltd.
Baymar
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blue Water Marine Supply, Inc.
C.G. Edwards & Co., Inc.
* C. Plath, North American Div.
Campbell Technical Services
Captain Van, Inc.
Captain's Nautical Supplies, Inc.
Carolina Inlet Marina, Inc.
Carteret Electronics, Inc.
Chase, Leavitt and Co.
Collins Marine Corp.
Concordia Co., Inc.
Conel, Inc.
Cordova Outboard, Inc.
Covert Marine
Connecticut Marine Instrument Co., Inc.
Delta Marine
DigiCourse, Inc.
Dillingham Maritime Electric
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Eastern Marine Electronics
Eknes Instrument
Elco Electronics, Inc
* Electronics For Yachting
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
George E. Butler Co.
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Gyro Sales & Service, Inc.
Hague Marina, Inc
The Harris Co.
Harris Electric/Electronics, Inc.
Heyward Supply Company, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
Intrade, Inc.
* ITT Decca Marine, Inc.
J.T.'s Ship Chandlery, Inc.

Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jerry's Electronics, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kems, Inc.
Key West Electronics, Inc.
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
Larry Smith Electronics of Florida, Inc.
Lewes Boat Yard
Lewis Marine Supply, Inc.
Lorain Electronics Corporation
Lunde Electric Co., Inc.
Maine Compass Services
Maricom Electronics, Inc.
Marine Electronics Monterey Bay
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Maritime Electronics
Marland Enterprises Corp.
Marlin Products
Merriam Instruments, Inc
Mi Prop, Inc.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Nav-Com, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
Nissho-Iwai American Corp.
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
R W Marine
RAD-COM Incorporated
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Riverside Marina, Inc.
Robert E. White Instruments, Inc.
Rockland Boat, Inc.
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Sea-Trac Marine Services
Seacoast Electronics, Inc.
Seattle Marine & Fishing Supply Co.
SNL Corporation
Sound Marine Electronics, Inc.
South Bay Marina
South County Communications, Inc.
South Shore Marine Radio, Inc.
SSI, Inc.
Steel and Engine Products Ltd.
Swan Point Marina
* Tacoma Marine Supply
Tampa Marine Radio, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Village Electronics
* Westerbeke Fishing Gear Co., Inc.
Whatcom Marine Electronics, Inc.
Whitcomb Radar
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Compressors, air

A&G Fisherman Supply
Atlantic Shipbuilding
B & C Marine Service
Barbour's Marine Supply Co., Inc.
* Cascade Machinery and Electric
Circuit Engineering, Inc.
Covert Marine
* Doc Freeman's, Inc.
Duo-Fast Alaska, Inc.
Hague Marina, Inc.
The Harris Co.
Hoffman Ind., Inc.
* Kahlenberg Bros Co.
Kems, Inc.
Lunde Electric Co., Inc.
Mako Marina
Marine Sales Co.
Marine Systems, Inc.
Mechanical Piping, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Rhode Island Marine Services, Inc.
Romac Heating & Air Cond. Co., Inc.
Samsel Rope and Marine Supply Company
San Juan Propeller Service, Inc.
Spooner's Electric & Marine
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Unique Services Co.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Containers, fish

A. L. Kilgo Co., Inc.
ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
Bay Bulls Trading Co. Ltd.
Canovex Ltd.
Cape Fishermen's Supply
Chesapeake Marine Industries, Inc.
Dan Chick Co.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Haddrell Corp.
Howell Commercial Tackle Co.
Hydramar, Inc.
John Leckie, Inc.
Muscongus Marina and Building
* NesTier Corporation
New England Fishing Gear, Inc.
Scituate Lobster Trap Co.
SNL Corporation
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Controls, cable and remote

ABCO-Acadia
Alaska Marine & Equipment, Inc.
ANS Engines, Inc.
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Delta Marine
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fish-Master
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Forsburg & McLaughlin, Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gaspe Shipyard Inc
George Engine Company, Inc.
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
Harris Electric/Electronics, Inc.
* Hathaway Machinery Co.
Henry Knese, Inc
Heyward Supply Company, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jensen Communications, Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
M & L Engine Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mandem, Industrial Division of Asamera, Inc.
Marine Engine Center, Inc.
* Marine Gear Div., Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Mechanical Piping, Inc.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nova & Company
Plymouth Marine, Inc.
Point Pleasant Iron Works
R W Marine
Ray Marine Distributing Co./Olympic Boats
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Seattle Marine & Fishing Supply Co.
Smith Bros. Foundry & Machine Works Ltd.
Steel and Engine Products Ltd.
Swan Point Marina
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Welles Marine Service
* Westerbeke Fishing Gear Co., Inc.
Whitcomb Radar
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company

Controls, chlorination

ABCO-Acadia
Friday Harbor Hardware and Marine
Kellogg Marine Supply
Marine Sales Co.
Northwest Boat Yard
Swan Point Marina

Control systems, electolysis, zincs and corrosion

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
B & C Marine Service
Barteu Marine Electronics
Barton Machine Shop, Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Boat Electric Co., Inc.
Buddy Sales
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
Coastal Marine Electronics
Command Electronics, Inc.
Conel, Inc.
Cordova Outboard, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Fisheries Supply Co.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
Lewes Boat Yard
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Mechanical Piping, Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Plymouth Marine, Inc.
Radiotelephone Service Corp
Rick Kiser Marine Wiring

Riverside Marina, Inc.
Rockland Boat, Inc.
Sea-Tronics
Seattle Marine & Fishing Supply Co.
South Bay Marina
Spooner's Electric & Marine
Steel and Engine Products Ltd.
Tarpon Marine Ways, Inc.
Village Electronics
Welles Marine Service
* Westerbeke Fishing Gear Co., Inc.
The Wm. H. Whiting Co.
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Controls, engine

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Activation, Inc.
Alaska Marine & Equipment, Inc.
ANS Engines, Inc.
Armstrong Boats & Marine Transportation, Inc.
Atlantis Marine & Industrial, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
Chase, Leavitt and Co.
Circuit Engineering, Inc.
Coastal Power Products, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Cummins Carolinas Marine Division
Cummins Illinois Engine Sales, Corp.
Cummins Service & Sales, Inc.
Dan Chick Co.
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsburg & McLaughlin, Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
George Engine Company, Inc.
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Hawker Siddeley Diesels & Electrics, Inc.
Hendricks Electric, Inc.
Henry Knese, Inc
Heyward Supply Company, Inc.
Hoffman Ind., Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jerry's Electronics, Inc.
Kellogg Marine Supply
Kennebec Marine Co.
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Kraft International Corp.
Kraft Power Corp.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & L Engine Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mako Marina
Mandem, Industrial Division of Asamera, Inc.
Marine Engine Repair Co., Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Matt's Marine Diesel Services Ltd.
Mechanical Piping, Inc.
Miller Marine Services, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
N C Marine
National Pump & Injector Sales & Service, Inc.
North Bend Fabrication & Machine, Inc.
Northern Engine Co.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Pan American Systems Corp.
Plymouth Marine, Inc.
* Propulsion Systems, Inc.
R W Marine
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Seattle Marine & Fishing Supply Co.
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Spooner's Electric & Marine
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Turnbull Marine Services Limited
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Welles Marine Service
* Westerbeke Fishing Gear Co., Inc.
The Wm. H. Whiting Co.
Wimbrow's Repair Service
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Controls, water level

ABCO-Acadia
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
LeRoy Demarest, Processing Consultant
Friday Harbor Hardware and Marine
The Harris Co.
Hoffman Ind., Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Marine Systems, Inc.
Metritape, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Pan American Systems Corp.
Plymouth Marine, Inc.
Ross Yacht Service, Inc.
Spooner's Electric & Marine
Wanchese Trawl & Supply Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Cookers, shellfish

A. L. Kilgo Co., Inc.
LeRoy Demarest, Processing Consultant
Friday Harbor Hardware and Marine
Muscongus Marina and Building
New Bern Net Company
Ocean Products Research, Inc.
Wolf Marine System Division

Coolant systems

ABCO-Acadia
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Concordia Co., Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Gentrex, Inc.
Hague Marina, Inc.
Harbor Service, Inc
Industrial Engines Ltd.
Kellogg Marine Supply
Kingman Marine, Inc.
Marine Motor Sales
Marine Sales Co.
The Marine Supply & Oil Co.
Montauk Marine
Muscongus Marina and Building
Northwest Boat Yard
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Wolf Marine System Division

Cranes

Activation, Inc.
Atlantic Shipbuilding
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Captain Van, Inc.
Carsten Corporation
* Coast Crane Co. of Washington
Delta Hydraulic Power Ltd.
Down East Machine and Engineering, Inc.
Engineering Equipment Co.
Haddrell Corp.
I.C.E.C.
Kennebec Marine Co.
Nautic Maskinfabrik ApS
Norship, Inc.
North Bend Fabrication & Machine, Inc.
Samsel Rope and Marine Supply Company
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Decking materials

Tico Division

Dehumidifiers

Alexander Industries, Inc.
Buenger Enterprises
Cordova Outboard, Inc.
Friday Harbor Hardware and Marine
* Kolstrand Supply Co.
Lummi Fishery Supplies, Inc.
Marland Enterprises Corp.
Romac Heating & Air Cond. Co., Inc.
Trans-Cold Refrigeration, Ltd.

De-icing equipment

Coastal Electronics
Covert Marine
DANTRONICS/MEEAC Co.
LeRoy Demarest, Processing Consultant
E & B Marine Supply, Inc.
The Harris Co.
Hyannis Marine
John A. Biewer Co., Inc.
Kellogg Marine Supply
Marine Systems, Inc.
Norton's Shipyard & Marina, Inc.
Nova & Company
Offshore Horizons, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Unique Services Co.
The Wm. H. Whiting Co.

Docks

Dudleys Auto-Marine Service
Falmouth Marine, Inc.
Kingman Marine, Inc.
Marine Systems, Inc.
Muscongus Marina and Building
Riverside Marina, Inc.
Stirling Harbor Shipyard & Marina, Inc.

Doors, trawl

A&G Fisherman Supply
ABCO-Acadia
BRL Marine Associates, Inc.
Bumble Bee Seafoods
Canor Plarex, Inc.
Capt'n Supply, Inc.
Carsten Corporation
Dan Chick Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
The Harris Co.
Heyward Supply Company, Inc.
John Leckie, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Memphis Net & Twine Co., Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Point Pleasant Iron Works
Redden Net Co.
Rhode Island Marine Services, Inc.
South Bay Marina
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
* Wilcox Marine Supply, Inc.

Dories and skiffs

Atlantic Shipbuilding
Marguerite Kean Insurance
Ray Marine Distributing Co./Olympic Boats

Dredges, shellfish

A&G Fisherman Supply
Atlantic Shipbuilding
BRL Marine Associates, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Dan Chick Co.
Dee Jon Co.
Gowen, Inc.
* Hathaway Machinery Co.
Island Fish Net & Supply Co., Inc.

New Bern Net Company
Nor'Eastern Trawl Systems, Inc.
Point Pleasant Iron Works
Rhode Island Marine Services, Inc.
Wanchese Trawl & Supply Co.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Drums, seine

A&G Fisherman Supply
Activation, Inc.
Dan Chick Co.
Delta Hydraulic Power Ltd.
Down East Machine and Engineering, Inc.
Gourock Division Wire Rope Industries, Limited
Hydramar, Inc.
* KEM Equipment, Inc.
* Kolstrand Supply Co.
Marlin Products
Nautic Maskinfabrik ApS
New Bern Net Company
R W Marine
Redden Net Co.
* Scandia Propeller Service & Supply, Inc.
Yankee Master Hydraulics, Inc.

Electric motors, components and accessories

A. L. Kilgo Co., Inc.
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Wm. B. Bliss
Boat Electric Co., Inc.
Buddy Sales
* Cascade Machinery and Electric
Collins Marine Corp.
Conel, Inc.
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Duo-Fast Alaska, Inc.
Fish-Master
Friday Harbor Hardware and Marine
Gowen, Inc.
Gulf King Marine & Industrial Supply
Hague Marina, Inc.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Hoffman Ind., Inc.
Howell Commercial Tackle Co.
I. M. Brokers, Inc.
Intrade, Inc.
J.T.'s Ship Chandlery, Inc.
Jensen Communications, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
Kems, Inc.
Kraft International Corp.
Kraft Power Corp.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
Lunde Electric Co., Inc.
Mandem, Industrial Division of Asamera, Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Mechanical Piping, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
* New England Electric Motor Service Corp.
Nissho-Iwai American Corp.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
R W Marine
Rick Kiser Marine Wiring
Romac Heating & Air Cond. Co., Inc.
Sea-Tronics
South Bay Marina
Spooner's Electric & Marine
SSI, Inc.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Unique Services Co.
Village Electronics
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Wickford Cove Marina, Inc.
Wolf Marine System Division

Electric switches

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Armstrong Boats & Marine Transportation, Inc.
Baer Electronic Systems
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blackmore Electronics
Boat Electric Co., Inc.
Brewster's Shipyard, Inc.
Buddy Sales
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Collins Marine Corp.
Concordia Co., Inc.
Conel, Inc.
Cordova Outboard, Inc.
Covert Marine
Cummins Service & Sales, Inc.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Electronics Service
Dockside Marine, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Electronic Component Dist., Inc.
Falmouth Marine, Inc.
Fish-Master
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Heyward Supply Company, Inc.
Hyannis Marine
I. M. Brokers, Inc.
International Marketing & Trading, Inc.
Intrade, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
Jensen Communications, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kems, Inc.
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
L. & L. Marine, Inc.
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lummi Fishery Supplies, Inc.
Lunde Electric Co., Inc.
Majima Company Limited
Marine Electronics Monterey Bay
Marine Electronics Co.
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Mechanical Piping, Inc.
Mel Barr Co., Inc.
Merriam Instruments, Inc
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
R W Marine
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rick Kiser Marine Wiring
Riverside Marina, Inc.
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Sea-Tronics
SNL Corporation
South Bay Marina
Spooner's Electric & Marine
SSI, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Village Electronics
Welles Marine Service
Wickford Cove Marina, Inc.
Wymans Wholesale Marine & Supply Company

Electronics, automatic direction finders

Advanced Marine Electronics
Air Marine Radio, Inc.
Alyeska Radar, Inc.
American Technical Services, Inc.
Anschuetz of America
Atlantic Radiotelephone, Inc.
B & C Marine Service
B & F Marine Electronics, Inc.
Baer Electronic Systems
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Baymar
Bayshore Electronics Co. Ltd.
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
British Electronic Marine
Buddy Sales
* C. Plath, North American Div.
Cal-Marine Electronics
Captain Van, Inc.
Carolina Inlet Marina, Inc.
Carranza Marine Electronics
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Marine Electronics
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Comdev Marine Ltd.
Command Electronics, Inc.
ComMar, Inc.
Concordia Co., Inc.
Conel, Inc.
Covert Marine
Crumley Electronic Service
Connecticut Marine Instrument Co., Inc.
Curtis Marine Electronics, Inc.
* Debeg Marine, Inc.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Electronics Service
Dorsey Electronics, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
Fairport Marine Electronics
Falmouth Marine, Inc.
* Fleet Marine Supply
Fleet Sales Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co.
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
George's Marine Electronics, Inc.
Graham Marine Electronics, Inc.
Great Valley Technology
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Gyro Sales & Service, Inc.
Hague Marina, Inc.
Harbor Electronics Co.
The Harris Co.
Harris Electric/Electronics, Inc.
* Howard Communications
Hudson Marine of Florida, Inc.
HWH Electronics Corporation
Hyannis Marine
I.C.E.C.
International Marketing & Trading, Inc.
Intrade, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jerry's Electronics, Inc.
Jon B. Jolly, Inc.
Kellogg Marine Supply
Kems, Inc.
Key West Electronics, Inc.
* Kolstrand Supply Co.
L&L Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
Lewes Boat Yard
Lewis Electronics
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lorain Electronics Corporation
Lummi Fishery Supplies, Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Maricom Electronics, Inc.
Marine Electronics Monterey Bay
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Radio Service
Marine Sales Co.
Maritime Communications, Inc.
Maritime Electronics
Maritronics Co.
Marland Enterprises Corp.
Master Mariner Ind.
Merriam Instruments, Inc
Miller Marine Services, Inc.
Moss Landing Marine Supply
Nav-Com, Inc.
New England Marine Electronics, Inc.
Northern Marine Electronics, Inc.
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Nova & Company
Ocean Marine Services, Inc.
Ontario Electronics

Peconic Electronics
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
RAD-COM Incorporated
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
Renk Electronics
Riverside Marina, Inc.
Rodgers Marine Electronics
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Sait, Incorporated
Sea and Air Electronics
Sea Port Supply Corporation
Sea-Trac Marine Services
Sea-Tronics
Seacoast Electronics, Inc.
Seaport Communications Co.
Seatronics Corp.
Seattle Marine & Fishing Supply Co.
Selectronics, Inc.
Shehan Electronic Corp
Shore Marine Electronics Co
Sipes Electronics
Sound Marine Electronics, Inc.
South County Communications, Inc.
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Taled Electronics, Inc.
Tampa Marine Radio, Inc.
Tele Comm Communications Equipment
Turnbull Marine Services Limited
Village Electronics
Whatcom Marine Electronics, Inc.
Whitcomb Radar
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Electronics, automatic pilots

Activation, Inc.
Advanced Marine Electronics
Air Marine Radio, Inc.
Alyeska Radar, Inc.
American Technical Services, Inc.
Ami Corp.
Anschuetz of America
Atlantic Radiotelephone, Inc.
Atlantic Shipbuilding
B & C Marine Service
B & F Marine Electronics, Inc.
Baer Electronic Systems
Baker, Lyman & Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Bayshore Electronics Co. Ltd.
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
Boat Electric Co., Inc.
British Electronic Marine
Buddy Sales
* C. Plath, North American Div.
Cal-Marine Electronics
Campbell Technical Services
Captain Van, Inc.
Carolina Inlet Marina, Inc.
Carranza Marine Electronics
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Electronics
Coastal Marine Electronics
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Comdev Marine Ltd.
Command Electronics, Inc.
ComMar, Inc.
Concordia Co., Inc.
Conel, Inc.
Crumley Electronic Service
Connecticut Marine Instrument Co., Inc.
* Debeg Marine, Inc.
Dillingham Maritime Electric
Dion's Yacht Yard, Inc.
Dockside Electronics Service
Dockside Marine, Inc.
Dorsey Electronics, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Eknes Instrument
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
Fairport Marine Electronics
Falmouth Marine, Inc.
* Fleet Marine Supply
Fleet Sales Co.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co.
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
George's Marine Electronics, Inc.
Graham Marine Electronics, Inc.
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Gyro Sales & Service, Inc.
Hague Marina, Inc.
Harbor Electronics Co.
The Harris Co.
Harris Electric/Electronics, Inc.
Hendricks Electric, Inc.
Heyward Supply Company, Inc.
* Howard Communications
Hudson Marine of Florida, Inc.
HWH Electronics Corporation
* HyDrive America Corp.
I.C.E.C.
International Marketing & Trading, Inc.
Intrade, Inc.
* ITT Decca Marine, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jerry's Electronics, Inc.
Kellogg Marine Supply
Kems, Inc.
Kennebec Marine Co.
Key West Electronics, Inc.
L&L Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
Lewes Boat Yard
Lewis Electronics
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc
Lorain Electronics Corporation
Lunde Electric Co., Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Majima Company Limited
Maricom Electronics, Inc.
Marine Electronics Monterey Bay
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Radio Service
Marine Sales Co.
The Marine Supply & Oil Co.
Maritime Communications, Inc.
Maritime Electronics
Maritronics Co.
Marlin Products
Master Mariner Ind.
Merriam Instruments, Inc
Miller Marine Services, Inc.
Moss Landing Marine Supply
National Pump & Injector Sales & Service, Inc.
Nav-Com, Inc.
New England Marine Electronics, Inc.
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ocean Marine Services, Inc.
Ontario Electronics
Peconic Electronics
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
RAD-COM Incorporated
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
Renk Electronics
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rodgers Marine Electronics
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Sea and Air Electronics
Sea Port Supply Corporation
Sea-Trac Marine Services
Sea-Tronics
Seacoast Electronics, Inc.
Seaport Communications Co.
Seatronics Corp.
Selectronics, Inc.
Shehan Electronic Corp
Shore Marine Electronics Co
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
Sound Marine Electronics, Inc.
South County Communications, Inc.
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
SSI, Inc.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Stone Harbor Yacht Corporation
Swan Point Marina
* Tacoma Marine Supply
Tampa Marine Radio, Inc.
Tele Comm Communications Equipment
Turnbull Marine Services Limited
Village Electronics
W-H Autopilots
Whatcom Marine Electronics, Inc.
Whitcomb Radar
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Electronics, celestial navigation

Air Marine Radio, Inc.
Alyeska Radar, Inc.
Baer Electronic Systems
Barteu Marine Electronics
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
British Electronic Marine
Buddy Sales
Cal-Marine Electronics
Captain Van, Inc.
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Command Electronics, Inc.
Conel, Inc.
* Debeg Marine, Inc.
Dillingham Maritime Electric
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Eastern Marine Electronics
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
* Fleet Marine Supply
Frank L. Beier Radio, Inc.
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
Gulf Radiotelephone & Electronics, Inc.
Harbor Electronics Co.
* Howard Communications
Hudson Marine of Florida, Inc.
I.C.E.C.
International Marketing & Trading, Inc.
Intrade, Inc.
J.T.'s Ship Chandlery, Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jon B. Jolly, Inc.
Kems, Inc.
Key West Electronics, Inc.
L&L Electronics, Inc.
Lewes Boat Yard
Lewis Electronics
Lorain Electronics Corporation
Maricom Electronics, Inc.
Marine Electronics Co.
Marine Radio Service
Marine Sales Co.
Maritime Electronics
Maritronics Co.
Master Mariner Ind.
Merriam Instruments, Inc
Micro Marine, Inc.
Moss Landing Marine Supply
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ocean Marine Services, Inc.
Ontario Electronics
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
RAD-COM Incorporated
Radiotelephone Service Corp
Renk Electronics
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Sait, Incorporated
Sea and Air Electronics
Sea Port Supply Corporation
Sea-Trac Marine Services
Sea-Tronics
Seaport Communications Co.
Seatronics Corp.
Sound Marine Electronics, Inc.
Spooner's Electric & Marine
Tampa Marine Radio, Inc.
Village Electronics
Whatcom Marine Electronics, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Electronics, depth recorders and fish finders

Advanced Marine Electronics
Air Marine Radio, Inc.

Alaska Marine & Equipment, Inc.
Alyeska Radar, Inc.
American Technical Services, Inc.
Anschuetz of America
Astoria Marine Supply Co.
Atlantic Radiotelephone, Inc.
B & C Marine Service
B & F Marine Electronics, Inc.
Baer Electronic Systems
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Baymar
Bayshore Electronics Co. Ltd.
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
British Electronic Marine
Buddy Sales
Cal-Marine Electronics
Captain Van, Inc.
Carolina Inlet Marina, Inc.
Carranza Marine Electronics
Carsten Corporation
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Electronics
Coastal Marine Electronics
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Comdev Marine Ltd.
Command Electronics, Inc.
ComMar, Inc.
Concordia Co., Inc.
Conel, Inc.
Covert Marine
Crumley Electronic Service
Connecticut Marine Instrument Co., Inc.
Curtis Marine Electronics, Inc.
* Debeg Marine, Inc.
DEG Electronics, Inc.
Delta Marine
Dillingham Maritime Electric
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Electronics Service
Dorsey Electronics, Inc.
Dudleys Auto-Marine Service
Dyna Marine, Inc.
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
* Fairhaven Marine, Inc.
Fairport Marine Electronics
Falmouth Marine, Inc.
Fisheries Supply Co.
* Fleet Marine Supply
Fleet Sales Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
George's Marine Electronics, Inc.
Graham Marine Electronics, Inc.
Great Valley Technology
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Gyro Sales & Service, Inc.
Hague Marina, Inc.
Harbor Electronics Co.
Harbor Service, Inc
The Harris Co.
Harris Electric/Electronics, Inc.
* Howard Communications
Hudson Marine of Florida, Inc.
HWH Electronics Corporation
Hyannis Marine
I.C.E.C.
International Marketing & Trading, Inc.
Intrade, Inc.
* ITT Decca Marine, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jerry's Electronics, Inc.
John A. Biewer Co., Inc.
Jon B. Jolly, Inc.
Kellogg Marine Supply
Kems, Inc.
Key West Electronics, Inc.
* Kolstrand Supply Co.
Krupp Atlas Elektronik
L&L Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
Lewes Boat Yard
Lewis Electronics
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lorain Electronics Corporation
MacDougalls' Cape Cod Marine Service, Inc.
Maricom Electronics, Inc.
Marine Electronics Monterey Bay
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Radio Service
Marine Recorders Corp.
Marine Sales Co.
Maritime Communications, Inc.
Maritime Electronics
Maritronics Co.
Marland Enterprises Corp.
Marlin Products
Master Mariner Ind.
Memphis Net & Twine Co., Inc.
Merriam Instruments, Inc
Miller Marine Services, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Nav-Com, Inc.
New Bern Net Company
New England Marine Electronics, Inc.
Northern Marine Electronics, Inc.
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ocean Marine Services, Inc.
Ocean Products Research, Inc.
Ontario Electronics
Peconic Electronics
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
R W Marine
RAD-COM Incorporated
Radiotelephone Service Corp
Ray Marine Distributing Co./Olympic Boats
* RCA Service Company
Renk Electronics
Riverside Marina, Inc.
Rodgers Marine Electronics
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Sait, Incorporated
Sea and Air Electronics
Sea Port Supply Corporation
Sea-Trac Marine Services
Sea-Tronics
Seacoast Electronics, Inc.
Seaport Communications Co.
Seatronics Corp.
Seattle Marine & Fishing Supply Co.
Selectronics, Inc.
Shehan Electronic Corp
Shore Marine Electronics Co
* Simrad Inc.
Sipes Electronics
SNL Corporation
Sound Marine Electronics, Inc.
South County Communications, Inc.
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
Stirling Harbor Shipyard & Marina, Inc.
Stone Harbor Yacht Corporation
Swan Point Marina
* Tacoma Marine Supply
Taled Electronics, Inc.
Tampa Marine Radio, Inc.
Tele Comm Communications Equipment
Turnbull Marine Services Limited
Village Electronics
W. G. Konos Co.
Whatcom Marine Electronics, Inc.
Whitcomb Radar
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Electronics, fixed gear locators

Air Marine Radio, Inc.
Alyeska Radar, Inc.
Atlantic Radiotelephone, Inc.
B & F Marine Electronics, Inc.
Baer Electronic Systems
Barteu Marine Electronics
Baymar
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
British Electronic Marine
Buddy Sales
Cal-Marine Electronics
Carolina Inlet Marina, Inc.
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Electronics
Collins Marine Corp.
Comdev Marine Ltd.
Command Electronics, Inc.
Conel, Inc.
* Debeg Marine, Inc.
Dillingham Maritime Electric
Dyna Marine, Inc.
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
Fleet Sales Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
Graham Marine Electronics, Inc.
Gulf Radiotelephone & Electronics, Inc.
Harbor Electronics Co.
The Harris Co.
* Howard Communications
I.C.E.C.
International Fishing Devices, Inc.
Intrade, Inc.
Jeanmard's Marine Electronics Services
Jensen Communications, Inc.
Jon B. Jolly, Inc.
Kems, Inc.
Key West Electronics, Inc.
L&L Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
Lewes Boat Yard
Lorain Electronics Corporation
Maricom Electronics, Inc.
Marine Electronics Co.
Marine Radio Service
Marine Sales Co.
Maritime Electronics
Maritronics Co.
Merriam Instruments, Inc
Nav-Com, Inc.
Northwest Boat Yard
Northwest Instrument Co.
Ocean Marine Services, Inc.
Ontario Electronics
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
RAD-COM Incorporated
Radiotelephone Service Corp
Renk Electronics
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Sea and Air Electronics
Sea-Trac Marine Services
Seaport Communications Co.
Seatronics Corp.
South County Communications, Inc.
Spooner's Electric & Marine
Tampa Marine Radio, Inc.
Village Electronics
Whitcomb Radar
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Electronics, loran

Advanced Marine Electronics
Air Marine Radio, Inc.
Alyeska Radar, Inc.
American Technical Services, Inc.
Anschuetz of America
Atlantic Radiotelephone, Inc.
B & C Marine Service
B & F Marine Electronics, Inc.
Baer Electronic Systems
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Baymar
Bayshore Electronics Co. Ltd.
Beacon Marine Center
Bibbins & Rice Electronics, Inc.
Blackmore Electronics
British Electronic Marine
Buddy Sales
Cal-Marine Electronics
Captain Van, Inc.
Carolina Inlet Marina, Inc.
Carranza Marine Electronics
Carteret Electronics, Inc.
Central Electronics, Inc.
Clyde B. Kirlin, Inc.
Coast Chandlery
Coastal Electronics
Coastal Marine Electronics
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Comdev Marine Ltd.
Command Electronics, Inc.
ComMar, Inc.
Concordia Co., Inc.
Conel, Inc.
Covert Marine
Crumley Electronic Service
Connecticut Marine Instrument Co., Inc.
Curtis Marine Electronics, Inc.
* Debeg Marine, Inc.
DEG Electronics, Inc.
Dillingham Maritime Electric
Dion's Yacht Yard, Inc.
Dockside Electronics Service

Dorsey Electronics, Inc.
Dudleys Auto-Marine Service
Dyna Marine, Inc.
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Elco Electronics, Inc
Electra-Yacht, Inc.
Electro-Nav, Inc.
Electronic Component Dist., Inc.
Electronic Services, Inc.
* Electronics For Yachting
Fairport Marine Electronics
Falmouth Marine, Inc.
* Fleet Marine Supply
Fleet Sales Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co.
Fry Marine Electronics
Gans & Pogh Assoc., Inc.
George's Marine Electronics, Inc.
Graham Marine Electronics, Inc.
Great Valley Technology
Griffith Marine Navigation, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
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Marine Electronics Monterey Bay
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Radio Service
Marine Sales Co.
Maritime Communications, Inc.
Maritime Electronics
Maritronics Co.
Master Mariner Ind.
Merriam Instruments, Inc
Moss Landing Marine Supply
Nav-Com, Inc.
Nissho-Iwai American Corp.
Northern Marine Electronics, Inc.
Northwest Boat Yard
Northwest Instrument Co.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Ocean Marine Services, Inc.
Ontario Electronics

- Puget Sound Instrument Co.
- R.H. Sassaman Co., Inc.
- RAD-COM Incorporated
- Radiotelephone Service Corp
- * RCA Service Company
- Renk Electronics
- Rodgers Marine Electronics
- Ross Yacht Service, Inc.
- Sait, Incorporated
- Sea and Air Electronics
- Sea Port Supply Corporation
- Sea-Trac Marine Services
- Sea-Tronics
- Seacoast Electronics, Inc.
- Seaport Communications Co.
- Seatronics Corp.
- Shore Marine Electronics Co
- Sipes Electronics
- Sound Marine Electronics, Inc.
- South County Communications, Inc.
- South Shore Marine Radio, Inc.
- Spooner's Electric & Marine
- * Tacoma Marine Supply
- Tampa Marine Radio, Inc.
- Village Electronics
- Whatcom Marine Electronics, Inc.
- Whitcomb Radar
- Wymans Wholesale Marine & Supply Company
- Yankee Boat Yard & Marina, Inc.

EPIRBS (Emergency Position Indicating Radio Beacons)

- A.E.R. Supply, Inc.
- A. L. Kilgo Co., Inc.
- Air Marine Radio, Inc.
- Alexander Industries, Inc.
- Alyeska Radar, Inc.
- Anschuetz of America
- Astoria Marine Supply Co.
- Atlantic Radiotelephone, Inc.
- Atlantic Survival Equipment Company, Inc.
- B & F Marine Electronics, Inc.
- Baer Electronic Systems
- Barclay Marine Distributer Corp.
- Barteu Marine Electronics
- Bayshore Electronics Co. Ltd.
- Beacon Marine Center
- Bibbins & Rice Electronics, Inc.
- Blue Water Marine Supply, Inc.
- British Electronic Marine
- Buddy Sales
- C.J. Hendry Co.
- Cal-Marine Electronics
- Cape Fishermen's Supply
- Captain Van, Inc.
- Carranza Marine Electronics
- Carteret Electronics, Inc.
- Central Electronics, Inc.
- Chase, Leavitt and Co.
- Clyde B. Kirlin, Inc.
- Coastal Marine Electronics
- Coastal Radio & Radar Service, Inc.
- Collins Marine Corp.
- Command Electronics, Inc.
- Concordia Co., Inc.
- Conel, Inc.
- Crumley Electronic Service
- Connecticut Marine Instrument Co., Inc.
- DANTRONICS/MEEAC Co.
- Datrex Inc.
- DEG Electronics, Inc.
- Dillingham Maritime Electric
- Dion's Yacht Yard, Inc.
- * Doc Freeman's, Inc.
- Dockside Electronics Service
- Dorsey Electronics, Inc.
- Dyna Marine, Inc.
- E & B Marine Supply, Inc.
- E.M. Electronics Marine Ltd.
- Eagle Enterprises, Inc.
- Eastern Marine Electronics
- Elco Electronics, Inc
- Electra-Yacht, Inc.
- Electro-Nav, Inc.
- Electronic Component Dist., Inc.
- Electronic Services, Inc.
- * Electronics For Yachting
- Englund Marine Supply Co., Inc.
- Falmouth Marine, Inc.
- Fisheries Supply Co.
- * Fleet Marine Supply
- Fleet Sales Co.
- Frank L. Beier Radio, Inc.
- Freeport Marine Supply Co.
- Fry Marine Electronics
- George's Marine Electronics, Inc.
- Graham Marine Electronics, Inc.
- Griffith Marine Navigation, Inc.
- Gulf Marine Center
- Gulf Radiotelephone & Electronics, Inc.
- Gyro Sales & Service, Inc.
- Harbor Electronics Co.
- Harris Electric/Electronics, Inc.
- Hudson Marine of Florida, Inc.
- HWH Electronics Corporation
- Hyannis Marine
- Intrade, Inc.
- J.T.'s Ship Chandlery, Inc.
- Jay Stuart Haft Co., Inc.
- Jeanmard's Marine Electronics Services
- Jerry's Electronics, Inc.
- John A. Biewer Co., Inc.
- Jon B. Jolly, Inc.
- Kellogg Marine Supply
- Kems, Inc.
- Key West Electronics, Inc.
- Key West Marine Hardware, Inc.
- * Kolstrand Supply Co.
- L&L Electronics, Inc.
- L. & L. Marine, Inc.
- Larry Smith Electronics of Florida, Inc.
- Lewes Boat Yard
- Lewis Electronics
- Lewis Marine Supply, Inc.
- Long Beach Marine Electronics, Inc.
- Lorain Electronics Corporation
- MacDougalls' Cape Cod Marine Service, Inc.
- Maricom Electronics, Inc.
- Marine Electronics Monterey Bay
- Marine Electronic Service, Inc.
- Marine Electronics Co.
- Marine Hardware and Supply Co., Inc.
- Marine Radio Service
- Marine Sales Co.
- The Marine Supply & Oil Co.
- Maritime Communications, Inc.
- Maritime Electronics
- Maritronics Co.
- Marland Enterprises Corp.
- Merriam Instruments, Inc
- Mobile Ship Chandlery, Inc.
- Moss Landing Marine Supply
- Nav-Com, Inc.
- New England Fishing Gear, Inc.
- New England Marine Electronics, Inc.
- Northern Marine Electronics, Inc.
- Northwest Boat Yard
- Northwest Instrument Co.
- Northwest Marine Center
- Norton's Shipyard & Marina, Inc
- Ocean Marine Services, Inc.
- Ontario Electronics
- Peconic Electronics
- Plymouth Marine, Inc.
- Puget Sound Instrument Co.
- R.H. Sassaman Co., Inc.
- RAD-COM Incorporated
- Radiotelephone Service Corp
- Renk Electronics
- Rick Kiser Marine Wiring
- Robert E. White Instruments, Inc.
- Rodgers Marine Electronics
- Ross Yacht Service, Inc.
- Sea and Air Electronics
- Sea-Trac Marine Services
- Sea-Tronics
- Seacoast Electronics, Inc.
- Seaport Communications Co.
- Seatronics Corp.
- Seattle Marine & Fishing Supply Co.
- Shehan Electronic Corp
- Ship Shop, Inc.
- Shore Marine Electronics Co
- * Simrad Inc.
- Sound Marine Electronics, Inc.
- South County Communications, Inc.
- South Shore Marine Radio, Inc.
- Spooner's Electric & Marine
- Stirling Harbor Shipyard & Marina, Inc.
- Swan Point Marina
- * Tacoma Marine Supply
- Tampa Marine Radio, Inc.
- Three Lanterns Ship Supply, Inc.
- Village Electronics
- * Westerbeke Fishing Gear Co., Inc.
- Whatcom Marine Electronics, Inc.
- Whitcomb Radar
- The Wm. H. Whiting Co.
- Wymans Wholesale Marine & Supply Company
- Yankee Boat Yard & Marina, Inc.

Fabrication, custom

- Armstrong Boats & Marine Transportation, Inc.
- Atlantic Shipbuilding
- B & C Marine Service
- Barbour's Marine Supply Co., Inc.
- Barton Machine Shop, Inc.
- * Bevis and Associates, Inc.
- C.J. Hendry Co.
- Canovex Ltd.
- Carolina Inlet Marina, Inc.
- * Cascade Machinery and Electric
- Dan Chick Co.
- Dee Jon Co.
- Down East Machine and Engineering, Inc.
- Dudleys Auto-Marine Service
- * Fairhaven Marine, Inc.
- Flounder Bay Boat Lumber
- Gowen, Inc.
- Hague Marina, Inc.
- The Harris Co.
- Harris Electric/Electronics, Inc.
- * Hathaway Machinery Co.
- * Howard Communications
- Hydramar, Inc.
- I. M. Brokers, Inc.
- * KEM Equipment, Inc.
- Kennebec Marine Co.
- * Kolstrand Supply Co.
- L&L Electronics, Inc.
- MacDougalls' Cape Cod Marine Service, Inc.
- Marine Sales Co.
- Marine Systems, Inc.
- Marlin Products
- Mechanical Piping, Inc.
- Morris Whaley, Inc.
- National Pump & Injector Sales & Service, Inc.
- New Bern Net Company
- North Bend Fabrication & Machine, Inc.
- Northwest Boat Yard
- Norton's Shipyard & Marina, Inc.
- Ocean Products Research, Inc.
- RAD-COM Incorporated
- Riverside Marina, Inc.
- Ross Yacht Service, Inc.
- Rozier Machinery Co.
- Samsel Rope and Marine Supply Company
- Searig Sail Systems Co.
- Selectronics, Inc.
- Seward Ship's Chandlery
- Ship Shop, Inc.
- Smith Bros. Foundry & Machine Works Ltd.
- South Bay Marina
- * Southwest Boat Corp.
- Steel and Engine Products Ltd.
- Tarpon Marine Ways, Inc.
- Turnbull Marine Services Limited
- * Westerbeke Fishing Gear Co., Inc.
- Wharf Forging & Welding, Inc.
- Wolf Marine System Division
- Yankee Boat Yard & Marina, Inc.
- Yankee Master Hydraulics, Inc.

Fastenings

- Key West Marine Hardware, Inc.
- Mechanical Piping, Inc.
- * Sta-Put Fastener Mfg. Co.
- Wm. Cannell Boatbuilding Co.

Fenders

- A. Dimattina Company, Inc.
- A.E.R. Supply, Inc.
- A. L. Kilgo Co., Inc.
- ABCO-Acadia
- Alaska Marine & Equipment, Inc.
- Alexander Industries, Inc.
- Astoria Marine Supply Co.
- Barbour's Marine Supply Co., Inc.
- Barclay Marine Distributer Corp.
- Beacon Marine Center
- Blue Water Marine Supply, Inc.
- Brewster's Shipyard, Inc.
- C.G. Edwards & Co., Inc.
- Carolina Inlet Marina, Inc.
- Chase, Leavitt and Co.
- Concordia Co., Inc.
- Covert Marine
- Delta Marine
- Dion's Yacht Yard, Inc.
- * Doc Freeman's, Inc.
- Dudleys Auto-Marine Service
- E & B Marine Supply, Inc.
- Englund Marine Supply Co., Inc.
- F & B Enterprises, Inc.
- Fisheries Supply Co.
- Forsea Ltd.
- Friday Harbor Hardware and Marine
- Gulf Marine Center
- Hague Marina, Inc.
- Hale Marine Parts Co.
- Harbor Service, Inc
- The Harris Co.
- Heyward Supply Company, Inc.
- Hyannis Marine
- International Marketing & Trading, Inc.
- Island Fish Net & Supply Co., Inc.
- J.T.'s Ship Chandlery, Inc.
- Jacksonville Marine Supply Co., Inc.
- John A. Biewer Co., Inc.
- John Leckie, Inc.
- Kellogg Marine Supply
- Key West Marine Hardware, Inc.
- Kingman Marine, Inc.
- * Kolstrand Supply Co.
- Lewis Marine Supply, Inc.
- Lummi Fishery Supplies, Inc.
- MacDougalls' Cape Cod Marine Service, Inc.
- Marine Hardware and Supply Co., Inc.
- Marine Sales Co.
- The Marine Supply & Oil Co.
- Marine Systems, Inc.
- Marland Enterprises Corp.
- Mobile Ship Chandlery, Inc.
- Montauk Marine
- Moss Landing Marine Supply
- Muscongus Marina and Building
- New Bern Net Company
- New England Fishing Gear, Inc.
- Nikka Overseas Agency Ltd.
- Nissho-Iwai American Corp.
- Norsenet Ltd.

Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
Seaward International, Inc.
Ship Shop, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Turnbull Marine Services Limited
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Filters, general

A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine Engine, Inc.
Alaska Marine & Equipment, Inc.
ANS Engines, Inc.
Arnold Machinery Co.
Automarine Marketing Corporation
B. C. Equipment Company Ltd.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Beacon Marine Center
Benoit Auto Sales Ltd.
Brewster's Shipyard, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
Capt'n Supply, Inc.
Carl J. Kennedy Co.
Carolina Inlet Marina, Inc.
Charon Oil Systems, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Cummins Carolinas Marine Division
Cummins Illinois Engine Sales, Corp.
Cummins Mid-Atlantic, Inc.
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Cummins West, Inc.
* Doc Freeman's, Inc.
Down East Machine and Engineering, Inc.
Dudleys Auto-Marine Service
Falmouth Marine, Inc.
The Fishermen's Supply Co., Inc.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
Hyannis Marine
Hydro Air, Inc.
I. M. Brokers, Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Kellogg Marine Supply
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Marine Engine Repair Co., Inc.
Marine Engineering Associates
Marine Motor Sales
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Matt's Marine Diesel Services Ltd.
Montauk Marine
Moss Landing Marine Supply
Nautic Maskinfabrik ApS
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Point Pleasant Iron Works
Ray Marine Distributing Co./Olympic Boats
Reinforced Plastics Co.
Riverside Marina, Inc.
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Smith Bros. Foundry & Machine Works Ltd.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Swan Point Marina
Swanson Company
Texaco, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Welles Marine Service
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
Wimbrow's Repair Service
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.
Yankee Master Hydraulics, Inc.

Firefighting equipment

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alexander Industries, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Beacon Marine Center
Blue Water Marine Supply, Inc.
C.J. Hendry Co.
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Cordova Outboard, Inc.
Covert Marine
Delta Marine
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Engineering Equipment Co.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
I.C.E.C.
J.T.'s Ship Chandlery, Inc.
Jerry's Electronics, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Majima Company Limited
Mako Marina
Marine Sales Co.
Mel Barr Co., Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
* Omnithruster Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Rhode Island Marine Services, Inc.
Rick Kiser Marine Wiring
Samsel Rope and Marine Supply Company
Seattle Marine & Fishing Supply Co.
Seward Ship's Chandlery
Ship Shop, Inc.
SNL Corporation
South Bay Marina
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Wickford Cove Marina, Inc.
The Wm. H. Whiting Co.
Yankee Boat Yard & Marina, Inc.

Flame detectors and arresters

Majima Company Limited

Fuel systems

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Benoit Auto Sales Ltd.
The Boat House
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Charon Oil Systems, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Cummins Carolinas Marine Division
Cummins Mid-Atlantic, Inc.
Cummins Service & Sales, Inc.
East Coast Diesel Service, Inc.
Falmouth Marine, Inc.
George Engine Company, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
Lewis Marine Supply, Inc.
M & L Engine Co.
Mako Marina
Marine Engineering Associates
Marine Motor Sales
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Marine Systems, Inc.
Matt's Marine Diesel Services Ltd.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
N C Marine
National Pump & Injector Sales & Service, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
R W Marine
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Ross Yacht Service, Inc.
San Juan Propeller Service, Inc.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Swanson Company
Wanchese Trawl & Supply Co.
Welles Marine Service
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Fuel, water separator

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Arnold Machinery Co.
Atlaspolar Marine
B & C Marine Service
B. C. Equipment Company Ltd.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Benoit Auto Sales Ltd.
The Boat House
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Charon Oil Systems, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Cummins Carolinas Marine Division
Cummins Illinois Engine Sales, Corp.
Cummins Mid-Atlantic, Inc.
Cummins Ontario Limited
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Cummins West, Inc.
Delta Marine
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Down East Machine and Engineering, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
George Engine Company, Inc.
Gowen, Inc.
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
Henry Knese, Inc
Hoffert Marine, Inc.
Hyannis Marine
Industrial Engines Ltd.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
M & L Engine Co.

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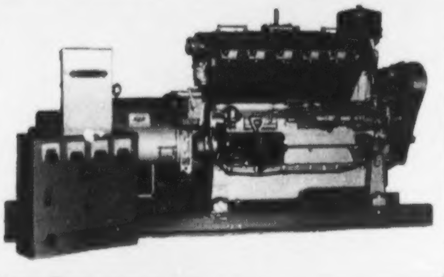

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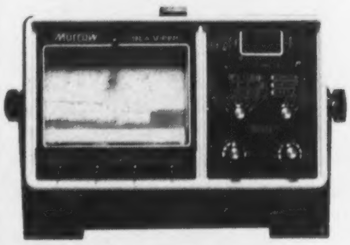

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Marine Engine Center, Inc.
Marine Engine Repair Co., Inc.
Marine Engineering, Incorporated
* Marine Gear Div., Inc.
Marine Motor Sales
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Marysville Marine Distributors, Inc.
Matt's Marine Diesel Services Ltd.
Miller Marine Services, Inc.
Montauk Marine
Moss Landing Marine Supply
N C Marine
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
New England Fishing Gear, Inc.
Nissho-Iwai American Corp.
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Point Pleasant Iron Works
R W Marine
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Shore Marine Electronics Co
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Swanson Company
Texaco, Inc.
Turnbull Marine Services Limited
Welles Marine Service
Wickford Cove Marina, Inc.
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Gaffs and harpoons

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Bay Bulls Trading Co. Ltd.
Blue Water Marine Supply, Inc.
C.G. Edwards & Co., Inc.
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
Dan Chick Co.
Dee Jon Co.
Donalson Company
Down East Machine and Engineering, Inc.
Dudleys Auto-Marine Service
Englund Marine Supply Co., Inc.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
The Harris Co.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Northwest Boat Yard
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Rockland Boat, Inc.
Scituate Lobster Trap Co.
Silver Horde Fishing Supplies, Inc.
SNL Corporation
South Bay Marina
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Gas alarms

Majima Company Limited

Generators

A.E.R. Supply, Inc.
ABCO-Acadia
Alaska Marine Engine, Inc.
Alaska Marine & Equipment, Inc.
American Honda Motor
Arnold Machinery Co.
Atlantis Marine & Industrial, Inc.
B & C Marine Service
B & F Marine Electronics, Inc.
B. C. Equipment Company Ltd.
Baer Electronic Systems
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Benoit Auto Sales Ltd.
Boat Electric Co., Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
* Cascade Machinery and Electric
Chase, Leavitt and Co.
Concordia Co., Inc.
Cordova Outboard, Inc.
Cummins Carolinas Marine Division
Cummins Illinois Engine Sales, Corp.
Cummins Metropower, Inc.
Cummins Mohawk Diesel, Inc.
Cummins North Atlantic, Inc.
Cummins Ontario Limited
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Curtis Engine & Equipment, Inc.
Dawes Engine Generator Service, Inc.
Deltaville Diesel Co., Inc.
Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.
Dion's Yacht Yard, Inc.
Dockside Marine, Inc.
Eastern Marine Electronics
Electronic Component Dist., Inc.
Engine Technology, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
George Engine Company, Inc.
Gowen, Inc.
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
Hendricks Electric, Inc.
Henry Knese, Inc
Hewitt Equipment Limited
Heyward Supply Company, Inc.
Hoffert Marine, Inc.
Hoffman Ind., Inc.
I. M. Brokers, Inc.
I.C.E.C.
Industrial Engines Ltd.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
* KEM Equipment, Inc.
Kems, Inc.
Kingman Marine, Inc.
Lunde Electric Co., Inc.
M & L Engine Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mako Marina
Mandem, Industrial Division of Asamera, Inc.
Marine Engineering Associates
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marysville Marine Distributors, Inc.
Miller Marine Services, Inc.
Moss Landing Marine Supply
N C Marine
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
Nissho-Iwai American Corp.
Norship, Inc.
North Bend Fabrication & Machine, Inc.
Northeast Ford Engines, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Pacific Diesel Power
Penske GM Power, Inc.
Power Products, Inc.
* R. A. Mitchell Co., Inc.
R W Marine
Renault Marine Diesel USA, Inc.
Rick Kiser Marine Wiring
Riverside Marina, Inc.
Rodgers Marine Electronics
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Sabb-Dreadnought & Trident Diesel
Sea-Trac Marine Services
* Southwest Boat Corp.
Spooner's Electric & Marine
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Trans-Cold Refrigeration, Ltd.
Turnbull Marine Services Limited
Unique Services Co.
Village Electronics
Wanchese Trawl & Supply Co.
Welles Marine Service
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Gauges

Winel of America, Inc.

Gurdies and downriggers

Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Canovex Ltd.
Carolina Inlet Marina, Inc.
Covert Marine
Englund Marine Supply Co., Inc.
Fish-Master
Gowen, Inc.
Kems, Inc.
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Moss Landing Marine Supply
National Pump & Injector Sales & Service, Inc.
Nikka Overseas Agency Ltd.
Northwest Boat Yard
R W Marine
Redden Net Co.
Seattle Marine & Fishing Supply Co.
Seward Ship's Chandlery
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
South Bay Marina
Steel and Engine Products Ltd.
* Tacoma Marine Supply
Wymans Wholesale Marine & Supply Company

Hardware, deck gear and fittings

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic Shipbuilding
Baer Electronic Systems
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Canovex Ltd.
Cape Fishermen's Supply
Captain Van, Inc.
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Coast Chandlery
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Down East Machine and Engineering, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Engineering Equipment Co.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fid-O®/McGrew Splicing Tool Co.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
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Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.
Hyannis Marine
Hydramar, Inc.
Industrial Sales Company, Inc.

International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Jay Stuart Haft Co., Inc.
Jensen Communications, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
* Marspec Inc.
Mechanical Piping, Inc.
Mel Barr Co., Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
Skip's Marine Supply, Inc.
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
South Bay Marina
Southern Marine Supply Co., Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wire Rope & Fittings Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Hatches and doors

A. L. Kilgo Co., Inc.
ABCO-Acadia
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
Chesapeake Marine Industries, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Forsea Ltd.
The Harris Co.
Hydramar, Inc.
International Marketing & Trading, Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
* L. S. Baier & Assoc.
Lewis Marine Supply, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Mechanical Piping, Inc.
Mel Barr Co., Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Samsel Rope and Marine Supply Company
Seattle Marine & Fishing Supply Co.
Seward Ship's Chandlery
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
* Westerbeke Fishing Gear Co., Inc.
Whitefish Marine, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Haulers, jigging

A&G Fisherman Supply
ABCO-Acadia
Bountiful Ocean Supply, Inc.
Cape Fishermen's Supply
Dan Chick Co.
Fish-Master
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Hoffman Ind., Inc.
International Marine Industries, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
National Pump & Injector Sales & Service, Inc.
New England Fishing Gear, Inc.
Nikka Overseas Agency Ltd.
Norsenet Ltd.
Northwest Boat Yard
Redden Net Co.
Smith Bros. Foundry & Machine Works Ltd.
Wymans Wholesale Marine & Supply Company

Haulers, longline

A&G Fisherman Supply
ABCO-Acadia
Activation, Inc.
Atlantic & Gulf Fishing Supply Corp.
* Bevis and Associates, Inc.
Cape Fishermen's Supply
Dan Chick Co.
Down East Machine and Engineering, Inc.
Fish-Master
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
Hoffman Ind., Inc.
International Marketing & Trading, Inc.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Memphis Net & Twine Co., Inc.
National Pump & Injector Sales & Service, Inc.
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Northwest Boat Yard
Nova & Company
* O. Mustad & Son A/S
O. Mustad & Son (Can) Ltd.
Ocean Products Research, Inc.
Redden Net Co.
Seattle Marine & Fishing Supply Co.
Smith Bros. Foundry & Machine Works Ltd.
Steel and Engine Products Ltd.
* Tacoma Marine Supply
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Haulers, net

A&G Fisherman Supply
ABCO-Acadia
Activation, Inc.
Atlantic & Gulf Fishing Supply Corp.
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Bumble Bee Seafoods
Canovex Ltd.
Cape Fishermen's Supply
Carsten Corporation
Dan Chick Co.
Fish-Master
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
The Harris Co.
Hoffman Ind., Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Northwest Boat Yard
Ocean Products Research, Inc.
Redden Net Co.
Samsel Rope and Marine Supply Company
Scituate Lobster Trap Co.
Seawood Associates, Inc.
Steel and Engine Products Ltd.
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Welles Marine Service
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Haulers, pot

A&G Fisherman Supply
ABCO-Acadia
Activation, Inc.
Ami Corp.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Bumble Bee Seafoods
Canovex Ltd.
Cape Fishermen's Supply
Dan Chick Co.
Down East Machine and Engineering, Inc.
* Essex Machine Wks., Inc
Fish-Master
Fishermen Supply Co.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
The Harris Co.
Hoffman Ind., Inc.
Industrial Engines Ltd.
International Marketing & Trading, Inc.
* KEM Equipment, Inc.
Ketcham Traps
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Northeast Ford Engines, Inc.
Northwest Boat Yard
Ocean Products Research, Inc.
Point Pleasant Iron Works
Redden Net Co.
Reinforced Plastics Co.
Scituate Lobster Trap Co.
Seawood Associates, Inc.
Seward Ship's Chandlery
Smith Bros. Foundry & Machine Works Ltd.
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Welles Marine Service
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Haulers, power blocks

A&G Fisherman Supply
ABCO-Acadia
Activation, Inc.
* Bevis and Associates, Inc.
Bumble Bee Seafoods
Carsten Corporation
Dan Chick Co.
Down East Machine and Engineering, Inc.
Ewing Sales Agency
Forsea Ltd.
Gourock Division Wire Rope Industries, Limited
Hoffman Ind., Inc.
Hydramar, Inc.

Industrial Engines Ltd.
Kennebec Marine Co.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Northwest Boat Yard
Redden Net Co.
Welles Marine Service
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Hoists, boat

A. L. Kilgo Co., Inc.
ABCO-Acadia
Activation, Inc.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Carolina Inlet Marina, Inc.
Gulf King Marine & Industrial Supply
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Lewis Marine Supply, Inc.
Majima Company Limited
Marine Sales Co.
The Marine Supply & Oil Co.
Ray Marine Distributing Co./Olympic Boats
Samsel Rope and Marine Supply Company
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Hoists, general

A. L. Kilgo Co., Inc.
ABCO-Acadia
Activation, Inc.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
* Bevis and Associates, Inc.
Blue Water Marine Supply, Inc.
Carl J. Kennedy Co.
Carsten Corporation
* Cascade Machinery and Electric
Covert Marine
Dan Chick Co.
Haddrell Corp.
The Harris Co.
Heyward Supply Company, Inc.
Industrial Sales Company, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Kennebec Marine Co.
Lewis Marine Supply, Inc.
Lindgren-Pitman, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
New Bern Net Company
* Nick's Hydraulics, Inc.
North Bend Fabrication & Machine, Inc.
Norton's Shipyard & Marina, Inc.
Ray Marine Distributing Co./Olympic Boats
Samsel Rope and Marine Supply Company
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Horns

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Atlantic & Gulf Fishing Supply Corp.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Wm. B. Bliss
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
Coastal Marine Electronics
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
* Fairhaven Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
* Fleet Marine Supply
Forsea Ltd.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
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International Marketing & Trading, Inc.
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Marine Sales Co.
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Miller Marine Services, Inc.
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Schooner Outfitting Co. Ltd.
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Spooner's Electric & Marine
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Welles Marine Service
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Whitcomb Radar
Wickford Cove Marina, Inc.
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Hoses and fittings

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Ami Corp.
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Arnold Machinery Co.
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
* Bevis and Associates, Inc.
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
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Cummins Ontario Limited
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
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Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
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Heyward Supply Company, Inc.
Hoffman Ind., Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kennebec Marine Co.
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Kingman Marine, Inc.
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Lummi Fishery Supplies, Inc.
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MacDougalls' Cape Cod Marine Service, Inc.
Marine Electronics Co.
Marine Hydraulic Engineering Co., Inc.
Marine Motor Sales
Marine Sales Co.
Marine Sanitation Specialists
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Marlin Products
Matt's Marine Diesel Services Ltd.
Mel Barr Co., Inc.
Mi Prop, Inc.
Montauk Marine
Moss Landing Marine Supply
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N C Marine
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New Bern Net Company
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Point Pleasant Iron Works
Ray Marine Distributing Co./Olympic Boats
Reinforced Plastics Co.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Seattle Marine & Fishing Supply Co.
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Skipper Hydraulic, Inc.
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* Wilcox Marine Supply, Inc.
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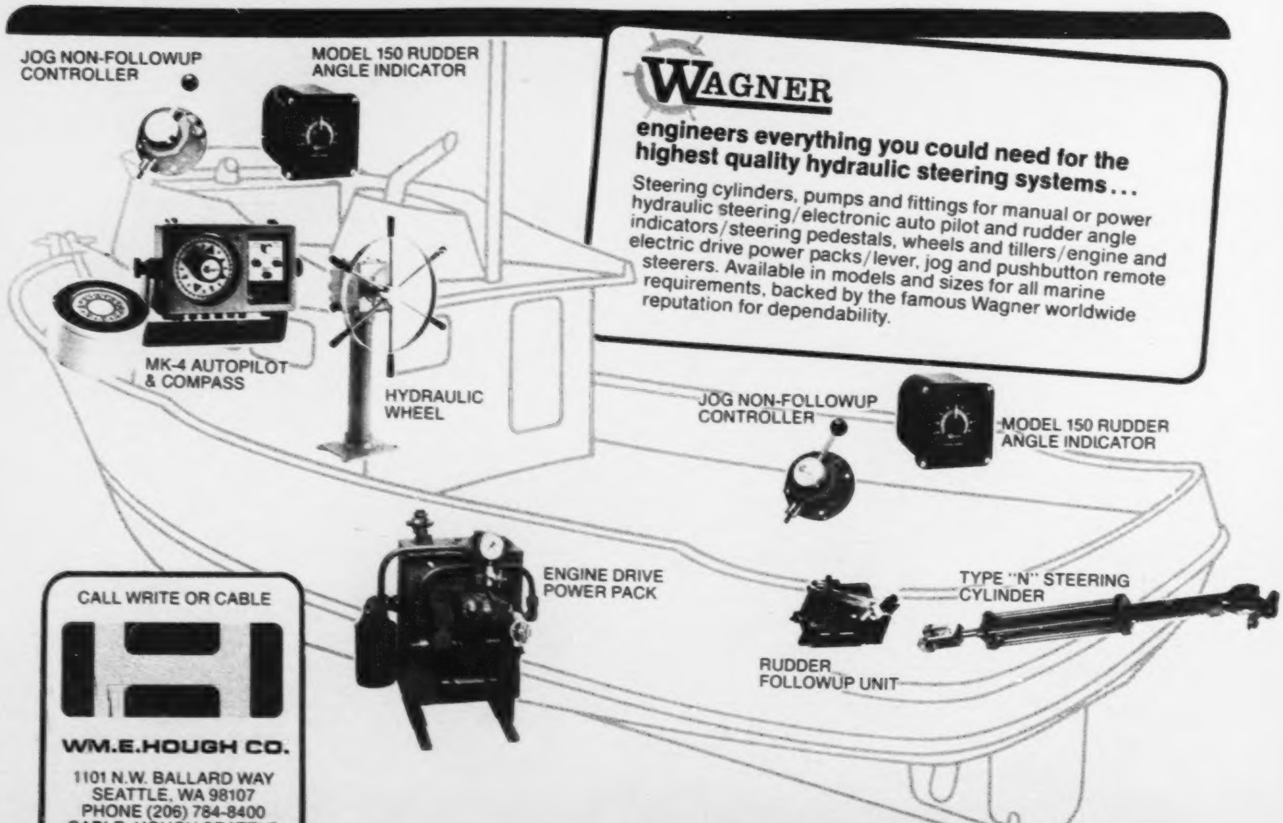

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Spooner's Electric & Marine
SSI, Inc.
Stewart-Hunt, Inc.
Stirling Harbor Shipyard & Marina, Inc.
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W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Welles Marine Service
* Wilcox Marine Supply, Inc.
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The Wm. H. Whiting Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.
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ANS Engines, Inc.
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Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Blackmore Electronics
Boat Electric Co., Inc.
The Boat House
Carolina Inlet Marina, Inc.
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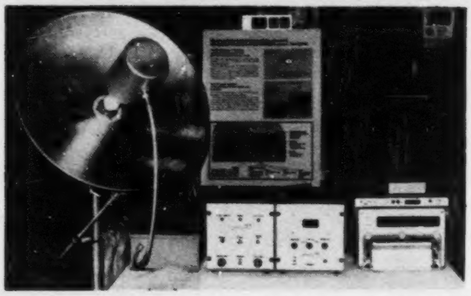

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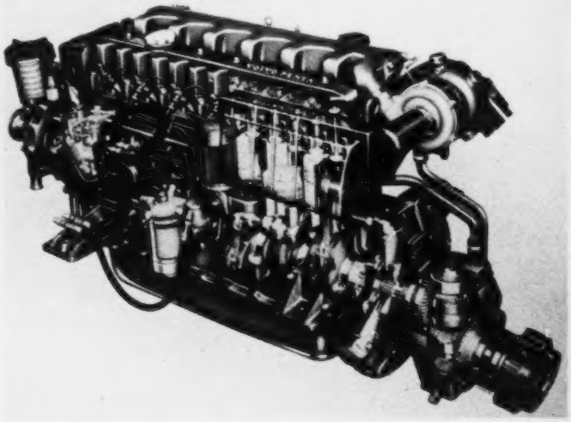

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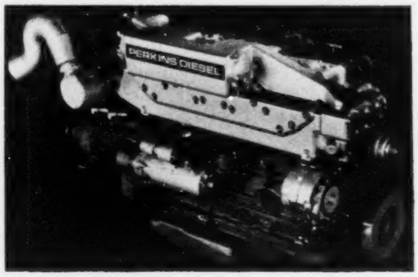

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Kraft International Corp.
M & L Engine Co.
Mako Marina
* Marine Gear Div., Inc.
Marine Motor Sales
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Miller Marine Services, Inc.
Northeast Ford Engines, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocran Boat Shop
R W Marine
Rosborough Boats, Ltd.
Steel and Engine Products Ltd
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Travelers Marine Engine Co.
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Welles Marine Service
Yankee Boat Yard & Marina, Inc.

Marine engines, components and accessories

A.E.R. Supply, Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
* Alco Power, Inc.
Anchor-Power House Marine
ANS Engines, Inc.
Arnold Machinery Co.
Atlaspolar Marine
B & C Marine Service
B. C. Equipment Company Ltd.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Beacon Marine Center
Benoit Auto Sales Ltd.
The Boat House
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Coastal Power Products, Inc.
Concordia Co., Inc.
Covert Marine
Cummins Alabama, Inc.
Cummins Carolinas Marine Division
Cummins Diesel of Northern Ohio, Inc.
Cummins Diesel Sales of B.C. Limited
Cummins Illinois Engine Sales, Corp.
Cummins Metropower, Inc.
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins Ontario Limited
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Cummins West, Inc.
Dan Chick Co.
Delta Marine
Deltaville Diesel Co., Inc.
* Di-Pietro Corporation
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
East Coast Diesel Service, Inc.
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
Gaspe Shipyard Inc.
George Engine Company, Inc.
Gowen, Inc.
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Hawker Siddeley Diesels & Electrics, Inc.
Henry Knese, Inc
Hewitt Equipment Limited
Hyannis Marine
Industrial Engines Ltd.
John Leckie, Inc.
Johnson & Towers, Inc.
Jordan-Milton Machinery, Inc.
* KEM Equipment, Inc.
Kingman Marine, Inc.
Kraft International Corp.
M & L Engine Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mako Marina
Mandem, Industrial Division of Asamera, Inc.
Marine Engine Repair Co., Inc.
Marine Engineering Associates
Marine Motor Sales
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Marysville Marine Distributors, Inc.

Matt's Marine Diesel Services Ltd.
Miller Marine Services, Inc.
Muscongus Marina and Building
N C Marine
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
* New England Engine Corporation
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Olsen Diesel Engine Corporation
Pacific Diesel Power
Plymouth Marine, Inc.
Power Products, Inc.
Precision Engine Specialists, Inc.
R W Marine
Renault Marine Diesel USA, Inc.
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Rozier Machinery Co.
Sabb-Dreadnought & Trident Diesel
San Juan Propeller Service, Inc.
Smith Bros. Foundry & Machine Works Ltd.
South Florida Diesel Corp.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Swanson Company
Trans-Cold Refrigeration, Ltd.
Travelers Marine Engine Co.
Turnbull Marine Services Limited
* Volvo Penta Eastern Div.
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Welles Marine Service
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, gears (reducing and reversing) and transmissions

ABCO-Acadia
Alaska Marine Engine, Inc.
Alaska Marine & Equipment, Inc.
ANS Engines, Inc.
Arnold Machinery Co.
Atlantis Marine & Industrial, Inc.
Atlaspolar Marine
B & C Marine Service
B. C. Equipment Company Ltd.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
The Boat House
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
Carsten Corporation
Chase, Leavitt and Co.
Coastal Power Products, Inc.
Concordia Co., Inc.
Cummins Alabama, Inc.
Cummins Carolinas Marine Division
Cummins Diesel of Northern Ohio, Inc.
Cummins Diesel Sales of B.C. Limited
Cummins Metropower, Inc.
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins North Atlantic, Inc.
Cummins Ontario Limited
Cummins Service & Sales, Inc.
Cummins West, Inc.
Dan Chick Co.
Delta Marine
Deltaville Diesel Co., Inc.
* Di-Pietro Corporation
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
* Fairhaven Marine, Inc.
Falmouth Marine, Inc.
Gentrex, Inc.
George Engine Company, Inc.
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Hawker Siddeley Diesels & Electrics, Inc.
Henry Knese, Inc
Hewitt Equipment Limited
Hyannis Marine
Hydro Air, Inc.
I.C.E.C.
Industrial Engines Ltd.
John Leckie, Inc.
Johnson & Towers, Inc.
Jordan-Milton Machinery, Inc.
* KEM Equipment, Inc.
Kingman Marine, Inc.
Kraft International Corp.
Kraft Power Corp.
M & L Engine Co.
Mako Marina
Mandem, Industrial Division of Asamera, Inc.
Marine Engine Center, Inc.
Marine Engine Repair Co., Inc.
* Marine Gear Div., Inc.
Marine Motor Sales
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Marysville Marine Distributors, Inc.
Matt's Marine Diesel Services Ltd.
Miller Marine Services, Inc.
Montauk Marine
Muscongus Marina and Building
N C Marine
National Pump & Injector Sales & Service, Inc.
* New England Engine Corporation
Nissho-Iwai American Corp.
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Olsen Diesel Engine Corporation
Pacific Diesel Power
Palmer Johnson Distributors
Penske GM Power, Inc.
Point Pleasant Iron Works
Power Products, Inc.
Precision Engine Specialists, Inc.
R W Marine
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Rozier Machinery Co.
South Florida Diesel Corp.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Swanson Company
Travelers Marine Engine Co.
* Volvo Penta Eastern Div.
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Welles Marine Service
Wilson Marine
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, instruments

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
ANS Engines, Inc.
Armstrong Boats & Marine Transportation, Inc.
Atlantis Marine & Industrial, Inc.
B & C Marine Service
B & F Marine Electronics, Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Barton Machine Shop, Inc.
Beacon Marine Center
Benoit Auto Sales Ltd.
The Boat House
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Coastal Power Products, Inc.
Concordia Co., Inc.
Covert Marine
Cummins Alabama, Inc.
Cummins Carolinas Marine Division
Cummins Diesel Sales of B.C. Limited
Cummins Illinois Engine Sales, Corp.
Cummins Metropower, Inc.
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins Service & Sales, Inc.
Delta Marine
Deltaville Diesel Co., Inc.
* Di-Pietro Corporation
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Falmouth Marine, Inc.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
George Engine Company, Inc.
Gowen, Inc.
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Henry Knese, Inc
Hyannis Marine
Industrial Engines Ltd.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
M & L Engine Co.
Mako Marina
Mandem, Industrial Division of Asamera, Inc.
Marine Engine Center, Inc.
Marine Engine Repair Co., Inc.
Marine Hardware and Supply Co., Inc.
Marine Motor Sales
Marine Sales Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Marlin Products
Marysville Marine Distributors, Inc.
Miller Marine Services, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
N C Marine
National Pump & Injector Sales & Service, Inc.
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Olsen Diesel Engine Corporation
Plymouth Marine, Inc.
Point Pleasant Iron Works
Puget Sound Instrument Co.
R W Marine
Radiotelephone Service Corp.
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Sabb-Dreadnought & Trident Diesel
South Florida Diesel Corp.
* Southwest Boat Corp.
Spooner's Electric & Marine
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Trans-Cold Refrigeration, Ltd.
Travelers Marine Engine Co.
Turnbull Marine Services Limited
Village Electronics
Wanchese Trawl & Supply Co.
Welles Marine Service
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, jet drives

ABCO-Acadia
Alaska Marine & Equipment, Inc.
B & C Marine Service
Coastal Power Products, Inc.
Cordova Outboard, Inc.
* Di-Pietro Corporation
* Fairhaven Marine, Inc.
Industrial Engines Ltd.
M & L Engine Co.
Marine Sales Co.
R W Marine
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Wymans Wholesale Marine & Supply Company

Marine engines, mounts

ABCO-Acadia
Atlantis Marine & Industrial, Inc.
B & C Marine Service
Barton Machine Shop, Inc.
The Boat House
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Coastal Power Products, Inc.
Concordia Co., Inc.
Cummins Carolinas Marine Division
Cummins Diesel of Northern Ohio, Inc.
Cummins Diesel Sales of B.C. Limited
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins Service & Sales, Inc.
* Di-Pietro Corporation
* Doc Freeman's, Inc.

Falmouth Marine, Inc.
George Engine Company, Inc.
Gowen, Inc.
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Henry Knese, Inc
Industrial Engines Ltd.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Jordan-Milton Machinery, Inc.
* KEM Equipment, Inc.
M & L Engine Co.
Mako Marina
Marine Engine Center, Inc.
Marine Engine Repair Co., Inc.
Marine Motor Sales
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Marysville Marine Distributors, Inc.
Miller Marine Services, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Northeast Ford Engines, Inc.
Northwest Boat Yard
Olsen Diesel Engine Corporation
Plymouth Marine, Inc.
R W Marine
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Sabb-Dreadnought & Trident Diesel
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Travelers Marine Engine Co.
Welles Marine Service
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, mufflers

A.E.R. Supply, Inc.
ABCO-Acadia
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Coastal Power Products, Inc
Concordia Co., Inc.
Cummins Alabama, Inc.
Cummins Carolinas Marine Division
Cummins Diesel Sales of B.C. Limited
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins Service & Sales, Inc.
Dan Chick Co.
Delta Marine
* Di-Pietro Corporation
* Doc Freeman's, Inc.
Dockside Marine, Inc.
E & B Marine Supply, Inc.
Falmouth Marine, Inc.
Freeport Marine Supply Co.
George Engine Company, Inc.
Gowen, Inc.
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Henry Knese, Inc
Hyannis Marine
Industrial Engines Ltd.
J.T.'s Ship Chandlery, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
* KEM Equipment, Inc.
* Kolstrand Supply Co.
Kraft International Corp.
M & L Engine Co.
Mako Marina
Marine Engine Center, Inc.
Marine Engine Repair Co., Inc.
Marine Motor Sales
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Matt's Marine Diesel Services Ltd.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
N C Marine
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Olsen Diesel Engine Corporation
Point Pleasant Iron Works
R W Marine
Redden Net Co.
Reinforced Plastics Co.
Rick Kiser Marine Wiring
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Rozier Machinery Co.
Sabb-Dreadnought & Trident Diesel
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Welles Marine Service
The Wm. H. Whiting Co.
Wimbrow's Repair Service
Witt Equipment Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, oil analysis and service

Arnold Machinery Co.
Benoit Auto Sales Ltd.
Bumble Bee Seafoods
Coastal Power Products, Inc.
Concordia Co., Inc.
Cummins Carolinas Marine Division
Cummins Diesel Sales of B.C. Limited
Cummins Mid-Atlantic, Inc.
Cummins Mohawk Diesel, Inc.
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Deltaville Diesel Co., Inc.
* Di-Pietro Corporation
Dockside Marine, Inc.
Gowen, Inc.
Industrial Engines Ltd.
John Leckie, Inc.
Jordan-Milton Machinery, Inc.
Kingman Marine, Inc.
Kraft International Corp.
M & L Engine Co.
Mako Marina
Marine Sales Co.
Marine Systems, Inc.
Montauk Marine
N C Marine
Northern Engine Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wilson Marine
Witt Equipment Co.

Marine engines, outboard diesel

Arnold Machinery Co.
Barbour's Marine Supply Co., Inc.
Bumble Bee Seafoods
Coastal Power Products, Inc.
Cummins Carolinas Marine Division
Cummins Diesel Sales of B.C. Limited
Cummins Illinois Engine Sales, Corp.
* Di-Pietro Corporation
M & L Engine Co.
Mako Marina
Marine Sales Co.
Marlin Products
National Pump & Injector Sales & Service, Inc.
Ross Yacht Service, Inc.
South Florida Diesel Corp.

Marine engines, outboard electric

Barclay Marine Distributer Corp.
Beacon Marine Center
Carolina Inlet Marina, Inc.
* Di-Pietro Corporation
John Leckie, Inc.
Mako Marina
Marine Sales Co.
New Bern Net Company
Norton's Shipyard & Marina, Inc.
R W Marine
Ross Yacht Service, Inc.
Swan Point Marina

Marine engines, outboard, gasoline

ABCO-Acadia
Alaska Marine & Equipment, Inc.
American Honda Motor
Armstrong Boats & Marine Transportation, Inc.
Beacon Marine Center
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
* Di-Pietro Corporation
Harbor Service, Inc
J. J. Burck Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
Marine Sales Co.
Marlin Products
Montauk Marine
Muscongus Marina and Building
Nissho-Iwai American Corp.
Norton's Shipyard & Marina, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Ross Yacht Service, Inc.
Sea-Trac Marine Services
Searig Sail Systems Co.
Swan Point Marina
* Tacoma Marine Supply
Wilson Marine
Wymans Wholesale Marine & Supply Company

Marine engines, stern drivers

ABCO-Acadia
Alaska Marine & Equipment, Inc.
Anchor-Power House Marine
Armstrong Boats & Marine Transportation, Inc.
Atlaspolar Marine
B & C Marine Service
Barton Machine Shop, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Cummins Carolinas Marine Division
Cummins Diesel Sales of B.C. Limited
Cummins Illinois Engine Sales, Corp.
Cummins Service & Sales, Inc.
Delta Marine
* Di-Pietro Corporation
Dockside Marine, Inc.
* Fairhaven Marine, Inc.
Gulf Marine Center
Hague Marina, Inc.
Harbor Service, Inc
Henry Knese, Inc
Hyannis Marine
Kingman Marine, Inc.
Marine Motor Sales
Marine Sales Co.
Marysville Marine Distributors, Inc.
Montauk Marine
Northwest Boat Yard
R W Marine
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
* Volvo Penta Eastern Div.
Wilson Marine
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Marine engines, water separators and detectors

A.E.R. Supply, Inc.
ABCO-Acadia
Alaska Marine Engine, Inc.
Alaska Marine & Equipment, Inc.
Alfa-Laval, Inc.
Arnold Machinery Co.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
The Boat House
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Chesapeake Marine Industries, Inc.
Coastal Power Products, Inc.
Concordia Co., Inc.
Cummins Carolinas Marine Division
Cummins Illinois Engine Sales, Corp.
Cummins Service & Sales, Inc.
* Doc Freeman's, Inc.
Eastern Marine Electronics
Falmouth Marine, Inc.
George Engine Company, Inc.
Gowen, Inc.
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Henry Knese, Inc
Hoffert Marine, Inc.
Hyannis Marine
Industrial Engines Ltd.
J.T.'s Ship Chandlery, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
Kingman Marine, Inc.

Lewis Marine Supply, Inc.
M & L Engine Co.
Mako Marina
Marine Engine Repair Co., Inc.
Marine Sales Co.
Marine Systems, Inc.
Miller Marine Services, Inc.
Montauk Marine
N C Marine
National Pump & Injector Sales & Service, Inc.
Northeast Ford Engines, Inc.
Northern Engine Co.
Northwest Boat Yard
Point Pleasant Iron Works
R W Marine
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Rozier Machinery Co.
* Southwest Boat Corp.
Stewart's Marine Engine & Machine Works, Inc.
Swan Point Marina
Swanson Company
Travelers Marine Engine Co.
Turnbull Marine Services Limited
Welles Marine Service
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Masts and gallows

Atlantic Shipbuilding
Barton Machine Shop, Inc.
Concordia Co., Inc.
Dan Chick Co.
Down East Machine and Engineering, Inc.
Falmouth Marine, Inc.
Gowen, Inc.
* Hathaway Machinery Co.
Kennebec Marine Co.
Marine Systems, Inc.
Nautic Maskinfabrik ApS
Norship, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Rhode Island Marine Services, Inc.
Rosborough Boats, Ltd.
Ross Yacht Service, Inc.
Searig Sail Systems Co.
Seward Ship's Chandlery
* Southwest Boat Corp.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wharf Forging & Welding, Inc.
Wolf Marine System Division

Navigation instruments, non-electronic

A. L. Kilgo Co., Inc.
Anawan Marine Co.
Baker, Lyman & Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
C.J. Hendry Co.
Captain Van, Inc.
Captain's Nautical Supplies, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Clyde B. Kirlin, Inc.
Command Electronics, Inc.
Concordia Co., Inc.
Covert Marine
E & B Marine Supply, Inc.
Eknes Instrument
* Fleet Marine Supply
Friday Harbor Hardware and Marine
George E. Butler Co.
Gulf Marine Center
Gulf Radiotelephone & Electronics, Inc.
Harris Electric/Electronics, Inc.
Heyward Supply Company, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Larry Smith Electronics of Florida, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Muscongus Marina and Building
New Bern Net Company
Northwest Boat Yard
Northwest Instrument Co.
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R W Marine
Robert E. White Instruments, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Sea-Trac Marine Services
Ship Shop, Inc.
Sound Marine Electronics, Inc.
South Bay Marina
Swan Point Marina
Three Lanterns Ship Supply, Inc.
Tradewind Instruments, Ltd.
Village Electronics
* Wilcox Marine Supply, Inc.

Net-making machines and systems

Amita Company Limited
Dan Chick Co.
Yankee Master Hydraulics, Inc.

Net reels

A&G Fisherman Supply
Activation, Inc.
Ami Corp.
Atlantic & Gulf Fishing Supply Corp.
Barton Machine Shop, Inc.
Carsten Corporation
Dan Chick Co.
Delta Hydraulic Power Ltd.
Down East Machine and Engineering, Inc.
Gowen, Inc.
* Hathaway Machinery Co.
Hoffman Ind., Inc.
Hydramar, Inc.
* KEM Equipment, Inc.
Kennebec Marine Co.
* Kolstrand Supply Co.
Lindgren-Pitman, Inc.
Marine Systems, Inc.
Marlin Products
National Pump & Injector Sales & Service, Inc.
* Nick's Hydraulics, Inc.
Norship, Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Redden Net Co.
Seward Ship's Chandlery
South Bay Marina
* Southwest Boat Corp.
Spooner's Electric & Marine
* Tacoma Marine Supply
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Nets, accessories and gear (including trawling equipment)

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Amita Company Limited
Anawan Marine Co.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Bay Bulls Trading Co. Ltd.
Bountiful Ocean Supply, Inc.
BRL Marine Associates, Inc.
Canor Plarex, Inc.
Canovex Ltd.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Dan Chick Co.
Englund Marine Supply Co., Inc.
Ewing Sales Agency
F & B Enterprises, Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
Heyward Supply Company, Inc.
Hoffman Ind., Inc.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Ketcham Traps
* Kolstrand Supply Co.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Memphis Net & Twine Co., Inc.
Morris Whaley, Inc.
Moss Landing Marine Supply
National Pump & Injector Sales & Service, Inc.
New Bern Net Company
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Nylon Net Co.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Redden Net Co
* Scandia Propeller Service & Supply, Inc.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
* Simrad Inc.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
Swartz Fisheries, Inc.
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.
Wymans Wholesale Marine & Supply Company

Nets, fishing

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
ABCO-Acadia
Amita Company Limited
Anawan Marine Co.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Bay Bulls Trading Co. Ltd.
BRL Marine Associates, Inc.
Bruno Kaiser Corporation
Canovex Ltd.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carsten Corporation
Cashmar S.A.
Dan Chick Co.
Donalson Company
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forelle Fish Netting Corp.
Forsea Ltd.
Franklin Net & Twine Ltd.
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
The Harris Co.
Heyward Supply Company, Inc.
Hirtshals Vod - Og Trawlbinderi A/S
I.C.E.C.
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Ketcham Traps
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Memphis Net & Twine Co., Inc.
Menzel Bros
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Nylon Net Co.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
Stirling Harbor Shipyard & Marina, Inc.
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Nets, repair tools

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
ABCO-Acadia
Amita Company Limited

Astoria Marine Supply Co.
BRL Marine Associates, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Cashmar S.A.
Dan Chick Co.
Donalson Company
Fid-O*/McGrew Splicing Tool Co.
Forelle Fish Netting Corp.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
The Harris Co.
Heyward Supply Company, Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Ketcham Traps
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Seaborne Trading Corp.
Seattle Marine & Fishing Supply Co.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Oars

A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Bay Bulls Trading Co. Ltd.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf Marine Center
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
* Marspec Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nylon Net Co.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
South Bay Marina
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Oil changers

Majima Company Limited

Oil pollution barriers

Blue Water Marine Supply, Inc.
Chase, Leavitt and Co.
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Marine Sales Co.
Mid-City Steel
Mobile Ship Chandlery, Inc.
Muscongus Marina and Building
Norsenet Ltd.
Samsel Rope and Marine Supply Company
Seaward International, Inc.

Petroleum products

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
C.J. Hendry Co.
Carolina Inlet Marina, Inc.
Charon Oil Systems, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Dudleys Auto-Marine Service
Friday Harbor Hardware and Marine
Gowen, Inc.
Gulf King Marine & Industrial Supply
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
Kingman Marine, Inc.
Lummi Fishery Supplies, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Point Pleasant Iron Works
Samsel Rope and Marine Supply Company
Swan Point Marina
Turnbull Marine Services Limited
Wickford Cove Marina, Inc.

Plugs, lobster

ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Cape Fishermen's Supply
Fishermen Supply Co.
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Ketcham Traps
Muscongus Marina and Building
New England Fishing Gear, Inc.
Parisi Plastic Fishing Gear, Inc.
Rockland Boat, Inc.
Scituate Lobster Trap Co.
Skip's Marine Supply, Inc.
Three Lanterns Ship Supply, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.

Ports and windows, marine

A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Astoria Marine Supply Co.
Barbour's Marine Supply Co., Inc.
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
Covert Marine
DANTRONICS/MEEAC Co.
* Doc Freeman's, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsea Ltd.
Friday Harbor Hardware and Marine
The Harris Co.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kennebec Marine Co.
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Mel Barr Co., Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New England Fishing Gear, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
R W Marine
Redden Net Co.
Samsel Rope and Marine Supply Company
Seattle Marine & Fishing Supply Co.
Smith Bros. Foundry & Machine Works Ltd.
South Bay Marina
* Tacoma Marine Supply
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

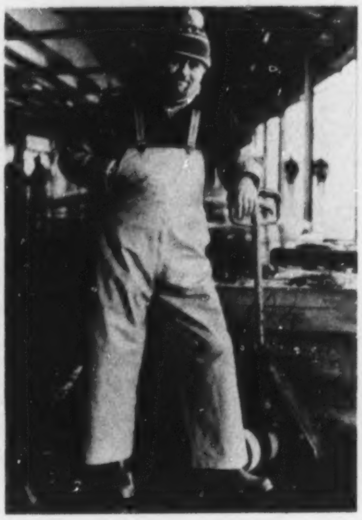
Pots and Traps

A&G Fisherman Supply
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Atlantic & Gulf Fishing Supply Corp.
Bay Bulls Trading Co. Ltd.
Cape Fishermen's Supply
Dan Chick Co.
Dee Jon Co.
Donalson Company
Fishermen Supply Co.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
I. M. Brokers, Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Ketcham Traps
Lummi Fishery Supplies, Inc.
Marine Sales Co.
Mid-City Steel
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Scituate Lobster Trap Co.
Seward Ship's Chandlery
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Power take-offs

A. L. Kilgo Co., Inc.
ABCO-Acadia
Activation, Inc.
Alaska Marine & Equipment, Inc.
Ami Corp.
Atlantis Marine & Industrial, Inc.
Atlaspolar Marine
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Benoit Auto Sales Ltd.
* Bevis and Associates, Inc.
Bumble Bee Seafoods
Carsten Diesel, Inc.
Carsten Corporation
Cummins Carolinas Marine Division
Cummins North Atlantic, Inc.
Cummins Oregon Diesel, Inc.
Cummins Service & Sales, Inc.
Dan Chick Co.
Delta Hydraulic Power Ltd.
* Doc Freeman's, Inc.
Down East Machine and Engineering, Inc.
Falmouth Marine, Inc.
Forsburg & McLaughlin, Inc.
Gowen, Inc.

GRUNDEN'S



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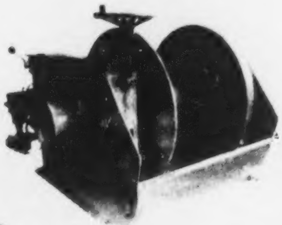

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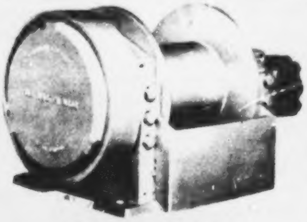

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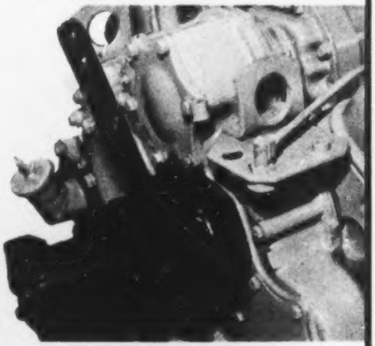

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Harbor Service, Inc
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Henry Knese, Inc
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Jordan-Milton Machinery, Inc.
Kennebec Marine Co.
Kraft International Corp.
Kraft Power Corp.
Lindgren-Pitman, Inc.
M & L Engine Co.
Mandem, Industrial Division of Asamera, Inc.
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
Marine Systems, Inc.
Marlin Products
Matt's Marine Diesel Services Ltd.
National Pump & Injector Sales & Service, Inc.
New Bern Net Company
* Nick's Hydraulics, Inc.
Norship, Inc.
Northern Engine Co.
Point Pleasant Iron Works
Rozier Machinery Co.
* Scandia Propeller Service & Supply, Inc.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Swan Point Marina
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Wilson Marine
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Preservatives

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
LeRoy Demarest, Processing Consultant
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
The Harris Co.
Heyward Supply Company, Inc.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Marine Hardware and Supply Co., Inc.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Memphis Net & Twine Co., Inc.
Menzel Bros
Mobile Ship Chandlery, Inc.
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nylon Net Co.
Ocean Products Research, Inc.
Plymouth Marine, Inc.
Redden Net Co.
Ross Yacht Service, Inc.
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
Swartz Fisheries, Inc.
* Tacoma Marine Supply
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Processing, onboard

Acme Engineering Co.
Alfa-Laval, Inc.
Canovex Ltd.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Trans-Cold Refrigeration, Ltd.
Wolf Marine System Division

Propellers, shafts, bearings and nozzles

A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Atlantis Marine & Industrial, Inc.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
Canovex Ltd.
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
Carsten Corporation
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Concordia Co., Inc.
Covert Marine
Dan Chick Co.
Dion's Yacht Yard, Inc.
Doran-Alabama Propeller Co., Inc.
Dudleys Auto-Marine Service
Engineering Equipment Co.
Englund Marine Supply Co., Inc.
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
Forsburg & McLaughlin, Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Gentrex, Inc.
Gowen, Inc.
Gulf Marine Center
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
HDF Propeller Co.
Hewitt Equipment Limited
Heyward Supply Company, Inc.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
* Kahlenberg Bros Co.
Kellogg Marine Supply
Kennebec Marine Co.
Key West Marine Hardware, Inc.
Lummi Fishery Supplies, Inc.
Marine Engine Center, Inc.
Marine Engineering, Incorporated
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Mechanical Piping, Inc.
Miami Propeller Company
Michigan Wheel Corp., Subsidiary of Dana Corp.
Moss Landing Marine Supply
Muscongus Marina and Building
Nautic Maskinfabrik ApS
Nissho-Iwai American Corp.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Olympic Propeller Co.
Plymouth Marine, Inc.
R W Marine
Redden Net Co.
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Sabb-Dreadnought & Trident Diesel
San Juan Propeller Service, Inc.
Schooner Outfitting Co. Ltd.
Seward Ship's Chandlery
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited
Welles Marine Service
Wickford Cove Marina, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Propellers

A&G Fisherman Supply
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Atlantis Marine & Industrial, Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Canovex Ltd.
Carolina Inlet Marina, Inc.
Carsten Diesel, Inc.
Carsten Corporation
Chase, Leavitt and Co.
Chesapeake Marine Industries, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
Delta Marine
Doran-Alabama Propeller Co., Inc.
Dudleys Auto-Marine Service
Engineering Equipment Co.
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsburg & McLaughlin, Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Gentrex, Inc.
George Engine Company, Inc.
Gulf Marine Center
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
Hawker Siddeley Diesels & Electrics, Inc.
HDF Propeller Co.
Heyward Supply Company, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
* Kahlenberg Bros Co.
Kingman Marine, Inc.
Lummi Fishery Supplies, Inc.
Marine Propulsion Equipment Co., Inc. (MPECO)
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Memphis Net & Twine Co., Inc.
Miami Propeller Company
Michigan Wheel Corp., Subsidiary of Dana Corp.
Miller Marine Services, Inc.
Montauk Marine
Muscongus Marina and Building
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Nissho-Iwai American Corp.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Olympic Propeller Co.
Plymouth Marine, Inc.
* Propulsion Systems, Inc.
R W Marine
Redden Net Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Sabb-Dreadnought & Trident Diesel
San Juan Propeller Service, Inc.
* Scandia Propeller Service & Supply, Inc.
Smith Bros. Foundry & Machine Works Ltd.
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Swan Point Marina
* Tacoma Marine Supply
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Welles Marine Service
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wymans Wholesale Marine & Supply Company

Protective clothing

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Boss Manufacturing Co.
BRL Marine Associates, Inc.
C.J. Hendry Co.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
* Cofish International, Inc.
Covert Marine
Currin-Greene Shoe Co.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Forelle Fish Netting Corp.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
The Harris Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.

* Imperial Manufacturing Co.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Line Seven, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
* Marspec Inc.
Memphis Net & Twine Co., Inc.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Norton's Shipyard & Marina, Inc.
Nylon Net Co.
Ocean Products Research, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
* Safety & Supply Company
Samsel Rope and Marine Supply Company
Scituate Lobster Trap Co.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
SNL Corporation
South Bay Marina
Swan Point Marina
Swartz Fisheries, Inc.
* Tacoma Marine Supply
Terramar Industries, Ltd.
Three Lanterns Ship Supply, Inc.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Pumps, general

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alaska Marine Engine, Inc.
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Alfa-Laval, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic-Gulf Supply Corp.
Atlantis Marine & Industrial, Inc.
B & C Marine Service
B. C. Equipment Company Ltd.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barton Machine Shop, Inc.
Beacon Marine Center
Blackmore Electronics
Wm. B. Bliss
Blue Water Marine Supply, Inc.
C.G. Edwards & Co., Inc.
Cape Fishermen's Supply
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Chase, Leavitt and Co.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
Dawes Engine Generator Service, Inc.
Delta Marine
LeRoy Demarest, Processing Consultant
Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Engineering Equipment Co.
Englund Marine Supply Co., Inc.
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gentrex, Inc.
Gerrard Fiorentino Marine Sales
Gowen, Inc.
Gulf King Marine & Industrial Supply
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
Henry Knese, Inc
Heyward Supply Company, Inc.
Hoffert Marine, Inc.
Hyannis Marine
I. M. Brokers, Inc.
Inland Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Jordan-Milton Machinery, Inc.
Kellogg Marine Supply
* KEM Equipment, Inc.
Kennebec Marine Co.
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Kraft International Corp.
Kraft Power Corp.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & L Engine Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mandem, Industrial Division of Asamera, Inc.
Marine Electronics Co.
Marine Engine Center, Inc.
* Marine Gear Div., Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
Marine Sanitation Specialists
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Matt's Marine Diesel Services Ltd.
Mechanical Piping, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northeast Ford Engines, Inc.
Norton's Shipyard & Marina, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Point Pleasant Iron Works
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Sandy Hark Boiler Sales, Inc.
Scituate Lobster Trap Co.
Seattle Marine & Fishing Supply Co.
Seward Ship's Chandlery
Smith Bros. Foundry & Machine Works Ltd.
SNL Corporation
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Trans-Cold Refrigeration, Ltd.
Turnbull Marine Services Limited
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Welles Marine Service
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Radar reflectors

ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Cape Fishermen's Supply
Captain Van, Inc.
Captain's Nautical Supplies, Inc.
Chase, Leavitt and Co.
Clyde B. Kirlin, Inc.
Collins Marine Corp.
Concordia Co., Inc.
Covert Marine
* Doc Freeman's, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Elco Electronics, Inc.
Electronic Services, Inc.
* Fairhaven Marine, Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Fishermen Supply Co.
Forsea Ltd.
Frank L. Beier Radio, Inc.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
The Harris Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.
Hyannis Marine
J.T.'s Ship Chandlery, Inc.
Jay Stuart Haft Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Electronics
Lorain Electronics Corporation
Lummi Fishery Supplies, Inc.
M & L Engine Co.
Marine Electronics Monterey Bay
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New England Fishing Gear, Inc.
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
R W Marine
RAD-COM Incorporated
Radiotelephone Service Corp
Redden Net Co.
Rhode Island Marine Services, Inc.
Robert E. White Instruments, Inc.
Rockland Boat, Inc.
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
Shore Marine Electronics Co
Skip's Marine Supply, Inc.
SNL Corporation
South County Communications, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tampa Marine Radio, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Village Electronics
* Westerbeke Fishing Gear Co., Inc.
Whitcomb Radar
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Reels, fishing

A&G Fisherman Supply
ABCO-Acadia
Art Ullis, Inc.
Atlantic & Gulf Fishing Supply Corp.
Bay Bulls Trading Co. Ltd.
Carolina Inlet Marina, Inc.
Dudleys Auto-Marine Service
Fish-Master
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Howell Commercial Tackle Co.
John A. Biewer Co., Inc.
* KEM Equipment, Inc.
Kennebec Marine Co.
Key West Marine Hardware, Inc.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Montauk Marine
New Bern Net Company
Northwest Boat Yard
Parisi Plastic Fishing Gear, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
SNL Corporation
Swan Point Marina
* Tacoma Marine Supply
Wymans Wholesale Marine & Supply Company

Repair kits

A&G Fisherman Supply
ABCO-Acadia
Alexander Industries, Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Concordia Co., Inc.
* Doc Freeman's, Inc.
Donalson Company
Fish-Master
Forsea Ltd.
Friday Harbor Hardware and Marine
Harbor Service, Inc
John Leckie, Inc.
Kellogg Marine Supply
Ketcham Traps
Lummi Fishery Supplies, Inc.
Marine Sales Co.
Marlin Products
Montauk Marine
Muscongus Marina and Building
N C Marine
New Bern Net Company
Norton's Shipyard & Marina, Inc.
Parisi Plastic Fishing Gear, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Sandy Hark Boiler Sales, Inc.
Swan Point Marina
* Tacoma Marine Supply
Turnbull Marine Services Limited
* Westerbeke Fishing Gear Co., Inc.
Wymans Wholesale Marine & Supply Company

Refrigeration

Acme Engineering Co.
Alexander Industries, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
C.G. Edwards & Co., Inc.
Canovex Ltd.
Carsten Corporation
Concordia Co., Inc.
Covert Marine
LeRoy Demarest, Processing Consultant
Dockside Marine, Inc
Ewing Sales Agency
Faire Harbour Ltd.
Falmouth Marine, Inc.
Fisheries Supply Co.
Harbor Service, Inc
The Harris Co.
Hydramar, Inc.
I. M. Brokers, Inc.
John A. Biewer Co., Inc.
Kellogg Marine Supply
Marine Sales Co.
Master Mariner Ind.
Miller Marine Services, Inc.
Morris Whaley, Inc.
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Rhode Island Marine Services, Inc.
Rodgers Marine Electronics
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Sea-Trac Marine Services
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Trans-Cold Refrigeration, Ltd.
Tropical Pump and Machinery, Inc.
Turnbull Marine Services Limited
Unifridge, Inc.
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Rigging and gear, general

A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Atlantic & Gulf Fishing Supply Corp.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc
BRL Marine Associates, Inc.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Concordia Co., Inc.
Covert Marine
Dan Chick Co.
* Doc Freeman's, Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsea Ltd.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gowen, Inc.
Hafey Air Conditioning Co.
The Harris Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.
Industrial Sales Company, Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
* Kolstrand Supply Co.
M & G Industries, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Mechanical Piping, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
North Bend Fabrication & Machine, Inc.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Redden Net Co.
Rhode Island Marine Services, Inc.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
SNL Corporation
South Bay Marina
Southern Marine Supply Co., Inc.
Stirling Harbor Shipyard & Marina, Inc.
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Rope, cordage and twine

A&G Fisherman Supply
A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Amita Company Limited
Anawan Marine Co.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Bay Bulls Trading Co. Ltd.
Beacon Marine Center
Wm. B. Bliss
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
BRL Marine Associates, Inc.
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Donalson Company
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
E. W. Smith Co., Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc
Forelle Fish Netting Corp.
Forsea Ltd.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gaspe Shipyard Inc.
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hale Marine Parts Co.
The Harris Co.
Heyward Supply Company, Inc.
Home Port Dist.
Howell Commercial Tackle Co.
Hyannis Marine
I.C.E.C.
Industrial Sales Company, Inc.
Inland Marine
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Jon B. Jolly, Inc.
Kellogg Marine Supply
Ketcham Traps
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
[illegible] Enterprises Corp.
* Marspec Inc.
Mechanical Piping, Inc.
Memphis Net & Twine Co., Inc.
Menzel Bros
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Nova & Company
Nylon Net Co.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Redden Net Co.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Scituate Lobster Trap Co.
Sea Isle Net Co., Inc.
Sea-Trac Marine Services
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
SNL Corporation
South Bay Marina
Southern Marine Supply Co., Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Swartz Fisheries, Inc.
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Trans-Pacific Trading, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wire Rope & Fittings Co.
Wymans Wholesale Marine & Supply Company

Rudders and struts

A. L. Kilgo Co., Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Barbour's Marine Supply Co., Inc.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Brewster's Shipyard, Inc.
Bumble Bee Seafoods
Carolina Inlet Marina, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
* Essex Machine Wks., Inc
Falmouth Marine, Inc.
Freeport Marine Supply Co.
Gowen, Inc.
Harbor Service, Inc
The Harris Co.
* Hathaway Machinery Co.
International Marketing & Trading, Inc.
Kellogg Marine Supply
Lewis Marine Supply, Inc.
Marine Engine Center, Inc.
Marine Engineering, Incorporated
Marine Sales Co.
The Marine Supply & Oil Co.
Miami Propeller Company
Muscongus Marina and Building
Northwest Boat Yard
R W Marine
Reinforced Plastics Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.

Smith Bros. Foundry & Machine Works Ltd.
SSI, Inc.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Wickford Cove Marina, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Sandblasting equipment

Atlantic Shipbuilding
Kingman Marine, Inc.
Marlin Products
North Bend Fabrication & Machine, Inc.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
San Juan Propeller Service, Inc.
Seward Ship's Chandlery
Steel and Engine Products Ltd.
Wymans Wholesale Marine & Supply Company

Scales

Atlantic & Gulf Fishing Supply Corp.
Canovex Ltd.
Dan Chick Co.
LeRoy Demarest, Processing Consultant
The Fishermen's Supply Co., Inc.
The Harris Co.
Heyward Supply Company, Inc.
I. M. Brokers, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
Key West Marine Hardware, Inc.
The Marine Supply & Oil Co.
Marlin Products
Memphis Net & Twine Co., Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New England Fishing Gear, Inc.
Nylon Net Co.
Phillips Scale Co., Inc.
Wanchese Trawl & Supply Co.
Wymans Wholesale Marine & Supply Company

Seaweed harvesting equipment

I.C.E.C.
Marlin Products

Sonar equipment

Jon B. Jolly, Inc.

Spark plugs

ABCO-Acadia
Alaska Marine & Equipment, Inc.
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Benoit Auto Sales Ltd.
Brewster's Shipyard, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
Falmouth Marine, Inc.
Fisheries Supply Co.
Friday Harbor Hardware and Marine
Gowen, Inc.
Hague Marina, Inc.
Harbor Service, Inc.
Henry Knese, Inc.
Hyannis Marine
Industrial Engines Ltd.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Kellogg Marine Supply
* Kolstrand Supply Co.
MacDougalls' Cape Cod Marine Service, Inc.
Mandem, Industrial Division of Asamera, Inc.
Marine Engineering Associates
Marine Hardware and Supply Co., Inc.
Marine Motor Sales
Marine Sales Co.
Memphis Net & Twine Co., Inc.
Miller Marine Services, Inc.
Montauk Marine
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Searig Sail Systems Co.
Steel and Engine Products Ltd.
Stewart's Marine Engine & Machine Works, Inc.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Texaco, Inc.
Turnbull Marine Services Limited
Welles Marine Service
Wickford Cove Marina, Inc.
Wilson Marine
Wimbrow's Repair Service
Yankee Boat Yard & Marina, Inc.

Splicing tools

Fid-O*/McGrew Splicing Tool Co.

Stabilizers

A.E.R. Supply, Inc.
Atlantic & Gulf Fishing Supply Corp.
Barbour's Marine Supply Co., Inc.
Barteu Marine Electronics
BRL Marine Associates, Inc.
Bumble Bee Seafoods
Capt'n Supply, Inc.
Carsten Corporation
Covert Marine
Englund Marine Supply Co., Inc.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Gulf King Marine & Industrial Supply
Heyward Supply Company, Inc.
Kellogg Marine Supply
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Offshore Marine Supply
R W Marine
Redden Net Co.
Ross Yacht Service, Inc.
Seward Ship's Chandlery
South Bay Marina
Stirling Harbor Shipyard & Marina, Inc.
Tarpon Marine Ways, Inc.
Wanchese Trawl & Supply Co.
Wymans Wholesale Marine & Supply Company

Steering systems

A.E.R. Supply, Inc.
ABCO-Acadia
Activation, Inc.
Alaska Marine & Equipment, Inc.
Ami Corp.
Anschuetz of America
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Barton Machine Shop, Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
Campbell Technical Services
Canovex Ltd.
Carolina Inlet Marina, Inc.
Circuit Engineering, Inc.
Clyde B. Kirlin, Inc.
Coastal Radio & Radar Service, Inc.
Collins Marine Corp.
Concordia Co., Inc.
Covert Marine
D. B. Follansbee, Inc.
Dan Chick Co.
Dillingham Maritime Electric
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Electronic Services, Inc.
Englund Marine Supply Co., Inc.
* Essex Machine Wks., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsburg & McLaughlin, Inc.
Gowen, Inc.
Griffith Marine Navigation, Inc.
The Harris Co.
Hoffman Ind., Inc.
Hyannis Marine
* HyDrive America Corp.
Hydro Air, Inc.
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Engine Center, Inc.
Marine Hardware and Supply Co., Inc.
Marine Hydraulic Engineering Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Master Mariner Ind.
Mi Prop, Inc.
Miller Marine Services, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Nissho-Iwai American Corp.
Norship, Inc.
Northwest Boat Yard
Northwest Marine Center
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
* Propulsion Systems, Inc.
R W Marine
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
* Scandia Propeller Service & Supply, Inc.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
Seawood Associates, Inc.
Shore Marine Electronics Co.
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine Works Ltd.
Sound Marine Electronics, Inc.
South County Communications, Inc.
* Southwest Boat Corp.
Spooner's Electric & Marine
SSI, Inc.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
Three Lanterns Ship Supply, Inc.
Welles Marine Service
* Wm. E. Hough Co.
The Wm. H. Whiting Co.
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company

Stoves and heaters; components and fuel

A.E.R. Supply, Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Boat Electric Co., Inc.
Cape Fishermen's Supply
Chase, Leavitt and Co.
Concordia Co., Inc.
Corp Brothers, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
E & B Marine Supply, Inc.
Faire Harbour Ltd.
Fatsco
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Hague Marina, Inc.
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kennebec Marine Co.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
R W Marine
Redden Net Co.
Riverside Marina, Inc.

Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
South Bay Marina
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Turnbull Marine Services Limited
Whitefish Marine, Inc.
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Survival equipment

A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alaska Marine & Equipment, Inc.
Alexander Industries, Inc.
Astoria Marine Supply Co.
Atlantic Survival Equipment Company, Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
C.G. Edwards & Co., Inc.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Covert Marine
Datrex Inc.
* Doc Freeman's, Inc.
Donalson Company
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
E.M. Electronics Marine Ltd.
Eagle Enterprises, Inc.
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Franklin Net & Twine Ltd.
Friday Harbor Hardware and Marine
Givens Survival Systems
The Harris Co.
Heyward Supply Company, Inc.
Hoffert Marine, Inc.
Hyannis Marine
* Imperial Manufacturing Co.
Inland Marine
International Marketing & Trading, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Line Seven, Inc.
Lummi Fishery Supplies, Inc.
Marine Electronics Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
* Marspec Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocean Products Research, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rick Kiser Marine Wiring
Rockland Boat, Inc.
Samsel Rope and Marine Supply Company
Scituate Lobster Trap Co.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
Ship Shop, Inc.
Skip's Marine Supply, Inc.
South Bay Marina
Swan Point Marina
Swartz Fisheries, Inc.
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Winel of America, Inc.
Wymans Wholesale Marine & Supply Company

Tanks, shellfish and water

A. L. Kilgo Co., Inc.
Barbour's Marine Supply Co., Inc.
Canovex Ltd.
Dee Jon Co.
LeRoy Demarest, Processing Consultant
Fisheries Supply Co.
Gowen, Inc.
Live Bait Tank Co.
Marine Sales Co.
Plymouth Marine, Inc.
Rosborough Boats, Ltd.
Steel and Engine Products Ltd.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Toilets, holding tanks

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
Carolina Inlet Marina, Inc.
Concordia Co., Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Inland Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John A. Biewer Co., Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Kingman Marine, Inc.
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Engine Center, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
Marine Sanitation Specialists
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Ocran Boat Shop
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Seattle Marine & Fishing Supply Co.
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Toilets, marine

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Atlantic Shipbuilding
B & C Marine Service
Baer Electronic Systems
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
Delta Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Gulf Marine Center
Hague Marina, Inc.
Hale Marine Parts Co.
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Hoffert Marine, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John A. Biewer Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Kraft International Corp.
Kraft Power Corp.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Marine Engine Center, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
Marine Sanitation Specialists
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Rhode Island Marine Services, Inc.
Riverside Marina, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Schooner Outfitting Co. Ltd.
Seattle Marine & Fishing Supply Co.
South Shore Marine Radio, Inc.
* Southwest Boat Corp.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Three Lanterns Ship Supply, Inc.
Turnbull Marine Services Limited
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wickford Cove Marina, Inc.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wilson Marine
Wimbrow's Repair Service
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Totes and fish boxes

* NesTier Corporation

Trailers and accessories

A. L. Kilgo Co., Inc.
ABCO-Acadia
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.

Carolina Inlet Marina, Inc.
Chase, Leavitt and Co.
Concordia Co., Inc.
Covert Marine
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Fisheries Supply Co.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Marine Sales Co.
Marlin Products
Montauk Marine
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Wilson Marine
Wymans Wholesale Marine & Supply Company

Trolling tackle and gear

A. Dimattina Company, Inc.
ABCO-Acadia
Astoria Marine Supply Co.
Carolina Inlet Marina, Inc.
Dudleys Auto-Marine Service
Englund Marine Supply Co., Inc.
Fish-Master
Friday Harbor Hardware and Marine
Gulf King Marine & Industrial Supply
Howell Commercial Tackle Co.
John Leckie, Inc.
* Kolstrand Supply Co.
Lummi Fishery Supplies, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marlin Products
Morris Whaley, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
New Bern Net Company
Nikka Overseas Agency Ltd.
Norsenet Ltd.
Northwest Boat Yard
Nova & Company
R W Marine
Redden Net Co.
Seattle Marine & Fishing Supply Co.
Silver Horde Fishing Supplies, Inc.
South Bay Marina
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Wymans Wholesale Marine & Supply Company

Underwater timers

International Fishing Devices, Inc.

Valves

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alfa-Laval, Inc.
Atlantic Shipbuilding
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
Blue Water Marine Supply, Inc.
* Cascade Machinery and Electric
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fish-Master
Friday Harbor Hardware and Marine
Gowen, Inc.
Gulf Marine Center
Harbor Service, Inc
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John Leckie, Inc.
Key West Marine Hardware, Inc.
* Kolstrand Supply Co.
Kraft International Corp.
Kraft Power Corp.
Lewis Marine Supply, Inc.
Lummi Fishery Supplies, Inc.
Mako Marina
Marine Electronics Co.
Marine Sales Co.
Marine Sanitation Specialists
The Marine Supply & Oil Co.
Marlin Products
Mechanical Piping, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
Nautic Maskinfabrik ApS
Norsenet Ltd.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Plymouth Marine, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
San Juan Propeller Service, Inc.
Scituate Lobster Trap Co.
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
South Bay Marina
* Southwest Boat Corp.
Steel and Engine Products Ltd.
Stirling Harbor Shipyard & Marina, Inc.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
W. A. Kraft Corp.
W. A. Kraft Corp., New Jersey
Wanchese Trawl & Supply Co.
Welles Marine Service
Winel of America, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.
Yankee Master Hydraulics, Inc.

Ventilation systems

A. L. Kilgo Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Chase, Leavitt and Co.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Harbor Service, Inc
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Lewis Marine Supply, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Muscongus Marina and Building
R W Marine
Ray Marine Distributing Co./Olympic Boats
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
* Southwest Boat Corp.
Swan Point Marina
Trans-Cold Refrigeration, Ltd.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Winel of America, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Ventilators

A. L. Kilgo Co., Inc.
ABCO-Acadia
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Concordia Co., Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
The Fishermen's Supply Co., Inc.
Forsea Ltd.
Friday Harbor Hardware and Marine
Gulf Marine Center
The Harris Co.
Heyward Supply Company, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
Key West Marine Hardware, Inc.
Lewis Marine Supply, Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marland Enterprises Corp.
Mobile Ship Chandlery, Inc.
Muscongus Marina and Building
Northwest Boat Yard
R W Marine
Ray Marine Distributing Co./Olympic Boats
Ross Yacht Service, Inc.
Ship Shop, Inc.
South Bay Marina
* Southwest Boat Corp.
Swan Point Marina
Trans-Cold Refrigeration, Ltd.
* Wilcox Marine Supply, Inc.
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Wash-down equipment

ABCO-Acadia
Atlantis Marine & Industrial, Inc.
Barton Machine Shop, Inc.
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Covert Marine
LeRoy Demarest, Processing Consultant
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dudleys Auto-Marine Service
Friday Harbor Hardware and Marine
Gulf Marine Center
Harbor Service, Inc
The Harris Co.
J.T.'s Ship Chandlery, Inc.
Kellogg Marine Supply
* Kolstrand Supply Co.
Marine Sales Co.
The Marine Supply & Oil Co.
Mobile Ship Chandlery, Inc.
Montauk Marine
Muscongus Marina and Building
Northwest Boat Yard
Redden Net Co.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Smith Bros. Foundry & Machine Works Ltd.
Swan Point Marina
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Turnbull Marine Services Limited
Wanchese Trawl & Supply Co.
Wharf Forging & Welding, Inc.
Whitefish Marine, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Waste water treatment equipment

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
Alfa-Laval, Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
C.G. Edwards & Co., Inc.
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Covert Marine
LeRoy Demarest, Processing Consultant
Engineering Equipment Co.
Euro-Matic
The Harris Co.
Hoffert Marine, Inc.
Marine Sales Co.
Marine Sanitation Specialists
Marland Enterprises Corp.
Northwest Boat Yard
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Rhode Island Marine Services, Inc.
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Water desalinators

A.E.R. Supply, Inc.
Alexander Industries, Inc.
Atlantic Radiotelephone, Inc.
B & C Marine Service
Barteu Marine Electronics
Beacon Marine Center
Blue Water Marine Supply, Inc.
Collins Marine Corp.
Dyna Marine, Inc.
Frank L. Beier Radio, Inc.
Gentrex, Inc.
The Harris Co.
* Hathaway Machinery Co.
Hoffert Marine, Inc.
I.C.E.C.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Long Beach Marine Electronics, Inc.
Marine Electronics Co.
Marine Sales Co.
Marland Enterprises Corp.
Master Mariner Ind.
Mobile Ship Chandlery, Inc.
Moss Landing Marine Supply
Norship, Inc.
Northwest Boat Yard
Ross Yacht Service, Inc.
Sea-Tronics
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Weather chart facsimile recorders

Anschuetz of America
B & F Marine Electronics, Inc.
Barteu Marine Electronics
Baymar
Beacon Marine Center
Carranza Marine Electronics
Carteret Electronics, Inc.
Clyde B. Kirlin, Inc.
Coastal Electronics
Coastal Marine Electronics
Command Electronics, Inc.
ComMar, Inc.
Curtis Marine Electronics, Inc.
Dyna Marine, Inc.
E.M. Electronics Marine Ltd.
Eastern Marine Electronics
Electronic Component Dist., Inc.
* Electronics For Yachting
Frank L. Beier Radio, Inc.
Fry Marine Electronics
Graham Marine Electronics, Inc.
Griffith Marine Navigation, Inc.
Gyro Sales & Service, Inc.
Hudson Marine of Florida, Inc.
Jerry's Electronics, Inc.
Key West Electronics, Inc.
L. & L. Marine, Inc.
Larry Smith Electronics of Florida, Inc.
Lewis Electronics
Marine Electronic Service, Inc.
Marine Electronics Co.
Marine Sales Co.
Maritime Electronics
Master Mariner Ind.
Mobile Ship Chandlery, Inc.
Northwest Boat Yard
Ocean Marine Services, Inc.
Puget Sound Instrument Co.
R.H. Sassaman Co., Inc.
Radiotelephone Service Corp
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Sea-Trac Marine Services
Selectronics, Inc.
Sipos Electronics
Sound Marine Electronics, Inc.
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
Whitcomb Radar
Wymans Wholesale Marine & Supply Company
Yankee Boat Yard & Marina, Inc.

Water systems

A.E.R. Supply, Inc.
A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
B & C Marine Service
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Beacon Marine Center
Blue Water Marine Supply, Inc.
Carolina Inlet Marina, Inc.
* Cascade Machinery and Electric
Delta Marine
* Doc Freeman's, Inc.
Dockside Marine, Inc.
Dudleys Auto-Marine Service
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Frank L. Beier Radio, Inc.
Hague Marina, Inc.
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Hoffman Ind., Inc.
I.C.E.C.
International Marketing & Trading, Inc.
Jacksonville Marine Supply Co., Inc
Kellogg Marine Supply
* Kolstrand Supply Co.
Larry Smith Electronics of Florida, Inc.
Lunde Electric Co., Inc.
Marine Hardware and Supply Co., Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marland Enterprises Corp.
Miller Marine Services, Inc.
Mobile Ship Chandlery, Inc.
Muscongus Marina and Building
Northwest Boat Yard
Plymouth Marine, Inc.
Ray Marine Distributing Co./Olympic Boats
Riverside Marina, Inc.
Romac Heating & Air Cond. Co., Inc.
Ross Yacht Service, Inc.
Swan Point Marina
Village Electronics
Welles Marine Service
Wilson Marine
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Weather instruments

B & F Marine Electronics, Inc.
Baker, Lyman & Co., Inc.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Barteu Marine Electronics
Baymar
Beacon Marine Center
Captain's Nautical Supplies, Inc.
Carolina Inlet Marina, Inc.
Carteret Electronics, Inc.
Chase, Leavitt and Co.
Clyde B. Kirlin, Inc.
Coastal Marine Electronics
Collins Marine Corp.
Command Electronics, Inc.
Concordia Co., Inc.
Conel, Inc.
Covert Marine
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Dyna Marine, Inc.
E & B Marine Supply, Inc.
Eknes Instrument
Electronic Component Dist., Inc.
* Electronics For Yachting
Falmouth Marine, Inc.
Fisheries Supply Co.
* Fleet Marine Supply
Frank L. Beier Radio, Inc.
Friday Harbor Hardware and Marine
George E. Butler Co.
Gulf Radiotelephone & Electronics, Inc.
Heyward Supply Company, Inc.
Hyannis Marine
International Marketing & Trading, Inc.
J.T.'s Ship Chandlery, Inc.
Jacksonville Marine Supply Co., Inc.
John A. Biewer Co., Inc.
Kellogg Marine Supply
Kingman Marine, Inc.
* Kolstrand Supply Co.
Larry Smith Electronics of Florida, Inc.
Lewis Marine Supply, Inc.
Long Beach Marine Electronics, Inc.
Lunde Electric Co., Inc.
Marine Electronics Co.
Marine Sales Co.
Maritime Electronics
Marland Enterprises Corp.
Master Mariner Ind.
Mobile Ship Chandlery, Inc.
Montauk Marine
Muscongus Marina and Building
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Plymouth Marine, Inc.
R.H. Sassaman Co., Inc.
Ray Marine Distributing Co./Olympic Boats
Robert E. White Instruments, Inc.
Rodgers Marine Electronics
Ross Yacht Service, Inc.
Sea-Trac Marine Services
Seattle Marine & Fishing Supply Co.
Selectronics, Inc.
Ship Shop, Inc.
Sound Marine Electronics, Inc.
South Bay Marina
South County Communications, Inc.
South Shore Marine Radio, Inc.
Spooner's Electric & Marine
Swan Point Marina
* Tacoma Marine Supply
Village Electronics
The Wm. H. Whiting Co.
Wymans Wholesale Marine & Supply Company

Winches and components

A. L. Kilgo Co., Inc.
ABCO-Acadia
Alexander Industries, Inc.
Ami Corp.
Atlantic Shipbuilding
Barbour's Marine Supply Co., Inc.
Beacon Marine Center
* Bevis and Associates, Inc.
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
Canovex Ltd.
Capt'n Supply, Inc.
Carl J. Kennedy Co.
Carsten Corporation
* Cascade Machinery and Electric
Concordia Co., Inc.
Covert Marine
D. B. Follansbee, Inc.
Dan Chick Co.
Delta Hydraulic Power Ltd.
Dion's Yacht Yard, Inc.
* Doc Freeman's, Inc.
Down East Machine and Engineering, Inc.
E & B Marine Supply, Inc.
Fish-Master
The Fishermen's Supply Co., Inc.
Forsburg & McLaughlin, Inc.
Forsea Ltd.
Freeport Marine Supply Co.
Gaspe Shipyard Inc.
Gowen, Inc.
Gulf King Marine & Industrial Supply
Gulf Marine Center
The Harris Co.
* Hathaway Machinery Co.
Heyward Supply Company, Inc.
Hoffman Ind., Inc.
Jay Stuart Haft Co., Inc.
John Leckie, Inc.
Kellogg Marine Supply
* KEM Equipment, Inc.
Kennebec Marine Co.
Kennedy Hydraulics
* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Mobile Ship Chandlery, Inc.
Morris Whaley, Inc.
Moss Landing Marine Supply
Muscongus Marina and Building
National Pump & Injector Sales & Service, Inc.
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
* Nick's Hydraulics, Inc.
Norsenet Ltd.
Norship, Inc.
North Bend Fabrication & Machine Inc.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
R W Marine
Ray Marine Distributing Co./Olympic Boats
Redden Net Co.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
* Scandia Propeller Service & Supply, Inc.
Sea-Tronics
Seward Ship's Chandlery
Skipper Hydraulic, Inc.
Smith Bros. Foundry & Machine Works Ltd.
South Bay Marina
SSI, Inc.
Steel and Engine Products Ltd.
Swan Point Marina
Wanchese Trawl & Supply Co.
Whitefish Marine, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

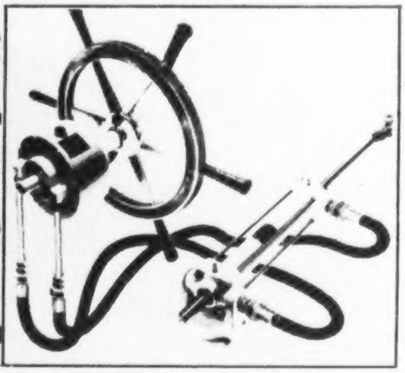
Wire rope and cable

A. Dimattina Company, Inc.
A. L. Kilgo Co., Inc.
A. L. Griffin, Inc.
ABCO-Acadia
Alexander Industries, Inc.
Armstrong Boats & Marine Transportation, Inc.
Astoria Marine Supply Co.
Barbour's Marine Supply Co., Inc.
Barclay Marine Distributer Corp.
Bay Bulls Trading Co. Ltd.
Beacon Marine Center
Blue Water Marine Supply, Inc.
BRL Marine Associates, Inc.
Bumble Bee Seafoods
C.G. Edwards & Co., Inc.
C.J. Hendry Co.
Canor Plarex, Inc.
Cape Fishermen's Supply
Capt'n Supply, Inc.
Concordia Co., Inc.
Cordova Outboard, Inc.
Covert Marine
Dan Chick Co.
* Doc Freeman's, Inc.
E & B Marine Supply, Inc.
Englund Marine Supply Co., Inc.
Falmouth Marine, Inc.
Fisheries Supply Co.
Fishermen Supply Co.
The Fishermen's Supply Co., Inc.
Florida Fishermens Supply Co., Inc.
Forsea Ltd.
Franklin Net & Twine Ltd.
Freeport Marine Supply Co.
Friday Harbor Hardware and Marine
Gourock Division Wire Rope Industries, Limited
Gulf King Marine & Industrial Supply
Gulf Marine Center
Harbor Service, Inc
The Harris Co.
Heyward Supply Company, Inc.
Howell Commercial Tackle Co.
Hyannis Marine
I.C.E.C.
Industrial Sales Company, Inc.
Island Fish Net & Supply Co., Inc.
J.T.'s Ship Chandlery, Inc.
John Leckie, Inc.
Kellogg Marine Supply

* Kolstrand Supply Co.
Lewis Marine Supply, Inc.
Lindgren-Pitman, Inc.
Lummi Fishery Supplies, Inc.
M & G Industries, Inc.
MacDougalls' Cape Cod Marine Service, Inc.
Marine Sales Co.
The Marine Supply & Oil Co.
Marine Systems, Inc.
Marlin Products
Mechanical Piping, Inc.
Mobile Ship Chandlery, Inc.
Montauk Marine
Moss Landing Marine Supply
Muscongus Marina and Building
Nautic Maskinfabrik ApS
New Bern Net Company
New England Fishing Gear, Inc.
Nor'Eastern Trawl Systems, Inc.
Norsenet Ltd.
Northwest Boat Yard
Norton's Shipyard & Marina, Inc.
Offshore Marine Supply
Parisi Plastic Fishing Gear, Inc.
Plymouth Marine, Inc.
R W Marine
Redden Net Co.
Rockland Boat, Inc.
Ross Yacht Service, Inc.
Samsel Rope and Marine Supply Company
Seaborne Trading Corp.
Searig Sail Systems Co.
Seattle Marine & Fishing Supply Co.
Skip's Marine Supply, Inc.
SNL Corporation
South Bay Marina
Southern Marine Supply Co., Inc.
Stirling Harbor Shipyard & Marina, Inc.
* Tacoma Marine Supply
Tarpon Marine Ways, Inc.
Three Lanterns Ship Supply, Inc.
Wanchese Trawl & Supply Co.
* Westerbeke Fishing Gear Co., Inc.
* Wilcox Marine Supply, Inc.
Wire Rope & Fittings Co.
Wymans Wholesale Marine & Supply Company

Wire cutters

Wire Rope & Fittings Co.



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HyDrive has developed a manual hydraulic steering system that puts the control and dependability of hydraulic steering within your reach.

Our unique design combines the pump, reservoir and by-pass relief porting in one unit, making the non-pressurized system compact and easy to install.

HyDrive eliminates rudder creep and is compatible to all mechanical and hydraulic auto pilots. It's the perfect replacement for the more troublesome cable or pressurized hydraulic systems.

But don't let its simplicity fool you. From the 316 grade stainless steel rod to the universal trunnion, every part of the system is designed, constructed and engineered to the highest standards.

HyDrive single and multiple stations are available for commercial, military and pleasure craft worldwide from 16 to 85 feet. Custom electro-hydraulic systems available upon request.

For further information please call or write:

HyDrive
America Corp.
Australian design award.

Warehouse: 432 East 91st St., New York, N.Y. 10028 (212) 831-0317 Telex 425593 Cable: Sundowner

Distributors and Dealers of Commercial Fishing and Vessel Gear and Equipment

A&G Fisherman Supply
S. Bay Ave
Eastport, NY 11941
Tel.: (516) 325-1676
Anthony O. Guessregan, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Clam hoes (rakes); Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compressors, air; Doors, trawl; Dredges, shellfish; Drums, seine; Gaffs and harpoons; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Net reels; Nets, fishing; Nets, repair tools; Pots and traps; Propellers; Reels, fishing; Repair kits; Rope, cordage and twine.

A. Dimattina Company, Inc.
26 Fourteenth St.
Brooklyn, NY 11215
Tel.: (212) 788-3030
TWX 710 584-5618
Bert Robbins, Manager.
Primary Market Areas: National.
Products: Anchors; Blocks, fishing; Canvas products; Chains and fittings; Fenders; Ladders, ramps and gangways; Rigging and gear, general; Rope, cordage and twine; Trolling tackle and gear; Wire rope and cable.

A.E.R. Supply, Inc.
P.O. Box 349, 2301 Nasa Rd. 1
Seabrook, TX 77586
Tel.: (713) 474-3276
Fred I. Pickering, General Manager.
Primary Market Areas: Gulf Coast States.
Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Clocks and chronometers; Coatings and preservatives; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mufflers; Marine engines, water separators and detectors; Preservatives; Pumps, general; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Waste water treatment equipment; Water desalinators; Water systems.

A. L. Kilgo Co., Inc.
180 Sand Island Rd.
Honolulu, HI 96819
Tel.: (808) 845-3266
Telex: 723-8265
Aubra L. Kilgo, President.
Primary Market Areas: Hawaii, Central and Western Pacific Basin.
Products: Air systems; Alarms and security systems; Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Control systems, electolysis, zincs and corrosion; Controls, engine; Cookers, shellfish; Electric motors, components and accessories; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Petroleum products; Ports and windows, marine; Pots and traps; Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Protective clothing; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Valves; Ventilation systems; Ventilators; Waste water treatment equipment; Water systems; Winches and components; Wire rope and cable.

A. L. Griffin, Inc.
21-25 Custom House Wharf, P.O. Box 4598
Portland, ME 04112
Tel.: (207) 772-0165
Orrin W. Valente, President, Owner.
Primary Market Areas: ME and NH.
Products: Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Firefighting equipment; Hardware, deck gear and fittings; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Petroleum products; Pots and traps; Protective clothing; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Wire rope and cable.

ABCO-Acadia
210 King St.
Bridgewater, NS B4V 1A2 Canada
Tel.: (902) 543-7831
Telex: 019-21755
Eric R. Whynacht, Manager, Marine Equipment.
Parent Co.: Atlantic Bridge Co. Ltd.
Primary Market Areas: Eastern Canada.

Branches & Personnel:
Mac Calder, Branch Manager.
Welshpool, Campobello Island, NB
E0G 3H0 Canada
Tel.: (506) 752-2127

Cliff Swimm, Branch Manager.
Clark's Harbour
NS B0W 1P0 Canada
Tel.: (902) 745-2920

Bob Smith, Branch Manager.
9 Glebe St.
Yarmouth, NS B5A 3A2 Canada
Tel.: (902) 742-3553

Rod Cook, Branch Manager.
P.O. Box 1245, Chapman's Corner
Shediac, NB E0A 3G0 Canada
Tel.: (506) 532-3214

Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Bow thrusters; Buoys and floats; Caulking and sealants. Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Doors, trawl; Electric switches; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Ports and windows, marine; Pots and traps; Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilators; Wash-down equipment; Water systems; Winches and components; Wire rope and cable.

Acme Engineering Co.

112 Pleasant Hill Rd.
Scarborough, ME 04074
Tel.: (207) 883-5111
James J. Kelley III, President.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Processing, onboard; Refrigeration.

Activation, Inc.

P.O. Box 7253
Mobile, AL 36607
Tel.: (205) 479-6544
Jim Ferguson, Division Manager.

Primary Market Areas: National.

Products: Air systems; Bow thrusters; Controls, engine; Cranes; Drums, seine; Electronics, automatic pilots; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Net reels; Power take-offs; Steering systems.

Advanced Marine Electronics

5014 West Grace St.
Tampa, FL 33607
Tel.: (813) 879-3161
C. Lynn Amos, Owner.

Primary Market Areas: Gulf Coast States.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Loud hailers.

Air Marine Radio, Inc.

2421 8th St.
Harvey, LA 70058
Tel.: (504) 362-1226
Robert J. Albrecht, President.

Primary Market Areas: Gulf Coast States.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Alaska Marine Engine, Inc.

4420 14th Ave. N.W., P.O. Box 70543
Seattle, WA 98107
Tel.: (206) 789-3600
Telex: 32-0145
Mark P. Johnson, Public Relations.

Primary Market Areas: Pacific Northwest.

Branches & Personnel:
Alaska Marine & Equipment, Inc.
Dennis Lavish, Sales Manager.
1200 International Airport Rd., P.O. Box 6208
Anchorage, AK 99502
Tel.: (907) 276-1540
Telex: 090-25-146

Alaska Marine & Equipment, Inc.
Seward Boat Harbor, P.O. Box 1234
Seward, AK 99664
Tel.: (907) 224-3650
Telex: 090-25-372

Wayne Davis, Regional Sales Manager.
1840 Radnor Rd.
York, PA 17403
Tel.: (717) 741-3496

Products: Batteries, chargers and accesories; Filters, general; Generators; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, water separators and detectors; Pumps, general.

Alaska Marine & Equipment, Inc.

1200 International Airport Rd., P.O. Box 6208
Anchorage, AK 99502
Tel.: (907) 276-1540
Telex: 090-25-146

Primary Market Areas: Alaska.

Branches & Personnel:
Seward Boat Harbor, P.O. Box 1234
Seward, AK 99664
Tel.: (907) 224-3650
Telex: 090-25-372

Products: Boatbuilding material, resins, fiberglass, adhesives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electric switches; Electronics, depth recorders and fish finders; Electronics, radiotelephones; Fenders; Filters, general; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Oars; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rope, cordage and twine; Spark plugs; Steering systems; Survival equipment.

* Alco Power, Inc.

100 Orchard St.
Auburn, NY 13021
Tel.: (315) 253-3241
Telex: 937-300
TWX Cable: ALCO AUBURN
Edward T. Mosley, Manager, Advertising and Sales Promotion.

Parent Co.: GEC, Inc.

Primary Market Areas: Worldwide.

Branches & Personnel:
H. K. Cargile, Regional Manager.
5901 North Tonnelle Ave.
North Bergen, NJ 07047
Tel.: (201) 864-8181
Telex: 128114

C. J. Elsner, Regional Manager.
3572 East T. C. Jester, P.O. Box 10895
Houston, TX 77018
Tel.: (713) 680-8879
Telex: 790073

C. H. Obrist, Regional Manager.
6363 Corsair St.
Los Angeles, CA 90040
Tel.: (213) 723-8741
Telex: 691258

David J. Connors, Acting Regional Manager.
4050 Bingham Ave.
St. Louis, MO 63116
Tel.: (314) 351-8810
Telex: 447319

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

Alexander Industries, Inc.

P.O. Box 51886
New Orleans, LA 70151
Tel.: (504) 525-9042
TWX 810 951 5168
Roy A. Perrin, Jr., President.

Primary Market Areas: National, U.K., Mexico, Singapore, Malaysia, Indonesia, Philippines.

Branches & Personnel:
John F. Ryan III, Vice-President.
2332 Wayside Dr.
Houston, TX 77011
Tel.: (713) 923-1671

Products: Anchors; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Dehumidifiers; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel, water separator; Horns; Hoses and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Oars; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Repair kits; Refrigeration; Rope, cordage and twine; Survival equipment; Toilets, holding tanks; Toilets, marine; Water desalinators; Water systems; Winches and components; Wire rope and cable.

Alfa-Laval, Inc.

2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.

Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.
P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Marine engines, water separators and detectors; Processing, onboard; Pumps, general; Valves; Waste water treatment equipment.

Alyeska Radar, Inc.

6436 Homer Dr.
Anchorage, AK 99502
Tel.: (907) 349-3544
George H. DeSpain, President.
Primary Market Areas: Pacific Northwest.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

American Honda Motor

100 W. Alondra Blvd.
Gardena, CA 90247
Tel.: (213) 327-8280
Chin Chi Hsu, Marketing Manager.
Primary Market Areas: National.
Products: Generators; Marine engines, outboard, gasoline.

American Technical Services, Inc.

11776 Parklawn Dr.
Rockville, MD 20852
Tel.: (301) 881-4808
Michael R. Laudet, Sales Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems.

Ami Corp.

212 Washington Ave., P.O. Box 5475
Towson, MD 21204
Tel.: (301) 821-7733
John H. Atkinson, President.
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Net reels; Power take-offs; Steering systems; Winches and components.

Amita Company Limited

P.O. Box 45
Toyohashi, Aichi Prefecture 440 Japan
Tel.: (0532) 54-1111
Telex: 4322217 AMITA J
Susumu Itoh, Export Manager.
Primary Market Areas: Worldwide.
Products: Commercial fishing gear, general (see specific product headings); Net-making machines and systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rope, cordage and twine.

Anawan Marine Co.

172 R2 Anawan St.
Rehoboth, MA 02769
Tel.: (617) 252-6555
Richard C. Thompson, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Blocks, fishing; Buoys and floats; Commercial fishing gear, general (see specific product headings); Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine.

Anchor-Power House Marine

Harry Saunders, General Manager.
Primary Market Areas: Gulf Coast States, Caribbean.
Branches & Personnel:
Anchor Marine Products
Nick Schuessler, Manager.
4320 15th St. E.
Bradenton, FL 33508
Tel.: (813) 756-1802

Power House Marine Corporation
Roy McCallars, Sales Manager.
4760 NW 128th St. Rd.
Miami, FL 33054
Tel.: (305) 685-5786
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, stern drivers.

ANS Engines, Inc.

Rt. 1 South, P.O. Box 476
Golden Meadow, LA 70357
Tel.: (504) 475-7144
Anson J. Toups, Secretary, Treasurer.
Primary Market Areas: Gulf Coast States.
Products: Batteries, chargers and accesories; Controls, cable and remote; Controls, engine; Filters, general; Hoses and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments.

Anschuetz of America

485 Fifth Ave., Suite 300
New York, NY 10017
Tel.: (212) 867-6780
Parent Co.: Anscheutz & Co. (Kiel, West Germany)
Primary Market Areas: National.
Branches & Personnel:
4654 Michoud Blvd., Suite 7
New Orleans, LA 70127
Tel.: (504) 254-0593

15502 Old Galveston Rd., Suite 113
Webster, TX 77598
Tel.: (713) 480-2643
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Steering systems; Weather chart facsimile recorders.

Armstrong Boats & Marine Transportation, Inc.

110 Washington St.
Norwell, MA 02061
Tel.: (617) 878-2207
William B. Armstrong, Co-owner.
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Fabrication, custom; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Lights, marine; Loud hailers; Marine engines, instruments; Marine engines, outboard, gasoline; Marine engines, stern drivers; Plugs, lobster; Pots and traps; Preservatives; Propellers; Protective clothing; Pumps, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Wire rope and cable.

Arnold Machinery Co.

173 Presumpscot St.
Portland, ME 04104
Tel.: (207) 775-3121
William H. Drake, Engine Sales Representative.
Primary Market Areas: Maine.
Branches & Personnel:
Arnold Machinery Co.
1070 Hammond St.
Bangor, ME 04401
Tel.: (207) 942-4666
Products: Batteries, chargers and accesories; Filters, general; Fuel, water separator; Generators; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, water separators and detectors.

Art Ullis, Inc.

3721 S. Lawrence, P.O. Box 11303
Tacoma, WA 98411
Tel.: (206) 474-5118
John J. Ullis, President.
Primary Market Areas: Pacific Northwest.
Products: Knives; Reels, fishing.

Astoria Marine Supply Co.

P.O. Box 563, Foot of 12th St.
Astoria, OR 97103
Tel.: (503) 325-2621
Don Ivanoff, Owner, Manager.
Primary Market Areas: Pacific Northwest.
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electronics, depth recorders and fish finders; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, pot; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Rope, cordage and twine; Survival equipment; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Wire rope and cable.

Atlantic & Gulf Fishing Supply Corp.

591 S.W. 8th St.
Miami, FL 33130
Tel.: (305) 856-4505
Telex: 803165 ATAGULF
Arthur J. Lyons, President.
Primary Market Areas: South Atlantic States, Caribbean Islands, Central America, South America, Africa, Middle East, Pacific Islands.
Products: Anchors; Bait lines, bait bags; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Gaffs and...

harpoons; Gurdies and downriggers; Haulers, longline; Haulers, net; Haulers, pot; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Pots and traps; Preservatives; Protective clothing; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Scales; Stabilizers.

Atlantic Radiotelephone, Inc.

3333 NW 21 St.
Miami, FL 33142
Tel.: (305) 633-9636
Conrad Webber, President.

Primary Market Areas: South Atlantic States.

Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Water desalinators.

Atlantic Shipbuilding

194 Montague St., Box 1150
Lunenburg, N.S. BOJ 2CO Canada
Tel.: (902) 634-8871
Telex: 019-216-54
Sherman P. Tanner, Superintendent.

Parent Co.: Atlantic Bridge Co., Ltd.

Primary Market Areas: National.

Products: Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Charts, underwater cables; Compressors, air; Cranes; Dories and skiffs; Dredges, shellfish; Electric motors, components and accessories; Electronics, automatic pilots; Fabrication, custom; Hardware, deck gear and fittings; Hoses and fittings; Lights, marine; Masts and gallows; Radar reflectors; Rigging and gear, general; Sandblasting equipment; Toilets, marine; Valves; Winches and components.

Atlantic Survival Equipment Company, Inc.

1971 Main Rd.
Westport, MA 02791
Tel.: (617) 636-3374
David H. Paddock, Treasurer.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Products: EPIRBS (Emergency Position Indicating Radio Beacons); Survival equipment.

Atlantic-Gulf Supply Corp.

2335 Port St.
New Orleans, LA 70117
Tel.: (504) 945-2139
Telex: 58 4481
Robert Flanagan, Jr., President.

Primary Market Areas: Gulf Coast States.

Products: Pumps, general.

Atlantis Marine & Industrial, Inc.

101 Michigan St.
Mt. Clemens, MI 48043
Tel.: (313) 463-2041
Mark C. Bedsole, General Manager.

Primary Market Areas: Great Lakes States.

Products: Controls, engine; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Wash-down equipment.

Atlaspolar Marine

135 Sunrise Ave., P.O. Box 160, Station "O"
Toronto, ON M4A 2N3 Canada
Tel.: (416) 757-5131
Telex: 06963580
James G. Priest, General Manager.

Parent Co.: Atlas Polar Co. Ltd.

Primary Market Areas: Great Lakes States, Canada.

Branches & Personnel:
Gilles Frechette, Manager.
779 Ave. Lajoie
Dorval, PQ H9P 1G7
Tel.: (514) 631-3555

Products: Fuel, water separator; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, stern drivers; Power takeoffs.

Automarine Marketing Corporation

3303 Harbor Blvd., Suite D13
Costa Mesa, CA 92626
Tel.: (714) 556-5306
Robert J. Berry, President.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Filters, general.

B & C Marine Service

1315 Mesquite St.
Corpus Christi, TX 78401
Tel.: (512) 882-7322
Charles R. Cooper, Owner.

Primary Market Areas: Gulf Coast States.

Products: Air systems; Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Cleaners, marine; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Fabrication, custom; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Power take-offs; Pumps, general; Refrigeration; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Water desalinators; Water systems.

B & F Marine Electronics, Inc.

8017 Albacore Ave., P.O. Box 5646
Charleston, OR 97420
Tel.: (503) 888-3241
Dennis L. Fisher, President.

Primary Market Areas: Pacific Northwest.

Branches & Personnel:
B & F Marine Electronics, Newport
Jim Wolfgram, Manager.
113 S.E. Bay Blvd.
Newport, OR 97365
Tel.: (503) 265-8839

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Instrument and electrical panels; Loud hailers; Marine engines, instruments; Weather chart facsimile recorders; Weather instruments.

B. C. Equipment Company Ltd.

306 Industrial Ave
Vancouver, BC V6A 2P4 Canada
Tel.: (604) 685-1462
Telex: 04 53181
Derek L. Thomson, Sales Manager.

Primary Market Areas: National.

Branches & Personnel:
F. Sparks, Manager.
#5 1969 - 1st Ave
Prince George, BC V2L 2Z2 Canada
Tel.: (604) 564-1404
Telex: 04 78061

Products: Filters, general; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Pumps, general.

Baer Electronic Systems

212 Arendell St.
Morehead City, NC 28557
Tel.: (919) 726-2243
Martin R. Baer, Owner.

Primary Market Areas: South Atlantic States.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Hardware, deck gear and fittings; Loud hailers; Toilets, marine.

Baker, Lyman & Co., Inc.

308 Magazine St.
New Orleans, LA 70130
Tel.: (504) 522-0745
Lloyd J. Titus, President.

Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States, Pacific Northwest, Great Lakes States.

Branches & Personnel:
Jerry Mahowel, President.
7 Cotton Exchange, Bldg. 6
Houston, TX 77002
Tel.: (713) 227-3221

Products: Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Navigation instruments, non-electronic; Weather instruments.

Barbour's Marine Supply Co., Inc.

216 West Front St.
Beaufort, NC 28516
Tel.: (919) 728-2136
Nelson B. Gillikin, President.

Primary Market Areas: North Carolina.

Products: Air systems; Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Controls, engine; Coolant systems; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard diesel; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine; Power takeoffs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Barclay Marine Distributer Corp.

2323 W. Fulton St.
Chicago, IL 60612
Tel.: (312) 829-3738
James G. Creagh, Vice President.
Parent Co.: Robert Barclay Inc.
Primary Market Areas: Great Lakes States.
Branches & Personnel:
Peter R. Mathews, Assistant Manager.
10400 Devine Ave.
Detroit, MI 48213
Tel.: (313) 571-1100

Bill Downing, Manager.
2600 Patterson Ave.
Grand Rapids, MI 49506
Tel.: (616) 949-6464

Bill Hatch, Manager.
188 Plato Blvd. W.
St. Paul, MN 55107
Tel.: (612) 222-8525
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard electric; Navigation instruments, non-electronic; Oars; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Waste water treatment equipment; Water systems; Weather instruments; Wire rope and cable.

Barteu Marine Electronics

1577 Monrovia Ave.
Newport Beach, CA 92663
Tel.: (714) 645-7040
Gus Gourdin, Sales Manager.
Parent Co.: Southern California Marine Electronics
Primary Market Areas: National.
Products: Air systems; Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Firefighting equipment; Hydraulic systems and components; Loud hailers; Marine engines, instruments; Stabilizers; Steering systems; Water desalinators; Weather chart facsimile recorders; Weather instruments.

Barton Machine Shop, Inc.

68 Badger's Island
Kittery, ME 03904
Tel.: (207) 439-1555
Charles C. Patten, President.
Primary Market Areas: New England.
Products: Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Cranes; Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Generators; Hatches and doors; Haulers, net; Haulers, pot; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Masts and gallows; Net reels; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems; Wash-down equipment.

Batteries Inc., Surrette

7 Crescent Ave.
Beverly, MA 01915
Tel.: (617) 744-4447 or 744-4454
John P. Taube, President.
Parent Co.: Surrette Storage Battery, Inc.
Primary Market Areas: National.
Products: Batteries, chargers and accesories.

Bay Bulls Trading Co. Ltd.

P.O. Box 163
St. John's, NF A1C 5J2 Canada
Tel.: 576-4058 or 576-4059
Telex: 0163130
A. P. Earle, Manager.
Primary Market Areas: National, Canada.
Products: Bait lines, bait bags; Buoys and floats; Caulking and sealants; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Gaffs and harpoons; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Pots and traps; Reels, fishing; Rope, cordage and twine; Wire rope and cable.

Baymar

1705 Enterprise Dr.
Fairfield, CA 94533
Tel.: (707) 429-9090
Telex: 336-332 A/B BAYSALERS
Len Frazier, President.
Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Weather chart facsimile recorders; Weather instruments.

Bayshore Electronics Co. Ltd.

4341 Main St.
Vancouver, BC V5V 3R1 Canada
Tel.: (604) 879-6787
George Winkelhorst, President.
Primary Market Areas: National, Western Canada.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Beacon Marine Center

1198 Navigator Dr.
Ventura, CA 93003
Tel.: (805) 644-4444
Primary Market Areas: Southwest Pacific Coast.
Branches & Personnel:
Beacon Electronics
3735 W. Hemlock
Oxnard, CA 93030
Tel.: (805) 985-9828

Beacon Electronics
1198 Navigator Dr.
Ventura, CA 93003
Tel.: (805) 644-4444
Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, compo-

nents and accessories; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Petroleum products; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Ventilators; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Beacon Plastic & Metal Products, Inc.

50 Park Ave.
New York, NY 10016
Tel.: (212) 679-4180
I. Martin Spier, President.
Primary Market Areas: National, Canada.
Products: Marine engines; inboard, gasoline and diesel.

Beaman Marine Services

13 Centre St.
New Bedford, MA 02740
Tel.: (617) 999-1808
Frederick T. Beaman.
Parent Co.: Desco Marine and A.W. Mfg. Co.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Commercial fishing gear, general (see specific product headings).

Benoit Auto Sales Ltd.

P.O. Box 394
Lameque, NB EOB 1VO Canada
Tel.: (506) 344-2259
Vincent Benoit, President.
Primary Market Areas: Northeastern New Brunswick.
Products: Batteries, chargers and accesories; Filters, general; Fuel systems; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, oil analysis and service; Power take-offs; Spark plugs.

* Bevis and Associates, Inc.

1904 Stewart St.
Tacoma, WA 98421
Tel.: (206) 383-5761
Edward O. Bevis, President.
Primary Market Areas: National.
Products: Commercial fishing gear, general (see specific product headings); Cranes; Fabrication, custom; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Power take-offs; Winches and components.

Bibbins & Rice Electronics, Inc.

1008 Clothilde St., P.O. Drawer 2504
Morgan City, LA 70380
Tel.: (504) 384-2456
TWX (810) 950 5721
H.L. Rice, President.
Primary Market Areas: Gulf Coast States.
Branches & Personnel:
434 Charles St.
New Iberia, LA 70560
Tel.: (318) 365-5438

2014 Enterprise Blvd.
Lake Charles, LA 70601
Tel.: (318) 433-1079

2480 Breaux Ave.
Harvey, LA 70058
Tel.: (504) 362-4820

1907 Ingalls Ave.
Pascagoula, MS 39567
Tel.: (601) 762-6030

301 Howard Ave.
Houma, LA 70360
Tel.: (504) 876-6870

P.O. Box 352
Port Sulphur, LA 70083
Tel.: (504) 564-3963 or 657-9955

138 Banks Ave.
Lafayette, LA 70501
Tel.: (318) 232-7039

5730 Corl St.
Houston, TX 77087
Tel.: (713) 641-5023

P.O. Box 548
Sabine Pass, TX 77655
Tel.: (715) 971-2101
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Blackmore Electronics

Atlantic Ave., P.O. Box 82
Stonington, ME 04681
Tel.: (207) 367-2703
Blaine E. Blackmore, Owner.
Primary Market Areas: New England.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; Instrument and electrical panels; Lights, marine; Loud hailers; Pumps, general.

Wm. B. Bliss

1065 Bristol Rd.
Mountainside, NJ 07092
Tel.: (201) 233-5000
Joyce Vincent, Sales Administrator.
Parent Co.: Falcon Safety Products
Primary Market Areas: National, Canada.
Products: Electric motors, components and accessories; Horns; Pumps, general; Rope, cordage and twine.

Blue Water Marine Supply, Inc.

1000 Broadway, P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183
Walter E. Turner, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Offshore Safety/Survival Division
George D. Gray, Executive Vice President.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Fiberglass TaC Division
Mark Reynolds, Manager.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Hollingsworth Manufacturing Division
Mark Reynolds, Manager.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, depth recorders and fish finders; Electronics, radio direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Ladders, ramps and gangways; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Oars; Oil pollution barriers; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Water desalinators; Water systems; Winches and components; Wire rope and cable.

Boat Electric Co., Inc.

6303 Seaview Ave. N.W.
Seattle, WA 98107
Tel.: (206) 784-5908
W. Ray Bunn, President.
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Instrument and electrical panels; Lights, marine; Stoves and heaters; components and fuel.

The Boat House

P.O. Box 45
Port Mansfield, TX 78598
Tel.: (512) 944-2202
Dale R. Vandermolen, Owner/Operator.
Primary Market Areas: Gulf Coast States.
Branches & Personnel:
Dale R. Vandermolen, Owner/Operator.
3336 Floyd
Corpus Christi, TX 78598
Tel.: (512) 855-3801

Red Dog Charters
Dale R. Vandermolen, Owner/Operator.
P.O. Box 45
Port Mansfield, TX 78598
Products: Coatings and preservatives; Fuel systems; Fuel, water separator; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, water separators and detectors.

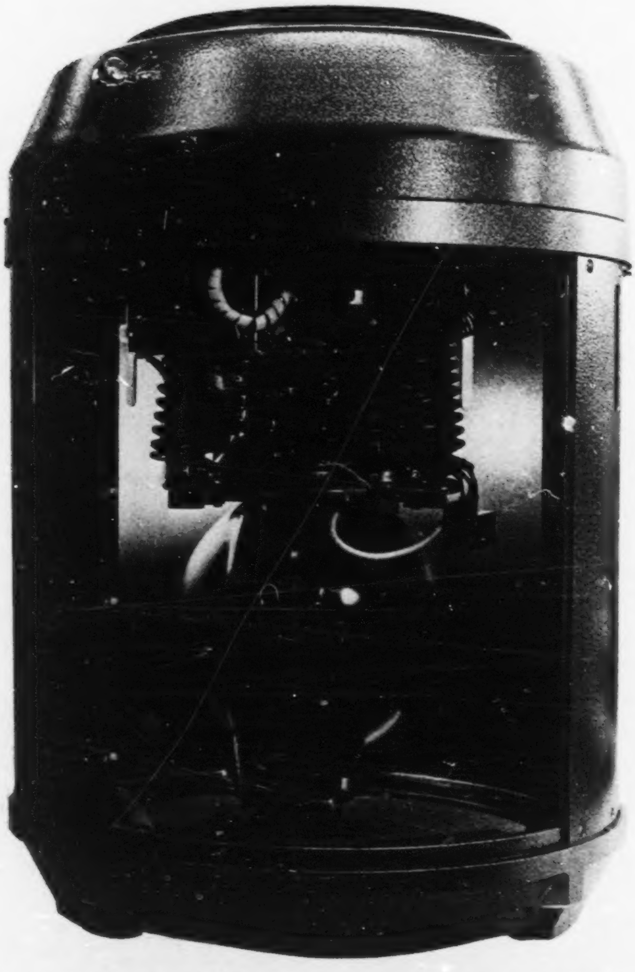
Boss Manufacturing Co.

221 W. First St.
Kewanee, IL 61443
Tel.: (309) 852-2131
William A. Mead, Vice President of Marketing, Industrial Division.
Primary Market Areas: National.
Branches & Personnel:
Lloyd Barnes, Branch Manager.
433 No. 34th St.
Seattle, WA 98103
Tel.: (206) 633-4055

Bill Watkinson, Branch Manager.
4 Progress Dr.
Montgomeryville, PA 18936
Tel.: (215) 699-7703

Terry Tate, Branch Manager.
5990½ Griggs Rd.
Houston, TX 77023
Tel.: (713) 649-8587
Products: Protective clothing.

C. PLATH DEVELOPED THE WORLD'S MOST SOPHISTICATED GYROCOMPASS SO YOU COULD NAVIGATE WITH THE WORLD'S MOST RELIABLE SYSTEM.



You're looking inside the incredible C. Plath gyrocompass. Because it has no gimbals, it has no gimbal error. Because it's self-cooling, it has no blower. Because of its damping system, it'll give stable readings at up to 50° pitch or roll. Because of its patented single-point suspension, it'll maintain course even during an interruption of electrical power. And because it's built to C. Plath standards, it needs no maintenance. It's the heart of a navigation system like no other.

If you don't have a C. Plath system at least have C. Plath components. A global service network backs our equipment (RDFs, Auto Pilots, etc. . . .).

Litton

C. PLATH

Manufactured in West Germany

PRECISE • DEPENDABLE • INDISPENSABLE

**C. Plath North American Division, 4927 Calvert Road
College Park, MD. 20740 (301) 864-0100**

Bountiful Ocean Supply, Inc.

5134 Ballard Ave. N.W.
Seattle, WA 98107
Tel.: (206) 789-7007
Karen L. Walker, President.
Primary Market Areas: National, Western Canada.
Products: Commercial fishing gear, general (see specific product headings); Haulers, jigging; Nets, accessories and gear (including trawling equipment).

Brewster's Shipyard, Inc.

87 Ocean Ave., P.O. Box 111
Bay Shore, NY 11706
Tel.: (516) 665-0037
William H. Brewster, President.
Primary Market Areas: South shore of Long Island.
Products: Anchors; Antennas, radio/television; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Controls, engine; Electric switches; Electronics, depth recorders and fish finders; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Filters, general; Hardware, deck gear and fittings; Horns; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Oars; Propellers; Rope, cordage and twine; Rudders and struts; Spark plugs.

British Electronic Marine

5801 Christie, Suite 565
Emeryville, CA 94608
Tel.: (415) 655-4200
Telex: 335362
Frank S. Antoine, Owner.
Primary Market Areas: National.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

BRL Marine Associates, Inc.

P.O. Box 273
Cape May, NJ 08204
Tel.: (609) 885-1005 or (800) 257-8542
Barry R. Lund, President.
Primary Market Areas: National.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Charts, underwater cables; Cleaners, marine; Commercial fishing gear, general (see specific product headings); Doors, trawl; Dredges, shellfish; Filters, general; Hardware, deck gear and fittings; Knives; Lights, marine; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Protective clothing; Rigging and gear, general; Rope, cordage and twine; Stabilizers; Survival equipment; Winches and components; Wire rope and cable.

Browning Marine, Inc.

P.O. Box 806
St. Charles, IL 60174
Tel.: (312) 377-0244
TWX 910-238-1724
John Browning, President.
Primary Market Areas: National.
Products: Lights, marine.

Bruno Kaiser Corporation

325 Spring St.
New York, NY 10013
Tel.: (212) 255-4884
Telex: 222725 RCA
John M. Kaiser, President.
Primary Market Areas: National.
Products: Longlines; Nets, fishing.

Buddy Sales

2445 Harbor Blvd.
Ventura, CA 93001
Tel.: (805) 644-1823
Chet Allen, Owner.
Primary Market Areas: Southwest Pacific Coast.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accessories; Cleaners, marine; Clocks and chronometers; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Buenger Enterprises

3600 S. Harbor Blvd., P.O. Box 5286
Oxnard, CA 93031
Tel.: (805) 985-9596
Fred G. Buenger, President.
Parent Co.: Coast Chandlery.
Primary Market Areas: National.
Products: Dehumidifiers.

Bumble Bee Seafoods

P.O. Box 60
Astoria, OR 97103
Tel.: (503) 325-4021
Melvin E. Hjorten, Shipyard Superintendant.
Parent Co.: Castle & Cooke, Inc.
Primary Market Areas: Pacific Northwest.
Products: Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, engine; Coolant systems; Doors, trawl; Filters, general; Fuel systems; Generators; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Insulation; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Ports and windows, marine; Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts; Stabilizers; Steering systems; Toilets, holding tanks; Toilets, marine; Winches and components; Wire rope and cable.

C.G. Edwards & Co., Inc.

272 Dorchester Ave., P.O. Box 358
South Boston, MA 02127
Tel.: (617) 268-4111 or 268-4112
Alvin G. Edwards, President.
Primary Market Areas: New England.
Products: Anchors; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Electric switches; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Horns; Ladders, ramps and gangways; Lights, marine; Loud hailers; Oars; Ports and windows, marine; Preservatives; Pumps, general; Refrigeration; Rope, cordage and twine; Survival equipment; Toilets, holding tanks; Toilets, marine; Waste water treatment equipment; Wire rope and cable.

C.J. Hendry Co.

139 Townsend St.
San Francisco, CA 94107
Tel.: (415) 362-4242
Fred B. Barg, Vice President.
Primary Market Areas: National, Singapore, Italy, Japan, England, Australia.
Branches & Personnel:
W.E. Phalen, Branch Manager.
761 Channel St.
San Pedro, CA 90733
Tel.: (213) 832-7577
Products: Anchors; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Firefighting equipment; Hardware, deck gear and fittings; Hoses and fittings; Lights, marine; Navigation instruments, non-electronic; Oars; Petroleum products; Protective clothing; Rope, cordage and twine, Toilets, marine; Wire rope and cable.

* C. Plath, North American Div.

4927 Calvert Rd.
College Park, MD 20740
Tel.: (301) 864-0100
Donald Gilluley, General Manager.
Primary Market Areas: Worldwide.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, radio direction finders.

Cal-Marine Electronics

1424 Lombard St.
San Francisco, CA 94123
Tel.: (415) 673-2552
Richard Wilde, President.
Primary Market Areas: San Francisco Bay area.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Campbell Technical Services

1710 N.W. 52nd St.
Seattle, WA 98107
Tel.: (206) 783-6084
William F. Campbell, Jr., Owner.
Primary Market Areas: Seattle, WA.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Steering systems.

Canor Plarex, Inc.

4200 23rd Ave. W.
Seattle, WA 98199
Tel.: (206) 283-0133
Telex: 32-1010
Jan Koren, President.
Primary Market Areas: National.
Products: Anchors; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Nets, accessories and gear (including trawling equipment); Protective clothing; Rigging and gear, general; Survival equipment; Wire rope and cable.

Canovex Ltd.

P.O. Box 594
Halifax, NS B3J 2R7 Canada
Tel.: (902) 422-1554
Telex: 019-21723 (CORERE HFX)

Donald A. Fraser, Contracts Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada, England, France, Germany, Norway, Iceland, Nigeria and several Latin American countries.
Products: Boatbuilding material, foam core; Containers, fish; Fabrication, custom; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Hydraulic systems and components; Nets, accessories and gear (including trawling equipment); Nets, fishing; Processing, onboard; Propellers, shafts, bearings and nozzles; Propellers; Refrigeration; Scales; Steering systems; Tanks, shellfish and water; Winches and components.

Cape Fishermen's Supply

134 Depot St., P.O. Box 72
Chatham, MA 02633
Tel.: (617) 945-3501
Robert F. Denn.
Primary Market Areas: New England.
Products: Anchors; Bait lines, bait bags; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Containers, fish; Control systems, electolysis, zincs and corrosion; Dredges, shellfish; EPIRBS (Emergency Position Indicating Radio Beacons); Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Wire rope and cable.

Captain Van, Inc.

552 5th St., P.O. Box 53
Port Arthur, TX 77640
Tel.: (713) 982-2911
John F. Vandegrift, Sr.
Primary Market Areas: Eastern Texas and Western Louisiana ports.
Products: Charts, underwater cables; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Cranes; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Hardware, deck gear and fittings; Knives; Navigation instruments, non-electronic; Radar reflectors.

Captain's Nautical Supplies, Inc.

Salmon Bay Fishing Terminal
Seattle, WA 98119
Tel.: (206)283-7242
Jim Caroll, Sales Manager.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Jon Daniel, Manager.
1324 Second Ave.
Seattle, WA 98101
Tel.: (206) 622-3305

Lance Howard, Manager.
817 S.W. Second Ave.
Portland, OR 97204
Products: Charts, underwater cables; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Knives; Navigation instruments, non-electronic; Radar reflectors; Weather instruments.

Capt'n Supply, Inc.

997-C Ocean Dr.
Cape May, NJ 08204
Tel.: (609) 884-1005 or (800) 257-8542
Barry R. Lund, President.
Primary Market Areas: National.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Charts, underwater cables; Cleaners, marine; Commercial fishing gear, general (see specific product headings); Doors, trawl; Dredges, shellfish; Filters, general; Hardware, deck gear and fittings; Knives; Lights, marine; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Protective clothing; Rigging and gear, general; Rope, cordage and twine; Stabilizers; Survival equipment; Winches and components; Wire rope and cable.

Carl J. Kennedy Co.

521 Commercial St., P.O. Box 4005
Glendale, CA 91202
Tel.: (213) 245-3145
James P. Kennedy, President.
Primary Market Areas: Southern California.
Branches & Personnel:
Gart Bayer, District Manager.
401 W. 35th St.
National City, CA 92050
Tel.: (714) 426-0822

Dennis Wolf, District Manager.
4830 S. 33rd St.
Phoenix, AZ 85040
Tel.: (602) 243-4131
Products: Filters, general; Hoists, general; Hydraulic systems and components; Winches and components.

Carolina Inlet Marina, Inc.

Hwy. 421 South, Rt. 2, P.O. Box 337 AY
Wilmington, NC 28403
Tel.: (919) 392-0580
Primary Market Areas: Mid-Atlantic States.
Products: Alarms and security systems; Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Ladders, ramps and gangways; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Reels, fishing; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Wash-down equipment; Water systems; Weather instruments.

Carranza Marine Electronics

317 W. 7th St.
Eureka, CA 95501
Tel.: (707) 445-2224
Donald A. Carranza, President.
Primary Market Areas: California.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Weather chart facsimile recorders.

Carsten Diesel, Inc.

2221 N.W. Market St.
Seattle, WA 98107
Tel.: (206) 783-6900
Telex: 328863
Terje Wiik, Vice President/General Manager.
Parent Co.: Wartsila Vasa, Factory
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Controls, engine; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers.

Carsten Corporation

2221 N.W. Market St.
Seattle, WA 98107
Tel.: (206) 783-6900
Telex: 328863
Knut J. Borch, Vice President, Fisheries Division.
Parent Co.: I.M. Skaugen Management Co. A/S, Oslo, Norway
Primary Market Areas: National, Europe, Central and South America.
Branches & Personnel:
Carsten Trading Co. A/S
Carl Steen, President.
Haakon F. GT 1, P.O. Box 1498 Vika
Oslo 1, Norway
Tel.: 02 412125
Telex: 11176
Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Cranes; Doors, trawl; Electronics, depth recorders and fish finders; Haulers, net; Haulers, power blocks; Hoists, general; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Net reels; Nets, fishing; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Refrigeration; Stabilizers; Winches and components.

Carteret Electronics, Inc.

412 Live Oak St.
Beaufort, NC 28516
Tel.: (919) 728-2788
Richard J. Babcock, Sr., President, General Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating

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Machinery & Electric, Inc.

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- **BRINE PUMPS**
- **FUEL OIL SEPARATORS**

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4600 E. Marginal Way S.   P.O. Box 3575   Seattle, Wash. 98134

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Radio Beacons); Weather chart facsimile recorders; Weather instruments.

* Cascade Machinery and Electric

4600 E. Marginal Way S.
Seattle, WA 98134
Tel.: (206) 762-0500
Telex: 32-1287
David R. LaGasa, Marine Sales Manager.

Primary Market Areas: Pacific Northwest.

Products: Air systems; Commercial fishing gear, general (see specific product headings); Compressors, air; Controls, water level; Coolant systems; Electric motors, components and accessories; Electric switches; Fabrication, custom; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Hoists, general; Hydraulic systems and components; Lubricants and lubricating systems; Marine engines, water separators and detectors; Pumps, general; Valves; Wash-down equipment; Waste water treatment equipment; Water systems; Winches and components.

Cashmar S.A.

Box 8438
Panama City, Zone 7 Panama
Tel.: 25-3793
Telex: 3480063
Sam Inoue, General Manager.

Primary Market Areas: Southwest Pacific Coast, Panama, Costa Rica, Ecuador, Nicaragua, Colombia, Venezuela.

Branches & Personnel:
Chiamar, Inc.
Andy Murimoto, Manager.
8A0014
San Diego, CA 92138
Telex: 695043

Products: Nets, fishing; Nets, repair tools.

Central Electronics, Inc.

P.O. Box 177
Hampton, VA 23669
Tel.: (804) 723-7889
Louis Stadlin, President.

Primary Market Areas: New England, Mid-Atlantic States.

Branches & Personnel:
24 Rhode Island Ave
Newport, RI
Tel.: (401) 846-3473

Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Chambers Industrial Supply, Inc.

818 Camp St., P.O. Drawer 30708
New Orleans, LA 70130
Tel.: (504) 525-6677 or 525-3497
Richard H. Chambers, President.

Primary Market Areas: Gulf Coast States.

Products: Batteries, chargers and accesories.

Charles William Knight Ent. Ltd. (Serviquip)

P.O. Box 394
St. Laurent, PQ H4L 4V6 Canada
Tel.: (514) 747-5455
Telex: 05-826652
Charles William (Bill) Knight, President.

Primary Market Areas: Quebec, New Brunswick, Nova Scotia, Prince Edward Island.

Products: Pumps, general; Waste water treatment equipment.

Charon Oil Systems, Inc.

117 Hudson Ave.
Freeport, NY 11520
Tel.: (516) 378-7352 or 378-7353
Christopher Cermak, Sales Manager.

Primary Market Areas: National.

Products: Filters, general; Fuel systems; Fuel, water separator; Hoses and fittings; Hydraulic systems and components; Petroleum products.

Chase, Leavitt and Co.

10 Dana St., P.O. Box 589
Portland, ME 04112
Tel.: (207) 772-3751
TWX 710-221-6349
William Leavitt, President.

Primary Market Areas: New England.

Products: Anchors; Caulking and sealants; Chains and fittings; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Fuel systems; Generators; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Navigation instruments, non-electronic; Oars; Oil pollution barriers; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Survival equipment; Toilets, marine; Trailers and accessories; Ventilation systems; Weather instruments.

Chesapeake Marine Industries, Inc.

92-A Trappe Landing Rd.
Trappe, MD 21673
Tel.: (301) 822-4359
William R. Lippincott, Vice President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Products: Anchors; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Chains and fittings; Cleaners, marine; Containers, fish; Hatches and doors; Hydraulic systems and components; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Oars; Propellers, shafts, bearings and nozzles; Propellers.

Circuit Engineering, Inc.

8421 Atlantic Blvd.
Jacksonville, FL 32211
Tel.: (904) 721-1414
R. F. Hanley, President.

Primary Market Areas: South Atlantic States, Gulf Coast States.

Products: Air systems; Compressors, air; Controls, engine; Hydraulic systems and components; Steering systems.

Clyde B. Kirlin, Inc.

P.O. Box 2161
Walnut Creek, CA 94595
Tel.: (415) 934-0607
Telex: 335-362
Clyde B. Kirlin, President.

Primary Market Areas: Worldwide.

Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Navigation instruments, non-electronic; Radar reflectors; Steering systems; Weather chart facsimile recorders; Weather instruments.

Coast Chandlery

1 Breakwater Santa Barbara Harbor
Santa Barbara, CA 95109
Tel.: (805) 962-4421
Bob Kieding, Partner, Santa Barbara facilities.

Primary Market Areas: National.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Hardware, deck gear and fittings.

* Coast Crane Co. of Washington

1531 Utah Ave. S.
Seattle, WA 98134
Tel.: (206) 622-1151
Fred R. Houghton, Marine Sales Representative.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Commercial fishing gear, general (see specific product headings); Cranes.

Coastal Electronics

92 Tillson Ave.
Rockland, ME 04841
Tel.: (207) 594-7777
William P. Seavey, Jr.

Primary Market Areas: Mid-Coast Maine.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; De-icing equipment; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Weather chart facsimile recorders.

Coastal Marine Electronics

416 Anacapa St
Santa Barbara, CA 93101
Tel.: (805) 963-3915
Wm. H. Toomer, Owner.

Primary Market Areas: Southwest Pacific Coast.

Products: Alarms and security systems; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Horns; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Weather chart facsimile recorders; Weather instruments.

Coastal Power Products, Inc.

5040 University Blvd. W.
Jacksonville, FL 32216
Tel.: (904) 737-7330
TWX 810-827-1684

Jim Hamilton, Dealer Development Manager.
Parent Co.: Western Diesel Services, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
510 Orange Blvd.
Lake Monroe, FL 32747
Tel.: (305) 323-3510

8411 Adamo Dr.
Tampa, FL 33619
Tel.: (813) 621-5651
Products: Bow thrusters; Controls, engine; Hoses and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, water separators and detectors.

Coastal Radio & Radar Service, Inc.

1723 West Park Ave., P.O. Box 97, Sta. 2
Houma, LA 70360
Tel.: (504) 876-7002
Gerald M. Lirette, President.
Primary Market Areas: .
Branches & Personnel:
David Hebert, Manager.
1010-H 20 Arpent Rd., P.O. Box 2163
New Iberia, LA 70560
Tel.: (318) 365-2847
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Hydraulic systems and components; Instrument and electrical panels; Loud hailers; Steering systems.

* Cofish International, Inc.

P.O. Box 13
East Haddam, CT 06423
Tel.: (203) 873-9500
TWX 710-420-0530
Edward S. Stolarz, President.
Primary Market Areas: National, Chile, Canada.
Products: Protective clothing.

Collins Marine Corp.

Pier 32
San Francisco, CA 94105
Tel.: (415) 957-1300
TWX 910-372-6080
Tom C. Collins, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Philippines.
Branches & Personnel:
William Garstang, Manager.
312 N. Gaffey, Suite 103
San Pedro, CA 90731
Tel.: (213) 831-8008

Dennis Peterson, Manager.
912 Elliott Ave., W.
Seattle, WA 98119
Tel.: (206) 284-7473
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Loud hailers; Radar reflectors; Steering systems; Water desalinators; Weather instruments.

Comdev Marine Ltd.

1505 E. Pender St.
Vancouver, BC V5L 1V9 Canada
Tel.: (604) 255-7366
Telex: 04-54654
Ross A. Morris, Manager.
Primary Market Areas: Pacific Northwest, Western Canada.
Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Loud hailers.

Command Electronics, Inc.

P.O. Box 478, Rt. 109
Cape May, NJ 08204
Tel.: (609) 884-8433
Chuck C. Schulz, President.
Primary Market Areas: Mid-Atlantic States.
Branches & Personnel:
Command Electronics Microwave Div.
Charles C. Schulz, President.
P.O. Box 478, Rt. 109
Cape May, NJ 08204
Tel.: (609) 884-8433
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Navigation instruments, non-electronic; Weather chart facsimile recorders; Weather instruments.

ComMar, Inc.

70 W. Main St.
Northboro, MA 01532
Tel.: (617) 393-2411
William F. Glaser, President.
Primary Market Areas: National.
Branches & Personnel:
Peter D. Corson, Northern Area Sales Manager.
Kingston Rd.
Exeter, NH 03833
Tel.: (603) 772-6215

Keith R. Bruhl, Southern Area Sales Manager.
3110 Faber Dr.
Falls Church, VA 22044
Tel.: (703) 532-3266
Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Loud hailers; Weather chart facsimile recorders.

Concordia Co., Inc.

So. Wharf, P.O. Box P-266
So. Dartmouth, MA 02748
Tel.: (617) 999-1381
Gerald S. Smith, Office Manager.
Parent Co.: Concordia
Primary Market Areas: New England.
Products: Air systems; Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Coolant systems; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders, Filters, general; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Masts and gallows; Navigation instruments, non-electronic; Oars; Petroleum products; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Ventilators; Weather instruments; Winches and components; Wire rope and cable.

Conel, Inc.

151 Rowayton Ave.
Rowayton, CT 06853
Tel.: (203) 853-6602
George Mihailidis, President.
Primary Market Areas: New England.
Branches & Personnel:
Navtech, Inc.
Carl Lindewall, President.
122 Point Judith Rd.
Narraganset, RI 02882
Tel.: (401) 789-1004

Seatronics, Inc.
Ed Foy, President.
19 Front St.
Greenport, NY 11944
Tel.: (516) 477-1040

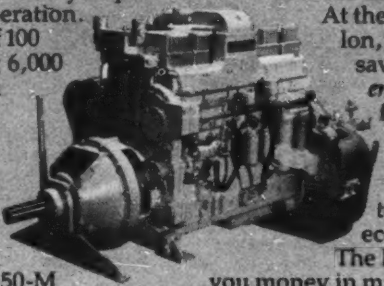
Seatronics, Inc.
Ed Foy, President.
Montauck Hwy. P.O. Box 377
Wainscott, NY 11975
Tel.: (516) 537-3211
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Lights, marine; Loud hailers; Weather instruments.

"Installing a Cummins KT-1150-M is like getting 6,000 gallons of diesel fuel a year free."

When Sahlman Seafoods began switching to Cummins KT-1150-Ms, their fuel consumption dropped a gallon per hour per boat.

Fuel economy is very important to Sahlman's operation.

With a fleet of 100 boats averaging 6,000 to 7,000 hours a year each, the savings can add up.



Choosing the right engine is important.

The 365 hp Cummins KT-1150-M was *developed* as a true marine engine, with fifty years of marine engineering behind it.

It is the *only* 6-cylinder diesel built in the U.S.A. in this horsepower class. The large-displacement, heavy-duty design is ideal for economically turning a boat screw.

Compare the fuel consumption rates between the KT-1150-M and a competitive V-8 design in the chart.

The in-line six Cummins consumes only 18.7 GPH compared to 20 GPH for their engine.

At the present 80¢ per gallon, Sahlman stands to save $4,800 a year *per engine* on fuel alone figured at the 6,000 hour annual operation.

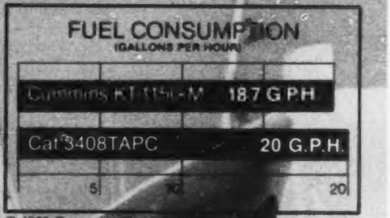
But there's more to this story than fuel economy.

The KT-1150-M can save you money in maintenance costs as well. There are two less cylinders to worry about at overhaul time. Cummins K-Series diesels are easier to service, too, with individually removable cylinder heads.

"We lifted the valve covers at 5,900 hours and everything was clean," said Alfred Gough, Sahlman's fleet manager. "After 6,000 hours the engine is burning no oil . . . we use about 3/4 gallon a night."

With this kind of fuel economy and reliability, Sahlman has added *over twenty more* KT-1150-Ms to their fleet of boats built by Desco and Steiner Shipyards.

Talk to your Cummins distributor or boat builder soon. He can show you how the KT-1150-M can save you money, too.



© 1980 Cummins Engin [illegible]

Cordova Outboard, Inc.

211 Breakwater Ave., P.O. Box 960
Cordova, AK 99574
Tel.: (907) 424-3220 or 424-7202
Carl T. Fisher, President.

Primary Market Areas: Pacific Northwest.

Products: Anchors; Batteries, chargers and accesories; Caulking and sealants; Chains and fittings; Cleaners, marine; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Dehumidifiers; Electric switches; Filters, general; Firefighting equipment; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, jet drives; Oars; Petroleum products; Propellers; Pumps, general; Rope, cordage and twine; Wire rope and cable.

Corp Brothers, Inc.

1 Brook St.
Providence, RI 02903
Tel.: (401) 331-8020
Avery Seaman, Jr., Operations Manager.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Branches & Personnel:

John Scott Seaman, Branch Manager.
1211 W. 13th St.
Riviera Beach, FL 33404
Tel.: (305) 845-0130

Products: Stoves and heaters; components and fuel.

Cosalt Ltd.

Fish Dock Rd.
Grimsby, United Kingdom
Tel.: (0472) 58881
Telex: 52388
Douglas Horner, Sales Manager.

Primary Market Areas: National, United Kingdom, Canada.

Products: Commercial fishing gear, general (see specific product headings).

Covert Marine

708 E. 18th St.
Kansas City, MO 64108
Tel.: (816) 421-3100
Barry S. Slotnick, Marketing Manager.

Primary Market Areas: Worldwide.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers, Coatings and preservatives; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Deicing equipment; Electric switches; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Firefighting equipment; Fuel systems; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Hoists, general; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, components and accessories; Marine engines, instruments; Navigation instruments, non-electronic; Oars; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Ventilators; Wash-down equipment; Waste water treatment equipment; Weather instruments; Winches and components; Wire rope and cable.

Crescent Battery & Light Co., Inc.

818 Camp St., P.O. Drawer 30708
New Orleans, LA 70130
Tel.: (504) 525-6677 or (504) 525-3497
Richard H. Chambers, President.

Primary Market Areas: Gulf Coast States.

Products: Batteries, chargers and accesories.

Crumley Electronic Service

10073 Caparra Heights
San Juan, PR 00922
Tel.: (809) 725-8141 or 722-0071
Telex: RCA Survey 325-2634
TWX Cable: COMRAD SAN-JUANPR.
Albert R. Crumley, Jr., Owner.

Primary Market Areas: Puerto Rico and U.S. Virgin Islands areas.

Branches & Personnel:

Pier 15, Puerto Rico Drydock Bldg.
San Juan, PR

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Connecticut Marine Instrument Co., Inc.

P.O. Box 246, Dauntless Shipyard
Essex, CT 06426
Tel.: (203) 767-8960
Earl P. Simoneau, President.

Primary Market Areas: New England.

Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio diection finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels.

Cummins Alabama, Inc.

P.O. Box 1147
Birmingham, AL 35201
Tel.: (205) 841-0421
Gene C. Caffey, Vice President, Marine.

Primary Market Areas: Gulf Coast States.

Branches & Personnel:

Cummins Alabama, Inc.
Larry Neff, General Manager.
P.O. Box 2566
Mobile, AL 35601
Tel.: (205) 456-2236

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers.

Cummins Carolinas Marine Division

P.O. Box 2150
Wilmington, NC 28402
Tel.: (919) 763-8256
John Q. A. Jeffreys, Manager.

Parent Co.: Cummins Carolinas, Inc.

Primary Market Areas: Mid-Atlantic States.

Branches & Personnel:

Dave Acree, Manager.
P.O. Box 10341
Charleston, SC 29411
Tel.: (803) 554-5112

Jessy Bunch, Manager.
P.O. Box 640
Wilson, NC 27894
Tel.: (919) 237-1125

Charles Mathes, Manager.
P.O. Box 13543
Columbia, SC 29201
Tel.: (303) 799-2410

Products: Controls, engine; Filters, general; Fuel systems; Fuel, water separator; Generators; Hoses and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, stern drivers; Marine engines, water separators and detectors; Power take-offs.

Cummins Diesel of Northern Ohio, Inc.

7585 Northfield Rd.
Cleveland, OH 44146
Tel.: (216) 439-6800
George W. Miller, Director - Industrial Marketing.

Primary Market Areas: Northern Ohio Area.

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mounts.

Cummins Diesel Sales of B.C. Limited

4270 Dawson St.
Burnaby, BC V5C 4B1 Canada
Tel.: (604) 299-9111
Telex: 043-54517
Frank M. Ridd, Marine Sales and Service.

Primary Market Areas: British Columbia, Canada.

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, stern drivers.

Cummins Illinois Engine Sales, Corp.

5555 S. Kilpatrick Ave.
Chicago, IL 60629
Tel.: (312) 581-3100
Telex: 206004
Gary D. Speckels, Manager, Industrial Sales.

Primary Market Areas: Illinois and Indiana.

Branches & Personnel:

Jack Gardina, Branch Sales Manager.
730 31st Ave.
Rock Island, IL 61201
Tel.: (309) 793-6650

Chuck Medley, Branch Manager.
4117 11th St.
Rockford, IL 61109
Tel.: (815) 397-0600

Cummins Power Gary, Inc.
Dan Cain, Branch Manager.
1440 Texas St.
Gary, IN 46401
Tel.: (219) 885-5591

Products: Controls, engine; Filters, general; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, outboard diesel; Marine engines, stern drivers; Marine engines, water separators and detectors.

Cummins Metropower, Inc.

890 Zerega Ave.
Bronx, NY 10473
Tel.: (212) 892-2400
TWX 710593 2841 CUMMINSMET NYK
Fredric W. Custance, General Manager, Industrial Marketing.
Parent Co.: Cummins Engine Co.
Primary Market Areas: New England, Mid-Atlantic States.
Branches & Personnel:
Paul Branagan, Branch Manager.
U.S. 1 & Rte. 22
Newark, NJ 07114
Tel.: (201) 242-2255
TWX 710 5932841 CUMMINSMET NYK

John Mahler, Branch Manager.
105 South Service Rd.
Plainview, NY 11803
Tel.: (516) 249-7500
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments.

Cummins Mid-Atlantic, Inc.

3140 Washington Blvd.
Baltimore, MD 21230
Tel.: (301) 644-6500
Lawrence M. O'Connor, Vice President, Branch Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Filters, general; Fuel systems; Fuel, water separator; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service.

Cummins Mohawk Diesel, Inc.

101 Railroad Ave.
Albany, NY 12205
Tel.: (518) 459-1710
Karl J. Herchenroder, Industrial Manager.
Primary Market Areas: National.
Branches & Personnel:
George Henry, Branch Manager.
55 Benbro Dr.
Buffalo, NY 14225
Tel.: (716) 684-5222

James Acles, Branch Manager.
29 Eastern Ave.
Syracuse, NY 13211
Tel.: (315) 437-2751
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service.

Cummins Northwest Industrial

811 S.W. Grady Way, P.O. Box 9811
Seattle, WA 98057
Tel.: (206) 235-3400
Telex: 328-790
Ross A. Bishop, Marine Sales Manager.
Parent Co.: Cummins Northwest Diesel, Inc.
Primary Market Areas: Pacific Northwest.
Products: Marine engines; inboard, gasoline and diesel.

Cummins North Atlantic, Inc.

100 Allied Dr.
Dedham, MA 02026
Tel.: (617) 329-1750
James M. Murray, Sales Engineer.
Parent Co.: Cummins Engine Co.
Primary Market Areas: New England.
Branches & Personnel:
205 Lincoln St.
South Portland, ME 04106
Tel.: (207) 767-3356

124 Ashley Ave.
West Springfield, MA 01089
Tel.: (413) 737-2659
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Power take-offs.

Cummins Ontario Limited

1400 West Walsh St.
Thunder Bay, ON P7C 4V9 Canada
Tel.: (807) 577-7561
Telex: 073-4613
Robert O. Perring, Branch Manager.
Primary Market Areas: Great Lakes area.
Products: Fuel, water separator; Generators; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Cummins Oregon Diesel, Inc.

2257 N.W. Vaughn St., P.O. Box 10446
Portland, OR 97210
Tel.: (503) 224-0800
Irvin H. Walsh, Assistant to the President.
Primary Market Areas: Pacific Northwest.
Products: Filters, general; Fuel, water separator; Generators; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, oil analysis and service; Power take-offs.

Cummins Service & Sales, Inc.

1800 East 16th St.
Los Angeles, CA 92705
Tel.: (213) 746-3850
Scot L. Lengel, Manager, Product Promotion.
Primary Market Areas: Southern California.
Products: Air systems; Batteries, chargers and accesories; Controls, engine; Electric switches; Filters, general; Fuel systems; Fuel, water separator; Generators; Hoses and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, stern drivers; Marine engines, water separators and detectors; Power take-offs.

Cummins West, Inc.

1960 Folsom St.
San Francisco, CA 94103
Tel.: (415) 621-8930
Joe McNamee, Manager, Industrial Sales.
Primary Market Areas: Southwest Pacific Coast.
Branches & Personnel:
Earl Mohler, Branch Manager.
1048 Vigo St.
Eureka, CA 95501
Tel.: (707) 443-7385
Products: Filters, general; Fuel, water separator; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Currin-Greene Shoe Co.

824 N.W. 46th St.
Seattle, WA 98107
Tel.: (206) 789-5613
Richard H. Greene, Partner.
Primary Market Areas: Pacific Northwest.
Products: Protective clothing.

Curtis Engine & Equipment, Inc.

6120 Holabird Ave.
Baltimore, MD 21401
Tel.: (301) 633-5161
Telex: 87-408
Richard L. Ay, Sales Manager.
Primary Market Areas: Mid-Atlantic States.
Branches & Personnel:
Gilbert Oppenheimer, Vice President.
4305 48th St.
Bladensburg, MD 20710
Tel.: (301) 779-1470

Dan Dorsey, Branch Manager.
1114 Ballentine Blvd.
Norfolk, VA 23504
Tel.: (804) 627-9470
Products: Generators; Marine engines; inboard, gasoline and diesel.

Curtis Marine Electronics, Inc.

42 Water St.
Fairhaven, MA 02719
Tel.: (617) 996-6770
Curtis M. Connor, President.
Primary Market Areas: Southeastern Massachusetts, Cape and Islands; Newport, Rhode Island area.
Products: Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Loud hailers; Weather chart facsimile recorders.

D. B. Follansbee, Inc.

So. Harpswell, ME 04079
Tel.: (207) 729-4858
Telex: 952069
D. B. Follansbee, President.
Primary Market Areas: National, Canada.
Branches & Personnel:
Normans S. Wright Co.
Jim Boyd, Sales Representative.
675 Brannan St.
San Francisco, CA 94107
Tel.: (415) 788-8534
Telex: 34336

Intermann Marine Marketing Ltd.
John Nichols, Sales Representative.
1898 Powell St.
Vancouver, BC V5L 1H9 Canada
Tel.: (604) 253-4125

R. B. Grove, Inc.
261 S.W. 6th St.
Miami, FL 33130
Tel.: (305) 854-5420

Ray Thomas Associates
Ray Thomas, Sales Representative.
30221 Hazy Holly Ln.
Magnolia, TX 77355
Tel.: (713) 356-2948

F. Morris Love, Inc.
F. Morris Love, Sales Representative.
7105 N. Armenia Ave.
Tampa, FL 33682
Tel.: (813) 935-5512

D. B. Follansbee, Inc.
Todd J. Follansbee, Vice President.
12 Marshall Ln.
Middletown, RI 02840
Tel.: (401) 846-4358
Telex: 952069 (TELEX)
Products: Cabin furniture; Steering systems; Winches and components.

Dan Chick Co.

95 Maple St.
Westbrook, ME 04092
Tel.: (207) 854-4968
Daniel F. Chick, Owner.
Primary Market Areas: National, Latin America.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Commercial fishing gear, general (see specific product headings); Containers, fish; Controls, engine; Doors, trawl; Dredges, shellfish; Drums, seine; Fabrication, custom; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (re-

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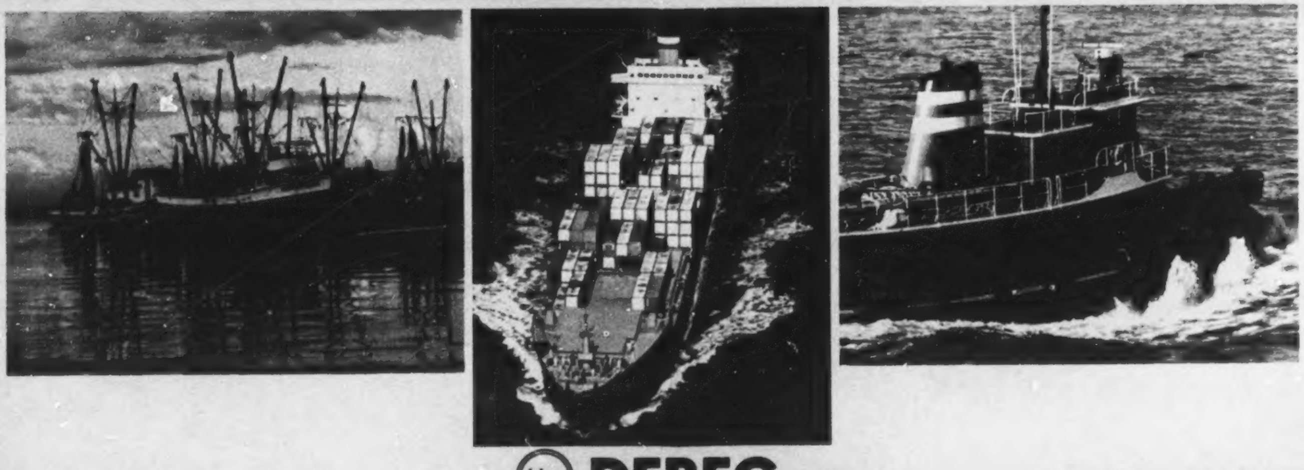
80 Lancaster Drive, Tewksbury, Mass. 01876
Tel: (617) 851-6070 Telex: 951 204 DEBEG USA



DEBEG

ducing and reversing) and transmissions; Marine engines, mufflers; Masts and gallows; Net-making machines and systems; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Pots and traps; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Scales; Steering systems; Winches and components; Wire rope and cable.

DANTRONICS/MEEAC Co.

4260/49 N.W. 1st Ave., P.O. Box 204
Boca Raton, FL 33431
Tel.: (305) 368-1116
Telex: 522775
O. Bulow Gercke, President.
Primary Market Areas: National, Europe.
Products: Antennas, radio/television; De-icing equipment; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Ports and windows, marine.

Datrex Inc.

3770 N.W. So. River Dr.
Miami, FL 33142
Tel.: (305) 638-8220
Telex 519558
John P. Simonsen, President.
Primary Market Areas: National.
Branches & Personnel:
Datrex Inc.
Michael Valdovinos, Branch Manager.
618 Talleyrand Ave.
Jacksonville, FL 32202
Tel.: (904) 355-1401
Products: EPIRBS (Emergency Position Indicating Radio Beacons); Survival equipment.

Dawes Engine Generator Service, Inc.

224 Boston St., P.O. Box 98
Topsfield, MA 01983
Tel.: (617) 887-5045 or 887-8902
Marshall M. Dawes, Jr., President.
Primary Market Areas: New England.
Products: Generators; Marine engines; inboard, gasoline and diesel; Pumps, general.

* Debeg Marine, Inc.

80 Lancaster Dr.
Tewksbury, MA 01876
Tel.: (617) 851-6070
Telex: 951 204 DEBEG USA
Primary Market Areas: Worldwide
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems.

Dee Jon Co.

35 Birch Lane
Toms River, NJ 08753
Tel.: (201) 255-6411
John R. Weis, Owner, Product Manager.
Primary Market Areas: National.
Products: Clam hoes (rakes); Dredges, shellfish; Fabrication, custom; Gaffs and harpoons; Pots and traps; Tanks, shellfish and water.

DEG Electronics, Inc.

1201 Port Neches Ave., P.O. Box 100
Port Neches, TX 77651
Tel.: (713) 727-3907
Telex: 779497
Jim Jackson, General Manager.
Primary Market Areas: Gulf Coast States.
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Delta Hydraulic Power Ltd.

175 West Kent Ave.
Vancouver, BC V5X 2X4 Canada
Tel.: (604) 327-6351
Telex: 04-55276
Gary W. Hartley, President.
Primary Market Areas: National, Denmark, Scotland.
Branches & Personnel:
Mike Lalande, Manager.
8223 Davies Rd.
Edmonton, AT T6E 4N1 Canada
Tel.: (403) 465-5491
Telex: 037-2751

Dave Richard, Manager.
#14 - 5935 - 35th St. S.E.
Calgary, AT T2C 2H1 Canada
Tel.: (403) 236-0055
Telex: 03-821184
Products: Cranes; Drums, seine; Hoses and fittings; Hydraulic systems and components; Net reels; Power take-offs; Winches and components.

Delta Marine

92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Anchors; Antennas, radio/television; Caulking and sealants; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electronics, depth recorders and fish finders; Electronics, radiotelephones; Fenders; Firefighting equipment; Fuel, water separator; Horns; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, stern drivers; Propellers; Pumps, general; Rope, cordage and twine; Toilets, marine; Water systems.

Deltaville Diesel Co., Inc.

P.O. Box 343
Deltaville, VA 23043
Tel.: (804) 776-6331
Henry E. Lackey, President.
Primary Market Areas: Mid-Atlantic States.
Products: Generators; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, oil analysis and service.

LeRoy Demarest, Processing Consultant

130 Chateau Latour
Kenner, LA 70062
Tel.: (504) 467-5208
LeRoy E. Demarest, Consultant.
Primary Market Areas: Worldwide.
Products: Controls, water level; Cookers, shellfish; De-icing equipment; Hoses and fittings; Hydraulic systems and components; Knives; Preservatives; Processing, onboard; Pumps, general; Refrigeration; Scales; Tanks, shellfish and water; Wash-down equipment; Waste water treatment equipment.

Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.

12 Fish Pier Rd.
Boston, MA 02210
Tel.: (617) 482-6778
Kenneth F. Service, Manager.
Primary Market Areas: New England.
Products: Generators; Pumps, general.

DigiCourse, Inc.

P.O. Box 50699
New Orleans, LA 70150
Tel.: (504) 733-6061
Telex: 58-4230
Mac Hadden, Sales and Marketing Manager.
Parent Co.: The Laitram Corporation
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic.

Dillingham Maritime Electric

Pier 41, P.O. Box 3288
Honolulu, HI 96801
Tel.: (808) 848-6259
Telex: 723-8607 DSY HI HR
Jim O'Hara, Manager.
Parent Co.: Dillingham Corporation
Primary Market Areas: Hawaii and Pacific Basin.
Branches & Personnel:
Dillingham Corporation of Guam
Roger E. Olegario, Manager.
P.O. Box FN
Agana, GU 96910
Tel.: 472-8515
Telex: 721-6132
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Steering systems.

Dion's Yacht Yard, Inc.

P.O. Box 486
Kittery, ME 03904
Tel.: (207) 439-9582
Dwyn C. Martin, Advertising Manager.
Primary Market Areas: New England.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Generators; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Oars; Propellers, shafts, bearings and nozzles; Pumps, general; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Ventilators; Wash-down equipment; Weather instruments; Winches and components.

* Di-Pietro Corporation

DiPietro Dr.
Rocky Hill, CT 06067
Tel.: (203) 563-2167
Telex: 994436
R. DiPietro, Owner.
Primary Market Areas: New England.
Products: Marine engines; inboard,

gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers.

* Doc Freeman's, Inc.

999 No. Northlake Way
Seattle, WA 98103
Tel.: (206) 633-1500
Lee Knudsen, Manager.

Primary Market Areas: Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Electric motors, components and accessories; Electric switches; Electronics, automation finders; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Oars; Ports and windows, marine; Power take-offs; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Ventilators; Wash-down equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Dock Street Brokers

5101 Ballard Ave. N.W
Seattle, WA 98107
Tel.: (206) 789-5101
Telex: 32-9698
Pierre Rajotte, Owner.

Primary Market Areas: National, Norway.

Dockside Electronics Service

P.O. Box 223
Noank, CT 06340
Tel.: (203) 536-1919
Thomas J. Betz, Sales and Business Manager.

Primary Market Areas: New England.

Products: Antennas, radio/television; Batteries, chargers and accesories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Dockside Marine, Inc.

502 Garcia St., P.O. Box 1006
Port Isabel, TX 78578
Tel.: (512) 943-1241
Glenn W. Putnam, President.

Primary Market Areas: Port Isabel and Brownsville, Texas area.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Fuel, water separator; Generators; Instrument and electrical panels; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, stern drivers; Pumps, general; Refrigeration; Spark plugs; Steering systems; Toilets, marine; Water systems.

Donalson Company

4101 Parsons, P.O. Box 845
Anchorage, AK 99510
Tel.: (907) 279-3025
Frank W. Donalson, Owner.

Primary Market Areas: Pacific Northwest, Northwest Canada.

Products: Anchors; Buoys and floats; Commercial fishing gear, general (see specific product headings); Gaffs and harpoons; Knives; Lights, marine; Nets, fishing; Nets, repair tools; Pots and traps; Repair kits; Rope, cordage and twine; Survival equipment.

Doran-Alabama Propeller Co., Inc.

Pinto Island, P.O. Box 286
Mobile, AL 36601
Tel.: (205) 690-7841
James W. Elliott, Jr., Administrative Assistant.

Parent Co.: Alabama Drydock and Shipbuilding

Primary Market Areas: National.

Products: Propellers, shafts, bearings and nozzles; Propellers.

Dorsey Electronics, Inc.

2616 Houston Blvd., P.O. Box 554
South Houston,, TX 77587
Tel.: (713) 941-5960
Jim Dorsey.

Primary Market Areas: Gulf Coast States.

Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Down East Machine and Engineering, Inc.

107 Bowery St.
Bath, ME 04530
Tel.: (207) 443-6256
Stephen A. Meisner, Sales Manager.

Primary Market Areas: National, Canada.

Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Cranes; Drums, seine; Fabrication, custom; Filters, general; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, longline; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Power take-offs; Winches and components.

Dudleys Auto-Marine Service

Rte. 2, P.O. Box 12
Swansboro, NC 28584
Tel.: (919) 326-4587
John W. Dudley, Owner, Manager.

Primary Market Areas: Mid-Atlantic States, South Atlantic States.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Docks; Electric switches; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radiotelephones; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Lights, marine; Lubricants and lubricating systems; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Oars; Petroleum products; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Reels, fishing; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Water systems.

Dunbar Marine Specialties

P.O. Box 531
East Longmeadow, MA 01028
Tel.: (413) 734-4231
Joseph B. Merton, Vice President.

Primary Market Areas: National.

Products: Boatbuilding material, resins, fiberglass, adhesives; Coatings and preservatives.

Duo-Fast Alaska, Inc.

3535 Holt Rd.
Fairbanks, AK 99701
Tel.: (907) 452-8287
Robert J. Hoffman, Jr., Purchasing Agent.

Primary Market Areas: Alaska.

Branches & Personnel:

Donald L. Hoffman, Sales Manager.
3934 Spenard Rd.
Anchorage, AK 99503
Tel.: (907) 243-5956

R. J. Hoffman, President.
P.O. Box 2347
Soldotna, AK 99669
Tel.: (907) 262-9148

Carl Hoover.
P.O. Box 304
Skagway, AK 99840
Tel.: (907) 983-2374

Products: Air systems; Caulking and sealants; Compressors, air; Electric motors, components and accessories; Hoses and fittings; Lubricants and lubricating systems.

Dyna Marine, Inc.

21562 Newland St.
Huntington Beach, CA 92646
Tel.: (714) 960-2441
Telex: 678391
Robert A. Gehlke, President.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Mexico.

Branches & Personnel:

Naomi Lieurance, Sales Manager.
602 Industry Dr.
Seattle, WA 98188
Tel.: (206) 575-4835
Telex: 152968

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Hydraulic systems and components; Instrument and electrical panels; Loud hailers; Ports and windows, marine; Radar reflectors; Steering systems; Water desalinators; Weather chart facsimile recorders; Weather instruments.

E & B Marine Supply, Inc.

257 Bertrand Ave.
Perth Amboy, NJ 08861
Tel.: (201) 442-3940
Telex: 844538
Jerry Bench, Vice President.
Primary Market Areas: National.
Branches & Personnel:
105 Meadow St.
Fairfield, CT 06430
Tel.: (203) 255-9059

4127 Branch Ave.
Marlow Heights, MD 20031
Tel.: (301) 423-4400

208 South Ritchie Hwy.
Glen Burnie, MD 21061
Tel.: (301) 768-3986

257 Bertrand Ave.
Perth Amboy, NJ 08861
Tel.: (201) 442-5700

5616 Virginia Beach Blvd.
Norfolk, VA 23502
Tel.: (804) 466-1826

Products: Air systems; Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; De-icing equipment; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Horns; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Marine engines, instruments; Marine engines, mufflers; Navigation instruments, non-electronic; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, marine; Trailers and accessories; Ventilation systems; Ventilators; Water systems; Weather instruments; Winches and components; Wire rope and cable.

E.M. Electronics Marine Ltd.

William Wright Dock
Hull, North Humberside HU3 4PG England
Tel.: (0482) 25163
Anthony D. Marshall, Chairman, Managing Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Locat Developments Ltd.
Roy Dennison, Managing Director.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Survival equipment; Weather chart facsimile recorders.

E. W. Smith Co., Inc.

Union Wharf
Fairhaven, MA 02719
Tel.: (617) 993-2700
Ernest W. Smith, President.
Primary Market Areas: New England.
Products: Canvas products; Rope, cordage and twine.

Eagle Enterprises, Inc.

700 W. International Airport Rd.
Anchorage, AK 99502
Tel.: (907) 272-1831
Edith S. Hartley, President.
Primary Market Areas: Pacific Northwest.
Products: EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Survival equipment.

East Coast Diesel Service, Inc.

22 No. Prospect Ave.
Lynbrook, NY 11563
Tel.: (516) 887-9220 or (212) 886-1199
Bruce Thole, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Fuel systems; Marine engines, components and accessories.

203 Front St.
Greenport, L.I., NY 11944
Tel.: (516) 477-1900
TWX 510 220 6316 Easlewinc
Walter H. Burden, III, Sales Manager - Vice President Sales.
Parent Co.: East End Supply Co., Inc.
Primary Market Areas: National, Holland, Germany, Italy, Hong Kong, Singapore.
Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Clam hces (rakes); Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; De-icing equipment; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, mufflers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilators; Washdown equipment; Waste water treatment equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Eastern Marine Electronics

542 E. Squantum St.
N. Quincy, MA 02171
Tel.: (617) 328-9690
Dean L Graves, President
Parent Co.: Layton Industries, Inc.
Primary Market Areas: National, Europe, Australia.
Products: Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Marine engines, water separators and detectors; Weather chart facsimile recorders.

Eknes Instrument

5456 Shilshole Ave. Northwest
Seattle, WA 98107
Tel.: (206) 783-3303
Erling Eknes, Owner.
Primary Market Areas: Pacific Northwest.
Products: Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Navigation instruments, non-electronic; Weather instruments.

Elco Electronics, Inc

6 Grove St.
Norwell, MA 02061
Tel.: (617) 878-5453
Ely M. Hamaty, President.
Primary Market Areas: New England.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors.

Electra-Yacht, Inc.

6 Marine Center
Stamford, CT 06460
Tel.: (203) 323-1163
Telex: 643 615
Michael Gianotti, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Finland, France, Granada, West Indies, Bermuda, Bahamas, Virgin Islands.
Branches & Personnel:
Navigator Marine
Leonard Wilson, General Manager.
601 South Andrews Ave.
Ft. Lauderdale, FL 33301
Tel.: (305) 462-0280
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems;

EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Electro-Nav, Inc.

840 Bond St.
Elizabeth, NJ 07201
Tel.: (201) 527-0099
Telex: 13-9381
John M. Saez, Vice President.
Primary Market Areas: National, England.
Branches & Personnel:
Electro-Nav, San Francisco
Brian Woolf, President.
750 Kennedy St.
Oakland, CA 94606
Tel.: (415) 533-1840
Telex: 338509

Electro-Nav International, Ltd.
1-3 Hardwicks Way
London, SW184AW England
Telex: 851 928 229
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Electronic Component Dist., Inc.

2945 State Rd. 84
Ft. Lauderdale, FL 33312
Tel.: (305) 584-3404
Leon Carlin, General Manager.
Primary Market Areas: National.
Products: Alarms and security systems; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Instrument and electrical panels; Loud hailers; Weather chart facsimile recorders; Weather instruments.

Electronic Services, Inc.

P.O. Drawer 9
Westwego, LA 70094
Tel.: (504) 347-1561
TWX 810 9516328
Henry A. Crayon, Jr., President.
Primary Market Areas: Gulf Coast States.
Branches & Personnel:
Larry Van Pelt, Vice President.
P.O. Box 1907
Morgan City, LA 70381
Tel.: (504) 384-5500

Paul Mustacchia, Vice President.
511 Hwy. 1 South
Greenville, MS 38701
Tel.: (601) 332-0936

Manuel Penna, Service Manager.
2641 East Broadway
Alton, IL 62002
Tel.: (618) 462-6813
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors; Steering systems.

* Electronics For Yachting

1525 S.E. 16 St.
Ft. Lauderdale, FL 33316
Tel.: (800) 327-9384 or (305) 525-3478
TWX 510-955-9484
Donald S. Trumbull.
Parent Co.: Marine Electronics International Corp.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Weather chart facsimile recorders; Weather instruments.

Engine Technology, Inc.

1592 Hart St., P.O Box 189 D
Rahway, NJ 07065
Tel.: (201) 381-6767
Telex: 139249
James McCusker, Sales Manager.
Primary Market Areas: National, Caribbean area, Greece, Middle East.
Products: Generators; Marine engines; inboard, gasoline and diesel.

Engineering Equipment Co.

Suite 1000, 1515 West 22nd St.
Oak Brook, IL 60521
Tel.: (312) 325-9400
Telex: 25-3817
TWX 910-651-3062
Edward D. Fry, Director, Marine Division.
Parent Co.: Marine Engineering Corp.
Primary Market Areas: National, Latin America, Middle East, Far East, and Africa.
Products: Bow thrusters; Cranes; Firefighting equipment; Hardware, deck gear and fittings; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Waste water treatment equipment.

Englund Marine Supply Co., Inc.

P.O. Box 296
Astoria, OR 97103
Tel.: (503) 325-4341
Jon A. Englund, Secretary.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Tim Yeager, Manager.
1st & Wilson
Westport, WA 98595
Tel.: (206) 268-1101

Gordon Wolfgram, Manager.
Mooring Basin
Ilwaco, WA 98624
Tel.: (206) 642-2308

Bob Smith, Manager.
5080 Cape Arago
Charleston, OR 97420
Tel.: (503) 888-6723
Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Propellers, shafts, bearings and nozzles; Pumps, general; Rope, cordage and twine; Stabilizers; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Water systems; Wire rope and cable.

* Essex Machine Wks., Inc

West Main St
Essex, CT 06426
Tel.: (203) 767-8285
Frank J. Carr, President.
Primary Market Areas: National, South and Central America.
Products: Anchors; Batteries, chargers and accesories; Bow thrusters; Controls, engine; Haulers, pot; Marine engines, components and accessories; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems.

Euro-Matic

29 Krimsvej
Copenhagen, DK 2300 Denmark
Tel.: DK-01-55 91 11
Telex: EUROPEAN PLASTIC
Leif Holmberg, Owner.
Parent Co.: European Plastic Machinery Mfg. A/S
Primary Market Areas: Worldwide.
Products: Waste water treatment equipment.

Ewing Sales Agency

18106 Redbud Circle
Fountain Valley, CA 92708
Tel.: (714) 963-1303
Harry L. Ewing, President.
Primary Market Areas: Southwest Pacific Coast, Mexico.
Products: Haulers, power blocks; Nets, accessories and gear (including trawling equipment); Refrigeration.

F & B Enterprises, Inc.

319 Mendall Rd.
Acushnet, MA 02743
Tel.: (617) 995-1220
Colin F. Williams, Sales Manager.
Parent Co.: New Bedford Wholesale Tire, Inc.
Primary Market Areas: National, Canada, Scandinavia.
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Fenders; Nets, accessories and gear (including trawling equipment).

Faire Harbour Ltd.

44 Captain Peirce Rd.
Scituate, MA 02066
Tel.: (617) 545-2465
Irving G. Versoy, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Refrigeration; Stoves and heaters; components and fuel.

* Fairhaven Marine, Inc.

50 Fort St
Fairhaven, MA 02719
Tel.: (617) 996-8591
William H. Potter, President and Treasurer.
Primary Market Areas: New England.
Products: Electronics, depth recorders and fish finders; Electronics, radiotelephones; Fabrication, custom; Horns; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, jet drives; Marine engines, stern drivers; Radar reflectors.

Fairport Marine Electronics

307 Belvedere Ave.
Charlevoix, MI 49720
Tel.: (616) 547-6553
Frank W. North, Sales Manager.
Primary Market Areas: Great Lakes States.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Falmouth Marine, Inc.

P.O. Box R, Scranton Ave.
Falmouth, MA 02541
Tel.: (617) 548-4600
Robert M. Ackland, General Manager.

Primary Market Areas: New England.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Canvas products; Caulking and sealants; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Controls, cable and remote; Controls, engine; Docks; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Filters, general; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Hatches and doors; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Masts and gallows; Ports and windows, marine; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Weather instruments; Wire rope and cable.

Fatsco

251 N. Fair Ave.
Benton Harbor, MI 49022
Tel.: (616) 926-7795
Clarence E. Brown, Owner.

Primary Market Areas: National, Australia and Europe.

Products: Stoves and heaters; components and fuel.

Fid-O^{3}/McGrew Splicing Tool Co.

8120 Rio Linda Blvd.
Elverta, CA 95626
Tel.: (916) 991-1142
James D. McGrew, Owner Manager.

Primary Market Areas: National, Australia and New Zealand.

Products: Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Nets, repair tools; Splicing tools.

Fish-Master

500 Calle Del Sol
Aptos, CA 95003
Tel.: (408) 688-5338
Bert F. Holland, President.

Parent Co.: Bert Holland Enterprises

Primary Market Areas: National, Mexico, Canada, Great Britain and Japan.

Branches & Personnel:

Holland-Caudill Assembly Company
Alyse Vestal Caudill, President, Owner.
515 Hidden Valley Rd.
Watsonville, CA 95076
Tel.: (408) 724-7464

Products: Anchors; Blocks, fishing; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Electric motors, components and accessories; Electric switches; Gurdies and downriggers; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Hydraulic systems and components; Reels, fishing; Repair kits; Trolling tackle and gear; Valves; Winches and components.

Fisheries Supply Co.

1900 No. Northlake Way
Seattle, WA 98103
Tel.: (206) 634-4462
Harold I. Tollefson, Manager.

Primary Market Areas: Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, depth recorders and fish finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Horns; Hydraulic systems and components; Lights, marine; Loud hailers; Nets, fishing; Oars; Ports and windows, marine; Propellers; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Ventilators; Weather instruments; Wire rope and cable.

Fishermen Supply Co.

Union Wharf
Portland, ME 04104
Tel.: (207) 775-0510
Don J. deDoes, Owner, Manager.

Primary Market Areas: New England.

Products: Bait lines, bait bags; Blocks, fishing; Branding irons; Buoys and floats; Clam hoes (rakes); Cleaners, marine; Commercial fishing gear, general (see specific product headings); Gaffs and harpoons; Haulers, pot; Knives; Nets, fishing; Plugs, lobster; Pots and traps; Protective clothing; Radar reflectors; Rope, cordage and twine; Stabilizers; Survival equipment; Wire rope and cable.

The Fishermen's Supply Co., Inc.

1330 Arias Ave., P.O. Box 5888
Tampa, FL 33675
Tel.: (813) 248-3309
Thomas Hilton Meekins, President.

Primary Market Areas: South Atlantic States, Gulf Coast States.

Branches & Personnel:

T. H. Meekins, President.
84 W. Brazos
Freeport, TX 77541
Tel.: (713) 233-3052

T. H. Meekins, President.
P.O. Drawer KK
Aransas Pass, TX 78336
Tel.: (512) 758-5319

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Containers, fish; Controls, cable and remote; Doors, trawl; Electric switches; Filters, general; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Horns; Knives; Lights, marine; Nets, fishing; Protective clothing; Pumps, general; Reels, fishing; Rope, cordage and twine; Scales; Stabilizers; Stoves and heaters; components and fuel; Survival equipment; Toilets, marine; Ventilators; Winches and components; Wire rope and cable.

* Fleet Marine Supply

1820 N.E. 146th St.
N. Miami, FL 33181
Tel.: (305) 945-4253
Telex: 512472
Paul Geyer, Division Manager.

Parent Co.: Hubbard Broadcasting, Inc.

Primary Market Areas: National, South America, Europe, Middle East.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Horns; Loud hailers; Navigation instruments, non-electronic; Weather instruments.

Fleet Sales Co.

19301 S. Harbor Dr.
Ft. Bragg, CA 95437
Tel.: (707) 964-3205
Robert H. Meyer, Owner.

Primary Market Areas: Pacific Northwest.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Florida Fishermens Supply Co., Inc.

1101 E. Washington St., P. P.O. Box 547
Tampa, FL 33601
Tel.: (813) 229-0651
Telex: 52654
John H. Rosenberg, President.

Primary Market Areas: South Atlantic States, Gulf Coast States, Latin America.

Branches & Personnel:

Clyde M. Benham, Manager, Miami Branch.
2775 N.W. 3rd Ave.
Miami, FL 33127
Tel.: (305) 576-3405
Telex: 52654

Henry I. Shannon, Sales Department.
2775 N.W. 3rd Ave.
Miami, FL 33127
Tel.: (305) 576-3405
Telex: 52654

Marina J. Quevedo, Sales Department.
2775 N.W. 3rd Ave.
Miami, FL 33127
Tel.: (305) 576-3405
Telex: 52654

Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Hardware, deck gear and fittings; Haulers, longline; Haulers, pot; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Pots and traps; Preservatives; Reels, fishing; Rope, cordage and twine; Wire rope and cable.

Flounder Bay Boat Lumber

3rd & O Sts.
Anacortes, WA 98221
Tel.: (206) 293-2369
Erica K. Pickett, Co-Owner.

Primary Market Areas: Pacific Northwest.

Products: Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Coatings and preservatives; Fabrication, custom.

Forelle Fish Netting Corp.

1030 South First St.
Milwaukee, WI 53204
Tel.: (414) 672-5935
Joseph R. Sterzinger, President.
Primary Market Areas: Great Lakes States.
Products: Buoys and floats; Knives; Nets, fishing; Nets, repair tools; Protective clothing; Rope, cordage and twine.

Forsburg & McLaughlin, Inc.

615 Addison St., P.O. Drawer 2069
Berkeley, CA 94702
Tel.: (415) 845-8283
Telex: 336-368
David Linthicum, Inside Sales Manager.
Primary Market Areas: Southwest Pacific Coast.
Branches & Personnel:
William E. Richards, Branch Manager.
2583 S. Sarah St.
Fresno, CA 93706
Tel.: (209) 445-0525
Telex: 355-314
Products: Air systems; Controls, cable and remote; Controls, engine; Hydraulic systems and components; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Steering systems; Winches and components.

Forsea Ltd.

264 Botsford St., P.O. Box 99
Moncton, NB E1C 8R9 Canada
Tel.: (506) 855-9652
Telex: 014-2824
J. P. Forgie, President.
Primary Market Areas: New England, Eastern Canada.
Branches & Personnel:
Aqua Equipment Ltd.
Roger Paulin, Manager.
P.O. Box 29
Lower Caraquet, NB E0B 1E0 Canada
Tel.: (506) 727-4496

Cordfil Ltee.
Phil Cummings, Manager.
P.O. Box 57
Ste. Therese, Co. Gaspe Sud, PQ G0C 3B0 Canada
Tel.: (418) 385-3171
Telex: 014-43195

Seaquip Limited
Leonard Ingalls, Manager.
North Head
Grand Manan Island, NB E0G 2M0 Canada
Tel.: (506) 662-3240

Cordfil Ltee.
Raynald Ouellet, Manager.
P.O. Box 454, 285 rue St. Pierre
Matane, PQ G4W 3N3 Canada
Tel.: (418) 562-9477
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood, Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Doors, trawl; Electric switches; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Insulation; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and ge Rope, cordage and twine; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Winches and components; Wire rope and cable.

Frank L. Beier Radio, Inc.

811 S. Causeway Blvd.
New Orleans, LA 70121
Tel.: (504) 837-2680
Telex: 58-201
David C. Hackney, Sales Manager.
Primary Market Areas: Gulf Coast States, Latin America.
Branches & Personnel:
Gary Gaudin, Manager.
1110 Pennsylvania
Houston, TX
Tel.: (713) 943-3064

Bob Riddle, Salesman.
2805B Pleasant Valley Rd.
Mobile, AL 36606
Tel.: (205) 478-8475

Louis Spath, Manager.
128 N. Van Ave.
Houma, LA 70360
Tel.: (504) 876-5730
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments.

Franklin Net & Twine Ltd.

P.O. Box 371
Wheatley, ON N0P 2P0 Canada
Tel.: (519) 825-7218 or (519) 825-4991
Telex: 064 77897
Douglas E. Franklin, President.
Parent Co.: Douglas Franklin Fishery, Inc.
Primary Market Areas: Great Lakes States, Ontario, Winnepeg and Quebec Canada.
Branches & Personnel:
Franklin Net Co.
John Nash, Manager.
P.O. Box 113, 8901 Herbison Rd.
Eagle, MI 48822
Tel.: (517) 626-6286
Telex: 064 77897
Products: Buoys and floats; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Protective clothing; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Wire rope and cable.

Freeport Marine Supply Co.

47 W. Merrick Rd.
Freeport, NY 11520
Tel.: (516) 379-2610
Irwin H. Ross, Vice President.
Primary Market Areas: National.
Products: Anchors; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fuel, water separator; Generators; Hardware, deck gear and fittings; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, instruments; Marine engines, mufflers; Oars; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rope, cordage and twine; Rudders and struts; Toilets, holding tanks; Toilets, marine; Winches and components; Wire rope and cable.

Friday Harbor Hardware and Marine

P.O. Box 398, Spring St.
Friday Harbor, WA 98250
Tel.: (206) 378-4622
J. Philip Miller, Secretary, Treasurer.
Parent Co.: Miller Brothers, Inc.
Primary Market Areas: National, Canada.
Branches & Personnel:
John Ridge, Manager.
P.O. Box 398, Spring St.
Friday Harbor, WA 98250
Tel.: (206) 378-4622
Products: Alarms and security systems; Anchors; Antennas, radio/-television; Bait lines, bait bags; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Cookers, shellfish; Dehumidifiers; Electric motors, components and accessories; Electric switches; Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines, instruments; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, repair tools; Oars; Petroleum products; Ports and windows, marine; Pots and traps; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Washdown equipment; Weather instruments; Wire rope and cable.

Fry Marine Electronics

726 2nd St., P.O. Box 3007
Annapolis, MD 21403
Tel.: (301) 263-4259
Alfred J. Fry, Owner.
Primary Market Areas: National.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Elec-

tronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Weather chart facsimile recorders.

Gans & Pogh. Assoc., Inc.

2062 14th St. N.
Arlington, VA 22201
Tel.: (703) 527-3262
Kenneth Gans, President.
Primary Market Areas: Mid-Atlantic States.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems.

Gaspe Shipyard Inc.

787 Central Market
Montreal, PQ H4N 1J8 Canada
Tel.: (514) 382-5500
Telex: 05-826522
Pierre Coté, Director General, Shipyard.
Parent Co.: Quebec United Fishermen
Primary Market Areas: Canada, East Coast.
Branches & Personnel:
Gaston Portugais
Gaspe, Que G0C 1RO Canada
Tel.: (418) 368-2662
Telex: 014-43172

André Arsenault
Products: Boatbuilding material, foam core; Boatbuilding material, ferro cement; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Hoses and fittings; Marine engines, components and accessories; Rope, cordage and twine; Winches and components.

Gentrex, Inc.

22725 Greater Mack Avenue, Suite #1 Bldg. A
St. Clair Shores, MI 04808
Tel.: (313) 771-9550 or 771-9551
Telex: 0-23-5505
Peter W. Dixon, Vice President.
Primary Market Areas: Worldwide.
Products: Coolant systems; Marine engines, gears (reducing and reversing) and transmissions; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Water desalinators.

George E. Butler Co.

1 Jackson Place at 633 Battery St.
San Francisco, CA 94111
Tel.: (415) 421-8454
Sally S. Orrisch, Owner.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, World wide.
Products: Charts, underwater cables; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Navigation instruments, non-electronic; Weather instruments.

George Engine Company, Inc.

P.O. Box 8, 1401 Destaehan
Harvey, LA 70059
Tel.: (504) 368-3032
Telex: 682 1141
TWX 810-951-6358 & 9
Tom S. Snedeker, Sales.
Primary Market Areas: Gulf Coast States, South America (for sales).
Branches & Personnel:
Al Manthe, Branch Manager.
7659 Airline Hwy, P.O. Box 1507
Baton Rouge, LA 70821
Tel.: (504) 926-2910

Al Haydel, Branch Manager.
6000 Highway 90, P.O. Box 989
Morgan City, LA 70380
Tel.: (504) 384-4990

Lyn Lambert, Branch Manager.
814 Eraste Landry Road, P.O. Box 3584
Lafayette, LA 70501
Tel.: (318) 235-9076
Products: Air systems; Batteries, chargers and accesories; Bow thrusters; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Fuel systems; Fuel, water separator; Generators; Instrument and electrical panels; Marine engines, inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Propellers.

George's Marine Electronics, Inc.

4831 Charleston Ave., P.O. Box 5530
Charleston, OR 97420
Tel.: (503) 888-5209
George F. Hartley, President.
Primary Market Areas: Pacific Northwest.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Gerrard Fiorentino Marine Sales

311 East 22nd St.
San Pedro, CA 90731
Tel.: (213) 831-5601
Gerrard Fiorentino, Owner.
Primary Market Areas: Worldwide.
Products: Blocks, fishing; Pumps, general.

Givens Survival Systems

3198 Main Rd.
Tiverton, RI 02878
Tel.: (401) 624-6698
James A. Givens, President.
Parent Co.: Givens Survival Systems
Primary Market Areas: National.
Branches & Personnel:
Tampa Marine Supply Company, Inc.
P.O. Box 2083
Tampa, FL 33601
Tel.: (813) 229-2734

Marine Service and Supply Co.
Raoul R. Lozano, President.
528 Destrehan Ave., P.O. Box 143
Harvey, LA 70059
Tel.: (504) 430-8601

Offshore Safety Survival
1000 Broadway at Cannelside, P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951

Eastern Aero Marine
P.O. Box 40006, 3850 N.W. 25th St. St.
Miami, FL 33148
Tel.: (305) 871-4050

Black Industrial Supply
3200 E. 92nd St.
Chicago, IL 60617
Tel.: (312) 768-1500

Marine Safety Equipment Corp.
P.O. Box 465
Farmingdale, NJ 07727
Tel.: (201) 938-5661

Southern Marine Supply
647 West River St.
Savannah, GA 31401
Tel.: (912) 234-6646

Safety Equipment Co.
101-103 South 2nd St.
Wilmington, NC 28401
Tel.: (919) 763-5172

Givens Associates
Jim Givens, President.
3198 Main Rd.
Tiverton, RI 02878
Tel.: (401) 624-6697 or 624-6698

Paxton Co.
1111 Ingleside Rd.
Norfolk, VA 23502
Tel.: (804) 853-6781

River Services, Inc.
P.O. Box 1694
Savannah, GA 31401
Tel.: (912) 964-7777

Chase, Leavitt & Company
Tris Thompson.
10 Dana St.
Portland, ME 04112
Tel.: (207) 772-3751

Landrigan Corp.
P.O. Box 294, Logan International Airport, Portor St.
Boston, MA 02128
Tel.: (617) 567-2182

The Williams & Wells Co.
349 West 12th St.
New York, NY 10014
Tel.: (212) 255-1800

Nordby Supply Co.
W. H. Bell.
2600 W. Commodore Way
Seattle, WA 98199
Tel.: (206) 284-4000

Samsel Rope and Marine Supply Co.
1310 West 11th St.
Cleveland, OH 44113
Tel.: (216) 241-0333

Life Support Systems Hawaii
104 D Lagoon
Honolulu, HI 96819
Tel.: (808) 847-6262

Survival Systems Co.
9175 Chesapeake Dr.
San Diego, CA 92123
Tel.: (714) 565-8128

Mariners Supply Co., Inc.
4865 N. Lagoon, Swan Island
Portland, OR 98217
Tel.: (503) 285-5247
Products: Survival equipment.

Gourock Division Wire Rope Industries, Limited

P. O. Box 5005, Armdale Post Office
Halifax, NS B3L 4M6 Canada
Tel.: (902) 876-2351
Telex: 019-22598
John W. Morton, General Manager.
Parent Co.: Wire Rope Industries, Limited
Primary Market Areas: New England, Pacific Northwest.
Branches & Personnel:
Wilfred Mader, Manager.
P. O. Box 215
Barrington Passage, NS B0W 1G0 Canada
Tel.: (902) 637-2011

Roy Rose, Manager.
P. O. Box 8667
St. John's, NF A1B 3T2 Canada
Tel.: (709) 364-7781
Telex: 0164900

Jacques Plourde, Manager.
P. O. Box 190
Riviere Au Renard, Gaspe County, PQ G0C 1R0 Canada
Tel.: (418) 269-5610
Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Drums, seine; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Gowen, Inc.

72 Commercial St., P.O. Box 3542
Portland, ME 04104
Tel.: (207) 773-1761
Telex: 944335
Joseph M. Schmader, President.
Primary Market Areas: New England.
Products: Batteries, chargers and accesories; Commercial fishing gear, general (see specific product

headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Dredges, shellfish; Electric motors, components and accessories; Electric switches; Fabrication, custom; Fuel, water separator; Generators; Gurdies and downriggers; Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Masts and gallows; Net reels; Petroleum products; Power take-offs; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear, general; Rudders and struts; Spark plugs; Steering systems; Tanks, shellfish and water; Valves; Winches and components.

Graham Marine Electronics, Inc.

12 Roger St.
Gloucester, MA 01930
Tel.: (617) 281-1017
Ronald W. Graham.

Primary Market Areas: New England.

Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Weather chart facsimile recorders.

Great Valley Technology

902 Croton Rd.
Wayne, PA 19087
Tel.: (215) 687-0199
Tom S. Dix, Jr. President/Treasurer.

Primary Market Areas: Philadelphia, PA.

Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders, Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Griffith Marine Navigation, Inc.

134 North Ave.
New Rochelle, NY 10801
Tel.: (914) 636-4340
TWX 710-563-0617
Geoffrey G. Tellet, Vice President, Commercial Sales.

Primary Market Areas: National.

Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Steering systems; Weather chart facsimile recorders.

Gulf King Marine & Industrial Supply

Box 1270
Aransas Pass, TX 78336
Tel.: (512) 758-5373
W. J. Mott, Purchasing Agent.

Parent Co.: Herndon Marine Products

Primary Market Areas: Gulf Coast States.

Branches & Personnel:

Gulf King Ice & Fuel
Shellie Williams, Manager.
Conn Brown Harbor
Aransas Pass, TX 78336
Tel.: (512) 758-3275

Gulf Coast Diesel Sales
Tim Duggins, Manager.
Conn Brown Harbor
Aransas Pass, TX 78336
Tel.: (512) 758-3678

Gulf King Marine Ways
Bob Key, Manager.
Conn Brown Harbor
Aransas Pass, TX 78336
Tel.: (512) 758-5379

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Doors, trawl; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones; Filters, general; Firefighting equipment; Fuel systems; Hoists, boat; Horns; Hoses and fittings; Insulation; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Petroleum products; Power take-offs; Pumps, general; Radar reflectors; Rope, cordage and twine; Stabilizers; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Winches and components; Wire rope and cable.

Gulf Marine Center

39 Eglin Parkway S.F.
Fort Walton Beach, FL 32548
Tel.: (904) 243-5514
Robert P. Hansen, Owner.

Primary Market Areas: Gulf Coast States.

Products: Anchors; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, stern drivers; Navigation instruments, non-electronic; Oars; Propellers, shafts, bearings and nozzles; Propellers; Rope, cordage and twine; Toilets, holding tanks; Toilets, marine; Valves; Ventilators; Wash-down equipment; Winches and components; Wire rope and cable.

Gulf Radiotelephone & Electronics, Inc.

P.O. Box 12690
Houston, TX 77017
Tel.: (713) 944-6000
TWX 910-881-5741
Gene E. Moellenberg, Sales Manager.

Primary Market Areas: Gulf Coast States.

Branches & Personnel:

Les Sorenson, Branch Manager.
203 Allen Blvd.
Aransas Pass, TX 78336
Tel.: (512) 758-7571
TWX 910-870-1997

Dave Alston, Branch Manager.
P.O. Box 1136
Freeport, TX 77541
Tel.: (713) 233-0204

John Steinhauer, Branch Manager.
P.O. Box 2685
Port Arthur, TX 77640
Tel.: (713) 962-8465

Fred Wessell, Branch Manager.
P.O. Box 1214
Galveston, TX 77553
Tel.: (713) 744-5692

Greg Kadair, Branch Manager.
1430 Sandra St.
Morgan City, LA 70380
Tel.: (504) 384-8433
TWX 810-950-5709

Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Navigation instruments, non-electronic; Weather instruments.

Gyro Sales & Service, Inc.

639 N. Marine Ave., P. O. Box 233
Wilmington, CA 90744
Tel.: (213) 549-1323
Claude C. Huyck, President.

Primary Market Areas: San Diego to Santa Barbara.

Products: Bow thrusters; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Weather chart facsimile recorders.

Haddrell Corp.

28-B Vernon St.
Wakefield, MA 01880
Tel.: (617) 246-1828
Arthur Dahill, Sales Manager.

Primary Market Areas: New England.

Products: Containers, fish; Cranes; Hoists, general.

Hafey Air Conditioning Co.

P.O. Box 417
Laguna Beach, CA 92652
Tel.: (714) 497-2988
Edward E.J. Hafey, Owner.

Primary Market Areas: National.

Products: Batteries, chargers and accesories; Lights, marine; Rigging and gear, general.

Hague Marina, Inc.

P.O. Box 835
Myrtle Beach, SC 29577
Tel.: (803) 293-2141
George D. Russ, President.
Primary Market Areas: South Carolina.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Fabrication, custom; Fenders; Filters, general; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Petroleum products; Spark plugs; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Water systems.

Hale Marine Parts Co.

6080 Historyland Hwy.
Warsaw, VA 22572
Tel.: (804) 333-3677
Robert E. Hale, Jr., President.
Primary Market Areas: Mid-Atlantic States.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Controls, cable and remote; Controls, engine; Fenders; Fuel, water separator; Generators; Hardware, deck gear and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Propellers, shafts, bearings and nozzles; Propellers; Rope, cordage and twine; Toilets, holding tanks; Toilets, marine.

Hansen Marine Engineering, Inc.

19 Atlantic Ave.
Marblehead, MA 01945
Tel.: (617) 631-3282
Robert E. Hansen, President.
Primary Market Areas: New England.
Products: Marine engines; inboard, gasoline and diesel.

Harbor Electronics Co.

318 Bieglow/P.O. Drawer UU
Aransas Pass, TX 78336
Tel.: (512) 758-3371
David E. Bethune, President, General Manager.
Primary Market Areas: Gulf Coast States.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Harbor Sales Co., Inc.

1400 Russell St.
Baltimore, MD 21230
Tel.: (301) 727-0107
S. Harold Liberto, Marine Marketing Manager.
Primary Market Areas: National, Worldwide.
Products: Boatbuilding material, wood.

Harbor Service, Inc

1630 Marine View Dr.
Tacoma, WA 98422
Tel.: (206) 627-3000
Joe A. Stevens, Vice President.
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Anchors; Antennas, radio/-television; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Electric switches; Electronics, depth recorders and fish finders; Fenders; Filters, general; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Oars; Petroleum products; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Repair kits; Refrigeration; Rudders and struts; Spark plugs; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Wash-down equipment; Water systems; Wire rope and cable.

The Harris Co.

188 Commercial St.
Portland, ME 04112
Tel.: (207) 775-5601
Scott F. Harris, Manager.
Primary Market Areas: New England.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; De-icing equipment; Doors, trawl; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Haulers, pot; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Petroleum products; Plugs, lobster; Ports and windows, marine, Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Scales; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Water systems; Winches and components; Wire rope and cable.

Harris Electric/Electronics, Inc.

Fishermens Terminal
Seattle, WA 98119
Tel.: (206) 282-8080
Naomi R. Lieurance, Manager.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Dick Sundholm, President.
Fishermens Terminal
Seattle, WA 98119
Tel.: (206) 282-8080

Harris Electric
Robert J. Adams, Manager.
Dutch Harbor, AK
Tel.: VHF Channel 6 SSB-4125

Harris Electric
Robert J. Adams, Manager.
Bristol Bay
Naknek, AK
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Instrument and electrical panels; Loud hailers; Navigation instruments, non-electronic.

* Hathaway Machinery Co.

P.O. Box 71
Fairhaven, MA 02719
Tel.: (617) 996-8221
Robert E. Braley, Sales Manager.
Primary Market Areas: National, Canada.
Products: Air systems; Blocks, fishing; Bow thrusters; Branding irons; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Dredges, shellfish; Fabrication, custom; Filters, general; Fuel, water separator; Hardware, deck gear and fittings; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Power take-offs; Propellers,

shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Valves; Water desalinators; Winches and components.

Hawker Siddeley Diesels & Electrics, Inc.

5315A Tulane Dr., P.O. Box 43364
Atlanta, GA 30336
Tel.: (404) 691-3733
Telex: 54 2949
George Pimblott, Office Manager.
Parent Co.: Hawker Siddeley Diesels & Electrics Ltd.
Primary Market Areas: National, Canada.
Branches & Personnel:
Hawker Siddeley Diesels & Electrics Ltd.
E.C.D. Godden, General Sales Manager.
355 Wyecroft Rd.
Oakville, ON L6K 2H2 Canada
Tel.: (416) 842-2020
Telex: 06 982360
Products: Controls, engine; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Propellers.

HDF Propeller Co.

4451 14th Ave. N.W.
Seattle, WA 98107
Tel.: (206) 782-9190
Calvin Harper, Sales Manager.
Parent Co.: The 76 Corporation
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles; Propellers.

Hendricks Electric, Inc.

Fishermen's Terminal, Building C-10
Seattle, WA 98119
Tel.: (206) 284-8840
John G. Hendricks, President.
Primary Market Areas: Gulf Coast States, Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Controls, engine; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Instrument and electrical panels.

Henry Knese, Inc

22-44 119 St.
College Point, NY 11356
Tel.: (212) 353-9300
Richard E. Stein, Vice President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Batteries, chargers and accesories; Controls, cable and remote; Controls, engine; Fuel, water separator; Generators; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Power take-offs; Pumps, general; Spark plugs.

Hewitt Equipment Limited

P.O. Box 1200
Pointe Claire, PQ H9R 4R6 Canada
Tel.: (514) 697-6911
Telex: 05-821625
Armand E. Ward, Inside Marine Engineer.
Primary Market Areas: Quebec.
Branches & Personnel:
Jean-Louis Thibault, Manager, Energy Division.
P.O. Box 1125
Quebec, PQ G1K 7C4 Canada
Tel.: (418) 878-3000
Telex: 051-3090
Products: Batteries, chargers and accesories; Generators; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Propellers, shafts, bearings and nozzles.

Heyward Supply Company, Inc.

212 Huger St., P.O. Box 751
Charleston, SC 29402
Tel.: (803) 723-1674
Osborn B. Heyward, President.
Primary Market Areas: South Atlantic States.
Products: Anchors; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Doors, trawl; Electric switches; Electronics, automatic pilots; Fenders; Filters, general; Firefighting equipment; Generators; Hardware, deck gear and fittings; Hoists, general; Horns; Hoses and fittings; Knives; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Scales; Stabilizers; Survival equipment; Toilets, marine; Valves; Ventilators; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Hirtshals Vod - Og Trawlbinderi A/S

Notkajen No. 2
DK 9850 Hirtshals, Denmark
Tel.: 45-8 94 19 77
Telex: 67769 HVT
Willy Jensen, Manager.
Primary Market Areas: Worldwide including the US.
Products: Nets, fishing.

Hoffert Marine, Inc.

1700 E. Church St.
Jacksonville, FL 32202
Tel.: (904) 354-8242
Telex: 56-377
Vernon W. Staley, Product Manager.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Branches & Personnel:
Bill Glennon, Vice President.
205 Franklin Ave.
Nutley, NJ 07110
Tel.: (201) 235-0613

Lacey Perry, Vice President.
400 W. 21st St.
Norfolk, VA 23517
Tel.: (804) 622-9517
Telex: 82-3491

Jim Veltman, Branch Manager.
9906 Gulf Freeway, Suite 105
Houston, TX 77034
Tel.: (713) 941-0289
Products: Coatings and preservatives; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, water separators and detectors; Pumps, general; Survival equipment; Toilets, marine; Waste water treatment equipment; Water desalinators.

Hoffman Ind., Inc.

2113 Smith Ave., P.O. Box 1666
Chesapeake, VA 23320
Tel.: (804) 424-7655
Charles M. Rogers, Sales Manager.
Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Air systems; Bow thrusters; Compressors, air; Controls, engine; Controls, water level; Electric motors, components and accessories; Generators; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Net reels; Nets, accessories and gear (including trawling equipment); Steering systems; Water systems; Winches and components.

Home Port Dist.

91 W. Montauk Hwy.
Hampton Bays, NY 11946
Tel.: (516) 728-4602
Robert J. Maloney, President.
Primary Market Areas: Mid-Atlantic States.
Products: Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Rope, cordage and twine.

* Howard Communications

One Pear St.
Boothbay Harbor, ME 04538
Tel.: (207) 633-3167
Commander W. D. Howard USN (Ret.), Owner.
Primary Market Areas: New England, (Taiwan).
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Fabrication, custom.

Howell Commercial Tackle Co.

510 Tennessee Ave., Box 519
Lynn Haven, FL 32444
Tel.: (904) 265-2679
Bill R. Howell, Owner.
Primary Market Areas: Gulf Coast States.
Products: Blocks, fishing; Buoys and floats; Commercial fishing gear, general (see specific product headings); Containers, fish; Electric motors, components and accessories; Hardware, deck gear and fittings; Knives; Protective clothing; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Trolling tackle and gear; Wire rope and cable.

Hudson Marine of Florida, Inc.

123 West Sunrise Blvd.
Ft. Lauderdale, FL 33311
Tel.: (305) 763-1777
Mark D. Pallans, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Weather chart facsimile recorders.

HWH Electronics Corporation

4215 Gulf Blvd., P.O. Box 66448
St. Petersburg Beach, FL 33706
Tel.: (813) 367-2754
William H. Holland, President.
Primary Market Areas: Western Florida.
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Hyannis Marine

Arlington St.
Hyannis, MA 02601
Tel.: (617) 775-5662
Wayne G. Kurker, President.
Parent Co.: Marine Corp.

Primary Market Areas: S.E. Massachusetts, New England.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; De-icing equipment; Electric switches; Electronics, automatic direction finders; Electronics, depth recordors and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Hardware, deck gear and fittings; Horns; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Petroleum products; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Rope, cordage and twine; Spark plugs; Steering systems; Survival equipment; Toilets, marine; Weather instruments; Wire rope and cable.

Hydramar, Inc.

1 Washington St.
Newport, RI 02840
Tel.: (401) 849-2429 or (401) 846-6700
Telex: 927597
Matt. M. Delaney, General Manager, Sales.
Parent Co.: Newport Shipyard
Primary Market Areas: National, Mexico, South America, Africa, Australia, New Zealand.
Products: Blocks, fishing; Bow thrusters; Containers, fish; Drums, seine; Fabrication, custom; Hardware, deck gear and fittings; Hatches and doors; Haulers, power blocks; Hydraulic systems and components; Insulation; Net reels; Power take-offs; Processing, onboard; Refrigeration.

* HyDrive America Corp.

P.O. Box 486, Grand Central Station
New York, NY 10017
Tel.: (212) 831-0317
Telex: 425593
Peter Walker, Director of Marketing.
Primary Market Areas: National, Canada and Latin America.
Products: Electronics, automatic pilots; Steering systems.

Hydro Air, Inc.

P.O. Box 808, 1275 Bloomfield Ave.
Fairfield, NJ 07006
Tel.: (201) 575-0935
TWX 710 734 4317
George J. Huston, Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Filters, general; Hydraulic systems and components; Marine engines, gears (reducing and reversing) and transmissions; Steering systems.

I. M. Brokers, Inc.

301 W. Camino Gardens Blvd., Ste. F
Boca Raton, FL 33432
Tel.: (305) 368-5072
Telex: 51-8804
Winfield H. Scott, President.
Parent Co.: Systems South, Inc.
Primary Market Areas: South Atlantic States, Central America and Caribbean.
Branches & Personnel:
New Providence Seafood Ltd.
Dieghton Edwards.
P.O. Box N-9658
Nassau, Bahamas
Tel.: (809) 323-5449
Products: Commercial fishing gear, general (see specific product headings); Electric motors, components and accessories; Electric switches; Fabrication, custom; Filters, general; Generators; Marine engines; inboard, gasoline and diesel; Pots and traps; Pumps, general; Refrigeration; Scales.

I.C.E.C.

717 Westchester Ave.
White Plains, NY 10604
Tel.: (914) 683-8325
Telex: 64 6655 A/B ICEC
TWX 710-568-0315 A/B INTECOMEX
Robert L. Fisher, Director of Marketing.
Parent Co.: ACLI International
Primary Market Areas: Worldwide.
Branches & Personnel:
ICEC Chile
Sergio Dalgalarando C., Sales Manager.
P.O. Box 14320
Santiago, Chile
Tel.: (011) 562-80637
Telex: 352-1128 A/B PHOSAGNT

ICEC Europe Ltd.
Renger J. Verhagen, Managing Director.
130 Regent St.
London, WIR 6BJ England
Tel.: 011-41-1-734-6922
Telex: 851-24866 A/B ICEC G

Alben S.A.
Alfredro Benavides, Managing Director.
P.O. Box 2990
Pueblo Libre, Lima, Peru
Tel.: 621434
Telex: 394-20200 A/B ALBENSA
Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Cranes; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Firefighting equipment; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Nets, fishing; Rope, cordage and twine; Seaweed harvesting equipment; Water desalinators; Water systems; Wire rope and cable.

* Imperial Manufacturing Co.

Bremerton, WA 98310
Tel.: (206) 674-2316
Nik Salmella, National Sales Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Imperial Products & Mfg. Ltd.
Ken McDonald.
21259-20 6 Rd.
Richmond, BC V6V 1Z1 Canada
Tel.: (604) 270-2932
Products: Protective clothing; Survival equipment.

The Inca Co.

Stanton and Empire Sts.
Wilkes-Barre, PA 18702
Tel.: Outside Pennsylvania (800) 233-8335 Inside Pennsylvania 822-2191
Robert E. Post, Jr., Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Canada.
Products: Boatbuilding material, foam core; Boatbuilding material, ferro cement; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Coatings and preservatives.

Industrial Engines Ltd.

8975 Oak St.
Vancouver, BC V6P 4B8 Canada
Tel.: (604) 266-4126 or 266-9101
Telex: 04-51214
Kenneth F. Williams, General Manager.
Primary Market Areas: Canada.
Products: Alarms and security systems; Batteries, chargers and accessories; Bow thrusters; Commercial fishing gear, general (see specific product headings); [illegible] engine; Coolant systems; [illegible]rs, general; Fuel, water separators; Generators; Haulers, net; Haulers, pot; Haulers, power blocks; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Power take-offs; Spark plugs.

Industrial Sales Company, Inc.

1200 W. Hamburg St.
Baltimore, MD 21230
Tel.: (301) 727-0665
Telex: 87-626
Henry Schloss, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Anchors; Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Hoists, general; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Inland Marine

79 E. Jackson, P.O. Box 1323
Wilkes - Barre, PA 18703
Tel.: (717) 822-7185
Telex: 831903
Robert P. Slaff, President.
Primary Market Areas: Mid-Atlantic States, Great Lakes States.
Products: Pumps, general; Rope, cordage and twine; Survival equipment; Toilets, holding tanks.

International Fishing Devices, Inc.

1041 Hwy. AIA
Hillsboro Beach, FL 33062
Tel.: (305) 943-5352
André W. LaBonté, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Atlantic & Gulf Fishing Supply
Scott Lyons, Dealer.
591 S.W. 8th St.
Miami, FL 33130
Tel.: (305) 856-4505
Telex: ATAGULF

Geo. Wilcox Fishing Supply
Jeff Wilcox, Dealer.
Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206

Egerton Connectors (Australia)
Ted Rhoades, Dealer, Ocean Appliance Div.
30 Barcom Ave.
Rushcutters Bay, N.S.W. 2011 Australia
Tel.: (02) 31 8041
Telex: AA 23422
Products: Commercial fishing gear, general (see specific product headings); Electronics, fixed gear locators; Underwater timers.

International Marine Industries, Inc.

P.O. Box 2568
San Diego, CA 92112
Tel.: (714) 232-7481
Telex: 695037
TWX Cable: INTERMAR
Carlton L. Hutchins, Office Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
H. J. Heinz Australia Ltd., Greenseas Div.

Internav . . .
America's newest name in Loran C is America's oldest name in Loran C

A lot of people know us as the company which builds Simrad's Loran C's. But others don't know us at all.

Like our being the first company in the US (and the world for that matter) to build true Loran C receivers for commercial fishermen back in 1972.

So we're changing our image.

To better handle the rapidly expanding market, we and Simrad both now sell Internav Lorans. One is labelled Internav, the other is labelled Simrad. Otherwise, they're identical.

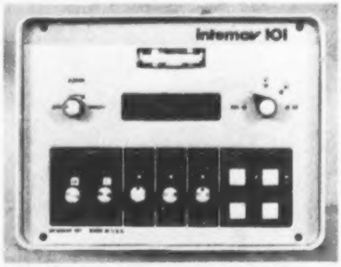
Why buy our Loran?

Three reasons. Performance, reliability, and value for money. On these, we've never compromised. Sure, we've never been the cheapest on the market, and probably never will. After all, you get what you pay for.

But what we've always had, and always will have, is equipment which professional fishermen can rely on for top performance and long, reliable life.

Old Faithful

Like Old Faithful, our LC-101.



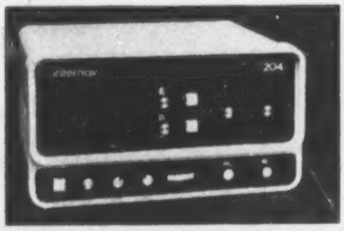
Built in 1972, 101's are still in daily use by fishermen in the US and around the world. Occasionally, one comes in for service. No sweat. We fix it, and back to sea it goes. If you're prepared to support them, Loran sets last a long time.

Still, we wonder just how many of today's manufacturers (over 25 by our last count) will be supporting their current models in 1988.

Just keeps rollin' along

Our LC-204 is another example.

Introduced in 1974, the 204 is often called the world's best Loran C. We don't know a single sea trial where it didn't outperform its competitors.

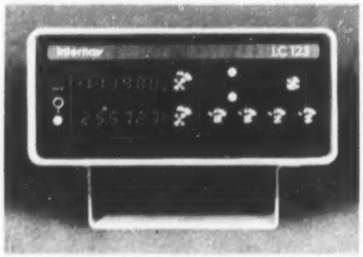


With today's new technology, though, we'd like to finally stop making 204's. But then along come the Coast Guard, or the Canadian Navy, or others who demand 204's and nothing else. So production just keeps rollin' along. And so, of course, does our customer support.

Fishermen's Friend

We designed our LC-123 especially for commercial fishermen.

It's a tough, rugged performer with big, bright, easy to read numbers — unlike the chintzy little figures on the low cost weekend sailor sets. Just turn it on — it does the rest.

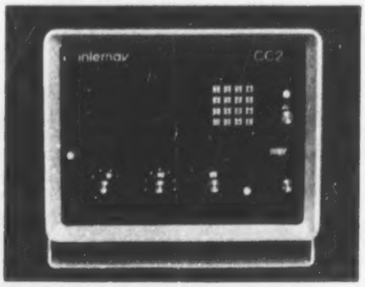


Independent operational shipboard tests in the Eastern Atlantic of our 123 and competitive sets showed the 123 to be way ahead both in long range and all-important cycle selection. In fact, the 123 was only bettered by our LC-204 (the test leader) and the much more expensive North Star 6000, which was second. **That's** what we mean by value for money.

Since then, we've further improved the 123 with Steering,SNR, Blink, and our unique Cycle-Guard® which inhibits long range cycle skips. And all these can be installed in every 123 we've made. We don't build in obsolescence.

First, and still best

Some companies are now promoting navigation computers as the latest things in Loran C. We'll forgive their ignorance: after all, many of them weren't even **in** Loran C when our CC-2 came out in 1977.



The CC-2 provides present position, 9 waypoints, true speed, steering, distance and time to go, course offsets, and lots more.

And it does it more precisely than any Loran navigation computer introduced since by anyone, anywhere.

Smaller, lower cost

Our LC-112 is built for smaller, inshore vessels.

While many companies are currently promoting their first designs, the 112 is a **fourth generation** set, incorporating the engineering know-how of America's oldest and most experienced Loran C manufacturer.

internav
3970521

And it shows. Its advanced liquid crystal display reads to hundredths of microseconds (10 times more precise than competitors) and it "splits" to a dual number display for close-in fixing. It remembers your instructions after you turn it off — when you next turn it on it's ready to go. It meets USCG's commercial shipping specs, and has 5 position fix memory, low power draw, and, soon, optional course steering.

World's most accurate Loran.

Most ordinary Loran companies build ordinary Lorans. Not us. Our ultra-precise survey receivers and other specialized equipment are world beaters. Oceanographers, geophysicists, and government agencies all specify Internav when they need ultimate Loran C performance.

Because we built the world's most accurate Loran C.

internav
LC 404
9410289
2602153

Ordered in quantity by the Coast Guard, our LC-404 is the most advanced Loran C receiver available anywhere today. There's nothing else on earth like it, and it could be years before the ordinary guys catch up.

So who are you better off with — them or us?

internav

INTERNATIONAL
NAVIGATION CORP.
65 Wiggins Avenue,
Bedford, Massachusetts 01730
617-275-2970
800-343-4414

Stan Soroka, Fisheries Liaison Officer.
P.O. Box 57
Eden, N.S.W. 2551 Australia
Tel.: Eden 61100
Telex: 61031

Southships (Pty.) Ltd.
Sam Swindell, Owner.
P.O. Box 6454, Roggebaai 8012
Capetown, 012 Republic of South Africa
Tel.: 21-1357/8
Telex: 57-6279

Nelson Fisheries (Pty.) Ltd.
Barry Flyger, Fleet Operations.
Greymouth, New Zealand
Products: Haulers, jigging; Hydraulic systems and components.

International Marketing & Trading, Inc.

3435 N.W. 37th St.
Miami, FL 33142
Tel.: (305) 633-3028
Telex: 51-5068
Pedro L. Rodriguez, President, Sales Director.
Primary Market Areas: Southern Florida, Latin America and Caribbean.
Branches & Personnel:
Intramar, Inc.
Mike Marks, President.
P.O. Box 350641
Miami, FL 33142
Tel.: (305) 634-4240

American Shipbuilding & Design, Inc.
Jorge-Martin Lavielle, President.
3620 N.W. 48 St.
Miami, FL 33142
Tel.: (305) 633-3028 or 634-4240
Telex: 51-5068
Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Chains and fittings; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Filters, general; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Haulers, longline; Haulers, net; Haulers, pot; Hoists, boat; Horns; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Ports and windows, marine; Propellers; Protective clothing; Pumps, general; Rope, cordage and twine; Rudders and struts; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Water systems; Weather instruments.

Internav

65 Wiggins Ave.
Bedford, MA 01720
Tel.: (617) 275-2970
Telex: 92-3352
David A. Westall II, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Internav Ltd.
John M. Currie, President.
Point Edward Marine Park, P.O. Box 1261
Sydney, NS BIP 6J9 Canada
Tel.: (902) 539-0660
Telex: 019-35126
Products: Electronics, loran.

Intrade, Inc.

P.O. Box 608, South St.
Litchfield, CT 06759
Tel.: (203) 567-5901
Telex: 96-2401
Mark B. Hamilton, Marketing Manager.
Primary Market Areas: Worldwide.
Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Island Fish Net & Supply Co., Inc.

142 Railroad Ave.
Sayville, NY 11782
Tel.: (516) 589-0749
Robert R. MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Anchors; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Commercial fishing gear, general (see specific product headings); Dredges, shellfish; Fenders; Hardware, deck gear and fittings; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine; Scales; Survival equipment; Wire rope and cable.

* ITT Decca Marine, Inc.

P.O. Box G
Palm Coast, FL 32037
Tel.: (904) 445-2400
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems.

J. J. Burck Inc.

526 City Island Ave.
Bronx, NY 10464
Tel.: (212) 885-1559
Joe Burck, Vice President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Marine engines, outboard, gasoline.

J.T.'s Ship Chandlery, Inc.

364 Thames St., P.O. Box 777
Newport, RI 02840
Tel.: (401) 846-7256, 846-2220 x 262
Merrick Pratt, President.
Primary Market Areas: New England.
Branches & Personnel:
Newport Yachting Center
Newport, RI 02840
Tel.: (401) 846-7256
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Branding irons; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric motors, components and accessories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; backfire, flame and explosion arrestors; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Petroleum products; Plugs, lobster; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Scales; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Wash-down equipment; Water desalinators; Weather instruments; Wire rope and cable.

Jacksonville Marine Supply Co., Inc.

4516 Appleton Ave.
Jacksonville, FL 32210
Tel.: (904) 387-3524
Thomas Shanty, President.
Primary Market Areas: Florida and Georgia.
Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Pumps, general; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Water systems; Weather instruments.

Jay Stuart Haft Co., Inc.

8925 N. Tennyson Dr.
Milwaukee, WI 53217
Tel.: (414) 352-7551
Telex: 269 504
Jay S. Haft, President.
Primary Market Areas: National.
Products: Anchors; Chains and fittings; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Hardware, deck gear and fittings; Lights, marine; Navigation instruments, non-electronic; Ports and windows, marine; Radar reflectors; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Winches and components.

Jeanmard's Marine Electronics Services

312 E. Main St.
Delcambre, LA 70528
Tel.: (318) 685-2362
Charles A. Jeanmard, Co-Owner.
Primary Market Areas: Gulf Coast States.

sion; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Jensen Communications, Inc.

17 W. Marine Dr.
Astoria, OR 97103
Tel.: (503) 325-5917
Jerry S. Schwenk, President.
Primary Market Areas: Pacific Northwest.
Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; Hardware, deck gear and fittings; Loud hailers.

Jerry's Electronics, Inc.

2831 E. Atlantic Blvd.
Pompano Beach, FL 33062
Tel.: (305) 782-2211
John D. Halper, President.
Primary Market Areas: Florida, Caribbean, Venezuela, Central America.
Branches & Personnel:
Miami Marine Electronics, Inc.
Michael W. Brewer, President.
1975 N.W. South River Dr.
Miami, FL 33125

Electromarine Supply, Inc.
John D. Halper, President.
2831 E. Atlantic Blvd.
Pompano Beach, FL 33062
Tel.: (305) 782-0073
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS

Radio Beacons); Firefighting equipment; Loud hailers; Weather chart facsimile recorders.

John A. Biewer Co., Inc.

2555 Busha Hwy.
Marysville, MI 48040
Tel.: (313) 364-9744
Fred J. Biewer, President.
Primary Market Areas: Great Lakes States.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; De-icing equipment; Electric switches; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Hardware, deck gear and fittings; Horns; Hoses and fittings; Knives; Oars; Petroleum products; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Refrigeration; Rope, cordage and twine; Toilets, holding tanks; Toilets, marine; Weather instruments.

John Leckie, Inc.

7037 Mumford Rd.
Halifax, NS B3J 2L1 Canada
Tel.: (902) 454-8391
Telex: 019-21668
Donald A. Reid, Vice President, Marketing and Sales.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Eastern Canada.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Doors, trawl; Electric switches; Fenders; Filters, general; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, oil analysis and service; Marine engines, outboard electric; Marine engines, outboard, gasoline; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Pots and traps; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Water desalinators; Winches and components; Wire rope and cable.

Johnson & Towers, Inc.

Rte. 38 & Briggs Rd., P.O. Box 38
Mt. Laurel, NJ 08054
Tel.: (609) 234-6990
Telex: 6853047
TWX 710-897-0945
Albert G. Harris, Vice President, Marketing.
Primary Market Areas: Worldwide.
Branches & Personnel:
Johnson & Towers, Inc.
Gerald Graham, Branch Manager.
700 W. Montgomery Ave.
Wildwood, NJ 08260
Tel.: (609) 522-0506
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Jon B. Jolly, Inc.

5416 California Ave. S.W.
Seattle, WA 98136
Tel.: (206) 938-4166
Telex: 328937
Jon B. Jolly, President.
Primary Market Areas: Pacific Northwest, Western Canada, United Kingdom, Singapore, Australia, USSR, India, Israel, South America.
Products: Charts, underwater cables; Electronics, automatic direction finders; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Rope, cordage and twine; Sonar equipment.

Jordan-Milton Machinery, Inc.

P.O. Box 206
Concord, NH 03301
Tel.: (603) 746-4617
Robert S. Simpson, Manager, Engine Dept.
Primary Market Areas: New England.
Products: Electric motors, components and accessories; Fuel, water separator; Generators; Hydraulic systems and compone
engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Power take-offs; Pumps, general.

K.E. Nickerson Co.

P.O. Box 40
Needham, MA 02192
Tel.: (617) 449-0373
Ken Nickerson, President.
Primary Market Areas: New England.
Products: Coatings and preservatives; Lubricants and lubricating systems.

* Kahlenberg Bros Co.

1966 Monroe St.
Two Rivers, WI 54241
Tel.: (414) 793-4507
Karl W. Kahlenberg, Executive Vice President.
Primary Market Areas: National, Canada and Latin America.
Products: Compressors, air; Horns; Propellers, shafts, bearings and nozzles; Propellers.

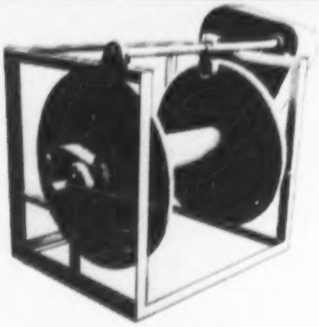
Kellogg Marine Supply

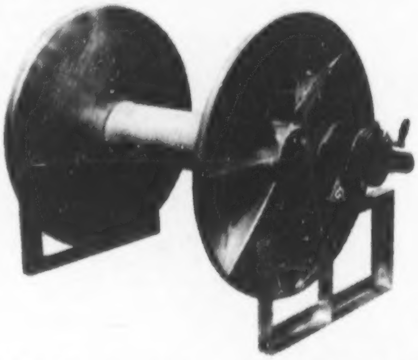
Mill Rock Rd.
Old Saybrook, CT 06475
Tel.: (203) 388-4477
Robert Edwards, Manager.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Alarms and security systems; Anchors; Antennas, radio/-television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; De-icing equipment; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radi-

REELS & WINCHES

HYDRAULIC LONGLINING REELS

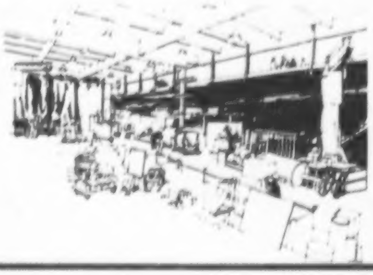
Built to your specifications. Available in aluminum or steel. Galvanized reel stand, hydraulic drum drive and control manifold. Optional diamond-screw levelwind.





CUSTOM FABRICATION

Fabrication of hydraulic reels, winches and drum drives is a Kem specialty. Call for custom quotations and design requirements. We maintain one of the largest parts inventories in the Northwest. Over three decades serving the marine trade.

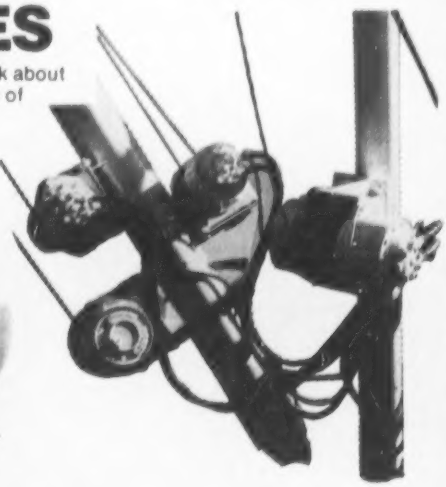


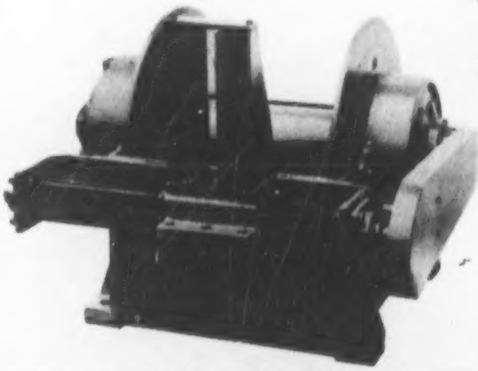
GILLNET REELS

Equipped with high performance hydraulic drive unit, and manual clutch for free wheeling of the drum. Designed to withstand varying line pressures. All parts run in oil-bath planetary gear assembly.

BOOM WINCHES

Line pulls available from 4,000 to 44,000 pounds. Ask about our full design and installation services. Wide range of options available for your size and fisheries requirements.





TRAWL WINCHES

Modernize your bottom fishing for more productive fishing time. We'll build to your size and line pull specifications. Features trouble-free automatic levelwind. Compact. Easy to maintain.

KEM

KEM EQUIPMENT, INC
4301 Leary Way NW
Seattle, WA 98107
(206) 784-2372
Telex 32-1217

otelephone scramblers; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, mufflers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Refrigeration; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Ventilation systems; Ventilators; Wash-down equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable.

* KEM Equipment, Inc.

4301 Leary Way N.W.
Seattle, WA 98107
Tel.: (206) 784-2372
Telex: 32-1217
Robert S. Steinmetz, President.

Primary Market Areas: National, Canada and South America.

Branches & Personnel:

Robert L. Peterson, Regional Manager.
6443 S.W. Beaverton Hwy.
Portland, OR 97221

Products: Commercial fishing gear, general (see specific product headings); Drums, seine; Fabrication, custom; Generators; Haulers, pot; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mounts; Marine engines, mufflers; Net reels; Pumps, general; Reels, fishing; Winches and components.

Kems, Inc.

2234 Hoonee Pl.
Honolulu, HI 96819
Tel.: (808) 845-6402
Telex: WUI 633164
Roy J. Yee, Vice President.

Primary Market Areas: HI.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Compressors, air; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Gurdies and downriggers; Instrument and electrical panels; Lights, marine; Loud hailers.

Kennebec Marine Co.

476 Fore St.
Portland, ME 04101
Tel.: (207) 773-0392
James A. Falt, President.

Primary Market Areas: National, Canada, United Kingdom, Mexico and Brazil.

Products: Bow thrusters; Controls, engine; Cranes; Electronics, automatic pilots; Fabrication, custom; Haulers, net; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Ports and windows, marine; Power take-offs; Propellers, shafts, bearings and nozzles; Pumps, general; Reels, fishing; Stoves and heaters; components and fuel; Winches and components.

Kennedy Hydraulics

521 Commercial St.
Glendale, CA 91203
Tel.: (213) 245-3145
James P. Kennedy, President.

Primary Market Areas: Southwest Pacific Coast.

Branches & Personnel:

Gary Bayer, Sales.
401 W. 35th St., Suite 'M'
National City, CA 92050
Tel.: (714) 231-1555

Dennis Wolf, Manager.
4830 So. 33rd St.
Phoenix, AZ 85040
Tel.: (602) 243-4131

Products: Hydraulic systems and components; Winches and components.

Ketcham Traps

111 Myrtle St.
New Bedford, MA 02740
Tel.: (617) 997-4787
Robert Ketcham.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Commercial fishing gear, general (see specific product headings); Haulers, pot; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Plugs, lobster; Pots and traps; Repair kits; Rope, cordage and twine.

Key West Electronics, Inc.

102 Second St., Stock Island
Key West, FL 33040
Tel.: (305) 294-4211
Joseph M. Garrido, President.

Primary Market Areas: Gulf Coast States.

Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Weather chart facsimile recorders.

Key West Marine Hardware, Inc.

818 Caroline St.
Key West, FL 33040
Tel.: (305) 294-3425 or (305) 294-3519
Humberto Garrido, President.

Primary Market Areas: South Atlantic States, Gulf Coast States, Caribbean, Latin America.

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Fastenings; Fenders; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Lights, marine; Lubricants and lubricating systems; Nets, repair tools; Oars; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Rope, cordage and twine; Scales; Steering systems; Survival equipment; Toilets, holding tanks; Trailers and accessories; Valves; Ventilators.

Kingman Marine, Inc.

Shipyard Ln.
Cataumet, MA 02534
Tel.: (617) 563-7136
Alan C. Kenney, Service Manager.

Primary Market Areas: New England.

Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Docks; Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, oil analysis and service; Marine engines, stern drivers; Marine engines, water separators and detectors; Oars; Petroleum products; Preservatives; Propellers; Pumps, general; Rope, cordage and twine; Sandblasting equipment; Toilets, holding tanks; Toilets, marine; Weather instruments.

* Kolstrand Supply Co.

4714 Ballard Ave. N.W.
Seattle, WA 98107
Tel.: (206) 789-1500
Telex: 32-1120
Phil Stone, Vice President, Marketing.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Controls, water level; Dehumidifiers; Drums, seine; Electric switches; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radic direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Fuel, water separator; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard, gasoline; Net reels; Nets, accessories and gear (including trawling equipment); Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Wash-down equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable

Krupp Atlas Elektronik

1403 NASA Rd 1, P.O. Box 58218
Houston, TX 77058
Tel.: (713) 488-0784
TWX 910-881-1575
Douglas Blue, Sales Manager
Primary Market Areas: National, Europe, Caribbean, Mexico
Branches & Personnel:
Mike Chapman, Sales Manager (West Coast)
4775 Ballard Ave. NW
Seattle, WA 98107
Tel.: (206) 789-0681
TWX (910) 444-4048

John Smith, Sales Manager
241 Erie St.
Jersey City, NJ 07302
Tel.: (201) 792-3561
TWX (710) 730-5312
Products: Electronics, depth recorders and fish finders; Electronics, radar

Kraft International Corp.

P.O. Box 2181, 1C Henry St.
Teterboro, NJ 07608
Tel.: (201) 288-4485
Telex: 13-8923
Raymond Koski
Primary Market Areas: New England, Mid-Atlantic States, Worldwide
Products: Controls, engine; Electric motors, components and accessories; Hydraulic systems and components; Lights, marine; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Marine engines, oil analysis and service; Power take-offs; Pumps, general; Toilets, marine; Valves

Kraft Power Corp.

P.O. Box 47910, 3218 Marjan Dr.
Atlanta, GA 30340
Tel.: (404) 458-8991
Telex: 70-7488
Daniel L. Wilcox
Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States
Products: Controls, engine; Electric motors, components and accessories; Hydraulic systems and components; Lights, marine; Marine engines, gears (reducing and reversing) and transmissions; Power take-offs; Pumps, general; Toilets, marine; Valves

L&L Electronics, Inc.

186 No. Main St.
Branford, CT 06405
Tel.: (203) 488-4814
Stan R. Laska, President
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Lights, marine

L. & L. Marine, Inc.

Harbor Rd. and Sunset Ave.
West Ocean City, MD 21842
Tel.: (301) 289-3673
Larry Schrawder, President
Primary Market Areas: Mid-Atlantic States
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Commercial fishing gear, general (see specific product headings); Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Loud hailers; Weather chart facsimile recorders

* L. S. Baier & Assoc.

7527 N.E. 33rd Dr.
Portland, OR 97211
Tel.: (503) 287-8885
Phyllis A. Dewing, Manager, Secretary
Primary Market Areas: National, Canada, The Netherlands, Singapore
Products: Hatches and doors

Larry Smith Electronics of Florida, Inc.

1619 Broadway
Riviera Beach, FL 33404
Tel.: (305) 844-3592
Daniel R. Smith
Primary Market Areas: South Atlantic States, Caribbean, South America, the Bahamas
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Navigation instruments, non-electronic; Weather chart facsimile recorders; Water systems; Weather instruments

LEWCO Electric Co., Inc.

456 N. Newport Blvd.
Newport Beach, CA 92663
Tel.: (714) 548-8383
Earl A. Lewis, President
Primary Market Areas: National, Canada
Products: Batteries, chargers and accesories

Lewes Boat Yard

Pilottown Rd.
Lewes, DE 19958
Tel.: (302) 645-9635
John L. Stubbs, Owner
Primary Market Areas: Mid-Atlantic States
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons)

Lewis Electronics

2547 W. Coast Hwy., P.O. Box 1101
Newport Beach, CA 92663
Tel.: (714) 645-7280
Ed Lewis
Primary Market Areas: Southwest Pacific Coast
Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors; Weather chart facsimile recorders

Lewis Marine Supply, Inc.

220 S.W. 32nd St., P.O. Box 21107
Fort Lauderdale, FL 33335
Tel.: (305) 523-4371
Telex: 514329
William C. Dickinson, Manager, Export Sales Department
Primary Market Areas: Worldwide
Products: Air systems; Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, water separators and detectors; Oars; Ports and windows, marine; Preservatives; Pumps, general; Rope, cordage and twine; Rudders and struts; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Weather instruments; Winches and components; Wire rope and cable

Lindgren-Pitman, Inc.

2700 N.E. 7th Ave.
Pompano Beach, FL 33064
Tel.: (305) 943-4243
Peter B. Lindgren, President
Primary Market Areas: South Atlantic States, Equador, Panama, Venezula, Australia
Products: Commercial fishing gear, general (see specific product headings); Electric motors, components and accessories; Gurdies and downriggers; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hydraulic systems and components; Net reels; Power take-offs; Reels, fishing; Wire rope and cable

Line Seven, Inc.

P.O. Box 3114
Annapolis, MD 21403
Tel.: (301) 268-8182
Telex: 908287
T. Ross Glover, President
Primary Market Areas: National, Australia, Europe, Japan, New Zealand, Canada
Branches & Personnel:
Oceana Limited
Ross Glover, President
615 Chesapeake Ave.
Annapolis, MD 21403
Tel.: (301) 268-8187
Telex: 908287

Products: Lubricants and lubricating systems; Protective clothing; Survival equipment.

Live Bait Tank Co.

18951 Walnut St.
Fountain Valley, CA 92708
Tel.: (714) 962-9813
David L. Patterson, President.
Primary Market Areas: National, Australia, Japan, Sweden.
Products: Tanks, shellfish and water.

Long Beach Marine Electronics, Inc.

255A Marina Dr.
Long Beach, CA 90803
Tel.: (213) 594-8888 or 594-8880
G. Kevin Savord, President.
Primary Market Areas: Southwest Pacific Coast.
Branches & Personnel:
Long Beach Marine Electronics, Inc. Service Center
6400 Marina Dr.
Long Beach, CA 90803
Tel.: (213) 594-0959
Products: Antennas, radio/television; Batteries, chargers and accesories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Steering systems; Water desalinators; Weather instruments.

Lorain Electronics Corporation

2307 Leavitt Rd.
Lorain, OH 44052
Tel.: (216) 282-6116
TWX 810 426 2131
William A. Taylor, Vice President, General Manager.
Parent Co.: Oakmont Marine Corporation.
Primary Market Areas: National.
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Loud hailers; Radar reflectors.

Lummi Fishery Supplies, Inc.

2 Coho Way
Bellingham, WA 98225
Tel.: (206) 734-3338
Telex: 32-9605
James Splaine, General Manager.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Richard Parkhurst, Manager.
2 Squalicum Mall
Bellingham, WA 98225
Tel.: (206) 734-3336
Products: Alarms and security systems; Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Dehumidifiers; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Fenders; Filters, general; Firefighting equipment; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, power blocks; Horns; Hoses and fittings; Knives; Lights, marine; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Petroleum products; Pots and traps; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Wire rope and cable.

Lunde Electric Co., Inc.

2401 N.W. Market St.
Seattle, WA 98107
Tel.: (206) 783-6800
Telex: 15-2793
Sigmund Eriksen, President.
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Compressors, air; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Generators; Horns; Instrument and electrical panels; Lights, marine; Steering systems; Water systems; Weather instruments.

M & G Industries, Inc.

10 Dorrance St.
Providence, RI 02903
Tel.: (401) 331-8839
Telex: 927675
Martin G. Rosenthal, President.
Primary Market Areas: National, Canada, Italy, Spain.
Products: Anchors; Blocks, fishing; Chains and fittings; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Hardware, deck gear and fittings; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

M & L Engine Co.

1212 St. Charles St.
Houma, LA 70360
Tel.: (504) 876-2280
Ed Comeaux, Jr., General Manager.
Parent Co.: M & L Industries, Inc.
Primary Market Areas: Gulf Coast States.
Branches & Personnel:
Jim Wooten, General Manager.
701 Springhill Ave.
Mobile, AL 36602
Tel.: (205) 432-0527

M & L Industries, Inc.
Richard Borgman, General Manager.
5201 Airline Hwy.
Metairie, LA 70001
Tel.: (504) 885-8932

M & L Industries, Inc.
Lonnie Lyons, General Manager.
119 Cason St.
Broussard, LA 70518
Tel.: (318) 837-2763
Products: Controls, cable and remote; Controls, engine; Fuel systems; Fuel, water separator; Generators; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, water separators and detectors; Power take-offs; Pumps, general; Radar reflectors.

MacDougalls' Cape Cod Marine Service, Inc.

P.O. Drawer K, Falmouth Heights Rd.
Falmouth, MA 02541
Tel.: (617) 548-3146
Allan F. Robbins, Yard Superintendent.
Parent Co.: Ocean Research Equipment, Inc.
Primary Market Areas: New England.
Products: Antennas, radio/television; Batteries, chargers and accesories; Canvas products; Caulking and sealants; Coatings and preservatives; Controls, cable and remote; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Fuel, water separator; Generators; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Pumps, general; Spark plugs; Wire rope and cable.

Maine Compass Services

1 Pleasant St., P.O. Box 312
Yarmouth, ME 04096
Tel.: (207) 846-4814
William B. Rice, President.
Parent Co.: Royall Marine Development, Inc.
Primary Market Areas: National.
Products: Compasses, electronic, gyro and magnetic.

Majima Company Limited

44-2, 4-chome, Kita Karasuyama, Setagaya-Ku
Tokyo, 157 Japan
Tel.: Tokyo 3[illegible]0-1101
Telex: J24667 Majitone
Hiroshi Majima, President.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Electric switches; Electronics, automatic pilots; Firefighting equipment; Flame detectors and arresters; Gas alarms; Hoists, boat; Horns; Lights, marine; Oil changers.

Mako Marina

117 Hudson Ave.
Freeport, NY 11520
Tel.: (516) 378-7331
Roy K. Flood, President.
Parent Co.: Charon Marine Industries, Inc.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Air systems; Batteries, chargers and accesories; Coatings and preservatives; Compressors, air; Controls, engine; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Hydraulic systems and components; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, water separators and detectors; Valves.

Mandem, Industrial Division of Asamera, Inc.

P.O. Box 848
Moncton, NB E1C 8N6 Canada
Tel.: (506) 854-0982

Telex: 014-2156
Al G. Bryant, Sales Representative.
Parent Co.: Asamera, Inc.
Primary Market Areas: Eastern Canada.
Branches & Personnel:
Fred Finn, Sales Representative.
8550 Delmeade Rd.
Montreal, PQ Canada
Tel.: (514) 342-9233
Products: Controls, cable and remote; Controls, engine; Electric motors, components and accessories; Generators; instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Power take-offs; Pumps, general; Spark plugs.

Marguerite Kean Insurance
One Pelham Rd.
New Rochelle, NY 10562
Tel.: (914) 632-2235 or 762-1357
Marguerite Kean, Owner.
Primary Market Areas: Mid-Atlantic States.
Products: Dories and skiffs.

Maricom Electronics, Inc.
3003 River Dr
Thunderbolt, GA 31404
Tel.: (912) 354-4542
Bill Willingham, President.
Primary Market Areas: South Atlantic States.
Branches & Personnel:
Tony Smircic, Vice President.
1123 Hillside Dr
Charleston, SC 29407
Tel.: (803) 766-6357

Maricom Electronics
Mike Brower, Manager.
1322 Newcastle St
Brunswick, GA 31520
Tel.: (912) 265-4650
Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Marine Electronics Monterey Bay
345 Lake Ave.
Santa Cruz, CA 95062
Tel.: (408) 476-2551
Rachmat Martin, President.
Primary Market Areas: Southwest Pacific Coast.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Loud hailers; Radar reflectors.

Marine Electronic Service, Inc.
831 San Carlos Blvd., P.O. Box 2879
Fort Myers Beach, FL 33931
Tel.: (813) 463-4451
Willard J. Corney, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Radar reflectors; Weather chart facsimile recorders.

Marine Electronics Co.
2807 W. 12th St.
Panama City, FL 32401
Tel.: (800) 874-3170 or (904) 769-2420
Bob Warriner, Co-owner.
Primary Market Areas: Gulf Coast States.
Products: Air systems; Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Pumps, general; Radar reflectors; Steering systems; Survival equipment; Valves; Water desalinators; Weather chart facsimile recorders; Weather instruments.

Marine Engine Center, Inc.
568 E. Elizabeth Ave., P.O. Box 649
Linden, NJ 07036
Tel.: (201) 486-5758
Richard M. LaTourette, Sales Manager.
Primary Market Areas: National, Canada, South America and Europe.
Products: Controls, cable and remote; Electronics, automatic pilots; Fuel, water separator; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Propellers, shafts, bearings and nozzles; Pumps, general; Rudders and struts; Steering systems; Toilets, holding tanks; Toilets, marine.

Marine Engine Repair Co., Inc.
1520 N.W. Ballard Way
Seattle, WA 98107
Tel.: (206) 782-7670
Terry Schusted, Vice President.
Primary Market Areas: Worldwide.
Products: Batteries, chargers and accesories; Controls, engine; Filters, general; Fuel, water separator; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors.

Marine Engineering Associates
269 3rd St.
San Rafael, CA 94901
Tel.: (415) 456-7886
John G. Moore, Vice President, Treasurer.
Primary Market Areas: Northern California.
Products: Batteries, chargers and accesories; Filters, general; Fuel systems; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Spark plugs.

Marine Engineering, Incorporated
1701/11 Engineers Rd., P.O. Box 30590
New Orleans, LA 70190
Tel.: (504) 394-6500
Telex: 58-278
S. Earl Primo, Vice President and General Manager.
Parent Co.: Oosterhuis Industries, Inc.
Primary Market Areas: Gulf Coast States.
Products: Fuel, water separator; Marine engines; inboard, gasoline and diesel; Propellers, shafts, bearings and nozzles; Rudders and struts.

*** Marine Gear Div., Inc.**
9 Franklin St.
Salem, MA 01970
Tel.: (617) 744-9350
Laurence C. Malo, Jr., President.
Primary Market Areas: New England.
Products: Controls, cable and remote; Fuel, water separator; Marine engines; backfire, flame and explosion arrestors; Marine engines, gears (reducing and reversing) and transmissions; Pumps, general.

Marine Hardware and Supply Co., Inc.
390 Atlantic Ave.
Boston, MA 02210
Tel.: (617) 426-1200
Barry R. Fireman, Vice President.
Primary Market Areas: New England.
Products: Anchors; Antennas, radio/television; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Hardware, deck gear and fittings; Horns; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine; Preservatives; Pumps, general; Radar reflectors; Rope, cordage and twine; Spark plugs; Steering systems; Toilets, holding tanks; Toilets, marine; Ventilators; Water systems.

Marine Hydraulic Engineering Co., Inc.
Rockland Industrial Park
Rockland, ME 04841
Tel.: (207) 594-9525
Robert E. Crowe, President.
Primary Market Areas: New England, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest, England, Canada, Chile.
Products: Haulers, longline; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Steering systems.

Marine Motor Sales
P.O. Box 1074, 316 Broadway
Pt. Pleasant Beach, NJ 08742
Tel.: (201) 892-1124
David H. Poverman, President.
Primary Market Areas: Mid-Atlantic States.

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Route 6
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Products: Coolant systems; Filters, general; Fuel systems; Fuel, water separator; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Spark plugs.

Marine Propulsion Equipment Co., Inc. (MPECO)

P.O. Box 1029
Harvey, LA 70059
Tel.: (504) 392-6900
Telex: 584330
Kenneth G. Robbins, President.

Primary Market Areas: Worldwide.

Products: Bow thrusters; Fuel systems; Fuel, water separator; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers.

Marine Radio Service

147 No. Avalon Blvd.
Wilmington, CA 90744
Tel.: (213) 835-6646
Curt Lewis, General Manager.

Primary Market Areas: Southwest Pacific Coast.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Marine Recorders Corp.

P.O. Box 2001
San Diego, CA 92112
Tel.: (714) 226-1082
Telex: 697806
Jere A. Bankson, Marketing Director.

Primary Market Areas: Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.

Products: Electronics, depth recorders and fish finders.

Marine Sales Co.

324 Littlefield Ave.
South San Francisco, CA 94080
Tel.: (415) 871-2290
John N. Sofilos, President.

Parent Co.: S & G Marine Distributors.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Australia.

Products: Alarms and security systems; Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Bow thrusters; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Doors, trawl; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Petroleum products; Ports and windows, marine; Pots and traps; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Marine Sanitation Specialists

1900 No. Northlake Way
Seattle, WA 98103
Tel.: (206) 633-1110
Dennis Massoth, Owner.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, British Columbia, Canada.

Products: Hoses and fittings; Pumps, general; Toilets, holding tanks; Toilets, marine; Valves; Waste water treatment equipment.

The Marine Supply & Oil Co.

150 Riberia St., P.O. Box 173
St. Augustine, FL 32084
Tel.: (904) 829-2271
Darrell R. Poli, Vice President.

Primary Market Areas: South Atlantic States, Gulf Coast States, Latin America.

Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Coolant systems; Doors, trawl; Electric motors, components and accessories; Electronics, automatic pilots; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, pot; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Knives; Lights, marine; Marine engines, mufflers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Petroleum products; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Scales; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Water systems; Winches and components; Wire rope and cable.

Marine Systems, Inc.

482 Gooseberry Rd., P.O. Box 129
Wakefield, RI 02880
Tel.: (401) 789-7189
Michael A. Waldman, Vice President.

Primary Market Areas: Mid-Atlantic States.

Products: Air systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Chains and fittings; Cleaners, marine; Coatings and preservatives; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; De-icing equipment; Docks; Electric motors, components and accessories; Electric switches; Fabrication, custom; Fenders; Filters, general; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Haulers, power blocks; Hoists, general; Hydraulic systems and components; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments, Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Masts and gallows; Net reels; Petroleum products; Ports and windows, marine; Power take-offs; Pumps, general; Steering systems; Toilets, holding tanks; Toilets, marine; Water systems; Winches and components; Wire rope and cable.

Maritime Communications, Inc.

377 Woodcleft Ave.
Freeport, NY 11520
Tel.: (516) 623-4421
Frank J. Cizin, President.

Primary Market Areas: Mid-Atlantic States.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Maritime Electronics

605 N. Main St.
Chincoteague, VA 23336
Tel.: (804) 336-5335
Thomas E. Brown, Owner.

Primary Market Areas: Mid-Atlantic States.

Products: Alarms and security systems; Antennas, radio/television; Caulking and sealants; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Weather chart facsimile recorders; Weather instruments.

Maritronics Co.

Foot of Commerce St.
Norwalk, CT 06850
Tel.: (203) 853-1174
Paul J. Tomko, Owner.

Primary Market Areas: Southwestern Connecticut.

Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Marland Enterprises Corp.

4401 23rd Ave. W.
Seattle, WA 98199
Tel.: (206) 284-3906
David R. Busch, Sales Manager.

Primary Market Areas: Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Caulking and sealants; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Dehumidifiers; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Fuel, water separator; Hardware, deck gear and fittings; Horns; Hoses and fittings; Lights, marine; Loud hailers; Marine engines, instruments; Marine engines, mufflers; Navigation instruments, non-electronic; Oars; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilators; Waste water treatment equipment; Water desalinators; Water systems; Weather instruments.

Marlin Products

P.O. Box 1625
Summerside, PEI C1N 2V5
Tel.: (902) 436-2163
Martin A. Heisler, Manager.

Parent Co.: Curran & Briggs Ltd.

Primary Market Areas: Canadian maritime provinces, New England.

Products: Blocks, fishing; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Drums, seine; Electric switches; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Fabrication, custom; Haulers, net; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, outboard diesel; Marine engines, outboard, gasoline; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Reels, fishing; Repair kits; Sandblasting equipment; Scales; Seaweed harvesting equipment; Steering systems; Trailers and accessories; Trolling tackle and gear; Valves; Winches and components; Wire rope and cable.

* Marspec Inc.

P.O. Box 636
Provincetown, MA 02657
Tel.: (617) 487-1730

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.

Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Knives; Oars; Protective clothing; Rope, cordage and twine; Survival equipment.

Marysville Marine Distributors, Inc.

1551 Michigan Ave., P.O. Box 61
Marysville, MI 48040
Tel.: (313) 364-7653
R. D. Smith, Vice President.

Primary Market Areas: Great Lakes States.

Products: Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, stern drivers.

Master Mariner Ind.

1900 N. Northlake Way
Seattle, WA 98103
Tel.: (206) 632-4622
Doolie W. Pierce or Frank Ziemba.

Primary Market Areas: Pacific Northwest.

Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; Instrument and electrical panels; Loud hailers; Refrigeration; Steering systems; Water desalinators; Weather chart facsimile recorders; Weather instruments.

Matt's Marine Diesel Services Ltd.

P.O. Box 274, Cow Bay Rd.
Prince Rupert, BC V8J 3P6 Canada
Tel.: (604) 627-1662
Matt Groenendyk, President.

Primary Market Areas: Pacific Northwest.

Products: Batteries, chargers and accesories; Controls, engine; Filters, general; Fuel systems; Fuel, water separator; Hoses and fittings; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Power take-offs; Pumps, general.

Mechanical Piping, Inc.

37 Jefferson Ave.
Newport News, VA 23607
Tel.: (804) 245-3266
J.N. Quisenberry, General Manager.

Primary Market Areas: Mid-Atlantic States.

Products: Anchors; Blocks, fishing; Chains and fittings; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric motors, components and accessories; Electric switches; Fabrication, custom; Fastenings; Hardware, deck gear and fittings; Hatches and doors; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Valves; Wire rope and cable.

Mel Barr Co., Inc.

P.O. Box 304
Roche Harbor, WA 98250
Tel.: (206) 378-4841
Bruce M. Barr, President.

Primary Market Areas: Pacific Northwest, B.C., Canada.

Products: Anchors; Batteries, chargers and accesories; Electric switches; Firefighting equipment; Hardware, deck gear and fittings; Hatches and doors; Hoses and fittings; Instrument and electrical panels; Ports and windows, marine.

Memphis Net & Twine Co., Inc.

2481 Matthews Ave., P.O. Box 8331
Memphis, TN 38108
Tel.: (901) 458-2656
TWX Cable: MEMNET
Louis D. Casteel, Vice President, General Manager.

Primary Market Areas: National, Africa, Latin America.

Products: Bait lines, bait bags; Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Doors, trawl; Electronics, depth recorders and fish finders; Haulers, longline; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Preservatives; Propellers; Protective clothing; Rope, cordage and twine; Scales; Spark plugs.

Menzel Bros

P.O. Box 399
Toano, VA 23168
Tel.: (804) 564-3324
Brian M. Menzel, Owner.

Primary Market Areas: Mid-Atlantic States, South Atlantic States, Great Lakes States.

Products: Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Nets, fishing; Preservatives; Rope, cordage and twine.

Merriam Instruments, Inc

697 Tillinghast Rd.
East Greenwich, RI 02818
Tel.: (401) 884-1710
Robert W. Merriam, President.

Primary Market Areas: New England.

Branches & Personnel:

Paul Merriam, Sales Engineer.
Galilee, Point Judith
Narragansett, RI 02882
Tel.: (401) 783-7335

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Horns; Loud hailers.

Metritape, Inc.

33 Bradford St.
Concord, MA 01742
Tel.: (617) 369-7500
Telex: 92-3492
Ann H. Essman, Sales Engineer.
Primary Market Areas: Worldwide.
Products: Controls, water level.

Mi Prop, Inc.

2051 N.W. 11 St.
Miami, FL 33125
Tel.: (305) 642-6291
Wilbur L. Tabbutt, Vice President.
Primary Market Areas: South Atlantic States.
Products: Bow thrusters; Compasses, electronic, gyro and magnetic; Hoses and fittings; Hydraulic systems and components; Steering systems.

Miami Propeller Company

2051 N.W. 11th St.
Miami, FL 33125
Tel.: (305) 643-1336
Telex: ALL MAR 515716
Jim F. Baur, President.
Primary Market Areas: South Atlantic States, Latin America and the Carribbean Islands.
Branches & Personnel:
General Propeller Company
George Rauch, President.
1415 Ninth Ave. East
Bradenton, FL 33508
Tel.: (813) 748-1527
Products: Bow thrusters; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts.

Michigan Wheel Corp., Subsidiary of Dana Corp.

1501 Buchanan S.W.
Grand Rapids, MI 49507
Tel.: (616) 452-6941
Telex: 22-6444
D. L. Lancioni, Sales Manager.
Parent Co.: Dana Corp.
Primary Market Areas: Worldwide.
Branches & Personnel:
Coolidge Propellers
Harry Ginther, General Manager.
1910 Fairview Ave. E.
Seattle, WA 98102
Tel.: (206) 325-9414
Telex: 320315

Michigan Wheel Gulf Coast
Eldon Lorenz, General Manager.
3719 Industrial Rd.
Pascagoula, MS 39567
Tel.: (601) 762-0728
Telex: 589938
Products: Bow thrusters; Propellers, shafts, bearings and nozzles; Propellers.

Micro Marine, Inc.

2235 Micro Pl.
Escondido, CA 92025
Tel.: (714) 741-6660
TWX 910-322-1156
George Acquavella, President.
Primary Market Areas: Worldwide.
Products: Antennas, radio/television; Electronics, celestial navigation; Electronics, loran; Electronics, omega; Electronics, radiotelephones.

Mid-City Steel

548 State Rd.
Westport, MA 02790
Tel.: (617) 675-7831
R. von See, Director.
Primary Market Areas: National, England, Spain, Netherlands, Africa.
Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Oil pollution barriers; Pots and traps.

Miller Marine Services, Inc.

2612 Dogwood Ave. B-7
Savannah, GA 31404
Tel.: (912) 352-2777
Charles E. Miller, Jr., President.
Primary Market Areas: South Atlantic States.
Products: Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Fuel, water separator; Generators; Horns; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, water separators and detectors; Propellers; Refrigeration; Spark plugs; Steering systems; Toilets, holding tanks; Toilets, marine; Water systems.

Mobile Ship Chandlery, Inc.

251 N. Joachim St., P.O. Box 149
Mobile, AL 36601
Tel.: (205) 432-3501
Telex: 505558
Geoffrey A. McGovern, Vice President.
Primary Market Areas: Gulf Coast States.
Products: Alarms and security systems; Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Doors, trawl; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Hardware, deck gear and fittings; Hatches and doors; Horns; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Oars; Oil pollution barriers; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilators; Wash-down equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Montauk Marine

P.O. Box 610, West Lake Dr.
Montauk, NY 11954
Tel.: (516) 668-5900
Carl J. Darenbig, President.
Primary Market Areas: Mid-Atlantic States.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Caulking and sealants; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Coolant systems; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Propellers; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Steering systems; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Wash-down equipment; Weather instruments; Wire rope and cable.

Morris Whaley, Inc.

2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053
Telex: 181 780
Faustino J. Medina, General Manager.
Primary Market Areas: National, Mexico, Japan, France, Spain, Panama, Peru, Canada, New Zealand, South Africa.
Branches & Personnel:
American Boat & Ship Repair
John Mournian, General Manager.
2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053 or 429-9191
Telex: 181 780
Products: Commercial fishing gear, general (see specific product headings); Fabrication, custom; Nets, accessories and gear (including trawling equipment); Refrigeration; Trolling tackle and gear; Winches and components.

Moss Landing Marine Supply

P.O. Box 55
Moss Landing, CA 95039
Tel.: (408) 633-3350 or 633-2133
Leonard Shirrel, Owner.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Doors, trawl; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Petroleum products; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage

and twine; Scales; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Water desalinators; Winches and components; Wire rope and cable.

Muscongus Marina and Building

Muscongus Rd.
Medomak, ME 04551
Tel.: (207) 529-5357
Nelson W., Webber and Helen E. Webber, Owners.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Cookers, shellfish; Coolant systems; Docks; Electric motors, components and accessories; Electric switches; Electronics, depth recorders and fish finders; Fenders; Firefighting equipment; Fuel systems; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Navigation instruments, non-electronic; Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Petroleum products; Plugs, lobster; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Scales; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Water systems; Weather instruments; Winches and components; Wire rope and cable.

N C Marine

2500 West Lake Ave. N.
Seattle, WA 98109
Tel.: (206) 282-6800
Telex: 32-1245
Wayne Morris, Sales Manager.

Parent Co.: Northern Commercial Co.

Primary Market Areas: Western Washington and Alaska.

Branches & Personnel:

N C Machinery Co.
Jack Scoby, Branch Manager.
6450 Arctic Blvd.
Anchorage, AK 99502
Tel.: (907) 278-1531

N C Machinery Co.
Mr. Champion, Branch Manager.
Juneau, AK
Tel.: (907) 789-0181

N C Machinery Co.
Larry Ladd, Branch Manager.
Washington St.
Ketchikan, AK
Tel.: (907) 225-6111

Products: Batteries, chargers and accesories; Controls, engine; Fuel systems; Fuel, water separator; Generators; Hoses and fittings; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Repair kits.

National Lite Division

Great Valley Center, Rt. 30 & 401
Malvern, PA 19355
Tel.: (215) 647-9610
Chuck Fredricks, Sales Manager.

Primary Market Areas: National.

Products: Lights, marine.

National Pump & Injector Sales & Service, Inc.

2307 East Belt St.
San Diego, CA 92113
Tel.: (714) 232-0831
Telex: 69-5475
Derek Bateman, Sales Manager.

Primary Market Areas: Southwest Pacific Coast, Mexico.

Products: Blocks, fishing; Bow thrusters; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Electronics, automatic pilots; Fabrication, custom; Fuel systems; Fuel, water separator; Generators; Gurdies and downriggers; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, outboard diesel; Marine engines, water separators and detectors; Net reels; Nets, accessories and gear (including trawling equipment); Power take-offs; Pumps, general; Steering systems; Winches and components.

Nautic Maskinfabrik ApS

17 Helgolandsgade, P.O. Box 730
Esbjerg, DK 6700 Denmark
Tel.: 045 (05)127044
Telex: 54280
John Abrahamsen, Managing Director.

Primary Market Areas: National, UK, Norway, Faroes Island, Greenland.

Products: Blocks, fishing; Bow thrusters; Cranes; Drums, seine; Filters, general; Fuel, water separator; Generators; Haulers, net; Hoses and fittings; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Masts and gallows; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Valves; Winches and components; Wire rope and cable.

Nav-Com, Inc.

711 Grand Blvd.
Deer Park, NY 11729
Tel.: (516) 667-7710
Telex: 645744
Walter Perlowski, Marketing Manager.

Primary Market Areas: Mid-Atlantic States.

Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Neilson Associates

337 W. River Rd.
Orange, CT 06477
Tel.: (203) 878 0161
Richard N. Neilson, President.

Primary Market Areas: New England.

Products: Batteries, chargers and accesories.

* NesTier Corporation

10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager.

Parent Co.: Buckhorn Company

Primary Market Areas: National, Worldwide.

Products: Containers, fish; Totes and fish boxes.

New Bern Net Company

P.O. Box 2514
New Bern, NC 28560
Tel.: (919) 637-6290
E. J. Carawon, Owner.

Primary Market Areas: Mid-Atlantic States, South Atlantic States.

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Cookers, shellfish; Doors, trawl; Dredges, shellfish; Drums, seine; Electric motors, components and accessories; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Fabrication, custom; Fenders; Firefighting equipment; Gaffs and harpoons; Hardware, deck gear and fittings; Hoists, general; Horns; Hoses and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Lubricants and lubricating systems; Marine engines, outboard electric; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Pots and traps; Power take-offs; Propellers; Protective clothing; Pumps, general; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Trolling tackle and gear; Winches and components; Wire rope and cable.

* New England Electric Motor Service Corp.

214 Arlington St.
Chelsea, MA 02150
Tel.: (617) 884-9200
Steven L. Guerrette, President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

Products: Electric motors, components and accessories.

* New England Engine Corporation

Rt. 1
Rowley, MA 01969
Tel.: (617) 948-2749

Primary Market Areas: New England.

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

New England Fishing Gear, Inc.

67 Badgers Island
Kittery, ME 03904
Tel.: (207) 439-2750 or 439-1836
Andrew R. Tobey, Vice President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Canada, Bermuda.

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Controls, cable and remote; Doors, trawl; Electronics, loran; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Horns; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Ports and windows, marine; Pots and traps; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Scales; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Winches and components; Wire rope and cable.

New England Marine Electronics, Inc.

69 Fort Ave.
Cranston, RI 02905
Tel.: (401) 783-5300
Joe Pagano, Manager.

Primary Market Areas: New England.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons).

* Nick's Hydraulics, Inc.

136 North Shore Rd. P.O. Box 365
Rio Grande, NJ 08242
Tel.: (609) 465-4811 or 465-3780
Harold A. Nichols, President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.

Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, general; Hoses and fittings; Hydraulic systems and components; Net reels; Nets, accessories and gear (including trawling equipment); Power take-offs; Steering systems; Winches and components.

Nikka Overseas Agency Ltd.

378 Powell St.
Vancouver, BC V6A 1G4 Canada
Tel.: (604) 684-4155
Shoji Peter Yamauchi.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Anchors; Buoys and floats; Fenders; Gurdies and downriggers; Haulers, jigging; Knives; Trolling tackle and gear.

Nissho-Iwai American Corp.

1211 Avenue of the Americas
New York, NY 10036
Tel.: (212) 730-2346 or 730-2203
Telex: (WUD) 126110/12329, (WUI) 620-912
TWX 710-581-6252 (ITT) 420405
Ronald W. Borum, Sales Coordinator.

Parent Co.: Nissho-Iwai Corp., Tokyo

Primary Market Areas: Worldwide.

Branches & Personnel:

Y. Yamadera, Assistant Manager.
120 Montgomery St., 20th Fl.
San Francisco, CA 94104
Tel.: (415) 421-7200
Telex: (WU) 34719 NISROCK B SFO
TWX (RCA) 278788 NISROCK A SFO

T. Teraoka, Assistant Manager.
11 Green White Plaza, Suite 1806
Houston, TX 77046
Tel.: (713) 961-5435
Telex: (WU) 792140/792149

Y. Nobunaga, Manager.
Broadway Plaza, Suite 1900, 700 South Flower St.
Los Angeles, CA 90017
Tel.: (213) 688-0670
Telex: (WU) 674120 NISROCK LSA A
TWX NISSHOIWAI LOSANGELES-CALIF

Products: Anchors; Bow thrusters; Chains and fittings; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electronics, satellite navigation systems; Fenders; Fuel, water separator; Generators; Hydraulic systems and components; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, outboard, gasoline; Propellers, shafts, bearings and nozzles; Propellers; Steering systems.

Nor'Eastern Trawl Systems, Inc.

P.O. Box 10508
Bainbridge Island, WA 98110
Tel.: (206) 842-5623
Gary F. Loverich, President.

Primary Market Areas: Pacific Northwest, Canada.

Branches & Personnel:

Dan Oliver, Manager.
South Beach Industrial Park
South Beach, OR 97365
Tel.: (503) 867-3737

Products: Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Dredges, shellfish; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine; Wire rope and cable.

Nordic Supply A/S

P.O. Box 194
N-6001 Aalesund, Norway
Tel.: 47-71-22220
Telex: 42528 NORSU
Anders M. Larsen, Man. Dir.

Primary Market Areas: National, Norway, Iceland, Faroes, Canada.

Norsenet Ltd.

P.O. Box 646
Bergen, 5001 Bergen Norway
Tel.: 47-5 26 30 00
Telex: 42657 NORSE N
Svein Mortensen, Managing Director.

Primary Market Areas: Worldwide.

Products: Anchors; Bait lines, bait bags; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Doors, trawl; Fenders; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Knives; Ladders, ramps and gangways; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Oil pollution barriers; Pots and traps; Pumps, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Trolling tackle and gear; Valves; Winches and components; Wire rope and cable.

Norship, Inc.

3600 15th Ave. W.
Seattle, WA 98119
Tel.: (206) 284-1773
Telex: 32-8430
Thomas Lamb, President.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Cranes; Generators; Hydraulic systems and components; Marine engines, inboard, gasoline and diesel; Masts and gallows; Net reels; Power take-offs; Steering systems; Water desalinators; Winches and components.

North Bend Fabrication & Machine, Inc.

P.O. Box 744
North Bend, OR 97459
Tel.: (503) 756-5031
J. Michael Schaer, President.

Primary Market Areas: Pacific Northwest.

Products: Chains and fittings; Commercial fishing gear, general (see specific product headings); Compressors, air; Controls, cable and remote; Controls, engine; Cranes; Fabrication, custom; Generators; Hardware, deck gear and fittings; Hoists, general; Hoses and fittings; Hydraulic systems and components; Ladders, ramps and gangways; Masts and gallows; Net reels; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear, general; Sandblasting equipment; Valves; Winches and components.

Northeast Ford Engines, Inc.

743 Western Ave.
Gloucester, MA 01930
Tel.: (617) 525-3411
Peter J. Davidson, Sales Manager.

Primary Market Areas: New England.

Products: Fuel, water separator; Generators; Haulers, pot; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Pumps, general.

Northern Engine Co.

2696 Roeder Ave., P.O. Box AC
Bellingham, WA 98225
Tel.: (206) 733-8880
Jon W. Pennell, Manager.

Primary Market Areas: Pacific Northwest.

Products: Controls, engine; Fuel, water separator; Instrument and electrical panels; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Power take-offs.

Northern Marine Electronics, Inc.

1126 N.W. 45th St.
Seattle, WA 98107
Tel.: (206) 782-3780
Charles A. Worst.

Primary Market Areas: Pacific Northwest.

Branches & Personnel:

North Shore Electronics, Inc.
Charles A. Worst, President.
P.O. Box 493
Dutch Harbor, AK 99692
Tel.: (907) 581-1487

Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Northwest Boat Yard

1871 Ross Ave.
Marysville, WA 98276
Tel.: (206) [illegible]-4569
Ben J. Hall, Owner.

Primary Market Areas: Pacific Northwest.

Branches & Personnel:

O.E. Spear, Manager.

Products: Alarms and security systems; Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Controls, chlorination; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Coolant systems; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation; Knives; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Masts and gallows; Navigation instruments, non-electronic; Net reels; Oars; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Reels, fishing; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Northwest Instrument Co.

2525 West Commodore Way
Seattle, WA 98199
Tel.: (206) 284-8080
Telex: 32-0187
Herb O. Myers, General Manager.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Doug Merrill, Manager.
212 Shelikof St., P.O. Box 2546
Kodiak, AK 99615
Tel.: (907) 486-3243
Telex: 090-25-135

George Bond, Manager.
Dutch Harbor, AK 99695
Tel.: (907) 581-1339

Mike Coleman, Manager.
Sand Point, AK 99661
Tel.: (907) 383-2051

Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Navigation instruments, non-electronic.

Northwest Marine Center

1130 N. Jantzen Ave.
Portland, OR 97217
Tel.: (503) 285-4501
G. Fred [illegible]amon, President.
Primary Market Areas: Pacific Northwest.

Products: Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Loud hailers; Radar reflectors; Steering systems.

Norton's Shipyard & Marina, Inc.

Ft. of Division St., P.O. Box 106
East Greenwich, RI 02818
Tel.: (401) 884-8828 or 884-8770
Ted Wise, Yard Foreman.
Primary Market Areas: Rhode Island.

Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories: Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; De-icing equipment; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Hatches and doors; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mufflers; Marine engines, outboard electric; Marine engines, outboard, gasoline; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Repair kits; Rope, cordage and twine; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Weather instruments; Winches and components; Wire rope and cable.

Nova & Company

P.O. Box 1468
Manchester By-The-Sea, MA 01944
Tel.: (617) 526-4052
Telex: 951105
Michael Campbell, Marketing Director.
Primary Market Areas: National, South America and Europe.

Products: Controls, cable and remote; De-icing equipment; Electronics, automatic direction finders; Haulers, longline; Hydraulic systems and components; Longlines; Rope, cordage and twine; Trolling tackle and gear.

Nylon Net Co.

7 Vance Ave., P. O. Box 592
Memphis, TN 38101
Tel.: (800) 238-6680
Telex: 53-829
Joseph R. Amore, Vice President of Sales.
Primary Market Areas: National, Central and South America.

Products: Bait lines, bait bags; Buoys and floats; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Oars; Preservatives; Protective clothing; Rope, cordage and twine; Scales.

* O. Mustad & Son A/S

2244 NW 56th, P.O. Box 70266
Seattle, WA 98107
Tel.: (206) 784-0123
TWX 910-444-4052
Parent Co.: O. Mustad & Son A/S; Oslo, Norway
Primary Market Areas: National, Canada.
Branches & Personnel:
C. Mustad & Son (USA), Inc
247/253 Grant Ave.
Auburn, NY 13021
Tel.: (315) 253-2793
Telex: 937 494 O MUSTAD ABUR

O. Mustad & Son (Canada) Ltd
P.O. Box 9221, Sta. A.
Halifax, NS B3J 5M8 Canada
Tel.: (902) 443-7361
Telex: 0 19 21828 HFX APPMPC HFX

Products: Commercial fishing gear, general (see specific product headings); Haulers, longline.

O. Mustad & Son (Can) Ltd.

9221 Station A
Halifax, NS B32 5M8 Canada
Tel.: (902) 423-4433
Telex: 019-21828
Ian Silden, President and Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Eastern Canada.
Products: Haulers, longline.

Oaksmith Boat Sales, Inc.

Fisherman's Terminal
Seattle, WA 98119
Tel.: (206) 283-5000
Telex: 32-1033
Gerald Oaksmith, Secretary, Treasurer.
Primary Market Areas: Worldwide.
Products: Commercial fishing gear, general (see specific product headings).

Ocean Marine Services, Inc.

67 Long Wharf
Boston, MA 02110
Tel.: (617) 227-2369
Donald L. Phipps.
Primary Market Areas: New England.
Branches & Personnel:
John Phipps, Vice President, Manager.
113 Mac Arthur Dr.
New Bedford, MA 02740
Tel.: (617) 992-0953

Products: Alarms and security systems; Antennas, radio/television;

Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Weather chart facsimile recorders.

Ocean Products Research, Inc.

Route 645
Diggs, VA 23045
Tel.: (804) 725-3406 and 725-7730
William F. Herrin, General Manager.
Primary Market Areas: Mid-Atlantic States, Gulf Coast States.
Branches & Personnel:
Robert C. Hutson, President.

I. Cooper's
James M. Hutson, General Manager.
100 S. King Street
Hampton, VA 23669
Tel.: (804) 722-4011
Products: Anchors; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Cookers, shellfish; Electric motors, components and accessories; Electronics, depth recorders and fish finders; Fabrication, custom; Fenders; Hardware, deck gear and fittings; Haulers, longline; Haulers, net; Haulers, pot; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Pots and traps; Preservatives; Protective clothing; Rigging and gear, general; Rope, cordage and twine; Survival equipment.

Ocran Boat Shop

P.O. Box 783
White Stone, VA 22578
Tel.: (804) 435-6305
Frederick H. Ajootian, Owner.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Toilets, holding tanks.

Offshore Horizons, Inc.

20 Squadron Blvd.
New City, NY 10956
Tel.: (914) 638-2866
Mary Ann Liscio, President.
Primary Market Areas: National, Finland, Norway, Denmark, West Germany, Greece, France.
Products: Bow thrusters; De-icing equipment.

Offshore Marine Enterprise, Inc.

238 Sunset Dr. S.
St. Petersburg, FL 33707
Tel.: (813) 345-7695
Douglas J. Reddy, President.
Parent Co.: Florida Corp.
Primary Market Areas: Gulf Coast States.
Products: Commercial fishing gear, general (see specific product headings).

Offshore Marine Supply

Rt. 109 & Second Ave./P.O. Box 572
Cape May, NJ 08204
Tel.: (609) 884-0330
Telex: 139374
Peter W. Gronbeck, President.
Primary Market Areas: Mid-Atlantic States.
Products: Bait lines, bait bags; Blocks, fishing; Buoys and floats; Canvas products; Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Rigging and gear, general; Rope, cordage and twine; Stabilizers; Survival equipment; Wire rope and cable.

Olsen Diesel Engine Corporation

60 S. Montgomery Ave.
Bayshore, NY 11706
Tel.: (516) 665-5599
James H. Olsen, President.
Primary Market Areas: Worldwide.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers.

Olympic Propeller Co.

4463 26th Ave. W.
Seattle, WA 98199
Tel.: (206) 282-9040
Howard Kruger, General Manager.
Parent Co.: The 76 Corporation
Primary Market Areas: National.
Products: Propellers, shafts, bearings and nozzles; Propellers.

* Omnithruster Inc.

15418 Cornet Ave., Dept. FD
Santa Fe Springs, CA 90670
Tel.: (213) 630-8289
Violet Winslow, Director of Marketing.
Primary Market Areas: Worldwide.
Products: Bow thrusters; Firefighting equipment.

Ontario Electronics

Guy Young Rd.
Brewerton, NY 13029
Tel.: (315) 676-5774
Thomas M. Mulhall, Owner.
Primary Market Areas: New England, Great Lakes States.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Oosterhuis Industries, Inc.

1701/11 Engineers Rd. P.O. Box 30587
New Orleans, LA 70190
Tel.: (504) 394-6506
Telex: 58-7332
Herman H. Oosterhuis, President.
Primary Market Areas: Gulf Coast States.
Products: Marine engines; inboard, gasoline and diesel.

Pacific Diesel Power

5061 N. Lagoon
Portland, OR 97217
Tel.: (503) 283-0505
TWX 910-464-6127
Jerry Tyrrell, Marine Sales.
Primary Market Areas: Pacific Northwest.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Palmer Johnson Distributors

960 Sivert Dr., Unit A
Wood Dale, IL 60191
Tel.: (312) 860-2500
Telex: 206513
Gary D. Sorg, Manager.
Parent Co.: Palmer Johnson, Inc.
Primary Market Areas: Great Lakes States.
Branches & Personnel:
Herb Frea, Parts Manager.
61 Michigan St.
Sturgeon Bay, WI 54235
Tel.: (414) 743-4412
Telex: 263439
Products: Marine engines, gears (reducing and reversing) and transmissions.

Pan American Systems Corp.

P.O. Drawer 400
Belle Chasse, LA 70037
Tel.: (504) 656-2291
TWX 810-950-6623
Rolando E. Timm, President.
Primary Market Areas: National, Singapore, Saudi Arabia.
Branches & Personnel:
Sensor Manufacturing Corp.
Ben Hurd, Sales Representative.
P.O. Box 276
Belle Chasse, LA 70037
Tel.: (504) 656-2296
Products: Alarms and security systems; Controls, engine; Controls, water level.

Parisi Plastic Fishing Gear, Inc.

27 Commercial St.
Gloucester, MA 01930
Tel.: (617) 281-1600
Sam A. Parisi, Manager/Part owner.
Parent Co.: D/B/A Parisi's Marine
Primary Market Areas: New England.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Wire rope and cable.

Peconic Electronics

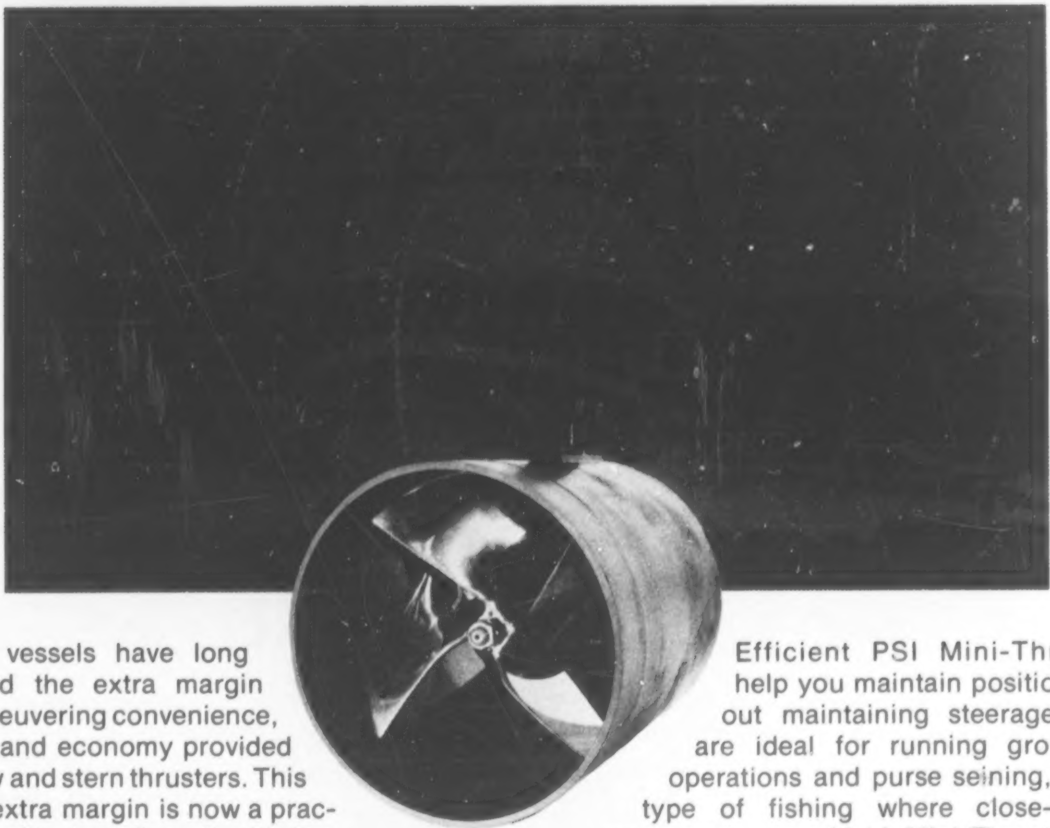
146 Montauk Hwy.
Hampton Bays, NY 11946
Tel.: (516) 728-3786
Brewster H. Griffing, President.
Parent Co.: Baytronics Industries, Inc.
Primary Market Areas: Long Island, NY.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Peninsular Marine Enterprises

P.O. Box 2251, 7 Peninsular Ave
Key West, FL 33040
Tel.: (305) 294-5488
Parent Co.: Ming Seafood
Primary Market Areas: FL.
Branches & Personnel:
Broad Marine
310 Franklin St.
Boston, MA 02110
Tel.: (617) 423-3544

Penske GM Power, Inc.

180 Rte. 17 South
Lodi, NJ 07644
Tel.: (201) 489-5800
Harry R. King, Sales Coordinator.
Parent Co.: Penske Corp.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions.



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SIZE OF BOAT(s) AND TYPE OF OPERATION ________________
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ADDRESS ________________
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Phillips Scale Co., Inc.

3130 Elliott Ave.
Seattle, WA 98121
Tel.: (206) 284-6090
O. B. Phillips, President.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Phillips Scale Co. of Alaska, Inc.
Steve Moore, Service Foreman.
1210 W. 47th
Anchorage, AK 99503
Tel.: (907) 276-8910
Products: Scales.

Plymouth Marine, Inc.

14 Union St.
Plymouth, MA 02360
Tel.: (617) 746-4500
William Montalto, Vice President, General Manager.
Primary Market Areas: New England.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Knives; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mounts; Navigation instruments, non-electronic; Oars; Petroleum products; Ports and windows, marine, Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Refrigeration; Rope, cordage and twine; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Tanks, shellfish and water; Toilets, holding tanks; Toilets, marine; Valves; Waste water treatment equipment; Water systems; Weather instruments; Wire rope and cable.

Point Pleasant Iron Works

55 Broadway
Point Pleasant Beach, NJ 08742
Tel.: (201) 892-0631
Allan Reinhard, Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Batteries, chargers and accesories; Controls, cable and remote; Doors, trawl; Dredges, shellfish; Filters, general; Fuel, water separator; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Lubricants and lubricating systems; Marine engines, inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mufflers; Marine engines, water separators and detectors; Petroleum products; Power takeoffs; Pumps, general.

Polyfoam Packers Corp.

6415 No. California Ave.
Chicago, IL 60645
Tel.: (312) 761-4045
Mark K. Smith, Sales Manager.
Primary Market Areas: National.

Power Products, Inc.

90 Bay State Rd.
Wakefield, MA 01880
Tel.: (617) 246-1810
TWX 710 348-6472
Boyd R. Jackson, Sales Manager.
Primary Market Areas: New England.
Branches & Personnel:
Thomas J. Peacock, Sales Engineer.
432 Warren Ave.
Portland, ME 04105
Tel.: (207) 797-5950
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

Precision Engine Specialists, Inc.

570 Mercer St.
Seattle, WA 98109
Telex: 32-111
Orville A. Roupe, President.
Primary Market Areas: Pacific Northwest.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions.

* Propulsion Systems, Inc.

21213 76th Ave. S.
Kent, WA 98031
Tel.: (206) 872-8850
Peder K. Wennberg, President.
Primary Market Areas: National.
Products: Controls, engine; Propellers; Steering systems.

Prudden & Son, Inc.

88 Summer St.
Hingham, MA 02043
Tel.: (617) 749-1989
Peter Prudden, President.
Primary Market Areas: New England, Mid-Atlantic States.

Puget Sound Instrument Co.

2412 Pacific Hwy. East
Tacoma, WA 98424
Tel.: (206) 272-5177
Ray A. Hart.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Ric Hart, Manager.
1111 N.W. 45th
Seattle, WA
Tel.: (206) 789-1198
Products: Alarms and security systems; Antennas, radio/television; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Loud hailers; Marine engines, instruments; Navigation instruments, non-electronic; Radar reflectors; Weather chart facsimile recorders.

* R. A. Mitchell Co., Inc.

76 Main St.
Fairhaven, MA 02719
Tel.: (617) 999-5685
Bob Mitchell, President.
Primary Market Areas: National, Ecuador, Peru.
Products: Generators; Marine engines; inboard, gasoline and diesel.

R.H. Sassaman Co., Inc.

2756 Dauphin Island Pkwy., P.O. Box 5287
Mobile, AL 36605
Tel.: (205) 476-1541
Robert H. Sassaman, President.
Primary Market Areas: Mobile, Alabama.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors; Weather chart facsimile recorders; Weather instruments.

R W Marine

15335 N.E. 92nd St.
Redmond, WA 98052
Tel.: (206) 454-0153
Robert W. Preus, Owner.
Primary Market Areas: Pacific Northwest.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Drums, seine; Electric motors, components and accessories; Electric switches; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Rope, cordage and twine; Rudders and struts; Stabilizers; Steering systems; Stoves and heaters, components and fuel; Survival equipment; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Winches and components; Wire rope and cable.

RAD-COM Incorporated

122 Library Ln.
Mamaroneck, NY 10543
Tel.: (914) 698-6800
Murray Cohen, President.
Primary Market Areas: Mid-Atlantic States.
Products: Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Radar reflectors.

A good wheelhouse electronics system costs a small fortune.

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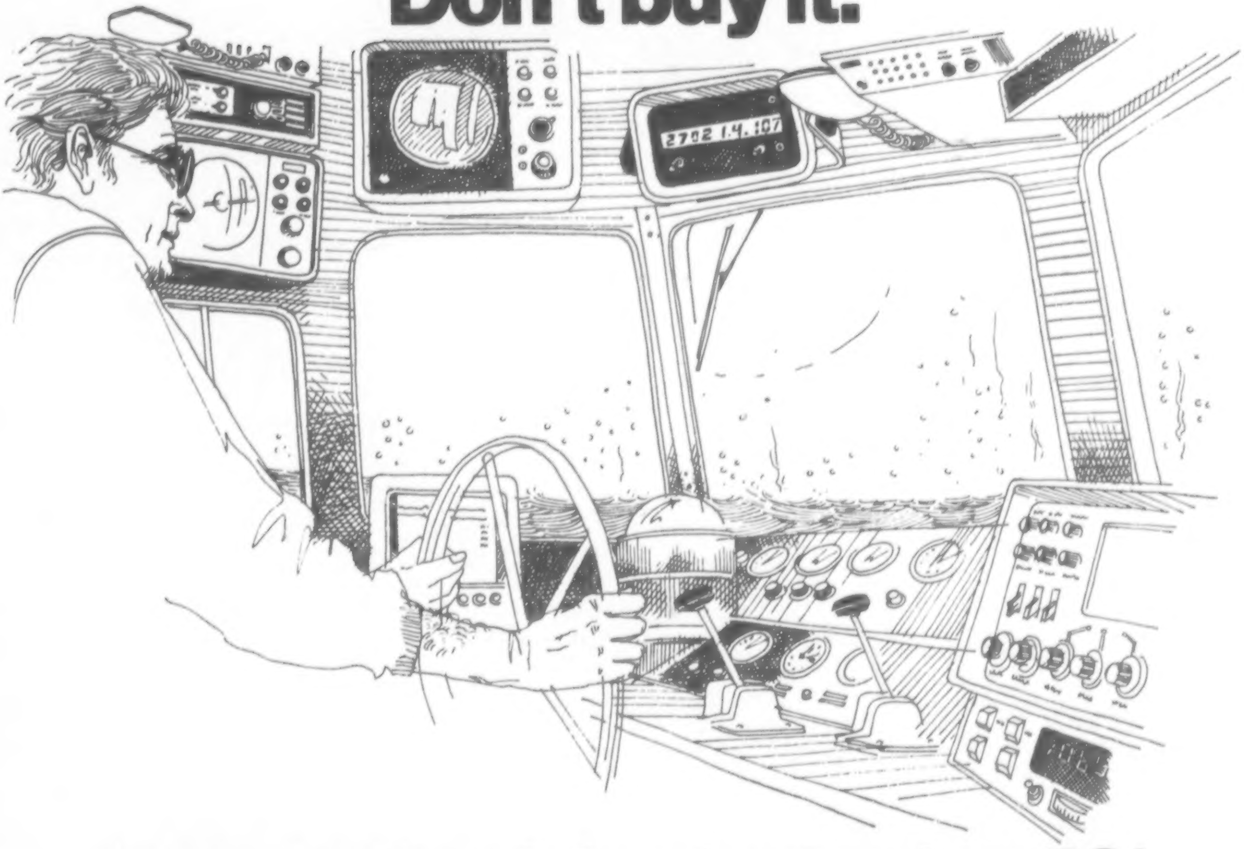

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Company ____________

Phone ____________

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RCA Technical Services

Radio Telephone Sales

6310 Merrydale Ave.
Baton Rouge, LA 70812
Tel.: (504) 356-9077
Janice H. Pellar, Secretary, Treasurer.

Parent Co.: EMCO

Primary Market Areas: Baton Rouge and vicinity.

Products: Electronics, radiotelephones.

Radiotelephone Service Corp

15 Namskaket Rd.
Orleans, MA 02653
Tel.: (617) 255-0640
James M. Eteson, President.

Primary Market Areas: Barnstable County, MA.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines, instruments; Radar reflectors; Weather chart facsimile recorders.

Ray Marine Distributing Co./Olympic Boats

3506 Stoneway W.
Seattle, WA 98103
Tel.: (206) 633-1155
Ray D. Calvin, Vice President.

Parent Co.: Ray Marine

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Dories and skiffs; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Fenders; Filters, general; Firefighting equipment; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Hoses and fittings; Instrument and electrical panels; Ladders, ramps and gangways; Lights, marine; Loud hailers; Marine engines, outboard, gasoline; Oars; Protective clothing; Pumps, general; Refrigeration; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Valves; Ventilation systems; Ventilators; Waste water treatment equipment; Water systems; Weather instruments; Winches and components.

* RCA Service Company

Bldg. 204-2, Rt. 38
Cherry Hill, NJ 08358
Tel.: (609) 338-4152
Telex: 834357
TWX 7108920905
Edward B. Campbell, Manager, Industrial Electronic Services Marketing.

Parent Co.: RCA Corp

Primary Market Areas: National.

Branches & Personnel:

Guy G. Faulstich, Manager, Gulf Coast Sales.
43 West Bank, P.O. Box 409
Gretna, LA 70054
Tel.: (504) 367-9090

Nick Stellatos, Manager, Atlantic Coast Sales.
43 Edward J. Hart Rd.
Jersey City, NJ 07305
Tel.: (201) 451-2222

Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radiotelephones; Electronics, satellite navigation systems.

Redden Net Co.

2626 Harbor Loop
Bellingham, WA 98225
Tel.: (206) 733-0250
Telex: 32-8858
Jim L. Armstrong, Manager.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest

Branches & Personnel:

Ken Quinn.
P.O. Box 2323
Cordova, AK 99574
Tel.: (907) 424-3188

Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Doors, trawl; Drums, seine; Electric switches; Fenders; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Knives; Lights, marine; Lubricants and lubricating systems; Marine engines, mufflers; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Ports and windows, marine; Pots and traps; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Stabilizers; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Wash-down equipment; Winches and components; Wire rope and cable.

Reinforced Plastics Co.

P.O. Box 602
Gouldsboro, ME 04607
Tel.: (207) 546-2220
Harold W. Lothrop, President.

Primary Market Areas: New England.

Products: Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Commercial fishing gear, general (see specific product headings); Filters, general; Fuel systems; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Haulers, pot; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Propellers, shafts, bearings and nozzles; Rudders and struts.

Renault Marine Diesel USA, Inc.

505 S.E. 27th St., P.O. Box 21000
Ft. Lauderdale, FL 33335
Tel.: (305) 524-5511
Telex: 510-955-9841
Jacques Renaud, Vice President and General Manager.

Parent Co.: Ranualt Marino (France)

Primary Market Areas: National, Canada, Mexico.

Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories.

Renk Electronics

204 Broadway, P.O. Box 1286
Point Pleasant Beach, NJ 08742
Tel.: (201) 899-4711
Michael J. Renk, President.

Primary Market Areas: Mid-Atlantic States.

Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Rhode Island Marine Services, Inc.

P.O. Box 209
Wakefield, RI 02880
Tel.: (401) 789-3023
Walter C. Beckmann, President.

Parent Co.: U.S. Yacht Charters, Inc.

Primary Market Areas: New England.

Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, wood; Buoys and floats; Caulking and sealants; Chains and fittings; Clocks and chronometers; Coatings and preservatives; Compressors, air; Controls, engine; Doors, trawl; Dredges, shellfish; Electronics, automatic pilots; Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Hardware, deck gear and fittings; Hatches and doors; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Masts and gallows; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rudders and struts; Sandblasting equipment; Steering systems; Toilets, holding tanks; Toilets, marine; Waste water treatment equipment.

Rick Kiser Marine Wiring

454 S.W. Coast Hwy.
Newport, OR 97365
Tel.: (503) 265-7410

Primary Market Areas: Pacific Northwest.

Products: Alarms and security systems; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; EPIRBS (Emergency Position Indicating Radio Beacons); Firefighting equipment; Generators; Instrument and electrical panels; Lights, marine; Marine engines, mufflers; Survival equipment.

Riverside Marina, Inc.

Norman Ave., P.O. Box 39
Riverside, NJ 08075
Tel.: (609) 461-1724
Dave Wrigley, Vice President.

Primary Market Areas: Mid-Atlantic States.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Docks; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Fabrication, custom; Filters, general; Fuel, water separator; Generators; Hardware, deck gear and fittings; Horns; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, water separators and detectors; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts; Sandblasting equipment; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Water systems.

Robert E. White Instruments, Inc.

51 Commercial Wharf
Boston, MA 02110
Tel.: (617) 742-3045
Robert E. White, President, Treasurer.

Primary Market Areas: New England.

Products: Clocks and chronometers; Compasses, electronic, gyro and magnetic; EPIRBS (Emergency Position Indicating Radio Beacons); Lights, marine; Navigation instruments, non-electronic; Radar reflectors; Weather instruments.

Rockland Boat, Inc.

23 Sea St. Pl.
Rockland, ME 04841
Tel.: (207) 594-8181
Stephen W. Reynolds, Assistant Manager.

Primary Market Areas: Rockland, Maine, New England.

Products: Anchors; Bait lines, bait bags; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Branding irons; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Horns; Knives; Lubricants and lubricating systems; Plugs, lobster; Propellers, shafts, bearings and nozzles; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Wash-down equipment; Wire rope and cable.

Rodgers Marine Electronics

3445 N.E. Marine Dr.
Portland, OR 97211
Tel.: (503) 287-1101
Marty W. Kirk, Manager.

Primary Market Areas: Pacific Northwest.

Products: Alarms and security systems; Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Horns; Loud hailers; Radar reflectors; Refrigeration; Weather chart facsimile recorders; Weather instruments.

Romac Heating & Air Cond. Co., Inc.

757 Nichols Ave., P.O. Box 698
Fairhope, AL 36352
Tel.: (205) 928-9462
Robert H. Van Iderstine, President.

Primary Market Areas: Gulf Coast States.

Products: Air systems; Antennas, radio/television; Coatings and preservatives; Compressors, air; Dehumidifiers; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Filters, general; Generators; Instrument and electrical panels; Insulation; Loud hailers; Pumps, general; Refrigeration; Stoves and heaters; components and fuel; Ventilation systems; Waste water treatment equipment; Water systems.

Rosborough Boats, Ltd.

P.O. Box 188, Armdale, P.O.
Halifax, NS B3L 4J9 Canada
Tel.: (902) 477-1415
James D. Rosborough, President.

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Canadian Atlantic provinces.

Products: Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, stern drivers; Marine engines, water separators and detectors; Masts and gallows; Tanks, shellfish and water.

Ross Yacht Service, Inc.

279 Windward Passage
Clearwater, FL 33515
Tel.: (813) 446-8191
Courtney D. Ross, President.

Primary Market Areas: Gulf Coast States.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Bow thrusters; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Controls, water level; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Instrument and electrical panels; Insulation; Ladders, ramps and gangways; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard diesel; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Masts and gallows; Navigation instruments, non-electronic; Oars; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Sandblasting equipment; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Rozier Machinery Co.

P.O. Box 13177A
Orlando, FL 32809
Tel.: (305) 859-5600
Telex: 52-804
Gordon McLeod, Manager.

Primary Market Areas: South Atlantic States, Gulf Coast States.

Branches & Personnel:

Bill Brown, Sales.
P.O. Box 13177A
Orlando, FL 32809
Telex: 52-804

Bill Brown, Sales.
P.O. Box 1872
Tampa, FL 33601
Telex: 52-804

Products: Alarms and security systems; Batteries, chargers and accesories; Controls, cable and remote; Controls, engine; Electric switches; Fabrication, custom; Filters, general; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Power take-offs.

Sabb-Dreadnought & Trident Diesel

P.O. Box 997
Carpinteria, CA 93013
Tel.: (805) 684-1692
John A. Sheaffer.

Primary Market Areas: Latin America, and Caribbean.

Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Propellers, shafts, bearings and nozzles; Propellers.

* Safety & Supply Company

5510 E. Marginal Way South
Seattle, WA 98134
Tel.: (206) 762-8500
Ross Kusian.

Primary Market Areas: Pacific Northwest.

Products: Protective clothing.

Sait, Incorporated

33 Rector St.
New York, NY 10006
Tel.: (212) 422-6690 or 422-0160
G. A. Borremans, Director.

Parent Co.: Sait Electronics

Primary Market Areas: National, Belgium, France, England, Denmark, Yugoslavia, Greece.

Products: Electronics, automatic direction finders; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems.

SALT

P.O. Box 294
Staten Island, NY 10302
Tel.: (212) 981-1017
Michael Notarfrancesco, Sr., Owner.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Buoys and floats; Clam hoes (rakes).

Samsel Rope and Marine Supply Company

1285 Old River Rd.
Cleveland, OH 44113

Tel.: (216) 241-0333
Telex: 980-236
Frank J. Samsel, President.
Primary Market Areas: National.
Branches & Personnel:
Pollution Recovery Systems Division
Robert A. Lehman, General Manager.
1285 Old River Rd
Cleveland, OH 44113
Tel.: (216) 241-0333
Telex: 980-236

Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Cranes; Fabrication, custom; Fenders; Firefighting equipment; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Navigation instruments, non-electronic; Nets, fishing; Oars; Oil pollution barriers; Petroleum products; Ports and windows, marine; Protective clothing; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Valves; Waste water treatment equipment; Winches and components; Wire rope and cable.

San Juan Propeller Service, Inc.

159 Fernandez Juncos Ave., P.O. Box 2689
San Juan, PR 00903
Tel.: (809) 725-2220
Frank I. Singleton, Owner, Gen Manager.
Primary Market Areas: Gulf Coast States, Caribbean area.
Branches & Personnel:
San Juan Shipyard
Frank I. Singleton, Gen. Manager.
Isla Grande Airport, P.O. Box 13952
San Juan, PR 00908
Tel.: (809) 725-2207 or 725-2282 or 725-2259

Products: Bow thrusters; Cleaners, marine; Coatings and preservatives; Compressors, air; Fuel systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Propellers, shafts, bearings and nozzles; Propellers; Sandblasting equipment; Valves.

Sandy Hark Boiler Sales, Inc.

5721 N.E. 2nd Ave.
Miami, FL 33137
Tel.: (305) 751-4673
Telex: 519738
TWX 8108484080
Sandy Hark, President.
Primary Market Areas: National.
Products: Pumps, general; Repair kits.

* Scandia Propeller Service & Supply, Inc.

2 Union St.
Fairhaven, MA 02719
Tel.: (617) 997-1207
Gunnar Gundarson, Owner.
Primary Market Areas: New England.

Products: Drums, seine; Hydraulic systems and components; Nets, accessories and gear (including trawling equipment); Power take-offs; Propellers; Steering systems; Winches and components.

Schooner Outfitting Co. Ltd.

P.O. Box 8595, Station A
Halifax, NS B3K 5M3 Canada
Tel.: (902) 429-1100
Telex: 22566
John J. Billard, General Manager.
Primary Market Areas: New England, Canada.

Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Horns; Knives; Lights, marine; Nets, fishing; Oars; Preservatives; Propellers, shafts, bearings and nozzles; Radar reflectors; Rope, cordage and twine; Stoves and heaters; components and fuel; Toilets, marine.

Scituate Lobster Trap Co.

238 Stockbridge Rd
Scituate, MA 02040
Tel.: (617) 545-0090
Stephen Fassnacht, Co-owner.
Primary Market Areas: New England, Mid-Atlantic States.

Products: Bait lines, bait bags; Branding irons; Buoys and floats; Clam hoes (rakes); Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Containers, fish; Gaffs and harpoons; Haulers, net; Haulers, pot; Hydraulic systems and components; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Plugs, lobster; Pots and traps; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Survival equipment; Valves.

Sea and Air Electronics

19350 So. Harbor Dr.
Fort Bragg, CA 95437
Tel.: (707) 964-4069
J. Frank Gilmore.
Primary Market Areas: Pacific Northwest.

Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Sea Isle Net Co., Inc.

129 Druid Oak Ln.
St. Simons Island, GA 31522
Tel.: (912) 638-3056
Edward A. Reisinger, Vice President.
Primary Market Areas: National.

Products: Commercial fishing gear, general (see specific product headings); Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rope, cordage and twine.

Sea Port Supply Corporation

500 E. Indian River Rd.
Norfolk, VA 23523
Tel.: (804) 545-4631
Waller W. Estes, Manager, Electronics Division.
Parent Co.: Allied Marine Industries, Inc.
Primary Market Areas: Mid-Atlantic States.

Products: Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems.

Sea-Link, Inc.

3600 Tennis Ct., P.O. Box 637
St. Joseph, MI 49085
Tel.: (616) 429-4463
Tom M. Milnikel, General Manager.
Primary Market Areas: National.

Products: Coatings and preservatives; Ladders, ramps and gangways; Lubricants and lubricating systems.

Sea-Trac Marine Services

114 Hickory Ave., P.O. Box 23552
New Orleans, LA 70123
Tel.: (504) 737-0591
Telex: SEATRACO
Christopher L. St. Romain, Operations Manager.
Primary Market Areas: Gulf Coast States.

Products: Air systems; Alarms and security systems; Anchors; Antennas, radio/television; Bow thrusters; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Generators; Lights, marine; Loud hailers; Marine engines, outboard, gasoline; Navigation instruments, non-electronic; Oars; Protective clothing; Radar reflectors; Refrigeration; Rope, cordage and twine; Steering systems; Survival equipment; Weather chart facsimile recorders; Weather instruments.

Sea-Tronics

2826 Canon St.
San Diego, CA 92106
Tel.: (714) 224-6959
James R. Lansford, Owner.
Primary Market Areas: San Diego County.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Loud hailers; Water desalinators; Winches and components.

Seaborne Trading Corp.

P.O. Box 1185, 103 East 22nd St.
San Pedro, CA 90733
Tel.: (213) 548-4456
Telex: 686168
Ray Stewart, President.
Parent Co.: Stewart's Supplies.
Primary Market Areas: Worldwide.

Products: Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Seacoast Electronics, Inc.

1737 E. Duval St.
Jacksonville, FL 32202
Tel.: (904) 355-0343
Brad Good, Material Control Manager.
Primary Market Areas: South Atlantic States.
Branches & Personnel:
Hall Strode, Vice President.
Camachee Cove Yacht Harbor
St. Augustine, FL 32084

Products: Alarms and security systems; Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Seaport Communications Co.

88 Colonial Pl.
Wakefield, RI 02879
Tel.: (401) 783-4778
Wm. L. Ferrigno, Jr., Owner.
Parent Co.: Northern Engineering Co., Inc.
Primary Market Areas: New England.
Branches & Personnel:
N.W. Ferrigno, Manager.
1 Mason's Isl. Rd.
Mystic, CT 06355
Tel.: (203) 536-8343
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Searig Sail Systems Co.

73 Vauxhall St.
New London, CT 06320
Tel.: (203) 388-3614
Capt. Ted Charles Cohen, President.
Parent Co.: Seven Seas Yachts, Inc.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Windward and Leeward islands.
Branches & Personnel:
Saybrook Marine Services
2 Clark St.
Saybrook, CT 06475
Tel.: (203) 443-3484

Seven Seas & Searig
c/o Vernon Edwards Agents
St. John, Antigua West Indies
Products: Canvas products; Fabrication, custom; Hardware, deck gear and fittings; Marine engines, outboard, gasoline; Masts and gallows; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Wire rope and cable.

Seatronics Corp.

173 E. Main St.
Gloucester, MA 01930
Tel.: (617) 281-0034
Robert P. Koeller, Vice President.
Primary Market Areas: New England.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accessories; Clocks and chronometers; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons).

Seattle Marine & Fishing Supply Co.

P.O. Box 99098, 2121 W. Commodore Way
Seattle, WA 98199
Tel.: (206) 285-5010
Primary Market Areas: Pacific Northwest.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons), Fenders; Firefighting equipment; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, longline; Horns; Hoses and fittings; Instrument and electrical panels; Lights, marine; Loud hailers; Lubricants and lubricating systems; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Weather instruments; Wire rope and cable.

Seaward International, Inc.

6269 Leesburg Pike
Falls Church, VA 22044
Tel.: (703) 534-3500
Telex: 899-455
Sidney H. Shaw, Executive Vice President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Tom Dade, Gulf Coast Manager.
Suite 110, 13231 Champion Forest Dr.
Houston, TX 77069
Tel.: (713) 893-7389
Telex: 899-455

Ove Grau
Vejle, Jeppes Kilde 3
7100 Bredballe Denmark
Tel.: (05) 815283
Telex: 61150

Seafast Ltd.
Jack Joseph, Managing Director.
Unit 1, Tyseal Base, Craigshaw Crescent
West Tullos, Aberdeen AB1 4AW Scotland
Tel.: 879-119
Telex: 73754
Products: Buoys and floats; Buoys and floats, anchor-raising; Fenders; Oil pollution barriers.

Seawood Associates, Inc.

660 Summer St.
Boston, MA 02210
Tel.: (617) 268-4499
Frank J. Lauria, Owner.
Parent Co.: Hydro-Serv
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada.
Branches & Personnel:
East Coast Marine
28 Reade St.
Moncton, NB Canada

Industrial Welding
P.O. Box 328
Cheti Camp, NS Canada
Products: Blocks, fishing; Haulers, net; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Steering systems.

Seemann Fiberglass, Inc.

P.O. Box 13704
New Orleans, LA 70185
Tel.: (504) 482-1179
Telex: 584-243
William H. Seemann, President.
Primary Market Areas: National, Australia, Hong Kong, Singapore, France, United Kingdom, Iceland, South Africa, Nigeria, Uruguay, Carribean, Surinam.
Products: Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants.

Selectronics, Inc.

901 Aurora Rd., P.O. Box 363 EG
Melbourne, FL 32935
Tel.: (305) 259-1800
Russell F. Loomis, Jr., President.
Primary Market Areas: Florida.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Fabrication, custom; Loud hailers; Weather chart facsimile recorders; Weather instruments.

Seward Ship's Chandlery

P.O. Box 944, Mile 1 Seward Hwy.
Seward, AK 99664
Tel.: (907) 224-5640
James T. Pruitt, Owner, Manager.
Primary Market Areas: Pacific Northwest.
Products: Fabrication, custom; Firefighting equipment; Gurdies and downriggers; Hatches and doors; Haulers, pot; Hoses and fittings; Hydraulic systems and components; Masts and gallows; Net reels; Pots and traps; Propellers, shafts, bearings and nozzles; Pumps, general; Sandblasting equipment; Stabilizers; Valves; Winches and components.

Shehan Electronic Corp

243 S.W. 6 St.
Miami, FL 33130
Tel.: (305) 856-2467
Laura Kussmaul, Manager.
Primary Market Areas: South Florida, Central and South America.
Products: Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Ship Shop, Inc.

P.O. Box N
Huntington, NY 11743
Tel.: (516) 427-5522
Primary Market Areas: National, Canada, England, Spain.
Products: Buoys and floats; Canvas products; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Electronics, radio direction finders; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Firefighting equipment; Hardware, deck gear and fittings; Knives; Lights, marine; Navigation instruments, non-electronic; Radar reflectors; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Ventilators; Weather instruments.

Shore Marine Electronics Co

3075 Emmons Ave.
Brooklyn, NY 11235
Tel.: (212) 934-3077
Raymond Huckemeyer, Sales.
Primary Market Areas: New England.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Po-

Simrad. A trusted name at sea.

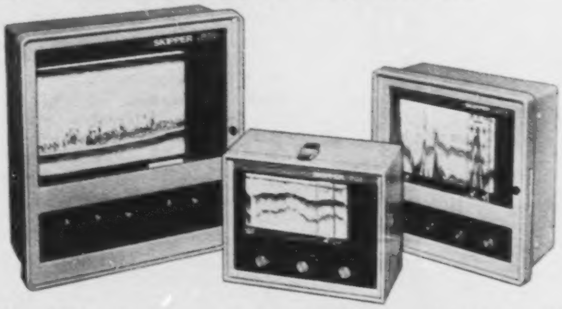
Top quality professional fishfinder now in compact 4" chart size...digital readout *and bottom expansion standard!*

The **Skipper 406** is a powerful 200-watt recording echosounder with 18 basic and phased ranges from 0-24 feet down to 2400 feet. With a cabinet only 11 inches square, it is perfect for smaller fishing vessels with limited space or as a backup unit on larger boats. Yet you sacrifice nothing in performance or features. Read paper scale and bottom depth in bright digital numbers, even when the recorder is turned off to save paper. The standard zoom (bottom expander) feature enlarges a 6 to 24 foot area just above the bottom for better detection of bottomfish. One of the most sensitive, highest definition four-inch recorders you can buy, the Skipper 406 gives professional performance in a compact size.

Or choose the economical **Skipper 405**, a 100-watt unit with twelve ranges from 0-90 feet to 2100 feet. Compact 11" square case, independent digital depth readout and professional performance in a four-inch recorder...at an economical price.

SKIPPER 406

Commercial quality fishfinders at an affordable price...with *digital readout in feet or fathoms.*



Skipper 802 is designed for deep-water where it can detect single fish at 150 fathoms (50 KHz) or 250 fathoms (38 KHz) and faithfully record them on wide 8" paper. It features a bright digital depth and scale readout that operates independently of the recorder to save paper, as well as optional bottom expansion for better bottomfish detection, and depth ranges from 0-30 to 0-1050 fathoms. **Skipper 603** is a very popular six-inch paper recorder that features digital depth readout, depths of 0-25 to 550 fathoms and detection of individual fish to depths of approx. 100 fathoms. Excellent for coastal or bank fishing, yet very competitively priced. Choice of 50 or 200 KHz.
And Also...Skipper 701. Ideal for shallow waters or as a backup unit. It uses 4" recording paper and is available in: shallow (0-15 to 140 fathoms), deep (0-30 to 280 fathoms), and a choice of 50 KHz or 200 KHz frequencies.

Find drifting nets fast with new radio fishing buoy

Attach a TB-528W Radio Fishing Buoy to the end of your tuna long line, drift net or gill net, and stop fuel-wasting search patterns when it's time to haul your catch aboard. Use it with one of Simrad's compatible new automatic direction finders and do away with guesswork caused by wind, current and heavy seas.

TB-528W is built tough for many years of service. It can transmit for 1,000 hours on one set of batteries, and you can "home" on your special call sign from as far as 70 miles away. It is simple and easy to use, but best of all, it's profitable.

Introducing the TL-856 Loran C Navigator.

SIMRAD TAIYO
TL-856

Displays present position as loran lines of position or as Lat/Long. Memorizes ten different waypoints and calls up course and distance from your present position to any of the waypoints. Ground speed, time to destination, and cross-track error are always available. Automatically acquires and tracks master and all secondaries in a selected chain. Four tunable and two internally preset notch filters. Built-in alarm and self-test functions constantly monitor the microprocessor and the displays for accuracy.

Know where they are.

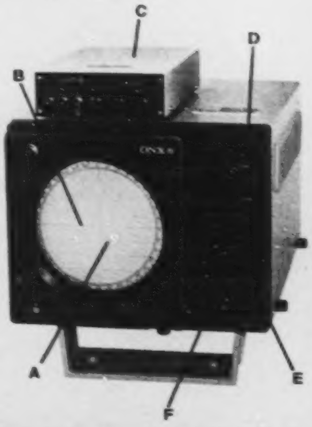
SIMRAD TAIYO

TD-L1520

Scans eight channels to let you monitor the fleet, the weather, emergency and Coast Guard transmissions. Instantly locks on a radio beam to locate other ships or navigational beacons for quick courses and fixes. Read bearing directly or on digital display. Digital readings are in one degree increments showing bearing, channel selected, and a reading of signal strength on a level meter as a measure of distance from the station. Channels include VHF, U.S. weather, 121.5 MHz and international fishing frequencies. Works year after year without motors or moving parts. Operates with our high definition Adcock antenna.

You don't just buy a radar, *you buy a reputation.*

When one of the world's foremost marine electronics companies adds a new radar to their line, you can expect something really special. And that's exactly what Simrad did. The ONX-6 is a brand new 5 KW radar with all the important features shown on the call-outs below, plus low 150 watt draw, choice of 3 or 4 ft. slotted array antenna, range resolution only 60 ft. (min. range 72 ft.) and an all electronic scope sweep with no moving parts in the display.



A. 7-inch dia. screen, with viewing hood & magnifier supplied. **B.** Variable brightness range rings. **C.** Optional Early Warning Target Alarm, scan ahead or 360° target alarm adjustable from ½ to 20 miles. **D.** Optional VRM (Variable Range Marker) with digital range readout. **E.** Selectable pulse length at 4 mile range. **F.** Eight ranges from ¼ to 32 miles (ONX-6) or 48 miles (ONX-6A).

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Armonk, NY 10504 (914) 273-9410

sition Indicating Radio Beacons); Fuel, water separator; Instrument and electrical panels; Radar reflectors; Steering systems.

Silver Horde Fishing Supplies, Inc.

20910 63rd W., P.O. Box 150
Lynnwood, WA 98036
Tel.: (206) 778-2640
Gladys M. Morrison, Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Great Lakes States, Japan, Australia, Canada.
Products: Gaffs and harpoons; Knives; Trolling tackle and gear.

* Simrad Inc.

P.O. Box 38, One Labriola Ct.
Armonk, NY 10504
Tel.: (914) 273-9410
Telex: 131633
TWX SIMRAD ARMONK
Gilbert N. Nelson, Vice President, Marketing.
Parent Co.: Simrad A/S
Primary Market Areas: Worldwide.
Branches & Personnel:
Simrad, Inc., West
Trond Ulven, General Manager.
16209 70th Pl. West
Edmonds, WA 98020
Tel.: (206) 745-8829

John Ingalls, Manager, Gulf Coast.
Elmwood Oaks Office Park, 201 Evans Rd.
Haralan, LA 70123
Tel.: (504) 733-1334

Stein Finstad, Product Sales Manager.
Strand Promenaden 45, P.O. Box 111
N-3191 Horten, Norway
Tel.: 4733 44021
Telex: 16391 SIMHN
TWX SIMRAD HORTEN
Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; EPIRBS (Emergency Position Indicating Radio Beacons); Nets, accessories and gear (including trawling equipment).

* Singer Products Corp.

301 W. Prospect St.
Smithville, OH 44677
Tel.: (216) 669-2631
Lee D. Smith, Manager, Food Equipment Div.
Primary Market Areas: National.

Sipes Electronics

5993 Bethel Island Rd., P.O. Box 85
Bethel Island, CA 94511
Tel.: (415) 684-3238
Jasper J. Sipes, Owner.
Primary Market Areas: California Delta.
Products: Antennas, radio/television; Batteries, chargers and accesories; Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; Loud hailers; Weather chart facsimile recorders.

Skipper Hydraulic, Inc.

1304 Peters Rd., P.O. Box 233
Harvey, LA 70059
Tel.: (504) 368-4211
Mark A. Scairono, Salesman.
Primary Market Areas: Gulf Coast States.
Products: Controls, engine; Hoses and fittings; Hydraulic systems and components; Steering systems; Valves; Winches and components.

Skip's Marine Supply, Inc.

28 Union St.
New Bedford, MA 02740
Tel.: (617) 993-9446
Raymond H. Drouin, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Anchors; Bait lines, bait bags; Blocks, fishing; Buoys and floats; Chains and fittings; Commercial fishing gear, general (see specific product headings); Hardware, deck gear and fittings; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Plugs, lobster; Radar reflectors; Survival equipment; Wire rope and cable.

Smith Bros. Foundry & Machine Works Ltd.

632 Pembroke St.
Victoria, BC V8T 1H6 Canada
Tel.: (604) 384-1625
Lorne B. Smith, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Canada.
Products: Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, engine; Coolant systems; Electronics, automatic pilots; Fabrication, custom; Filters, general; Fuel, water separator; Gurdies and downriggers; Hardware, deck gear and fittings; Haulers, jigging; Haulers, longline; Haulers, pot; Hydraulic systems and components; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Ports and windows, marine; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Steering systems; Washdown equipment; Winches and components.

SNL Corporation

P.O. Box 86, 55 Main St
Sebastian, FL 32958
Tel.: (305) 589-3087
Burt J. Snell, President.
Primary Market Areas: South Atlantic States.
Products: Anchors; Buoys and floats; Buoys and floats, anchor-raising; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Containers, fish; Electric switches; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones; Firefighting equipment; Fuel, water separator; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Instrument and electrical panels; Knives; Lights, marine; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

Sound Marine Electronics, Inc.

902 N.W. Leary Way
Seattle, WA 98107
Tel.: (206) 784-7444
TWX 910-444-4003
Kenith E. Gabelein, General Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, South America, Central America, Africa, British West Indies.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Steering systems; Weather chart facsimile recorders; Weather instruments.

South Bay Marina

P.O. Box 217
Fields Landing, CA 95537
Tel.: (707) 442-4571
Bill S. Hunter, Manager.
Primary Market Areas: Pacific Northwest.
Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, wood; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Doors, trawl; Electric motors, components and accessories; Electric switches; Fabrication, custom; Firefighting equipment; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Lubricants and lubricating systems; Navigation instruments, non-electronic; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Protective clothing; Rigging and gear, general; Rope, cordage and twine; Stabilizers; Stoves and heaters; components and fuel; Survival equipment; Trolling tackle and gear; Valves; Ventilators; Weather instruments; Winches and components; Wire rope and cable.

South County Communications, Inc.

State Airport
Westerly, RI 02891
Tel.: (401) 596-5740
Anton Obermann, President.
Primary Market Areas: New England.
Branches & Personnel:
Russ Marissette, Vice President.
622 Thames St.
Newport, RI 02840
Tel.: (401) 846-4845 or 846-4841
Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors; Steering systems; Weather instruments.

South Florida Diesel Corp.

8010 N.W. 60 St.
Miami, FL 33166
Tel.: (305) 592-9745
Telex: 80-8320
Thomas J. Tracy, President.
Primary Market Areas: Southern Florida.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, outboard diesel.

South Shore Marine Radio, Inc.

29 Degnon Blvd
Bay Shore, NY 11706
Tel.: (516) 665-2695
John T. Koleda, President.
Primary Market Areas: Mid-Atlantic States.
Products: Antennas, radio/television; Batteries, chargers and ac-

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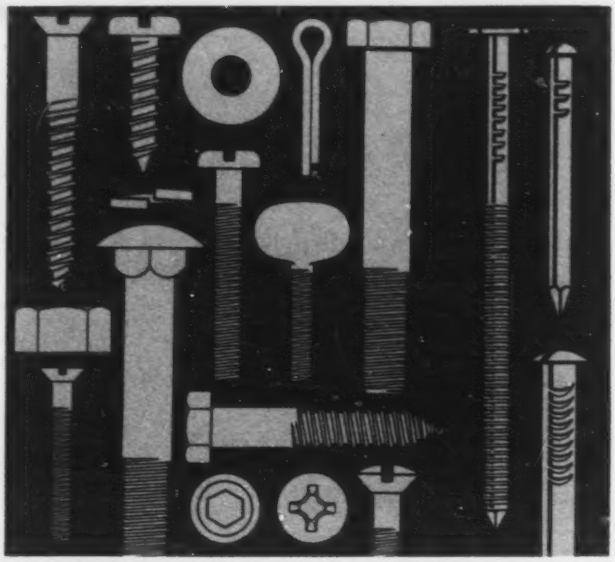

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cesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Instrument and electrical panels; Lights, marine; Loud hailers; Toilets, marine; Weather chart facsimile recorders; Weather instruments.

Southern Marine Supply Co., Inc.

552 Beauregard St.
Mobile, AL 36603
Tel.: (205) 432-5657
Will Haas, President.

Primary Market Areas: National.

Products: Anchors; Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Rigging and gear, general; Rope, cordage and twine; Wire rope and cable.

* Southwest Boat Corp.

Clark Point Rd.
Southwest Harbor, ME 04679
Tel.: (207) 244-5525
Eric D. Edwards, General Manager.

Primary Market Areas: New England.

Products: Anchors; Batteries, chargers and accesories; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Coatings and preservatives; Controls, engine; Coolant systems; Fabrication, custom; Fuel systems; Fuel, water separator; Generators; Hoists, boat; Hydraulic systems and components; Lights, marine; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Masts and gallows; Net reels; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Refrigeration; Steering systems; Toilets, holding tanks; Toilets, marine; Valves; Ventilation systems; Ventilators.

Spooner's Electric & Marine

407 Minnesota, P.O. Box 277
South Bend, WA 98586
Tel.: (206) 875-5342
Jay W. Spooner, Owner.

Primary Market Areas: Pacific Northwest.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compressors, air; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Horns; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines, instruments; Net reels; Steering systems; Weather chart facsimile recorders; Weather instruments.

SSI, Inc.

LA. Hwy. 311, P.O. Box 721, Station 2
Houma, LA 70360
Tel.: (504) 868-0638
Telex: 58-7311 SMATCO HUMA
Paul B. Srigley, General Manager.

Primary Market Areas: National, Spain, Singapore, Brazil.

Products: Alarms and security systems; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electric switches; Electronics, automatic pilots; Hydraulic systems and components; Instrument and electrical panels; Rudders and struts; Steering systems; Winches and components.

* Sta-Put Fastener Mfg. Co.

3900 Vero Rd., P.O. Box 7342
Baltimore, MD 21227
Tel.: (301) 247-5500

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.

Products: Fastenings.

Steel and Engine Products Ltd.

110 Water St., P.O. Box 1120
Liverpool, NS BOT 1KO Canada
Tel.: (902) 354-3483
Telex: 019-21651
Mitchell (Olie) A. Olsen, Sales Manager.

Primary Market Areas: Atlantic provinces of Canada.

Branches & Personnel:
Dave Robar, Manager.
5455 Cogswell St., P.O. Box 7160 North
Halifax, NS B3K 5J5 Canada
Tel.: (902) 453-0053
Telex: 019-21809

Products: Batteries, chargers and accesories; Buoys and floats; Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric motors, components and accessories; Electronics, automatic pilots; Fabrication, custom; Filters, general; Fuel systems; Fuel, water separator; Generators; Gurdies and downriggers; Haulers, longline; Haulers, net; Hoses and fittings; Instrument and electrical panels; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rudders and struts; Sandblasting equipment; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Tanks, shellfish and water; Valves; Winches and components.

Stewart-Hunt, Inc.

8 Garfield Circle
Burlington, MA 01803
Tel.: (617) 272-4411
Robert T. Shaw.

Primary Market Areas: New England.

Products: Hydraulic systems and components.

Stewart's Marine Engine & Machine Works, Inc.

4600 Shilshole N.W.
Seattle, WA 98107
Tel.: (206) 789-4600
Larry E. Stewart, President.

Primary Market Areas: Pacific Northwest.

Products: Filters, general; Fuel, water separator; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Spark plugs.

Stirling Harbor Shipyard & Marina, Inc.

Manhasset Ave.
Greenport, NY 11944
Tel.: (516) 477-0828
Russell F. Muff, President.

Primary Market Areas: National, Sierra Leone, Dominican Republic, Greece, Anguilla, Denmark.

Products: Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Coatings and preservatives; Compressors, air; Controls, engine; De-icing equipment; Docks; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Hardware, deck gear and fittings; Hoists, boat; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, stern drivers; Nets, fishing; Propellers, shafts, bearings and nozzles; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Wire rope and cable.

Stone Harbor Yacht Corporation

Stone Harbor Blvd., P.O. Box 397
Stone Harbor, NJ 08247
Tel.: (609) 368-1141
John L. Tashie, Store Manager.

Primary Market Areas: New Jersey, Southeastern Pennsylvania, Delaware.

Products: Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radiotelephones.

Swan Point Marina

P.O. Box 10
Sneads Ferry, NC 28460
Tel.: (919) 327-1081
James Dunn, President.

Parent Co.: Tueyle Sales of Ralegh, Ma.

Primary Market Areas: Mid-Atlantic States.

Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Caulking and sealants; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, chlorination; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flamo and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service; Marine engines, outboard electric; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Navigation instruments, non-electronic; Oars; Petroleum products; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Refrigeration; Rope, cordage and twine; Rudders and struts; Spark plugs; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Ventilation systems; Ventilators;

systems; Weather instruments; Winches and components.

Swanson Company

24111 Hwy. 99
Edmonds, WA 98020
Tel.: (206) 775-0431
Telex: 152913
Steve A. Swanson, President.

Primary Market Areas: National, Mexico, Far East, South Pacific.

Products: Filters, general; Fuel systems; Fuel, water separator; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, water separators and detectors.

Swartz Fisheries, Inc.

P.O. Box 1502
Hatteras, NC 27943
Tel.: (919) 995-5462
Robert L. Swartz, Owner.

Primary Market Areas: Mid-Atlantic States, Great Lakes States.

Products: Anchors; Bait lines, bait bags; Buoys and floats; Knives; Nets, accessories and gear (including trawling equipment); Preservatives; Protective clothing; Rope, cordage and twine; Survival equipment.

* Tacoma Marine Supply

759 Port of Tacoma Rd.
Tacoma, WA 98421
Tel.: (206) 272-3223
Telex: 32-7453
Rollie Herman, Purchasing Agent.

Primary Market Areas: Pacific Northwest, Costa Rica, Panama, Mexico, Korea.

Products: Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Gaffs and harpoons; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, longline; Haulers, net; Haulers, pot; Horns; Lights, marine; Loud hailers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers;

eral; Radar reflectors; Reels, fishing; Repair kits; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trolling tackle and gear; Valves; Wash-down equipment; Weather instruments; Wire rope and cable.

Taled Electronics, Inc.

2 High St.
Milford, CT 06460
Tel.: (203) 877-1228
Robert M. Tallia, President.

Primary Market Areas: National.

Products: Electronics, automatic direction finders; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Tampa Marine Radio, Inc.

618 13 St.
Tampa, FL 33602
Tel.: (813) 229-0080
Al Valdes, President.

Primary Market Areas: Florida Coast.

Products: Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers; Radar reflectors.

Tarpon Marine Ways, Inc.

937 Dodecanese Blvd.
Tarpon Springs, FL 33589
Tel.: (813) 937-8285
Joseph Reis, President, Owner.

Primary Market Areas: South Atlantic States, Gulf Coast States.

Branches & Personnel:

J. Reis Seafood Co.
937 Dodecanese Blvd.
Tarpon Springs, FL 33589
Tel.: (813) 937-8285

Products: Anchors; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Caulking and sealants; Chains and fittings; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Fabrication, custom; Hardware, deck gear and fittings; Horns; Hoses and fittings; Ladders, ramps and gangways; Lights, marine; Nets, repair tools; Propellers, shafts, bearings and nozzles; Pumps, general; Rigging and gear,

Stabilizers; Toilets, holding tanks; Trolling tackle and gear; Valves; Wash-down equipment; Wire rope and cable.

Tele Comm Communications Equipment

P.O. Box 3232
Margate, NJ 08402
Tel.: (609) 822-8588
Walter H. Wescoat, Sales Manager.

Primary Market Areas: National, Middle East, Far East.

Products: Alarms and security systems; Antennas, radio/television; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Loud hailers.

Terramar Industries, Ltd.

P.O. Box 114
Pelham, NY 10803
Tel.: (914) 668-0022
Mel Shapiro, Vice President.

Primary Market Areas: National.

Products: Protective clothing.

Texaco, Inc.

135 East 42nd St.
New York, NY 10174
Tel.: (212) 573-5850
John J. Maddocks, Manager Marine Sales.

Primary Market Areas: Worldwide.

Products: Batteries, chargers and accesories; Filters, general; Fuel, water separator; Hoses and fittings; Lubricants and lubricating systems; Spark plugs.

Three Lanterns Ship Supply, Inc.

108 East Main St.
Gloucester, MA 01930
Tel.: (617) 281-2080
Matthew S. Parisi, Jr., President.

Primary Market Areas: New England, South Atlantic States.

Products: Anchors; Bait lines, bait bags; Blocks, fishing; Buoys and floats; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Haulers, net; Haulers, pot; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Lights, marine; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Protective clothing; Pumps, general; Radar reflectors; Rope, cordage and twine; Steering systems; Survival equipment; Toi-

Wire rope and cable.

Tico Division

305 East 47th St.
New York, NY 10017
Tel.: (212) 758-0744
Telex: 620648
TWX 710-581-2340
Richard Sexton, Product Manager.

Parent Co.: Loewy Machinery Supplies Co., Inc.

Primary Market Areas: National.

Products: Decking materials.

Tradewind Instruments, Ltd.

2540 Blanding Ave.
Alameda, CA 94501
Tel.: (415) 523-5726
M. D. Petersen, President.

Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

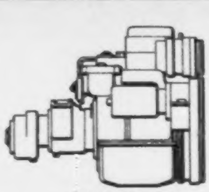
Products: Charts, underwater cables; Navigation instruments, non-electronic.

Trans-Cold Refrigeration, Ltd.

5485 Lane St.
Burnaby, BC VSH 2H4 Canada
Tel.: (604) 430-3391
Telex: 04-356562

Primary Market Areas: Pacific

DIESELS FOR SAIL.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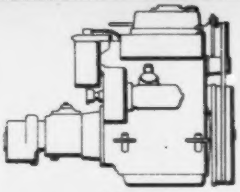
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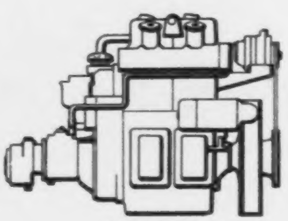
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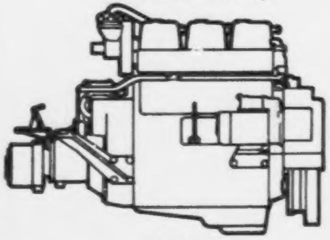
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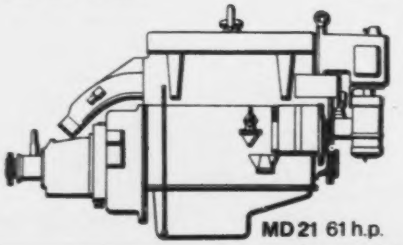

MD 21 61 h.p.

Volvo Penta auxiliary diesels are built for sail. With features that few people outside the sailing crowd can fully appreciate. Like a single lever engine control that lets the skipper keep one hand on the tiller. And a positive engine shutdown that prevents accidental engine cut-off while you're maneuvering.

But even more important than the features designed for convenience are those that give a Volvo Penta a long life. Like engine components made of non-corroding compatible metals to eliminate salt-water corrosion. A smooth, hydraulic MS GEAR instead of the troublesome chain drives common to other auxiliaries.

For fin-keeled sailboats, Volvo Penta features the S-Drive. A revolutionary sailboat drive unit that reduces vibration and eliminates stuffing box leaks.

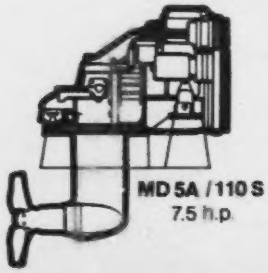
You may never need our service. But it's there when you do.

A big reason why half the world's sailors choose Volvo Penta is because our parts and service are available throughout the **world**. At over 2,000 service centers, including 350 in the U.S. All equipped with the parts, tools and training to make short work of those rare breakdowns.

And when you buy a Volvo Penta, you also get a 12 month warranty honored worldwide.

So when you're ready for an auxiliary that's ready for your sailboat, check out our complete line of diesels from 7.5 to 61 h.p.

Because every one of them is for sail.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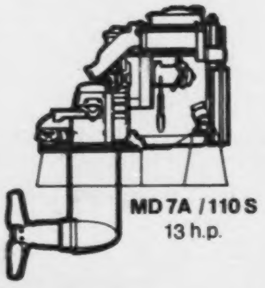
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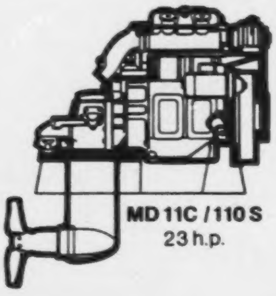
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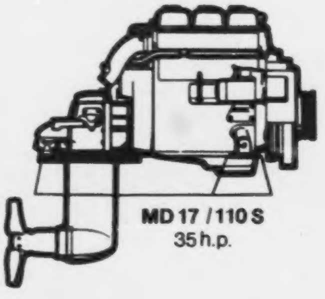
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35 h.p.

VOLVO
PENTA

Where there's an experienced sailor, there's a Volvo Penta.

Volvo Penta of America
911 Live Oak Drive • P.O. Box 1367 • Chesapeake, Virginia 23320 • (804) 424-4500

Northwest.

Products: Dehumidifiers; Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Processing, onboard; Pumps, general; Refrigeration; Ventilation systems; Ventilators.

Trans-Pacific Trading, Inc.

907 Western Ave
Seattle, WA 98104
Tel.: (206) 624-4309
C. J. Mendoza, Accountant.

Primary Market Areas: Pacific Northwest.

Products: Anchors; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Commercial fishing gear, general (see specific product headings); Fenders; Knives; Nets, accessories and gear (including trawling equipment); Nets, fishing; Rope, cordage and twine.

Travelers Marine Engine Co.

355 Atlantic Ave.
Freeport, NY 11520
Tel.: (516) 868-1139
Don Schleich, Co-owner.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, water separators and detectors.

Tropical Pump and Machinery, Inc.

2335 Port St.
New Orleans, LA 70117
Tel.: (504) 943-4388
Telex: 584481
James W. Thomas, Vice President.

Primary Market Areas: Gulf Coast States, Latin America.

Products: Refrigeration.

Troy Bros. Marine Gear

239F Seal Beach Blvd., P.O. Box 71
Seal Beach, CA 90740
Tel.: (213) 596-7434
Phil Troy, Owner.

Primary Market Areas: National.

Products: Binoculars; Blocks, fishing.

Turnbull Marine Services Limited

P.O. Box 2024
Bayfield, ON N0M 1G0 Canada
Tel.: (519) 565-2796
Andy K. Turnbull, President.

Primary Market Areas: Ontario, Canada.

Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Boatbuilding material, resins, fiberglass, adhesives; Boatbuilding material, wood; Canvas products; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders, Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Generators; Hardware, deck gear and fittings; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, instruments; Marine engines, water separators and detectors; Oars; Petroleum products; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Spark plugs; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Wash-down equipment.

Unifridge, Inc.

517 N. Figueroa St.
Wilmington, CA 90744
Tel.: (213) 549-9940
Telex: 69-1493
Yas Yoshida.

Primary Market Areas: Worldwide.

Products: Refrigeration.

Unique Services Co.

1705 Evans St., P.O. Box 693
Oshkosh, WI 54901
Tel.: (414) 235-3908
Telex: Cable address: Jent, Oshkosh
Joe J. Salas, Director.

Parent Co.: J & J Enterprises Co.

Primary Market Areas: National, Spain, England, Belgium, Hong Kong, Venezuela, Costa Rica, Panama, El Salvador, Ecuador, Bolivia, Surinam, St. Martin, F.W.I., Netherlands Antilles, Taiwan, Singapore and Korea.

Products: Compressors, air; Deicing equipment; Electric motors, components and accessories; Generators; Marine engines; inboard, gasoline and diesel.

Village Electronics

Clark Point Rd., P.O. Box 153
Southwest Harbor, ME 04679
Tel.: (207) 244-7227
Michael L. Yates, President.

Primary Market Areas: Maine.

Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Clocks and chronometers; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Electric motors, components and accessories; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Generators; Horns; Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines, instruments; Navigation instruments, non-electronic; Radar reflectors; Water systems; Weather instruments.

* Volvo Penta Eastern Div.

911 Live Oak Dr., P.O. Box 1367
Chesapeake, VA 23320
Tel.: (804) 424-4500
Telex: 823484
Jack Law, Branch Manager.

Parent Co.: Volvo Penta of America

Primary Market Areas: Mid-Atlantic States, South Atlantic States.

Products: Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, stern drivers.

W. A. Kraft Corp.

P.O. Box 179, 308 North Harvard St.
Boston, MA 02134
Tel.: (617) 782-0076
Telex: 94-0391
John J. Breen, Power Transmission Manager.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Controls, engine; Electric motors, components and accessories; Hydraulic systems and components; Lights, marine; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Marine engines, oil analysis and service; Power take-offs; Pumps, general; Toilets, marine; Valves.

W. A. Kraft Corp., New Jersey

P.O. Box 2181, 10 Henry St.
Teterboro, NJ 07608
Tel.: (201) 288-4485
Telex: 13-8926
Lawrence D. Weindorf, Order Desk Supervisor.

Primary Market Areas: New England, Mid-Atlantic States.

Products: Controls, engine; Electric motors, components and accessories; Hydraulic systems and components; Lights, marine; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, mufflers; Marine engines, oil analysis and service; Power take-offs; Pumps, general; Toilets, marine; Valves.

W. G. Konos Co.

15 Cabot St.
Beverly, MA 01915
Tel.: (617) 927-0607
William G. Konos, Owner.

Primary Market Areas: New England.

Products: Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones.

Wm. Cannell Boatbuilding Co.

P.O. Box 911
Camden, ME 04843
Tel.: (207) 236-4188
William Cannell.

Primary Market Areas: Worldwide.

Products: Fastenings.

Wanchese Trawl & Supply Co.

P.O. Box 388
Wanchese, NC 27981
Tel.: (919) 473-3606
Faron C. Daniels, Manager.

Parent Co.: Daniel's Enterprises

Primary Market Areas: Mid-Atlantic States, South Atlantic States.

Products: Antennas, radio/television; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, foam core; Buoys and floats; Chains and fittings; Cleaners, marine; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Controls, cable and remote; Controls, water level; Doors, trawl; Dredges, shellfish; Electric motors, components and accessories; Electronics, radiotelephones; Filters, general; Firefighting equipment; Fuel systems; Generators; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Lights, marine; Loud hailers; Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Masts and gallows; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Power take-offs; Propellers; Pumps, general; Rigging and gear, general; Rope, cordage and twine; Scales; Stabilizers; Survival equipment; Valves; Wash-down equipment; Water desalinators; Winches and components; Wire rope and cable.

Welles Marine Service

Welles Rd.
Old Mystic, CT 06372
Tel.: (203) 536-3832
Edward C. Welles, Owner.

Primary Market Areas: Eastern Connecticut.

Products: Alarms and security systems; Anchors; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Electric switches; Filters, general; Fuel systems; Fuel, water separator; Generators; Haulers, net; Haulers, pot; Haulers, power blocks; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines; backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Spark plugs; Steering systems; Valves; Water systems.

* Westerbeke Fishing Gear Co., Inc.

Fish Pier Rd.
Boston, MA 02210
Tel.: (617) 542-4235
Christopher J. Halligan, President.
Primary Market Areas: New England, South Atlantic States.
Products: Anchors; Bait lines, bait bags; Buoys and floats; Buoys and floats, anchor-raising; Canvas products; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Doors, trawl; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Gaffs and harpoons; Hardware, deck gear and fittings; Hatches and doors; Horns; Hoses and fittings; Knives; Ladders, ramps and gangways; Lights, marine; Masts and gallows; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Preservatives; Protective clothing; Radar reflectors; Repair kits; Rigging and gear, general; Rope, cordage and twine; Survival equipment; Water desalinators; Wire rope and cable.

Western Batteries, Inc.

1127 N.W. 54th
Seattle, WA 98107
Tel.: (206) 784-8111
Mike K. Hylland, President.
Primary Market Areas: Pacific Northwest.
Products: Batteries, chargers and accesories.

W-H Autopilots

655 N.E. Northlake Pl.
Seattle, WA 98105
Wil D. Hamm, Manager.
Primary Market Areas: South Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest.
Products: Electronics, automatic pilots.

Wharf Forging & Welding, Inc.

17 Ramp St.
Boston, MA 02210
Tel.: (617) 426-2172
Ronald J. Giovanni, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Africa, Australia, Columbia, Chile, Venezuela, Mexico, and Canada.
Branches & Personnel:
Westerbeke
Chris Hallagan.
Fish Pier Rd.
Boston, MA

West Nova Marine
Jean Coutreau.
Airport Hwy.
Yarmouth, NS Canada

So. Shore Machine Shop
Kevin Swaine.
Barrington Passage
NS Canada
Products: Anchors; Branding irons; Doors, trawl; Fabrication, custom; Gaffs and harpoons; Masts and gallows; Wash-down equipment.

Whatcom Marine Electronics, Inc.

10 Harbor Mall
Bellingham, WA 98225
Tel.: (206) 676-1990
Jerry D. Writer, President.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Jim Manwaring, Manager.
1818 West Emerson
Seattle, WA 98119
Tel.: (206) 285-2740

Rod Vanson, Manager.
1st & Main St.
Ilwaco, WA 98624
Tel.: (206) 642-2650

Ron Christensen, Manager.
P.O. Box 1212
Newport, OR 97365

Harry Elliott, Manager.
Blaine Boat Harbor, P.O. Box 1289
Blaine, WA 98230
Tel.: (206) 332-6100

Lynn Coffelt, Manager.
919 Commercial Ave.
Anacortes, WA 98221
Tel.: (206) 293-6100

Jerry Hamilton, Manager.
2424 Tongass
Ketchikan, AK 99901
Tel.: (907) 225-6900
Products: Antennas, radio/television; Compasses, electronic, gyro and magnetic; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Loud hailers.

Whitcomb Radar

P.O. Box 466
Boothbay Harbor, ME 04538
Tel.: (207) 633-4863
Mel T. Whitcomb, Manager.
Parent Co.: Communications, Inc.
Primary Market Areas: New England.
Products: Alarms and security systems; Antennas, radio/television; Batteries, chargers and accesories; Compasses, electronic, gyro and magnetic; Controls, cable and remote; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Horns; Loud hailers; Radar reflectors; Weather chart facsimile recorders.

Whitefish Marine, Inc.

4300 11th Ave. N.W.
Seattle, WA 98107
Tel.: (206) 784-7866
Connie S. Cuff, President.
Primary Market Areas: Pacific Northwest.
Products: Batteries, chargers and accesories; Chains and fittings; Filters, general; Hatches and doors; Refrigeration; Rope, cordage and twine; Stoves and heaters; components and fuel; Wash-down equipment; Winches and components.

Wickford Cove Marina, Inc.

Reynolds St.
No. Kingstown, RI 02852
Tel.: (401) 884-7014
John M. Nahigian, Jr., Vice President.
Primary Market Areas: New England.
Products: Anchors; Antennas, radio/television; Batteries, chargers and accesories; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Electric motors, components and accessories; Electric switches; Fenders; Filters, general; Firefighting equipment; Fuel, water separator; Hardware, deck gear and fittings; Horns; Hoses and fittings; Instrument and electrical panels; Knives; Lights, marine; Lubricants and lubricating systems; Marine engines, inboard, gasoline and diesel; Oars; Petroleum products; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Radar reflectors; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Spark plugs; Stoves and heaters; components and fuel; Toilets, marine.

* Wilcox Marine Supply, Inc.

99 Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206
Peter B. Wilcox, Vice President.
Primary Market Areas: National, Canada.
Products: Anchors; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Buoys and floats; Caulking and sealants; Chains and fittings; Charts, underwater cables; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Controls, cable and remote; Doors, trawl; Dredges, shellfish; Gaffs and harpoons; Hardware, deck gear and fittings; Haulers, net; Haulers, pot; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Navigation instruments, non-electronic; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Plugs, lobster; Pots and traps; Preservatives; Propellers; Protective clothing; Pumps, general; Radar reflectors; Rigging and gear, general; Rope, cordage and twine; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Winches and components; Wire rope and cable.

* Wm. E. Hough Co.

1101 N.W. Ballard Way
Seattle, WA 98107
Tel.: (206) 784-8400
Telex: Cable: HOUGH SEATTLE
Primary Market Areas: Worldwide.
Products: Hydraulic systems and components; Steering systems.

The Wm. H. Whiting Co.

6701 Moravia Park Dr.
Baltimore, MD 21237
Tel.: (301) 488-3200
John M. Lawrence, Vice President and Sales Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Anchors; Antennas, radio/television; Blocks, fishing; Boatbuilding material, resins, fiberglass, adhesives; Caulking and sealants; Chains and fittings; Clam hoes (rakes); Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Con-

trols, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Deicing equipment; Electronics, automatic direction finders; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, loran; Electronics, radio direction finders; Electronics, radiotelephones; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Firefighting equipment; Hardware, deck gear and fittings; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Lights, marine; Loud hailers; Marine engines, mufflers; Oars; Ports and windows, marine; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Pumps, general; Rope, cordage and twine; Rudders and struts; Steering systems; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Ventilation systems; Ventilators; Weather instruments.

Wilson Marine

2930 Westlake North
Seattle, WA 98109
Tel.: (206) 284-3630
David H. Wilson, Partner.
Primary Market Areas: Seattle.
Products: Marine engines; inboard, gasoline and diesel; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, oil analysis and service; Marine engines, outboard, gasoline; Marine engines, stern drivers; Power take-offs; Propellers, shafts, bearings and nozzles; Propellers; Rudders and struts; Spark plugs; Stoves and heaters; components and fuel; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Water systems.

Wimbrow's Repair Service

S. Harbor Rd.
Ocean City, MD 21842
Tel.: (301) 289-6114
William B. Wimbrow, Owner.
Primary Market Areas: Mid-Atlantic States.
Products: Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Filters, general; Fuel systems; Fuel, water separator; Generators; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, water separators and detectors; Spark plugs; Steering systems; Toilets, marine.

Winel of America, Inc.

16014 Cowley Rd.
Grafton, OH 44044
Tel.: (216) 483-3050
TWX 810 437 2478 (WINEL AM GROO)
S. DeVries, Sales Manager.
Primary Market Areas: National, Canada, Latin America.
Products: Gauges; Survival equipment; Valves; Ventilation systems.

Wire Rope & Fittings Co.

P.O. Box 93524
Atlanta, GA 30318
Tel.: (404) 688-7564
Telex: 542427
Evans Holcombe, President.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Branches & Personnel:
Tommy McKnatt, Branch Manager.
P.O. Box 2263
Memphis, TN 38101
Tel.: (901) 526-5961
Telex: 53881

Rebecca Ausley, Branch Manager.
P.O. Box 13084
Greensboro, NC 27405
Tel.: (919) 275-2838
Telex: 574486
Products: Blocks, fishing; Chains and fittings; Hardware, deck gear and fittings; Nets, accessories and gear (including trawling equipment); Rigging and gear, general; Rope, cordage and twine; Wire rope and cable; Wire cutters.

Witt Equipment Co.

80 South St.
Hopkinton, MA 01748
Tel.: (617) 435-6321
Telex: 94-8492
Don MacPhee, Marine Engine Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Generators; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, oil analysis and service.

Wolf Marine System Division

709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Commercial fishing gear, general (see specific product headings); Compressors, air; Containers, fish; Controls, engine; Controls, water level; Cookers, shellfish; Coolant systems; Cranes; Dredges, shellfish; Electric motors, components and accessories; Fabrication, custom; Filters, general; Generators; Hardware, deck gear and fittings; Hatches and doors; Hoists, boat; Hoists, general; Hydraulic systems and components; Instrument and electrical panels; Insulation; Ladders, ramps and gangways; Lights, marine; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Masts and gallows; Net reels; Processing, onboard; Propellers, shafts, bearings and nozzles; Pumps, general; Refrigeration; Rigging and gear, general; Rudders and struts; Tanks, shellfish and water; Valves; Ventilation systems; Water desalinators; Water systems; Winches and components.

Wymans Wholesale Marine & Supply Company

909 4th St., P.O. Box 349
Anacortes, WA 98221
Tel.: (206) 293-4606
Steve Ault, President.
Parent Co.: Wymans Marina
Primary Market Areas: Pacific Northwest.
Products: Alarms and security systems; Anchors; Antennas, radio/television; Bait lines, bait bags; Batteries, chargers and accesories; Blocks, fishing; Buoys and floats; Buoys and floats, anchor-raising; Caulking and sealants; Chains and fittings; Cleaners, marine; Clocks and chronometers; Coatings and preservatives; Commercial fishing gear, general (see specific product headings); Compasses, electronic, gyro and magnetic; Compressors, air; Containers, fish; Controls, cable and remote; Control systems, electolysis, zincs and corrosion; Controls, engine; Controls, water level; Cranes; Electric switches; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, celestial navigation; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, radiotelephone scramblers; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fenders; Filters, general; Fuel systems; Fuel, water separator; Gaffs and harpoons; Generators; Gurdies and downriggers; Hardware, deck gear and fittings; Hatches and doors; Haulers, jigging; Haulers, longline; Haulers, net; Haulers, pot; Haulers, power blocks; Hoists, boat; Hoists, general; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Knives; Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines; inboard, gasoline and diesel; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, jet drives; Marine engines, mounts; Marine engines, mufflers; Marine engines, outboard, gasoline; Marine engines, stern drivers; Marine engines, water separators and detectors; Net reels; Nets, accessories and gear (including trawling equipment); Nets, fishing; Nets, repair tools; Oars; Ports and windows, marine; Pots and traps; Power take-offs; Preservatives; Propellers, shafts, bearings and nozzles; Propellers; Protective clothing; Pumps, general; Radar reflectors; Reels, fishing; Repair kits; Refrigeration; Rigging and gear, general; Rope, cordage and twine; Rudders and struts; Sandblasting equipment; Scales; Stabilizers; Steering systems; Stoves and heaters; components and fuel; Survival equipment; Toilets, holding tanks; Toilets, marine; Trailers and accessories; Trolling tackle and gear; Valves; Ventilation systems; Ventilators; Wash-down equipment; Waste water treatment equipment; Water desalinators; Weather chart facsimile recorders; Water systems; Weather instruments; Winches and components; Wire rope and cable.

Yankee Boat Yard & Marina, Inc.

54 Riverview St.
Portland, CT 06480
Tel.: (203) 342-4735
Jeff Meehl, Sales Manager.
Primary Market Areas: Worldwide.
Products: Alarms and security systems; Anchors; Antennas, radio/television; Batteries, chargers and accesories; Coatings and preservatives; Compasses, electronic, gyro and magnetic; Control systems, electolysis, zincs and corrosion; Controls, engine; Electronics, automatic direction finders; Electronics, automatic pilots; Electronics, depth recorders and fish finders; Electronics, fixed gear locators; Electronics, loran; Electronics, omega; Electronics, radar; Electronics, radio direction finders; Electronics, radiotelephones; Electronics, satellite navigation systems; EPIRBS (Emergency Position Indicating Radio Beacons); Fabrication, custom; Fenders; Filters, general; Firefighting equipment; Fuel systems; Fuel, water separator; Generators; Horns; Hoses and fittings; Hydraulic systems and components; Instrument and electrical panels; Insulation;

Ladders, ramps and gangways; Lights, marine; Loud hailers; Lubricants and lubricating systems; Marine engines: inboard, gasoline and diesel; Marine engines, backfire, flame and explosion arrestors; Marine engines, components and accessories; Marine engines, gears (reducing and reversing) and transmissions; Marine engines, instruments; Marine engines, mounts; Marine engines, mufflers; Marine engines, stern drivers; Marine engines, water separators and detectors; Radar reflectors; Spark plugs; Stoves and heaters, components and fuel; Toilets, holding tanks; Toilets, marine; Valves; Water desalinators; Weather chart facsimile recorders

Yankee Master Hydraulics, Inc.

Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel. (207) 596-6963
Thomas W. Flacke, President

Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Considering foreign markets

Products: Bow thrusters; Commercial fishing gear, general (see specific product headings); Cranes; Drums, seine; Fabrication, custom; Filters, general; Hardware, deck gear and fittings; Haulers, longline; Haulers, net; Haulers, power blocks; Hoists, boat; Hoists, general; Hoses and fittings; Hydraulic systems and components; Net-making machines and systems; Net reels; Power take-offs; Tanks, shellfish and water; Valves; Winches and components

Quality . . .

WAGNER
hydraulic steering
systems stocking
distributor.

MARCO
distributor in
New England for
over 17 years.

Gresen
stocking distributor
for valves, pumps
& filters.

Columbian
propellers,
propeller nozzles
and accessories

Distributor for PULLMASTER Winches
and MATHERS Controls.
Large stock of Vickers, CharLynn and others,
components and spare parts.
Manufacturers of Scandia Fish Hoist, Net Drums
and hydraulic drives.

Scandia

Propeller Service & Supply, Inc.
2 Union St., Fairhaven, MA
617-997-1207 02719

Manufacturers of Processing, Packaging and Handling Equipment

(By Product)

Analyzing equipment

Capital Controls Company
Kernco Instruments Co., Inc.

Breading, batter, coating, seasoning and fluid dispensing machines

A/S Atlas
ABCO Manufacturing Division
Charlottetown Metal Products Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Heat and Control, Inc.
Leslie Salt Co., Dispensing Systems
Richmond Baking Co.
Sam Stein Associates, Inc.
Wilevco, Inc.

Byproduct processing machinery and equipment

A/S Atlas
Alfa-Laval, Inc.
Am-Pac Equipment, Inc.
* Baader North America
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Edw. Renneburg & Sons Co.
Franken b.v.
Hydramar, Inc.
Island Metal Fabrication Ltd.
Newcastle Company, Inc.
Stephen Paoli Manufacturing Co.
Ladish Co., Tri-Clover Division

Can ejectors

StarLine Manufacturing

Cleansing, washing and sanitizing equipment

ABC Seafood Processing Machinery Co.
ABCO Manufacturing Division
* Baader North America
Barton Machine Shop, Inc.
Canovex Ltd.
Capital Controls Company
Charlottetown Metal Products Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
DuBois Chemicals
Ferguson Industries Limited
Hydramar, Inc.
Island Metal Fabrication Ltd.
L & A Products, Inc.
Oaklite Products, Inc
Sioux Steam Cleaner Corporation

Coatings

Darworth Co.
Glas-Craft Division
Jotun-Baltimore Copper Paint Co.
Newly Weds Foods, Inc.
North Coast Chemical Co.
U.S. Yacht Paint Co., Inc.
Wefco-Rubber Mfg. Corp.

Cooling, refrigeration and freezing equipment and supplies

A-1 Flake Ice Machine Co., Inc.
Agri-Tainer Corp.
Am-Pac Equipment, Inc.
Annapolis Yacht Yard, Inc., Freezer Box Division
Bally Case & Cooler, Inc.
C & R Refrigeration, Inc.
Cambridge Wire Cloth Company
Canovex Ltd.
Charlottetown Metal Products Ltd.
* Clark Door Company, Inc.
Cloudy & Britton, Inc.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Flodin Enterprises
Frick Company
Galt Equipment Limited
Glas-Craft Division
Howe Corporation
Hydramar, Inc.
IPL Products, Ltd.
J & W Engineering
Jamison Door Company
Kernco Instruments Co., Inc.
Kvaerner Kulde A/S
Lucas - California Co.
Manitowoc Equipment Works
Mars Air Doors
Marvel Div.
Morris and Associates
Newcastle Company, Inc.
Niagara Blower Co.
North Coast Chemical Co.
Olympic Prefabricators, Inc.
Refrigeration Engineering Corp.
Reliable Plastics, Inc.
Sabroe Marine
Schnacke-Grasso, Inc.
Stal-Laval, Inc.
Vilter Manufacturing Corporation
Wolf Marine System Division

Containers, packaging, closing, seaming and labeling equipment

Agri-Tainer Corp.
Algene Marking Equipment Co., Inc.
* Allibert Industries Ltd.
American Can Company
Can-Am Containers, Ltd.
Charlottetown Metal Products Ltd.
Cornish Containers, Inc.
Crepaco, Inc.
Cryovac Division
LeRoy Demarest, Processing Consultant
Dixie-Way Machine, Inc.
D.R.G. Packaging
Duraflex Industries, Inc.
FDC Packaging, Inc.
* Flohr Metal Fabricators, Inc.
General Box Co.
* Genpak Corporation
Greater New York Fillet Co., Inc.
Helubel, Inc.
Independent Can Company
IPL Products, Ltd.
* Ludlow Packaging
Massillon Wire Basket Corp.
Mateer-Burt Co.
* Milhench Inc.
Moss Machinery Manufacturers, Inc.
* NesTier Corporation
Package Research Laboratory
Packaging Products Corporation
Polyfoam Packers Corp.
Potlatch Corp. Folding Carton Operation
Reliable Plastics, Inc.
Rennco, Inc.
Senco Products, Inc.
Slidell, Inc.
Steeltile Can Corp.
Tech Pak, Inc.
Trayco, Inc.
U.S. Steel Supply Div.
Vanguard Packaging Co.
Weyerhaeuser Co.
Wolf Marine System Division

Conveyors, elevators, material handling machinery and components

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
American Can Company
Arenco Fish Machinery AB
Aseeco Corp.
Ballard Sheet Metal Works, Inc.

BAADER

A name that means Fish processing

Now in the U.S. as
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No other manufacturer of fish processing equipment can compare with Baader North America. Period!
We offer a complete line of equipment for virtually all processing operations and all species of fish, even those presently underutilized.
Baader North America has six fish processing engineers and eight technicians for consultation to solve your plant design and layout problems or handle any difficulties at a moment's notice.
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No other manufacturer can offer you such complete service because no other manufacturer has Baader's vast experience and dedication in the world market.

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1001 Windmill Road, Suite 5, Dartmouth, Nova Scotia 902-469-0410

Barton Machine Shop, Inc.
Cambridge Wire Cloth Company
Campbell Chain Division
Canovex Ltd.
Charlottetown Metal Products Ltd.
Cloudy & Britton, Inc.
Crepaco, Inc.
Cryovac Division
LeRoy Demarest, Processing Consultant
Dixie-Way Machine, Inc.
Ferguson Industries Limited
* Flohr Metal Fabricators, Inc.
Franken b.v.
Hyde Park Electronics, Inc.
Hydramar, Inc.
Interroll Corporation
INTRALOX, Inc.
Island Metal Fabrication Ltd.
* Laitram Machinery, Inc.
Loos & Co., Inc.
* Milhench Inc.
Morris Whaley, Inc.
Moss Machinery Manufacturers, Inc.
Newcastle Company, Inc.
Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG
Olympic Prefabricators, Inc.
Sam Stein Associates, Inc.
Simnar, Inc.
Slidell, Inc.
* Sort-Rite International, Inc.
StarLine Manufacturing
Steel-Pro, Inc.
Wolf Marine System Division

Curing, smoking and drying equipment

A/S Atlas
ABCO Manufacturing Division
Afos Ltd
* Baader North America
Canovex Ltd.
Charlottetown Metal Products Ltd.
Edw. Renneburg & Sons Co.
Hydramar, Inc.
* LeGay Fiberglass Limited
Steel-Pro, Inc.

Custom fabrication

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Atlantic Forge Co.
Baldwin Boat Co.
Ballard Sheet Metal Works, Inc.
Barton Machine Shop, Inc.
C-E Natco
Canovex Ltd.
Charlottetown Metal Products Ltd.
Cloudy & Britton, Inc.
County Plastics Corp
LeRoy Demarest, Processing Consultant
Flodin Enterprises
* Flohr Metal Fabricators, Inc.
Freeman-Howard, Inc.
Galt Equipment Limited
Heat and Control, Inc.
Hydramar, Inc.
Island Metal Fabrication Ltd.
* LeGay Fiberglass Limited
* Milhench Inc.
Moss Machinery Manufacturers, Inc.
Newcastle Company, Inc.
Northwest Boat Yard
Olympic Prefabricators, Inc.
Potlatch Corp. Folding Carton Operation
Reliable Plastics, Inc.
Rennco, Inc.
Slidell, Inc.
* Sort-Rite International, Inc.
Steel-Pro, Inc.
Walker Stainless Equipment Co.
Wefco-Rubber Mfg. Corp.

Wolf Marine System Division
Xactics Ltd.
Yankee Master Hydraulics, Inc.

Cutlery and saws

Allen Tool and Mfg., Inc.
Atlanta Saw Co.
Biro Manufacturing Co.
LeRoy Demarest, Processing Consultant
Keene Corp., Cutting Services Division
Lasar Manufacturing Co., Inc.
Morty the Knife Man
Sam Stein Associates, Inc.

Desalinators

Galt Equipment Limited
* Riley-Beiard
Seagold Industries
Wolf Marine System Division

Extruder systems

A/S Atlas
Aquatic Diet Technology, Inc.
LeRoy Demarest, Processing Consultant
Wefco-Rubber Mfg. Corp.

Filters

C.E. Bauer
C-E Natco
LeRoy Demarest, Processing Consultant
Fluid Filtration Systems
Hycor Corp.
Parker Marine
Sam Stein Associates, Inc.

Fish meal equipment

A/S Atlas
ABCO Manufacturing Division
Alfa-Laval, Inc.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Edw. Renneburg & Sons Co.
Hydramar, Inc.
Steel-Pro, Inc.

Gill cover seals

Stoffel Seals Corporation

Grading and sorting equipment

A.W. Manufacturing, Inc.
A/S Atlas
ABC Seafood Processing Machinery Co.
ABCO Manufacturing Division
Am-Pac Equipment, Inc.
* Baader North America
Ballard Sheet Metal Works, Inc.
Canovex Ltd.
Charlottetown Metal Products Ltd.
D & R Marine Products, Inc.
LeRoy Demarest, Processing Consultant
* Flohr Metal Fabricators, Inc.
Franken b.v.
Hydramar, Inc.
Island Metal Fabrication Ltd.
James F. Feener, Inc.
* Laitram Machinery, Inc.
Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG
Pan American Equipment Ltd.
* Sort-Rite International, Inc.
Steel-Pro, Inc.

Heat exchangers

A/S Atlas
Alfa-Laval, Inc.
Crepaco, Inc.
Heat and Control, Inc.
Howe Corporation
Industrial Electronics and Automation
Lucas - California Co.
Morris and Associates
Parker Marine
Refrigeration Engineering Corp.
Sabroe Marine
Sandy Hark Boiler Sales, Inc.
* Southwest Boat Corp.
Vilter Manufacturing Corporation
Wolf Marine System Division
W S F Industries, Inc.
Yankee Master Hydraulics, Inc.

Insulation

Crepaco, Inc.
FDC Packaging, Inc.
Glas-Craft Division
Hydramar, Inc.
Northwest Boat Yard
Reliable Plastics, Inc.
* Southwest Boat Corp.
Tech Pak, Inc.
Wolf Marine System Division

Loaders

ABCO Manufacturing Division
Charlottetown Metal Products Ltd.
Hydramar, Inc.
Island Metal Fabrication Ltd.
Olympic Prefabricators, Inc.

Preservatives

Darworth Co.
Jotun-Baltimore Copper Paint Co.
North Coast Chemical Co.
Packaging Products Corporation
U.S. Yacht Paint Co., Inc.
Washington Laboratories

Protective clothing

Boss Manufacturing Co.
Crepaco, Inc.
RefrigiWear, Inc.

Pumps, pumping systems and accessories

Am-Pac Equipment, Inc.
Barton Machine Shop, Inc.
Capital Controls Company
Charlottetown Metal Products Ltd.
Cloudy & Britton, Inc.
Crepaco, Inc.
Dart Union Co.
Delta Marine
LeRoy Demarest, Processing Consultant
Fluid Filtration Systems
Hydramar, Inc.
* ITT JABSCO Products
Lear Siegler, Inc., Sherwood Division
* MP Pumps Division
Multiquip, Inc.
Pacer Pumps
Parker Marine
* Southwest Boat Corp.
Ladish Co., Tri-Clover Division
Viking Pump Division, Houdaille Industries, Inc.
Wolf Marine System Division

Purification and separation equipment

ABC Seafood Processing Machinery Co.
Alfa-Laval, Inc.
* Baader North America
C.E. Bauer
C-E Natco
Crepaco, Inc.
Crowley Environmental Services Corp.
Hycor Corp.
REC Specialties, Inc.
* Southwest Boat Corp.
Stal-Laval, Inc.
Stephen Paoli Manufacturing Co.

Scales

ABCO Manufacturing Division
Allegany Technology, Inc.
Canovex Ltd.
Capital Controls Company
Charlottetown Metal Products Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Detecto Scales Co.
Fairbanks Weighing Division
Hydramar, Inc.
Island Metal Fabrication Ltd.
Martin-Decker
National Controls, Inc.
Slidell, Inc.
Vega Vekt A/S
* W.F. Altenpohl, Inc.

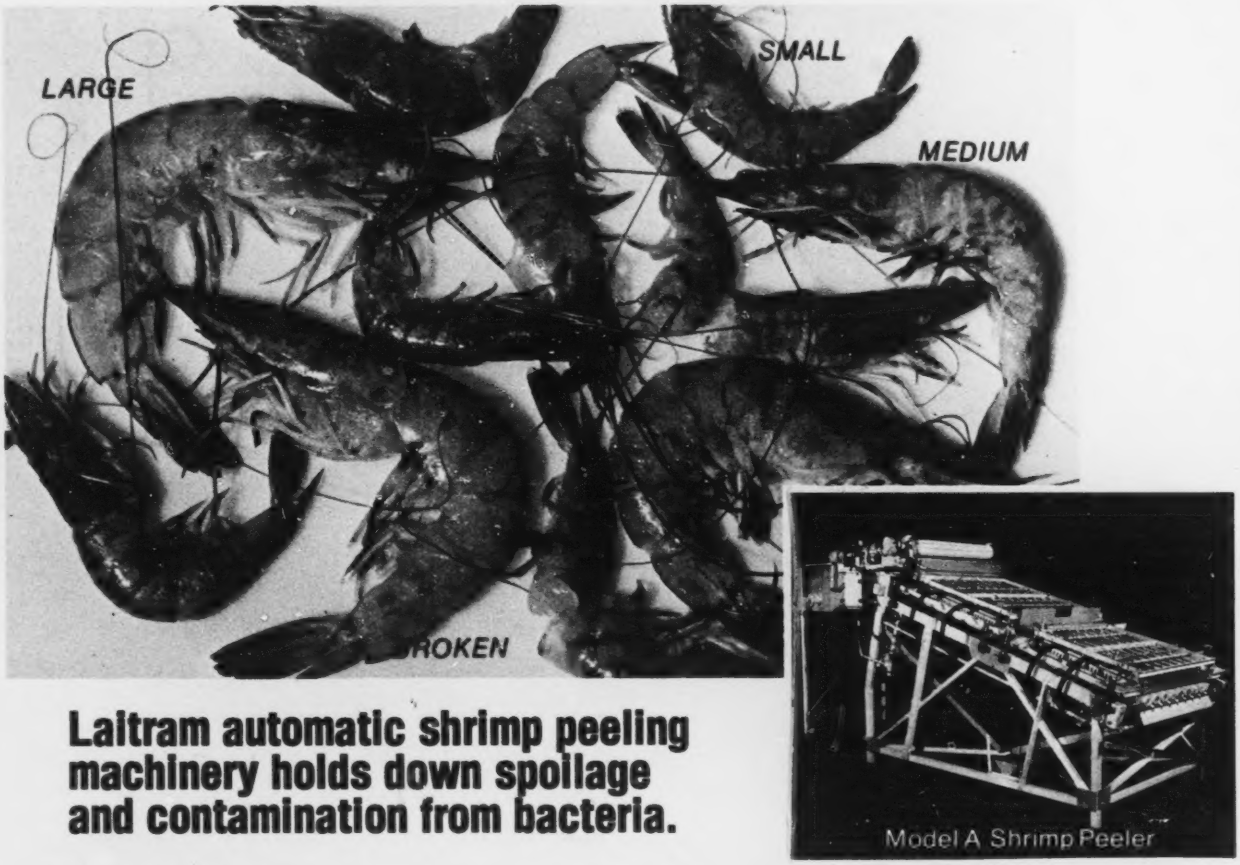
Scaling and skinning equipment

A.W. Manufacturing, Inc.
ABC Seafood Processing Machinery Co.
ABCO Manufacturing Division
* Baader North America
Canovex Ltd.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
General Fish Machine Co., Inc.
Hydramar, Inc.
Island Metal Fabrication Ltd.
Morty the Knife Man
Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG
Simnar, Inc.
Townsend Engineering Company

Seafood processing and handling equipment, general

A.W. Manufacturing, Inc.
A/S Atlas
ABC Seafood Processing Machinery Co.
ABCO Manufacturing Division
Afos Ltd
Alfa-Laval, Inc.
Am-Pac Equipment, Inc.
Aquatic Diet Technology, Inc.
* Baader North America
Ballard Sheet Metal Works, Inc.
Bally Case & Cooler, Inc.
Barton Machine Shop, Inc
Blu-Surf, Inc.
Can-Am Containers, Ltd.
Canovex Ltd.
Charlottetown Metal Products Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Dynamote Corporation
E.H. Carruthers Co.
Edw. Renneburg & Sons Co.

How to meet shrimp import requirements of any country in the world.



Model A Shrimp Peeler

Laitram automatic shrimp peeling machinery holds down spoilage and contamination from bacteria.

Hands-off processing

Because Laitram machines are bulk loading and automatic, there is no transfer of bacteria from workers' hands.

No spoilage from holding delays

Laitram machinery is ready to work when the boats come in. Whole catches can be completely peeled in a few hours. Less refrigeration is needed and spoiling from aging is dramatically reduced.

High Capacity

Just one Laitram peeling line will fully peel 900 pounds (408 kg) of shells-on shrimp per hour. A second peeler using the same complementary equipment doubles the capacity to 1800 pounds (816 kg) per hour.

Peel any size shrimp

From the smallest shrimp to jumbo, 8-count size, all sizes of shrimp are being peeled efficiently and economically on Laitram machines throughout the world. Even broken shrimp are easily processed.

Essential in high production areas

Laitram machinery provides the only adequate method of processing great quantities of shrimp from high production areas. No other peeling method can match the high capacity, immediacy of operation and cleanliness of Laitram processing.

Sold and serviced worldwide

Laitram experienced service technicians and genuine replacement parts are available to users of Laitram machines whenever and wherever they are needed.

For complete information about bulk loading, automatic, high capacity shrimp processing: call write or wire Laitram Machinery, Inc.

Laitram
MACHINERY, INC.

P. O. Box 50699, New Orleans, La. 70150 U.S.A.
Telephone (504) 733-6000 • Telex 58-4230.
Cable: LAITCO

Fairbanks Weighing Division
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Gregor Jonsson Associates, Inc.
Hydramar, Inc.
INTRALOX, Inc.
IPL Products, Ltd.
Island Metal Fabrication Ltd.
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Lasar Manufacturing Co., Inc.
* LeGay Fiberglass Limited
LEWISystems®/Menasha Corp.
Marped Engineering Co., Inc.
* Milhench Inc.
Morty the Knife Man
Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG
Olympic Prefabricators, Inc.
Packaging Products Corporation
Pan American Equipment Ltd.
Plastech® Div.
Prawnto Shrimp Machine Co., Inc.
Sabroe Marine
Simnar, Inc.
* Sort-Rite International, Inc.
Steel-Pro, Inc.
Stephen Paoli Manufacturing Co.
Townsend Engineering Company
Trencl Manufacturing of America, Inc.
Ladish Co., Tri-Clover Division
Wolf Marine System Division
Xactics Ltd.
Ziegra Icemachines

Sizing machines

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
Franken b.v.
General Fish Machine Co., Inc.
Hydramar, Inc.
* Laitram Machinery, Inc.
* Sort-Rite International, Inc.
Steel-Pro, Inc.
* W.F. Altenpohl, Inc.

Sorters and graders

ABC Seafood Processing Machinery Co.
ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Arenco Fish Machinery AB
* Baader North America
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
Franken b.v.
Freeman-Howard, Inc.
Hydramar, Inc.
Island Metal Fabrication Ltd.
James F. Feener, Inc.
* Laitram Machinery, Inc.
Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG
* Sort-Rite International, Inc.
Steel-Pro, Inc.
* W.F. Altenpohl, Inc.

Sterilizers and cooking equipment

Am-Pac Equipment, Inc.
Aseptic-Thermo Indicator, Deseret Operating Room Products Div.
* Baader North America
Canovex Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Edw. Renneburg & Sons Co.
FMC Corp.
Franken b.v.
Heat and Control, Inc.
Hydramar, Inc.
Massillon Wire Basket Corp.
Raytheon Company
Steel-Pro, Inc.
Stork Food Machinery, Inc.
Walker Stainless Equipment Co.
W S F Industries, Inc.

Storage equipment, supplies and services

ABCO Manufacturing Division
Agri-Tainer Corp.
Booth Cold Storage
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
* Flohr Metal Fabricators, Inc.
Franken b.v.
* Genpak Corporation
Hydramar, Inc.
IPL Products, Ltd.
James F. Feener, Inc.
LEWISystems®/Menasha Corp.
Los Angeles Cold Storage Company
Mars Air Doors
North Coast Chemical Co.
Olympic Prefabricators, Inc.
Trencl Manufacturing of America, Inc.
Xactics Ltd.

Tanks

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Baldwin Boat Co.
Ballard Sheet Metal Works, Inc.
Barton Machine Shop, Inc.
C-E Natco
Canovex Ltd.
Charlottetown Metal Products Ltd.
County Plastics Corp
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Ferguson Industries Limited
* Flohr Metal Fabricators, Inc.
Freeman-Howard, Inc.
Hydramar, Inc.
Island Metal Fabrication Ltd.
* LeGay Fiberglass Limited
Live Bait Tank Co.
* Milhench Inc.
Montague/Fisher, Inc.
Olympic Prefabricators, Inc.
Plastech® Div.
Red Fox Industries, Inc.
Sandy Hark Boiler Sales, Inc.
* Sort-Rite International, Inc.
* Southwest Boat Corp.
Specialty Tank & Equipment Co.
Steel-Pro, Inc.
Trencl Manufacturing of America, Inc.
Unaflex Rubber Corp.
Walker Stainless Equipment Co.
Wolf Marine System Division
W S F Industries, Inc.
Xactics Ltd.
Yankee Master Hydraulics, Inc.

Technical services and engineering

American Can Company
Aquatic Diet Technology, Inc.
Arenco Fish Machinery AB
* Baader North America
Canovex Ltd.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
Franken b.v.
General Fish Machine Co., Inc.
Hydramar, Inc.
Olympic Prefabricators, Inc.
* Sort-Rite International, Inc.
StarLine Manufacturing
Steel-Pro, Inc.
Wolf Marine System Division
W S F Industries, Inc.
Yankee Master Hydraulics, Inc.

Transporting and unloading

ABCO Manufacturing Division
Agri-Tainer Corp.
Canovex Ltd.
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
* Flohr Metal Fabricators, Inc.
IPL Products, Ltd.
Island Metal Fabrication Ltd.
LEWISystems®/Menasha Corp.
* Sort-Rite International, Inc.
Steel-Pro, Inc.
Wolf Marine System Division

Waste systems and machinery

A/S Atlas
Alfa-Laval, Inc.
C-E Natco
Capital Controls Company
Charlottetown Metal Products Ltd.
LeRoy Demarest, Processing Consultant
DuBois Chemicals
Hycor Corp.

Water heaters

Pick Heaters, Inc
Wolf Marine System Division

ALTENPOHL
Automatic
Fish
Sizing
Systems

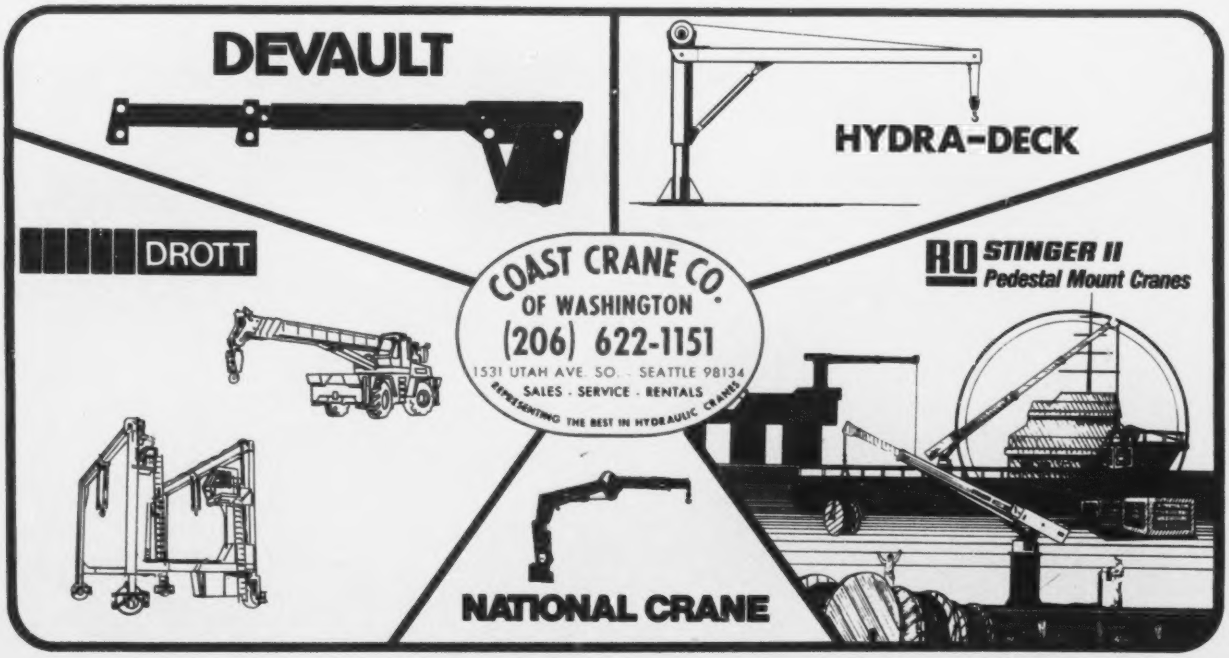
PRECISION SORTING AT HIGHER SPEEDS

REDUCED LABOR AND HANDLING COSTS

Altenpohl Automatic Fish Sizing Systems make it possible to sort and size with extreme accuracy—whether it involves whole fish, fillets, lobsters or lobster tails. Handles up to 6000 units per hour. Works to within a fraction of an ounce per unit if necessary.

Designed and built to operate continuously under severe moisture conditions and temperature extremes. Each installation tailored to fit your plant and type of operation. Write or telephone for catalog sheet.

W. F. ALTENPOHL, Inc.
1120 Bedford St., P.O. Box 1629, High Point, N.C. 27261 U.S.A.
Telephone: 919/431-9171 Telex No. 578426



COAST CRANE CO.
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(206) 622-1151
1531 UTAH AVE. SO. - SEATTLE 98134
SALES - SERVICE - RENTALS
REPRESENTING THE BEST IN HYDRAULIC CRANES

Manufacturers of Processing, Packaging and Handling Equipment

A.W. Manufacturing, Inc.

P.O. Box 268
Gladstone, MI 49837
Tel.: (906) 428-4154
Trevor T. Wastell, Vice President.
Primary Market Areas: Worldwide.
Products: Grading and sorting equipment; Scaling and skinning equipment; Seafood processing and handling equipment, general.

A-1 Flake Ice Machine Co., Inc.

11200 Wright Rd.
Lynwood, CA 90262
Tel.: (213) 979-2254
Herbert C. Berlin, Sales Manager.
Parent Co.: Frigitemp Corp.
Primary Market Areas: National, Mexico.
Products: Cooling, refrigeration and freezing equipment and supplies.

A/S Atlas

154 Baltorpvej
2750 Ballerup, Denmark
Tel.: 45 2 97 48 64
Telex: 35177
Peter Rassing, Commercial Secretary.
Parent Co.: Lauritzen Group
Primary Market Areas: Worldwide.
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Byproduct processing machinery and equipment; Curing, smoking and drying equipment; Extruder systems; Fish meal equipment; Grading and sorting equipment; Heat exchangers; Seafood processing and handling equipment, general; Waste systems and machinery.

ABC Seafood Processing Machinery Co.

1392 Lenora Dr.
Merritt Island, FL 32952
Tel.: (305) 453-6085 or 784-0512
Roger C. Martin.
Primary Market Areas: South Atlantic States, Gulf Coast States, Mexico.
Products: Cleansing, washing and sanitizing equipment; Grading and sorting equipment; Purification and separation equipment; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sorters and graders.

ABCO Manufacturing Division

P.O. Box 1120
Lunenburg, NS BOJ 2C0 Canada
Tel.: (902) 634-8821
Telex: 019-21654
Alec Gingell.
Parent Co.: Atlantic Bridge Company Ltd.
Primary Market Areas: New England, Eastern Canada, United Kingdom, France, Germany, New Zealand, South America, Iceland, Norway.
Branches & Personnel:
Fylde Ice & Cold Storage Co., Ltd.
Tony Long, Managing Director.
Wyre Dock
Fleetwood, Lancashire FY 7 6NN England
Tel.: (3917) 3249
Telex: 51-67688

Nordic Supply AS
Anders Moller Larsen, Managing Director.
194, N-6001
Aalesund Norway
Tel.: (071) 22220
Telex: 56-42528

Franken b.v.
Frans Franken.
P.O. Box 9
4460 AA, GOES Holland
Tel.: (01100) 16240
Telex: 44-55311
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Loaders; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Storage equipment, supplies and services; Tanks; Transporting and unloading.

Afos Ltd

Anlaby
Hull, England HUIO CRL U.K
Tel.: 0482-52152
Telex: 527231
J. Ken Bellamy, Sales Director.
Primary Market Areas: Worldwide.
Products: Curing, smoking and drying equipment; Seafood processing and handling equipment, general.

Agri-Tainer Corp.

P.O. Box 2004
Wenatchee, WA 98801
Jack J. Isler, Vice President.
Primary Market Areas: National, British Columbia, Newfoundland, Nova Scotia.
Branches & Personnel:
Agri-Tainer Alaska
Bill Nelson, Will Rutherford, Dave Owens.
Anchorage and Homer, AK 99503 and 99603

Dick Anderson Co.
Dick Anderson.
P.O. Box 4
Bellevue, WA 98009
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Storage equipment, supplies and services; Transporting and unloading.

Alfa-Laval, Inc.

2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.
Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.

P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Byproduct processing machinery and equipment; Fish meal equipment; Heat exchangers; Purification and separation equipment; Seafood processing and handling equipment, general; Waste systems and machinery.

Algene Marking Equipment Co., Inc.

232 Palisade Ave., P.O. Box 207
Garfield, NJ 07026
Tel.: (201) 478-9041
Milton Mann, Vice President.
Primary Market Areas: National, Australia, New Zealand, France, Norway, Middle East.
Products: Containers, packaging, closing, seaming and labeling equipment.

Allegany Technology, Inc.

Cumberland, MD 21502
Tel.: (301) 722-7330
Telex: 86216
Sales Department.
Primary Market Areas: National.
Products: Scales.

Allen Tool and Mfg., Inc.

918 Independence Ave.
Mountain View, CA 94043
Tel.: (415) 961-5136
Dan Smith, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Cutlery and saws.

* Allibert Industries Ltd.

Suite 304, 300 Canal Bank Rd.
Montreal, PQ H9R 1H3 Canada
Tel.: (514) 363-5430
Telex: 055-66475
Ted Preston, Marketing Director.
Parent Co.: Allibert Manutention
Primary Market Areas: National, Canada, Mexico.
Branches & Personnel:
The Williams Organization
Bill Williams.
19 Port Norfolk St.
Boston, MA 02122
Tel.: (617) 282-6642

Stewart Eckers & Co.
Stewart Eckers.
3618 Hickory Ave.
Baltimore, MD 21211
Tel.: (301) 889-0545

Barton Company, Inc.
James B. Barton III.
2135 Liddell Dr. N.E.
Atlanta, GA 30324
Tel.: (404) 875-7548
Products: Containers, packaging, closing, seaming and labeling equipment.

Am-Pac Equipment, Inc.

3375 34th Ave. N.E.
Salem, OR 97303
Tel.: (503) 371-7435 or 371-7436
Chuck F. Peasley, Vice President, Operations.
Primary Market Areas: National.
Branches & Personnel:
James Peasley, President.
20130 Mendelsohn Ln.
Saratoga, CA 95070
Tel.: (408) 378-8663
Products: Byproduct processing machinery and equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Tanks.

American Can Company

American Ln.
Greenwich, CT 06830
Tel.: (203) 552-2000
Telex: 965848 AMCANCO
TWX (710) 579-2991
R. H. Schofield, Product Manager, Specialty Foods Marketing.
Primary Market Areas: National, Latin America.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Technical services and engineering.

Annapolis Yacht Yard, Inc., Freezer Box Division

P.O. Box 741
Annapolis, MD 21404
Tel.: (310) 263-2381
Peter P. Paxton, Sales Manager.
Primary Market Areas: National.
Products: Cooling, refrigeration and freezing equipment and supplies.

Aquatic Diet Technology, Inc.

280 Wallabout St.
Brooklyn, NY 11206
Tel.: (212) 963-6039
TWX 710-584-2449
Robert J. D'Emilio, General Manager.
Parent Co.: DeFrancisci Machine Corp.
Primary Market Areas: National, Central and South America and Mexico.
Branches & Personnel:
Hoskins Company (Representative)
Albert B. Green, Sales Engineer.
P.O. Box F
Libertyville, IL 60048
Tel.: (312) 362-1031
TWX 910-684-3278
Products: Extruder systems; Seafood processing and handling equipment, general; Technical services and engineering.

Arenco Fish Machinery AB

Froetallsgatan 32, P.O. Box 2041
Västra Froelunda, Gothenburg, S 421-02 Sweden
Tel.: (031) 496-880
Telex: 20048 S
Michael J. Callow, Regional Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Hydramar, Inc.
Mr. M. Delaney, Manager.
One Washington St.
Newport, RI 02840
Tel.: (401) 849-2429
Telex: 927597

Neptune Dynamics Ltd.
Mr. R. Green, President.
1974 Spicer Rd.
Vancouver, BC V7H 1A2 Canada
Tel.: (604) 929-7931
Telex: 04-352670
Products: Conveyors, elevators, material handling machinery and components; Sorters and graders; Technical services and engineering.

Arguto, Inc.

4 Crozerville Rd.
Aston, PA 19014
Tel.: (215) 358-1770
Telex: 835-391
Chris C. Mellor, Sales Manager.
Primary Market Areas: National, U.K., France, Canada, Australia, Israel.

Aseeco Corp.

8857 W. Olympic Blvd.
Beverly Hills, CA 90211
Tel.: (213) 652-5760
TWX 910-4902101
Peter V. Kenford, Vice President, Sales.
Primary Market Areas: National, Canada, United Kingdom, France, Japan, Australia.
Products: Conveyors, elevators, material handling machinery and components.

Aseptic-Thermo Indicator, Deseret Operating Room Products Div.

11471 Vanowen St., P.O. Box 9338
North Hollywood, CA 91609
Tel.: (213) 765-7830
Carl N. Freddy, Plant Manager.
Parent Co.: Parke, Davis & Co.
Primary Market Areas: Worldwide.
Products: Sterilizers and cooking equipment.

Atlanta Saw Co.

1594 Evans Dr., P.O. Box 10980
Atlanta, GA 30310
Tel.: (404) 752-7000
Telex: 542435
Sam D. Hudson, National Sales Coordinator.
Primary Market Areas: Worldwide.
Branches & Personnel:
R.N. Lukat, General Manager.
1594 Evans Dr., P.O. Box 10980
Atlanta, GA 30310

Ann Donnelly, International Sales Coordinator.
1594 Evans Dr., P.O. Box 10980
Atlanta, GA 30310
Products: Cutlery and saws.

Atlantic Forge Co.

P.O. Box 70
Waldoboro, ME 04572
Tel.: (207) 832-7667
Hans E. Nicolaisen, Proprietor.
Primary Market Areas: New England.
Products: Custom fabrication.

August Spindler & Sons, Inc.

7 Commerce Dr.
Cranford, NJ 07016
Tel.: (201) 272-6840
A. S. Langdon.
Primary Market Areas: National.

* Baader North America

17 Everberg Rd.
Woburn, MA 01801
Tel.: (617) 945-6420
Jeff Davis, Executive Vice President.
Primary Market Areas: National.
Products: Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Curing, smoking and drying equipment; Grading and sorting equipment; Purification and separation equipment; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sorters and graders; Sterilizers and cooking equipment; Technical services and engineering.

Baldwin Boat Co.

Hoxie Hill Rd., R.F.D. 2, P.O. Box 141
Orrington, ME 04474
Tel.: (207) 825-4439
Earl H. Baldwin, Jr., Owner.
Primary Market Areas: New England.
Products: Custom fabrication; Tanks.

Ballard Sheet Metal Works, Inc.

4763 Ballard Ave N.W.
Seattle, WA 98107
Tel.: (206) 784-0545
Donald H. Simpson, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Seafood processing and handling equipment, general; Tanks.

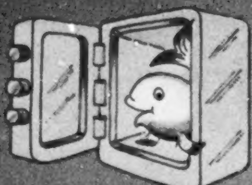
Bally Case & Cooler, Inc.

Bally, PA 19503
Tel.: (215) 845-2311
Arthur Stortz, Sales Manager.
Parent Co.: Sunbeam Corp.
Primary Market Areas: National.
Products: Cooling, refrigeration and freezing equipment and supplies; Seafood processing and handling equipment, general.

Barton Machine Shop, Inc.

68 Badger's Island
Kittery, ME 03904
Tel.: (207) 439-1555
Charles C. Patten, President.
Primary Market Areas: New England.
Products: Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general; Tanks.

What's new in the hold? Your catch in a strong-box...



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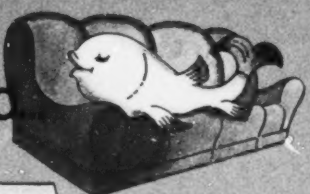

refrigerated...

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Service "de luxe"...

Palace
ALLIBERT
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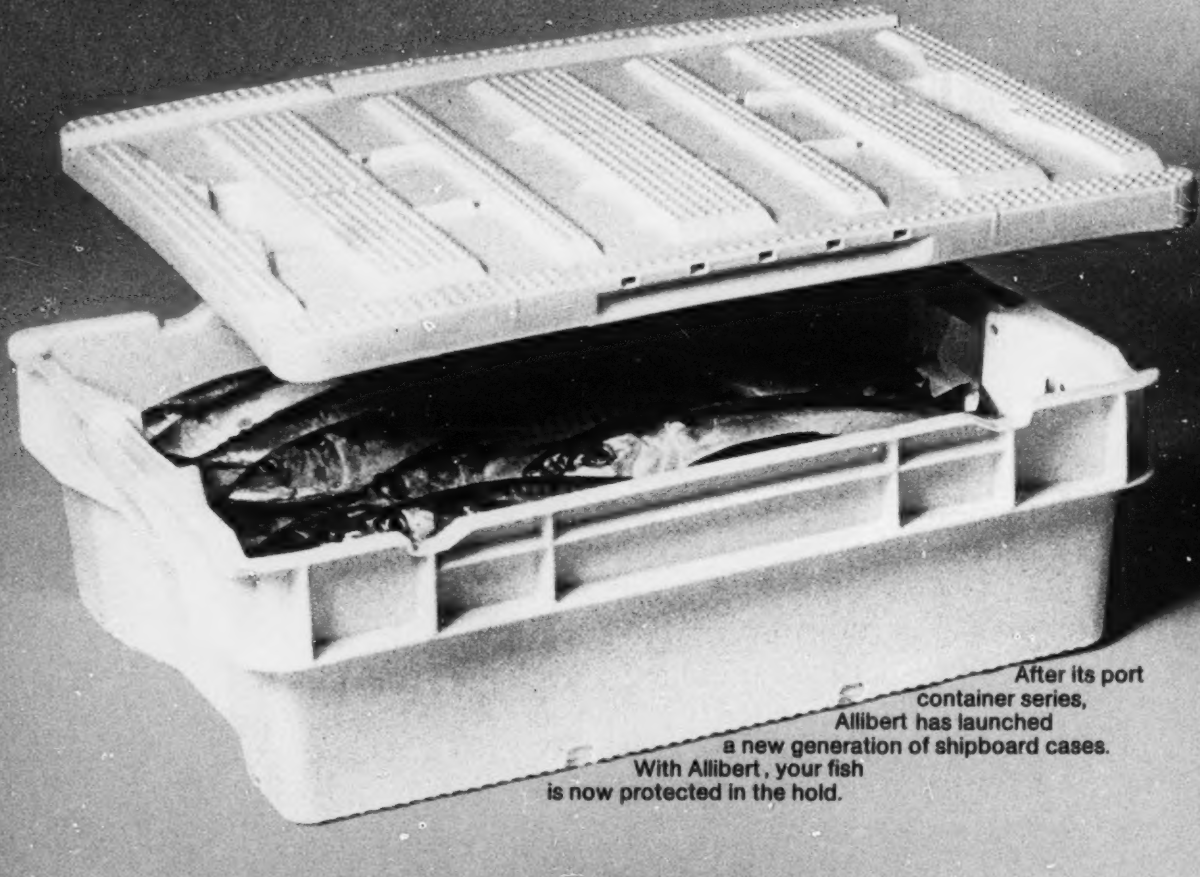
Your fish in one of the **new Allibert shipboard containers.**



After its port
container series,
Allibert has launched
a new generation of shipboard cases.
With Allibert, your fish
is now protected in the hold.

ALLIBERT® INDUSTRIES LIMITEE LIMITED

The World's foremost specialist
in fish containers.

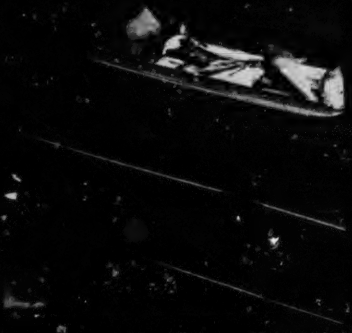
"Peche"

A truly original range of products anticipated to meet current requirements in fish handling.

At sea: shipboard containers.

Container 29053 - 55 litres - 33 kg of fish and ice

Container 39048 - 42 litres - 28 kg of fish and ice with cover secured


Container 29036 - 38 litres - 25 kg of fish and ice

On land: quayside containers.

[illegible]

Sete: quayside unloading

Boulogne: [illegible] of the catch

[illegible]

From Narvik to Dakar, whatever the latitude, whatever the customs, Allibert can offer 15 years of experience and genuine professionalism in shipboard and dockside fish handling equipment. Over 1,800,000 Allibert cases and containers are currently in use in more than 100 ports all over the world.

[illegible] transportation [illegible]

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I would like to receive the Allibert "Peche" catalogue

Name ______________________ Company ______________________

Christian name ______________________ Address ______________________

Biro Manufacturing Co.

1114 W. Main
Marblehead, OH 43440
Tel.: (419) 798-4451
Telex: 241-003
Helen Danchisen, Sales Administrator.
Primary Market Areas: Worldwide.
Products: Cutlery and saws.

Blu-Surf, Inc.

8550 E. Michigan Ave.
Parma, MI 49269
Tel.: (517) 531-3346
TWX 810-253-1960
Terry G. Kelly, Vice President of Sales.
Primary Market Areas: Worldwide.
Products: Seafood processing and handling equipment, general.

Booth Cold Storage

121 W. Kinzie St.
Chicago, IL 60610
Tel.: (312) 644-8820
Willard F. Holmstrom, Manager.
Parent Co.: Booth Fisheries Corp.
Primary Market Areas: National.
Products: Storage equipment, supplies and services.

Boss Manufacturing Co.

221 W. First St.
Kewanee, IL 61443
Tel.: (309) 852-2131
William A. Mead, Vice President of Marketing, Industrial Division.
Primary Market Areas: National.
Branches & Personnel:
Lloyd Barnes, Branch Manager.
433 No. 34th St.
Seattle, WA 98103
Tel.: (206) 633-4055

Bill Watkinson, Branch Manager.
4 Progress Dr.
Montgomeryville, PA 18936
Tel.: (215) 699-7703

Terry Tate, Branch Manager.
5990½ Griggs Rd.
Houston, TX 77023
Tel.: (713) 649-8587
Products: Protective clothing.

C & R Refrigeration, Inc.

405 Center St., P.O. Box 1216
Center, TX 75935
Tel.: (713) 598-3203
Telex: Cable: CRMANINC
TWX 910 880 4470
Willard D. Reeves, President.
Primary Market Areas: Worldwide.
Products: Cooling, refrigeration and freezing equipment and supplies.

C.E. Bauer

P.O. Box 968
Springfield, OH 45501
Tel.: (513) 390-3400
Telex: 020-5411
Richard L. Chaney, Manager, Industrial Sales.
Parent Co.: Combustion Engineering, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
C.E. Bauer Canada, Ltd.
Al Newsome, Manager, Industrial Sales.
192 Mary St.
Brantford, ON N3T 5S4 Canada
Tel.: (519) 753-8635
Telex: 06181143
Products: Filters; Purification and separation equipment.

C-E Natco

P.O. Box 1710
Tulsa, OK 74101
Tel.: (918) 663-9100
Telex: 49-2427
Russell R. Hicks, Manager - Industrial Products.
Parent Co.: Combustion Engineering, Inc.
Primary Market Areas: Distributors, National, Worldwide.
Products: Custom fabrication; Filters; Purification and separation equipment; Tanks; Waste systems and machinery.

Cambridge Wire Cloth Company

P. O. Box 399
Cambridge, MD 21613
Tel.: (301) 228-3000
TWX 710-865-9656
Primary Market Areas: Worldwide.
Branches & Personnel:
West Coast Division
Wes F. Fincher, Regional Manager.
11900 E. Locke Rd.
Lockeford, CA 95237
Tel.: (209) 369-4783

Bearing & Transmission Ltd.
208 22nd St.
W. Saskatoon, SK S7K 3S6 Canada

Eakins Tech Sales, Inc.
P.O. Box 308 AMF
Montreal, PQ H4Y 1A8 Canada

Airmark Travers Ltd.
P.O. Box 716, Station B
Willowdale, ON M2K 2P9 Canada

ABCO Newfoundland
P.O. Box 12050
St. Johns, NF A1B 3V3 Canada

Atlantic Bridge Co. Ltd.
P.O. Box 1120
Lunenburg, NS B0J 2C0 Canada

T.S. Taylor Machinery Ltd.
823 Sanford St.
Winnipeg, MB R3G 3K6 Canada

B.C. Conveying Machinery Ltd.
8265 Fraser St.
Vancouver, BC V5X 3X9 Canada

Oliver Industrial Supply Ltd.
803-46 Ave. S.E.
Calgary, AB T2H 1X1 Canada
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components.

Campbell Chain Division

3990 E. Market St., P.O. Box 3056
York, PA 17402
Tel.: (717) 755-2921
Telex: 84-0413
John Malin, Marketing Director.
Parent Co.: McGraw-Edison Co.
Primary Market Areas: National, South America, Japan, Canada, England.
Branches & Personnel:
Robert Fuller, Sr., District Manager.
30070 Union City Blvd., P.O. Box 336
Union City, CA 94587
Tel.: (415) 471-2420
Telex: 34-0684

Brewer-Titchener
Budd-Rigg.
P.O. Box 832
Cortland, NY 13045
Tel.: (607) 756-2821

Joe Daniel, Territory Manager.
P.O. Box 575
New Orleans, LA 70004
Tel.: (504) 837-4870

William Weibel, District Manager.
220 Ballardvale St., Rt. 93 Industrial Park
Wilmington, MA 01887
Tel.: (617) 657-7513

Herman M. Froelich, District Manager.
4420 Seville Ave., P.O. Box 58003
Los Angeles, CA 90058
Tel.: (213) 583-4251
Telex: 69-1257

John Tiebout, District Manager.
3085 N.W. Front St.
Portland, OR 97210
Tel.: (503) 223-4187

John Tiebout, District Manager.
6755 E. Marginal Way South
Seattle, WA 98108
Tel.: (206) 767-3030
Telex: 32-1183

Campbell Chain Canada, Ltd.
Russell Joy, District Manager.
2390 Drew Rd.
Mississauga, ON L5S 1B8 Canada
Tel.: (416) 676-9990
Telex: 06-968874

Jim Johnston, District Manager.
3800 W. 44th St.
Chicago, IL 60632
Tel.: (312) 254-0210
Telex: 25-3161
Products: Conveyors, elevators, material handling machinery and components.

Can-Am Containers, Ltd.

P.O. Box 340
Springhill, NS Canada
Tel.: (902) 597-3787
Telex: 019 23552
Robert W. Metcalfe, Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Gulf Coast States, Southwest Pacific Coast, Pacific Northwest, Great Lakes States, United Kingdom, West Indies, Latin America, West Africa.
Branches & Personnel:
Packaging Products Corp.
Ted Heidenreich, President.
P.O. Box 150
No. Plymouth,, MA 02360

New England Fishing Gear Co.
Andrew Toby.
67 Badgers Island
Kittery, ME

Brailsford Associates
Paul Brailsford.
2 Central St., Suite 4
Ipswich, MA 01938
Products: Containers, packaging, closing, seaming and labeling equipment; Seafood processing and handling equipment, general.

Canovex Ltd.

P.O. Box 594
Halifax, NS B3J 2R7 Canada
Tel.: (902) 422-1554
Telex: 019-21723 (CORERE HFX)
Donald A. Fraser, Contracts Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada, England, France, Germany, Norway, Iceland, Nigeria and several Latin American countries.
Products: Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Grading and sorting equipment; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sterilizers and cooking equipment; Tanks; Technical services and engineering; Transporting and unloading.

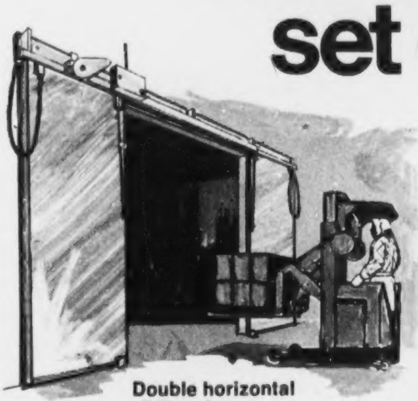
Capital Controls Company

P.O. Box 211
Colmar, PA 18915
Tel.: (215) 822-2901
Telex: 846454
TWX 510-661-4593
Patricia L. Spencer, Advertising Manager.
Parent Co.: Dart Kraft
Primary Market Areas: Worldwide.
Products: Analyzing equipment; Cleansing, washing and sanitizing equipment; Pumps, pumping systems and accessories; Scales; Waste systems and machinery.

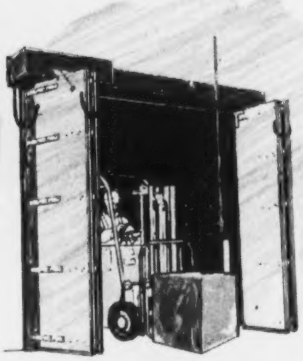
Charlottetown Metal Products Ltd.

Allen St.
Charlottetown, PEI C1A 7K7 Canada
Tel.: (902) 892-1993
Telex: 014-44147
David O. Mosher, President.
Primary Market Areas: Canada, United States, Caribbean, South America, Europe, Australia.
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Grading and sorting equipment; Loaders; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Storage equipment, supplies and services; Tanks; Technical services and engineering; Transporting and unloading; Waste systems and machinery.

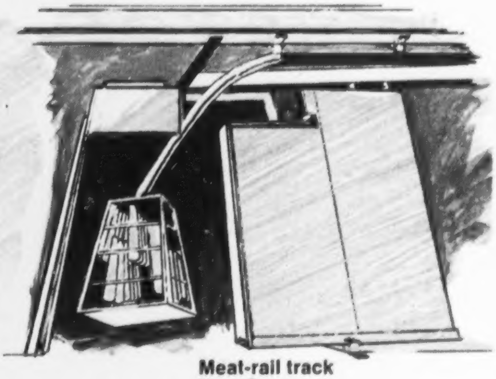
Every cold storage door installation has its own set of problems...



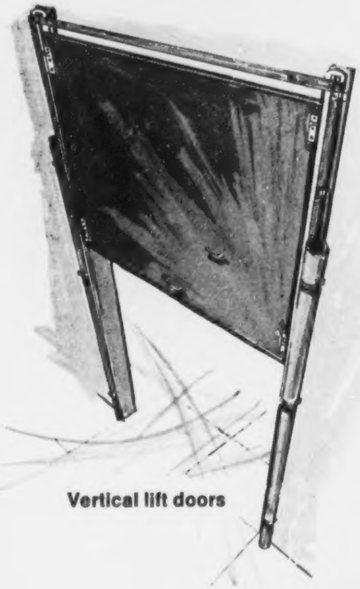
Double horizontal sliding doors



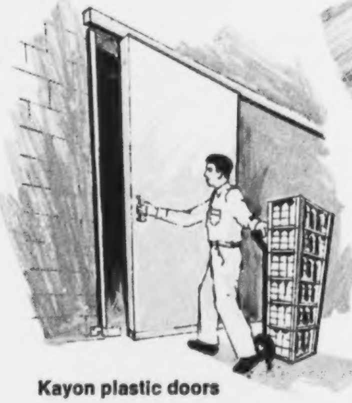
Hinged bifold doors



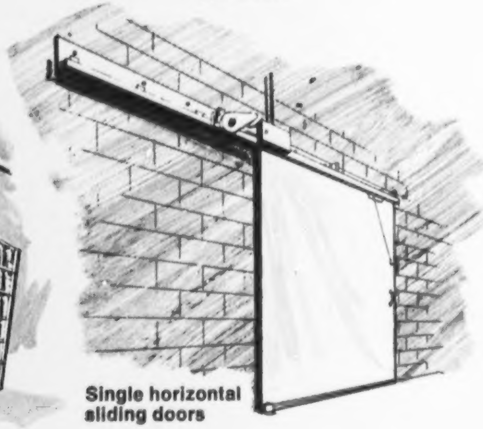
Meat-rail track type doors



Vertical lift doors



Kayon plastic doors



Single horizontal sliding doors

So Clark makes a whole set of solutions.

Every installation encounters different problems in materials handling, storage conditions, temperature control, humidity and building construction. That's why Clark makes the widest range of manual and automatic cold storage doors — to give you the choice needed to solve your unique problem. Select the door that best suits your needs, not one that *almost* works. Here are just six answers to your problems. Send for your free catalog to get *all* the answers.

CLARK® DOOR

Clark Door Ltd.
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0228-22321/2; Telex: 851-64131

Clark Door of Canada, Ltd.
125 Gibson Drive, Markham, Ontario L3R 1K7
Tel: 416/495-1292; Telex: 06-986840

Clark Door Company, Inc., 69 Myrtle St., Cranford, NJ 07016 U.S.A., Tel: 201/272-5100 Telex 13-8268

*** Clark Door Company, Inc.**
69 Myrtle St.
Cranford, NJ 07016
Tel.: (201) 272-5100
Telex: 13-8268
Robert Coleman, Vice President.
Primary Market Areas: National, Canada, England.
Branches & Personnel:
Clark Door, Ltd.,
Willow Holme
Carlisle, CA2 5RR England
Tel.: 0228-22321
Telex: 851-64131

Clark Door Co. of Canada, Ltd.
Lars Hermanson, Manager.
125 Gibson Dr.
Markham, ON L3R 1K7 Canada
Tel.: (416) 495-1292
Telex: 06-986840
Products: Cooling, refrigeration and freezing equipment and supplies.

Cloudy & Britton, Inc.
138 Railroad Ave.
Edmonds, WA 98020
Tel.: (206) 775-7424
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Custom fabrication; Pumps, pumping systems and accessories.

*** Coast Crane Co. of Washington**
1531 Utah Ave. S.
Seattle, WA 98134
Tel.: (206) 622-1151
Fred R. Houghton, Marine Sales Representative.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Conwed Corp.
P.O. Box 43237
St. Paul, MN 55164
Tel.: (612) 221-1100
Michael G. Kelly, Market Manager.
Primary Market Areas: Worldwide.

Cornish Containers, Inc.
205 W. Sophia St.
Maumee, OH 43537
Tel.: (419) 893-7911
Dale L. Miller, Executive Vice President.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

County Plastics Corp
361 Neptune Ave.
N. Babylon, NY 11704
Tel.: (516) 661-8300
Stuart Plante, Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
County Plastics
W. Ahearn, General Manager.
9990 I 10 East
Jacinto City, TX
Tel.: (713) 674-9143
Products: Custom fabrication; Tanks.

Crepaco, Inc.
8303 West Higgins Rd.
Chicago, IL 60631
Tel.: (312) 693-4000
Gene Keith, Marketing Communications Manager.
Primary Market Areas: National.
Branches & Personnel:
Robert Hedgecock, Branch Manager.
707 S. Lane St.
Seattle, WA 98104
Tel.: (206) 623-5482
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Fish meal equipment; Heat exchangers; Insulation; Protective clothing; Pumps, pumping systems and accessories; Purification and separation equipment; Scales; Seafood processing and handling equipment, general; Sterilizers and cooking equipment; Tanks.

Crowley Environmental Services Corp.
3400 E. Marginal Way S.
Seattle, WA 98134
Tel.: (206) 682-4898
Telex: 32 1229
Barry J. Paulsen, General Manager, N.W. Division.
Parent Co.: Crowley Maritime Corporation
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Howard Buhk, Operations Manager.
P.O. Box 17178 6208 Ensign Street
Portland, OR 97217
Tel.: (503) 283-1244
Telex: 36 - 0935
Products: Purification and separation equipment.

Cryovac Division
P.O. Box 464
Duncan, SC 29334
Tel.: (803) 433-2000
Telex: 570-444
Charles R. Jolley, Press Relations.
Parent Co.: W. R. Grace & Co.
Primary Market Areas: Worldwide.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components.

D & R Marine Products, Inc.
12414 Hwy. 99
Everett, WA 98204
Tel.: (206) 745-2267
Roger E. Sjolund, Vice President.
Primary Market Areas: Pacific Northwest.
Products: Grading and sorting equipment.

Dart Union Co.
134 Thurbers Ave.
Providence, RI 02905
Tel.: (401) 941-5700
Helen Arnold, Customer Service Manager.
Primary Market Areas: National, Canada.
Products: Pumps, pumping systems and accessories.

Darworth Co.
P.O. Box K., Tower Lane
Avon, CT 06001
Tel.: (203) 677-7721
Albert S. Wells, Vice President, Marketing.
Parent Co.: Ensign-Bickford Co.
Primary Market Areas: National.
Products: Coatings; Preservatives.

Datasonic, Inc.
255 East Second St.
Mineola, NY 11501
Tel.: (516) 248-7330
Richard Mintz, President.
Primary Market Areas: National.

David Round & Son, Inc.
P.O. Box 39456
Cleveland, OH 44139
John B. Coppedge, Sales Manager.
Primary Market Areas: National.

Delta Marine
92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Pumps, pumping systems and accessories.

LeRoy Demarest, Processing Consultant
130 Chateau Latour
Kenner, LA 70062
Tel.: (504) 467-5208
LeRoy E. Demarest, Consultant.
Primary Market Areas: Worldwide.
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Cutlery and saws; Extruder systems; Filters; Fish meal equipment; Grading and sorting equipment; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Storage equipment, supplies and services; Tanks; Technical services and engineering; Transporting and unloading; Waste systems and machinery.

Detecto Scales Co.
103-00 Foster Ave.
Brooklyn, NY 11236
Tel.: (212) 272-4500
Telex: ITT 423602
Michael Visconte.
Parent Co.: United Industrial Syndicate
Primary Market Areas: Worldwide.
Products: Scales.

Dixie-Way Machine, Inc.
5814 N. 22nd St.
Tampa, FL 33610
Tel.: (813) 239-3534
Lee E. Russell, President.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components.

Dole Refrigerating Co.
3335 Main St.
Skokie, IL 60076
Tel.: (312) 677-1500
Robert D. Morningstar, Domestic Export Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Dole Refrigerating Products Ltd.
Barry G. Timbs, Manager.
450 Wyecroft Rd.
Oakville, ON L6k 2G7 Canada
Tel.: (416)844-3624

Paul B. Laib, Northeast District Manager.
290 Reynolds Ave.
Parsippany, NJ 07054
Tel.: (201) 887-4167

Robert H. Tafel, South District Manager.
1542 Surrey Glen Cove
Middleburg, FL 32068
Tel.: (904) 282-4432.

Walter L. Hilton, Northwest District Manager.
10655 N.E. 4th St., Suite 428
Bellevue, WA 98004
Tel.: (206) 454-7613

Gil Divelbiss, Southwest District Manager.
12025 Florence, Suite 105
Santa Fe Springs, CA 90670
Tel.: (213) 946-2371

Dale R. Frank, Midwest District Manager.
703 Memorial Dr.
Kewaskum, WI 53040
Tel.: (414) 626-4789

D.R.G. Packaging
85 Laird Dr.
Toronto, ON M4G 3T8 Canada
Tel.: (416) 421-1700
Telex: 06-217885
Thomas K. Baker, Markets Manager.
Primary Market Areas: Canada.
Products: Containers, packaging, closing, seaming and labeling equipment.

DuBois Chemicals
511 Walnut St.
Cincinnati, OH 45202
Tel.: (513) 762-6804
Herm Rumpke, Market Specialist.
Parent Co.: W.R. Grace
Primary Market Areas: National.
Products: Cleansing, washing and sanitizing equipment; Waste systems and machinery.

Duraflex Industries, Inc.

P.O. Box 275
Redmond, WA 98052
Tel.: (206) 392-0444
Karl E. Jensen, Vice President.
Primary Market Areas: Pacific Northwest.
Products: Containers, packaging, closing, seaming and labeling equipment.

Dynamote Corporation

1200 W. Nickerson
Seattle, WA 98119
Tel.: (206) 282-1000, 1 (800) 426-2838
Faith E. Adams, Marketing Assistant.
Primary Market Areas: National, Canada, Mexico, Central America.
Branches & Personnel:
Battery & Electric Service (Distributor)
3695 Cote Vertu
St. Laurent, PQ H4R 1R4 Canada
Tel.: (819) 332-5811

Boat Electric Company (Distributor)
6303 Seaview Avenue N.W.
Seattle, WA 98107
Tel.: (206) 784-5908

Bunts Auto Electric (Distributor)
Warren Bunts, Owner.
P. O. Box 378
Homosassa, FL 32646
Tel.: (904) 628-3222

New Atlantis Marine (Distributor)
697 Randolf
Costa Mesa, CA 92626
Tel.: (714) 540-6791

P.A.G.E. Company (Distributor)
Road #8, Box 41
Allentown, PA 18104
Tel.: (215) 395-5875

Havis Shields Equipment (Distributor)
538 Davisville Rd.
Willow Grove, PA 19090
Tel.: (215) 657-4880

Lewco Electric Company (Distributor)
456 North Newport Blvd
Newport Beach, CA 92663
Tel.: (714) 548-8383

Long Island Mobile Power (Distributor)
Terry Robinson, Owner.
158 Long Island Ave.
Holtsville, NY 11742
Tel.: (516) 475-2055

Electric Parts & Service Co. (Distributor)
140 Progress Pkwy.
Maryland Heights, MO 63403
Tel.: (314) 878-4900

Fleet Electrical Service (Distributor)
Art LaBaire.
324 Southwest Cutoff
Worcester, MA 01604
Tel.: (617) 755-8666

Gallagher Equipment (Distributor)
Box 582
Honeybrook, PA 19344
Tel.: (215) 942-4111
Products: Seafood processing and handling equipment, general.

E.H. Carruthers Co.

1815 N.W. Warrenton Dr., P.O. Box 40
Warrenton, OR 97146
Tel.: (503) 861-2273
TWX 910-466-8421
Ferne M. Berg, President.
Primary Market Areas: Worldwide.
Products: Seafood processing and handling equipment, general.

Eaton Corporation, Hydraulics Division

15151 Highway 5
Eden Prairie, MN 55344
Tel.: (612) 937-9800
Telex: 29-0487
Donald E. Patterson, Marketing and General Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Mike Green, Area Sales Manager.
470 Sentinel Rd.
Downsview, ON M3T IV6 Canada
Tel.: (416) 663-9910

Bob Campbell, Area Sales Manager.
44 Drimlin Rd.
West Simsbury, CT 06092
Tel.: (203) 651-8559

Bob Johnston, Area Sales Manager.
249 East Madison St.
Greencastle, PA 17225
Tel.: (717) 597-3418

Lorne Rawlins, Area Sales Manager.
1405 Churchill
Denton, TX 76201
Tel.: (817) 566-6003

David Walker, Area Sales Manager.
2614 Bonniebrook Dr.
Stockton, CA 95207
Tel.: (209) 951-2916

Wayne Patterson, Area Sales Manager.
4015 W. 242nd St. L-11
Torrance, CA 90505
Tel.: (213) 378-6389

Sandy Hazlett, Area Sales Manager.
P. O. Box 805
Watertown, MN 55388
Tel.: (612) 955-2614

Ron Dickson, Area Sales Manager.
919 Imperial Dr.
Denton, TX 76201
Tel.: (817) 566-3149

Warren Meyer, Area Sales Manager.
Lakeview Hills, Apt. 117B
Chaska, MN 55318
Tel.: (612) 445-7730

Jon Book, Area Sales Manager.
11219 N. E. 10th Ave.
Vancouver, WA 98665
Tel.: (206) 573-3191

Bob Warner, Area Sales Manager.
107 Kalmia Forest Dr.
Aiken, SC 29801
Tel.: (803) 649-7564

Ron Ranson, Area Sales Manager.
125 Marrimont Drive
Hueytown, AL 35020
Tel.: (206) 573-3191

Edw. Renneburg & Sons Co.

2639 Boston St.
Baltimore, MD 21224
Tel.: (301) 732-1665
Elmer J. Leister, P.E., Vice President, Operations.
Primary Market Areas: Worldwide.
Branches & Personnel:
Rennenburg International
John N. Rennenburg, President.
2639 Boston St.
Baltimore, MD 21224
Tel.: (301) 732-1665
Products: Byproduct processing machinery and equipment; Curing, smoking and drying equipment; Fish meal equipment; Seafood processing and handling equipment, general; Sterilizers and cooking equipment.

Fairbanks Weighing Division

711 E. St. Johnsbury Rd.
St. Johnsbury, VT 05819
Tel.: (800) 451-4107
Diane Warner, Sales Promotion.
Parent Co.: Colt Industries
Primary Market Areas: Worldwide.
Branches & Personnel:
Tony Cattell, Manager of Field Operations, Eastern Region.
Rts. 33 & 191, P. O. Box 128
Stockertown, PA 18083
Tel.: (215) 759-8686

Jim Langerlaan, Manager of Field Operations, Southern Region.
2839 Convair Rd., P. O. Box 161368
Memphis, TN 38116
Tel.: (901) 332-8000 or (901) (901) 396-1225 (Private Line)
Telex: 533313

Jim York, Manager of Field Operations, Southeastern Region.
3762 N. E. Freeway Access Rd.
Atlanta, GA 30340
Tel.: (404) 457-5553
Telex: 707330

Chuck Eggers, Manager of Field Operations, Central Region.
4826 Venture
Lisle, IL 60532
Tel.: (312) 963-3700
Telex: 270074

John Connell, Manager of Field Operations, Northwestern Region.
3494 Investment Blvd.
Hayward, CA 94545
Tel.: (415) 785-1454
Telex: 335443

Pete Cole, Manager of Field Operations, North Central Region.
1975 N. W. 92nd Court, P. O. Box 359
Des Moines, IA 50302
Tel.: (515) 223-4300
Telex: 478394

Tom Routhier, Manager of Field Operations, Southwestern Region.
4715 E. Washington Blvd.
Los Angeles, CA 90040
Tel.: (213) 266-3800
Telex: 677254

Dick Bedard, Manager of Field Operations, Great Lakes Region.
7420 Exchange St.
Cleveland, OH 44125
Tel.: (216) 524-4794
Telex: 980418
Products: Scales; Seafood processing and handling equipment, general.

FDC Packaging, Inc.

P.O. Box 335, 113 Adams St.
Medfield, MA 02052
Tel.: (617) 359-8566
Evan L. Rhoads, President.
Primary Market Areas: National, Belgium.
Products: Containers, packaging, closing, seaming and labeling equipment; Insulation.

Ferguson Industries Limited

74 Front St.
Pictou, NS BOK IHO
Tel.: (902) 485-4313
James B. Ferguson, Marketing Consultant.
Primary Market Areas: New England.
Branches & Personnel:
Oxford Industries Limited
Jerry Prytula, Manager, Finance and Administration.
P.O. Box 540
Oxford, NS BOM IPO
Tel.: (902) 447-2543
Telex: 019-22606
TWX 019-36535

Sydney Engineering & Dry Dock Company Limited
H. Clark, Manager.
P.O. Box 100
Sydney, NS BIP 6G9
Tel.: (902) 564-4488
Telex: 019-35164
Products: Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Seafood processing and handling equipment, general; Tanks.

Flodin Enterprises

902 Taylor
Sunnyside, WA 98944
Tel.: (509) 837-6220
John F. Flodin, Owner.
Primary Market Areas: Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies; Custom fabrication; Seafood processing and handling equipment, general.

* Flohr Metal Fabricators, Inc.

3920 6th NW, Box 70469
Seattle, WA 98107
Tel.: (206) 633-2222
Keith E. Johnson, Vice President Engineering.
Primary Market Areas: Pacific Northwest.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Seafood processing and handling equipment, general; Storage equipment, supplies and services; Tanks; Transporting and unloading.

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Seal "FRESHNESS" into your Fish Packaging with

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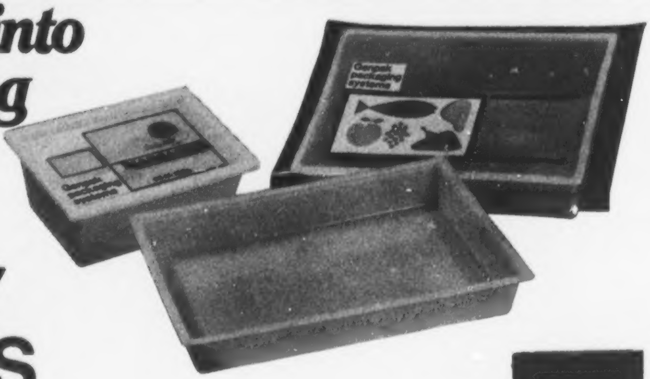

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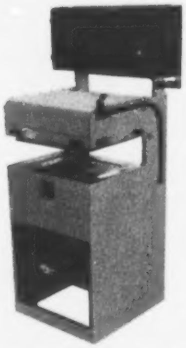

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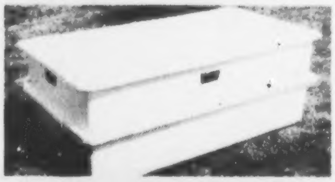

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HOLDING TANKS
LOBSTER HOLDING TANKS
TRAWL TUBS
CUSTOM FABRICATION

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[902] 861 3435, B0N 2S0

Telex: 67-4680
John A Schroth, Sales Application Engineer.
Primary Market Areas: National.
Products: Filters; Pumps, pumping systems and accessories.

FMC Corp.
Box A
Madera, CA 93639
Tel.: (209) 673-9081
Telex: 355319
Richard L. Houtzer, Product Manager, Sterilization Equipment.
Primary Market Areas: Worldwide.
Products: Sterilizers and cooking equipment.

Franken b.v.
M.A. de Ruijterlaan 2, P.O. Box 9
Goes, 4460 AA Netherlands
Tel.: 01100-16240
Telex: 55311 FRANK NL
Frans M. Franken, Engineering Director.
Primary Market Areas: Worldwide.
Products: Byproduct processing machinery and equipment; Conveyors, elevators, material handling machinery and components; Grading and sorting equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Storage equipment, supplies and services; Technical services and engineering.

Franklin Net & Twine Ltd.
P.O. Box 371
Wheatley, ON N0P 2P0 Canada
Tel.: (519) 825-7218 or (519) 825-4991
Telex: 064 77897
Douglas E. Franklin, President.
Parent Co.: Douglas Franklin Fishery, Inc.
Primary Market Areas: Great Lakes States, Ontario, Winnepeg and Quebec Canada.
Branches & Personnel:
Franklin Net Co.
John Nash, Manager.
P.O. Box 113, 8901 Herbison Rd.
Eagle, MI 48822
Tel.: (517) 626-6286
Telex: 064 77897

Freeman-Howard, Inc.
P.O. Box 781
Gold Beach, OR 97444
Tel.: (503) 247-7936
Wayne Adams, General Manager.
Primary Market Areas: Pacific Northwest.
Products: Custom fabrication; Seafood processing and handling equipment, general; Sorters and graders; Tanks.

Freezer Box Division
P.O. Box 791
Annapolis, MD 21404
Tel.: (301) 263-2381
L. Richard Achnback, Vice President, General Manager.
Parent Co.: Annapolis Yacht Yard, Inc.
Primary Market Areas: National.

Frick Company
345 West Main St.
Waynesboro, PA 17268
Tel.: (717) 762-2121
Telex: 842309
Thomas A. Leighty, Marketing Manager.
Primary Market Areas: National, Canada, Latin America, Middle East, Caribbean, Australia, New Zealand, India, Far East.
Branches & Personnel:
John R. Morphis, Manager, National Sales.
6288 Montrose Rd.
Rockville, MD 20852
Tel.: (301) 468-1306

Frick of Canada Ltd.
John Stammer, General Manager.
170 The Donway West, Suite 211
Don Mills, ON M3C 2G2 Canada
Tel.: (416) 447-2483
Telex: 06-966884
Products: Cooling, refrigeration and freezing equipment and supplies.

Galt Equipment Limited
47 Marie-Victorin Blvd.
Candiac, PQ J5R 1B6 Canada
Tel.: (514) 659-9644
Telex: 05-268633
Samuel A. O'Connor, Marine Sales Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Great Lakes States, Peru, Singapore, Philippines, Canada.
Branches & Personnel:
Valentin Farkas, Branch Manager.
8-12851 Bathgate Way
Richmond, BC V6V 1Y5 Canada
Tel.: (604) 278-8134
Telex: 04-54542

Alex Ross, Branch Manager.
1315 Hollis St.
Halifax, NS B3J 1T8 Canada
Tel.: (902) 435-3029
Telex: 019-22628

Newfoundland Refrigeration Ltd.
Brian March, Branch Manager.
P.O. Box 9446, Station B
St. John's, NF A1A 2Y3 Canada
Tel.: (709) 754-1930
Telex: 016-3167
Products: Cooling, refrigeration and freezing equipment and supplies; Custom fabrication; Desalinators.

General Box Co.
5451 Enterprise Blvd.
Toledo, OH 43612
Tel.: (419) 729-3921
Tom Lopresto, Assistant Marketing Manager.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

General Fish Machine Co., Inc.
105 Foundry St.
Wakefield, MA 01880
Tel.: (617) 245-2820
Telex: 949329
Neil C. Brophy, President.
Primary Market Areas: Worldwide.
Products: Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Technical services and engineering.

* Genpak Corporation
P.O. Box 727
Glens Falls, NY 12801
Tel.: (518) 798-9511
TWX 710-445-5114
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Containers, packaging, closing, seaming and labeling equipment; Storage equipment, supplies and services.

Gladding Corp., Cordage Division
P.O. Box 164
South Otselic, NY 13155
Tel.: (315) 653-7211
Telex: 646826
Alan W. Sheinberg, General Sales Manager.
Primary Market Areas: National.

Glas-Craft Division
P.O. Box 68476
Indianapolis, IN 46268
Tel.: (317) 298-5171
Gregory A. Mansfield, Sales Manager.
Parent Co.: Ransburg
Primary Market Areas: Worldwide.
Products: Coatings; Cooling, refrigeration and freezing equipment and supplies; Insulation.

Greater New York Fillet Co., Inc.
97 South St.
New York, NY 10038
Tel.: (212) 233-1658
Anthony Rozzo, Owner.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Containers, packaging, closing, seaming and labeling equipment; Seafood processing and handling equipment, general.

Gregor Jonsson Associates, Inc.
1520 Berkeley Rd.
Highland Park, IL 60035
Tel.: (312) 831-2030
Frank Heurich, President.
Primary Market Areas: Worldwide.
Products: Seafood processing and handling equipment, general.

Heat and Control, Inc.
225 Shaw Rd.
South San Francisco, CA 94080
Tel.: (415) 871-9234
Telex: 349447
Steven G. Leary, Manager, Research and Development.
Primary Market Areas: National.
Branches & Personnel:
Greer Australia Ltd., Pty.
Mal McDonald, Managing Director.
407 Creek Rd., Mt. Gravatt
Brisbane, Queensland 4122 Australia
Tel.: 349 5122
Telex: 40544
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Custom fabrication; Heat exchangers; Sterilizers and cooking equipment.

Helubel, Inc.
2 Main St., P.O. Box 17
Hollis, NH 03049
Tel.: (603) 465-7066
Andrew J. Stauble, General Manager.
Primary Market Areas: National.
Branches & Personnel:
Packaging Products
Aldrin Rd., P.O. Box 150
N. Plymouth, MA 02360
Tel.: (617) 746-5150
Products: Containers, packaging, closing, seaming and labeling equipment.

Howe Corporation
1650 N. Elston Ave
Chicago, IL 60622
Tel.: (312) 235-0200
Peter Baffes, Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Northeast Distributors
Ken Peterson, President.
325 North St
Boston, MA 02116
Tel.: (617) 367-6282

Amos Associates
Al Amos, President.
P.O. Box 62
Clackamas, OR 97015
Tel.: (503) 658-3347

Thermal Engineered Cold Products
Hal Stromsen, President.
352 Rd. Road - LBS
Barrington, IL 60010
Tel.: (312) 382-3322
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

Hycor Corp.
800 Skokie Hwy.
Lake Bluff, IL 60044
Tel.: (800) 323-9033
Telex: 25-4584
Thomas E. Rehder, Manager, Marketing Services.
Primary Market Areas: Worldwide.
Branches & Personnel:
Patrick R. Mattingly, Sales Manager, Western Region.
P.O. Box 2239
Littletown, CO 80161
Tel.: (303) 797-2866

Charles Pat Wilson, Sales Manager, Southern Region.
P.O. Box 381856
Germantown, TN 38138
Tel.: (901) 755-3386
Products: Filters; Purification and separation equipment; Waste systems and machinery.

Hyde Park Electronics, Inc.
4547 Gateway Circle
Dayton, OH 45440
Tel.: (513) 435-2121
Larry K. Tucker, Sales, Service Manager.
Primary Market Areas: National.
Products: Conveyors, elevators, material handling machinery and components.

Hydramar, Inc.

1 Washington St.
Newport, RI 02840
Tel.: (401) 849-2429 or (401) 846-6700
Telex: 927597
Matt. M. Delaney, General Manager, Sales.
Parent Co.: Newport Shipyard
Primary Market Areas: National, Mexico, South America, Africa, Australia, New Zealand.
Products: Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Insulation; Loaders; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Storage equipment, supplies and services; Tanks; Technical services and engineering.

Independent Can Company

1001 S. Lakewood Ave.
Baltimore, MD 21224
Tel.: (301) 327-1520
Robert U. Link, Executive Vice President.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

Industrial Electronics and Automation

5 Sibyl Rd., Ottery
Kenwyn, Cape 8000 South Africa
Tel.: (021) 731016/7
Telex: 57-27828 S.A
Michael H. Smith, Managing Director.
Parent Co.: Electrical and Automated Equipment Co. (PTY) Ltd.
Primary Market Areas: National, Portugal, Japan, South Africa.
Products: Heat exchangers.

Interroll Corporation

60 Hoffman Ave.
Hauppauge, NY 11787
Tel.: (516) 234-1700
Telex: 96/1408
Dick Schulz, Sales Manager.
Primary Market Areas: National.
Products: Conveyors, elevators, material handling machinery and components.

INTRALOX, Inc.

50699
New Orleans, LA 70150
Tel.: (504) 733-0463
Telex: 58-4230
Andre Robin, Sales Manager.
Parent Co.: Laitram Corporation
Primary Market Areas: Worldwide.
Branches & Personnel:
INTRALOX West
Dan T. Waters, Regional Salesman.
5801 Power Inn Rd.
Sacramento, CA 95828
Tel.: (916) 381-6053
Products: Conveyors, elevators, material handling machinery and components; Seafood processing and handling equipment, general.

IPL Products, Ltd.

65-D Wharf St., Pickering Wharf
Salem, MA 01970
Tel.: (617) 745-8315
Telex: 051-3973
Pierre Hamelin, Sales Territory Manager.
Parent Co.: IPL, Quebec, Canada (Les Industries Provinciales Ltee.)
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Seafood processing and handling equipment, general; Storage equipment, supplies and services; Transporting and unloading.

Island Metal Fabrication Ltd.

West Royalty Industrial Park
Charlottetown, PEI C1E 1B0 Canada
Tel.: (902) 894-9432 or 894-8672
Telex: 014-44164
Wendell MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Branches & Personnel:
Gordon Tanner, Sales Engineering Representative.
Rose Bay, R.R. 1
Lunenburg County, NS B0J 2X0 Canada
Tel.: (902) 543-5787
Products: Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Loaders; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sorters and graders; Tanks; Transporting and unloading.

* ITT JABSCO Products

1485 Dale Way
Costa Mesa, CA 92626
Tel.: (714) 545-8251
Telex: 67 8357
John Cary, Inside Sales Manager.
Parent Co.: International Telephone & Telegraph Corp.
Primary Market Areas: National, Western Europe, Latin America, Australia, Far East.
Products: Pumps, pumping systems and accessories.

J & W Engineering

P.O. Box 4080
Kenai, AK 99611
Tel.: (907) 283-7316
Joe Nord, Owner.
Primary Market Areas: Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies.

James F. Feener, Inc.

18 Salt Island Rd., Brier Neck
Gloucester, MA 01930
Tel.: (617) 283-8443
James F. Feener, President.
Primary Market Areas: National, Canada.
Products: Grading and sorting equipment; Sorters and graders; Storage equipment, supplies and services.

Jamison Door Company

P.O. Box 70
Hagerstown, MD 21740
Tel.: (301) 733-3100
Paul E. Garling, Sales Administration Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
D.T. West, Jr., President
P.O. Box 70
Hagerstown, MD 21740
Tel.: (301) 733-3100

R.F. Smith
P.O. Box 70
Hagerstown, MD 21740
Tel.: (301) 733-3100

Jim Canders, Salesman.
17 Donna Lynn Dr., P.O. Box 58
East Greenbush, NY 12061
Tel.: (518) 477-8188

Bill Sullivan, District Manager.
3011 Rainbow Dr., Suite 193
Decatur, GA 30034
Tel.: (404) 241-1662

John Brinkley Associates, Inc.
John Brinkley.
P.O. Box 321
Holliston, MA 01746
Tel.: (617) 429-1138

Bill Kidd, District Manager.
1701 Lake Ave.
Chicago, IL 60025
Tel.: (312) 273-5616

Bill Trem, District Manager.
20525 Center Ridge Rd.
Cleveland, OH 44116
Tel.: (216) 331-5315

Clint Wallis, Inc.
Max Berendzen.
6162 E. Mockingbird Ln., Suite 106
Dallas, TX 75214
Tel.: (214) 827-1338

Fred Wiebel, District Manager.
P.O. Box 70
Hagerstown, MD 21740
Tel.: (301) 733-3100

HOPCO, Inc.
Jerry Hopkins.
P.O. Box 90544
Houston, TX 77090
Tel.: (713) 444-3515

GESCO Sales & Supply, Inc.
Everett Spring.
P.O. Box 1274
Wailuku Maui, HI 96793
Tel.: (808) 877-5456

Tyt-Seal & Service, Inc.
Bill Burroughs.
6742 Van Nuys Blvd., Suite 207
Van Nuys, CA 91405
Tel.: (213) 994-8867

Melville Marketing Group, Inc.
James Melville.
8100 Penn Ave., South
Minneapolis, MN 55431
Tel.: (612) 884-7546

Art Cox, District Manager.
3 Theatre Centre, Suite #3
Sparta, NJ 07871
Tel.: (201) 729-4549

Joe Clark, District Manager.
P.O. Box 20512
Orlando, FL 32814
Tel.: (305) 894-0764

Longstreet Company
Bob Buchheit.
P.O. Box 66354
Portland, OR 97266
Tel.: (503) 760-5068

TRAX Industrial Products
Fred Vodicka.
801 Mahler Rd., Suite 102
Burlingame, CA 94010
Tel.: (415) 697-1701

Gillis Co. (1979) Ltd.
Basil Gillis.
P.O. Box 383
Halifax, NS B3J 2P8 Canada
Tel.: (902) 463-7862

R. J. Fowles & Associates Ltd.
Roger Fowles.
Rice Business Center, Unit 17A, 190 Hwy. #7, West
Brampton, ON L6V 1A1 Canada
Tel.: (416) 459-1717

Gil-West Agencies Ltd.
Glenn Guilbault.
103-8310 St. George St.
Vancouver, BC V5X 3S7 Canada
Tel.: (604) 327-9662
Products: Cooling, refrigeration and freezing equipment and supplies.

Jotun-Baltimore Copper Paint Co.

501 Key Hwy.
Baltimore, MD 21230
Tel.: (301) 539-0045
Telex: 87549
James A. League, Sales Manager.
Parent Co.: Jotun Marine Coatings
Primary Market Areas: National.
Products: Coatings; Preservatives.

Keene Corp., Cutting Services Division

1569 Tower Grove Ave
St. Louis, MO 63110
Tel.: (800) 325-8940, (314) 771-1550
Telex: 44871
LeRoy H. Moeser, Division President.
Parent Co.: Keene Corp.
Primary Market Areas: Worldwide.
Products: Cutlery and saws.

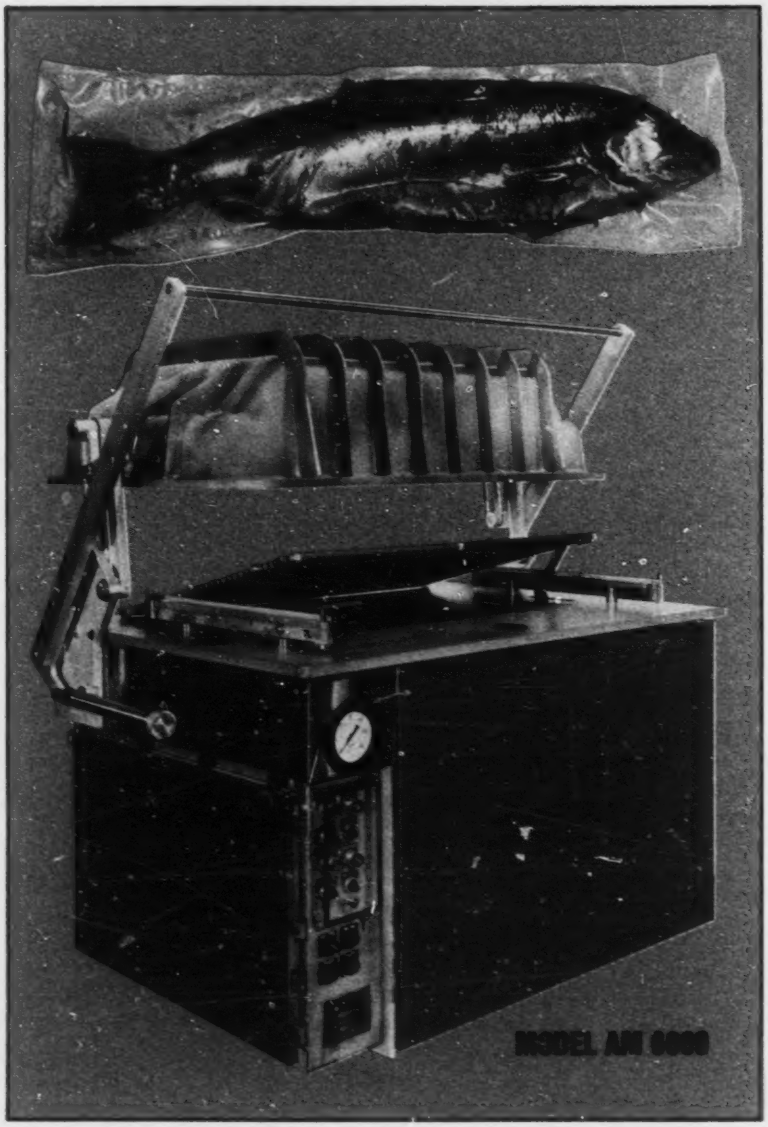
Kernco Instruments Co., Inc.

420 Kenazo Ave.
El Paso, TX 79927
Tel.: (915) 852-3375
John P. Kelly, General Manager.
Primary Market Areas: National.
Products: Analyzing equipment; Cooling, refrigeration and freezing equipment and supplies.

Kvaerner Kulde A/S

2244 N.W. 56th, P.O. Box 17203
Seattle, WA 98107
Tel.: (206) 782-5293
TWX 910-444-4052

VACUUM PACKAGE WITH THE LUDLOW MARKET PAK SYSTEM



A PROVEN PACKAGING ADVANTAGE FOR ALL FISH

Market Pak uses the latest vacuum packaging technology to eliminate time-consuming glazing and re-glazing. Ludlow's high performance barrier bags and vacuum sealing equipment keep your catch fresh-tasting even after months of frozen storage!

- Retains original quality far longer in sanitary packaging
- Eliminates time-consuming glazing and re-glazing
- Prevents dehydration and freezer burn
- Protects natural oils, moisture and product appearance
- Preserves color, taste, and flavor
- Reduces handling to preserve "fresh-caught appearance"
- Reduces freight costs by eliminating heavy glaze
- Provides accurate saleable product weights
- Automatic product unloading requires only electricity
- Modular plug-in electrical components
- Rugged; reliable; easily maintained; USDA approved
- Shore or vessel installations

A DIVISION OF

Ludlow Packaging **Ludlow**

10250 Regency Circle • Omaha, NE 68114 (402) 391-2381 CORPORATION

Arne W. Vedoy, Area Manager.
Primary Market Areas: Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies.

L & A Products, Inc.

655 West County Rd. "E"
St. Paul, MN 55112
Tel.: (612) 483-8271
William C. Lindsay, Vice President, Sales Director.
Primary Market Areas: Worldwide.
Products: Cleansing, washing and sanitizing equipment.

* Laitram Machinery, Inc.

P.O. Box 50699
New Orleans, LA 70150
Tel.: (504) 733-6000
Telex: 584230
Larry Boudreax, Sales Manager.
Parent Co.: The Laitram Corporation
Primary Market Areas: Worldwide.
Products: Conveyors, elevators, material handling machinery and components; Grading and sorting equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders.

Landis Battery Co.

604 Robinson Ave.
Atlantic City, NJ 08401
Tel.: (609) 344-3113
Thomas L. Allandar, Division Manager.
Parent Co.: Lancaster Battery Co., Inc.
Primary Market Areas: Mid-Atlantic States.

Lasar Manufacturing Co., Inc.

2540 East 114th St.
Los Angeles, CA 90059
Tel.: (213) 566-3131
Telex: 19-4744
Ralph S. Nesbitt, Sales Manager.
Primary Market Areas: Worldwide.
Products: Cutlery and saws; Seafood processing and handling equipment, general.

Lear Siegler, Inc., Sherwood Division

6331 E. Jefferson Ave.
Detroit, MI 48207
Tel.: (313) 259-2095
Bill Prudhomme, Marketing and Sales Manager.
Parent Co.: Lear Siegler, Inc., Corporate Office
Primary Market Areas: Worldwide.
Products: Pumps, pumping systems and accessories.

* LeGay Fiberglass Limited

P.O. Box 117
Waverley, NS BON 2S0 Canada
Tel.: (902) 861-3435
Gordon A. Kyle, Managing Director.
Primary Market Areas: New England, Mid-Atlantic States, Eastern Canada.
Branches & Personnel:
Brailsford Associates
Paul Brailsford, Principal.
P.O. Box 309
Ipswich, MA 01938
Tel.: (617) 356-4585
Telex: 92-3340
Products: Curing, smoking and drying equipment; Custom fabrication; Seafood processing and handling equipment, general; Tanks.

Leslie Salt Co., Dispensing Systems

2016 Clement Ave.,
Alameda, CA 94501
Tel.: (415) 523-6191
TWX 910-381-6047
Harold W. Hagen, Manager.
Parent Co.: Cargill, Inc.
Primary Market Areas: National, Europe, Australia, New Zealand, Japan, Pacific Islands, Africa.
Products: Breading, batter, coating, seasoning and fluid dispensing machines.

LEWIS-CIMCO

65 Villiers St.
Toronto, ON M5A 3S1 Canada
Tel.: (416) 465-7581
Telex: 065 24096
Chris H. West, Sales Manager, Manufactured Products.
Parent Co.: Toromont Industries Ltd.
Primary Market Areas: National, Canada, South America, Caribbean Countries, Spain, China, India, Australia and Pacific regions.
Branches & Personnel:
LEWIS Refrigeration Co. Ltd.
Steve Gianelli, District Manager.
200 Maplewood St.
Malden, MA 02148
Tel.: (617) 322-7460
Telex: 949364

LEWIS Refrigeration Co. Ltd.
Cliff Smith, District Manager.
1014 Wirt Rd., Suite 250
Houston, TX 77055
Tel.: (713) 680-1922
Telex: 762459

CIMCO Ltd.
Chris West, Sales Manager, manufactured products.
65 Villiers St.
Toronto, ON Canada
Tel.: (416) 465-7581
Telex: 06524096

LEWISystems®/Menasha Corp.

426 Montgomery St.
Watertown, WI 53094
Tel.: (414) 261-3162
Telex: 26-9403
Gregory S. Meyer, Senior Market Manager.
Parent Co.: Menasha Corporation
Primary Market Areas: National.
Products: Seafood processing and handling equipment, general; Storage equipment, supplies and services; Transporting and unloading.

Live Bait Tank Co.

18951 Walnut St.
Fountain Valley, CA 92708
Tel.: (714) 962-9813
David L. Patterson, President.
Primary Market Areas: National, Australia, Japan, Sweden.
Products: Tanks.

Loos & Co., Inc.

Pomfret, CT 06258
Tel.: (203) 928-7981
Telex: 92-9473
TWX 434-3074
John R. Rauh, Wire Rope and Cable Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
Tony Naines, General Manager.
900 Industrial Blvd.
Naples, FL 33942
Tel.: (813) 774-5667
TWX 510-951-5200

Don Kane, Manager.
401 W. Victoria St.
Gardena, CA 90248
Tel.: (213) 323-5667
Telex: 69-1382
Products: Conveyors, elevators, material handling machinery and components.

Los Angeles Cold Storage Company

P.O. Box 54244, Terminal Annex
Los Angeles, CA 90054
Tel.: (213) 624-1831
TWX 910-321-4071
Richard D. McKelvey, Executive Vice President.
Primary Market Areas: Southwest Pacific Coast.
Branches & Personnel:
Warehouse locations:
715 E. 4th St.
Los Angeles, CA

410 S. Central Ave.
Los Angeles, CA

440 S. Central Ave.
Los Angeles, CA

1015 S. Arroyo Pky.
Pasedena, CA
Products: Storage equipment, supplies and services.

Lucas - California Co.

P.O. Box Q
Kirkland, WA 98033
Tel.: (206) 827-0588
Telex: 32-0120 KLND
John L. Beals, Sales Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Chile, Venezuela, Taiwan, Thailand, Saudi Arabia, Egypt, Kuwait.
Branches & Personnel:
Lyle Haws, Manager.
P.O. Box 488
Newman, CA 95360
Tel.: (209) 862-3596
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

* Ludlow Packaging

145 Rosemary St.
Needham Heights, MA 02194
Tel.: (617) 444-4900
Philip Keane, Vice President, Sales and Marketing.
Parent Co.: Ludlow Corporation
Primary Market Areas: Worldwide.
Branches & Personnel:
Gary B. Townsend, Regional Manager.
10250 Regency Circle
Omaha, NE 68114
Tel.: (402) 391-2381
TWX 910-622-0583 LUD FLEY OMA

Kenneth G. Knight, Sales Representative.
1499 Bayshore Hwy.
Burlingame, CA 94010
Tel.: (415) 697-6878
TWX 910-371-7110 DOLLY CARL BRGM
Products: Containers, packaging, closing, seaming and labeling equipment.

Manitowoc Equipment Works

2110 South 26th St.
Manitowoc, WI 54220
Tel.: (414) 682-0161
Rick Fischer, Sales Coordinator.
Parent Co.: The Manitowoc Company, Inc.
Primary Market Areas: National.
Products: Cooling, refrigeration and freezing equipment and supplies.

Marped Engineering Co., Inc.

40 Cross St.
Winchester, MA 01890
Tel.: (617) 729-0130
Mario J. Pedi, President.
Primary Market Areas: National, Europe, Asia.
Products: Seafood processing and handling equipment, general.

Mars Air Doors

114 Sheldon St., P.O. Box 145
El Segundo, CA 90245
Tel.: (800) 421-1266
Martin Smilo, President.
Primary Market Areas: National, Middle East, Europe, Latin America, Far East.
Products: Cooling, refrigeration and freezing equipment and supplies; Storage equipment, supplies and services.

Martin-Decker

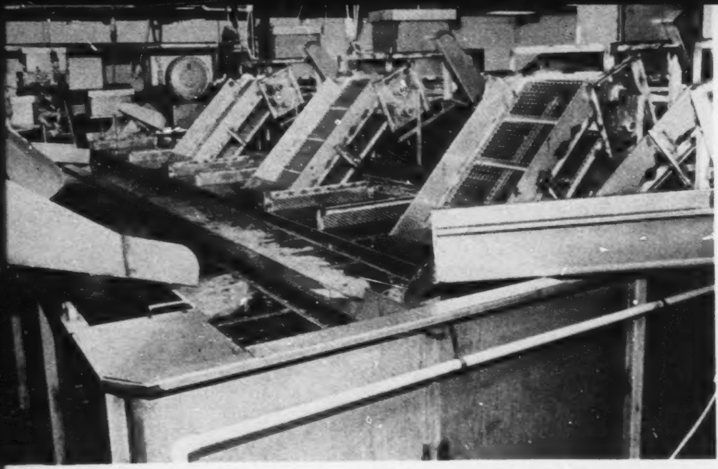
1928 South Grand Ave.
Santa Ana, CA 92705
Tel.: (714) 540-9220
Telex: 678-464
E. I. Shelley, Industrial Sales Manager.
Parent Co.: Cooper Industries
Primary Market Areas: Worldwide.
Branches & Personnel:
Martin-Decker B.V.
Frank Smits, Manager.
Turfstekerstraat 41/P.O. Box 202
Aalsmeer, The Netherlands
Tel.: 02977-23737
Telex: 844-16420 (MARDECK NL)

Martin-Decker (S) Pte. Ltd.
Jim Fayle, Manager.
8, Sixth Lokyang Rd.
Singapore, 22 Singapore
Tel.: 655066
Telex: (786) 21038 (MARDECK RS)

Martin-Decker Overseas Corp.
John Shelton, Manager.
46 Pall Mall
London, SWI England
Tel.: (01) 839-3683/4
Telex: (851) 915373 (MDECK G)
Products: Scales.

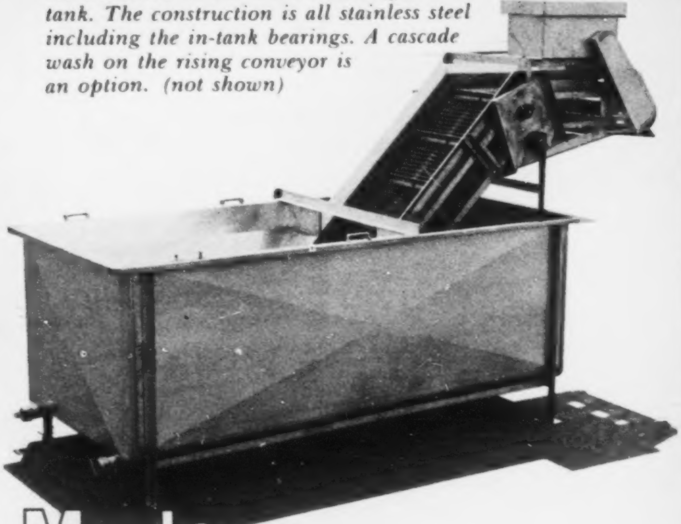
Marvel Div.

233 Industrial Pkwy., P.O. Box 997
Richmond, IN 47374



This photo illustrates a special 6000 gal. tank used in conjunction with a chilled brine system. There are seven conveyors running at different speeds — and three salt mixing compartments.

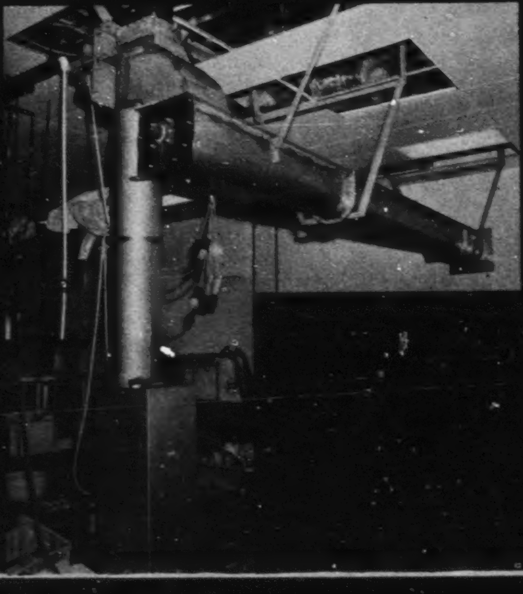
Shown below is our standard 600 gal. tank. The construction is all stainless steel including the in-tank bearings. A cascade wash on the rising conveyor is an option. (not shown)



Custom Made
Fish Processing Equipment

We can furnish a brine tank from 600 to 6000 gallon capacity. Whatever size, it will be professionally made. We are custom fabricators for the seafood processing industry.

Call or write for brochure and additional information. We're ready to help you.



We also make:

- Complete, integrated handling systems
- Conveyor systems for fillets, whole fish, gurry (offal), scallops, etc.
- Wash Tanks, Brine Tanks with spray or washing devices
- Receiving or Feed Tanks for incoming product
- Trimming, packing, weighing lines
- Ancillary equipment for automatic filleting or skinning machines
- Sluicing systems
- Brine Mixing Tanks

- Freezer pans
- Scallop, clam washers
- Candling tables
- Fish treatment machines (phosphate)
- Drainage systems (s/s troughs and traps)
- Fish unloading chutes

Tel.: (317) 962-2521
Thomas C. Reber, Sales Correspondent.
Parent Co.: Dayton Walther Corp.
Primary Market Areas: National, England, France, Canada.
Products: Cooling, refrigeration and freezing equipment and supplies.

Massillon Wire Basket Corp.

Helman Place, S.W.
Massillon, OH 44648
Tel.: (216) 833-7641
Jeffrey Meanor.
Primary Market Areas: North America and South America.
Products: Containers, packaging, closing, seaming and labeling equipment; Sterilizers and cooking equipment.

Mateer-Burt Co.

436 Devon Park Dr.
Wayne, PA 19087
Tel.: (215) 293-0100
John Sparra, General Product Manager.
Parent Co.: Berwind Corp.
Primary Market Areas: Worldwide.
Products: Containers, packaging, closing, seaming and labeling equipment.

* Milhench Inc.

777 Church St., P.O. Box G829
New Bedford, MA 02742
Tel.: (617) 995-8331
Joseph Vieira, Engineer - Fish Equipment.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Seafood processing and handling equipment, general; Tanks.

Montague/Fisher, Inc.

44 Forest View Dr.
San Francisco, CA 94132
Tel.: (415) 731-6130
Oscar H. Fisher, Jr., President.
Primary Market Areas: Southwest Pacific Coast.
Products: Tanks.

Morris and Associates

P.O. Box 1046
Raleigh, NC 27602
Tel.: (919) 779-1250
B. Clark Chatham, Vice President, Sales.
Primary Market Areas: National.
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

Morris Whaley, Inc.

2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053
Telex: 181 780
Faustino J. Medina, General Manager.
Primary Market Areas: National, Mexico, Japan, France, Spain, Panama, Peru, Canada, New Zealand, South Africa.
Branches & Personnel:
American Boat & Ship Repair
John Mournian, General Manager.
2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053 or 429-9191
Telex: 181 780
Products: Conveyors, elevators, material handling machinery and components.

Morty the Knife Man

P.O. Box 7
Little Neck, NY 11363
Tel.: (212) 631-8047
Morton Cohen, President.
Primary Market Areas: National, South America, Australia.
Products: Cutlery and saws; Scaling and skinning equipment; Seafood processing and handling equipment, general.

Moss Machinery Manufacturers, Inc.

2010 Palm Ridge Way
Orlando, FL 32809
Tel.: (305) 851-1380
Robert B. Cosden, Vice President.
Primary Market Areas: National, Canada.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication.

* MP Pumps Division

515 Lycaste Ave.
Detroit, MI 48214
Tel.: (313) 822-0240
Gordon Carr, Sales.
Parent Co.: Tecumseh Products Co.
Primary Market Areas: National.
Products: Pumps, pumping systems and accessories.

Multiquip, Inc.

19600 Wilmington Ave.
Carson, CA 90746
Tel.: (213) 537-3700
Telex: 691574
Ken Putnam, Vice President.
Primary Market Areas: National.
Products: Pumps, pumping systems and accessories.

National Controls, Inc.

2320 Airport Blvd., P.O. Box 1501
Santa Rosa, CA 95402
Tel.: (707) 527-5555
TWX 510/744-2076
Michael C. Morrison, Product Manager.
Primary Market Areas: Worldwide.
Products: Scales.

* NesTier Corporation

10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager.
Parent Co.: Buckhorn Company
Primary Market Areas: National, Worldwide.
Products: Containers, packaging, closing, seaming and labeling equipment.

Neumann Engineering & Manufacturing Co.

32700 Industrial Ave.
Madison Heights, MI 48071
Tel.: (313) 585-2595
Gordon L. Carbary, President.
Primary Market Areas: National.

Newcastle Company, Inc.

Rte. 18 North
New Castle, PA 16105
Tel.: (412) 658-4516
Frank P. Alduk, Engineering Sales.
Primary Market Areas: National.
Products: Byproduct processing machinery and equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Custom fabrication.

Newly Weds Foods, Inc.

4140 W. Fullerton Ave.
Chicago, IL 60639
Tel.: (312) 489-7000
TWX 910-2215281
Charles M. Chase, Director of Marketing.
Primary Market Areas: National, Canada, England, South Africa, South America.
Products: Coatings.

Niagara Blower Co.

405 Lexington Ave.
New York, NY 10174
Tel.: (212) 697-6151
Clarence T. Moss, Vice President.
Primary Market Areas: National.
Branches & Personnel:
L. Holt, District Engineer.
544 Salem St., P.O. 52
Wakefield, MA 01880
Tel.: (617) 246-0893
Products: Cooling, refrigeration and freezing equipment and supplies.

Nordic Supply A/S

P.O. Box 194
N-6001 Aalesund, Norway
Tel.: 47-71-22220
Telex: 42528 NORSU
Anders M. Larsen, Man. Dir.
Primary Market Areas: National, Norway, Iceland, Faroes, Canada.

Nordischer Maschinenbau Rud. Baader Gmbh & Co. KG

Geniner Strasse 249, P.O. Box 1102
Luebeck 1, D-2400 West Germany
Tel.: (451) 53021
Telex: 26839
TWX (451)57724
Primary Market Areas: Worldwide.
Branches & Personnel:
Baader North America Corporation
Jeff Davis, Director.
17 Everberg Rd.
Woburn, MA 01801
Tel.: (617)935-6420
Telex: 0949352
TWX (617)935-1802

Baader North America Corporation
Eydfinn Tausen.
2531, 152nd Ave.
Redmond, WA 98052
Tel.: (206) 882-1370
Telex: 0152738
Products: Conveyors, elevators, material handling machinery and components; Grading and sorting equipment; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sorters and graders.

North Coast Chemical Co.

6300 17th Ave. So., P.O. Box 80366
Seattle, WA 98108
Tel.: (206) 763-1340
Knick Pyles, Assistant Manager.
Primary Market Areas: National, Canada, Mexico.
Products: Coatings; Cooling, refrigeration and freezing equipment and supplies; Preservatives; Storage equipment, supplies and services.

Northwest Boat Yard

1871 Ross Ave.
Marysville, WA 98276
Tel.: (206) 259-4569
Ben J. Hall, Owner.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
O.E. Spear, Manager.
Products: Custom fabrication; Insulation.

Oaklite Products, Inc

50 Valley Rd.
Berkeley Heights, NJ 07922
Tel.: (201) 464-6900
TWX 710-984-5459
David A. Kendall, Advertising Department.
Primary Market Areas: National, Argentina, Brazil, Canada, Italy, Japan, Mexico, Puerto Rico, South Africa, United Kingdom, Venezuela.
Products: Cleansing, washing and sanitizing equipment.

Olympic Prefabricators, Inc.

P.O. Box 33686
Seattle, WA 98133
Tel.: (206) 784-9111
Telex: 32-1242
Donald G. Peterson, Sales Engineer.
Primary Market Areas: National.
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Custom fabrication; Loaders; Seafood processing and handling equipment, general; Storage equipment, supplies and services; Tanks; Technical services and engineering.

Pacer Pumps

7 Peters Rd., P.O. Box 8
New Holland, PA 17557
Tel.: (717) 656-2161
Telex: 840478
Robert O. Davidson, Vice President, Sales.
Parent Co.: ASM Industries
Primary Market Areas: Worldwide.
Products: Pumps, pumping systems and accessories.

Package Research Laboratory

21 Pine St.
Rockaway, NJ 07866
Tel.: (201) 627-4400
Telex: 136487
David D. Dixon, Manager, Food Products.
Parent Co.: Rockaway Corporation
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

Packaging Products Corporation

P.O. Box 150, Aldrin Rd.
Plymouth, MA 02360
Tel.: (617) 746-5150
Robert G. Heidenreich, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States, Latin America.
Products: Containers, packaging, closing, seaming and labeling equipment; Preservatives; Seafood processing and handling equipment, general.

Pan American Equipment Ltd.

151 Higgins Ave.
Winnipeg, MB R3B 0B6 Canada
Tel.: (204) 943-1704
Robert J. Bodner, General Sales Manager.
Parent Co.: Moba Verkoopmij B.V.
Primary Market Areas: National, Canada and South America.
Products: Grading and sorting equipment; Seafood processing and handling equipment, general.

Parker Marine

6796 Jimmy Carter Blvd.
Norcross, GA 30071
Tel.: (404) 447-9384
Joe J. Howard, Director of Marine Marketing.
Parent Co.: Parker Hannifin Corp.
Primary Market Areas: National.
Products: Filters; Heat exchangers; Pumps, pumping systems and accessories.

Pick Heaters, Inc

730 Indiana Ave., P.O. Box 516
West Bend, WI 53095
Tel.: (414) 338-1191
Richard M. Mayo.
Primary Market Areas: National.
Products: Water heaters.

Plastech® Div.

John Fitch Ind. Pk., P.O. Box C-70
Warminster, PA 18974
Tel.: (215) 672-5300
Peter J. Connors, Marketing Manager.
Parent Co.: Pennsylvania Pacific Corp.
Primary Market Areas: National, Finland, Mexico.
Branches & Personnel:
John J. Rupertus, National Sales Manager.
Products: Seafood processing and handling equipment, general; Tanks.

Polyfoam Packers Corp.

6415 No. California Ave.
Chicago, IL 60645
Tel.: (312) 761-4045
Mark K. Smith, Sales Manager.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

Potlatch Corp. Folding Carton Operation

P.O. Box 16566
Jacksonville, FL 32216
Tel.: (904) 733-4770
TWX 810-827-4885
Russell D. Gold, Sales Manager.
Parent Co.: Potlatch Corp.
Primary Market Areas: South Atlantic States, Gulf Coast States, Surinam, Brazil, Costa Rica, Honduras, Puerto Rico, Ecuador, Uruguay, Ivory Coast, Madagascar, Liberia.
Products: Containers, packaging, closing, seaming and labeling equipment; Custom fabrication.

Prawnto Shrimp Machine Co., Inc.

12 Rue Marseille
Newport Beach, CA 92653
Tel.: (714) 640-1990
Eleanor Rau, Secretary.
Primary Market Areas: Worldwide.
Products: Seafood processing and handling equipment, general.

Raytheon Company

Foundry Ave., Bldg. 12
Waltham, MA 02254
Tel.: (617) 899-8400
Telex: 923455
TWX 710/324-6795
William J. Barror, Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
William L. Bragg, Regional Manager.
1532 Kingsley, Suite 108B
Orange Park, FL 32073
Tel.: (904) 264-5247

Ronald Mickey, Regional Manager.
201 San Antonio Circle, Suite B215
Mountain View, CA 94040
Tel.: (415) 941-9557

754 Industrial Dr.
Elmhurst, IL 60126
Tel.: (312) 833-6760
Products: Sterilizers and cooking equipment.

REC Specialties, Inc.

15155 Stagg St.
Van Nuys, CA 91405
Tel.: (213) 782-1203
D. David Szymanek, President.
Primary Market Areas: National, Chile, Argentina, Peru, Germany, Switzerland, Italy, Canada.
Products: Purification and separation equipment.

Red Fox Industries, Inc.

P.O. Drawer 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Telex: 586680
Walter W. Rapp, Marketing Coordinator.
Primary Market Areas: National, Canada, Mexico, Panama, Greece, Spain, France, Holland, Germany, Portugal, Norway, Sweden, Hong Kong, Singapore.
Branches & Personnel:
Robert Buza, West Coast Marketing Manager.
P.O. Box 922
San Diego, CA 92024
Tel.: (714) 729-6338

John Talluto, Gulf Coast Marketing Manager.
P.O. Box 1567
New Orleans, LA 70063
Tel.: (504) 885-2644

Dennis Sullivan, East Coast Marketing Manager.
P.O. Box 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Products: Tanks.

Refrigeration Engineering Corp.

P.O. Box 3-C
San Antonio, TX 78217
Tel.: (512) 824-2336
TWX 910-871-1145 Answer back RECO SNT
George C. Briley, Vice President, Marketing.
Primary Market Areas: Worldwide.
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

RefrigiWear, Inc.

71 Inip Dr.
Inwood, Long Island, NY 11696
Tel.: (516) 239-7022
Telex: 96-0296
Myron Breakstone, President.
Primary Market Areas: National, Canada, Western Europe and South America.
Branches & Personnel:
Refigue-Confeccoes Paraofria, Ltda.
Rua Cidade de Lourenco Marques
Quinta de S. Nicolau, Corrolos Portugal
Products: Protective clothing.

Reliable Plastics, Inc.

120-F Lincoln Blvd.
Middlesex, NJ 08846
Tel.: (201) 469-8686
Thomas J. Gaul, Director of Marketing and Sales.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Great Lakes States.
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Custom fabrication; Insulation.

Rennco, Inc.

23721 M-60 West
Homer, MI 49245
Tel.: (517) 568-4121
Bruce R. Johnson, Marketing Manager.
Primary Market Areas: National, Canada, Australia, Europe.
Products: Containers, packaging, closing, seaming and labeling equipment; Custom fabrication.

Richmond Baking Co.

P.O. Box 698
Richmond, IN 47374
Tel.: (317) 962-8535
Walt Lakoff, Manager.
Primary Market Areas: National.
Products: Breading, batter, coating, seasoning and fluid dispensing machines.

* Riley-Beiard

P.O. Box 31115
Shreveport, LA 71130
Tel.: (318) 865-6351
Telex: 50-7472
TWX 510-973-4153
Frank J. Zarambo, Market Manager.
Parent Co.: Div. of United States Riley Corp.
Primary Market Areas: Worldwide.
Products: Desalinators.

RPC Corporation

P.O. Box 451
Roxboro, NC 27573
Tel.: (919) 599-3141
Telex: 574495
Eugene I. Deas, President.
Parent Co.: Youngstown Steel Door Corp
Primary Market Areas: Worldwide.

Russell Harrington Cutlery, Inc.

44 River St.
Southbridge, MA 01550
Tel.: (617) 764-4371
Lawrence J. Freeman, Product Sales Manager.
Primary Market Areas: National.

SG Taylor Chain Co., Inc.

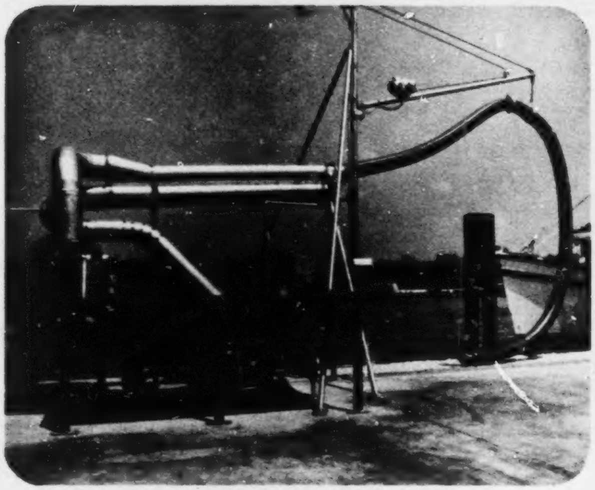
3-141 St., P.O. Box 1009
Hammond, IN 46325
Tel.: (800) 348-9807 or (219) 932-2220
Bill M. Taylor, Vice President, General Manager.
Primary Market Areas: National, Mexico, Canada.

Sabroe Marine

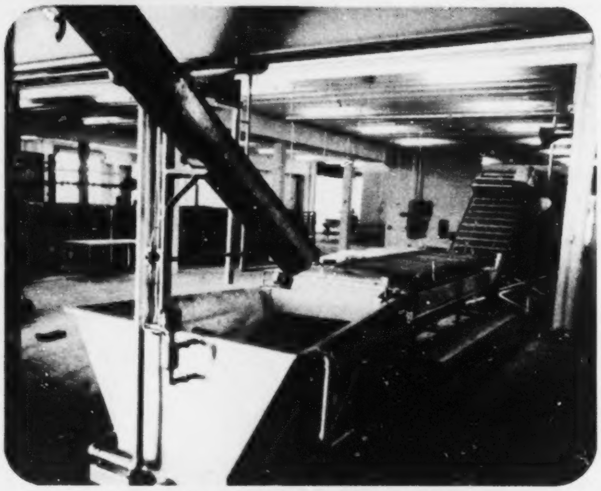
P.O. Box 1810
8270 Hojbjerg, 8270 Denmark
Tel.: 06 271266
Telex: 64351
Poul Mork, Area Sales Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
Lars C. Matthiesen, Area Sales Manager.
4215 21st Ave. W., Salmon Bay Office Building
Seattle, WA 98199
Tel.: (206) 285-0904
Telex: (0230) 32090

Arnesen Marine Systems, Inc.
One Battery Park Plaza
New York, NY 10004
Tel.: (212) 425-7900
Telex: 222028
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers; Seafood processing and handling equipment, general.

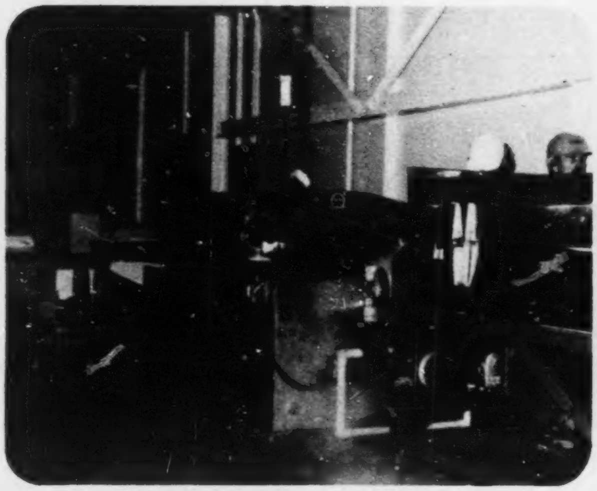
WHY THE FISHING WORLD LOOKS TO SORT-RITE FOR LEADERSHIP IN PROCESSING MECHANIZATION



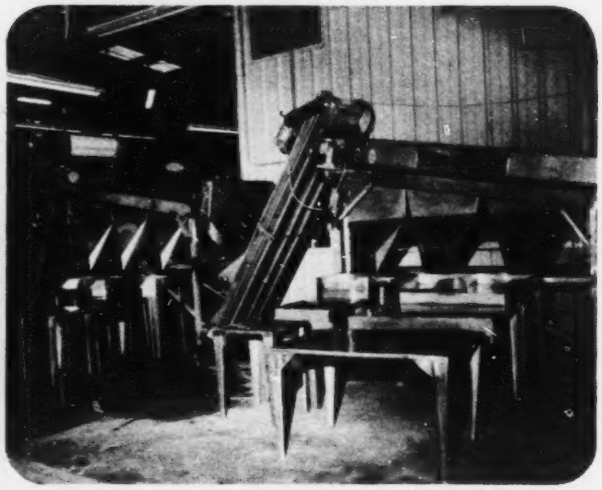
"AIR-FLO"
BOAT UNLOADING



CUSTOM DESIGNED
WASH/RECEIVING TANKS
AND CONVEYING SYSTEMS



GLAZING UNITS



SHRIMP GRADING

Sort-Rite International, Inc.

P.O. Box 1805, Harlingen, Texas 78550 • Phone (512) 423-2427 • Telex: 766-603

SHRIMP GRADERS
CONVEYING SYSTEMS
GLAZING MACHINES
WASH/RECEIVING TANKS
ICE TRANSMISSION SYSTEMS
PNEUMATIC UNLOADING SYSTEMS

Sam Stein Associates, Inc.
1622 First St., No. 5001
Sandusky, OH 44870
Tel.: (419) 626-0304
Telex: 985632 SAMSTEIN
James W. Hutchison, Marketing Manager.
Primary Market Areas: National, Worldwide.
Branches & Personnel:
Pearce Equipment, Inc.
Paul Testa.
6 Federal St.
Danvers, MA 01923
Tel.: (617) 774-5547
Telex: 951474 PEARCEEQP DARS
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Conveyors, elevators, material handling machinery and components; Cutlery and saws, Filters.

Sandy Hark Boiler Sales, Inc.
5721 N.E. 2nd Ave.
Miami, FL 33137
Tel.: (305) 751-4673
Telex: 519738
TWX 8108484080
Sandy Hark, President.
Primary Market Areas: National.
Products: Heat exchangers; Tanks.

Schnacke-Grasso, Inc.
1101 North Governor
Evansville, IN 47711
Tel.: (812) 423-5265
Telex: 278432
Tony Noyes, Sales Manager, Grasso Products.
Parent Co.: Grasso-Stacon b.v.
Primary Market Areas: National, Netherlands, Great Britain.
Branches & Personnel:
Ray Crowder, North West Regional Manager.
14930 N.E. 31st Circle
Redmond, WA 98052
Tel.: (206) 454-9890

Grasso-Stacon b.v.
A.A.M. Veen, Managing Director.
Postbus 343
S-Hertogenbosch, 5201 Netherlands
Tel.: (073) 215500
Telex: 50207

Grasso-Stacon b.v.
Phil Stone, Area Manager.
P.O. Box 2
Ross-on-Wye, Herefordshire England
Tel.: 0989 3311
Telex: 35304
Products: Cooling, refrigeration and freezing equipment and supplies.

Seagold Industries
4008 Myrtle St.
Burnaby, BC V5C 4G2 Canada
Tel.: (604) 437-4445
Telex: 04-356682
Denis J. Walsh, Sales Manager.
Parent Co.: TDC Corporation
Primary Market Areas: Worldwide.
Products: Desalinators.

Senco Products, Inc.
8485 Broadwell Rd.
Cincinnati, OH 45244
Tel.: (513) 388-2000
Telex: 21-4140
J. Peter Martini, Jr., Market Manager.
Primary Market Areas: Worldwide.
Products: Containers, packaging, closing, seaming and labeling equipment.

Silver Horde Fishing Supplies, Inc.
20910 63rd W., P.O. Box 150
Lynnwood, WA 98036
Tel.: (206) 778-2640
Gladys M. Morrison, Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Great Lakes States, Japan, Australia, Canada.

Simnar, Inc.
5155 Halford Dr.
R.R.1, Windsor, ON N9A 6J3 Canada
Tel.: (519) 737-6556 or 737-6955
Telex: 064-77881
Dianne M. Molnar, Export and Office Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States, New Zealand, Australia, Ireland, West Germany, Switzerland, Brazil, Uruguay, Scotland, Canada.
Branches & Personnel:
Nordischer Maschinenbau Rud. Baader
Alexander Lexow, Sales Manager.
Postfach 1102
Lubeck, D-2400 West Germany
Tel.: (04 51) 5 30 21
Telex: 02 6 839

Sea Company
Mel Crepeau, President.
13089 60th St. North
Clearwater, FL 33520
Tel.: (813) 536-1259

Seawall Enterprises Ltd.
Herb Wallace, President.
11 Morris Dr. Suite 204B
Dartmouth, NS B3B 1M2 Canada
Tel.: (902) 463-8082

Greer Australia Pty. Ltd.
Mal McDonald, Managing Director.
P.O. Box 57
Mt. Gravatt, Qld. 4122 Australia
Tel.: (07) 349 5122
Telex: 40544

Greer New Zealand Pty. Ltd.
Pat Rohloff, Manager.
P.O. Box 2091
Hastings, New Zealand
Tel.: (84) 089
Telex: 31275
Products: Conveyors, elevators, material handling machinery and components; Scaling and skinning equipment; Seafood processing and handling equipment, general.

Sioux Steam Cleaner Corporation
Hwy. 46 & I-29
Beresford, SD 57004
Tel.: (605) 763-2776
Glen A. Lawrenson, Sales Administrator.
Primary Market Areas: Worldwide.
Products: Cleansing, washing and sanitizing equipment.

Slidell, Inc.
1234 Brady Blvd. N.W.
Owatonna, MN 55060
Tel.: (507) 451-0365
Dale L. Benjamin, Sales Manager.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Scales.

* Sort-Rite International, Inc.
P. O. Box 1805
Harlingen, TX 78550
Tel.: (512) 423-2427
Telex: 766 603
Shirley J. Metzger, President.
Primary Market Areas: Worldwide.
Products: Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Tanks; Technical services and engineering; Transporting and unloading.

* Southwest Boat Corp.
Clark Point Rd.
Southwest Harbor, ME 04679
Tel.: (207) 244-5525
Eric D. Edwards, General Manager.
Primary Market Areas: New England.
Products: Heat exchangers; Insulation; Pumps, pumping systems and accessories; Purification and separation equipment; Tanks.

Specialty Tank & Equipment Co.
P.O. Drawer 52056
Jacksonville, FL 32201
Tel.: (904) 353-8761
William E. Mann, Secretary, Treasurer.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Tanks.

Stal-Laval, Inc.
525 Executive Blvd.
Elmsford, NY 10523
Tel.: (914) 592-4710
Telex: 646182
TWX 710-567-1227
Jeffrey Siegel, Product Manager.
Parent Co.: Stal-Laval Turbine AB
Primary Market Areas: Worldwide.
Branches & Personnel:
Stephen Orsini, Marine Sales.
3600 15th Ave. West, Suite 204
Seattle, WA 98119
Tel.: (206) 285-6464
TWX 910-444-4081

Ralph Waters, Manager.
P.O. Box 50985
New Orleans, LA 70150
Tel.: (504) 561-8326
TWX 810-953-5636
Products: Cooling, refrigeration and freezing equipment and supplies; Purification and separation equipment.

StarLine Manufacturing
P.O. Box 13025A
Orlando, FL 32859
Tel.: (305) 855-0230
B. Dow Postle, Manager, Marketing and Sales.
Primary Market Areas: National, Canada, South America.
Branches & Personnel:
Richard Tonn & Associates, Inc.
Richard Tonn, President.
8053 Bloomington Freeway
Minneapolis, MN 55420
Tel.: (612) 884-7095

Springdale Engineering
Harry Lauser, President.
45 Kelly Ln.
Granby, CT 06035
Tel.: (203) 243-4385

Pevco Incorporated
Fred Balerino, President.
610 Washington Ave.
Baltimore, MD 21204
Tel.: (301) 821-7140
Products: Can ejectors; Conveyors, elevators, material handling machinery and components; Technical services and engineering.

Steel-Pro, Inc.
P.O. Box 669
Rockland, ME 04841
Tel.: (207) 594-8081
Fred L. Carey, Manager of Engineering.
Parent Co.: Seapro, Inc.
Primary Market Areas: National.
Products: Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Tanks; Technical services and engineering; Transporting and unloading.

Steeltile Can Corp.
1101 Todd's Lane
Baltimore, MD 21237
Tel.: (301) 686-6363
Edmund A. Nelsom, Vice President.
Primary Market Areas: National, Mexico, Venezuela.
Products: Containers, packaging, closing, seaming and labeling equipment.

Stephen Paoli Manufacturing Co.
2531 11th St.
Rockford, IL 61108
Tel.: (815) 965-0621
F. J. Miller.
Primary Market Areas: Worldwide.
Products: Byproduct processing machinery and equipment; Purification and separation equipment; Seafood processing and handling equipment, general.

Stoffel Seals Corporation
68 Main St.
Tuckahoe, NY 10707
Tel.: (914) 961-8500
TWX 710562 0142
Donald J. Murray, Sales Manager.
Primary Market Areas: National.
Products: Gill cover seals.

Stork Food Machinery, Inc.

P.O. Box 816
Somerville, NJ 08876
Tel.: (201) 725-3545
Telex: 833926
Wilco J. Kornmann, President.
Parent Co.: Stork United Corporation
Primary Market Areas: Worldwide.
Products: Sterilizers and cooking equipment.

Tech Pak, Inc.

50 Eastern Ave.
Chelsea, MA 02150
Tel.: (617) 889-2480
William I. Rogers, Jr., President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Eastern Canada.
Products: Containers, packaging, closing, seaming and labeling equipment; Insulation.

Townsend Engineering Company

2425 Hubbell Ave.
Des Moines, IA 50317
Tel.: (515) 265-8181
Telex: 478-492
Thomas Hooker, Managing Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Townsend Engineering B.V.
Peter Plumb, Manager.
Philipsstraat 1
Zoetermeer, 2722 NA Netherlands
Tel.: 079 319303
Telex: 34073

Townsend Engineering U.K.
Phillip Proven, Manager.
Badminton Road
Yate, Bristol, BS17 5JY England
Telex: 449-294

Townsend Engineering FR.
D. Jansen, Manager.
1, Avenue de la Marne
Fontenay-Sous-Bois (Paris), 94120 France
Tel.: 1 877-4406
Telex: 211010
Products: Scaling and skinning equipment; Seafood processing and handling equipment, general.

Trayco, Inc.

693 South Court St.
Lapeer, MI 48446
Tel.: (313) 664-8501
A. D. Woodworth, Director of Marketing.
Primary Market Areas: National.
Branches & Personnel:
DACO
Dick Anderson, President.
P.O. Box 4
Bellevue, WA 98009
Tel.: (206) 747-3733

Boston Market Equipment
Brad Holmander.
210 Broadway
Everett, MA 02149
Tel.: (617) 387-3431

Packaging Products Corporation
Robert G. Heidenreich, President.
Aldrin Rd., P.O. Box 150
Plymouth, MA 02360
Tel.: (617) 746-5150
Products: Containers, packaging, closing, seaming and labeling equipment.

Trencl Manufacturing of America, Inc.

1663 N. McDuff Ave.
Jacksonville, FL 32205
Tel.: (904) 388-6525
Robert B. Whyte, President.
Primary Market Areas: National, Central and South America, Mexico, Carribbean.
Products: Seafood processing and handling equipment, general; Storage equipment, supplies and services; Tanks.

Ladish Co., Tri-Clover Division

9201 Wilmot Rd.
Kenosha, WI 53141
Tel.: (414) 694-5511
Telex: 264-422
Lewis E. Larsen, Sales Coordinator.
Parent Co.: Ladish Co.
Primary Market Areas: Worldwide.
Branches & Personnel:
South Gold Industrial Park, 2 Marlen Dr.
Robbinsville, NJ 08691
Tel.: (609) 890-8190

4313 Air Trans Rd.
Memphis, TN 38118
Tel.: (901) 362-2505

28970 E. Hopkins St.
Hayward, CA 94545
Tel.: (415) 786-1844
Products: Byproduct processing machinery and equipment; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general.

Unaflex Rubber Corp.

2056 N. Dixie Hwy.
Fort Lauderdale, FL 33305
Tel.: (305) 561-0500
Telex: 554499
Al Kapsin, Sales Manager.
Primary Market Areas: National.
Products: Tanks.

U.S. Steel Supply Div.

13535 S. Torrence Ave.
Chicago, IL 60633
Tel.: (312) 646-3211
Charles D. Baldwin, Manager, Equipment.
Parent Co.: U.S. Steel Corporation
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment.

U.S. Yacht Paint Co., Inc.

P.O. Box 96
Roseland, NJ 07068
Tel.: (201) 226-0145
John A. Pettit, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Coatings; Preservatives.

Vanguard Packaging Co.

2 Ford Ave., P.O. Box 154
Milltown, NJ 08850
Tel.: (201) 249-8073
Alfred Horvath, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Containers, packaging, closing, seaming and labeling equipment.

Vega Vekt A/S

P.O. Box 143
Haslum, N-1344 Norway
Tel.: 02 533950
Telex: 16032
D. Randers-Pehrson, Sales Manager.
Parent Co.: Bramaskin A/S
Primary Market Areas: Worldwide.
Products: Scales.

Viking Pump Division, Houdaille Industries, Inc.

4th and Hooker Sts.
Cedar Falls, IA 50613
Tel.: (319) 266-1741
Richard A. Frandsen, Director, Advertising.
Parent Co.: Houdaille Industries, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Vernon G. Peters, Regional Manager.
1400 Coleman Ave.
Santa Clara, CA 95050
Tel.: (408) 727-4421

Howard L. Parker, Regional Manager.
1728 Montreal Circle, Suite 42
Tucker, GA 30084
Tel.: (404) 939-7437

Wm. W. Cates, Regional Manager.
Suite S, 1645 Hicks Rd.
Rolling Meadows, IL 60008
Tel.: (312) 991-6700

Joseph W. Kozler, Regional Manager.
1581-B, Route 23 South
Wayne, NJ 07470
Tel.: (201) 696-9191

Louis J. Higgins, Regional Manager.
16600 Sprague Rd., Suite 255
Middleburg Heights, OH 44130
Tel.: (216) 234-2280

Ronald D. Thompson, Regional Manager.
2997 LBJ Freeway, Suite 204
Dallas, TX 75234
Tel.: (214) 247-9700
Products: Pumps, pumping systems and accessories.

Vilter Manufacturing Corporation

2217 South First St.
Milwaukee, WI 53207
Tel.: (414) 744-0111
Telex: 2-6656 VILTERMFGMIL
Mark A. Richfield, Marketing Services Manager.
Primary Market Areas: Worldwide.
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

W. E. Stone & Co., Inc.

4220 22nd Ave. W.
Seattle, WA 98199
Tel.: (206) 284-5710
Telex: 15 2919
Ted E. Youngren, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Carrier Transicold Co.
William Bingham, Jr., Sales.
P.O. Box 1319
Syracuse, NY 13201
Tel.: (315) 432-6417

Chambers, Inc.
Charles Lewis, President.
225 W. Lockhart Ave.
Coos Bay, OR 97420
Tel.: (503) 269-9334

Freeman-Howard, Inc.
V. L. Howard, Sales.
Box 695
Gold Beach, OR 97444
Tel.: (503) 247-6026

Henderson Refrigeration Co.
Jim Henderson, President.
1074 4th St.
Astoria, OR 97103
Tel.: (503) 325-1727

Jones & Fagg Refrigeration Co.
Fred Fagg, President.
135 South 19th
Salem, OR 97308
Tel.: (503) 363-6900

J.H. Lock & Sons
Jim Holland, Sales.
150 Perth Ave.
Toronto, ON M6P 3X4 Canada
Tel.: (416) 531-1186

Marine Refrigeration
Bill Davies, Sales.
Fishermen's Terminal
Seattle, WA 98107
Tel.: (206) 283-4550

Puget Sound Refrigeration
Jerry Rochford, President.
3132 N.E. 133 Rd.
Seattle, WA 98125
Tel.: (206) 367-2500

R.I.M. Marine Consultants
Robert J. Moore, President.
44 3rd Ave., Suite F
Chula Vista, CA 92010
Tel.: (714) 425-3770

Western Engineers
Ward Ristau, Vice President.
2105 S.E. 9th Ave.
Portland, OR 97214
Tel.: (503) 235-3193

* W.F. Altenpohl, Inc.

P.O. Box 1629, Bedford St.
High Point, NC 27261
Tel.: (919) 431-9171
Telex: 578426
Paul J. Altenpohl, President.
Primary Market Areas: Worldwide.
Products: Scales; Sizing machines; Sorters and graders.

Walker Stainless Equipment Co.

600 State St.
New Lisbon, WI 53950
Tel.: (608) 562-3151
TWX 910-280-2341
Donald E. Rutherford, General Manager.
Primary Market Areas: National.
Products: Custom fabrication; Sterilizers and cooking equipment; Tanks.

Warn Industries, Inc.

19450 68th Ave. S.
Kent, WA 98031
Tel.: (206) 872-7350
Telex: 32-9401
Michael J. Scoll, Sales Engineer
Primary Market Areas: Worldwide.

Washington Laboratories

P.O. Box 80366
Seattle, WA 98108
Tel.: (206) 763-1340
Knick Pyles, Assistant Manager
Primary Market Areas: National, Canada, Mexico, Scandinavia, South America.
Branches & Personnel:
Packaging Products Corp
Robert G. Heinser Reich, Vice President.
Aldrin Rd.
Plymouth, MA 02360
Tel.: (617) 746-5150

Seafood Preservatives, inc.
Fenton Prehj, President.
515 116th Ave., Suite 142
Bellevue, WA 98004
Tel.: (206) 454-4551
Products: Preservatives.

Wefco-Rubber Mfg. Corp.

1655 Euclid St.
Santa Monica, CA 90404
Tel.: (213) 393-0303 393-0304
Bill F. Fremdling, President.
Primary Market Areas: National, Canada, England, West Germany.
Products: Coatings; Custom fabrication; Extruder systems.

Weyerhaeuser Co.

100 Hawkes St.
Westbrook, ME 04092
Tel.: (207) 854-8451
Richard E. Geyer, Senior Sales Representative.
Primary Market Areas: New England.
Products: Containers, packaging, closing, seaming and labeling equipment.

Wilevco, Inc.

40 Hunt St.
Watertown, MA 02172
Tel.: (617) 924-2400
Putnam P. Flint, President.
Primary Market Areas: National, Canada, England, Denmark, Norway, Germany, Italy, Australia, New Zealand.
Products: Breading, batter, coating, seasoning and fluid dispensing machines.

Wolf Marine System Division

709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Desalinators; Heat exchangers; Insulation; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general; Tanks; Technical services and engineering; Transporting and unloading; Water heaters.

W S F Industries, Inc.

P.O. Box 400, Kenmore Branch
Buffalo, NY 14217
Tel.: (716) 692-4930
Telex: 91-6440
Peter M. McKee
Primary Market Areas: Worldwide.
Products: Heat exchangers; Sterilizers and cooking equipment; Tanks; Technical services and engineering.

Xactics Ltd.

Grandview Industrial Park, P.O. Box 2087
Saint John, NB E2L 3T5 Canada
Tel.: (506) 642-7272
Telex: 014-47561
Jean Guibault, Manager.
Primary Market Areas: New England, Mid-Atlantic States, Atlantic provinces, Canada.
Products: Custom fabrication; Seafood processing and handling equipment, general; Storage equipment, supplies and services; Tanks.

Yankee Master Hydraulics, Inc.

Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel.: (207) 596-6963
Thomas W. Flacke, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Considering foreign markets.
Products: Custom fabrication; Heat exchangers. Tanks; Technical services and engineering.

Ziegra Icemachines

P.O. Box 1325
D 3004 Isernhagen #1, West Germany
Tel.: 0511-610091
Telex: 923866
Primary Market Areas: Worldwide.
Products: Seafood processing and handling equipment, general;

Distributors and Dealers of Processing, Packaging and Handling Equipment

(By Product)

Analyzing equipment

Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Nova & Company

Breading, batter, coating, seasoning and fluid dispensing machines

ABCO Manufacturing Division
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Union Standard Equipment Co.

Byproduct processing machinery and equipment

Alfa-Laval, Inc.
Charles William Knight Ent. Ltd. (Serviquip)
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Island Metal Fabrication Ltd.
Lewis Enterprises
Trans-Cold Refrigeration, Ltd.

Cleansing, washing and sanitizing equipment

ABCO Manufacturing Division
Barton Machine Shop, Inc.
Canovex Ltd.
* Cascade Machinery and Electric
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
DuBois Chemicals
Hydramar, Inc.
Island Metal Fabrication Ltd.
Nova & Company
Western Packaging Systems

Coatings

Keller Marine Service, Inc.
Mobil Chemical Co.

Cooling, refrigeration and freezing equipment and supplies

Acme Engineering Co.
Agri-Tainer Corp.
Canovex Ltd.
Carsten Corporation
* Cascade Machinery and Electric
* Clark Door Company, Inc.
Cloudy & Britton, Inc.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
I. M. Brokers, Inc.
The Keiser Company
Kernco Instruments Co., Inc.
Lucas - California Co.
Mars Air Doors
Mobile Refrigeration Co., Inc.
Norship, Inc.
Nova & Company
Romac Heating & Air Cond. Co., Inc.
Trans-Cold Refrigeration, Ltd.
Tropical Pump and Machinery, Inc.
Western Packaging Systems
Wolf Marine System Division

Containers, packaging, closing, seaming and labeling equipment

Agri-Tainer Corp.
American Can Company
Crepaco, Inc.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Dick Anderson Co.
* Genpak Corporation
Haddrell Corp.
Lewis Enterprises
* Milhench Inc.
* NesTier Corporation
New England Fishing Gear, Inc.
Nova & Company
Packaging Products Corporation
Slidell, Inc.
Tech Pak, Inc.
Trans-Cold Refrigeration, Ltd.
Union Standard Equipment Co.
Western Packaging Systems
Wolf Marine System Division

Conveyors, elevators, material handling machinery and components

ABCO Manufacturing Division
American Can Company
Barton Machine Shop, Inc.
Canovex Ltd.
Captain Van, Inc.
Carsten Corporation
Cloudy & Britton, Inc.
Crepaco, Inc.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Dick Anderson Co.
Duo-Fast Alaska, Inc.
Haddrell Corp.
Hydramar, Inc.
Hydro Air, Inc.
I. M. Brokers, Inc.
Island Metal Fabrication Ltd.
* Laitram Machinery, Inc.
* Milhench Inc.
Morris Whaley, Inc.
North Bend Fabrication & Machine, Inc.
Slidell, Inc.
Trans-Cold Refrigeration, Ltd.
Western Packaging Systems
Wolf Marine System Division

Curing, smoking and drying equipment

ABCO Manufacturing Division
Canovex Ltd.
Defreeze Corporation
Hydramar, Inc.
Nova & Company
Pacific Imperial
Trans-Cold Refrigeration, Ltd.

Custom fabrication

ABCO Manufacturing Division
Barton Machine Shop, Inc.
Canovex Ltd.
Cloudy & Britton, Inc.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Fisher Air Fasteners
Hydramar, Inc.
I. M. Brokers, Inc.
Island Metal Fabrication Ltd.
* Milhench Inc.
North Bend Fabrication & Machine, Inc.
Northwest Boat Yard
Slidell, Inc.
Trans-Cold Refrigeration, Ltd.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Cutlery and saws

Cape Fishermen's Supply
Defreeze Corporation
LeRoy Demarest, Processing Consultant
The Marine Supply & Oil Co.
Morty the Knife Man
New England Fishing Gear, Inc.

Desalinators
I.C.E.C.
Wolf Marine System Division

Extruder systems
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Union Standard Equipment Co.

Filters
LeRoy Demarest, Processing Consultant
I. M. Brokers, Inc.
Infinity Unlimited, Inc.
The Marine Supply & Oil Co.
Spencer Fluid Power

Fish meal equipment
ABCO Manufacturing Division
Alfa-Laval, Inc.
Charles William Knight Ent. Ltd. (Serviquip)
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Ewing Sales Agency
Hydramar, Inc.
Lewis Enterprises
Trans-Cold Refrigeration, Ltd.

Grading and sorting equipment
ABCO Manufacturing Division
Canovex Ltd.
Charles William Knight Ent. Ltd. (Serviquip)
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Island Metal Fabrication Ltd.
* Laitram Machinery, Inc.
Pan American Equipment Ltd.
Trans-Cold Refrigeration, Ltd.

Heat exchangers
Acme Engineering Co.
Alfa-Laval, Inc.
Crepaco, Inc.
Infinity Unlimited, Inc.
Lucas - California Co.
Mitchell Lewis and Staver Co.
Mobile Refrigeration Co., Inc.
National Pump & Injector Sales & Service, Inc.
Nova & Company
Romac Heating & Air Cond. Co., Inc.
* Southwest Boat Corp.
Trans-Cold Refrigeration, Ltd.
Western Packaging Systems
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Insulation
Crepaco, Inc.
Hydramar, Inc.
The Marine Supply & Oil Co.
Northwest Boat Yard
* Southwest Boat Corp.
Tech Pak, Inc.
Wolf Marine System Division

Loaders
ABCO Manufacturing Division
Defreeze Corporation
Duo-Fast Alaska, Inc.
Hydramar, Inc.
Island Metal Fabrication Ltd.

Pest control systems
Insect-O-Cutor, Inc.

Preservatives
Keller Marine Service, Inc.
The Marine Supply & Oil Co.
Packaging Products Corporation
SNL Corporation

Protective clothing
Boss Manufacturing Co.
Canor Plarex, Inc.
Cape Fishermen's Supply
Crepaco, Inc.
Currin-Greene Shoe Co.
The Marine Supply & Oil Co.
New England Fishing Gear, Inc.
Ray Marine Distributing Co./Olympic Boats
Schooner Outfitting Co. Ltd.
SNL Corporation
Swartz Fisheries, Inc.

Pumps, pumping systems and accessories
American Overseas Industries
Atlantic-Gulf Supply Corp.
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Cloudy & Britton, Inc.
Crepaco, Inc.
Delta Marine
LeRoy Demarest, Processing Consultant
Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co
Ewing Sales Agency
Hydramar, Inc.
I. M. Brokers, Inc.
I.C.E.C.
Infinity Unlimited, Inc.
Keller Marine Service, Inc.
The Marine Supply & Oil Co.
Mitchell Lewis and Staver Co.
Mobile Refrigeration Co., Inc.
National Pump & Injector Sales & Service, Inc.
Norship, Inc.
Ray Marine Distributing Co./Olympic Boats
Romac Heating & Air Cond. Co., Inc.
* Southwest Boat Corp.
Spencer Fluid Power
Trans-Cold Refrigeration, Ltd.
Tropical Pump and Machinery, Inc.
Western Packaging Systems
Wolf Marine System Division

Purification and separation equipment
Alfa-Laval, Inc.
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Crepaco, Inc.
Euro-Matic
I.C.E.C.
Infinity Unlimited, Inc.
* Southwest Boat Corp.

Scales
ABCO Manufacturing Division
Canovex Ltd.
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
I. M. Brokers, Inc.
Island Metal Fabrication Ltd.
The Marine Supply & Oil Co.
New England Fishing Gear, Inc.
Phillips Scale Co., Inc.
Slidell, Inc.
Swartz Fisheries, Inc.
Vega Vekt A/S
Western Packaging Systems

Scaling and skinning equipment
ABCO Manufacturing Division
Canovex Ltd.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Island Metal Fabrication Ltd.
The Marine Supply & Oil Co.
Morty the Knife Man
Townsend Engineering Company
Trans-Cold Refrigeration, Ltd.

Seafood processing and handling equipment, general
ABCO Manufacturing Division
Alfa-Laval, Inc.
Barton Machine Shop, Inc.
Beaman Marine Services
Canovex Ltd.
Charles William Knight Ent. Ltd. (Serviquip)
Crepaco, Inc.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
I. M. Brokers, Inc.
Island Metal Fabrication Ltd.
* Laitram Machinery, Inc.
Lewis Enterprises
* Milhench Inc.
Morty the Knife Man
Packaging Products Corporation
Pan American Equipment Ltd.
Townsend Engineering Company
Trans-Cold Refrigeration, Ltd.
Union Standard Equipment Co.
Wolf Marine System Division

Sizing machines
ABCO Manufacturing Division
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
* Laitram Machinery, Inc.
Trans-Cold Refrigeration, Ltd.

Sorters and graders
ABCO Manufacturing Division
Charles William Knight Ent. Ltd. (Serviquip)
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Island Metal Fabrication Ltd.
* Laitram Machinery, Inc.
Trans-Cold Refrigeration, Ltd.

Sterilizers and cooking equipment
Canovex Ltd.
Crepaco, Inc.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Trans-Cold Refrigeration, Ltd.

Storage equipment, supplies and services
ABCO Manufacturing Division
Agri-Tainer Corp.
LeRoy Demarest, Processing Consultant
* Genpak Corporation
Hydramar, Inc.
Mars Air Doors
Mobile Refrigeration Co., Inc.
New England Fishing Gear, Inc.

Tanks
ABCO Manufacturing Division
Barton Machine Shop, Inc.
Blue Water Marine Supply, Inc.
Canovex Ltd.
Charles William Knight Ent. Ltd. (Serviquip)
Crepaco, Inc.
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Island Metal Fabrication Ltd.
Live Bait Tank Co.
The Marine Supply & Oil Co.
* Milhench Inc.
Ray Marine Distributing Co./Olympic Boats
* Southwest Boat Corp.
Western Packaging Systems
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Technical services and engineering
American Can Company
Canovex Ltd.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Hydramar, Inc.
Infinity Unlimited, Inc.
Mobile Refrigeration Co., Inc.
National Pump & Injector Sales & Service, Inc.
Nova & Company
South County Communications, Inc.
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Transporting and unloading
ABCO Manufacturing Division
Agri-Tainer Corp.
Aquafoods International, Inc.
Canovex Ltd.
Defreeze Corporation
LeRoy Demarest, Processing Consultant
Island Metal Fabrication Ltd.
Wolf Marine System Division

Waste systems and machinery
Alfa-Laval, Inc.
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
LeRoy Demarest, Processing Consultant
DuBois Chemicals
Euro-Matic
Infinity Unlimited, Inc.
Romac Heating & Air Cond. Co., Inc.

Water heaters
A.E.R. Supply, Inc.
Faire Harbour Ltd.
Keller Marine Service, Inc.
Romac Heating & Air Cond. Co., Inc.
Wolf Marine System Division

Distributors and Dealers of Processing, Packaging and Handling Equipment

A.E.R. Supply, Inc.

P.O. Box 349, 2301 Nasa Rd. 1
Seabrook, TX 77586
Tel.: (713) 474-3276
Fred I. Pickering, General Manager
Primary Market Areas: Gulf Coast States.
Products: Water heaters.

ABCO Manufacturing Division

P.O. Box 1120
Lunenburg, NS BOJ 2C0 Canada
Tel.: (902) 634-8821
Telex: 019-21654
Alec Gingell.
Parent Co.: Atlantic Bridge Company Ltd.
Primary Market Areas: New England, Eastern Canada, United Kingdom, France, Germany, New Zealand, South America, Iceland, Norway.
Branches & Personnel:
Fylde Ice & Cold Storage Co., Ltd.
Tony Long, Managing Director
Wyre Dock
Fleetwood, Lancashire FY 7 6NN England
Tel.: (3917) 3249
Telex: 51-67688

Nordic Supply AS
Anders Moller Larsen, Managing Director.
194, N-6001
Aalesund Norway
Tel.: (071) 22220
Telex: 56-42528

Franken b.v.
Frans Franken.
P.O. Box 9
4460 AA, GOES Holland
Tel.: (01100) 16240
Telex: 44-55311

Products: Breading, batter, coating, seasoning and fluid dispensing machines; Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Loaders; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Storage equipment, supplies and services; Tanks; Transporting and unloading.

Acme Engineering Co.

112 Pleasant Hill Rd.
Scarborough, ME 04074
Tel.: (207) 883-5111
James J. Kelley III, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

Agri-Tainer Corp.

P.O. Box 2004
Wenatchee, WA 98801
Jack J. Isler, Vice President.
Primary Market Areas: National, British Columbia, Newfoundland, Nova Scotia.
Branches & Personnel:
Agri-Tainer Alaska
Bill Nelson, Will Rutherford, Dave Owens.
Anchorage and Homer, AK 99503 and 99603

Dick Anderson Co.
Dick Anderson.
P.O. Box 4
Bellevue, WA 98009
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Storage equipment, supplies and services; Transporting and unloading.

Alfa-Laval, Inc.

2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.
Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.
P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Byproduct processing machinery and equipment; Fish meal equipment; Heat exchangers; Purification and separation equipment; Seafood processing and handling equipment, general; Waste systems and machinery.

American Can Company

American Ln.
Greenwich, CT 06830
Tel.: (203) 552-2000
Telex: 965848 AMCANCO
TWX (710) 579-2991
R. H. Schofield, Product Manager, Specialty Foods Marketing
Primary Market Areas: National, Latin America.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Technical services and engineering.

American Overseas Industries

P.O. Box H
Sandston, VA 23150
Tel.: (804) 222-7434
Telex: 827454-AMEROSEAS RCH.
Charles H. Miller, President.
Primary Market Areas: Mid-Atlantic States, Caribbean, Venezuela, Iraq, Kuwait, Bahrain, Arab Emirates.
Products: Pumps, pumping systems and accessories.

Aquafoods International, Inc.

Box 45
Piney Point, MD 20674
Tel.: (301) 994-0700
Gordon T. Yamada, President.
Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States, Japan, Germany, Italy, Netherlands.
Products: Transporting and unloading.

Arnessen Marine Systems
1 Battery Park Plaza
New York, NY 10004
Tel.: (212) 425-7900
Telex: 22-2028
Carsten Peters, Vice-President.
Parent Co.: Arnessen Corporation
Primary Market Areas: National.

Atlantic & Gulf Fishing Supply Corp.
591 S.W. 8th St.
Miami, FL 33130
Tel.: (305) 856-4505
Telex: 803165 ATAGULF
Arthur J. Lyons, President.
Primary Market Areas: South Atlantic States, Caribbean Islands, Central America, South America, Africa, Middle East, Pacific Islands.

Atlantic Power Systems
P.O. Box 858, U.S. 1 and I-26
West Columbia, SC 29169
Tel.: (803) 791-5910
David L. Chastain, General Manager.
Parent Co.: W. W. Williams Company
Primary Market Areas: South Atlantic States.
Branches & Personnel:
David Robertson, Branch Manager.
P.O. Box 195, Rte. 1, Hwy. 101 at I-85
Greer, SC 29651
Tel.: (803) 877-0935

John Golden, Branch Manager.
P.O. Box 23209
Savannah, GA 31498
Tel.: (912) 232-2602

Atlantic-Gulf Supply Corp.
2335 Port St.
New Orleans, LA 70117
Tel.: (504) 945-2139
Telex: 58 4481
Robert Flanagan, Jr., President.
Primary Market Areas: Gulf Coast States.
Products: Pumps, pumping systems and accessories.

Barton Machine Shop, Inc.
68 Badger's Island
Kittery, ME 03904
Tel.: (207) 439-1555
Charles C. Patten, President.
Primary Market Areas: New England.
Products: Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general; Tanks.

Beaman Marine Services
13 Centre St.
New Bedford, MA 02740
Tel.: (617) 999-1808
Frederick T. Beaman.
Parent Co.: Desco Marine and A.W. Mfg. Co.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Seafood processing and handling equipment, general.

Blue Water Marine Supply, Inc.
1000 Broadway, P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183
Walter E. Turner, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Offshore Safety/Survival Division
George D. Gray, Executive Vice President.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Fiberglass TaC Division
Mark Reynolds, Manager.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Hollingsworth Manufacturing Division
Mark Reynolds, Manager.
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Products: Pumps, pumping systems and accessories; Tanks.

Boss Manufacturing Co.
221 W. First St.
Kewanee, IL 61443
Tel.: (309) 852-2131
William A. Mead, Vice President of Marketing, Industrial Division.
Primary Market Areas: National.
Branches & Personnel:
Lloyd Barnes, Branch Manager.
433 No. 34th St.
Seattle, WA 98103
Tel.: (206) 633-4055

Bill Watkinson, Branch Manager.
4 Progress Dr.
Montgomeryville, PA 18936
Tel.: (215) 699-7703

Terry Tate, Branch Manager.
5990½ Griggs Rd.
Houston, TX 77023
Tel.: (713) 649-8587
Products: Protective clothing.

Canor Plarex, Inc.
4200 23rd Ave. W.
Seattle, WA 98199
Tel.: (206) 283-0133
Telex: 32-1010
Jan Koren, President.
Primary Market Areas: National.
Products: Protective clothing.

Canovex Ltd.
P.O. Box 594
Halifax, NS B3J 2R7 Canada
Tel.: (902) 422-1554
Telex: 019-21723 (CORERE HFX)
Donald A. Fraser, Contracts Manager.
Primary Market Areas: New England, Mid-Atlantic States, Pacific Northwest, Canada, England, France, Germany, Norway, Iceland, Nigeria and several Latin American countries.
Products: Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Grading and sorting equipment; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sterilizers and cooking equipment; Tanks; Technical services and engineering; Transporting and unloading.

Cape Fishermen's Supply
134 Depot St., P.O. Box 72
Chatham, MA 02633
Tel.: (617) 945-3501
Robert F. Denn.
Primary Market Areas: New England.
Products: Cutlery and saws; Protective clothing.

Captain Van, Inc.
552 5th St., P.O. Box 53
Port Arthur, TX 77640
Tel.: (713) 982-2911
John F. Vandegrift, Sr.
Primary Market Areas: Eastern Texas and Western Louisiana ports.
Products: Conveyors, elevators, material handling machinery and components.

Carl J. Kennedy Co.
521 Commercial St., P.O. Box 4005
Glendale, CA 91202
Tel.: (213) 245-3145
James P. Kennedy, President.
Primary Market Areas: Southern California.
Branches & Personnel:
Gart Bayer, District Manager.
401 W. 35th St.
National City, CA 92050
Tel.: (714) 426-0822

Dennis Wolf, District Manager.
4830 S. 33rd St.
Phoenix, AZ 85040
Tel.: (602) 243-4131

Carsten Corporation
2221 N.W. Market St.
Seattle, WA 98107
Tel.: (206) 783-6900
Telex: 328863
Knut J. Borch, Vice President, Fisheries Division.
Parent Co.: I.M. Skaugen Management Co. A/S, Oslo, Norway
Primary Market Areas: National, Europe, Central and South America.
Branches & Personnel:
Carsten Trading Co. A/S
Carl Steen, President.
Haakon F. GT 1, P.O. Box 1498 Vika
Oslo 1, Norway
Tel.: 02 412125
Telex: 11176
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components.

*** Cascade Machinery and Electric**
4600 E. Marginal Way S.
Seattle, WA 98134
Tel.: (206) 762-0500
Telex: 32-1287
David R. LaGasa, Marine Sales Manager.
Primary Market Areas: Pacific Northwest.
Products: Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Pumps, pumping systems and accessories; Purification and separation equipment; Waste systems and machinery.

Charles A. Perry & Company
3477 Lakeshore Blvd., P.O. Box 7086
Jacksonville, FL 32210
Tel.: (904)389-4536
Brian R. Alderfer, Vice President/-General Manager.
Primary Market Areas: South Atlantic States, Gulf Coast States, Bahamas, Puerto Rico, Virgin Islands.

Charles William Knight Ent. Ltd. (Serviquip)
P.O. Box 394
St. Laurent, PQ H4L 4V6 Canada
Tel.: (514) 747-5455
Telex: 05-826652
Charles William (Bill) Knight, President.
Primary Market Areas: Quebec, New Brunswick, Nova Scotia, Prince Edward Island.
Products: Byproduct processing machinery and equipment; Fish meal equipment; Grading and sorting equipment; Pumps, pumping systems and accessories; Purification and separation equipment; Seafood processing and handling equipment, general; Sorters and graders; Tanks; Waste systems and machinery.

*** Clark Door Company, Inc.**
69 Myrtle St.
Cranford, NJ 07016
Tel.: (201) 272-5100
Telex: 13-8268
Robert Coleman, Vice President.
Primary Market Areas: National, Canada, England.
Branches & Personnel:
Clark Door, Ltd.
Willow Holme
Carlisle, CA2 5RR England
Tel.: 0228-22321
Telex: 851-64131

Clark Door Co. of Canada, Ltd.
Lars Hermanson, Manager.
125 Gibson Dr.
Markham, ON L3R 1K7 Canada
Tel.: (416) 495-1292
Telex: 06-986840
Products: Cooling, refrigeration and freezing equipment and supplies.

Cloudy & Britton, Inc.
138 Railroad Ave.
Edmonds, WA 98020
Tel.: (206) 775-7424
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and compo-

nents; Custom fabrication; Pumps, pumping systems and accessories.

* Coast Crane Co. of Washington

1531 Utah Ave. S.
Seattle, WA 98134
Tel.: (206) 622-1151
Fred R. Houghton, Marine Sales Representative.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.

Crepaco, Inc.

8303 West Higgins Rd.
Chicago, IL 60631
Tel.: (312) 693-4000
Gene Keith, Marketing Communications Manager.
Primary Market Areas: National.
Branches & Personnel:
Robert Hedgecock, Branch Manager.
707 S. Lane St.
Seattle, WA 98104
Tel.: (206) 623-5482
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Fish meal equipment; Heat exchangers; Insulation; Protective clothing; Pumps, pumping systems and accessories; Purification and separation equipment; Scales; Seafood processing and handling equipment, general; Sterilizers and cooking equipment; Tanks.

Currin-Greene Shoe Co.

824 N.W. 46th St.
Seattle, WA 98107
Tel.: (206) 789-5613
Richard H. Greene, Partner.
Primary Market Areas: Pacific Northwest.
Products: Protective clothing.

Dan Chick Co.

95 Maple St.
Westbrook, ME 04092
Tel.: (207) 854-4968
Daniel F. Chick, Owner.
Primary Market Areas: National, Latin America.

Defreeze Corporation

P.O. Box 330
Southborough, MA 01772
Tel.: (617) 485-8512
Allan Bezanson, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Cutlery and saws; Extruder systems; Loaders; Seafood processing and handling equipment, general; Sterilizers and cooking equipment; Technical services and engineering; Transporting and unloading.

Delta Marine

92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Pumps, pumping systems and accessories.

LeRoy Demarest, Processing Consultant

130 Chateau Latour
Kenner, LA 70062
Tel.: (504) 467-5208
LeRoy E. Demarest, Consultant.
Primary Market Areas: Worldwide.
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Cutlery and saws; Extruder systems; Filters; Fish meal equipment; Grading and sorting equipment; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Storage equipment, supplies and services; Tanks; Technical services and engineering; Transporting and unloading; Waste systems and machinery.

Dick Anderson Co.

P.O. Box 4
Bellevue, WA 98033
Tel.: (206) 822-2763
Ralph R. Anderson, President.
Primary Market Areas: Pacific Northwest.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components.

Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.

12 Fish Pier Rd.
Boston, MA 02210
Tel.: (617) 482-6778
Kenneth F. Service, Manager.
Primary Market Areas: New England.
Products: Pumps, pumping systems and accessories.

DuBois Chemicals

511 Walnut St.
Cincinnati, OH 45202
Tel.: (513) 762-6804
Herm Rumpke, Market Specialist.
Parent Co.: W.R. Grace
Primary Market Areas: National.
Products: Cleansing, washing and sanitizing equipment; Waste systems and machinery.

Duo-Fast Alaska, Inc.

3535 Holt Rd.
Fairbanks, AK 99701
Tel.: (907) 452-8287
Robert J. Hoffman, Jr., Purchasing Agent.
Primary Market Areas: Alaska.
Branches & Personnel:
Donald L. Hoffman, Sales Manager.
3934 Spenard Rd.
Anchorage, AK 99503
Tel.: (907) 243-5956

R. J. Hoffman, President.
P.O. Box 2347
Soldotna, AK 99669
Tel.: (907) 262-9148

Carl Hoover.
P.O. Box 304
Skagway, AK 99840
Tel.: (907) 983-2374
Products: Conveyors, elevators, material handling machinery and components; Loaders.

Euro-Matic

29 Krimsvej
Copenhagen, DK 2300 Denmark
Tel.: DK-01-55 91 11
Telex: EUROPEAN PLASTIC
Leif Holmberg, Owner.
Parent Co.: European Plastic Machinery Mfg. A/S
Primary Market Areas: Worldwide.
Products: Purification and separation equipment; Waste systems and machinery.

Ewing Sales Agency

18106 Redbud Circle
Fountain Valley, CA 92708
Tel.: (714) 963-1303
Harry L. Ewing, President.
Primary Market Areas: Southwest Pacific Coast, Mexico.
Products: Fish meal equipment; Pumps, pumping systems and accessories.

Faire Harbour Ltd.

44 Captain Peirce Rd.
Scituate, MA 02066
Tel.: (617) 545-2465
Irving G. Versoy, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Water heaters.

Fairhaven Trawl Equipment Co.

2 Middle St., P.O. Box 124
Fairhaven, MA 02719
Tel.: (617) 994-3020
Leif Jacobsen, Owner.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Pacific Northwest.

Fisher Air Fasteners

Rt. #53, 785 R, Washington St.
Hanover, MA 02339
Tel.: (617) 826-2522
Edward A. Fisher, Owner.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Pacific Northwest.
Products: Custom fabrication.

Franklin Net & Twine Ltd.

P.O. Box 371
Wheatley, ON N0P 2P0 Canada
Tel.: (519) 825-7218 or (519) 825-4991
Telex: 064 77897
Douglas E. Franklin, President.
Parent Co.: Douglas Franklin Fishery, Inc.
Primary Market Areas: Great Lakes States, Ontario, Winnepeg and Quebec Canada.
Branches & Personnel:
Franklin Net Co.
John Nash, Manager.
P.O. Box 113, 8901 Herbison Rd.
Eagle, MI 48822
Tel.: (517) 626-6286
Telex: 064 77897

* Genpak Corporation

P.O. Box 727
Glens Falls, NY 12801
Tel.: (518) 798-9511
TWX 710-445-5114
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Containers, packaging, closing, seaming and labeling equipment; Storage equipment, supplies and services.

Haddrell Corp.

28-B Vernon St.
Wakefield, MA 01880
Tel.: (617) 246-1828
Arthur Dahill, Sales Manager.
Primary Market Areas: New England.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components.

Hydramar, Inc.

1 Washington St.
Newport, RI 02840
Tel.: (401) 849-2429 or (401) 846-6700
Telex: 927597
Matt. M. Delaney, General Manager, Sales.
Parent Co.: Newport Shipyard
Primary Market Areas: National, Mexico, South America, Africa, Australia, New Zealand.
Products: Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Insulation; Loaders; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment; Storage equipment, supplies and services; Tanks; Technical services and engineering.

Hydro Air, Inc.

P.O. Box 808, 1275 Bloomfield Ave.
Fairfield, NJ 07006
Tel.: (201) 575-0935
TWX 710 734 4317
George J. Huston, Manager.
Primary Market Areas: Mid-Atlantic States.
Products: Conveyors, elevators, material handling machinery and components.

I. M. Brokers, Inc.

301 W. Camino Gardens Blvd., Ste. F
Boca Raton, FL 33432
Tel.: (305) 368-5072
Telex: 51-8804
Winfield H. Scott, President.
Parent Co.: Systems South, Inc.
Primary Market Areas: South Atlantic States, Central America and Caribbean.
Branches & Personnel:
New Providence Seafood Ltd.
Dieghton Edwards.
P.O. Box N-9658
Nassau, Bahamas
Tel.: (809) 323-5449
Products: Cooling, refrigeration and freezing equipment and supplies; Conveyors, elevators, material handling machinery and components, Custom fabrication; Filters; Pumps, pumping systems and accessories; Scales; Seafood processing and handling equipment, general.

I.C.E.C.

717 Westchester Ave.
White Plains, NY 10604
Tel.: (914) 683-8325
Telex: 64 6655 A/B ICEC
TWX 710-568-0315 A/B INTECOMEX
Robert L. Fisher, Director of Marketing.
Parent Co.: ACLI International
Primary Market Areas: Worldwide.
Branches & Personnel:
ICEC Chile
Sergio Dalgalarando C., Sales Manager.
P.O. Box 14320
Santiago, Chile
Tel.: (011) 562-80637
Telex: 352-1128 A/B PHOSAGNT

ICEC Europe Ltd.
Renger J. Verhagen, Managing Director.
130 Regent St.
London, WIR 6BJ England
Tel.: 011-41-1-734-6922
Telex: 851-24866 A/B ICEC G

Alben S.A.
Alfredro Benavides, Managing Director.
P.O. Box 2990
Pueblo Libre, Lima, Peru
Tel.: 621434
Telex: 394-20200 A/B ALBENSA
Products: Desalinators; Pumps, pumping systems and accessories; Purification and separation equipment.

Infinity Unlimited, Inc.

P.O. Box 30594
Dallas, TX 75230
Tel.: (214) 661-3209
Phil B. Hathaway, President and Director of Engineering.
Primary Market Areas: National, Worldwide.
Products: Analyzing equipment; Filters; Heat exchangers; Pumps, pumping systems and accessories; Purification and separation equipment; Technical services and engineering; Waste systems and machinery.

Insect-O-Cutor, Inc.

1531 Stone Ridge Dr.
Stone Mountain, GA 30083
Tel.: (404) 939-2835
Tom Rippy, Marketing Manager.
Primary Market Areas: National.
Products: Pest control systems.

Island Metal Fabrication Ltd.

West Royalty Industrial Park
Charlottetown, PEI C1E 1B0 Canada
Tel.: (902) 894-9432 or 894-8672
Telex: 014-44164
Wendell MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Branches & Personnel:
Gordon Tanner, Sales Engineering Representative.
Rose Bay, R.R. 1
Lunenburg County, NS B0J 2XO Canada
Tel.: (902) 543-5787
Products: Byproduct processing machinery and equipment; Cleansing, washing and sanitizing equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Grading and sorting equipment; Loaders; Scales; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sorters and graders; Tanks; Transporting and unloading.

The Keiser Company

4644 College Ave.
San Diego, CA 92115
Tel.: (714) 583-8440
Lillian K. Stoms, Manager.
Primary Market Areas: Worldwide.
Products: Cooling, refrigeration and freezing equipment and supplies.

Keller Marine Service, Inc.

Port Trevorton, PA 17864
Tel.: (717) 374-1191
Primary Market Areas: Mid-Atlantic States.
Products: Coatings; Preservatives; Pumps, pumping systems and accessories; Water heaters.

Kellogg Marine Supply

Mill Rock Rd.
Old Saybrook, CT 06475
Tel.: (203) 388-4477
Robert Edwards, Manager.
Primary Market Areas: New England, Mid-Atlantic States.

Kernco Instruments Co., Inc.

420 Kenazo Ave.
El Paso, TX 79927
Tel.: (915) 852-3375
John P. Kelly, General Manager.
Primary Market Areas: National.
Products: Analyzing equipment; Cooling, refrigeration and freezing equipment and supplies.

* Laitram Machinery, Inc.

P.O. Box 50699
New Orleans, LA 70150
Tel.: (504) 733-6000
Telex: 584230
Larry Boudreax, Sales Manager.
Parent Co.: The Laitram Corporation
Primary Market Areas: Worldwide.
Products: Conveyors, elevators, material handling machinery and components; Grading and sorting equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders.

Landis Battery Co.

604 Robinson Ave.
Atlantic City, NJ 08401
Tel.: (609) 344-3113
Thomas L. Allandar, Division Manager.
Parent Co.: Lancaster Battery Co., Inc.
Primary Market Areas: Mid-Atlantic States.

Lewis Enterprises

P.O. Box 1773
New York, NY 10001
W. Lewis, Sales Manager.
Primary Market Areas: National, Latin America, Canada, Caribbean.
Products: Byproduct processing machinery and equipment; Containers, packaging, closing, seaming and labeling equipment; Fish meal equipment; Seafood processing and handling equipment, general.

Live Bait Tank Co.

18951 Walnut St.
Fountain Valley, CA 92708
Tel.: (714) 962-9813
David L. Petterson, President.
Primary Market Areas: National, Australia, Japan, Sweden.
Products: Tanks.

Lucas - California Co.

P.O. Box Q
Kirkland, WA 98033
Tel.: (206) 827-0588
Telex: 32-0120 KLND
John L. Beals, Sales Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Chile, Venezuela, Taiwan, Thailand, Saudi Arabia, Egypt, Kuwait.
Branches & Personnel:
Lyle Haws, Manager.
P.O. Box 488
Newman, CA 95360
Tel.: (209) 862-3596
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers.

The Marine Supply & Oil Co.

150 Riberia St., P.O. Box 173
St. Augustine, FL 32084
Tel.: (904) 829-2271
Darrell R. Poli, Vice President.
Primary Market Areas: South Atlantic States, Gulf Coast States, Latin America.
Products: Cutlery and saws; Filters; Insulation; Preservatives; Protective clothing; Pumps, pumping systems and accessories; Scales; Scaling and skinning equipment; Tanks.

Mars Air Doors

114 Sheldon St., P.O. Box 145
El Segundo, CA 90245
Tel.: (800) 421-1266
Martin Smilo, President.
Primary Market Areas: National, Middle East, Europe, Latin America, Far East.
Products: Cooling, refrigeration and freezing equipment and supplies; Storage equipment, supplies and services.

* Milhench Inc.

777 Church St., P.O. Box G829
New Bedford, MA 02742
Tel.: (617) 995-8331
Joseph Vieira, Engineer - Fish Equipment.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Seafood processing and handling equipment, general; Tanks.

Mitchell Lewis and Staver Co.

800 S.E. Alder St.
Portland, OR 97214
Tel.: (503) 233-4951
Hugh Brown, President.
Primary Market Areas: Pacific Northwest.
Products: Heat exchangers; Pumps, pumping systems and accessories.

Mobil Chemical Co.

2000 Westhall St.
Pittsburgh, PA 15233
Tel.: (412) 766-9300
TWX 710-664-4466
Thomas H. Flagmeier, Sales Manager.
Parent Co.: Mobil Oil Corp.
Primary Market Areas: National, Canada, Latin America, Europe, Australia and Japan.
Branches & Personnel:
W. R. Rosensteel, Western Region Manager.
1004 West 10th St., P.O. Box 57
Azuza, CA 91702
Tel.: (213) 334-8251
TWX 910-584-1332

D. J. Zunic, Southern Region Manager.
Industrial Dr., P.O. Box 71
Covington, GA 30209
Tel.: (404) 787-0031
Products: Coatings.

Mobile Refrigeration Co., Inc.

2502 Commercial Park Dr.
Mobile, AL 36606
Tel.: (205) 471-2426
Telex: 505-526

Kenneth E. Buck, President.
Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States, Latin America.
Branches & Personnel:
Alabama Refrigeration Co., Inc.
Dennis Phillips, Sales Engineer.
P.O. Box 475
Pelham, AL 35124
Tel.: (205) 663-2811
Telex: 58-4220

Cia. de Refrigeracion Mobile, S.A.
Ivan Amador, Manager.
Apartado 2346
Managua, Nicaragua C.A.
Tel.: 6773 & 6775
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers; Pumps, pumping systems and accessories; Storage equipment, supplies and services; Technical services and engineering.

Morris Whaley, Inc.
2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053
Telex: 181 780
Faustino J. Medina, General Manager.
Primary Market Areas: National, Mexico, Japan, France, Spain, Panama, Peru, Canada, New Zealand, South Africa.
Branches & Personnel:
American Boat & Ship Repair
John Mournian, General Manager.
2605 Faivre St.
Chula Vista, CA 92011
Tel.: (714) 423-4053 or 429-9191
Telex: 181 780
Products: Conveyors, elevators, material handling machinery and components.

Morty the Knife Man
P.O. Box 7
Little Neck, NY 11363
Tel.: (212) 631-8047
Morton Cohen, President.
Primary Market Areas: National, South America, Australia.
Products: Cutlery and saws; Scaling and skinning equipment; Seafood processing and handling equipment, general.

National Pump & Injector Sales & Service, Inc.
2307 East Belt St.
San Diego, CA 92113
Tel.: (714) 232-0831
Telex: 69-5475
Derek Bateman, Sales Manager.
Primary Market Areas: Southwest Pacific Coast, Mexico.
Products: Heat exchangers; Pumps, pumping systems and accessories; Technical services and engineering.

* NesTier Corporation
10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager.
Parent Co.: Buckhorn Company
Primary Market Areas: National, Worldwide.
Products: Containers, packaging, closing, seaming and labeling equipment.

New England Fishing Gear, Inc.
67 Badgers Island
Kittery, ME 03904
Tel.: (207) 439-2750 or 439-1836
Andrew R. Tobey, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Canada, Bermuda.
Products: Containers, packaging, closing, seaming and labeling equipment; Cutlery and saws; Protective clothing; Scales; Storage equipment, supplies and services.

Nordic Supply A/S
P.O. Box 194
N-6001 Aalesund, Norway
Tel.: 47-71-22220
Telex: 42528 NORSU
Anders M. Larsen, Man. Dir.
Primary Market Areas: National, Norway, Iceland, Faroes, Canada.

Norship, Inc.
3600 15th Ave. W.
Seattle, WA 98119
Tel.: (206) 284-1773
Telex: 32-8430
Thomas Lamb, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Cooling, refrigeration and freezing equipment and supplies; Pumps, pumping systems and accessories.

North Bend Fabrication & Machine, Inc.
P.O. Box 744
North Bend, OR 97459
Tel.: (503) 756-5031
J. Michael Schaer, President.
Primary Market Areas: Pacific Northwest.
Products: Conveyors, elevators, material handling machinery and components; Custom fabrication.

Northeast Refrigeration Distributors, Inc.
325 North St.
Boston, MA 02113
Tel.: (617) 367-8282
Telex: 940188 GERARD BSN
Ken G. Peterson, President.
Primary Market Areas: New England, Mid-Atlantic States, Eastern Canada.

Northwest Boat Yard
1871 Ross Ave.
Marysville, WA 98276
Tel.: (206) 259-4569
Ben J. Hall, Owner.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
O.E. Spear, Manager.
Products: Custom fabrication; Insulation.

Nova & Company
P.O. Box 1468
Manchester By-The-Sea, MA 01944
Tel.: (617) 526-4052
Telex: 951105
Michael Campbell, Marketing Director.
Primary Market Areas: National, South America and Europe.
Products: Analyzing equipment; Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Curing, smoking and drying equipment; Heat exchangers; Technical services and engineering.

Pacific Imperial
580 East Wiser Lake Rd.
Lynden, WA 98264
Tel.: (206) 354-1125
Telex: 152 634
Heinz M. Langerfeld, Owner, Manager.
Parent Co.: Langerfeld & Associates
Primary Market Areas: National, Australia, New Zealand, Pacific Basin, Canada and Mexico.
Products: Curing, smoking and drying equipment.

Packaging Products Corporation
P.O. Box 150, Aldrin Rd.
Plymouth, MA 02360
Tel.: (617) 746-5150
Robert G. Heidenreich, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States, Latin America.
Products: Containers, packaging, closing, seaming and labeling equipment; Preservatives; Seafood processing and handling equipment, general.

Pan American Equipment Ltd.
151 Higgins Ave.
Winnipeg, MB R3B 0B6 Canada
Tel.: (204) 943-1704
Robert J. Bodner, General Sales Manager.
Parent Co.: Moba Verkoopmij B.V.
Primary Market Areas: National, Canada and South America.
Products: Grading and sorting equipment; Seafood processing and handling equipment, general.

Phillips Scale Co., Inc.
3130 Elliott Ave.
Seattle, WA 98121
Tel.: (206) 284-6090
O. B. Phillips, President.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Phillips Scale Co. of Alaska, Inc.
Steve Moore, Service Foreman.
1210 W. 47th
Anchorage, AK 99503
Tel.: (907) 276-8910
Products: Scales.

Ray Marine Distributing Co./Olympic Boats
3506 Stoneway W.
Seattle, WA 98103
Tel.: (206) 633-1155
Ray D. Calvin, Vice President.
Parent Co.: Ray Marine
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Protective clothing; Pumps, pumping systems and accessories; Tanks.

Romac Heating & Air Cond. Co., Inc.
757 Nichols Ave., P.O. Box 698
Fairhope, AL 36352
Tel.: (205) 928-9462
Robert H. Van Iderstine, President.
Primary Market Areas: Gulf Coast States.
Products: Cooling, refrigeration and freezing equipment and supplies; Heat exchangers; Pumps, pumping systems and accessories; Waste systems and machinery; Water heaters.

Schooner Outfitting Co. Ltd.
P.O. Box 8595, Station A
Halifax, NS B3K 5M3 Canada
Tel.: (902) 429-1100
Telex: 22566
John J. Billard, General Manager.
Primary Market Areas: New England, Canada.
Products: Protective clothing.

Silver Horde Fishing Supplies, Inc.
20910 63rd W., P.O. Box 150
Lynnwood, WA 98036
Tel.: (206) 778-2640
Gladys M. Morrison, Manager.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest, Great Lakes States, Japan, Australia, Canada.

Slidell, Inc.
1234 Brady Blvd. N.W.
Owatonna, MN 55060
Tel.: (507) 451-0365
Dale L. Benjamin, Sales Manager.
Primary Market Areas: National.
Products: Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Scales.

SNL Corporation
P.O. Box 86, 55 Main St
Sebastian, FL 32958
Tel.: (305) 589-3087
Burt J. Snell, President.
Primary Market Areas: South Atlantic States.
Products: Preservatives; Protective clothing.

South County Communications, Inc.
State Airport
Westerly, RI 02891
Tel.: (401) 596-5740
Anton Obermann, President.
Primary Market Areas: New England.
Branches & Personnel:
Russ Marissette, Vice President.
622 Thames St.
Newport, RI 02840
Tel.: (401) 846-4845 or 846-4841
Products: Technical services and engineering.

* Southwest Boat Corp.

Clark Point Rd.
Southwest Harbor, ME 04679
Tel.: (207) 244-5525
Eric D. Edwards, General Manager.
Primary Market Areas: New England.
Products: Heat exchangers; Insulation; Pumps, pumping systems and accessories; Purification and separation equipment; Tanks.

Spencer Fluid Power

8410 Dallas Ave. South
Seattle, WA 98108
Tel.: (206) 763-0210
Telex: 32-8893
George D. Wolff, President.
Parent Co.: Spencer Aircraft Industries, Inc.
Primary Market Areas: National, South America.
Branches & Personnel:
John Mahoney, Branch Manager.
2435 S.E. 11th
Portland, OR 97214
Tel.: (503) 234-9914

Mike Burris, Branch Sales Manager.
665 Conger
Eugene, OR 97402
Tel.: (503) 485-7168
Products: Filters; Pumps, pumping systems and accessories.

Swartz Fisheries, Inc.

P.O. Box 1502
Hatteras, NC 27943
Tel.: (919) 995-5462
Robert L. Swartz, Owner.
Primary Market Areas: Mid-Atlantic States, Great Lakes States.
Products: Protective clothing; Scales.

Tech Pak, Inc.

50 Eastern Ave.
Chelsea, MA 02150
Tel.: (617) 889-2480
William I. Rogers, Jr., President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Eastern Canada.
Products: Containers, packaging, closing, seaming and labeling equipment; Insulation.

Townsend Engineering Company

2425 Hubbell Ave.
Des Moines, IA 50317
Tel.: (515) 265-8181
Telex: 478-492
Thomas Hooker, Managing Director.
Primary Market Areas: Worldwide.
Branches & Personnel:
Townsend Engineering B.V.
Peter Plumb, Manager.
Philipsstraat 1
Zoetermeer, 2722 NA Netherlands
Tel.: 079 319303
Telex: 34073

Townsend Engineering U.K.
Phillip Proven, Manager.
Badminton Road
Yate, Bristol, BS17 5JY England
Telex: 449-294

Townsend Engineering FR.
D. Jansen, Manager.
1, Avenue de la Marne
Fontenay-Sous-Bois (Paris), 94120 France
Tel.: 1 877-4406
Telex: 211010
Products: Scaling and skinning equipment; Seafood processing and handling equipment, general.

Trans-Cold Refrigeration, Ltd.

5485 Lane St.
Burnaby, BC VSH 2H4 Canada
Tel.: (604) 430-3391
Telex: 04-356562
Primary Market Areas: Pacific Northwest.
Products: Byproduct processing machinery and equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Curing, smoking and drying equipment; Custom fabrication; Fish meal equipment; Grading and sorting equipment; Heat exchangers; Pumps, pumping systems and accessories; Scaling and skinning equipment; Seafood processing and handling equipment, general; Sizing machines; Sorters and graders; Sterilizers and cooking equipment.

Tropical Pump and Machinery, Inc.

2335 Port St.
New Orleans, LA 70117
Tel.: (504) 943-4388
Telex: 584481
James W. Thomas, Vice President.
Primary Market Areas: Gulf Coast States, Latin America.
Products: Cooling, refrigeration and freezing equipment and supplies; Pumps, pumping systems and accessories.

Union Standard Equipment Co.

801-825 E. 141st St.
Bronx, NY 10454
Tel.: (212) 585-0200
Telex: Overseas 422513 or 220547
Charles H. Greenberg, Vice President.
Primary Market Areas: National.
Products: Breading, batter, coating, seasoning and fluid dispensing machines; Containers, packaging, closing, seaming and labeling equipment; Extruder systems; Seafood processing and handling equipment, general.

Vega Vekt A/S

P.O. Box 143
Haslum, N-1344 Norway
Tel.: 02 533950
Telex: 16032
D. Randers-Pehrson, Sales Manager.
Parent Co.: Bramaskin A/S
Primary Market Areas: Worldwide.
Products: Scales.

W. E. Stone & Co., Inc.

4220 22nd Ave. W.
Seattle, WA 98199
Tel.: (206) 284-5710
Telex: 15 2919
Ted E. Youngren, President.
Primary Market Areas: Worldwide.
Branches & Personnel:
Carrier Transicold Co.
William Bingham, Jr., Sales.
P.O. Box 1319
Syracuse, NY 13201
Tel.: (315) 432-6417

Chambers, Inc.
Charles Lewis, President.
225 W. Lockhart Ave.
Coos Bay, OR 97420
Tel.: (503) 269-9334

Freeman-Howard, Inc.
V. L. Howard, Sales.
Box 695
Gold Beach, OR 97444
Tel.: (503) 247-6026

Henderson Refrigeration Co.
Jim Henderson, President.
1074 4th St.
Astoria, OR 97103
Tel.: (503) 325-1727

Jones & Fagg Refrigeration Co.
Fred Fagg, President.
135 South 19th
Salem, OR 97308
Tel.: (503) 363-6900

J.H. Lock & Sons
Jim Holland, Sales.
150 Perth Ave.
Toronto, ON M6P 3X4 Canada
Tel.: (416) 531-1186

Marine Refrigeration
Bill Davies, Sales.
Fishermen's Terminal
Seattle, WA 98107
Tel.: (206) 283-4550

Puget Sound Refrigeration
Jerry Rochford, President.
3132 N.E. 133 Rd.
Seattle, WA 98125
Tel.: (206) 367-2500

R.I.M. Marine Consultants
Robert J. Moore, President.
44 3rd Ave., Suite F
Chula Vista, CA 92010
Tel.: (714) 425-3770

Western Engineers
Ward Ristau, Vice President.
2105 S.E. 9th Ave.
Portland, OR 97214
Tel.: (503) 235-3193

Western Packaging Systems

1924 N.E. 181st Ave.
Portland, OR 97230
Tel.: (503) 666-4577
Robert E. Tierney, Marketing Manager.
Parent Co.: Western Food Equipment
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
Vern Duemmer, Packaging Manager.
3918 148th Ave. N.E.
Redmond, WA 98052
Tel.: (206) 885-3073

Dick Hill, Packaging Manager.
25055 Viking St.
Hayward, CA 94545
Tel.: (415) 783-0101

Chris Rae, Packaging Manager.
13929 Struikman Rd.
Cerritos, CA 90701
Tel.: (213) 926-4782
Products: Cleansing, washing and sanitizing equipment; Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Heat exchangers; Pumps, pumping systems and accessories; Scales; Tanks.

Wolf Marine System Division

709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Cooling, refrigeration and freezing equipment and supplies; Containers, packaging, closing, seaming and labeling equipment; Conveyors, elevators, material handling machinery and components; Custom fabrication; Desalinators; Heat exchangers; Insulation; Pumps, pumping systems and accessories; Seafood processing and handling equipment, general; Tanks; Technical services and engineering; Transporting and unloading; Water heaters.

Wymans Wholesale Marine & Supply Company

909 4th St., P.O. Box 349
Anacortes, WA 98221
Tel.: (206) 293-4606
Steve Ault, President.
Parent Co.: Wymans Marina
Primary Market Areas: Pacific Northwest.

Yankee Master Hydraulics, Inc.

Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel.: (207) 596-6963
Thomas W. Flacke, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Considering foreign markets.
Products: Custom fabrication; Heat exchangers; Tanks; Technical services and engineering.

Manufacturers of Aquaculture Equipment

(By Product)

Aerators

Aquacultural Services, Ltd.
Aquafauna, Inc.
Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Aquatic Management, Inc.
AREA (Aquaculture Research/Environmental Associates)
HyPark Specialty Co., Inc.
Ken's Fish Hatchery
Mineau P.J. Mach. Co.
Norsenet Ltd.
Offshore Horizons, Inc.
Ramco, Inc.
Schramm, Inc.
Wolf Marine System Division

Agitators

The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Boatcycle Co.
Ken's Fish Hatchery
Wolf Marine System Division

Air diffusers

Aquacultural Services, Ltd.
Aquatic Eco-Systems, Inc.
AREA (Aquaculture Research/Environmental Associates)
Baldwin Boat Co.
Ramco, Inc.
Schramm, Inc.
Wolf Marine System Division

Algae controls

Applied Biochemists, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Aquatic Management, Inc.
Ken's Fish Hatchery
Kernco Instruments Co., Inc.
Mineau P.J. Mach. Co.
Offshore Horizons, Inc.
Sea Plantations, Inc.
Stewart Fish Supply, Inc.
Wolf Marine System Division

Analytical chemical services

Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management, Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Aquariums, aquarium maintenance and supplies

Aquacultural Services, Ltd.
AREA (Aquaculture Research/Environmental Associates)
Marine Technical Assistance Group
North Coast Chemical Co.
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Aquatic plants

Aquarium Products
The Aquatic Innovation Laboratory (TAIL, Inc.)
Ocean Farming Systems, Inc.
Pacific Bio Marine Labs., Inc.

Aquatic weed controls

Applied Biochemists, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Aquatic Management, Inc.
Ken's Fish Hatchery
Sea Plantations, Inc.
Stewart Fish Supply, Inc.

Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management, Inc.
Fish-Gro Fisheries
Ken's Fish Hatchery

Boats, chemical application and electro shocking

* Coffelt Electronics Co., Inc.
Olympic Prefabricators, Inc.

Brine shrimp and eggs

Aquafauna, Inc.
Aquarium Products
Kernco Instruments Co., Inc.
Ocean Farming Systems, Inc.

Brood boxes

Agri-Tainer Corp.
* Allibert Industries Ltd.
Ken's Fish Hatchery

Bullhead; broodfish, fingerlings and fry

Fish-Gro Fisheries

Cages and cage materials

* Allibert Industries Ltd.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Conwed Corp.
James F. Feener, Inc.
Ken's Fish Hatchery
Ketcham Traps
Mid-City Steel
Norsenet Ltd.
Olympic Prefabricators, Inc.
Sea Plantations, Inc.

Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry

Aquacultural Services, Ltd.
Fish-Gro Fisheries
Ken's Fish Hatchery

Catfish production equipment and accessories

Aquacultural Services, Ltd.
Ken's Fish Hatchery
Red Ewald, Inc.
Wolf Marine System Division

Chain and cable

Fehr Bros. Industries, Inc.
Island Fish Net & Supply Co., Inc.
Loos & Co., Inc.
Marine Technical Assistance Group
Mid-City Steel
Norsenet Ltd.
Southern Marine Supply Co., Inc.
* Wilcox Marine Supply, Inc.

Chemicals, medications and accessories

Aquacultural Services, Ltd.
Aquarium Products
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Boatcycle Co.
Ken's Fish Hatchery
North Coast Chemical Co.
Stewart Fish Supply, Inc.
Tavolek, Inc.
Wolf Marine System Division

Clam; seed and juveniles

The Aquatic Innovation Laboratory
(TAIL, Inc.)

Clam production equipment, supplies and accessories

* Allibert Industries Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Charlottetown Metal Products Ltd.
Franken b.v.
* NesTier Corporation
Sea Plantations, Inc.
Wolf Marine System Division

Cleaners, cleaning equipment and supplies

The Aquatic Innovation Laboratory
(TAIL, Inc.)
Charlottetown Metal Products Ltd.
Chemical-World
Franken b.v.
L & A Products, Inc.
North Coast Chemical Co.
Stewart Fish Supply, Inc.

Conveyors and conveyor systems

ABCO Manufacturing Division
Am-Pac Equipment, Inc.
Ballard Sheet Metal Works, Inc.
Charlottetown Metal Products Ltd.
Franken b.v.
Olympic Prefabricators, Inc.
* Sort-Rite International, Inc.
StarLine Manufacturing
Steel-Pro, Inc.
Wolf Marine System Division

Crappie; fingerlings

Fish-Gro Fisheries
Ken's Fish Hatchery

Custom fish rearing and harvesting

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Sea Plantations, Inc.
Wolf Marine System Division

De-icing units

ABCO Manufacturing Division
Charlottetown Metal Products Ltd.
Mineau P.J. Mach. Co.
Norsenet Ltd.
Offshore Horizons, Inc.
Schramm, Inc.
Wolf Marine System Division

Diagnostic services

The Aquatic Innovation Laboratory
(TAIL, Inc.)
Aquatic Management, Inc.
Marine Technical Assistance Group
Wolf Marine System Division

Disease certification service

The Aquatic Innovation Laboratory
(TAIL, Inc.)

Electro fishing equipment

* Coffelt Electronics Co., Inc.

Energy conservation and thermal recovery

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Atlantic Forge Co.
Trap Fishing Ltd.
Wolf Marine System Division

Engineering services; equipment and system design

ABCO Manufacturing Division
Agri-Tainer Corp.
Aquacultural Services, Ltd.
Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Atlantic Forge Co.
Charlottetown Metal Products Ltd.
* Coffelt Electronics Co., Inc.
Fluid Filtration Systems
Franken b.v.
Marine Technical Assistance Group
* Norton Corrosion Limited
Ramco, Inc.
Sea Plantations, Inc.
StarLine Manufacturing
Ladish Co., Tri-Clover Division
Viking Supply Co.
Wolf Marine System Division

Fasteners

The Aquatic Innovation Laboratory
(TAIL, Inc.)
Armco
Ketcham Traps
Norsenet Ltd.
Whitney Marine

Feed and feed additives

Aquafauna, Inc.
Aquatic Diet Technology, Inc.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Bioproducts, Inc.
Fish-Gro Fisheries
Ken's Fish Hatchery
Murray Elevators
Ocean Farming Systems, Inc.
Sea Plantations, Inc.
Zeigler Bros., Inc.

Feed processors

Aquatic Diet Technology, Inc.
Bioproducts, Inc.
Ken's Fish Hatchery
Murray Elevators
Zeigler Bros., Inc.

Feeders and feeding systems

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Capital Controls Company
E Z Feed
Ken's Fish Hatchery
Neilsen Metal Ind., Inc.
Norsenet Ltd.
The North Star Company
Sweeney Enterprises, Inc.
Trap Fishing Ltd.

Filtration equipment, supplies and accessories

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Becker Industries
C-E Natco
Fluid Filtration Systems
Ken's Fish Hatchery
Marine Technical Assistance Group
Mid-City Steel
Sea Plantations, Inc.
Wefco-Rubber Mfg. Corp.
Wolf Marine System Division

Fish harvesting equipment

The Aquatic Innovation Laboratory
(TAIL, Inc.)
James F. Feener, Inc.
Ken's Fish Hatchery
Neilsen Metal Ind., Inc.
Olympic Prefabricators, Inc.
* Sort-Rite International, Inc.
Steel-Pro, Inc.
* Wilcox Marine Supply, Inc.

Fish hatchers

Agri-Tainer Corp.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Fish-Gro Fisheries

Fish tags and markers

Floy Tag & Manufacturing, Inc.

Fumigants

Stewart Fish Supply, Inc.

Hatchery design, construction and management services

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Fish-Gro Fisheries
Olympic Prefabricators, Inc.
Sea Plantations, Inc.

Hatchery equipment and supplies

Aquacultural Services, Ltd.
Aquafauna, Inc.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
AREA (Aquaculture
Research/Environmental
Associates)
Baldwin Boat Co.
Becker Industries
* Heath Tecna
North Coast Chemical Co.
Offshore Horizons, Inc.
Wolf Marine System Division

Incubators

Agri-Tainer Corp.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
* Heath Tecna

Insect electrocutors

Insect-O-Cutor, Inc.
Wolf Marine System Division

Lake and stream management services

Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory
(TAIL, Inc.)
Aquatic Management Co.
Aquatic Management, Inc.
AREA (Aquaculture
Research/Environmental
Associates)
Fish-Gro Fisheries
Sea Plantations, Inc.

Marine and freshwater aquarium management services

Aquacultural Services, Ltd.
Aquarium Products
The Aquatic Innovation Laboratory
(TAIL, Inc.)
AREA (Aquaculture
Research/Environmental
Associates)
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Marine algae slurry

The Aquatic Innovation Laboratory
(TAIL, Inc.)
Sea Plantations, Inc.

Meters, gauges and recorders

The Aquatic Innovation Laboratory
(TAIL, Inc.)
Ken's Fish Hatchery
Kernco Instruments Co., Inc.
Marine Technical Assistance Group
Martin-Decker
Ryan Instruments, Inc.
W.C. Dillon & Company, Inc.
Wolf Marine System Division

Mussel seed

Abandoned Farm, Inc.

Nets, netting, seines and accessories

ABCO Manufacturing Division
Amita Company Limited
Aquafauna, Inc.
Carron Net Co., Inc.
Conwed Corp.
Gourock Division Wire Rope
Industries, Limited
Island Fish Net & Supply Co., Inc.
Ken's Fish Hatchery
Ketcham Traps
Mid-City Steel
Norsenet Ltd.
North Coast Chemical Co.
Redexport
Sea Plantations, Inc.
* Wilcox Marine Supply, Inc.

Nutrition and diagnostic services

Aquatic Diet Technology, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Sea Plantations, Inc.
Zeigler Bros., Inc.

Offal disposal units and systems

ABCO Manufacturing Division
Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Charlottetown Metal Products Ltd.
Fishermen's Boat Shop, Inc.
Ramco, Inc.
Wolf Marine System Division

Oyster growing equipment and accessories

The Aquatic Innovation Laboratory (TAIL, Inc.)
Conwed Corp.
* NesTier Corporation
Sea Plantations, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Oyster seed

The Aquatic Innovation Laboratory (TAIL, Inc.)

Perch, yellow; fingerlings

Fish-Gro Fisheries

Pipe

Armco
Wolf Marine System Division

Pond construction

The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management, Inc.
Fish-Gro Fisheries
Franken b.v.

Pond liners and sealants

The Aquatic Innovation Laboratory (TAIL, Inc.)
Staff Industries, Inc.
Steelcote Mfg. Co.

Prawn; freshwater, post larval

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)

Preservatives (fresh fish)

The Aquatic Innovation Laboratory (TAIL, Inc.)
North Coast Chemical Co.
Washington Laboratories

Preservatives, net, rope and wood

North Coast Chemical Co.
Stewart Fish Supply, Inc.
* Wilcox Marine Supply, Inc.

Pumps and pumping equipment

Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Berkeley Pump Co., Inc.
Charlottetown Metal Products Ltd.
Dart Union Co.
Delta Marine
Fluid Filtration Systems
* ITT JABSCO Products
Marine Technical Assistance Group
* MP Pumps Division
Multiquip, Inc.
Neilsen Metal Ind., Inc.
Norsenet Ltd.
Pacer Pumps
Red Ewald, Inc.
Sea Plantations, Inc.
Steel-Pro, Inc.
Ladish Co., Tri-Clover Division
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Rope, cordage and twine

American Mfg. Co., Inc.
Amita Company Limited
The Aquatic Innovation Laboratory (TAIL, Inc.)
Carron Net Co., Inc.
Delta Marine
Island Fish Net & Supply Co., Inc.
Ketcham Traps
Lambeth Corp.
Marine Technical Assistance Group
Norsenet Ltd.
Redexport
Rockport Twine & Rope Co., Inc.
Southern Marine Supply Co., Inc.
Wall Rope Works
* Wilcox Marine Supply, Inc.

Salmon; eggs, fingerlings, fry and smolts

The Aquatic Innovation Laboratory (TAIL, Inc.)

Seawater, synthetic

The Aquatic Innovation Laboratory (TAIL, Inc.)
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Scientific and laboratory supplier

The Aquatic Innovation Laboratory (TAIL, Inc.)
Kernco Instruments Co., Inc.
Wolf Marine System Division

Sewerage treatment systems and accessories

Applied Biochemists, Inc.
Aquacultural Services, Ltd.
AREA (Aquaculture Research/Environmental Associates)
Baldwin Boat Co.
C.E. Bauer
Franken b.v.
* ITT JABSCO Products
Kernco Instruments Co., Inc.
Ramco, Inc.
Red Fox Industries, Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Shipping containers, live eggs and fish

Agri-Tainer Corp.
* Allibert Industries Ltd.
* Heath Tecna
James F. Feener, Inc.
Ken's Fish Hatchery

Shrimp, saltwater; larvae, post-larvae and seed stock

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)

Shrimp hatchery supplies

Aquacultural Services, Ltd.
Aquafauna, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Wolf Marine System Division

Spawning supplies

The Aquatic Innovation Laboratory (TAIL, Inc.)
Ken's Fish Hatchery

Sterilizers and purifers

The Aquatic Innovation Laboratory (TAIL, Inc.)
Becker Industries
Stewart Fish Supply, Inc.

Tanks and bins

ABCO Manufacturing Division
Agri-Tainer Corp.
* Allibert Industries Ltd.
Am-Pac Equipment, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Baldwin Boat Co.
Ballard Sheet Metal Works, Inc.
C-E Natco
Charlottetown Metal Products Ltd.
County Plastics Corp
Fishermen's Boat Shop, Inc.
* Heath Tecna
Kent Fiberglass, Inc.
Ketcham Traps
* LeGay Fiberglass Limited
Montague/Fisher, Inc.
Neilsen Metal Ind., Inc.
Norsenet Ltd.
Olympic Prefabricators, Inc.
Pacific Bio Marine Labs., Inc.
Red Ewald, Inc.
Sea Plantations, Inc.
* Sort-Rite International, Inc.
Specialty Tank & Equipment Co.
Steel-Pro, Inc.
Walker Stainless Equipment Co.
Wolf Marine System Division

Temperature control systems

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Kernco Instruments Co., Inc.
Lucas Fluid Power
Norsenet Ltd.
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division
Wolsk Associates Ltd.

Test kits

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Kernco Instruments Co., Inc.
Norsenet Ltd.
Wolf Marine System Division

Testing equipment and services; bacteriological, virological and toxicity

The Aquatic Innovation Laboratory (TAIL, Inc.)
Kernco Instruments Co., Inc.
Sea Plantations, Inc.
W.C. Dillon & Company, Inc.

Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry

Aquacultural Services, Ltd.

Transportation services and equipment

The Aquatic Innovation Laboratory (TAIL, Inc.)
Fish-Gro Fisheries
James F. Feener, Inc.
Kent Fiberglass, Inc.
Olympic Prefabricators, Inc.
Steel-Pro, Inc.
Walker Stainless Equipment Co.

Traps; crustaceans, fish and turtles

The Aquatic Innovation Laboratory (TAIL, Inc.)
James F. Feener, Inc.
Ken's Fish Hatchery
Ketcham Traps

Troughs

The Aquatic Innovation Laboratory (TAIL, Inc.)
Baldwin Boat Co.
Ballard Sheet Metal Works, Inc.
Charlottetown Metal Products Ltd.
County Plastics Corp
* Heath Tecna
Neilsen Metal Ind., Inc.
Red Ewald, Inc.
Wolf Marine System Division

Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)

Valves and controls

Aquacultural Services, Ltd.
Dart Union Co.
Lucas Fluid Power
Ladish Co., Tri-Clover Division
Wolf Marine System Division
Yankee Master Hydraulics, Inc.

Walleye; fingerlings and fry

Aquatic Management, Inc.
Fish-Gro Fisheries

Waste disposal and recycling systems

Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Becker Industries
Ramco, Inc.
Sea Plantations, Inc.
Steel-Pro, Inc.
Thetford Corporation
Wolf Marine System Division

Water maintenance services

The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Capital Controls Company
Fish-Gro Fisheries

Water purification and treatment equipment and supplies

Aquacultural Services, Ltd.
Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Becker Industries
C-E Natco
Capital Controls Company
Dart Union Co.
E. I. du Pont de Nemours & Co., Inc.
Kernco Instruments Co., Inc.
North Coast Chemical Co.
Ramco, Inc.
Sea Plantations, Inc.
Steelcote Mfg. Co.
Wolf Marine System Division

Water quality analysis

Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Capital Controls Company
Kernco Instruments Co., Inc.
Sea Plantations, Inc.

Water reclamation equipment

Alfa-Laval, Inc.
Aquatic Eco-Systems, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Becker Industries
C.E. Bauer
Ramco, Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Weed controls and weed killers

Applied Biochemists, Inc.
Aquatic Management Co.
Aquatic Management, Inc.
Ken's Fish Hatchery
Stewart Fish Supply, Inc.

Windmills

The Aquatic Innovation Laboratory (TAIL, Inc.)
Atlantic Forge Co.
Sea and Air Electronics

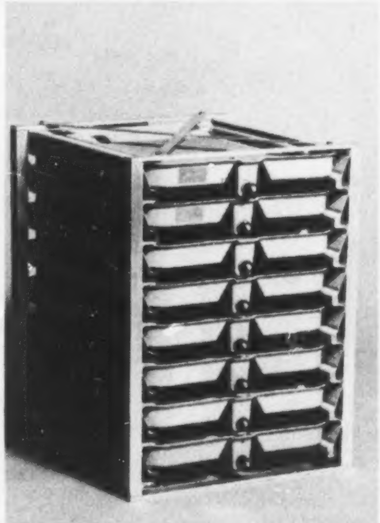
Worm production systems

The Aquatic Innovation Laboratory (TAIL, Inc.)

Zooplankton

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Ocean Farming Systems, Inc.
Sea Plantations, Inc.

When building a new salmon or trout hatchery or expanding your present one, check with Heath Tecna for incubation equipment.



Heath Tecna fish culture equipment may be the answer to your space or water problems.

Heath Tecna's vertical incubation cabinet is a compact aluminum and fiberglass unit designed to eye and hatch large quantities of eggs in the minimum possible space with the lowest volume of water. The eggs are easily examined, picked and treated in convenient drawer type trays. Hatched fry can be held in these trays until ready to transfer to troughs or tanks for first feeding.

For information on Heath Tecna fish culture equipment and systems, please contact:

Heath Tecna Corporation
19819 84th Avenue South, Kent, Washington, U.S.A. 98031 (206) 872-7500

Manufacturers of Aquaculture Equipment

Abandoned Farm, Inc.

Damariscotta, ME 04543
Tel.: (207) 563-3935
Julia B. Myers, President.
Primary Market Areas: National.
Products: Mussel seed.

ABCO Manufacturing Division

P.O. Box 1120
Lunenburg, NS BOJ 2C0 Canada
Tel.: (902) 634-8821
Telex: 019-21654
Alec Gingell.
Parent Co.: Atlantic Bridge Company Ltd.
Primary Market Areas: New England, Eastern Canada, United Kingdom, France, Germany, New Zealand, South America, Iceland, Norway.
Branches & Personnel:
Fylde Ice & Cold Storage Co., Ltd.
Tony Long, Managing Director.
Wyre Dock
Fleetwood, Lancashire FY 7 6NN England
Tel.: (3917) 3249
Telex: 51-67688

Nordic Supply AS
Anders Moller Larsen, Managing Director.
194, N-6001
Aalesund Norway
Tel.: (071) 22220
Telex: 56-42528

Franken b.v.
Frans Franken.
P.O. Box 9
4460 AA, GOES Holland
Tel.: (01100) 16240
Telex: 44-55311
Products: Conveyors and conveyor systems; De-icing units; Engineering services; equipment and system design; Nets, netting, seines and accessories; Offal disposal units and systems; Tanks and bins.

Agri-Tainer Corp.

P.O. Box 2004
Wenatchee, WA 98801
Jack J. Isler, Vice President.
Primary Market Areas: National, British Columbia, Newfoundland, Nova Scotia.
Branches & Personnel:
Agri-Tainer Alaska
Bill Nelson, Will Rutherford, Dave Owens.
Anchorage and Homer, AK 99503 and 99603

Dick Anderson Co.
Dick Anderson.
P.O. Box 4
Bellevue, WA 98009
Products: Brood boxes; Engineering services; equipment and system design; Fish hatchers; Incubators; Shipping containers, live eggs and fish; Tanks and bins.

Alfa-Laval, Inc.

2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.
Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.
P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Offal disposal units and systems; Pumps and pumping equipment; Waste disposal and recycling systems; Water reclamation equipment.

* Allibert Industries Ltd.

Suite 304, 300 Canal Bank Rd.
Montreal, PQ H8R 1H3 Canada
Tel.: (514) 363-5430
Telex: 055-66475
Ted Preston, Marketing Director.
Parent Co.: Allibert Manutention
Primary Market Areas: National, Canada, Mexico.
Branches & Personnel:
The Williams Organization
Bill Williams.
19 Port Norfolk St.
Boston, MA 02122
Tel.: (617) 282-6642

Stewart Eckers & Co.
Stewart Eckers.
3618 Hickory Ave.
Baltimore, MD 21211
Tel.: (301) 889-0545

Barton Company, Inc.
James B. Barton III.
2135 Liddell Dr. N.E.
Atlanta, GA 30324
Tel.: (404) 875-7548
Products: Brood boxes; Cages and cage materials; Clam production equipment, supplies and accessories; Shipping containers, live eggs and fish; Tanks and bins.

Am-Pac Equipment, Inc.

3375 34th Ave. N.E.
Salem, OR 97303
Tel.: (503) 371-7435 or 371-7436
Chuck F. Peasley, Vice President, Operations.
Primary Market Areas: National.
Branches & Personnel:
James Peasley, President.
20130 Mendelsohn Ln.
Saratoga, CA 95070
Tel.: (408) 378-8663
Products: Conveyors and conveyor systems; Tanks and bins.

American Mfg. Co., Inc.

206 Willow Ave.
Honesdale, PA 18431
Tel.: (717) 253-5860
Telex: 83-1889
Joseph A. Berthelot, Vice President, Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
George Talbot, West Coast Regional Manager.
5854 Hollis St.
Emeryville, CA 94608
Tel.: (415) 655-1969
Telex: 33-7610

E. Charles Bouren, Southern Regional Manager.
200 Southpark Rd.
Lafayette, LA 70505
Tel.: (318) 837-9241
Telex: 58-6638

Robert L. Johnson, Southeast Branch Manager.
1555 Marshall St.

Jacksonville, FL 32206
Tel.: (904) 354-2538
Products: Rope, cordage and twine.

Amita Company Limited

P.O. Box 45
Toyohashi, Aichi Prefecture 440 Japan
Tel.: (0532) 54-1111
Telex: 4322217 AMITA J
Susumu Itoh, Export Manager.
Primary Market Areas: Worldwide.
Products: Nets, netting, seines and accessories; Rope, cordage and twine.

Applied Biochemists, Inc.

5300 W. County Line Rd.
Mequon, WI 53092
Tel.: (414) 242-5870
Jeffrey Raymond, Sales Manager.
Primary Market Areas: National.
Products: Algae controls; Aquatic weed controls; Sewerage treatment systems and accessories; Weed controls and weed killers.

Aquacultural Services, Ltd.

4852 Pescadero Ave.
San Diego, CA 92107
Tel.: (714) 226-8951
Thomas C. Benton, Consultant.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Aerators; Air diffusers; Aquariums, aquarium maintenance and supplies; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Cages and cage materials; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Catfish production equipment and accessories; Chemicals, medications and accessories; Custom fish rearing and harvesting; Energy conservation and thermal recovery; Engineering services; equipment and system design; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish hatchers; Hatchery design, construction and management services; Hatchery equipment and supplies; Incubators; Marine and freshwater aquarium management services; Offal disposal units and systems; Prawn; freshwater, post larval; Pumps and pumping equipment; Sewerage treatment systems and accessories; Shrimp, saltwater; larvae, post-larvae and seed stock; Shrimp hatchery supplies; Tanks and bins; Temperature control systems; Test kits; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry; Trout '(brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Valves and controls; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Zooplankton.

Aquafauna, Inc.

P.O. Box 91272
Los Angeles, CA 90009
Tel.: (213) 676-9387
Telex: Cable - 'AQUAFAUNA', Los Angeles
Bud Insalata, Director.
Primary Market Areas: Worldwide.
Products: Aerators; Brine shrimp and eggs; Feed and feed additives; Hatchery equipment and supplies; Net, netting, seines and accessories; Shrimp hatchery supplies.

Aquarium Products

180L Penrod Ct.
Glen Burnie, MD 21061
Tel.: (301) 761-2100
Merrill Cohen, President.
Primary Market Areas: National, Canada, S. America, England, France, Holland, Belgium, Italy.
Products: Aquatic plants; Brine shrimp and eggs; Chemicals, medications and accessories; Marine and freshwater aquarium management services.

Aquatic Diet Technology, Inc.

280 Wallabout St.
Brooklyn, NY 11206
Tel.: (212) 963-6039
TWX 710-584-2449
Robert J. D'Emilio, General Manager.
Parent Co.: DeFrancisci Machine Corp.
Primary Market Areas: National, Central and South America and Mexico.
Branches & Personnel:
Hoskins Company (Representative)
Albert B. Green, Sales Engineer.
P.O. Box F
Libertyville, IL 60048
Tel.: (312) 362-1031
TWX 910-684-3278
Products: Feed and feed additives; Feed processors; Nutrition and diagnostic services.

Aquatic Eco-Systems, Inc.

2123 Athens Court
Apopka, FL 32703
Tel.: (305) 886-3939
Robert C. Heideman, President.
Primary Market Areas: Worldwide.
Products: Aerators; Air diffusers; Analytical chemical services; Engineering services; equipment and system design; Lake and stream management services; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment.

The Aquatic Innovation Laboratory (TAIL, Inc.)

22 Puritan St.
S. Dartmouth, MA
Tel.: (617) 993-7664
Frank T. Baker, President and Director.
Primary Market Areas: National.
Products: Aerators; Agitators; Algae controls; Analytical chemical services; Aquatic plants; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Cages and cage materials; Chemicals, medications and accessories; Clam; seed and juveniles; Clam production equipment, supplies and accessories; Cleaners, cleaning equipment and supplies; Custom fish rearing and harvesting; Diagnostic services; Disease certification service; Energy conservation and thermal recovery; Engineering services; equipment and system design; Fasteners; Feed and feed additives; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish harvesting equipment; Fish hatchers; Hatchery design, construction and management services; Hatchery equipment and supplies; Incubators; Lake and stream management services; Marine and freshwater aquarium management services; Marine algae slurry; Meters, gauges and recorders; Nutrition and diagnostic services; Offal disposal units and systems; Oyster growing equipment and accessories; Oyster seed; Pond construction; Pond liners and sealants; Prawn; freshwater, post larval; Preservatives (fresh fish); Pumps and pumping equipment; Rope, cordage and twine; Salmon; eggs, fingerlings, fry and smolts; Seawater, synthetic; Scientific and laboratory supplier; Shrimp, saltwater; larvae, post-larvae and seed stock; Shrimp hatchery supplies; Spawning supplies; Sterilizers and purifers; Tanks and bins; Temperature control systems; Test kits; Testing equipment and services, bacteriological, virological and toxicity; Transportation services and equipment; Traps; crustaceans, fish and turtles; Troughs; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Waste disposal and recycling systems; Water maintenance services; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment; Windmills; Worm production systems; Zooplankton.

Aquatic Management Co.

5033 N. 66th Ave.
Glendale, AZ 85301
Tel.: (602) 846-5993
Tom Camp, Manager.
Parent Co.: Eco-Systems, Inc.
Products: Aerators; Algae controls; Aquatic weed controls; Lake and stream management services; Water maintenance services; Water quality analysis; Weed controls and weed killers.

Aquatic Management, Inc.

6354 Low Rd.
Lisbon, OH 44432
Tel.: (216) 227-3242
Francis H. Bezdek, President, General Manager.
Primary Market Areas: National.
Products: Aerators; Algae controls; Analytical chemical services; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Diagnostic services; Lake and stream management services; Pond construction; Walleye; fingerlings and fry; Weed controls and weed killers.

AREA (Aquaculture Research/Environmental Associates)

P.O. Box 1303
Homestead, FL 33030
Tel.: (305) 248-4205
Paul Mulvihill, President.
Parent Co.: AREA Tropical Fish Farms
Primary Market Areas: Direct Marketing, Worldwide.
Products: Aerators; Agitators; Air diffusers; Aquariums, aquarium maintenance and supplies; Hatchery equipment and supplies; Lake and stream management services; Marine and freshwater aquarium management services; Prawn; freshwater, post larval; Sewerage treatment systems and accessories; Shrimp hatchery supplies.

Armco

703 Curtis St.
Middletown, OH 45043
Tel.: (513) 425-5876
D. C. Boone, President and Chief Operating Officer.
Primary Market Areas: National.
Branches & Personnel:
Stainless Steel Division
L. D. Welch, President.
Baltimore, MD
Products: Fasteners; Pipe.

Atlantic Forge Co.

P.O. Box 70
Waldoboro, ME 04572
Tel.: (207) 832-7667
Hans E. Nicolaisen, Proprietor.
Primary Market Areas: New England.
Products: Energy conservation and thermal recovery; Engineering services; equipment and system design; Windmills.

Baldwin Boat Co.

Hoxie Hill Rd., R.F.D. 2, P.O. Box 141
Orrington, ME 04474
Tel.: (207) 825-4439
Earl H. Baldwin, Jr., Owner.
Primary Market Areas: New England.
Products: Air diffusers; Hatchery equipment and supplies; Sewerage treatment systems and accessories; Tanks and bins; Troughs.

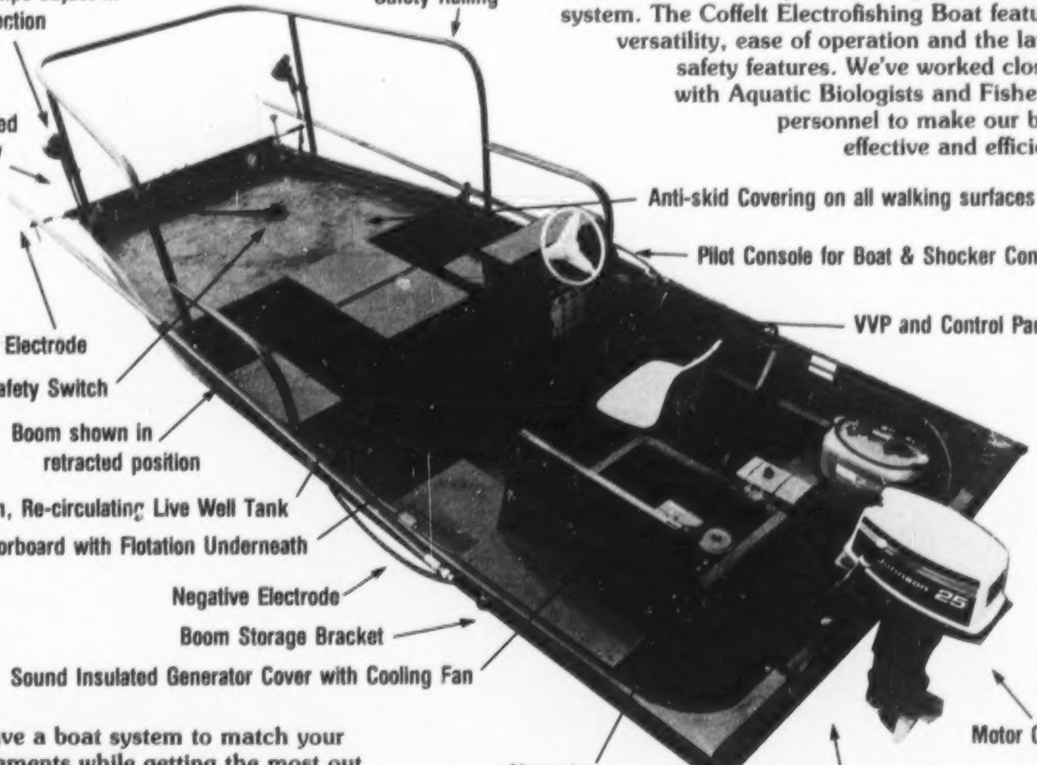
Ballard Sheet Metal Works, Inc.

4763 Ballard Ave N.W.
Seattle, WA 98107
Tel.: (206) 784-0545
Donald H. Simpson, President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Conveyors and conveyor systems; Tanks and bins; Troughs.

The Coffelt Boat — everything you need for electrofishing

Now available . . . Super Heavy Duty 3/16" Aluminum Construction

Coffelt's years of field experience is designed into our boat . . . a complete floating electrofishing system. The Coffelt Electrofishing Boat features versatility, ease of operation and the latest safety features. We've worked closely with Aquatic Biologists and Fisheries personnel to make our boat effective and efficient.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Coffelt Electronics Company, Inc.

LEADERS IN ELECTROFISHING EQUIPMENT

2019 West Union Avenue
Englewood, Colorado 80110
(303) 761-3505

Becker Industries
P.O. Box 1028, 407 North 101
Newport, OR 97365
Tel.: (503) 265-5496
Ron E. Phillips, Manager.
Parent Co.: Newport Pacific Corp.
Primary Market Areas: National.
Products: Filtration equipment, supplies and accessories; Hatchery equipment and supplies; Sterilizers and purifers; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water reclamation equipment.

Berkeley Pump Co., Inc.
829 Bancroft Way, P.O. Box 2007
Berkeley, CA 94710
Tel.: (415) 843-9400
Telex: 330 475
TWX 910-366-7312
Robert L. Donelson, Assistant Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
R. J. McCurry, Branch Manager.
556 Tift St. S.W.
Atlanta, GA 30310
Tel.: (404) 522-5387
TWX 810-751-8278

Walt Stegman, Sales Representative.
5285 Mallard Way
Portland, OR 97222
Tel.: (503) 653-2525
TWX 910-464-1588

Sam Lynn, Branch Manager.
5417 Bonacker Dr.
Tampa, FL 33610
Tel.: (813) 621-2453
Products: Pumps and pumping equipment.

Bioproducts, Inc.
P.O. Box 429
Warrenton, OR 97146
Tel.: (503) 861-2256
TWX 910-466-8422
Ron Anderson, Technical Sales Associate.
Primary Market Areas: National.
Branches & Personnel:
Donald B. Morden, Vice President, Research and Development.
P.O. Box 429
Warrenton, OR 97146
Tel.: (503) 861-2256
TWX 910-466-8422

James D. Corkill, Vice President Marketing.
P.O. Box 429
Warrenton, OR 97146
Tel.: (503) 861-2256
TWX 910-466-8422
Products: Feed and feed additives; Feed processors.

Boatcycle Co.
P.O. Box 494
Henderson, TX 75652
Tel.: (214) 657-3791
Ken G. Hale, Co-Owner.
Primary Market Areas: National, Canada.
Products: Agitators; Chemicals, medications and accessories.

C.E. Bauer
P.O. Box 968
Springfield, OH 45501
Tel.: (513) 390-3400
Telex: 020-5411
Richard L. Chaney, Manager, Industrial Sales.
Parent Co.: Combustion Engineering, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
C.E. Bauer Canada, Ltd.
Al Newsome, Manager, Industrial Sales.
192 Mary St.
Brantford, ON N3T 5S4 Canada
Tel.: (519) 753-8635
Telex: 06181143
Products: Sewerage treatment systems and accessories; Water reclamation equipment.

C-E Natco
P.O. Box 1710
Tulsa, OK 74101
Tel.: (918) 663-9100
Telex: 49-2427
Russell R. Hicks, Manager - Industrial Products.
Parent Co.: Combustion Engineering, Inc.
Primary Market Areas: Distributors, National, Worldwide.
Products: Filtration equipment, supplies and accessories; Tanks and bins; Water purification and treatment equipment and supplies.

C.E. Shepherd Co., Inc.
7206 Dallas, P.O. Box 9445
Houston, TX 77011
Tel.: (713) 928-3764
John L. Brockenbrough.
Primary Market Areas: National, Latin America, Canada, Carribean.

Capital Controls Company
P.O. Box 211
Colmar, PA 18915
Tel.: (215) 822-2901
Telex: 846454
TWX 510-661-4593
Patricia L. Spencer, Advertising Manager.
Parent Co.: Dart Kraft
Primary Market Areas: Worldwide.
Products: Feeders and feeding systems; Water maintenance services; Water purification and treatment equipment and supplies; Water quality analysis.

Carron Net Co., Inc.
1623 17th St.
Two Rivers, WI 54241
Tel.: (414) 793-2217
Wm. E. Kiel, General Manager.
Primary Market Areas: National, Central America.
Products: Nets, netting, seines and accessories; Rope, cordage and twine.

Case Existological Laboratories, Ltd
783 Cave St.
Victoria, B.C. V9A 5T6 Canada
Tel.: (604) 386-2938
Telex: 049-7493
Murdo D. Smith, Vice - President.
Branches & Personnel:
Dennis McGee, Chief Construction Supervisor.

John N. Case, President.
2203 Timberloch Pl. Suite 235/P.O. Drawer 23
The Woodlands, TX 77380
Tel.: (713) 367-5480

Charlottetown Metal Products Ltd.
Allen St.
Charlottetown, PEI C1A 7K7 Canada
Tel.: (902) 892-1993
Telex: 014-44147
David O. Mosher, President.
Primary Market Areas: Canada, United States, Caribbean, South America, Europe, Australia.
Products: Clam production equipment, supplies and accessories; Cleaners, cleaning equipment and supplies; Conveyors and conveyor systems; De-icing units; Engineering services; equipment and system design; Offal disposal units and systems; Pumps and pumping equipment; Tanks and bins; Troughs.

Chemical-World
P.O. Box 376, 47 Woodhull Ln.
Holtsville, NY 11742
Tel.: (516) 654-9437
Ned Oliva, Sales Manager.
Primary Market Areas: National.
Products: Cleaners, cleaning equipment and supplies.

Clarks Marine Equipment
C/O 301 Clark Ave.
Short Beach, CT 06405
Tel.: (203) 488-5369
Vincent E. Clark.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.

* Coffelt Electronics Co., Inc.
2019 West Union Ave.
Englewood, CO 80110
Tel.: (303) 761-3505
Helen A. Coffelt, Vice President.
Primary Market Areas: National, Canada.
Products: Boats, chemical application and electro shocking; Electro fishing equipment; Engineering services; equipment and system design.

Conwed Corp.
P.O. Box 43237
St. Paul, MN 55164
Tel.: (612) 221-1100
Michael G. Kelly, Market Manager.
Primary Market Areas: Worldwide.
Products: Cages and cage materials; Nets, netting, seines and accessories; Oyster growing equipment and accessories.

County Plastics Corp
361 Neptune Ave.
N. Babylon, NY 11704
Tel.: (516) 661-8300
Stuart Plante, Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
County Plastics
W. Ahearn, General Manager.
9990 I 10 East
Jacinto City, TX
Tel.: (713) 674-9143
Products: Tanks and bins; Troughs.

Dart Union Co.
134 Thurbers Ave.
Providence, RI 02905
Tel.: (401) 941-5700
Helen Arnold, Customer Service Manager.
Primary Market Areas: National, Canada.
Products: Pumps and pumping equipment; Valves and controls; Water purification and treatment equipment and supplies.

Delta Marine
92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Pumps and pumping equipment; Rope, cordage and twine.

E. I. du Pont de Nemours & Co., Inc.
1007 Market St.
Wilmington, DE 19898
Tel.: (302) 774-2421
William M. Clark, Product Information Expediter.
Primary Market Areas: National, Worldwide.
Products: Water purification and treatment equipment and supplies.

E Z Feed
Hwy. 54, P.O. Box 97
Morrisville, NC 27560
Tel.: (919) 467-9176
L. Edward Gallup, Owner.
Primary Market Areas: National.
Products: Feeders and feeding systems.

Fehr Bros. Industries, Inc.
5101 Kings Hwy.
Saugerties, NY 12477
Tel.: (914) 246-9525
Telex: 145351
Richard F. Dooley, Marketing Manager.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States.
Products: Chain and cable.

Fish-Gro Fisheries
P.O. Box 87
Everett, PA 15537
Tel.: (814) 652-2319
William A. Johnson, Owner.
Primary Market Areas: New England, Mid-Atlantic States, Great Lakes States, Canada.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Bullhead; broodfish, fingerlings

and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Crappie; fingerlings; Feed and feed additives; Fish hatchers; Hatchery design, construction and management services; Lake and stream management services; Perch, yellow; fingerlings; Pond construction; Transportation services and equipment; Walleye; fingerlings and fry; Water maintenance services.

Fishermen's Boat Shop, Inc.
1016 14th St
Everett, WA 98201
Tel.: (206) 259-0137
Dick Obritz, Administrator and Sales
Primary Market Areas: Pacific Northwest.
Products: Offal disposal units and systems; Tanks and bins.

Floy Tag & Manufacturing, Inc.
4616 Union Bay Place N.E., P.O. Box 5357
Seattle, WA 98105
Tel.: (206) 524-2700
Russell D. Amick, President.
Primary Market Areas: Worldwide.
Products: Fish tags and markers.

Fluid Filtration Systems
3301 Gilman Rd.
El Monte, CA 91732
Tel.: (213) 443-4211
Telex 67-4680
John A Schroth, Sales Application Engineer.
Primary Market Areas: National.
Products: Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Pumps and pumping equipment.

Franken b.v.
M.A. de Ruijterlaan 2, P.O. Box 9
Goes, 4460 AA Netherlands
Tel.: 01100-16240
Telex: 55311 FRANK NL
Frans M. Franken, Engineering Director.
Primary Market Areas: Worldwide.
Products: Clam production equipment, supplies and accessories; Cleaners, cleaning equipment and supplies; Conveyors and conveyor systems; Engineering services; equipment and system design; Pond construction; Sewerage treatment systems and accessories.

Gourock Division Wire Rope Industries, Limited
P. O. Box 5005, Armdale Post Office
Halifax, NS B3L 4M6 Canada
Tel.: (902) 876-2351
Telex: 019-22598
John W. Morton, General Manager.
Parent Co.: Wire Rope Industries, Limited
Primary Market Areas: New England, Pacific Northwest.
Branches & Personnel:
Wilfred Mader, Manager.
P. O. Box 215
Barrington Passage, NS B0W 1G0 Canada
Tel.: (902) 637-2011

Roy Rose, Manager.
P. O. Box 8667
St. John's, NF A1B 3T2 Canada
Tel.: (709) 364-7781
Telex: 0164900

Jacques Plourde, Manager.
P. O. Box 190
Riviere Au Renard, Gaspe County, PQ G0C 1R0 Canada
Tel.: (418) 269-5610
Products: Nets, netting, seines and accessories.

* Heath Tecna
19819 84th Ave. S
Kent, WA 98031
Tel.: (206) 872-7500
William A. Leber, Program Manager.
Parent Co.: Criton Corp
Primary Market Areas: National.
Products: Hatchery equipment and supplies; Incubators; Shipping containers, live eggs and fish; Tanks and bins; Troughs.

HyPark Specialty Co., Inc.
P.O. Box 1413
Minnetonka, MN 55343
Tel.: (612) 934-4276
Ronald D. Solheim, President.
Primary Market Areas: National, Venezuela and Netherlands.
Products: Aerators.

Insect-O-Cutor, Inc.
1531 Stone Ridge Dr.
Stone Mountain, GA 30083
Tel.: (404) 939-2835
Tom Rippy, Marketing Manager.
Primary Market Areas: National.
Products: Insect electrocutors.

Island Fish Net & Supply Co., Inc.
142 Railroad Ave.
Sayville, NY 11782
Tel.: (516) 589-0749
Robert R. MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Chain and cable; Nets, netting, seines and accessories; Rope, cordage and twine.

* ITT JABSCO Products
1485 Dale Way
Costa Mesa, CA 92626
Tel.: (714) 545-8251
Telex: 67 8357
John Cary, Inside Sales Manager.
Parent Co.: International Telephone & Telegraph Corp.
Primary Market Areas: National, Western Europe, Latin America, Australia, Far East.
Products: Pumps and pumping equipment; Sewerage treatment systems and accessories.

James F. Feener, Inc.
18 Salt Island Rd., Brier Neck
Gloucester, MA 01930
Tel.: (617) 283-8443
James F. Feener, President.
Primary Market Areas: National, Canada.
Products: Cages and cage materials; Fish harvesting equipment; Shipping containers, live eggs and fish; Transportation services and equipment; Traps; crustaceans, fish and turtles.

Ken's Fish Hatchery
Rte. 1
Alapaha, GA 31622
Tel.: (912) 532-6135 or 532-5395
H. K. Holyoak, Owner.
Primary Market Areas: South Atlantic States.
Branches & Personnel:
Ken's Farms, Inc.
H. K. Holyoak, President.
P.O. Box 449
Alapaha, GA 31622
Tel.: (912) 532-6135 or 532-5395
Products: Aerators; Agitators; Algae controls; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Brood boxes; Cages and cage materials; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Catfish production equipment and accessories; Chemicals, medications and accessories; Crappie; fingerlings; Feed and feed additives; Feed processors; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish harvesting equipment; Meters, gauges and recorders; Nets, netting, seines and accessories; Shipping containers, live eggs and fish; Spawning supplies; Traps; crustaceans, fish and turtles; Weed controls and weed killers.

Kent Fiberglass, Inc.
330 Gougler Ave.
Kent, OH 44240
Tel.: (216) 678-03[illegible]
Karl D. Byttner, President.
Primary Market Areas: National.
Products: Tanks and bins; Transportation services and equipment.

Kernco Instruments Co., Inc.
420 Kenazo Ave.
El Paso, TX 79927
Tel.: (915) 852-3375
John P. Kelly, General Manager.
Primary Market Areas: National.
Products: Algae controls; Brine shrimp and eggs; Meters, gauges and recorders; Scientific and laboratory supplier; Sewerage treatment systems and accessories; Temperature control systems; Test kits; Testing equipment and services; bacteriological, virological and toxicity; Water purification and treatment equipment and supplies; Water quality analysis.

Ketcham Traps
111 Myrtle St.
New Bedford, MA 02740
Tel.: (617) 997-4787
Robert Ketcham.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States.
Products: Cages and cage materials; Fasteners; Nets, netting, seines and accessories; Rope, cordage and twine; Tanks and bins; Traps; crustaceans, fish and turtles.

L & A Products, Inc.
655 West County Rd. "E"
St. Paul, MN 55112
Tel.: (612) 483-8271
William C. Lindsay, Vice President, Sales Director.
Primary Market Areas: Worldwide.
Products: Cleaners, cleaning equipment and supplies.

Lambeth Corp.
P.O. Box G 825
New Bedford, MA 02742
Tel.: (617) 995-2626
Joel P. Flather, Sales Manager.
Primary Market Areas: National.
Products: Rope, cordage and twine.

* LeGay Fiberglass Limited
P.O. Box 117
Waverley, NS B0N 2S0 Canada
Tel.: (902) 861-3435
Gordon A. Kyle, Managing Director.
Primary Market Areas: New England, Mid-Atlantic States, Eastern Canada.
Branches & Personnel:
Brailsford Associates
Paul Brailsford, Principal.
P.O. Box 309
Ipswich, MA 01938
Tel.: (617) 356-4585
Telex: 92-3340
Products: Tanks and bins.

Loos & Co., Inc.
Pomfret, CT 06258
Tel.: (203) 928-7981
Telex: 92-9473
TWX 434-3074
John R. Rauh, Wire Rope and Cable Sales Manager.
Primary Market Areas: National.
Branches & Personnel:
Tony Naines, General Manager.
900 Industrial Blvd.
Naples, FL 33942
Tel.: (813) 774-5667
TWX 510-951-5200

Don Kane, Manager.
401 W. Victoria St.
Gardena, CA 90248
Tel.: (213) 323-5667
Telex: 69-1382
Products: Chain and cable.

Lucas Fluid Power
13600 Otterson Ct.
Livonia, MI 48150
Tel.: (313) 525-4570
Telex: 23-1132
Ian H. Hill, Systems and Marketing Engineer.
Parent Co.: Lucas Industries, Inc.
Primary Market Areas: National, United Kingdom, Germany, Japan, Australia, New Zealand Canada, Holland, France, Spain, Sweden, Norway.
Products: Temperature control systems; Valves and controls.

Marine Technical Assistance Group

1240 Rubenstein Ave.
Cardiff-by-the-Sea, CA 92007
Tel.: (714) 753-1847 or 453-2020
William 'Skip' H. Price, Owner
Primary Market Areas: Worldwide
Branches & Personnel:
W.H. "Skip" Price, Owner
11689 K Sorrento Vly. Rd.
San Diego, CA 92121
Tel.: (714) 453-2020
Products: Aquariums, aquarium maintenance and supplies; Chain and cable; Diagnostic services; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Meters, gauges and recorders; Pumps and pumping equipment; Rope, cordage and twine.

Martin Decker

1928 South Grand Ave.
Santa Ana, CA 92705
Tel.: (714) 540-9220
Telex: 678-464
E. I. Shelley, Industrial Sales Manager
Parent Co.: Cooper Industries
Primary Market Areas: Worldwide
Branches & Personnel:
Martin-Decker B.V.
Frank Smits, Manager
Turfstekerstraat 41/P.O. Box 202
Aalsmeer, The Netherlands
Tel.: 02977-23737
Telex: 844-16420 (MARDECK NL)

Martin-Decker (S) Pte. Ltd.
Jim Fayle, Manager
8, Sixth Lokyang Rd.
Singapore, 22 Singapore
Tel.: 655066
Telex: (786) 21038 (MARDECK RS)

Martin-Decker Overseas Corp.
John Shelton, Manager
46 Pall Mall
London, SWI England
Tel.: (01) 839-3683/4
Telex: (851) 915373 (MDECK G)
Products: Meters, gauges and recorders.

Marvel Div.

233 Industrial Pkwy., P.O. Box 997
Richmond, IN 47374
Tel.: (317) 962-2521
Thomas C. Reber, Sales Correspondent
Parent Co.: Dayton Walther Corp.
Primary Market Areas: National, England, France, Canada

Mid-City Steel

548 State Rd.
Westport, MA 02790
Tel.: (617) 675-7831
R. von See, Director
Primary Market Areas: National, England, Spain, Netherlands, Africa.
Products: Cages and cage materials; Chain and cable; Filtration equipment, supplies and accessories; Nets, netting, seines and accessories.

Mineau P.J. Mach. Co.

Rt. 3, Lime Kiln Rd.
Green Bay, WI 54301
Tel.: (414) 336-8522
Charles Q. Mineau, Shop Superintendent
Primary Market Areas: National
Products: Aerators; Algae controls; De-icing units.

Montague/Fisher, Inc.

44 Forest View Dr.
San Francisco, CA 94132
Tel.: (415) 731-6130
Oscar H. Fisher, Jr., President
Primary Market Areas: Southwest Pacific Coast
Products: Tanks and bins.

* MP Pumps Division

515 Lycaste Ave.
Detroit, MI 48214
Tel.: (313) 822-0240
Gordon Carr, Sales
Parent Co.: Tecumseh Products Co.
Primary Market Areas: National
Products: Pumps and pumping equipment.

Multiquip, Inc.

19600 Wilmington Ave.
Carson, CA 90746
Tel.: (213) 537-3700
Telex: 691574
Ken Putnam, Vice President
Primary Market Areas: National
Products: Pumps and pumping equipment.

Murray Elevators

118 West 4800 South
Murray, UT 84107
TWX 910 925 4061
Don S. Nelson, President
Parent Co.: Sterling H. Nelson & Sons, Inc.
Primary Market Areas: National, Denmark, West Germany, Switzerland, Italy, France, England
Products: Feed and feed additives; Feed processors.

National Controls, Inc.

2320 Airport Blvd., P.O. Box 1501
Santa Rosa, CA 95402
Tel.: (707) 527-5555
TWX 510/744-2076
Michael C. Morrison, Product Manager
Primary Market Areas: Worldwide

Neilsen Metal Ind., Inc.

3501 Portland Rd.
Salem, OR 97303
Tel.: (503) 581-7111
Ronald Allen, Sales Engineer
Primary Market Areas: National, Japan, Canada, Ecuador, Europe, Africa.
Products: Feeders and feeding systems; Fish harvesting equipment; Pumps and pumping equipment; Tanks and bins; Troughs.

* NesTier Corporation

10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager
Parent Co.: Buckhorn Company
Primary Market Areas: National, Worldwide.
Products: Clam production equipment, supplies and accessories; Oyster growing equipment and accessories.

Norsenet Ltd.

P.O. Box 646
Bergen, 5001 Bergen Norway
Tel.: 47-5 26 30 00
Telex: 42657 NORSE N
Svein Mortensen, Managing Director
Primary Market Areas: Worldwide
Products: Aerators; Cages and cage materials; Chain and cable; De-icing units; Fasteners; Feeders and feeding systems; Nets, netting, seines and accessories; Pumps and pumping equipment; Rope, cordage and twine; Tanks and bins; Temperature control systems; Test kits.

North Coast Chemical Co.

6300 17th Ave. So., P.O. Box 80366
Seattle, WA 98108
Tel.: (206) 763-1340
Knick Pyles, Assistant Manager
Primary Market Areas: National, Canada, Mexico.
Products: Aquariums, aquarium maintenance and supplies; Chemicals, medications and accessories; Cleaners, cleaning equipment and supplies; Hatchery equipment and supplies; Nets, netting, seines and accessories; Preservatives (fresh fish); Preservatives (net, rope and wood); Water purification and treatment equipment and supplies.

The North Star Company

Rt. 1, P.O. Box 229
Gaston, OR 97119
Tel.: (503) 357-4414
Boye H. Burton, President and General Manager
Primary Market Areas: National, France, Canada, and Mexico
Products: Feeders and feeding systems.

* Norton Corrosion Limited

22327 89th Ave. S.E.
Woodinville, WA 98072
Tel.: (206) 486-9126 or (800) 426-3111
TWX 910-449-2810
Dennis R. Helgeson, Chief Engineer
Primary Market Areas: Worldwide
Branches & Personnel:
Jeffery Tyne
999 Clifton Ave.
Clifton, NJ 07013
Tel.: (201) 472-1992
Products: Engineering services; equipment and system design.

Ocean Farming Systems, Inc.

P.O. Box 164
Tavernier, FL 33154
Tel.: (305) 852-3624 or 852-9284
Ralph Gerber, Executive Vice President
Primary Market Areas: National, Germany, England, Sweden, Argentina, Holland, Kuwait.
Products: Aquatic plants; Brine shrimp and eggs; Feed and feed additives; Zooplankton.

Offshore Horizons, Inc.

20 Squadron Blvd.
New City, NY 10956
Tel.: (914) 638-2866
Mary Ann Liscio, President
Primary Market Areas: National, Finland, Norway, Denmark, West Germany, Greece, France.
Products: Aerators; Algae controls; De-icing units; Hatchery equipment and supplies.

Olympic Prefabricators, Inc.

P.O. Box 33686
Seattle, WA 98133
Tel.: (206) 784-9111
Telex: 32-1242
Donald G. Peterson, Sales Engineer
Primary Market Areas: National
Products: Boats, chemical application and electro shocking; Cages and cage materials; Conveyors and conveyor systems; Fish harvesting equipment; Hatchery design, construction and management services; Tanks and bins; Transportation services and equipment.

Pacer Pumps

7 Peters Rd., P.O. Box 8
New Holland, PA 17557
Tel.: (717) 656-2161
Telex: 840478
Robert O. Davidson, Vice President, Sales
Parent Co.: ASM Industries
Primary Market Areas: Worldwide
Products: Pumps and pumping equipment.

Pacific Bio Marine Labs., Inc.

P.O. Box 536
Venice, CA 90291
Tel.: (213) 822-5757
Rimmon C. Fay, President
Primary Market Areas: National, Canada, England, Germany, France, Japan.
Products: Aquariums, aquarium maintenance and supplies; Aquatic plants; Marine and freshwater aquarium management services; Seawater, synthetic; Tanks and bins; Temperature control systems.

Ramco, Inc.

403 W. 21st St. P.O. Box 550
San Pedro, CA 90733
Tel.: (213) 832-1755
Dick Franklin, President
Primary Market Areas: National, U.K., Greece, Africa, Canada, Sweden, Mexico, South America.
Products: Aerators; Air diffusers; Engineering services; equipment and system design; Offal disposal units and systems; Sewerage treatment systems and accessories; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water reclamation equipment.

REC Specialties, Inc.

15155 Stagg St.
Van Nuys, CA 91405
Tel.: (213) 782-1203
D. David Szymanek, President.
Primary Market Areas: National, Chile, Argentina, Peru, Germany, Switzerland, Italy, Canada.

Red Ewald, Inc.

P.O. Box 519, Hwy. 181 South
Karnes City, TX 78118
Tel.: (512) 780-3304
Telex: 767685
H.J. "Red" Ewald, Jr., President.
Primary Market Areas: National.
Products: Catfish production equipment and accessories; Pumps and pumping equipment; Tanks and bins; Troughs.

Red Fox Industries, Inc.

P.O. Drawer 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Telex: 586680
Walter W. Rapp, Marketing Coordinator.
Primary Market Areas: National, Canada, Mexico, Panama, Greece, Spain, France, Holland, Germany, Portugal, Norway, Sweden, Hong Kong, Singapore.
Branches & Personnel:
Robert Buza, West Coast Marketing Manager.
P.O. Box 922
San Diego, CA 92024
Tel.: (714) 729-6338

John Tallu'o, Gulf Coast Marketing Manager.
P.O. Box 1567
New Orleans, LA 70063
Tel.: (504) 885-2644

Dennis Sullivan, East Coast Marketing Manager.
P.O. Box 640
New Iberia, LA 70560
Tel.: (318) 365-8131
Products: Sewerage treatment systems and accessories.

Redexport

Ronda General Mitre, 157-159 entr. 3a
Barcelona, 22 Spain
Tel.: (03) 211.56.16 and 211.56.62
Telex: 54017 rexp e
Mariano M. Carvajal, Export Manager.
Primary Market Areas: Worldwide.
Branches & Personnel:
S.E.Prichard
Mr. Roy E. Prichard, Sole Agent.
36, Northfields Ln.
Brixham, Devon, England
Tel.: 08045 4795

Ste. Com. Flandres-Normandie-Bretagne
Mr. Michel Dujardin, Sole Agent.
3 rue de 1'Herm1tte
Dunkerque, 59140 France
Tel.: 28 66.19.25
Telex: 820970 F -Att. M. Dujardin
Products: Nets, netting, seines and accessories; Rope, cordage and twine.

Rockport Twine & Rope Co., Inc.

P.O. Box 409, 13 Railroad Ave.
Rockport, MA 01966
Tel.: (617) 468-2808
Cheryl A. Ellis, Office Manager.
Primary Market Areas: New England.
Products: Rope, cordage and twine.

Rotocast Flotation Products

S.F. Austin-Lincoln Rd., P.O. Box 1059
Brownwood, TX 76801
Tel.: (800) 351-1363 or (915) 643-2517
Dave Fair, National Sales Manager.
Parent Co.: Rotocast Plastic Products, Inc.
Primary Market Areas: National, Greece, Mexico, Venezuela.

Ryan Instruments, Inc.

402 6th St. So., P.O. Box 599
Kirkland, WA 98033
Tel.: (206) 827-9572
TWX 910-449-2870
Weston H. Hausman, Vice President.
Parent Co.: Peabody International Corp.
Primary Market Areas: Worldwide.
Products: Meters, gauges and recorders.

Schramm, Inc.

800 East Virginia Ave., Dept. F-1
West Chester, PA 19380
Tel.: (215) 696-2500
Telex: 83-5455
Hugh H. Iliff, Sales Promotion Manager.
Primary Market Areas: National, Canada, Europe, Australia.
Products: Aerators; Air diffusers; De-icing units.

Sea and Air Electronics

19350 So. Harbor Dr.
Fort Bragg, CA 95437
Tel.: (707) 964-4069
J. Frank Gilmore.
Primary Market Areas: Pacific Northwest.
Products: Windmills.

Sea Plantations, Inc.

29 Congress St.
Salem, MA 01970
Tel.: (617) 745-4560
Peter J. Lappin, President.
Primary Market Areas: New England.
Products: Algae controls; Analytical chemical services; Aquatic weed controls; Cages and cage materials; Clam production equipment, supplies and accessories; Custom fish rearing and harvesting; Engineering services; equipment and system design; Feed and feed additives; Filtration equipment, supplies and accessories; Hatchery design, construction and management services; Lake and stream management services; Marine algae slurry; Nets, netting, seines and accessories; Nutrition and diagnostic services; Oyster growing equipment and accessories; Pumps and pumping equipment; Sewerage treatment systems and accessories; Tanks and bins; Testing equipment and services; bacteriological, virological and toxicity; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment; Zooplankton.

* Sort-Rite International, Inc.

P. O. Box 1805
Harlingen, TX 78550
Tel.: (512) 423-2427
Telex: 766 603
Shirley J. Metzger, President.
Primary Market Areas: Worldwide.
Products: Conveyors and conveyor systems; Fish harvesting equipment; Tanks and bins.

Southern Marine Supply Co., Inc.

552 Beauregard St.
Mobile, AL 36603
Tel.: (205) 432-5657
Will Haas, President.
Primary Market Areas: National.
Products: Chain and cable; Rope, cordage and twine.

Specialty Tank & Equipment Co.

P.O. Drawer 52056
Jacksonville, FL 32201
Tel.: (904) 353-8761
William E. Mann, Secretary, Treasurer.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States.
Products: Tanks and bins.

Staff Industries, Inc.

78 Dryden Rd., P.O. O. Box 759
Upper Montclair, NJ 07043
Charles E. Staff, President.
Primary Market Areas: National.
Products: Pond liners and sealants.

StarLine Manufacturing

P.O. Box 13025A
Orlando, FL 32859
Tel.: (305) 855-0230
B. Dow Postle, Manager, Marketing and Sales.
Primary Market Areas: National, Canada, South America.
Branches & Personnel:
Richard Tonn & Associates, Inc.
Richard Tonn, President.
8053 Bloomington Freeway
Minneapolis, MN 55420
Tel.: (612) 884-7095

Springdale Engineering
Harry Lauser, President.
45 Kelly Ln.
Granby, CT 06035
Tel.: (203) 243-4385

Pevco Incorporated
Fred Balerino, President.
610 Washington Ave.
Baltimore, MD 21204
Tel.: (301) 821-7140
Products: Conveyors and conveyor systems; Engineering services; equipment and system design.

Steel-Pro, Inc.

P.O. Box 669
Rockland, ME 04841
Tel.: (207) 594-8081
Fred L. Carey, Manager of Engineering.
Parent Co.: Seapro, Inc.
Primary Market Areas: National.
Products: Conveyors and conveyor systems; Fish harvesting equipment; Pumps and pumping equipment; Tanks and bins; Transportation services and equipment; Waste disposal and recycling systems.

Steelcote Mfg. Co.

3418 Gratiot St.
St. Louis, MO 63103
Tel.: (314) 771-8053
John E. McCadden, Jr., Vice President.
Primary Market Areas: National, Canada.
Products: Pond liners and sealants; Water purification and treatment equipment and supplies.

Stewart Fish Supply, Inc.

P.O. Box 15061
St. Louis, MO 63110
Tel.: (800) 325-3624
Dick Miller, General Manager.
Primary Market Areas: National, Canada and the Caribbean.
Branches & Personnel:
Larry Zielinski
Products: Algae controls; Aquatic weed controls; Chemicals, medications and accessories; Cleaners, cleaning equipment and supplies; Fumigants; Preservatives (net, rope and wood); Sterilizers and purifers; Weed controls and weed killers.

Sweeney Enterprises, Inc.

Rt. 2, Box 2452
Boerne, TX 78006
Tel.: (512) 537-4244 or 537-4175
John W. Sweeney, President.
Primary Market Areas: National, Canada, Hong Kong.
Products: Feeders and feeding systems.

Tavolek, Inc.

2779 152nd Ave. N.E.
Redmond, WA 98052
Tel.: (206) 883-2150
Telex: 32-8098
Robert W. Eshenour, National Sales Manager.
Parent Co.: Pitman-Moore, Inc.
Primary Market Areas: National.
Products: Chemicals, medications and accessories.

Thetford Corporation

7101 Jackson Rd., P.O. Box 1285
Ann Arbor, MI 48106
Tel.: (313) 769-6000
Telex: 230 568
TWX 810 223 6010
Richard Zeeb, General Sales Manager.
Primary Market Areas: National, Australia, Netherlands, England, Sweden, Brazil, Canada, W. Germany.
Products: Waste disposal and recycling systems.

Trap Fishing Ltd.

25 Pearse St.
Dublin, Dublin 2 Ireland
Tel.: 692659
William V. Kingston, Managing Director.
Primary Market Areas: Worldwide.
Products: Energy conservation and thermal recovery; Feeders and feeding systems.

Ladish Co., Tri-Clover Division

9201 Wilmot Rd.
Kenosha, WI 53141
Tel.: (414) 694-5511
Telex: 264-422
Lewis E. Larsen, Sales Coordinator.
Parent Co.: Ladish Co.
Primary Market Areas: Worldwide.
Branches & Personnel:
South Gold Industrial Park, 2 Marlen Dr.
Robbinsville, NJ 08691
Tel.: (609) 890-8190

4313 Air Trans Rd.
Memphis, TN 38118
Tel.: (901) 362-2505

28970 E. Hopkins St.
Hayward, CA 94545
Tel.: (415) 786-1844
Products: Engineering services; equipment and system design; Pumps and pumping equipment; Valves and controls.

Viking Supply Co.

P.O. Box 438
Monroe, WA 98272
Tel.: (206) 794-8388
Eldor E. Hultgren, Owner and Chief Engineer.
Primary Market Areas: Worldwide.
Products: Engineering services; equipment and system design.

W.C. Dillon & Company, Inc.

14620 Keswick St.
Van Nuys, CA 91407
Tel.: (203) 786-8812
Telex: 65-1449
Ron Magid, Manager, Domestic Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
Robert E. Dillon, President.
14620 Keswick St.
Van Nuys, CA 91407
Products: Meters, gauges and recorders; Testing equipment and services; bacteriological, virological and toxicity.

Walker Stainless Equipment Co.

600 State St.
New Lisbon, WI 53950
Tel.: (608) 562-3151
TWX 910-280-2341
Donald E. Rutherford, General Manager.
Primary Market Areas: National.
Products: Tanks and bins; Transportation services and equipment.

Wall Rope Works

P.O. Box W
Beverly, NJ 08010
Tel.: (609) 877-1800
TWX 510-682-3423
H. Peter Wall, Sales Manager.
Parent Co.: Wall Industries, Inc.
Primary Market Areas: National, Canada.
Branches & Personnel:
Yale Cordage
Frank Tyson, Sales Manager.
Old Sparhawk Mill
Yarmouth, ME 04096
Tel.: (207) 846-9048
Telex: 944333
Products: Rope, cordage and twine.

Washington Laboratories

P.O. Box 80366
Seattle, WA 98108
Tel.: (206) 763-1340
Knick Pyles, Assistant Manager.
Primary Market Areas: National, Canada, Mexico, Scandinavia, South America.
Branches & Personnel:
Packaging Products Corp.
Robert G. Heinser Reich, Vice President.
Aldrin Rd.
Plymouth, MA 02360
Tel.: (617) 746-5150

Seafood Preservatives, Inc.
Fenton Prehj, President.
515 116th Ave., Suite 142
Bellevue, WA 98004
Tel.: (206) 454-4551
Products: Preservatives (fresh fish).

Wefco-Rubber Mfg. Corp.

1655 Euclid St.
Santa Monica, CA 90404
Tel.: (213) 393-0303 393-0304
Bill F. Fremdling, President.
Primary Market Areas: National, Canada, England, West Germany.
Products: Filtration equipment, supplies and accessories.

Whitney Marine

14 A Broad St.
Nashua, NH 03061
Tel.: (603) 889-5444
Wayne J. Oliviera, Operations Manager.
Parent Co.: Whitney Screw Corp.
Primary Market Areas: National.
Products: Fasteners.

* Wilcox Marine Supply, Inc.

99 Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206
Peter B. Wilcox, Vice President.
Primary Market Areas: National, Canada.
Products: Chain and cable; Fish harvesting equipment; Nets, netting, seines and accessories; Oyster growing equipment and accessories; Preservatives (net, rope and wood); Pumps and pumping equipment; Rope, cordage and twine.

Wolf Marine System Division

709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Aerators; Agitators; Air diffusers; Algae controls; Analytical chemical services; Aquariums, aquarium maintenance and supplies; Catfish production equipment and accessories; Chemicals, medications and accessories; Clam production equipment, supplies and accessories; Conveyors and conveyor systems; Custom fish rearing and harvesting; Deicing units; Diagnostic services; Energy conservation and thermal recovery; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Hatchery equipment and supplies; Insect electrocutors; Marine and freshwater aquarium management services; Meters, gauges and recorders; Offal disposal units and systems; Oyster growing equipment and accessories; Pipe; Pumps and pumping equipment; Seawater, synthetic; Scientific and laboratory supplier; Sewerage treatment systems and accessories; Shrimp hatchery supplies; Tanks and bins; Temperature control systems; Test kits; Troughs; Valves and controls; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water reclamation equipment.

Wolsk Associates Ltd.

1034 Trotwood Dr.
Lexington, KY 40511
Tel.: (606) 233-1250
David I. Wolsk, President.
Primary Market Areas: National, United Kingdom.
Branches & Personnel:
Frank Ongaro Company
Frank Ongaro, President.
320 Walnut St., Suite 406
Philadelphia, PA 19106
Tel.: (800) 824-7888

Bill Wright, Representative.
1104 Brownlea Dr.
Greenville, NC 27834
Tel.: (919) 752-6074

Telesonic Marine Limited
E.C. Kingsley, Representative.
60-62 Brunswick Centre, Marchmont St.
London, WC1 UK
Tel.: 01-837 4106/7/8
Products: Temperature control systems.

Yankee Master Hydraulics, Inc.

Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel.: (207) 596-6963
Thomas W. Flacke, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Considering foreign markets.
Products: Valves and controls.

Zeigler Bros., Inc.

P.O. Box 95
Gardners, PA 17324
Tel.: (717) 677-6181
Dr. Thomas R. Zeigler, President.
Primary Market Areas: National, South America, Central America, Japan.
Products: Feed and feed additives; Feed processors; Nutrition and diagnostic services.

Distributors and Dealers of Aquaculture Equipment

(By Product)

Aerators

Aquacultural Services, Ltd.
Aquafauna, Inc.
The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Aquatic Management Co.
AREA (Aquaculture
  Research/Environmental
  Associates)
Blue Water Marine Supply, Inc.
Bucksnort Trout Ranch
Charles William Knight Ent. Ltd.
  (Serviquip)
Crescent Research Chemicals, Inc.
Euro-Matic
Fishery Management Service Ltd.
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Norsenet Ltd.
Rose City Trout Farms
Wolf Marine System Division

Agitators

The Aquatic Innovation Laboratory
  (TAIL, Inc.)
AREA (Aquaculture
  Research/Environmental
  Associates)
Bucksnort Trout Ranch
Ken's Fish Hatchery
Wolf Marine System Division

Air diffusers

Aquacultural Services, Ltd.
AREA (Aquaculture
  Research/Environmental
  Associates)
Bucksnort Trout Ranch
Infinity Unlimited, Inc.
Romac Heating & Air Cond. Co.,
  Inc.
Rose City Trout Farms
Wolf Marine System Division

Algae controls

Aqua Services, Ltd.
The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Aquatic Management Co.
Bucksnort Trout Ranch
Crescent Research Chemicals, Inc.
Fishery Management Service Ltd.
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Kernco Instruments Co., Inc.
Lake Management Analysts
Sea Plantations, Inc.
Wildlife Specialists, Inc.
Wolf Marine System Division

Analytical chemical services

The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Sea Plantations, Inc.
Southern Fish Culturists, Inc.
Totem Hatchery
Wildlife Specialists, Inc.
Wolf Marine System Division

Aquariums, aquarium maintenance and supplies

Aquacultural Services, Ltd.
AREA (Aquaculture
  Research/Environmental
  Associates)
Bio-Aquatics Int'l., Inc.
Crescent Research Chemicals, Inc.
Marine Technical Assistance Group
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Aquatic plants

The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Ocean Farming Systems, Inc.
Pacific Bio Marine Labs., Inc.
Wildlife Specialists, Inc.

Aquatic weed controls

Aqua Services, Ltd.
The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Aquatic Management Co.
Bucksnort Trout Ranch
Crescent Research Chemicals, Inc.
Fishery Management Service Ltd.
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Lake Management Analysts
Sea Plantations, Inc.
Southern Fish Culturists, Inc.
Wildlife Specialists, Inc.

Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry

Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Brown's Trout Hatchery
Fish-Gro Fisheries
Fishery Management Service Ltd.
Harriman Trout Co.
Ken's Fish Hatchery
Southern Fish Culturists, Inc.
Texas Fish Ranches
Volliff Fish Farm
Western Fish Farm
Wilson Fish Farm

Boats, chemical application and electro shocking

Wildlife Specialists, Inc.

Brine shrimp and eggs

Aquafauna, Inc.
Bio-Aquatics Int'l., Inc.
Kernco Instruments Co., Inc.
Ocean Farming Systems, Inc.

Brood boxes

Agri-Tainer Corp.
Haddrell Corp.
Ken's Fish Hatchery

Bullhead; broodfish, fingerlings and fry

Bucksnort Trout Ranch
Fish-Gro Fisheries
Fishery Management Service Ltd.
Kehrer Fish Company
Martin Fisheries
Mitch's Farm Raised Catfish
Southern Fish Culturists, Inc.
Volliff Fish Farm

Cages and cage materials

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory
  (TAIL, Inc.)
Fishery Management Service Ltd.
Ken's Fish Hatchery
Mid-City Steel
New England Fishing Gear, Inc.
Norsenet Ltd.
Sea Plantations, Inc.

Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry

Aquacultural Services, Ltd.
Bio-Aquatics Int'l., Inc.
Bucksnort Trout Ranch

Denton Fish Farm
Dover's Catfish Hatchery
Fish Breeders
Fish Breeders of Idaho, Inc.
Fish-Gro Fisheries
Fishery Management Service Ltd.
Greenstone Trout & Catfish Farm
Greer Catfish Farm
H.K. Hammett & Sons, Inc.
Kehrer Fish Company
Ken's Fish Hatchery
L and W Fish Farm
Mitch's Farm Raised Catfish
Southern Fish Culturists, Inc.
Texas Fish Ranches
Valley Springs Fish Hatchery, Inc.
Volliff Fish Farm
Western Fish Farm
Wilson Fish Farm

Catfish production equipment and accessories

Aquacultural Services, Ltd.
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Wilson Fish Farm
Wolf Marine System Division

Chain and cable

Blue Water Marine Supply, Inc.
Gulf Marine Center
Island Fish Net & Supply Co., Inc.
Marine Technical Assistance Group
Mid-City Steel
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Ocean Products Research, Inc.
Schooner Outfitting Co. Ltd.
Southern Marine Supply Co., Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Chemicals, medications and accessories

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bucksnort Trout Ranch
Crescent Research Chemicals, Inc.
Ken's Fish Hatchery
Lake Management Analysts
Wildlife Specialists, Inc.
Wolf Marine System Division

Clam; seed and juveniles

The Aquatic Innovation Laboratory (TAIL, Inc.)

Clam production equipment, supplies and accessories

The Aquatic Innovation Laboratory (TAIL, Inc.)
* NesTier Corporation
Sea Plantations, Inc.
Wolf Marine System Division

Cleaners, cleaning equipment and supplies

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bucksnort Trout Ranch

Conveyors and conveyor systems

Haddrell Corp.
Wolf Marine System Division

Crappie; fingerlings

Fish-Gro Fisheries
Fishery Management Service Ltd.
Ken's Fish Hatchery
Volliff Fish Farm
Wilson Fish Farm

Custom fish rearing and harvesting

Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Bucksnort Trout Ranch
Martin Fisheries
Sea Plantations, Inc.
Wolf Marine System Division

De-icing units

Bucksnort Trout Ranch
Norsenet Ltd.
Wolf Marine System Division

Diagnostic services

The Aquatic Innovation Laboratory (TAIL, Inc.)
Jordan-Milton Machinery, Inc.
L and W Fish Farm
Marine Technical Assistance Group
Totem Hatchery
Wildlife Specialists, Inc.
Wolf Marine System Division

Disease certification service

The Aquatic Innovation Laboratory (TAIL, Inc.)

Energy conservation and thermal recovery

Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Jordan-Milton Machinery, Inc.
National Pump & Injector Sales & Service, Inc.
Wolf Marine System Division

Engineering services; equipment and system design

Agri-Tainer Corp.
Aqua Services, Ltd.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Jordan-Milton Machinery, Inc.
L and W Fish Farm
Marine Technical Assistance Group
Sea Plantations, Inc.
Wolf Marine System Division

Fasteners

The Aquatic Innovation Laboratory (TAIL, Inc.)
Blue Water Marine Supply, Inc.
Duo-Fast Alaska, Inc.
New England Fishing Gear, Inc.
Norsenet Ltd.

Wymans Wholesale Marine & Supply Company

Feed and feed additives

Aquafauna, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bucksnort Trout Ranch
Ducktrap River Fish Farm
Fish-Gro Fisheries
Ken's Fish Hatchery
Midwest Fish Farming Enterprises, Inc.
Ocean Farming Systems, Inc.
Sea Plantations, Inc.

Feed processors

Ken's Fish Hatchery
Lewis Enterprises

Feeders and feeding systems

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Crescent Research Chemicals, Inc.
E Z Feed
Ken's Fish Hatchery
Norsenet Ltd.
Sweeney Enterprises, Inc.
Wildlife Specialists, Inc.
Wilson Fish Farm

Filtration equipment, supplies and accessories

Aqua Services, Ltd.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Marine Technical Assistance Group
Mid-City Steel
Sea Plantations, Inc.
Wolf Marine System Division

Fish harvesting equipment

The Aquatic Innovation Laboratory (TAIL, Inc.)
Fishery Management Service Ltd.
Ken's Fish Hatchery
Lewis Enterprises
New England Fishing Gear, Inc.
* Wilcox Marine Supply, Inc.

Fish hatchers

Agri-Tainer Corp.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Bucksnort Trout Ranch
Fish-Gro Fisheries
Midwest Fish Farming Enterprises, Inc.
Valley Springs Fish Hatchery, Inc.
Wilson Fish Farm

Fish tags and markers

Bio-Aquatics Int'l., Inc.

Goldfish

Valley Springs Fish Hatchery, Inc.

Hatchery design, construction and management services

Academy of Marine Science, Inc.
Aqua Services, Ltd.
Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Fish-Gro Fisheries
Infinity Unlimited, Inc.
L and W Fish Farm
Sea Plantations, Inc.
Silver King Oceanic Farms, Inc.
Southern Fish Culturists, Inc.

Hatchery equipment and supplies

Aquacultural Services, Ltd.
Aquafauna, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Wolf Marine System Division

Incubators

Agri-Tainer Corp.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)

Insect electrocutors

Wolf Marine System Division

Lake and stream management services

The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
AREA (Aquaculture Research/Environmental Associates)
Fish-Gro Fisheries
Fishery Management Service Ltd.
Infinity Unlimited, Inc.
Lake Management Analysts
Sea Plantations, Inc.
Southern Fish Culturists, Inc.
Wildlife Specialists, Inc.

Marine and freshwater aquarium management services

Aqua Services, Ltd.
Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Bio-Aquatics Int'l., Inc.
Lake Management Analysts
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Marine algae slurry

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Sea Plantations, Inc.

Meters, gauges and recorders

The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Kernco Instruments Co., Inc.
Marine Technical Assistance Group
Ryan Instruments, Inc.
Wolf Marine System Division

Nets, netting, seines and accessories

Amita Company Limited
Aquafauna, Inc.
Bucksnort Trout Ranch
Island Fish Net & Supply Co., Inc.
Ken's Fish Hatchery
Mid-City Steel
New England Fishing Gear, Inc.
Norsenet Ltd.
Ocean Products Research, Inc.
Sea Plantations, Inc.
Swartz Fisheries, Inc.
* Wilcox Marine Supply, Inc.
Wildlife Specialists, Inc.

Nutrition and diagnostic services

The Aquatic Innovation Laboratory (TAIL, Inc.)
Sea Plantations, Inc.

Offal disposal units and systems

Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Wolf Marine System Division

Oyster growing equipment and accessories

The Aquatic Innovation Laboratory (TAIL, Inc.)
Culture Fisheries Corp.
Haddrell Corp.
* NesTier Corporation
New England Fishing Gear, Inc.
Sea Plantations, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division

Oyster seed

The Aquatic Innovation Laboratory (TAIL, Inc.)
Culture Fisheries Corp.

Perch, yellow; fingerlings

Fish-Gro Fisheries
Fishery Management Service Ltd.

Pipe

Crescent Research Chemicals, Inc.
Infinity Unlimited, Inc.
National Pump & Injector Sales & Service, Inc.
Romac Heating & Air Cond. Co., Inc.
Wolf Marine System Division

Pond construction

Academy of Marine Science, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Fish-Gro Fisheries
Texas Fish Ranches
Wildlife Specialists, Inc.

Pond liners and sealants

The Aquatic Innovation Laboratory (TAIL, Inc.)
Blue Water Marine Supply, Inc.
Fishery Management Service Ltd.

Prawn; freshwater, post larval

Academy of Marine Science, Inc.
Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Bio-Aquatics Int'l., Inc.

Preservatives (fresh fish)

The Aquatic Innovation Laboratory (TAIL, Inc.)

Preservatives, net, rope and wood

Blue Water Marine Supply, Inc.
Swartz Fisheries, Inc.
* Wilcox Marine Supply, Inc.

Pumps and pumping equipment

A.E.R. Supply, Inc.
Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Atlantic-Gulf Supply Corp.
Blue Water Marine Supply, Inc.
Bucksnort Trout Ranch
Charles William Knight Ent. Ltd. (Serviquip)
Delta Marine
Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.
Infinity Unlimited, Inc.
Marine Technical Assistance Group
National Pump & Injector Sales & Service, Inc.
New England Fishing Gear, Inc.
Norsenet Ltd.
Romac Heating & Air Cond. Co., Inc.
Sea Plantations, Inc.
Swartz Fisheries, Inc.
* Wilcox Marine Supply, Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company

Rope, cordage and twine

American Mfg. Co., Inc.
Amita Company Limited
The Aquatic Innovation Laboratory (TAIL, Inc.)
Blue Water Marine Supply, Inc.
Delta Marine
Island Fish Net & Supply Co., Inc.
Marine Technical Assistance Group
New England Fishing Gear, Inc.
Norsenet Ltd.
Northwest Boat Yard
Ocean Products Research, Inc.
Schooner Outfitting Co. Ltd.
Southern Marine Supply Co., Inc.
Swartz Fisheries, Inc.
* Wilcox Marine Supply, Inc.
Wymans Wholesale Marine & Supply Company

Salmon; eggs, fingerlings, fry and smolts

The Aquatic Innovation Laboratory (TAIL, Inc.)
Sea Springs Co.
Silver King Oceanic Farms, Inc.

Seawater, synthetic

The Aquatic Innovation Laboratory (TAIL, Inc.)
Pacific Bio Marine Labs., Inc.
Wolf Marine System Division

Scientific and laboratory supplier

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Crescent Research Chemicals, Inc.
Kernco Instruments Co., Inc.
Wolf Marine System Division

Sewerage treatment systems and accessories

A.E.R. Supply, Inc.
Aquacultural Services, Ltd.
AREA (Aquaculture Research/Environmental Associates)
* Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Euro-Matic
Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Romac Heating & Air Cond. Co., Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Shipping containers, live eggs and fish

Agri-Tainer Corp.
Ken's Fish Hatchery
Weyerhaeuser Co.

Shrimp, saltwater; larvae, post-larvae and seed stock

Academy of Marine Science, Inc.
Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)

Shrimp hatchery supplies

Aquacultural Services, Ltd.
Aquafauna, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
AREA (Aquaculture Research/Environmental Associates)
Bio-Aquatics Int'l., Inc.
Crescent Research Chemicals, Inc.
Wolf Marine System Division

Spawning supplies

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Crescent Research Chemicals, Inc.
Ken's Fish Hatchery

Sterilizers and purifers

The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.

Tanks and bins

Agri-Tainer Corp.
Aquacultural Services, Ltd.
Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
Haddrell Corp.
Norsenet Ltd.
Pacific Bio Marine Labs., Inc.
Sea Plantations, Inc.
Seatech, Inc.
Wolf Marine System Division

Temperature control systems

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Norsenet Ltd.
Pacific Bio Marine Labs., Inc.
Romac Heating & Air Cond. Co., Inc.
Wolf Marine System Division

Test kits

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Crescent Research Chemicals, Inc.
Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Norsenet Ltd.
Wildlife Specialists, Inc.
Wolf Marine System Division

Testing equipment and services; bacteriological, virological and toxicity

The Aquatic Innovation Laboratory (TAIL, Inc.)
Kernco Instruments Co., Inc.
Sea Plantations, Inc.
Wildlife Specialists, Inc.

Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry

Aquacultural Services, Ltd.
Better Products, Inc.
Bio-Aquatics Int'l., Inc.
Fish Breeders of Idaho, Inc.
Greer Catfish Farm
Rocky Mountain Fish Products
Southern Fish Culturists, Inc.
Western Fish Farm

Transportation services and equipment

The Aquatic Innovation Laboratory (TAIL, Inc.)
Delta Hydraulic Power Ltd.
Fish-Gro Fisheries
Kehrer Fish Company
Valley Springs Fish Hatchery, Inc.

Traps; crustaceans, fish and turtles

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Ken's Fish Hatchery
Wildlife Specialists, Inc.
Wymans Wholesale Marine & Supply Company

Troughs

The Aquatic Innovation Laboratory (TAIL, Inc.)
Wolf Marine System Division

Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Brown's Trout Hatchery
Bucksnort Trout Ranch
Cedar Springs Trout, Inc.
Cottonwood Trout Ranch
Ducktrap River Fish Farm
Fish Breeders of Idaho, Inc.
Fishery Management Service Ltd.
Green Spring Trout Farms
Greenstone Trout & Catfish Farm
Harriman Trout Co.
Kehrer Fish Company
Midwest Fish Farming Enterprises, Inc.
Price Creek Trout Farm
Rainbow Pines
Spring Creek Trout Hatchery
Star Prairie Trout Farm
Stover Mountain Trout
Thousand Springs Trout Farms, Inc.
Totem Hatchery
Troutdale Ranch
Wilderness Springs Trout Farm

Valves and controls

A.E.R. Supply, Inc.
Aquacultural Services, Ltd.
Infinity Unlimited, Inc.
Romac Heating & Air Cond. Co., Inc.
Wolf Marine System Division
Wymans Wholesale Marine & Supply Company
Yankee Master Hydraulics, Inc.

Walleye; fingerlings and fry

Brown's Trout Hatchery
Fish-Gro Fisheries
Fishery Management Service Ltd.

Waste disposal and recycling systems

Alfa-Laval, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Blue Water Marine Supply, Inc.
° Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Infinity Unlimited, Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Water maintenance services

The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Fish-Gro Fisheries
Wildlife Specialists, Inc.

Water purification and treatment equipment and supplies

A.E.R. Supply, Inc.
Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bucksnort Trout Ranch
° Cascade Machinery and Electric
Charles William Knight Ent. Ltd. (Serviquip)
Crescent Research Chemicals, Inc.
Euro-Matic
Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Romac Heating & Air Cond. Co., Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Water quality analysis

Aquaculture Systems Internation
The Aquatic Innovation Laboratory (TAIL, Inc.)
Aquatic Management Co.
Infinity Unlimited, Inc.
Kernco Instruments Co., Inc.
Lake Management Analysts
Sea Plantations, Inc.
Southern Fish Culturists, Inc.
Wildlife Specialists, Inc.

Water reclamation equipment

Alfa-Laval, Inc.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Infinity Unlimited, Inc.
Sea Plantations, Inc.
Wolf Marine System Division

Weed controls and weed killers

Aquatic Management Co.
Bucksnort Trout Ranch
Crescent Research Chemicals, Inc.
Fishery Management Service Ltd.
Infinity Unlimited, Inc.
Ken's Fish Hatchery
Lake Management Analysts
Wildlife Specialists, Inc.

Windmills

The Aquatic Innovation Laboratory (TAIL, Inc.)

Worm production systems

The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Southern Fish Culturists, Inc.

Zooplankton

Aquacultural Services, Ltd.
The Aquatic Innovation Laboratory (TAIL, Inc.)
Bio-Aquatics Int'l., Inc.
Ocean Farming Systems, Inc.
Sea Plantations, Inc.

Distributors and Dealers of Aquaculture Equipment

A.E.R. Supply, Inc.

P.O. Box 349, 2301 Nasa Rd. 1
Seabrook, TX 77586
Tel.: (713) 474-3276
Fred I. Pickering, General Manager
Primary Market Areas: Gulf Coast States.
Products: Pumps and pumping equipment; Sewerage treatment systems and accessories; Valves and controls; Water purification and treatment equipment and supplies.

Academy of Marine Science, Inc.

1230 N. Ocean Way
Palm Beach, FL 33480
Tel.: (305) 842-0562
Dr. James Bush, President.
Primary Market Areas: South Atlantic States, Latin America.
Branches & Personnel:
Camarpan, S.A.
Dr. James Bush, Technical Director.
Apt. 10. 114
Panama City 1, Republic of Panama
Tel.: (507) 26-5015
Products: Hatchery design, construction and management services; Pond construction; Prawn; freshwater, post larval; Shrimp, saltwater; larvae, post-larvae and seed stock.

Agri-Tainer Corp.

P.O. Box 2004
Wenatchee, WA 98801
Jack J. Isler, Vice President.
Primary Market Areas: National, British Columbia, Newfoundland, Nova Scotia.
Branches & Personnel:

Agri-Tainer Alaska
Bill Nelson, Will Rutherford, Dave Owens.
Anchorage and Homer, AK 99503 and 99603

Dick Anderson Co.
Dick Anderson.
P.O. Box 4
Bellevue, WA 98009
Products: Brood boxes; Engineering services, equipment and system design; Fish hatchers; Incubators; Shipping containers, live eggs and fish; Tanks and bins.

Alfa-Laval, Inc.

2115 Linwood Ave.
Fort Lee, NJ 07024
Tel.: (201) 592-7800
Telex: 135526
Anthony J. Daquino, Marketing Manager.
Parent Co.: Alfa-Laval, AB
Primary Market Areas: National.
Branches & Personnel:
Richard Jeniski, Regional Sales Manager.
9701 Higgins Rd., Suite 216
Rosemont, Il 60018
Tel.: (312) 692-5970

Lyman Bone, Regional Sales Manager.
2040 North Loop West, Suite 16
Houston, TX 77018
Tel.: (713) 686-9915

Sullivan Systems, Inc.
Ed Bahret.
P.O. Box 158, 55 Main St.
Tiburon, CA 94920
Tel.: (415) 435 -3855
Products: Offal disposal units and systems; Pumps and pumping equipment; Waste disposal and recycling systems; Water reclamation equipment.

American Mfg. Co., Inc.

206 Willow Ave.
Honesdale, PA 18431
Tel.: (717) 253-5860
Telex: 83-1889
Joseph A. Berthelot, Vice President, Sales.
Primary Market Areas: Worldwide.
Branches & Personnel:
George Talbot, West Coast Regional Manager.
5854 Hollis St.
Emeryville, CA 94608
Tel.: (415) 655-1969
Telex: 33-7610

E. Charles Bouren, Southern Regional Manager.
200 Southpark Rd.
Lafayette, LA 70505
Tel.: (318) 837-9241
Telex: 58-6638

Robert L. Johnson, Southeast Branch Manager.
1555 Marshall St.
Jacksonville, FL 32206
Tel.: (904) 354-2538
Products: Rope, cordage and twine.

Amita Company Limited

P.O. Box 45
Toyohashi, Aichi Prefecture 440 Japan
Tel.: (0532) 54-1111
Telex: 4322217 AMITA J
Susumu Itoh, Export Manager.
Primary Market Areas: Worldwide.
Products: Nets, netting, seines and accessories; Rope, cordage and twine.

Aqua Services, Ltd.

P.O. Box 1174
Los Lunas, NM 87031
Tel.: (505) 865-7514
Dr. James R. Clary, Senior Biologist.
Primary Market Areas: National.
Products: Algae controls; Aquatic weed controls; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Hatchery design, construction and management services; Marine and freshwater aquarium management services.

Aquacultural Services, Ltd.

4852 Pescadero Ave.
San Diego, CA 92107
Tel.: (714) 226-8951
Thomas C. Benton, Consultant.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Aerators; Air diffusers; Aquariums, aquarium maintenance and supplies; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Cages and cage materials; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Catfish production equipment and accessories; Chemicals, medications and accessories; Custom fish rearing and harvesting; Energy conservation and thermal recovery; Engineering services; equipment and system design; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish hatchers; Hatchery design, construction and management services; Hatchery equipment and supplies; Incubators; Marine and freshwater aquarium management services; Offal disposal units and systems; Prawn; freshwater, post

larval; Pumps and pumping equipment; Sewerage treatment systems and accessories; Shrimp, saltwater; larvae, post-larvae and seed stock; Shrimp hatchery supplies; Tanks and bins; Temperature control systems; Test kits; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Valves and controls; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Zooplankton.

Aquaculture Systems Internation

11211 Sorrento Valley Rd., Ste. E
San Diego, CA 92121
Tel.: (714) 452-5765
James M. Carlberg, Vice President, General Manager
Parent Co.: ASI Inc./CMC, Inc.
Primary Market Areas: National, Caribbean, Mexico, Asia
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Custom fish rearing and harvesting; Energy conservation and thermal recovery; Hatchery design, construction and management services; Marine and freshwater aquarium management services; Prawn; freshwater, post larval; Shrimp, saltwater; larvae, post-larvae and seed stock; Tanks and bins; Water quality analysis.

Aquafauna, Inc.

P.O. Box 91272
Los Angeles, CA 90009
Tel.: (213) 676-9387
Telex: Cable - 'AQUAFAUNA', Los Angeles
Bud Insalata, Director
Primary Market Areas: Worldwide
Products: Aerators; Brine shrimp and eggs; Feed and feed additives; Hatchery equipment and supplies; Nets, netting, seines and accessories; Shrimp hatchery supplies.

The Aquatic Innovation Laboratory (TAIL, Inc.)

22 Puritan St.
S. Dartmouth, MA
Tel.: (617) 993-7664
Frank T. Baker, President and Director
Primary Market Areas: National
Products: Aerators; Agitators; Algae controls; Analytical chemical services; Aquatic plants; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Cages and cage materials; Chemicals, medications and accessories; Clam; seed and juveniles; Clam production equipment, supplies and accessories; Cleaners, cleaning equipment and supplies; Custom fish rearing and harvesting; Diagnostic services; Disease certification service; Energy conservation and thermal recovery; Engineering services; equipment and system design; Fasteners; Feed and feed additives; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish harvesting equipment; Fish hatchers; Hatchery design, construction and management services; Hatchery equipment and supplies; Incubators; Lake and stream management services; Marine and freshwater aquarium management services; Marine algae slurry; Meters, gauges and recorders; Nutrition and diagnostic services; Offal disposal units and systems; Oyster growing equipment and accessories; Oyster seed; Pond construction; Pond liners and sealants; Prawn; freshwater, post larval; Preservatives (fresh fish); Pumps and pumping equipment; Rope, cordage and twine; Salmon; eggs, fingerlings, fry and smolts; Seawater, synthetic; Scientific and laboratory supplier; Shrimp, saltwater; larvae, post-larvae and seed stock; Shrimp hatchery supplies; Spawning supplies; Sterilizers and purifers; Tanks and bins; Temperature control systems; Test kits; Testing equipment and services; bacteriological, virological and toxicity; Transportation services and equipment; Traps; crustaceans, fish and turtles; Troughs; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Waste disposal and recycling systems; Water maintenance services; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment; Windmills; Worm production systems; Zooplankton.

Aquatic Management Co.

5033 N. 66th Ave.
Glendale, AZ 85301
Tel.: (602) 846-5993
Tom Camp, Manager
Parent Co.: Eco-Systems, Inc.
Products: Aerators; Algae controls; Aquatic weed controls; Lake and stream management services; Water maintenance services; Water quality analysis; Weed controls and weed killers.

AREA (Aquaculture Research/Environmental Associates)

P.O. Box 1303
Homestead, FL 33030
Tel.: (305) 248-4205
Paul Mulvihill, President
Parent Co.: AREA Tropical Fish Farms
Primary Market Areas: Direct Marketing, Worldwide
Products: Aerators; Agitators; Air diffusers; Aquariums, aquarium maintenance and supplies; Hatchery equipment and supplies; Lake and stream management services; Marine and freshwater aquarium management services; Prawn; freshwater, post larval; Sewerage treatment systems and accessories; Shrimp hatchery supplies.

Atlantic-Gulf Supply Corp.

2335 Port St.
New Orleans, LA 70117
Tel.: (504) 945-2139
Telex: 58 4481
Robert Flanagan, Jr., President
Primary Market Areas: Gulf Coast States
Products: Pumps and pumping equipment.

Better Products, Inc.

P.O. Box 1052
Alamosa, CO 81101
Tel.: (303) 589-3032
Erwin Young
Primary Market Areas: Worldwide
Products: Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry.

Bio-Aquatics Int'l., Inc.

P.O. Box 442
Rochester, MI 48063
Tel.: (313) 651-8801
Samuel M. Defazio, President
Primary Market Areas: National, Germany, Canada, England, Netherlands, Australia
Products: Aquariums, aquarium maintenance and supplies; Aquatic plants; Brine shrimp and eggs; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Custom fish rearing and harvesting; Fish hatchers; Fish tags and markers; Hatchery design, construction and management services; Marine and freshwater aquarium management services; Marine algae slurry; Prawn; freshwater, post larval; Scientific and laboratory supplier; Shrimp hatchery supplies; Spawning supplies; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry; Traps; crustaceans, fish and turtles; Worm production systems; Zooplankton.

Blue Water Marine Supply, Inc.

1000 Broadway, P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183
Walter E. Turner, President
Primary Market Areas: Worldwide
Branches & Personnel:
Offshore Safety/Survival Division
George D. Gray, Executive Vice President
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Fiberglass TaC Division
Mark Reynolds, Manager
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Telex: 775183

Hollingsworth Manufacturing Division
Mark Reynolds, Manager
P.O. Box 5457
Houston, TX 77012
Tel.: (713) 928-5951
Products: Aerators; Chain and cable; Fasteners; Pond liners and sealants; Preservatives (net, rope and wood); Pumps and pumping equipment; Rope, cordage and twine; Waste disposal and recycling systems.

Bluenose Oyster Farms Ltd.

RR #2
River Denys, NS BOE 2YO Canada
Tel.: (902) 756-2638
Douglas A. McNicol, President
Primary Market Areas: Canada

Bluepoints Co., Inc.

P.O. Box 8
West Sayville, NY 11796
Tel.: (516) 589-0123
Emil W. Usinger, Executive Vice President
Primary Market Areas: National

Brown's Trout Hatchery

Rt. 362
Bliss, NY 14024
Tel.: (716) 322-7322
Gerald J. Brown, Owner
Primary Market Areas: New York
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Walleye; fingerlings and fry.

Bucksnort Trout Ranch

Rte. 1, Box 156
McEwen, TN 37101
Tel.: (615) 729-3162
Sam DeMonja, President
Primary Market Areas: Mid-Atlantic States, South Atlantic States, Gulf Coast States, Great Lakes States
Branches & Personnel:
Osborn Lakes
Marko DeMonja, Vice President
Box 52
Economy, IN
Tel.: (317) 886-6177
Products: Aerators; Agitators; Air diffusers; Algae controls; Aquatic weed controls; Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Chemicals, medications and accessories; Cleaners, cleaning equipment and supplies; Custom fish rearing and harvesting; Deicing units; Feed and feed additives; Fish hatchers; Nets, netting, seines and accessories; Pumps and pumping equipment; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Water purification and treatment equipment and supplies; Weed controls and weed killers.

* Cascade Machinery and Electric

4600 E. Marginal Way S.
Seattle, WA 98134
Tel.: (206) 762-0500
Telex: 32-1287
David R. LaGasa, Marine Sales Manager
Primary Market Areas: Pacific Northwest

Products: Sewerage treatment systems and accessories; Waste disposal and recycling systems; Water purification and treatment equipment and supplies.

Cedar Springs Trout, Inc.
R.D. 2, P.O. Box 419
Mill Hall, PA 17751
Tel.: (717) 726-3737
Albert A. Tomalonis.
Primary Market Areas: Mid-Atlantic States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Charles William Knight Ent. Ltd. (Serviquip)
P.O. Box 394
St. Laurent, PQ H4L 4V6 Canada
Tel.: (514) 747-5455
Telex: 05-826652
Charles William (Bill) Knight, President.
Primary Market Areas: Quebec, New Brunswick, Nova Scotia, Prince Edward Island.
Products: Aerators; Pumps and pumping equipment; Sewerage treatment systems and accessories; Waste disposal and recycling systems; Water purification and treatment equipment and supplies.

Cottonwood Trout Ranch
P.O. Box 488
Cody, WY 82414
Tel.: (307) 587-5027
Eugene Groves.
Primary Market Areas: Pacific Northwest.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Crescent Research Chemicals, Inc.
5301 N. 37th Pl.
Paradise Valley, AZ 85253
Tel.: (602) 945-4733
Primary Market Areas: Worldwide.
Products: Aerators; Algae controls; Aquariums, aquarium maintenance and supplies; Aquatic weed controls; Chemicals, medications and accessories; Feeders and feeding systems; Pipe; Scientific and laboratory supplier; Shrimp hatchery supplies; Spawning supplies; Test kits; Water purification and treatment equipment and supplies; Weed controls and weed killers.

Culture Fisheries Corp.
Box 284
Newcastle, ME 04553
Tel.: (207) 563-3226
Telex: 955329 TLX SRVC ATT: CFC
W. S. Gillmor, President.
Primary Market Areas: National, Spain (National Distributor), Denmark and Greece.
Branches & Personnel:
P.R.O.I.N. SA
Juan Fernandez Arévalo, President.
P.O. Box 2
Sada, (La Coruña) Spain
Telex: 82-120 COIN E

Products: Oyster growing equipment and accessories; Oyster seed.

Delta Hydraulic Power Ltd.
175 West Kent Ave.
Vancouver, BC V5X 2X4 Canada
Tel.: (604) 327-6351
Telex: 04-55276
Gary W. Hartley, President.
Primary Market Areas: National, Denmark, Scotland.
Branches & Personnel:
Mike Lalande, Manager.
8223 Davies Rd.
Edmonton, AT T6E 4N1 Canada
Tel.: (403) 465-5491
Telex: 037-2751

Dave Richard, Manager.
#14 - 5935 - 35th St. S.E.
Calgary, AT T2C 2H1 Canada
Tel.: (403) 236-0055
Telex: 03-821184
Products: Transportation services and equipment.

Delta Marine
92 W. Carolina Ave., P.O. Box 500
Memphis, TN 38101
Tel.: (901) 525-2736
Robert E. Liddell, Vice President, Sales.
Parent Co.: Delta Irrigation, Inc.
Primary Market Areas: Gulf Coast States.
Products: Pumps and pumping equipment; Rope, cordage and twine.

Denton Fish Farm
Rt. 1, Hwy. 1 North
Harrisburg, AR 72432
Tel.: (501) 578-5886
John M. Denton, Co-Owner.
Primary Market Areas: Northeast Arizona.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry.

Diesel Engine Sales and Engineering Corp., Div. of John Reiner Co.
12 Fish Pier Rd.
Boston, MA 02210
Tel.: (617) 482-6778
Kenneth F. Service, Manager.
Primary Market Areas: New England.
Products: Pumps and pumping equipment.

Dover's Catfish Hatchery
Rte. 1, P.O. Box 3020
Havana, FL 32333
Tel.: (904) 539-6754
Henry B. Dover, Owner.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry.

Ducktrap River Fish Farm
R.F.D. #2
Lincolnville, ME 04849
Tel.: (207) 763-3960
Des Fitzgerald.
Primary Market Areas: National.

Products: Feed and feed additives; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Duo-Fast Alaska, Inc.
3535 Holt Rd.
Fairbanks, AK 99701
Tel.: (907) 452-8287
Robert J. Hoffman, Jr., Purchasing Agent.
Primary Market Areas: Alaska.
Branches & Personnel:
Donald L. Hoffman, Sales Manager.
3934 Spenard Rd.
Anchorage, AK 99503
Tel.: (907) 243-5956

R. J. Hoffman, President.
P.O. Box 2347
Soldotna, AK 99669
Tel.: (907) 262-9148

Carl Hoover.
P.O. Box 304
Skagway, AK 99840
Tel.: (907) 983-2374
Products: Fasteners.

E Z Feed
Hwy. 54, P.O. Box 97
Morrisville, NC 27560
Tel.: (919) 467-9176
L. Edward Gallup, Owner.
Primary Market Areas: National.
Products: Feeders and feeding systems.

203 Front St.
Greenport, L.I., NY 11944
Tel.: (516) 477-1900
TWX 510 220 6316 Eeslewinc
Walter H. Burden, III, Sales Manager - Vice President Sales.
Parent Co.: East End Supply Co., Inc.
Primary Market Areas: National, Holland, Germany, Italy, Hong Kong, Singapore.
Products: Aerators; Air diffusers; Chain and cable; De-icing units; Fasteners; Nets, netting, seines and accessories; Preservatives (net, rope and wood); Pumps and pumping equipment; Rope, cordage and twine; Sewerage treatment systems and accessories; Valves and controls.

Euro-Matic
29 Krimsvej
Copenhagen, DK 2300 Denmark
Tel.: DK-01-55 91 11
Telex: EUROPEAN PLASTIC
Leif Holmberg, Owner.
Parent Co.: European Plastic Machinery Mfg. A/S
Primary Market Areas: Worldwide.
Products: Aerators; Sewerage treatment systems and accessories; Water purification and treatment equipment and supplies.

Fish Breeders
P.O. Box 1004
Niland, CA 92257
Tel.: (714) 348-0547
George D. Ray.
Primary Market Areas: Southwest Pacific Coast.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry.

Fish Breeders of Idaho, Inc.
Rt. 3, P.O. Box 193
Buhl, ID 83316
Tel.: (208) 543-6645
Leo E Ray, Owner and President.
Primary Market Areas: Southwest Pacific Coast, Pacific Northwest.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Fish-Gro Fisheries
P.O. Box 87
Everett, PA 15537
Tel.: (814) 652-2319
William A. Johnson, Owner.
Primary Market Areas: New England, Mid-Atlantic States, Great Lakes States, Canada.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Crappie; fingerlings; Feed and feed additives; Fish hatchers; Hatchery design, construction and management services; Lake and stream management services; Perch, yellow; fingerlings; Pond construction; Transportation services and equipment; Walleye; fingerlings and fry; Water maintenance services.

Fishery Management Service Ltd.
214 E. North St.
Dwight, IL 60420
Tel.: (815) 584-2545
John B. Fitzpatrick, Owner.
Primary Market Areas: National.
Products: Aerators; Algae controls; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Bullhead; broodfish, fingerlings and fry; Cages and cage materials; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Crappie; fingerlings; Fish harvesting equipment; Lake and stream management services; Perch, yellow; fingerlings; Pond liners and sealants; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings; Walleye; fingerlings and fry; Weed controls and weed killers.

Green Spring Trout Farms
R.D. 2, P.O. Box 274
Newville, PA 17241
Tel.: (717) 776-3214
Robert A. Strohm, Owner.
Primary Market Areas: Mid-Atlantic States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Greenstone Trout & Catfish Farm
Rte. 4, Hwy. 411 South
Maryville, TN 37801
Tel.: (615) 982-1987
Walter L. Green, Owner.
Primary Market Areas: South Atlantic States.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Greer Catfish Farm
807 Beekay Rd.
Claiborne, AL 36470
Tel.: (205) 575-3383 or 575-2456
John P. Greer, Jr., Director.
Primary Market Areas: National.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Tilapia (aurea, hornorum, mossambica, milotica); broodfish, fingerlings, fry.

Gulf Marine Center
39 Eglin Parkway S.F.
Fort Walton Beach, FL 32548
Tel.: (904) 243-5514
Robert P. Hansen, Owner.
Primary Market Areas: Gulf Coast States.
Products: Chain and cable.

H.K. Hammett & Sons, Inc.
Willowdale Plantation, P.O. Box 502
Greenville, MS 38701
Tel.: (601) 332-1832
Henry K. Hammett, Jr., Executive Vice President and Secretary.
Primary Market Areas: Gulf Coast States.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry.

Haddrell Corp.
28-B Vernon St.
Wakefield, MA 01880
Tel.: (617) 246-1828
Arthur Dahill, Sales Manager.
Primary Market Areas: New England.
Products: Brood boxes; Conveyors and conveyor systems; Oyster growing equipment and accessories; Tanks and bins.

Harriman Trout Co.
Rte. 1, P.O. Box 173
St. Ignatius, MT 59865
Tel.: (406) 745-4355
David Harriman, Owner.
Primary Market Areas: National.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broodfish, fingerlings and fry; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Infinity Unlimited, Inc.
P.O. Box 30594
Dallas, TX 75230
Tel.: (214) 661-3209
Phil B. Hathaway, President and Director of Engineering.
Primary Market Areas: National, Worldwide.
Products: Aerators, Air diffusers; Algae controls; Aquatic weed controls; Catfish production equipment and accessories; Energy conservation and thermal recovery; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Hatchery design, construction and management services; Lake and stream management services; Meters, gauges and recorders; Offal disposal units and systems; Pipe; Pumps and pumping equipment; Sewerage treatment systems and accessories; Sterilizers and purifers; Temperature control systems; Test kits; Valves and controls; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment; Weed controls and weed killers.

Island Fish Net & Supply Co., Inc.
142 Railroad Ave.
Sayville, NY 11782
Tel.: (516) 589-0749
Robert R. MacDonald, President.
Primary Market Areas: New England, Mid-Atlantic States.
Products: Chain and cable; Nets, netting, seines and accessories; Rope, cordage and twine.

Jordan-Milton Machinery, Inc.
P.O. Box 206
Concord, NH 03301
Tel.: (603) 746-4617
Robert S. Simpson, Manager, Engine Dept.
Primary Market Areas: New England.
Products: Diagnostic services; Energy conservation and thermal recovery; Engineering services; equipment and system design.

Kehrer Fish Company
8235 E. 48th St.
Lawrence, IN 46226
Tel.: (317) 545-3153
Phil R. Kehrer, Owner.
Primary Market Areas: Great Lakes States.
Products: Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Transportation services and equipment; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Ken's Fish Hatchery
Rte. 1
Alapaha, GA 31622
Tel.: (912) 532-6135 or 532-5395
H. K. Holyoak, Owner.
Primary Market Areas: South Atlantic States.
Branches & Personnel:
Ken's Farms, Inc.
H. K. Holyoak, President.
P.O. Box 449
Alapaha, GA 31622
Tel.: (912) 532-6135 or 532-5395
Products: Aerators; Agitators; Algae controls; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Brood boxes; Cages and cage materials; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Catfish production equipment and accessories; Chemicals, medications and accessories; Crappie; fingerlings; Feed and feed additives; Feed processors; Feeders and feeding systems; Filtration equipment, supplies and accessories; Fish harvesting equipment; Meters, gauges and recorders; Nets, netting, seines and accessories; Shipping containers, live eggs and fish; Spawning supplies; Traps, crustaceans, fish and turtles; Weed controls and weed killers.

Kernco Instruments Co., Inc.
420 Kenazo Ave.
El Paso, TX 79927
Tel.: (915) 852-3375
John P. Kelly, General Manager.
Primary Market Areas: National.
Products: Algae controls; Brine shrimp and eggs; Meters, gauges and recorders; Scientific and laboratory supplier; Sewerage treatment systems and accessories; Temperature control systems; Test kits; Testing equipment and services, bacteriological, virological and toxicity; Water purification and treatment equipment and supplies; Water quality analysis.

L and W Fish Farm
Rte. 2, P.O. Box 519A
Greenville, MS 38701
Tel.: (601) 335-4789
Mark L. Lupher, Owner.
Primary Market Areas: Gulf Coast States.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Diagnostic services; Engineering services; equipment and system design; Hatchery design, construction and management services.

Lake Management Analysts
4513 Shenandoah Dr.
Louisville, KY 40222
William D. Pearson.
Primary Market Areas: Kentucky and Indiana.
Products: Algae controls; Aquatic weed controls; Chemicals, medications and accessories; Lake and stream management services; Marine and freshwater aquarium management services; Water quality analysis; Weed controls and weed killers.

Lewis Enterprises
P.O. Box 1773
New York, NY 10001
W. Lewis, Sales Manager.
Primary Market Areas: National, Latin America, Canada, Caribbean.
Products: Feed processors; Fish harvesting equipment.

Marine Technical Assistance Group
1240 Rubenstein Ave.
Cardiff-by-the-Sea, CA 92007
Tel.: (714) 753-1847 or 453-2020
William 'Skip' H. Price, Owner.
Primary Market Areas: Worldwide.
Branches & Personnel:
W.H. "Skip" Price, Owner.
11689 K Sorrento Vly. Rd.
San Diego, CA 92121
Tel.: (714) 453-2020
Products: Aquariums, aquarium maintenance and supplies; Chain and cable; Diagnostic services; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Meters, gauges and recorders; Pumps and pumping equipment; Rope, cordage and twine.

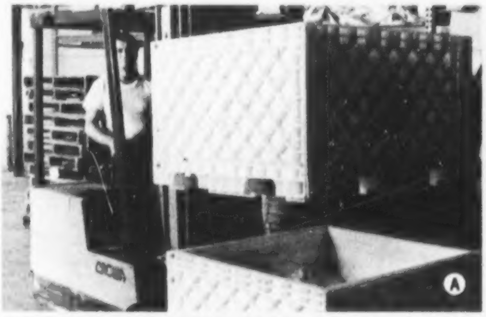
Martin Fisheries
R.D. #7, P.O. Box 386
Fulton, NY 13069
Tel.: (315) 593-2251
Frederick S. Martin, Owner.
Primary Market Areas: Great Lakes States.
Products: Bullhead; broodfish, fingerlings and fry; Custom fish rearing and harvesting.

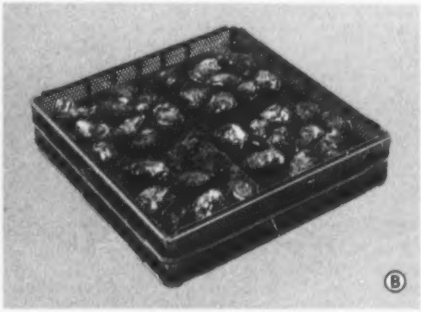
Mid-City Steel
548 State Rd.
Westport, MA 02790
Tel.: (617) 675-7831
R. von See, Director.
Primary Market Areas: National, England, Spain, Netherlands, Africa.
Products: Cages and cage materials; Chain and cable; Filtration equipment, supplies and accessories; Nets, netting, seines and accessories.

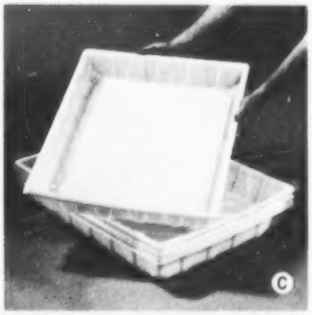
Midwest Fish Farming Enterprises, Inc.
5181 Gladwin Rd.
Harrison, MI 48625
Tel.: (517) 539-7364
James E. Fron, Vice President.
Primary Market Areas: Great Lakes States.
Products: Feed and feed additives; Fish hatchers; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

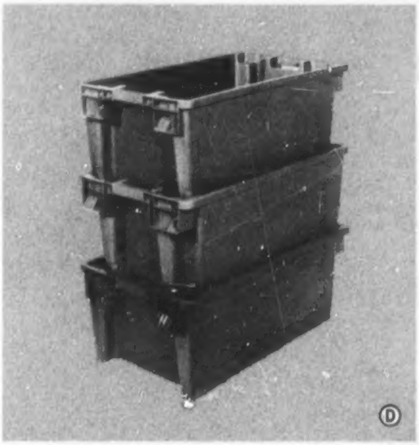
Mitch's Farm Raised Catfish
Loop Rt., P.O. Box 164
Tahlequah, OK 74464
Tel.: (918) 868-2802
Mitch Fram, Owner, Operator.
Primary Market Areas: Northeastern Oklahoma.
Products: Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry.

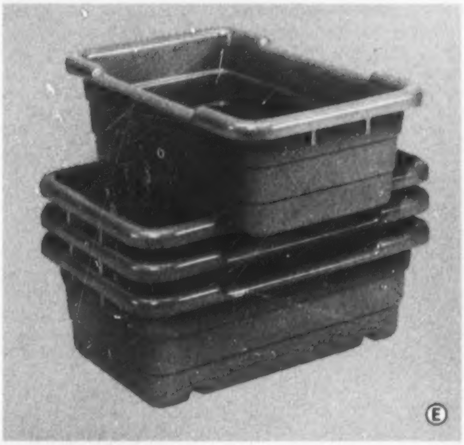
NesTier® seafood handling systems increase productivity and reduce operating costs… from ship to market!

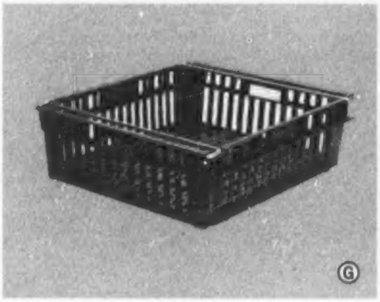


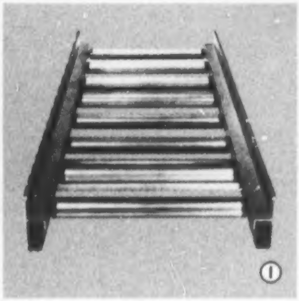


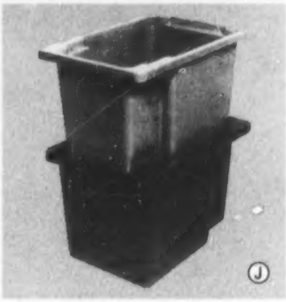












NesTier offers a complete line of reusable plastic containers and related equipment for processing, distribution, storage and cultivation. Choose from hundreds of container types and sizes using FDA and USDA approved materials… providing long life and maximum product protection trip after trip. The stacking and nesting designs help provide stable loads and space savings up to 70%.

To give you a completely integrated system, we also manufacture Quik-Clean sanitary roller conveyors, dollies, plastic pallets, etc. Ask your NesTier dealer for catalog 8003.

A—NesTier bulk containers. B—Grow-out trays. C—FishTrays. D—180° stacking and nesting containers. E—JumboLugs. F—NestPac shipping lugs. G—ChillTrays. H—General-purpose containers. I—Quik-Clean sanitary roller conveyors. J—180° stacking and nesting tote lugs.

NESTIER CORPORATION
10605 Chester Road, Dept. AF,
Cincinnati, Ohio 45215
Telephone toll-free 800-543-4454
(in Ohio, 800-582-2017).

NESTIER
CORPORATION
A BUCKHORN COMPANY

National Pump & Injector Sales & Service, Inc.

2307 East Belt St.
San Diego, CA 92113
Tel.: (714) 232-0831
Telex: 69-5475
Derek Bateman, Sales Manager.
Primary Market Areas: Southwest Pacific Coast, Mexico.
Products: Energy conservation and thermal recovery; Pipe; Pumps and pumping equipment.

* NesTier Corporation

10605 Chester Rd.
Cincinnati, OH 45215
Tel.: (513) 772-1313
Telex: 21-4437
Robert Royer, Product Manager.
Parent Co.: Buckhorn Company
Primary Market Areas: National, Worldwide.
Products: Clam production equipment, supplies and accessories; Oyster growing equipment and accessories.

New England Fishing Gear, Inc.

67 Badgers Island
Kittery, ME 03904
Tel.: (207) 439-2750 or 439-1836
Andrew R. Tobey, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Canada, Bermuda.
Products: Cages and cage materials; Chain and cable; Fasteners; Fish harvesting equipment; Nets, netting, seines and accessories; Oyster growing equipment and accessories; Pumps and pumping equipment; Rope, cordage and twine.

Norsenet Ltd.

P.O. Box 646
Bergen, 5001 Bergen Norway
Tel.: 47-5 26 30 00
Telex: 42657 NORSE N
Svein Mortensen, Managing Director.
Primary Market Areas: Worldwide.
Products: Aerators; Cages and cage materials; Chain and cable; De-icing units; Fasteners; Feeders and feeding systems; Nets, netting, seines and accessories; Pumps and pumping equipment; Rope, cordage and twine; Tanks and bins; Temperature control systems; Test kits.

Northwest Boat Yard

1871 Ross Ave.
Marysville, WA 98276
Tel.: (206) 259-4569
Ben J. Hall, Owner.
Primary Market Areas: Pacific Northwest.
Branches & Personnel:
O.E. Spear, Manager.
Products: Chain and cable; Rope, cordage and twine.

Ocean Farming Systems, Inc.

P.O. Box 164
Tavernier, FL 33154
Tel.: (305) 852-3624 or 852-9284
Ralph Gerber, Executive Vice President.
Primary Market Areas: National, Germany, England, Sweden, Argentina, Holland, Kuwait.
Products: Aquatic plants; Brine shrimp and eggs; Feed and feed additives; Zooplankton.

Ocean Products Research, Inc.

Route 645
Diggs, VA 23045
Tel.: (804) 725-3406 and 725-7730
William F. Herrin, General Manager.
Primary Market Areas: Mid-Atlantic States, Gulf Coast States.
Branches & Personnel:
Robert C. Hutson, President.

I. Cooper's
James M. Hutson, General Manager.
100 S. King Street
Hampton, VA 23669
Tel.: (804) 722-4011
Products: Chain and cable; Nets, netting, seines and accessories; Rope, cordage and twine.

Pacific Bio Marine Labs., Inc.

P.O. Box 536
Venice, CA 90291
Tel.: (213) 822-5757
Rimmon C. Fay, President.
Primary Market Areas: National, Canada, England, Germany, France, Japan.
Products: Aquariums, aquarium maintenance and supplies; Aquatic plants; Marine and freshwater aquarium management services; Seawater, synthetic; Tanks and bins; Temperature control systems.

Price Creek Trout Farm

Rt. 1
Talking Rock, GA 30175
Tel.: (404) 273-3803
David W. Cochran, Owner.
Primary Market Areas: South Atlantic States, Gulf Coast States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Rainbow Pines

1016 Richmond Ct.
St. Paul, MN 55112
Tel.: (612) 483-8835
Robert C. Olson, Owner.
Primary Market Areas: Great Lakes States.
Branches & Personnel:
Marie Lange, Manager.
Star Route 1
Peqot Lakes, MN 56472
Tel.: (218) 543-4584
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Rocky Mountain Fish Products

P.O. Box 1052
Alamosa, CO 81101
Tel.: (303) 589-3032
Erwin Young, President and General Manager.
Parent Co.: Better Products, Inc.
Primary Market Areas: National.
Products: Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry.

Romac Heating & Air Cond. Co., Inc.

757 Nichols Ave., P.O. Box 698
Fairhope, AL 36352
Tel.: (205) 928-9462
Robert H. Van Iderstine, President.
Primary Market Areas: Gulf Coast States.
Products: Air diffusers; Pipe; Pumps and pumping equipment; Sewerage treatment systems and accessories; Temperature control systems; Valves and controls; Water purification and treatment equipment and supplies.

Rose City Trout Farms

2646 N. Townline Rd.
Rose City, MI 48654
Tel.: (517) 685-2200
Fred W. Bird, Owner.
Primary Market Areas: National, Canada, South America.
Products: Aerators; Air diffusers.

Ryan Instruments, Inc.

402 6th St. So., P.O. Box 599
Kirkland, WA 98033
Tel.: (206) 827-9572
TWX 910-449-2870
Weston H. Hausman, Vice President.
Parent Co.: Peabody International Corp.
Primary Market Areas: Worldwide.
Products: Meters, gauges and recorders.

Schooner Outfitting Co. Ltd.

P.O. Box 8595, Station A
Halifax, NS B3K 5M3 Canada
Tel.: (902) 429-1100
Telex: 22566
John J. Billard, General Manager.
Primary Market Areas: New England, Canada.
Products: Chain and cable; Rope, cordage and twine.

Sea Plantations, Inc.

29 Congress St.
Salem, MA 01970
Tel.: (617) 745-4560
Peter J. Lappin, President.
Primary Market Areas: New England.
Products: Algae controls; Analytical chemical services; Aquatic weed controls; Cages and cage materials; Clam production equipment, supplies and accessories; Custom fish rearing and harvesting; Engineering services; equipment and system design; Feed and feed additives; Filtration equipment, supplies and accessories; Hatchery design, construction and management services; Lake and stream management services; Marine algae slurry; Nets, netting, seines and accessories; Nutrition and diagnostic services; Oyster growing equipment and accessories; Pumps and pumping equipment; Sewerage treatment systems and accessories; Tanks and bins; Testing equipment and services; bacteriological, virological and toxicity; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water quality analysis; Water reclamation equipment; Zooplankton.

Sea Springs Co.

6427 So. Isl. Dr.
Sumner, WA 98390
Tel.: (206) 863-5537
Greg H. Ferguson, President.
Primary Market Areas: Pacific Northwest.
Products: Salmon; eggs, fingerlings, fry and smolts.

Seatech, Inc.

P.O. Box 657
Old Lyme, CT 06371
Tel.: (212) 751-9210
Ames Brown, President.
Primary Market Areas: Worldwide.
Products: Tanks and bins.

Silver King Oceanic Farms, Inc.

P.O. Box 2184
Santa Cruz, CA 95063
Tel.: (408) 475-5798
T. Roger Haas, President.
Primary Market Areas: National.
Products: Hatchery design, construction and management services; Salmon; eggs, fingerlings, fry and smolts.

Southern Fish Culturists, Inc.

P.O. Box 251
Leesburg, FL 32748
Tel.: (904) 787-1360
John F. Dequine, President.
Primary Market Areas: South Atlantic States, Gulf Coast States, Caribbean and West Indies.
Products: Analytical chemical services; Aquatic weed controls; Bass (black, Florida, largemouth, smallmouth, striped, white); broodfish, fingerlings and fry; Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Hatchery design, construction and management services; Lake and stream management services; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry; Water quality analysis; Worm production systems.

Southern Marine Supply Co., Inc.

552 Beauregard St.
Mobile, AL 36603
Tel.: (205) 432-5657
Will Haas, President.
Primary Market Areas: National.
Products: Chain and cable; Rope, cordage and twine.

Spring Creek Trout Hatchery

Rovel, P.O. Box 1600
Lewistown, MT 59457
Tel.: (406) 538-3538

Bob E. von Lindern, Owner.
Primary Market Areas: National, Japan, South America, Canada, Europe.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Star Prairie Trout Farm
R.R. #1, P.O. Box 121D
Star Prairie, WI 54026
Tel.: (715) 248-3332
Dale J. Hansen, Owner.
Primary Market Areas: Great Lakes States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Stover Mountain Trout
Rt. 5
Ellijay, GA 30540
Tel.: (404) 273-3179
Lawrence S. Childress, Manager, Owner.
Primary Market Areas: Mid-Atlantic States, South Atlantic States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Swartz Fisheries, Inc.
P.O. Box 1502
Hatteras, NC 27943
Tel.: (919) 995-5462
Robert L. Swartz, Owner.
Primary Market Areas: Mid-Atlantic States, Great Lakes States.
Products: Nets, netting, seines and accessories; Preservatives (net, rope and wood); Pumps and pumping equipment; Rope, cordage and twine.

Sweeney Enterprises, Inc.
Rt. 2, Box 2452
Boerne, TX 78006
Tel.: (512) 537-4244 or 537-4175
John W. Sweeney, President.
Primary Market Areas: National, Canada, Hong Kong.
Products: Feeders and feeding systems.

Texas Fish Ranches
7710 Pinebrook Dr.
San Antonio, TX 78230
Tel.: (512) 342-6667
Jerry Witten, Owner.
Primary Market Areas: Gulf Coast States.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Pond construction.

Thousand Springs Trout Farms, Inc.
P.O. Box 232
Buhl, ID 83316
Tel.: (208) 543-4311
TWX 910-977-5971
Stan G. Ayers, Operations Manager.
Parent Co.: Inmont Corporation
Primary Market Areas: National, Canada, Europe.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Totem Hatchery
Rt. 1, P.O. Box 23, Fox Farm Rd
Corvallis, MT 59828
Tel.: (406) 961-4222 or 961-3401
David M. Jones, Owner.
Primary Market Areas: Pacific Northwest.
Products: Analytical chemical services; Diagnostic services; Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Troutdale Ranch
P.O. Box 68
Gravois Mills, MO 65037
Tel.: (314) 372-6100
Allen A. Gates.
Primary Market Areas: National.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Valley Springs Fish Hatchery, Inc.
Rt. 1, P.O. Box 482
Dandridge, TN 37725
Tel.: (615) 397-2851
Mildred Hammons, Vice President.
Primary Market Areas: New England, Mid-Atlantic States, Gulf Coast States, Great Lakes States.
Products: Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Fish hatchers; Goldfish; Transportation services and equipment.

Volliff Fish Farm
R.R. #1
Koshkonone, MO 65692
Tel.: (417) 764-2231
Harland E.L. Burkman, Owner.
Primary Market Areas: Mid-Atlantic States.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Bullhead; broodfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Crappie; fingerlings.

Welfed Catfish, Inc.
P.O. Box 89
Belzoni, MS 39038
Tel.: (601) 247-3050
B. Don Haynie, General Manager.
Parent Co.: Farm Fish, Inc.
Primary Market Areas: National.

Western Country Trout
Arlee, MT 59821
Tel.: (406) 745-4355 or 726-3206
Margaret Harriman, Chairman.
Primary Market Areas: National.

Western Fish Farm
P.O. Box 43
Hooper, CO 81136
Tel.: (303) 378-2424
Burly R. Jenkins, Owner.
Primary Market Areas: National.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Tilapia (aurea, horonorum, mossambica, milotica); broodfish, fingerlings, fry.

Weyerhaeuser Co.
100 Hawkes St.
Westbrook, ME 04092
Tel.: (207) 854-8451
Richard E. Geyer, Senior Sales Representative.
Primary Market Areas: New England.
Products: Shipping containers, live eggs and fish.

* Wilcox Marine Supply, Inc.
99 Old Stonington Rd.
Mystic, CT 06355
Tel.: (203) 536-4206
Peter B. Wilcox, Vice President.
Primary Market Areas: National, Canada.
Products: Chain and cable; Fish harvesting equipment; Nets, netting, seines and accessories; Oyster growing equipment and accessories; Preservatives (net, rope and wood); Pumps and pumping equipment; Rope, cordage and twine.

Wilderness Springs Trout Farm
Rte. 3
New London, WI 54961
Tel.: (414) 982-2386
Mike L. Foster, Owner.
Primary Market Areas: Great Lakes States.
Products: Trout (brook, brown, cutthroat, golden, kamloops, rainbow, speckled, tiger); broodfish, eggs, fry, fingerlings.

Wildlife Specialists, Inc.
176 Shallowford Rd.
Kennesaw, GA 30144
Tel.: (404) 926-5357
Derry L. Stockbridge, President.
Primary Market Areas: National.
Products: Algae controls; Analytical chemical services; Aquatic plants; Aquatic weed controls; Boats, chemical application and electro shocking; Chemicals, medications and accessories; Diagnostic services; Feeders and feeding systems; Lake and stream management services; Nets, netting, seines and accessories; Pond construction; Test kits; Testing equipment and services; bacteriological, virological and toxicity; Traps; crustaceans, fish and turtles; Water maintenance services; Water quality analysis; Weed controls and weed killers.

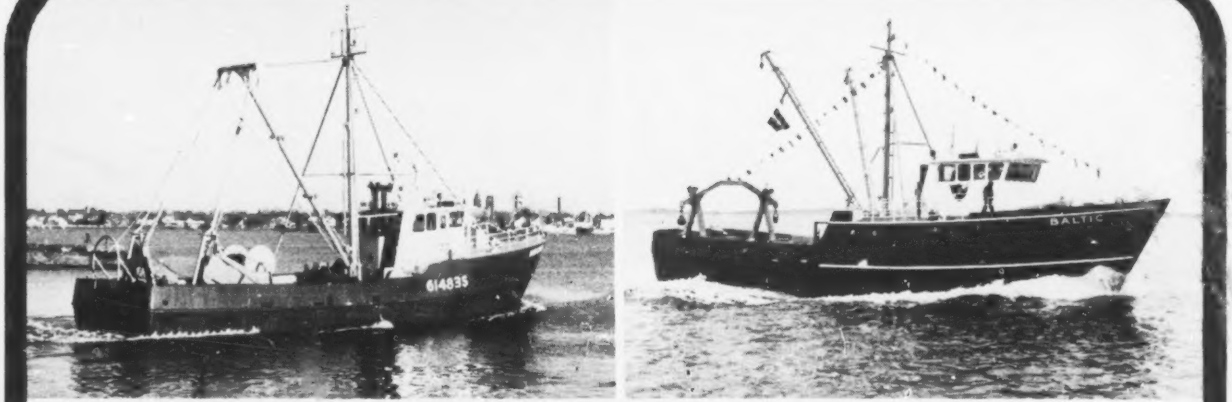
Wilson Fish Farm
R.R. 2
Ramsey, IL 62080
Tel.: (618) 428-5726 or (618) 423-2378
Nelvin K. Wilson.
Primary Market Areas: Great Lakes States.
Products: Bass (black, Florida, largemouth, smallmouth, striped, white); broadfish, fingerlings and fry; Catfish (albino, blue, channel, flathead, white); broodfish, fingerlings and fry; Catfish production equipment and accessories; Crappie; fingerlings; Feeders and feeding systems; Fish hatchers.

Wolf Marine System Division
709 Hart St.
Brooklyn, NY 11221
Tel.: (212) 443-1567
Kurt Wolf, Director of Marketing.
Parent Co.: Wolf Condenser Works, Inc.
Primary Market Areas: Worldwide.
Branches & Personnel:
Phil Knox, Inc.
Phil Knox, Sales Representative, Mid-Atlantic States.
Lutherville, MD 21093
Tel.: (301) 252-1288

Sub Oceanic Exploits Ltd. Div.
William G. Wolf, Chief Engineer Sales.
50-15 214 St.
Bayside, NY 11364
Tel.: (212) 443-1567
Products: Aerators; Agitators; Air diffusers; Algae controls; Analytical chemical services; Aquariums, aquarium maintenance and supplies; Catfish production equipment and accessories; Chemicals, medications and accessories; Clam production equipment, supplies and accessories; Conveyors and conveyor systems; Custom fish rearing and harvesting; Deicing units; Diagnostic services; Energy conservation and thermal recovery; Engineering services; equipment and system design; Filtration equipment, supplies and accessories; Hatchery equipment and supplies; Insect electrocutors; Marine and freshwater aquarium management services; Meters, gauges and recorders; Offal disposal units and systems; Oyster growing equipment and accessories; Pipe; Pumps and pumping equipment; Seawater, synthetic; Scientific and laboratory supplier; Sewerage treatment systems and accessories; Shrimp hatchery supplies; Tanks and bins; Temperature control systems; Test kits; Troughs; Valves and controls; Waste disposal and recycling systems; Water purification and treatment equipment and supplies; Water reclamation equipment.

Wymans Wholesale Marine & Supply Company
909 4th St., P.O. Box 349
Anacortes, WA 98221
Tel.: (206) 293-4606
Steve Ault, President.
Parent Co.: Wymans Marina
Primary Market Areas: Pacific Northwest.
Products: Chain and cable; Fasteners; Pumps and pumping equipment; Rope, cordage and twine; Traps; crustaceans, fish and turtles; Valves and controls.

Yankee Master Hydraulics, Inc.
Box 945, Gordon Drive Ind. Park
Rockland, ME 04841
Tel.: (207) 596-6963
Thomas W. Flacke, President.
Primary Market Areas: New England, Mid-Atlantic States, South Atlantic States, Gulf Coast States, Considering foreign markets.
Products: Valves and controls.



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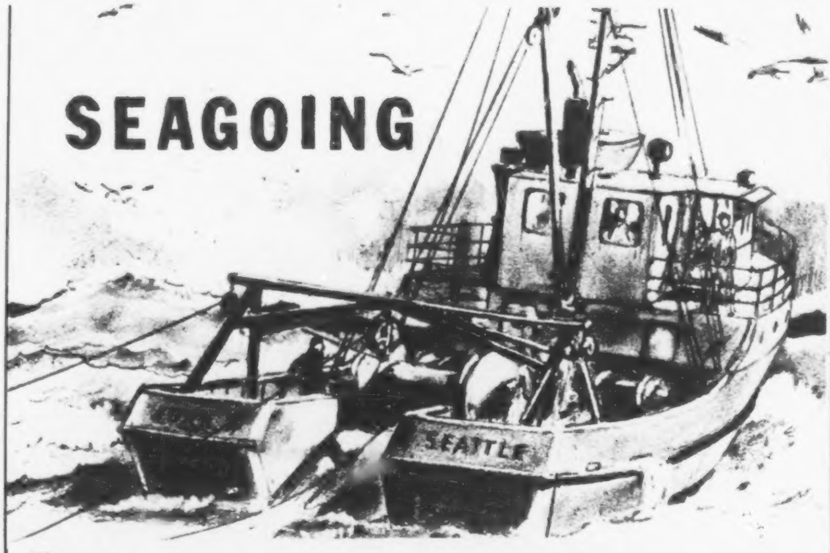
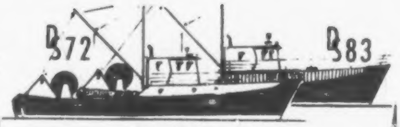


Diesel Shipbuilding now offers the rugged, sea-proved Coppedge trawler in a raised forecastle version redesigned by Rudolph F. Matzer & Associates, naval architects, for the northern and western fisheries. These new 72 ft. and 83 ft. models are pedigreed by two generations of shipbuilding and a fleet of successful steel fishing vessels. AND the price is right!



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– • –

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